

RESOLUTION NO. \_\_\_\_

August 13, 2020

**A RESOLUTION APPROVING A GRANT FOR HUDSON CRUISES  
AS RECOMMENDED BY THE TOURISM BOARD**

**WHEREAS**, the City of Hudson Common Council has previously approved of the action by the City of Hudson Tourism Board to solicit applications from individuals, businesses and organization seeking short and long-term grants to fund activities that will promote Hudson as an attractive destination; and

**WHEREAS**, the Tourism Board received numerous responses to its solicitation of proposals, reviewed those applications and has recommended additional applications for the Common Council's approval; and

**WHEREAS**, the approval of this application constitutes a Type II action under the State Environmental Quality Review Act and no further action is required under that Act; and

**WHEREAS**, the Common Council has reviewed the application and the recommended grant amount.

**NOW THEREFORE LET IT BE RESOLVED**, that the Common Council hereby approves the following grant and authorizes the Mayor to sign the necessary agreement for the grant:

Grantee	Grant Amount
Hudson Cruises	\$1,200.00

**APPROVED BY THE BOARD OF ESTIMATE AND APPORTIONMENT**

\_\_\_\_\_  
Mayor

Introduced: \_\_\_\_\_

  
\_\_\_\_\_  
City Treasurer

Seconded: \_\_\_\_\_

\_\_\_\_\_  
President, Common Council

Approved: \_\_\_\_\_  
Mayor

#28

COMPLETE

**Collector:** Web Link 1 (Web Link)  
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Page 3

**Q1**

**I am applying as Business**

**Are You a Business or Organization?**

**Q2**

**Yes**

**Does Your Project Take Place in the City of Hudson?**

**Q3**

**Business or Organization Contact Information**

<b>Name of Business or Organization</b>	<b>HUDSON CRUISES INC.</b>
<b>Address 1</b>	<b>PO BOX 72</b>
<b>Address 2</b>	<b>Water St</b>
<b>City</b>	<b>Hudson</b>
<b>Zipcode</b>	<b>12534</b>
<b>Website</b>	<b>www.hudsoncruises.com</b>

**Q4**

**Your Contact Information**

<b>First Name</b>	<b>abdula</b>
<b>Last Name</b>	<b>rahaman</b>
<b>Relationship to Business or Organization</b>	<b>co-owner</b>
<b>Email</b>	<b>arahaman@hvc.rr.com</b>
<b>Confirm Email</b>	<b>arahaman@hvc.rr.com</b>
<b>Primary Phone Number</b>	<b>(914)388-2949</b>

**Q5**

**Which type of project are you applying with?**

**We are applying for a short-term project (up to \$5,000) that can be executed in the immediate term**

## Project Hudson: Request for Proposals for Tourism Projects

**Q6**

**Yes**

Does your project adhere to physical distancing and public health recommendations?

**Q7**

Amount of Funding Requested?

1200

**Q8**

**None of the Above**

Please check which types of ownerships apply to your business. Check as many as apply.

**Q9**

What year was your business or organization founded in?

2004

**Q10**

**No**

Has your business or organization been open or operating since NY PAUSE and physical distancing went into effect?

**Q11**

**Yes**

Are you committed to saving all your project receipts and providing a written account of expenditures, what the project involved, whether it was a success, and who it reached?

**Q12**

Please describe your proposed project in detail. Include the project's goal, description, location, timeline and scope. If the project you're proposing has been successfully completed elsewhere, please provide details and examples.

Tourboat engaged in Lighthouse Tours and Ferry service. Charters when available.

**Q13**

Additional Materials

**PROJECT APPLICATION.docx (14.6KB)**

## Project Hudson: Request for Proposals for Tourism Projects

**Q14**

Respondent skipped this question

Additional Materials

**Q15**

Please list the names and titles of principal contributors to your project and any contractors to be involved.

Co-Owners: William (Guy) Falkenheimer and Abdulla Noor Rahaman

**Q16**

When is the launch date for your proposal or event and how long will it last? Are the dates flexible?

Starting Immediately ending for the season on October 31st 2020

**Q17**

Yes

Are you collaborating with any other local organization(s), community group(s), or business(es) on this project?

**Q18**

If you answered "Yes" to question 17, please please list the collaborating organization(s), community group(s) or business(es) here.

Hudson Athens Lighthouse Preservation Society.

**Q19**

What economic, creative, or community benefit will your project have on the City of Hudson. Do not be brief!

Providing Tours for visitors.and a A unique view of the Catskill mountains and surrounding terrain plus Teaching students to enjoy nature and this beautiful river.

**Q20**

What communities are you trying to reach with this project? Does your project center or focus on a marginalized, veteran, women, LGBTQ+ and/or differently-abled community? Is the project child-centered? Senior citizen centered?

All marginalized communities listed above have and will continue to benefit from our presence.

**Q21**

Does your project contribute to making the city more walkable? See definitions here.

Possibly.. We are located in the Henry Hudson Pr=ark behind the Amtrak station. A great walk during the season.

## Project Hudson: Request for Proposals for Tourism Projects

### Q22

Does your project contribute to climate resiliency? See expanded definition [here](#).

