



7a.

Minutes

01.11.2022

Special Commission  
Meeting Minutes

**Special Commission Meeting**  
**Tuesday, January 11<sup>th</sup>, 2022**  
**5:00 p.m.**  
**Cibola County Commission Chambers**

Daniel Torrez  
Commissioner

Martha Garcia  
Commissioner

Christine Lowery  
Commissioner

Ralph Lucero  
Commissioner

Robert Windhorst  
Commissioner

1. **Call to Order**                      **5:00pm**
2. **Roll Call**                              **5**
3. **Pledge of Allegiance**      **Commissioner Lucero**
4. **Prayer**                                  **Commissioner Windhorst**
5. **Approval of Agenda**
6. **Minutes**
  - a. Minutes from December 16<sup>th</sup>, 2021, Regular Commission Meeting  
**Removed- Tabled until 1/27/22**
7. **Restructure of Commission:**
  - a. Resolution 22-01–Restructure of the Cibola County Commission
    - a) Nomination and Election of County Commission Chairman
    - b) Nomination and Election of 1<sup>st</sup> Vice County Commission Chairman
    - c) Nomination and Election of 2<sup>nd</sup> Vice County Commission Chairman**Commissioner Windhorst motioned to keep County Commission structure as set, Second made by Commissioner Lowery**
8. **Consent Agenda - Action May Be Taken**
  - a. *Consent Agenda: Beginning of Year Resolutions*
    - a) Consideration of Resolution 22-02, Delegation of Authority to County Manager
    - b) Consideration of Resolution 22-03, Bank Depositories
    - c) Consideration of Resolution 22-04, Inspection of Records
    - d) Consideration of Resolution 22-05, Open Meetings Act (OMA)
    - e) Consideration of Resolution 22-06, Public Participation at Cibola County Commission Meetings
    - f) Consideration of Resolution 22-07, Parliamentary Procedures & Robert's Rules of Order
    - g) Consideration of Resolution 22-08, Signature Authority on Checks**Motion to approve items a, b, c, d, e, f, g, motioned by Commissioner Windhorst, Second made by Lowery. 5 – YES**



- b. *Consent Agenda: CDBG Resolutions Required to Be Updated Yearly*
- a.) Consideration of Resolution 22-09, Establishing A Local Residential Anti-Displacement, And Relocation Assistance Plan and Certification (Housing And Community Development Act, CDBG), with Exhibit 1-R
  - b.) Consideration of Resolution 22-10, Establishing A Citizen Participation Plan
  - c.) Consideration of Resolution 22-11, Establishing A Section 3 Plan with Exhibit 1-T
  - d.) Consideration of Resolution 22-12, Includes Resolution, Fair Housing Proclamation, and Self- Assessment

**Motion to approve made by Commissioner Garcia.**

**Second made by Commissioner Lucero.**

- c. *Consent Agenda: DWI Resolution, M.O.U. and Statement of Assurances Required for DFA LDWI FY 21 Grant Application*

- a) Consideration of Resolution 22-13 Authorizing Cibola County to Submit FY21 DWI Grant Application/Distribution Program and Delegating Authority to Cibola County Chairperson
- b) Statement of Assurance
- c) Memorandum of Understanding (M.O.U.) Between County of Cibola DWI Program and NM Dept. of Finance (NMDFA)

**Motion to approve made by Commissioner Lowery.**

**Second made by Commissioner Lucero.**

**9. Executive Session - Removed**

- **Motion and roll call vote to go into executive session and that, pursuant to New Mexico State Statute Section 10-15-1, only the following matters will be discussed in closed session:**
  - **Pursuant to Section 10-15-1 (H) the following matters may be discussed in closed session:**
- a. Pending or threatened litigation 10-15-1 (H) (7)
    - 1. Cibola County vs. Jaynes, Inc.**
  - b. Real Property 10-15-1 (H) (8)
  - c. Personnel 10-15-1 (H) (2)
  - d. other specific limited topics that are allowed or authorized under the stated statute;
- **Motion and Roll Call Vote to Return to Regular Session**
  - **Motion and Roll Call Vote that Matters Discussed In Closed Session Were Limited To Those Specified In Motion For Closure, and That No Final Action Was Taken, As Per New Mexico Statutes Section §10-15-1.**

**10. Announcements**

The Next Regular Commission Meeting will be January 27<sup>th</sup>, 2022, at 5:00p.m. The Cibola County Offices will be closed Monday, January 17<sup>th</sup>, 2022, in observation of Martin Luther King Jr. Holiday

**11. Adjournment**

**5:18pm**

**PASSED, APPROVED, and ADOPTED** this 24<sup>h</sup> of February, 2022

BOARD OF COUNTY COMMISSIONERS

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**Daniel Torrez**, Chairman

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**Martha Garcia**, 1<sup>st</sup> Vice Chairman

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**Christine Lowery**, 2<sup>nd</sup> Vice Chairman

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**Ralph Lucero**, Commissioner

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**Robert Windhorst**, Commissioner

**ATTEST:**

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**Michelle E. Dominguez**, Cibola County Clerk

**Date:** \_\_\_\_\_

SEAL



7b.

Minutes

01.27.2022

Regular Commission  
Meeting Minutes

**Regular Commission Meeting**  
**Thursday, January 27, 2022**  
**5:00 p.m.**  
**Cibola County Commission Chambers**

**Elected Officials Present Staff**

**Daniel Torrez, Chairman**  
**Martha Garcia, 1<sup>st</sup> Vice Chairman**  
**Christine Lowery, 2<sup>nd</sup> Vice Chairman**  
**Robert Windhorst, Commissioner**  
**Ralph Lucero, Commissioner**

**Kate Fletcher, County Manager**  
**Paul Ludi, Finance Director**  
**Marisa Baca, Filing/Recording**

- 1. Call to Order**  
5:00 pm
- 2. Roll Call**  
5 present, 3 in person, 2 by zoom  
(Commissioner Lowery in and out of service.)
- 3. Pledge of Allegiance**  
Commissioner Lucero
- 4. Prayer**  
Commissioner Windhorst
- 5. Approval of Agenda**  
Motion to approve agenda by Commissioner Windhorst  
Second made by Lucero. 4 – YES
- 6. Public Comment**  
Joan Klonowski
- 7. Minutes**
  - a. Minutes from December 16<sup>th</sup>, 2021, Regular Commission Meeting**  
Motion to approve by motioned by Commissioner Windhorst  
Second made by Garcia. 4 – YES
- 8. Reports**
  - a. Budget and Finance Report- Kate Fletcher-County Manager & Paul Ludi-Finance Director**
  - b. Cibola General Hospital Update-Thomas Whelan-Chief Executive Officer**
- 9. Presentation**
  - a. Grants Main Street Project**
- 10. New Business – Action May Be Taken**
  - a. Consideration of Grants Main Street ARPA Fund Request**  
Motion to table item a. motioned by Commissioner Windhorst  
Second made by Garcia. 4 – YES

**b. Consideration of Resolution 2022-16 FY22 Budget Adjustment Number 3**

Motion to approve item b. motioned by Commissioner Windhorst

Second made by Lucero. 4 – YES

**c. Consideration of Resolution 2022-17 FY22 2<sup>nd</sup> Quarter Report**

Motion to approve items c. motioned by Commissioner Windhorst

Second made by Garcia. 4 – YES

**d. Consideration of Professional Services Contract with SCRAM Systems for Cibola County DWI Program**

Motion to approve motioned by Commissioner Lucero

Second made by Windhorst. 4 – YES

**e. Consideration of Resolution 2022-14 Authorizing Auction and Disposal of Cibola County Computer Equipment**

Motion to approve items e. by Commissioner Windhorst

Second made by Lucero. 4 – YES

**f. Consideration of RFP No. 2022-001 Consulting Services for Multi-Hazard Mitigation Plan**

Motion to approve items f. motioned by Commissioner Lucero

Second made by Commissioner Windhorst. 4 – YES

**g. Consideration of Resolution 2022-15 Designating the Location of Election Day Polling Places For All Statewide Elections Conducted in 2022 and 2023**

Motion to approve items g. motioned by Commissioner Windhorst

Second made by Lucero. 4 – YES

**h. Consideration to approve requisitions over \$20,000**

**a. 2021 Durango-Melloy Dodge-Manager's Dept.-\$32,480**

**b. Computer Hardware-Network Switch-Public Safety Building-\$28,429.66**

**c. Computer Hardware/Software-SHI International-Public Safety Building-\$40,950.33**

Motion to approve items h.a, h.b, hc, motioned by Commissioner Lucero

Second made by Windhorst. 4 – YES

**i. Consideration to Procure Road Equipment for the FY23 Budget**

Motion to approve items i. motioned by Commissioner Windhorst

Second made by Lucero. 4 – YES

**j. Consideration of Resolution 2022-18 Authorizing and Approving Submission of a Completed Application for Financial Assistance and Project Approval to the New Mexico Finance Authority (NMFA)-2 Emergency Vehicles for Cibola County Fire Marshall**

Motion to approve items j. motioned by Commissioner Lucero

Second made by Windhorst. 4 – YES



**k. Consideration of Resolution 2022-19 Authorizing and Approving Submission of a Completed Application for Financial Assistance and Project Approval to the New Mexico Finance Authority (NMFA)-Cibola County HVAC System**

Motion to approve items k. motioned by Commissioner Torrez

Second made by Windhorst. 4 – YES

**l. Consideration to Publish Ordinance 2022-001 Authorizing The Execution And Delivery Of A Loan Agreement And Intercept Agreement By And Between The County And The New Mexico Finance Authority For The Purpose Of Financing The Costs Of Purchasing And Installing An HVAC System In The County Administration Building Located In Grants, New Mexico And To Fund A Loan Agreement Reserve Account.**

Motion to approve item l. motioned by Commissioner Torrez

Second made by Lucero. 4 – YES

**11. Executive Session - NONE**

Motion and roll call vote to go into executive session and that, pursuant to New Mexico State Statute Section 10-15-1, only the following matters will be discussed in closed session:

**12. New Business-Action May Be Taken - NONE**

a. Direction to Staff Regarding Cibola County vs. Jaynes, Inc.

**13. Announcements**

The Next Regular Commission Meeting will be February 24<sup>th</sup>, 2022, at 5:00p.m. The Cibola County Offices will be closed Monday February 21<sup>st</sup>, 2022, in observation of Presidents Day Holiday

**14. Adjournment**

6:49 pm

**PASSED, APPROVED, and ADOPTED** this 24<sup>h</sup> of February 2022

BOARD OF COUNTY COMMISSIONERS

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**Daniel Torrez, Chairman**

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**Martha Garcia, 1<sup>st</sup> Vice Chairman**

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**Christine Lowery, 2<sup>nd</sup> Vice Chairman**

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**Ralph Lucero, Commissioner**

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**Robert Windhorst, Commissioner**

**ATTEST:**

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**Michelle E. Dominguez, Cibola County Clerk**

**Date:** \_\_\_\_\_

SEAL



8a.

# Budget and Finance Report

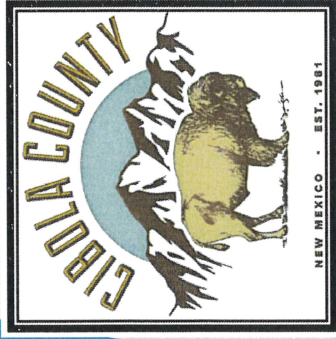
As of January 31<sup>st</sup>, 2022

# Cibola County Commission Meeting February 24, 2022



Daniel Torrez, Chairman  
Martha Garcia, 1<sup>st</sup> Vice-Chair  
Christine Lowery, 2<sup>nd</sup> Vice Chair  
Robert Windhorst, Commissioner  
Ralph Lucero, Commissioner  
  
Kate Fletcher, County Manager





# Finance Report

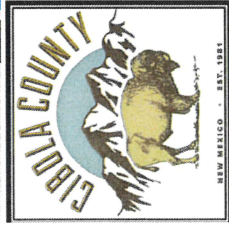
As of January 31, 2022





# Cibola County Updates

- Finance Reports & the finalized FY22 Budget located on Finance Department webpage.
- Wendy Self in the Manager's Office is reconciled to the bank through December for Main Operating account and the Treasurer's office has the Tax operating account reconciled through November.
- 2<sup>nd</sup> Quarter Report due to DFA by January 31, 2022 was submitted on time with all necessary supporting documentation
- BAR# 3 was approved by DFA already
- Fire Marshal Loan fully executed





# FY 18, 19, 20, 21 Actuals, FY 22 Projection, & FY22 Actuals GRT Distributions with Contracts & 7-1-6.64 – Local



Distribution:



Our contract amounts are automatically deducted before we receive our GRT distribution so I add them back in to get a truer picture on what we actually receive. The NEW Compensating tax is now included. The local distribution pursuant to 7-1-6.64 is no longer in effect.

Projected GRT for FY22 - \$4,727,319, Already at \$3,870,822 through January!!!!

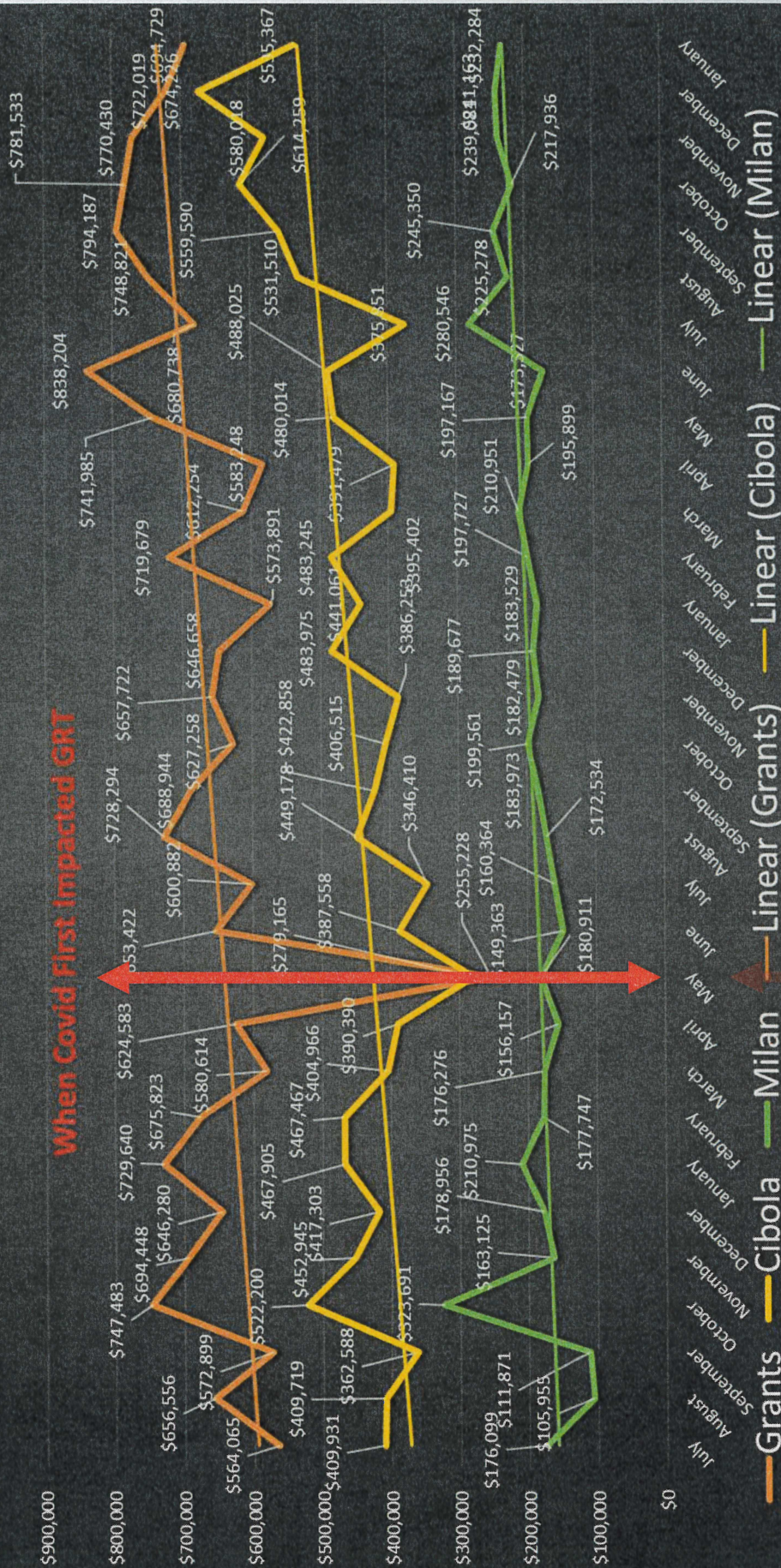
	July	August	September	October	November	December	January	February	March	April	May	June
2022 YTD Actuals	\$375,851	\$531,510	\$559,590	\$614,259	\$580,018	\$674,226	\$535,367					
2022 Projected GRT	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943	\$393,943
2021 YTD Actuals	\$346,410	\$449,178	\$422,858	\$406,515	\$386,253	\$483,975	\$441,061	\$483,245	\$395,402	\$391,479	\$480,014	\$488,025
2020 YTD Actuals	\$409,931	\$409,719	\$361,865	\$522,200	\$452,945	\$417,303	\$467,905	\$467,467	\$404,966	\$390,390	\$279,165	\$387,558
2019 YTD Actuals	\$388,766	\$370,384	\$377,648	\$395,792	\$366,307	\$344,509	\$341,921	\$436,280	\$353,013	\$314,669	\$378,007	\$334,204
2018 YTD Actuals	\$351,471	\$59,592	\$473,499	\$322,958	\$368,668	\$395,464	\$259,314	\$408,493	\$302,317	\$354,221	\$713,772	\$366,412