N/A

### Q23

How does your project impact the City of Hudson's infrastructure and/or city planning? Does it utilize principles of tactical urbanism? (i.e. DIY, low-cost, temporary/pop-up; pretty easy to achieve; see definitions), or are you proposing a permanent change or structure? Expanded definition [here](#).

N/A

### Q24

If your project involves the construction or assembling of a physical structure or series of structures, do you commit to maintaining it? For how long? What guarantee can you offer of its maintenance? If your project is impermanent, who will disassemble it and when? If maintenance requires further funding, how will you secure that funding and from where?

N/A

### Q25

How do you plan to promote, publicize and market your project?

We will continue to promote and market our services throughout the year.

### Q26

Is your project employing local talent or creating jobs? If so, how many do you anticipate?

Traditionally, we employ 2 captains and 4 crew for the season.

### Q27

Is your project ADA compliant, if applicable?

To a point we are ADA compliant. Generally, If you can get to the "Little Spirit" you will be able to board.

### Q28

Respondent skipped this question

For long-term projects only, which of Hudson's projected tourist communities does your project appeal to: overnight visitors, daytrippers, local tourists, or intra-Hudson tourists (i.e. visitors from inside Hudson itself)?

## Project Hudson: Request for Proposals for Tourism Projects

### Q29

Please describe how your proposal adheres to physically distancing and requirements for public health and safety for public health and safety.

We will adhere to all CDC and NYS recommended public health requirements. We will reduce the number of passengers allowed onboard and ensure that they are wearing appropriate PPE.

### Q30

What is the anticipated budget for your project? Please upload a PDF of your expected budget with a detailed itemization of costs, any expected income and description of how grant funding will be used, including a breakdown of planning, execution, materials, expenses, and post-project activities, as appropriate. We have supplied a simple budget template here for guidance if helpful.

**PROJECT APPLICATION.docx (14.6KB)**

### Q31

Are you anticipating any outside or matching funds? Is the proposal contingent on additional funding? If yes, please elaborate.

No

### Q32

Have you managed or staged a project of this magnitude before? Please describe your experience and relevant skills in executing this program.

As described in the attachment, we have provided these services for 17 years so far.

### Q33

Have you factored in necessary permits, local, state and federal laws and/or permission needed to execute this project, if applicable? (For example, a permit to use a park or close a street, legal ability to stage public art or appropriate permissions for digital projects, etc.)

Yes. We are USCG approved and inspected and all crew members are trained and certified.

### Q34

What are the goals and metrics for this project? What does success look like?

HAPPY CUSTOMERS who will tell their friends and return . We have a perfect "TripAdvisor" score.

### Q35

In your own words, why is this project important?

To establish the City of Hudson as a tourist destination, Hudson Cruises [provides the only continually operating lighthouse tour on the Hudson River. By tying Athens and Catskill to Hudson via our Ferry service, people can have an affordable river tour and adventure.

## Project Hudson: Request for Proposals for Tourism Projects

### Q36

What else should we know about you, your organization or business, and/or your proposal?

Hudson Cruises is a proud member of the businesses supported by the NYSBA and CEDC. We provide a unique experience in the City of Hudson and make folks aware of the waterfront and Henry Hudson Park. We actively promote the businesses in the City and create a business synergy with the surrounding communities in Columbia, Greene, Dutchess and Ulster Counties.

# PROJECT HUDSON APPLICATION FOR FUNDS

Hudson Cruises Inc Application for funding of our Dock Space to continue to serve the City of Hudson and Columbia County Tourism as we have for the last 17 years. The amount requested is the requisite dock fee of \$1,200 for the 2020 season as established by the City.

Hudson Cruises Inc has provided Lighthouse Tours for school systems, public and private organizations to help support the funding efforts of the "Hudson Athens Lighthouse Preservation Society. We are the main supplier of transportation to and from the Lighthouse and are pictured in their website. Together, we have allowed thousands of out of towners to enjoy a tour of this unique attraction here in our beloved Catskills. Many of these visitors travel into the City of Hudson to explore and enjoy the shops and eateries before and after the tours. The influx of tourists helps to "enliven" the City and bring in new revenue.

Our Captain, Stan Wilcox, is a well known Hudson River historian whose published work is available at many marinas in the Hudson Valley. His narrated tours are engaging and enlightening.

Hudson Cruises also will be providing our sought -after Friday and Saturday night ferry service to and from Athens. Using the "Little Spirit" pontoon boat we disembark Hudson beginning at 5:00PM with the final nighttime departure at 10:00PM. We return leaving Athens at 5:30 and every subsequent hour until 10:30PM. This service is especially popular if there are events on either side of the river. Fireworks, bands and street festivals provide very busy on-water evenings for our crew. The Little Spirit is also available for Charters.

Because of the current "social distancing" requirements. Our usually capacity of up to 14 adults must be reduced to 10 with 5 on either side of the boat. In cases where the group is one family that cohabits the same location, we can consider a greater number. We will continue to obey the best health safety practices established by the CDC and New York State throughout the 2020 season.

As an African American and 50% partner in Hudson Cruises who was predominantly raised by a Gay Uncle, I am sensitive to and supportive of the historically "marginalized" communities. We, at Hudson Cruises, have proudly served these communities for many years and will not treat this year as an exception.



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