# Comparison of Net GRT including Contracts (Intercepts), New Comp Tax, and effects of COVID on GRT

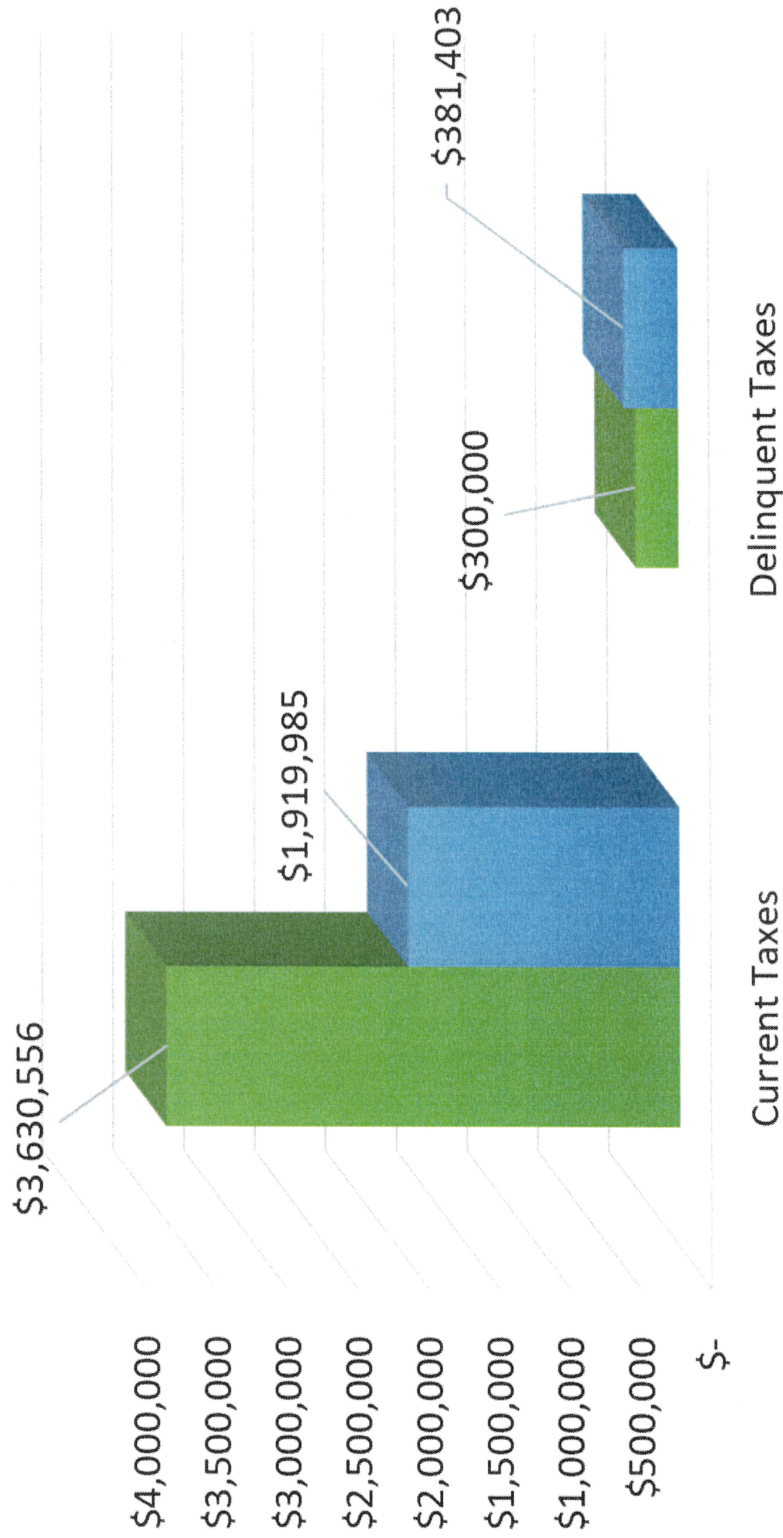
When Covid First Impacted GRT





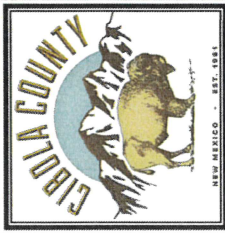


# Property Tax Collections



■ 2022 Budget Projection ■ January 31, 2022 Actuals





## Cibola County Monthly Report - As of January 31, 2021

Active Funds	Beginning Cash Balance as of 7/1/2021	Beginning Investments as of 7/1/2021	YTD Revenues	YTD Transfers	YTD Expenditures	YTD Adjustments	Ending Cash & Investment Balances	Bond A, Bond B, General Fund & Road Reserves	Available Adjusted Ending Cash & Investment Balances
101 - INVESTMENT FUND	\$0.00	\$5,269,769.14	\$3,712.10	\$0.00	\$0.00	\$0.00	\$5,273,481.24	\$0.00	\$1,565,911.06
401 - GENERAL FUND	\$6,095,825.92	\$0.00	\$6,795,470.12	(\$1,205,892.73)	(\$5,386,929.58)	\$20,165.42	\$6,318,639.15	\$0.00	\$6,318,639.15
402 - ROAD	\$120,326.84	\$0.00	\$684,994.79	\$100,000.00	(\$792,320.53)	\$550.17	\$113,551.27	\$0.00	\$113,551.27
403 - FARM & RANGE	\$0.00	\$0.00	\$0.00	\$8,000.00	(\$7,104.12)	\$0.00	\$895.88	\$0.00	\$895.88
406 - INDIGENT	\$97,455.34	\$0.00	\$376,961.37	\$0.00	(\$151,855.56)	\$0.00	\$322,561.15	\$0.00	\$322,561.15
407 - SAN RAFAEL VFD	\$167,250.21	\$0.00	\$92,942.00	(\$39,471.00)	(\$56,238.20)	\$0.00	\$164,483.01	\$0.00	\$164,483.01
408 - BLUEWATER VFD	\$250,707.52	\$0.00	\$60,051.00	(\$18,687.00)	(\$16,586.75)	\$0.00	\$275,484.77	\$0.00	\$275,484.77
409 - LOBO CANYON VFD	\$171,589.67	\$0.00	\$2,946.00	\$43,525.00	(\$7,382.41)	\$0.00	\$210,678.26	\$0.00	\$210,678.26
413 - LAGUNA EMS	\$0.00	\$0.00	\$13,521.00	\$0.00	(\$1,067.21)	\$0.00	\$12,453.79	\$0.00	\$12,453.79
415 - PINEHILL EMS	\$8,778.78	\$0.00	\$11,014.00	\$0.00	\$0.00	\$0.00	\$19,792.78	\$0.00	\$19,792.78
416 - FENCE LAKE VFD	\$314,550.59	\$0.00	\$258,475.50	\$7,000.00	(\$89,347.73)	\$0.00	\$490,678.36	\$0.00	\$490,678.36
418 - CANDY KITCHEN VFD	\$48,986.33	\$0.00	\$326,791.00	(\$31,189.00)	(\$11,984.86)	\$0.00	\$332,603.47	\$0.00	\$332,603.47
419 - LAGUNA VFD	\$418,242.30	\$0.00	\$170,844.00	\$0.00	(\$238,067.70)	\$0.00	\$351,018.60	\$0.00	\$351,018.60
424 - CUBERO VFD	\$138,644.12	\$0.00	\$49,604.50	(\$6,787.00)	(\$43,442.81)	\$0.00	\$138,018.81	\$0.00	\$138,018.81
425 - CUBERO EMS	\$2,919.51	\$0.00	\$5,000.00	\$0.00	(\$949.30)	\$0.00	\$6,970.21	\$0.00	\$6,970.21
427 - EL MORRO VFD	\$226,848.60	\$0.00	\$28,475.50	\$7,000.00	(\$76,352.62)	\$0.00	\$185,971.48	\$0.00	\$185,971.48
428 - SUPERIOR AMBULANCE	\$176.53	\$0.00	\$10,259.00	\$0.00	\$0.00	\$0.00	\$10,435.53	\$0.00	\$10,435.53
435 - CONSOLIDATED DISPATCH	\$165,152.67	\$0.00	\$717,167.78	(\$4,000.00)	(\$682,335.34)	\$0.00	\$195,985.11	\$0.00	\$195,985.11
438 - DWI GRANT	\$0.00	\$0.00	\$0.00	\$1,967.87	(\$7,598.48)	\$0.00	(\$5,630.61)	\$0.00	(\$5,630.61)
439 - DWI DISTRIBUTION	\$195,169.27	\$0.00	\$173,363.21	(\$1,967.87)	(\$230,401.70)	\$0.00	\$136,162.91	\$0.00	\$136,162.91
475 - COUNTY FIRE PROTECTION	\$793,808.26	\$0.00	\$197,220.27	(\$42,000.00)	(\$6,660.70)	\$0.00	\$942,367.83	\$0.00	\$942,367.83
500 - CLERK RECORDING/FILING	\$66,393.78	\$0.00	\$26,325.00	\$0.00	(\$23,821.02)	\$0.00	\$68,897.76	\$0.00	\$68,897.76
569 - 2014A BOND INCOME FUND	\$0.00	\$0.00	\$756,981.66	\$0.00	(\$115,216.85)	\$0.00	\$641,764.81	\$0.00	\$641,764.81
570 - 2014B BOND INCOME FUND	\$0.00	\$0.00	\$1,548,068.57	\$0.00	(\$233,491.37)	\$0.00	\$1,314,577.20	\$0.00	\$1,314,577.20
603 - NMFA LOANS	\$0.00	\$66,602.04	\$306.59	\$100,608.00	(\$6,351.00)	\$0.00	\$161,165.63	\$0.00	\$161,165.63
603 - EMERGENCY MANAGEMENT	\$785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$785.00	\$0.00	\$785.00
604 - FIRE MARSHAL	\$42,808.95	\$0.00	\$73,560.00	\$4,000.00	(\$80,918.24)	\$0.00	\$39,450.71	\$0.00	\$39,450.71
605 - LAW ENFORCEMENT PROTECTION	\$164.98	\$0.00	\$29,000.00	(\$19,999.00)	\$0.00	\$0.00	\$9,165.98	\$0.00	\$9,165.98
607 - NMDOT LOCAL GOV. TRANS. GRANT	\$902,500.00	\$0.00	\$0.00	\$0.00	(\$32,452.53)	\$6,567.53	\$876,615.00	\$0.00	\$876,615.00
607 - QUARTZ HILL PROJECT	\$0.00	\$0.00	\$221,973.14	\$0.00	(\$164,170.54)	\$0.00	\$57,802.60	\$0.00	\$57,802.60
609 - CARES ACT ELECTION'S GRANT	\$25,770.28	\$0.00	\$0.00	\$0.00	(\$24,806.07)	\$0.00	\$964.21	\$0.00	\$964.21
610 - CENSUS BUREAU	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
614 - DETENTION CENTER	\$117,027.75	\$0.00	\$1,703,594.79	\$1,100,000.00	(\$2,514,152.20)	(\$75,597.36)	\$330,872.98	\$0.00	\$330,872.98
615 - COMPLIANCE PROGRAM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
620 - 1% REAPPRAISAL FUND	\$255,988.03	\$0.00	\$50,528.49	\$0.00	(\$142,761.55)	\$0.00	\$163,754.97	\$0.00	\$163,754.97
649 - AMERICAN RESCUE PLAN ACT	\$2,590,653.00	\$0.00	\$0.00	\$0.00	(\$242,526.97)	\$0.00	\$2,348,126.03	\$0.00	\$2,348,126.03
650 - NMFA COMP. & LEDA GRANT	\$0.00	\$0.00	\$0.00	\$8,566.00	(\$8,566.00)	\$0.00	\$0.00	\$0.00	\$0.00
651 - CAPITAL OUTLAY PROJECTS	\$32,787.65	\$0.00	\$26,537.26	(\$10,673.27)	(\$138,101.59)	\$0.00	(\$89,449.95)	\$0.00	(\$89,449.95)
TOTALS=	\$13,251,311.88	\$5,336,371.18	\$14,415,688.64	\$0.00	(\$1,533,961.53)	(\$48,314.24)	\$21,421,095.93	(\$3,707,570.18)	\$17,713,525.75





# B A R # 4

TYPE OF BAR LOCAL (L) OR STATE (S)	COUNTY DEPARTMENT	REVENUE EXPENDITURE TRANSFER (TO OR FROM)	DFA ACCOUNT #	CIBOLA COUNTY ACCOUNT#	DESCRIPTION OF ACCOUNT	APPROVED BUDGET	ADJUSTMENT	ADJUSTED BUDGET	PURPOSE
S	El Morro VFD	Expenditure	20900-3002-56110	427-018-464-00127	Uniforms	\$1,000.00	(\$1,000.00)	\$0.00	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	20900-3002-54010	427-018-464-00023	Repair to Buildings	\$6,100.00	(\$5,615.61)	\$483.39	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	20900-3002-57999	427-018-464-00038	1/4% Fire Protection	\$7,000.00	(\$7,000.00)	\$0.00	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	#N/A	427-018-464-00010	Mileage & Per Diem	\$0.00	\$684.00	\$684.00	Need to cover current deficits and add additional for more future trainings.
S	El Morro VFD	Expenditure	20900-3002-54040	427-018-464-00011	Vehicle Expense	\$5,000.00	\$4,000.00	\$9,000.00	Had large expenses for tires
S	El Morro VFD	Expenditure	20900-3002-54050	427-018-464-00012	Equipment Maint. & Repair	\$10,000.00	\$20,000.00	\$30,000.00	Replaced turbo and major engine repair
S	El Morro VFD	Expenditure	20900-3002-57050	427-018-464-00098	Training and Staff Development	\$1,500.00	\$4,187.00	\$5,687.00	Need to cover current deficits and add additional for more future trainings.
S	El Morro VFD	Expenditure	20900-3002-56090	427-018-464-00082	Safety Equipment	\$10,000.00	\$5,000.00	\$15,000.00	Need to cover current deficits and add additional for more future trainings.
S	Manager	Expenditure	11000-2001-58999	401-004-402-00028	Capital Outlay	\$150,000.00	\$32,480.00	\$182,480.00	Purchase new vehicle using revenue from sale of county property
L	Manager	Expenditure	11000-2001-57050	401-004-402-00098	Training & Staff Development	\$10,000.00	(\$4,000.00)	\$6,000.00	Reduce training to increase office supplies
L	Manager	Expenditure	11000-2001-56020	401-004-402-00009	Office Equipment & Supplies	\$9,000.00	\$4,000.00	\$13,000.00	Increase office supplies
S	IT	Expenditure	11000-2011-54050	401-004-412-00012	Equipment, Maintenance & Repair	\$175,000.00	\$55,000.00	\$230,000.00	Provide coverage for remainder of 2022 Maintenance costs. Includes Microsoft Enterprise 365, Stonerly 80TB Immutible & Air-Gap ISO object storage for Veeam and 2 HC380 node HPE software & annual support for existing core network.
L	Planning	Expenditure	11000-2012-56020	401-004-415-00009	Office Equipment & Supplies	\$34,000.00	(\$2,000.00)	\$32,000.00	Realign budget authority for more training
L	Planning	Expenditure	11000-2012-57050	401-004-415-00098	Training & Staff Development	\$2,900.00	\$2,000.00	\$4,900.00	NM Edge classes and need budget for floodplain manager conferences
L	Cubero VFD	Expenditure	20900-3002-54050	424-018-432-00012	Equipment Maintenance and Rep	\$13,000.00	(\$1,000.00)	\$12,000.00	Need additional tool purchases
L	Cubero VFD	Expenditure	20900-3002-56090	424-018-432-00082	Safety Equipment	\$12,000.00	\$1,000.00	\$13,000.00	Need additional tool purchases
S	Road	Expenditure	20400-5001-57999	402-014-416-00080	Road Construction and Maintenan	\$100,000.00	\$100,000.00	\$200,000.00	Transferred in \$100,000 needed for operating
L	Road	Expenditure	20400-5001-57130	402-014-416-00013	Rental Of Equipment	\$68,600.00	(\$29,036.21)	\$39,563.79	Address accounts in the deficit
L	Road	Expenditure	20400-5001-54010	402-015-416-00023	Repair to Buildings	\$25,000.00	(\$15,836.36)	\$10,163.64	Address accounts in the deficit
L	Road	Expenditure	20400-5001-57999	402-014-416-33000	Infrastructure Perform Bond Depo	\$7,500.00	\$4,500.00	\$12,000.00	Address accounts in the deficit
L	Road	Expenditure	20400-5001-56040	402-014-416-00076	Equip. Operation Expense	\$85,000.00	\$40,372.57	\$125,372.57	Address accounts in the deficit
L	Candy Kitchen VFD	Expenditure	#N/A	418-018-429-00009	Office Equipment & Supplies	\$5,000.00	(\$5,242.00)	\$1,758.00	Postponing a planned computer purchase until FY23.
L	Candy Kitchen VFD	Expenditure	20900-3002-55030	418-018-429-00010	Mileage & Per Diem	\$1,000.00	\$2,550.00	\$3,550.00	Increased training and travel through May.
L	Candy Kitchen VFD	Expenditure	20900-3002-57050	418-018-429-00098	Training	\$200.00	\$692.00	\$892.00	Increased training and travel through May.
L	Lobo Canyon VFD	Expenditure	20900-3002-56090	409-018-423-00082	Safety Equipment	\$13,196.00	(\$3,500.00)	\$9,696.00	underestimated utilities at Lobo Canyon VFD
L	Lobo Canyon VFD	Expenditure	20900-3002-57170	409-018-423-00025	Utilities	\$6,000.00	\$3,500.00	\$9,500.00	underestimated utilities at Lobo Canyon VFD
L	Treasurer	Expenditure	11000-1006-51050	401-004-406-00004	Temp Salaries	\$15,000.00	(\$7,000.00)	\$8,000.00	Server power supply for web payments and TYLER support
L	Treasurer	Expenditure	11000-1006-54050	401-004-406-00012	Equipment Maint. & Repair	\$29,400.00	\$7,000.00	\$36,400.00	Server power supply for web payments and TYLER support
L	Maintenance	Expenditure	11000-2006-57170	401-010-403-00025	Utilities	\$135,000.00	(\$15,000.00)	\$120,000.00	Need a water softner installed
L	Maintenance	Expenditure	11000-2006-54010	401-010-403-00023	Repairs to Buildings	\$1,655,000.00	\$15,000.00	\$1,670,000.00	Need a water softner installed
L	Capital Appropria	Expenditure	30300-2002-58999	651-085-460-00016	Armory Planning and Design	\$100,000.00	\$200,000.00	\$300,000.00	re-evaluation on needs between planning and construction
L	Capital Appropria	Expenditure	30300-2002-58999	651-085-460-00026	Construction on Armory	\$550,000.00	(\$200,000.00)	\$350,000.00	re-evaluation on needs between planning and construction





## Monthly Multiple Choice

What is the primary financial control device used in government?

- A – Procurement
- B – The Budget
- C – Generally Accepted Accounting Principles (GAAP)
- D – The audit

**Answer: B – The budget.** The governing body/state approved budget with an accompanying system of budgetary accounting. The budget is law pursuant to NMSA 1978 Section 6.6.2.



# The End

# Questions?



NEW MEXICO • EST. 1981

# **Slide Outline and Notes of Cibola County Finance Report**

## **From July 1, 2021 through January 31, 2022 Finance Report**

**Commission Meeting February 24, 2022**

**Finance Report Cover Page**

### **Cibola County Updates**

- Finance Reports & the finalized FY22 Budget located on Finance Department webpage.
- Wendy Self in the Manager's Office is reconciled to the bank through January 31st for the Main Operating account and the Treasurer's office has the Tax operating account reconciled through November.
- 2<sup>nd</sup> Quarter Report was submitted on time and correctly to DFA by January 31, 2022 with all supporting documentation
- BAR #3 that was submitted with the 2<sup>nd</sup> quarter report has already been approved by the state.
- The NMFA loan for two fire vehicles has been fully executed and Fire Marshal

### **GRT Tracker**

Here is our Gross Receipts history and the red line designates this fiscal year's GRT up through January 31st.

Our budgeted projection is that bold straight yellow line.

The other lines represent the last 4 years as you can see in the legend.

Contracts for solid waste are added back in these numbers because they never hit our coffers as they are taken straight off the top from the state and go to pay for our solid waste. The contracts are our Environmental GRT, and I wanted them to be represented.

COVID-19 has not impacted GRT, but we will still closely monitor it.

Our GRT is Broken Down by Increments and are dedicated by ordinance:

The Correctional GRT is dedicated to our inmate costs in the Detention Fund

The Environmental GRT pays the Northern New Mexico solid waste authority

The Hold Harmless is dedicated to paying our Series 2014A Bonds which built the detention center

The County Infrastructure is dedicated for general purposes in the general fund

The Fire Protection GRT is dedicated in our County Fire Protection Fund

Our County Share GRT is split to 3 funds. Our Indigent Fund, 2014 B Bond Fund, and general fund

The Special County Hospital GRT is a residual type of GRT from when hospital tax was enacted made up of the medical and food hold harmless tax distribution. When the tax increment deactivated the hold harmless portion stayed. It is used in our general fund

The County Emergency and Medical Services GRT is dedicated to our E-911 program in the consolidated dispatch fund.

**GRT Tracker – All Entities**

This slide is to show how the County's GRT compares to our surrounding municipalities. It appears we all are trending upwards after the initial COVID scare.

### **Property Taxes**

We are on track with our property tax collections. The county portions are shown here. We have already hit our budget authority ceiling with our delinquent taxes and I will get that on the budget adjustments next month.

### **January 31, 2022 - Monthly Report**

Here is our January 31, 2022 monthly financial report. As you can see we are maintaining our investments and required reserves. We keep all of our bond and state reserves in our investment fund so we will not dip into them. Our general fund is in great shape and we are strong with operating cash.

Our adjustments are just accounts receivables and payables.

Our transfers equal zero which is mandatory.

There two fund deficits are fine for now. If we don't receive our reimbursements by the third quarter we will address them at that time.

We meet all DFA reporting requirements and our internal reports match the reporting to DFA.

This recap is developed using three reports:

The pooled cash report gives what our beginning and ending cash balances should be.

The Detail Vs. Budget report gives the revenue, transfer, and expenditure activity.

The balance sheets give us our adjustments to get from pooled cash to pooled cash and gives us our investments.

The county is in great fiscal shape and is following GAAP, GASB, and all state laws and requirements.

### **BAR #4 Resolution 2022-20**

This is the first page of budget adjustments I am recommending. They were requested by the departments for clean up of their budgets and to get them through the rest of the year (hopefully). The purpose for these adjustments are listed on the right side of the form. If there is an S on the left side it represents an increase/decrease which will also need DFA approval. The L's on the left column are local budget adjustments which are a realignment of current budget authority.

### **Monthly Multiple Choice**

- What is the primary financial control device used in government?
- A – Procurement
- B – The Budget
- C – Generally Accepted Accounting Principles (GAAP)
- D – The audit
- **Answer: B – The budget. The governing body/state approved budget with an accompanying system of budgetary accounting. The budget is law pursuant to NMSA 1978 Section 6.6.2.**

**The End – Questions???**





8b.

# Tyler Software

Software Upgrade-Jessie and Mindy

Please see item 9e. For Purchasing Information



8z.

# Reports Not Presented

Road Dept.

# ***Cibola County Road Dept.***

***700 E. Roosevelt Suite 50***

***Grants NM 87020***

***505-285-2570 Phone 505-285 3656 Fax***



***Monday February 7, 2022***

***To: Kate Fletcher - County Manager***

***Fr: Edward Salazar - Road Superintendent***

***Re: Monthly Report: 1/01/22 - 1/31/22 (January)***

## ***Regular Maintenance***

### ***Blade & Shape***

<b><u><i>Road</i></u></b>	<b><u><i>Description</i></u></b>	<b><u><i>Miles</i></u></b>
<b><i>C1</i></b>	<b><i>Marquez Road</i></b>	<b><i>4.208</i></b>
<b><i>C48A</i></b>	<b><i>Timberlake Road</i></b>	<b><i>16.400</i></b>
<b><i>C48</i></b>	<b><i>Mallery Road</i></b>	<b><i>9.000</i></b>
<b><i>C47</i></b>	<b><i>Mesa Ridge Road</i></b>	<b><i>7.148</i></b>
<b><i>C63</i></b>	<b><i>Anaconda Road</i></b>	<b><i>4.900</i></b>
<b><i>C15</i></b>	<b><i>Rinconada Road</i></b>	<b><i>1.652</i></b>
<b><i>Total Miles</i></b>		<b><i>43.308</i></b>

## ***Special Projects***

<b><i>C1</i></b>	<b><i>Marquez Rd. - Clean culverts, clean out stock tank, build stock pile for road, haul dirt, road repair.</i></b>
<b><i>C52</i></b>	<b><i>El Gallo Rd. - Construct roadway, haul off dirt overburden to stockpile in San Rafael, cut trees along fenceline, breakup rocks and move, haul gravel.</i></b>
<b><i>C48</i></b>	<b><i>Mallery Rd. Sign repair, repair cattle guard.</i></b>
<b><i>C5</i></b>	<b><i>Moquino-LaJoya Loop - Sign repair.</i></b>
<b><i>C17</i></b>	<b><i>Mt. Taylor Addition - Shoulder repair.</i></b>

## ***Snow Removal***

<b><i>C49</i></b>	<b><i>Zuni Canyon Rd.</i></b>
<b><i>C30</i></b>	<b><i>Bluewater South</i></b>

*County Cattle Guard, Culvert & Bridge Inventory*

*All County Roads.*

# Cibola County Road Dept.

515 W. High Street

Grants NM 87020

505-285-2570 Phone 505-287-3656 Fax



## FUEL REPORT - CIBOLA COUNTY ROAD DEPARTMENT

**January 2022**

UNIT #	UNLEADED					
	VEHICLE #	COST/MILE	MPG	MILES	TOTAL GAL.	TOTAL COST
127	G-18473	0.73	4.92	116	23.600	\$ 85.08
128	G-18464	#VALUE!	#VALUE!	N/U	0.000	\$ -
130	G-15638	#VALUE!	#VALUE!	N/U	0.000	\$ -
131	G-29800	#VALUE!	#VALUE!	N/U	0.000	\$ -
133	G-23696	0.92	4.25	550	129.400	\$ 507.73
138	G-95862	0.28	13.50	1,156	85.600	\$ 329.01
139	G-57384	#VALUE!	#VALUE!	N/U	0.000	\$ -
140	G-57619	#VALUE!	#VALUE!	N/U	0.000	\$ -
141	G-57618	0.17	18.68	753	40.300	\$ 131.02
146	146	#VALUE!	#VALUE!	N/U	0.000	\$ -
147	G-66164	#VALUE!	#VALUE!	N/U	0.000	\$ -
148	G-66165	0.19	16.96	848	50.000	\$ 161.04
150	G-70482	0.23	14.06	1,056	75.100	\$ 240.01
151	G-78718	0.25	12.63	888	70.300	\$ 225.41
152	G-64239	0.22	14.51	1,191	82.100	\$ 264.69
153	G-86952	0.14	22.89	879	38.400	\$ 124.00
154	G-86953	0.12	25.82	1,487	57.600	\$ 185.52
155	G-86954	#VALUE!	#VALUE!	N/U	0.000	\$ -
156	Diesel Air Coprmpressor	0.00	#DIV/0!	11	0.000	\$ -
157	G-91750	#VALUE!	#VALUE!	N/U	0.000	\$ -
<b>TOTAL GAS</b>					<b>652.400</b>	<b>\$ 2,253.51</b>

<b>DIESEL FUEL</b>						
<b>UNIT #</b>	<b>VEHICLE #</b>	<b>COST/MILE</b>	<b>MPG</b>	<b>MILES</b>	<b>TOTAL GAL.</b>	<b>TOTAL COST</b>
137	G-50237	0.21	19.64	542	27.600	\$ 114.00
209	G-18476	#VALUE!	#VALUE!	N/U	0.000	\$ -
212	G-30550	#VALUE!	#VALUE!	N/U	0.000	\$ -
213	G-30549	#VALUE!	#VALUE!	N/U	0.000	\$ -
214	G-38441	0.90	4.48	516	115.300	\$ 465.06
215	G-67372	#VALUE!	#VALUE!	N/U	0.000	\$ -
216	G-67371	#VALUE!	#VALUE!	N/U	0.000	\$ -
217	G-70782	0.52	7.95	361	45.400	\$ 189.06
218	Distributor	#VALUE!	#VALUE!	N/U	0.000	\$ -
219	Water Truck	#VALUE!	#VALUE!	N/U	0.000	\$ -
220	New Transport	1.17	3.39	926	273.100	\$ 1,083.30
221	New Dump Truck	0.73	5.55	1,493	269.200	\$ 1,093.28
222	New Dump Truck	0.65	6.50	530	81.500	\$ 345.68
305	305	#VALUE!	#VALUE!	N/U	0.000	\$ -
306	306	#VALUE!	#VALUE!	N/U	0.000	\$ -
307	307	19.75	0.21	56	265.500	\$ 1,106.19
308	308	4.73	0.85	42	49.500	\$ 198.77
309	309	#VALUE!	#VALUE!	N/U	0.000	\$ -
310	310	4.77	0.86	3	3.500	\$ 14.31
311	311	#VALUE!	#VALUE!	N/U	0.000	\$ -
312	312	#VALUE!	#VALUE!	N/U	0.000	\$ -
313	313	#VALUE!	#VALUE!	N/U	0.000	\$ -
314	314	6.35	0.66	40	61.000	\$ 254.01
416	416	16.81	0.25	27	107.500	\$ 453.96
417	417	10.69	0.38	77	201.800	\$ 823.37
418	418	#VALUE!	#VALUE!	N/U	0.000	\$ -
419	419	12.00	0.34	50	146.500	\$ 600.00
420	420	13.41	0.30	58	194.700	\$ 777.61
501	501	4.55	0.88	33	37.500	\$ 150.00
525	525	#VALUE!	#VALUE!	N/U	0.000	\$ -
Extra Fuel	Front Office Truck 13245-G	#VALUE!	#VALUE!	N/U	0.000	\$ -
Extra Fuel	Chain Saw	#VALUE!	#VALUE!	N/U	0.000	\$ -
<b>TOTAL DIESEL</b>					<b>1879.600</b>	<b>\$ 7,668.60</b>

**\*N/U = NOT USED**



9a.

# Resolution 22-20

FY22 Budget Adjustment No. 4

**Cibola County Commission**

Daniel J. Torrez, Chairman  
Martha Garcia, 1<sup>st</sup> Vice-Chair  
Christine Lowery, 2<sup>nd</sup> Vice-Chair  
Ralph Lucero, Commissioner  
Robert Windhorst, Commissioner

**Cibola County**  
**700 E. Roosevelt Ave., Suite 50**  
Grants, New Mexico 87020  
Phone (505) 287-9431 – Fax (505) 285-5434



Kate Fletcher  
County Manager

**Resolution No. 2022-20 BAR #4**

**Fiscal Year 2022**

**WHEREAS,** the Board of County Commissioners of the County of Cibola is the duly constituted governing body of the County and serves *ex officio* as the County Board of Finance with authority for establishing, monitoring, and adjusting the County's budget; and

**WHEREAS,** budget adjustments are required to establish correct beginning cash balances; allow for new transfers; to allow for budget increases and decreases to revenues and expenditures to offset any unanticipated revenues and/or expenditures; and to correct amounts when required; and

**WHEREAS,** the budget adjustments and the associated line items with amounts stated on the attached, *Schedule of Budget Adjustments 2022-20A* is essential.

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS of the COUNTY OF CIBOLA, STATE OF NEW MEXICO, ex officio COUNTY BOARD OF FINANCE** that the adjustments included in this document are deemed necessary to the operations of the County for the 2022 fiscal year ending June 30, 2022.

**PASSED, APPROVED and ADOPTED** by the governing body at a regular meeting on the 24th day of February, 2022.

**THE BOARD OF COUNTY COMMISSIONERS:**

\_\_\_\_\_  
Daniel Torrez, Chairman

\_\_\_\_\_  
Martha Garcia, 1<sup>st</sup> Vice-Chair

**ATTEST:**

\_\_\_\_\_  
Dr. Christina Lowery, 2<sup>nd</sup> Vice-Chair

\_\_\_\_\_  
Michelle E Dominguez, County Clerk

\_\_\_\_\_  
Robert Windhorst, Commissioner

\_\_\_\_\_  
Ralph Lucero, Commissioner



Department of Finance and Administration  
Local Government Division  
Budget Finance Bureau  
SCHEDULE OF BUDGET ADJUSTMENTS

ENTITY NAME: Cibola County  
FISCAL YEAR: FY 2021-22  
RESOLUTION #: 2022-20  
BAR SCHEDULE: 2022-20A

TYPE OF BAR LOCAL (L) OR STATE (S)	COUNTY DEPARTMENT	REVENUE EXPENDITURE TRANSFER (TO or FROM)	DFA ACCOUNT #	CIBOLA COUNTY ACCOUNT#	DESCRIPTION OF ACCOUNT	APPROVED BUDGET	ADJUSTMENT	ADJUSTED BUDGET	PURPOSE
S	El Morro VFD	Expenditure	20900-3002-56110	427-018-464-00127	Uniforms	\$1,000.00	(\$1,000.00)	\$0.00	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	20900-3002-54010	427-018-464-00023	Repair to Buildings	\$6,100.00	(\$5,616.61)	\$483.39	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	20900-3002-57999	427-018-464-00038	1/4% Fire Protection	\$7,000.00	(\$7,000.00)	\$0.00	Need to cover current deficits and will not be using remainder of budget in that account.
S	El Morro VFD	Expenditure	#N/A	427-018-464-00010	Mileage & Per Diem	\$0.00	\$684.00	\$684.00	Need to cover current deficits and add additional for more future trainings.
S	El Morro VFD	Expenditure	20900-3002-54040	427-018-464-00011	Vehicle Expense	\$5,000.00	\$4,000.00	\$9,000.00	Had large expenses for tires
S	El Morro VFD	Expenditure	20900-3002-54050	427-018-464-00012	Equipment Maint. & Repair	\$10,000.00	\$20,000.00	\$30,000.00	Replaced turbo and major engine repair
S	El Morro VFD	Expenditure	20900-3002-57050	427-018-464-00098	Training and Staff Development	\$1,500.00	\$4,187.00	\$5,687.00	Need to cover current deficits and add additional for more future trainings.
S	El Morro VFD	Expenditure	20900-3002-56090	427-018-464-00082	Safety Equipment	\$10,000.00	\$5,000.00	\$15,000.00	Need to cover current deficits and add additional for more future trainings.
S	Manager	Expenditure	11000-2001-58999	401-004-402-00028	Capital Outlay	\$150,000.00	\$32,480.00	\$182,480.00	Purchase new vehicle using revenue from sale of county property
L	Manager	Expenditure	11000-2001-57050	401-004-402-00098	Training & Staff Development	\$10,000.00	(\$4,000.00)	\$6,000.00	Reduce training to increase office supplies
L	Manager	Expenditure	11000-2001-56020	401-004-402-00009	Office Equipment & Supplies	\$9,000.00	\$4,000.00	\$13,000.00	Increase office supplies
S	IT	Expenditure	11000-2011-54050	401-004-412-00012	Equipment, Maintenance & Repair	\$175,000.00	\$55,000.00	\$230,000.00	Provide coverage for remainder of 2022 Maintenance costs. Includes Microsoft Enterprise 365, Stonely 80TB Immutible & Air-Gap USO object storage for Veeam and 2 HC380 node HPE software & annual support for existing core network.
L	Planning	Expenditure	11000-2012-56020	401-004-415-00009	Office Equipment & Supplies	\$34,000.00	(\$2,000.00)	\$32,000.00	Realign budget authority for more training
L	Planning	Expenditure	11000-2012-57050	401-004-415-00098	Training & Staff Development	\$2,900.00	\$2,000.00	\$4,900.00	NW Edge classes and need budget for floodplain manager conferences
L	Cubero VFD	Expenditure	20900-3002-54050	424-018-432-00012	Equipment Maintenance and Repair	\$13,000.00	(\$1,000.00)	\$12,000.00	Need additional tool purchases
L	Cubero VFD	Expenditure	20900-3002-56090	424-018-432-00082	Safety Equipment	\$12,000.00	\$1,000.00	\$13,000.00	Need additional tool purchases
S	Road	Expenditure	20400-5001-57999	402-014-416-00080	Road Construction and Maintenance	\$100,000.00	\$100,000.00	\$200,000.00	Transferred in \$100,000 needed for operating
L	Road	Expenditure	20400-5001-57130	402-014-416-00013	Rental Of Equipment	\$68,600.00	(\$29,036.21)	\$39,563.79	Address accounts in the deficit
L	Road	Expenditure	20400-5001-54010	402-015-416-00023	Repair to Buildings	\$26,000.00	(\$15,836.36)	\$10,163.64	Address accounts in the deficit
L	Road	Expenditure	20400-5001-57999	402-014-416-33000	Infrastructure Perform Bond Depos	\$7,500.00	\$4,500.00	\$12,000.00	Address accounts in the deficit
L	Road	Expenditure	20400-5001-56040	402-014-416-00076	Equip. Operation Expense	\$85,000.00	\$40,372.57	\$125,372.57	Address accounts in the deficit
L	Candy Kitchen VFD	Expenditure	#N/A	418-018-429-00009	Office Equipment & Supplies	\$5,000.00	(\$3,242.00)	\$1,758.00	Postponing a planned computer purchase until FY23.
L	Candy Kitchen VFD	Expenditure	20900-3002-53030	418-018-429-00010	Mileage & Per Diem	\$1,000.00	\$2,550.00	\$3,550.00	Increased training and travel through May.
L	Candy Kitchen VFD	Expenditure	20900-3002-57050	418-018-429-00098	Training	\$200.00	\$692.00	\$892.00	Increased training and travel through May.
L	Lobo Canyon VFD	Expenditure	20900-3002-56090	409-018-423-00082	Safety Equipment	\$13,196.00	(\$3,500.00)	\$9,696.00	Underestimated utilities at Lobo Canyon VFD
L	Lobo Canyon VFD	Expenditure	20900-3002-57170	409-018-423-00025	Utilities	\$6,000.00	\$3,500.00	\$9,500.00	Underestimated utilities at Lobo Canyon VFD
L	Treasurer	Expenditure	11000-1006-51050	401-004-406-00004	Temp Salaries	\$15,000.00	(\$7,000.00)	\$8,000.00	Server power supply for web payments and TYLER support
L	Treasurer	Expenditure	11000-1006-54050	401-004-406-00012	Equipment Maint. & Repair	\$29,400.00	\$7,000.00	\$36,400.00	Server power supply for web payments and TYLER support
L	Maintenance	Expenditure	11000-2006-57170	401-010-403-00025	Utilities	\$135,000.00	(\$15,000.00)	\$120,000.00	Need a water softner installed
L	Maintenance	Expenditure	11000-2006-54010	401-010-403-00023	Repairs to Buildings	\$1,655,000.00	\$15,000.00	\$1,670,000.00	Need a water softner installed
L	Capital Appropriat	Expenditure	30300-2002-58999	651-085-460-00016	Armory Planning and Design	\$100,000.00	\$200,000.00	\$300,000.00	re-evaluation on needs between planning and construction
L	Capital Appropriat	Expenditure	30300-2002-58999	651-085-460-00026	Construction on Armory	\$550,000.00	(\$200,000.00)	\$350,000.00	re-evaluation on needs between planning and construction

ATTEST:

County Clerk

Date

Board Chairman

Date



9b.

FY22

# Professional Services Contract

Economic Development



## PROFESSIONAL SERVICES CONTRACT

### CIBOLA COUNTY

THIS AGREEMENT is made and entered into by and between the County of Cibola, hereinafter referred to as the "County" and Cibola Communities Economic Development Foundation, hereinafter referred to as the "Contractor", and is effective as of the date set forth below upon which it is executed by the Purchasing Agent and the Board of County Commissioners.

IT IS AGREED BETWEEN THE PARTIES:

**1. Scope of Work.**

The Contractor shall perform the work outlined in the Scope of Work attached hereto as **Attachment 1** and incorporated herein by reference.

**2. Compensation.**

A. The County shall pay to the Contractor in full payment for services satisfactorily performed Forty Thousand Dollars and no cents (\$40,000.00) annually, to be invoiced in equal monthly amounts after performance of the services. No New Mexico gross receipts tax levied on the amounts payable under this Agreement shall be paid by the County. The total amount payable to the Contractor under this Agreement, including gross receipts tax and expenses, shall not exceed \$40,000.00. In no event will the Contractor be paid any amount more than the specified total amount payable without this Agreement being amended in writing.

B. Payment is subject to availability of funds pursuant to the Appropriations Paragraph set forth below and to any negotiations between the parties from year to year pursuant to Paragraph 1, Scope of Work. All invoices MUST BE received by the County no later than fifteen (15) days after the termination of the Fiscal Year in which the services were delivered. Invoices received after such date WILL NOT BE PAID.

C. Contractor must submit a detailed statement accounting for all services performed, specified on a minimum of a quarter hour basis, and expenses incurred. If the County finds that the services are not acceptable, within thirty days after the date of receipt of written notice from the Contractor that payment is requested, it shall provide the Contractor a letter of exception explaining the defect or objection to the services and outlining steps the Contractor may take to provide remedial action. Upon certification by the County that the services have been received and accepted, payment shall be tendered to the Contractor within thirty days after the date of acceptance. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. However, the County shall not incur late charges, interest, or penalties for failure to make payment within the time specified herein.

D. The payment of taxes due for any money received under this Agreement shall be the Contractor's sole responsibility and shall be reported under the Contractor's Federal and State tax identification number(s).

3. **Term.**

This Agreement is for one (1) year from the date of approval by the Cibola County Board of County Commissioners.

4. **Termination.**

A. Termination. This Agreement may be terminated by either of the parties hereto upon written notice delivered to the other party at least thirty (30) days prior to the intended date of termination. Except as otherwise allowed or provided under this Agreement, the County's sole liability upon such termination shall be to pay for acceptable work performed prior to the Contractor's receipt of the notice of termination, if the County is the terminating party, or the Contractor's sending of the notice of termination, if the Contractor is the terminating party; provided, however, that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this Agreement. The Contractor shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination. Notwithstanding the foregoing, this Agreement may be terminated immediately upon written notice to the Contractor if the Contractor becomes unable to perform the services contracted for, as determined by the County or if, during the term of this Agreement, the Contractor or any of its officers, employees or agents is indicted for fraud, embezzlement, or other crime due to misuse of government funds or due to the Appropriations paragraph herein. THIS PROVISION IS NOT EXCLUSIVE AND DOES NOT WAIVE THE COUNTY'S OTHER LEGAL RIGHTS AND REMEDIES CAUSED BY THE CONTRACTOR'S DEFAULT/BREACH OF THIS AGREEMENT.

B Termination Management. Immediately upon receipt by either the County or the Contractor of notice of termination of this Agreement, the Contractor shall: 1) not incur any further obligations for salaries, services or any other expenditure of funds under this Agreement without written approval of the County; 2) comply with all directives issued by the County in the notice of termination as to the performance of work under this Agreement; and 3) take such action as the County shall direct for the protection, preservation, retention or transfer of all property titled to the County and records generated under this Agreement. Any non-expendable personal property or equipment provided to or purchased by the Contractor with contract funds shall become property of the County upon termination and shall be submitted to the County as soon as practicable.

5. **Appropriations.**

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the Board of County Commissioners for the performance of this Agreement. If sufficient appropriations and authorization are not made by the Board of County Commissioners, this Agreement shall terminate immediately upon written notice being given by the County to the Contractor. The County's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be



final. If the County proposes an amendment to the Agreement to unilaterally reduce funding, the Contractor shall have the option to terminate the Agreement or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.

**6. Status of Contractor.**

The Contractor and its agents and employees are independent contractors performing professional services for the County and are not employees of the County of Cibola. The Contractor and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of county vehicles, or any other benefits afforded to employees of the County of Cibola because of this Agreement. The Contractor acknowledges that all sums received hereunder are reportable by the Contractor for tax purposes, including without limitation, self-employment, and business income tax. The Contractor agrees not to purport to bind the County of Cibola unless the Contractor has express written authority to do so, and then only within the strict limits of that authority.

**7. Assignment.**

The Contractor shall not assign or transfer any interest in this Agreement or assign any claims for money due or to become due under this Agreement without the prior written approval of the County.

**8. Subcontracting.**

The Contractor shall not subcontract any portion of the services to be performed under this Agreement without the prior written approval of the County. No such subcontract shall relieve the primary Contractor from its obligations and liabilities under this Agreement, nor shall any subcontract obligate direct payment from the County. In all cases, the contractor is solely responsible for fulfillment of this Agreement.

**9. Release.**

Final payment of the amounts due under this Agreement shall operate as a release of the procuring agency of the County, its officers and employees, and the County of Cibola from all liabilities, claims and obligations whatsoever arising from or under this Agreement.

**10. Confidentiality.**

To the extent permitted by the New Mexico Open Meetings Act, Section 10-15-1 et seq., and the Inspection of Public Records Act, NMSA 1978, Section 14-2-1 et. seq., Economic Development Board members are required to sign and be bound by a Non-Disclosure Agreement/Confidentiality Agreement, and are required to keep confidential information provided at CCEDF board meetings.

**11. Product of Service -- Copyright.**

N/A

**12. Conflict of Interest; Governmental Conduct Act.**

A. The Contractor represents and warrants that it presently has no interest and, during the term of this Agreement, shall not acquire any interest, direct or indirect,

which would conflict in any manner or degree with the performance or services required under the Agreement.

B. The Contractor further represents and warrants that it has complied with, and, during the term of this Agreement, will continue to comply with, and that this Agreement complies with all applicable provisions of the Governmental Conduct Act, Chapter 10, Article 16 NMSA 1978. Without in anyway limiting the generality of the foregoing, the Contractor specifically represents and warrants that:

1) in accordance with Section 10-16-4.3 NMSA 1978, the Contractor does not employ, has not employed, and will not employ during the term of this Agreement any County employee while such employee was or is employed by the County and participating directly or indirectly in the County's contracting process.

2) this Agreement complies with Section 10-16-7(B) NMSA 1978 because (i) the Contractor is not a public officer or employee of the County; (ii) the Contractor is not a member of the family of a public officer or employee of the County; (iii) the Contractor is not a business in which a public officer or employee or the family of a public officer or employee has a substantial interest; or (iv) if the Contractor is a public officer or employee of the County, a member of the family of a public officer or employee of the County, or a business in which a public officer or employee of the County or the family of a public officer or employee of the County has a substantial interest, public notice was given as required by Section 10-16-7(B) NMSA 1978 and this Agreement was awarded pursuant to a competitive process;

3) in accordance with Section 10-16-8(C) NMSA 1978, (i) the Contractor is not, and has not been represented by, a person who has been a public officer or employee of the County within the preceding year and whose official act directly resulted in this Agreement and (ii) the Contractor is not, and has not been assisted in any way regarding this transaction by, a former public officer or employee of the County whose official act, while in County employment, directly resulted in the County's making this Agreement;

4) in accordance with Section 10-16-13 NMSA 1978, the Contractor has not directly participated in the preparation of specifications, qualifications or evaluation criteria for this Agreement, or any procurement related to this Agreement; and

5) in accordance with Section 10-16-3 and Section 10-16-13.3 NMSA 1978, the Contractor has not contributed, and during the term of this Agreement shall not contribute, anything of value to a public officer or employee of the County.

C. Contractor's representations and warranties in Paragraphs A and B of this Article 12 are material representations of fact upon which the County relied when this Agreement was entered into by the parties. Contractor shall provide immediate written notice to the County if, at any time during the term of this Agreement, Contractor learns that Contractor's representations and warranties in Paragraphs A and B of this Article 12 were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances. If it is later determined that Contractor's representations and warranties in Paragraphs A and B of this Article 12 were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances, in addition to other remedies available to the County and



notwithstanding anything in the Agreement to the contrary, the County may immediately terminate the Agreement.

D. All terms defined in the Governmental Conduct Act have the same meaning in this Article 12(B).

**13. Amendment.**

This Agreement shall not be altered, changed, or amended except by instrument in writing executed by the parties hereto and all other required signatories.

**14. Merger.**

This Agreement incorporates all the Agreements, covenants and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, Agreements and understandings have been merged into this written Agreement. No prior Agreement or understanding, oral or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

**15. Penalties for violation of law.**

The Procurement Code, Sections 13-1-28 through 13-1-199, NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities, and kickbacks.

**16. Equal Opportunity Compliance.**

The Contractor agrees to abide by all federal, state and county laws and rules and regulations, pertaining to equal employment opportunity. In accordance with all such laws, the Contractor assures that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation, or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this Agreement. If Contractor is found not to be following these requirements during the life of this Agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

**17. Applicable Law.**

In any action, suit or legal dispute arising from this Agreement, the Contractor agrees that the laws of the State of New Mexico shall govern, and that venue will lie in the Thirteenth Judicial District Court in Cibola County. By execution of this Agreement, Contractor acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over all lawsuits arising under or out of any term of this Agreement.

**18. Workers Compensation.**

The Contractor agrees to comply with state laws and rules applicable to workers compensation benefits for its employees. If the Contractor fails to comply with the Workers Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the County.

**19. Records and Financial Audit.**

The Contractor shall maintain detailed time and expenditure records that indicate the date; time, nature and cost of services rendered during the Agreement's term and effect and retain them for a period of three (3) years from the date of final payment under this Agreement. The records shall be subject to inspection by the County, the Department of Finance and Administration and the State Auditor. The County shall have the right to audit billings both before and after payment. Payment under this Agreement shall not foreclose the right of the County to recover excessive or illegal payments

**20. Disclaimer and Hold Harmless.**

Cibola County shall not be liable to the Contractor, or the Contractor's successors, heirs, administrators, or assigns, for any loss, damage, or injury, whether to Contractor's person or property, occurring in connection with Contractor's performance of Contractor's duties according to this Agreement. Contractor shall hold Cibola County harmless from all loss, damage, and injury, including court costs and attorney fees, incurred by Cibola County in connection with the performance by Contractor of Contractor's duties according to this Agreement.

**21. Indemnification.**

The Contractor shall defend, indemnify and hold harmless the County of Cibola from all actions, proceeding, claims, demands, costs, damages, attorneys' fees and all other liabilities and expenses of any kind from any source which may arise out of the performance of this Agreement, caused by the negligent act or failure to act of the Contractor, its officers, employees, servants, subcontractors or agents, or if caused by the actions of any client of the Contractor resulting in injury or damage to persons or property during the time when the Contractor or any officer, agent, employee, servant or subcontractor thereof has or is performing services pursuant to this Agreement. If any action, suit or proceeding related to the services performed by the Contractor or any officer, agent, employee, servant or subcontractor under this Agreement is brought against the Contractor, the Contractor shall, as soon as practicable but no later than two (2) days after it receives notice thereof, notify the legal counsel of the County of Cibola and the New Mexico Association of Counties by certified mail.

**22. Invalid Term or Condition.**

If any term or condition of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected and shall be valid and enforceable.

**23. Enforcement of Agreement.**

A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

**24. Authority.**



If Contractor is other than a natural person, the individual(s) signing this Agreement on behalf of Contractor represents and warrants that he or she has the power and authority to bind Contractor, and that no further action, resolution, or approval from Contractor is necessary to enter a binding contract.

**25. Lobbying.**

No federal appropriated funds can be paid or will be paid, by or on behalf of the CONTRACTOR, or any person for influencing or attempting to influence an officer or employee of any County, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, or the making of any Federal grant, the making of any federal loan, the entering into of any cooperative agreement, or modification of any Federal contract, grant, loan, or cooperative agreement. If any funds other than federal appropriated funds have been paid or will be paid to any person influencing or attempting to influence an officer or employee of any County, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection of this federal contract, grant, loan, or cooperative agreement, the CONTRACTOR shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

**26. Approval of Contractor Personnel.**

N/A

**27. Survival.**

The agreement paragraphs titled "Patent, Copyright, Trademark, and Trade Secret Indemnification" and "Indemnification" shall survive the expiration of this agreement. Software licenses, leases, maintenance, and any other unexpired agreements that were entered into under the terms and conditions of this agreement shall survive this agreement

**28. Succession.**

This agreement shall extend to and be binding upon the successors and assigns of the parties.

**29. Force Majeure.**

A party shall be excused from performance under this agreement for any period that the party is prevented from performing because of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination.

**30. Mediation.**

In the event a dispute arises as to the rights and obligations among the parties hereto, the parties agree to attempt to resolve the dispute through mediation as a condition precedent to seeking legal and equitable remedies. The parties agree to evenly split the costs of any such mediation services. The parties shall mutually agree upon the

choice of mediator. In the event the parties have not agreed upon a mediator within twenty (20) days of written notice to the other regarding the dispute, then a list of seven potential mediators will be obtained from the New Mexico Association of Counties and the parties shall utilize a striking process until a mediator is agreed upon.

**31. Notice to Proceed.**

It is expressly understood that this Agreement is not binding upon the County until it is executed by the Board of County Commissioners after voting on the contract at a public meeting or unless it is executed by the Cibola County Manager, pursuant to the Manager's delegated authority. Further, the Contractor is not to proceed with its obligations under the Agreement until the Contractor has received a fully signed copy of the Agreement.

**32. Attorney's Fees.**

In the event this Agreement results in dispute, mediation, litigation, or settlement between the parties to this Agreement, the prevailing party of such action shall NOT be entitled to an award of attorneys' fees and court costs.

**33. Cooperation.**

All parties hereto will fully cooperate with the other and their respective counsel, accountant, and agents in connection with any steps required to be taken under this Agreement.

**34. Incorporation and Order of Precedence.**

The contractor's proposal is incorporated by reference into this agreement and are made a part of this agreement. In the event of any conflict among these documents, the following order of precedence shall apply:

1. Any contract amendment(s), in reverse chronological order; then
  2. this contract itself; then
  3. the Request for Proposals; then
  4. the Contractors Best and Final Offer(s), in reverse chronological order;
- then
5. the contractor's proposal; then
  6. the contractor's standard agreement terms and conditions (which may or may not have been submitted as part of the contractor's proposal).

**35. Patent, Copyright, Trademark and Trade Secret Indemnification.**

A. The contractor shall defend, at its own expense, the County of Cibola against any claim that any product or service provided under this agreement infringes any patent, copyright or trademark in the United States or Puerto Rico, and shall pay all costs, damages, and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against the County of Cibola based upon the contractor's trade secret infringement relating to any product or service provided



under this agreement, the contractor agrees to reimburse the County of Cibola for all costs, attorneys' fees, and the amount of the judgment. To qualify for such defense and/or payment, the County of Cibola shall:

- i. give the contractor prompt written notice of any claim,
- ii. allow the contractor to control the defense or settlement of the claim; and
- iii. cooperate with the contractor in a reasonable way to facilitate the defense or settlement of the claim.

B. If any product or service becomes, or in the contractor's opinion is likely to become the subject of a claim of infringement, the contractor shall at its option and expense:

- i. provide a procuring agency of the County the right to continue using the product or service;
- ii. replace or modify the product or service so that it becomes non-infringing; or
- iii. accept the return of the product or service and refund an amount equal to the depreciated value of the returned product or service, less the unpaid portion of the purchase price and any other amounts which are due to the contractor. The contractor's obligation will be void as to any product or service modified by the procuring agency of the County to the extent such modification is the cause of the claim.

**36. Notices.**

Any notice required to be given to either party by this Agreement shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To the County: Kate Fletcher, County Manager // 700 East Roosevelt Avenue // Grants, NM 87020

To the Contractor: Eileen Chavez Yarborough, Executive Director, Cibola Communities Economic Development Foundation /210 East Santa Fe Avenue// P.O. Box 277//Grants, NM 87020

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date of signature by the Board of County Commissioners below.

By: Eileen C. Yarborough Date: 10/28/2021  
Contractor

Printed Name: Eileen Chavez Yarborough, Executive Director  
Address: PO Box 277, Grants, NM 87020

By: \_\_\_\_\_ Date: \_\_\_\_\_  
Cibola County Manager

Printed Name: Kate Fletcher  
Address: 700 East Roosevelt Avenue, Grants, NM 87020

By: \_\_\_\_\_ Date: \_\_\_\_\_  
Cibola County Certified Purchasing Officer

Printed Name: Wendy Self  
Address: 700 East Roosevelt Avenue, Grants, NM 87020



**APPROVED, ADOPTED AND PASSED** on this 24<sup>th</sup> day of February, 2022.

**BOARD OF COUNTY COMMISSIONERS**

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Daniel Torrez, Chairman

---

Martha Garcia, 1<sup>st</sup> Vice Chairman

---

Christine Lowery, 2nd Vice-Chairman

---

Ralph Lucero, Commissioner

---

Robert Windhorst, Commissioner

## **Attachment 1**

### **Scope of Work**

The purpose of this organization is to facilitate, promote, and ensure economic and community development, to secure opportunities for economic and business development, and increase local employment in Cibola County.

The activities conducted by our organization on behalf of Cibola County include, but are not limited to the following:

1. Plan strategies to encourage expansion and retention of existing business to strengthen economic tax base in service area.
2. Identify and target new businesses and industries to the region in collaboration with CCEDF Board and state/regional resource organizations.
3. Increase local employment opportunities.
4. Promote region as a viable option for location of business/industry interested in locating here, including but not limited to, skills such as
  - develop a portfolio of regional resources;
  - develop a marketing team or community persons to meet with prospective businesses and industries seeking region as possible site location
  - develop website to market region.
5. Represent service area at meetings, presentations, trade shows and through development of proposals and promotional materials, in collaboration/cooperation with City/County/Village officials to ensure support and coordinated economic development efforts.
6. Collaborate and cooperate ED activities with appropriate local entities. i.e. Chamber of Commerce, City/County/Village departments, Council of Governments, other governmental agencies, private enterprise, civic/local nonprofit groups, and the general public. May coordinate with others such as Public Schools/ Community College/TANF/Workforce Solutions) to address workforce and training issues.
7. Maintain inventory of pertinent information and statistics on all aspects of service area; and maintain a database of business partners, i.e. electric coop, college, public schools, available land and building sites, transportation resources.
8. Participate in regional/statewide activities that promote region to the development community and to business prospects.
9. Develop yearly economic development work plan in collaboration with CCEDF Board of Directors.

10. Prepare and administer annual CCEDF budget.
11. Support state/federal/private grant writing initiatives that support economic and community development for service area.
12. Provides minimum of bi-annual reports to funding entities regarding CCEDF activities.
13. Ability to plan/organize/implement town hall meetings, public forums, etc.
14. Work with a county employee one day a week to assist with moving projects forward – i.e. collecting information from zoning inquiries, research needed to validate projects, updating databases (land, building, businesses, industries), and assist with county wide communications.
15. Quarterly verbal and written reports to Cibola County Commission, City of Grants and Village of Milan.





9c.

# Resolution 22-19

NMFA Loan-Cibola County HVAC System

No Back-up Documentation Provided



9d.

# Ordinance 22-001

NMFA Loan-Cibola County HVAC System

No Back-up Documentation Provided



9e.

# Tyler Software Upgrade

To Purchase to Upgrade Service For All County  
Dept. Using Tyler Software





## INVESTMENT SUMMARY

Tyler Software	\$ 268,882
Services	\$ 326,881
Third-Party Products	\$ 17,998
Travel	\$ 66,975
<b>Total One-Time Cost</b>	<b>\$ 680,736</b>
Annual Recurring Fees/SaaS	\$ 15,728
Tyler Software Maintenance	\$ 59,809



**Sales Quotation For:**

Cibola County Sheriff  
 114 McBride Rd  
 Grants NM 87020-9732  
 Phone: +1 (505) 876-2040

Quoted By:  
 Quote Expiration:  
 Quote Name:

Charles Olson  
 5/21/22

**Tyler Software**

Description	License	Discount	License Total	Year One Maintenance
<b>New World Public Safety</b>				
Computer Aided Dispatch				
New World Enterprise Fire/EMS Single & Multi-Jurisdictional CAD	\$ 24,600	\$ 6,150	\$ 18,450	\$ 3,875
BOLOs	\$ 3,200	\$ 800	\$ 2,400	\$ 504
CAD Auto Routing	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
CAD AVL	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
Service Vehicle Rotation (Wrecker, Ambulance)	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
Unit Management	\$ 8,000	\$ 2,000	\$ 6,000	\$ 1,260
Web CAD Monitor	\$ 8,000	\$ 2,000	\$ 6,000	\$ 1,260
E-911 Interface	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
NG911 Interface (text to 911)	\$ 8,000	\$ 2,000	\$ 6,000	\$ 1,260
CAD NCIC Interface	\$ 7,200	\$ 1,800	\$ 5,400	\$ 1,134
Pre-Arrival Questionnaire Interface	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
CAD Data Mart / Includes 2 users	\$ 1,600	\$ 400	\$ 1,200	\$ 252
<b>Total</b>	<b>\$ 84,600</b>	<b>\$ 21,150</b>	<b>\$ 63,450</b>	<b>\$ 13,325</b>
<b>Law Enforcement Records Management System</b>				
New World Enterprise Law Enforcement Records	\$ 64,000	\$ 16,000	\$ 48,000	\$ 10,080
Bookings	\$ 2,000	\$ 500	\$ 1,500	\$ 315
Equipment and Inventory	\$ 2,000	\$ 500	\$ 1,500	\$ 315
Pawn Shops	\$ 1,000	\$ 250	\$ 750	\$ 158

Permits (Guns)	\$ 2,000	\$ 500	\$ 1,500	\$ 315
Tyler Content Manager (TCM)	\$ 5,000	\$ 1,250	\$ 3,750	\$ 788
<b>Total</b>	\$ 76,000	\$ 19,000	\$ 57,000	\$ 11,971
<b>Fire Records Management System</b>				
New World Fire Records Software	\$ 13,500	\$ 3,375	\$ 10,125	\$ 2,126
NFIRS 5.0 Electronic Reporting	\$ 6,400	\$ 1,600	\$ 4,800	\$ 1,008
Data Analysis/Management Reporting (FRMS)	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
Equipment Tracking and Maintenance	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
Fire Permits	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
Inventory (FRMS)	\$ 6,000	\$ 1,500	\$ 4,500	\$ 945
Vehicle Tracking and Maintenance (FRMS)	\$ 4,800	\$ 1,200	\$ 3,600	\$ 756
<b>Total</b>	\$ 45,100	\$ 11,275	\$ 33,825	\$ 7,103
<b>Mobile</b>				
New World Mobile Server Software	\$ 48,000	\$ 12,000	\$ 36,000	\$ 7,560
Law Enforcement Mobile Site License	\$ 30,250	\$ 7,563	\$ 22,687	\$ 4,764
-ShieldForce LE Dispatch				
-LE Dispatch/Messaging/State/NCIC				
-Drivers License Mag Stripe Reader/Barcode Reader Interface				
-Mugshot Image Download				
-LE In-Car Mapping / AVL				
-LE In-Car Routing				
Fire/EMS Mobile Site License	\$ 22,000	\$ 5,500	\$ 16,500	\$ 3,465
-CrewForce - Fire Dispatch				
-Fire Dispatch/Messaging				
-Fire In-Car Mapping / AVL				
-Fire In-Car Routing				
Field Reporting Site License	\$ 30,250	\$ 6,050	\$ 24,200	\$ 5,082
-LE Field Reporting				
-LE Accident Reporting				
-Field Investigation Field Reporting				
-MCT Ticket Writer				
-Stop Data Reporting				
<b>Total</b>	\$ 130,500	\$ 31,113	\$ 99,387	\$ 20,871
<b>Other Software</b>				
Workstation License	\$ 0	\$ 0	\$ 0	\$ 0
<b>Total</b>	\$ 0	\$ 0	\$ 0	\$ 0
<b>SoftCode</b>				
Softcode CivilMobile Client License (access from the field) [2]	\$ 5,250	\$ 0	\$ 5,250	\$ 1,103



Softcode CivilServe Civil Process System

		\$ 9,970	\$ 0	\$ 9,970	\$ 2,094
<b>Total</b>		\$ 15,220	\$ 0	\$ 15,220	\$ 3,197
<i>Sub-Total</i>		\$ 351,420		\$ 268,882	\$ 56,467
<i>Less Discount</i>		<u>\$ 82,538</u>			<u>\$ 56,467</u>
<b>TOTAL</b>		<b>\$ 268,882</b>		<b>\$ 268,882</b>	<b>\$ 0</b>

Annual / SaaS

Description	Fee	Discount	Annual
New World Public Safety			
Hosting			
Mobility Hosting Annual Fee	\$ 3,000	\$ 0	\$ 3,000
Recurring Costs			
Data Archive	\$ 1,500	\$ 0	\$ 1,500
Other Software			
MobileEyes Inspector	\$ 10,140	\$ 0	\$ 10,140
MobileEyes Inspector Plus - Silver (Invoicing Add-On)	\$ 588	\$ 0	\$ 588
MobileEyes Onboard Codes - ICC (use code template)	\$ 500	\$ 0	\$ 500
MobileEyes Product Integration - New World	\$ 0	\$ 0	\$ 0

**TOTAL**

**\$ 15,728**

Services

Description	Quantity	Unit Price	Discount	Total	Maintenance
New World Public Safety					
Project Management	1	\$ 64,160	\$ 0	\$ 64,160	\$ 0
Standard System Assurance and Software Installation	1	\$ 9,280	\$ 0	\$ 9,280	\$ 0
Mobility Implementation	1	\$ 2,320	\$ 0	\$ 2,320	\$ 0
GIS Implementation	1	\$ 22,620	\$ 0	\$ 22,620	\$ 0
Decision Support Software Implementation	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
NCIC Installation	1	\$ 14,500	\$ 0	\$ 14,500	\$ 0

Combined or Fire/EMS CAD Configuration (up to 2 PSAPs)	1	\$ 13,050	\$ 0	\$ 13,050	\$ 0
CAD Training (10 users ea.)	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
CAD Go-Live Support	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Web CAD Monitor Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
E-911 Interface Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
NG911 Interface Installation	1	\$ 580	\$ 0	\$ 580	\$ 0
Pre-Arrival Questionnaire Interface Installation	1	\$ 1,160	\$ 0	\$ 1,160	\$ 0
Law Enforcement Records Configuration (up to 5 agencies)	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Law Enforcement Records Training (includes 10 trainers ea.)	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
Law Enforcement Records Go-Live Support	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
Fire Records Configuration (up to 10 agencies)	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Fire Records Training (includes 10 trainers ea.)	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
Fire Records Go-Live Support	1	\$ 4,350	\$ 0	\$ 4,350	\$ 0
Law Enforcement and Fire Mobile Messaging and Law Enforcement Field Based Reporting Configuration	1	\$ 14,500	\$ 0	\$ 14,500	\$ 0
Law Enforcement and Fire Mobile Messaging and Law Enforcement Field Based Reporting Training (10 trainers ea.)	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Law Enforcement and Fire Mobile Messaging and Law Enforcement Field Based Reporting Go-Live	1	\$ 8,700	\$ 0	\$ 8,700	\$ 0
Interface to Odyssey Courts	1	\$ 0	\$ 0	\$ 0	\$ 0
Custom Interface Axon Body Cameras	1	\$ 28,800	\$ 0	\$ 28,800	\$ 0
Softcode Business Analysis and Process Planning	1	\$ 4,896	\$ 0	\$ 4,896	\$ 0
Softcode Configuration and Deployment	1	\$ 4,368	\$ 0	\$ 4,368	\$ 0
Softcode Personalization & Report Customization	1	\$ 7,280	\$ 0	\$ 7,280	\$ 0
Softcode Current and Future State Analysis	1	\$ 1,632	\$ 0	\$ 1,632	\$ 0
Softcode Implementation Consultant	1	\$ 3,264	\$ 0	\$ 3,264	\$ 0
Softcode Project Management	1	\$ 13,056	\$ 0	\$ 13,056	\$ 0
Softcode Training	1	\$ 7,500	\$ 0	\$ 7,500	\$ 0
MISC Custom Software	1	\$ 0	\$ 0	\$ 0	\$ 0
MobileEyes Training Services - SmartDraw	1	\$ 740	\$ 0	\$ 740	\$ 0
MobileEyes Training Services - Inspector/Plus	1	\$ 1,480	\$ 0	\$ 1,480	\$ 0
MobileEyes Training Services	1	\$ 2,960	\$ 0	\$ 2,960	\$ 0
MobileEyes Setup & Configuration Services	1	\$ 4,625	\$ 0	\$ 4,625	\$ 0
Enterprise Law Enforcement Additional Modules				\$ 3,190	\$ 0
Conversions				\$ 29,000	\$ 0
<b>TOTAL</b>				<b>\$ 326,881</b>	<b>\$ 0</b>

### Third-Party Hardware, Software and Services

Description	Quantity	Unit Price	Total	Unit Maintenance	Year One Maintenance
<b>New World Public Safety</b>					
Embedded Third Party Software	1	\$ 14,000	\$ 14,000	\$ 2,205	\$ 2,205
Geo-File Maintenance Software (ArcGIS for Desktop Standard) / per Workstation	1	\$ 6,000	\$ 6,000	\$ 945	\$ 945
Red Hat Enterprise Linux Server (3-year subscription)	1	\$ 2,700	\$ 2,700	\$ 0	\$ 0
Lantronix UDS-1100	1	\$ 205	\$ 205	\$ 0	\$ 0
SmartDraw - Pre-plan Drawing Tool for MobileEyes (Third Party)	2	\$ 384	\$ 768	\$ 96	\$ 192
			\$ 23,673		\$ 3,342
			<b>\$ 5,675</b>		<b>\$ 3,342</b>
			<b>\$ 17,998</b>		<b>\$ 0</b>

Sub-total  
Less Discount  
**TOTAL**

Summary	One Time Fees	Recurring Fees
Total Tyler Software	\$ 268,882	\$ 56,467
Total Annual	\$ 0	\$ 15,728
Total Tyler Services	\$ 326,881	\$ 0
Total Third-Party Hardware, Software, Services	\$ 17,998	\$ 3,342
Estimated Travel Expenses	\$ 66,975	\$ 0
<b>Summary Total</b>	<b>\$ 680,736</b>	<b>\$ 75,537</b>
<b>Contract Total</b>	<b>\$ 756,273</b>	



# Detailed Breakdown of Conversions (Included in Summary Total)

Description	Quantity	Unit Price	Discount	Total
New World Public Safety				
Conversion				
Data Archive Single Source: CAD and LERMS (up to 10 modules)	1	\$ 29,000	\$ 0	\$ 29,000
<b>TOTAL</b>				<b>\$ 29,000</b>

## Assumptions

Unless a Workstation License is included, New World CAD includes 4 licenses.

Unless a Workstation License is included, New World Law Enforcement Records includes 12 licenses.

Unless a Workstation License is included, New World Fire Records includes 6 licenses.

Personal Computers must meet the minimum hardware requirements for New World products. Microsoft Windows 7 64-bit with Extended Security Updates and Windows 10 64-bit is required for all client machines. Windows Server 2012/2012 R2/2016/2019 and SQL Server 2012 SP4/2014 SP2/2016 SP2/2017/2019 are required for the Application and Database Server(s).

New World product requires Microsoft Windows Server 2012/2012 R2/2016/2019 and SQL Server 2012 SP4/2014 SP2/2016 SP2/2017/2019, including required User or Device Client Access Licenses (CALs) for applicable Microsoft products. Servers must meet minimum hardware requirements provided by Tyler. The supported Microsoft operating system and SQL versions are specific to Tyler's release versions.

New World product requires Microsoft Excel or Windows Search 4.0 for document searching functionality; Microsoft Word is required on the application server for report formatting.

Tyler recommends a 100 Mbps/1 Gbps Ethernet network for the local area network. Wide area network requirements vary based on system configuration, Tyler will provide further consultation for this environment.

Does not include servers, workstations, or any required third-party hardware or software unless specified in this Investment Summary. Client is responsible for any third-party support.

Licensed Software, and third-party software embedded therein, if any, will be delivered in a machine readable form to Client via an agreed upon network connection. Any taxes or fees imposed are the responsibility of the purchaser and will be remitted when imposed.

Tyler's GIS implementation services are to assist the Client in preparing the required GIS data for use with the Licensed New World Software. Depending upon the Licensed Software the Client at a minimum will be required to provide an accurate street centerline layer and the appropriate polygon layers needed for Unit Recommendations and Run Cards in an industry standard Esri file format (Personal Geodatabase, File Geodatabase, Shape Files). Client is responsible for having clearly defined boundaries for Police Beats, EMS Districts and Fire Quadrants. If necessary Tyler will assist Client in creating the necessary polygon layers (Police Beats, EMS Districts and Fire Quadrants) for Unit Recommendations and Run Cards. Tyler is not responsible for the accuracy of or any ongoing maintenance of the GIS data used within the Licensed New World Software.

Client is responsible for any ongoing annual maintenance on third-party products, and is advised to contact the third-party vendor to ensure understanding of and compliance with all maintenance requirements.

All Tyler Clients are required to use Esri's ArcGIS Suite to maintain GIS data. All maintenance, training and ongoing support of this product will be contracted with and conducted by Esri. Maintenance for Esri's ArcGIS suite of products that are used for maintaining Client's GIS data will be contracted by Client separately with Esri.

When Custom interface is included, Custom interface will be operational with existing third-party software. Any subsequent changes to third-party applications may require additional services.

When State/NCIC is included, Client is responsible for obtaining the necessary State approval and any non-Tyler hardware and software. Includes state-specific standard forms developed by Tyler. Additional forms can be provided for an additional fee.

Travel expenses will be billed as incurred according to Tyler's standard business travel policy.

NG911 Requires West hardware at each workstation responding to texts; not included in proposal.

New World Virtual Message Switch (VMS) requires Red Hat Enterprise Linux Operating System Ver. 7 with an active Red Hat Standard Subscription Support Agreement. Virtual machine specifications must meet minimum requirements provided by Tyler. Supported Tyler Public Safety releases include 10.2 SP13 (or higher), 2017.1 (or higher). If the client has selected a cloud hosted deployment Tyler has the ability to deploy the Virtual Message Switch (VMS) in the AWS GovCloud environment or on-premises. The location of the VMS is dependent on State requirements. If the State will not allow the VMS to be hosted in the AWS environment then the VMS will be deployed on the Client's existing secure State approved network on virtualized infrastructure provided by the client.

Configuration and end user training for Decision Support Software to occur after Client has been live for 3 months or longer on an application. Classes are limited to 10 trainees maximum; service and travel costs will be incurred for additional classes. Decision Support Software Implementation is limited to 3 agencies per fee.

An unlimited Law Enforcement Mobile Site License is included for the agencies above. Additional training, services, third-party software and hardware may be required depending on modules and units deployed.

An unlimited Fire/EMS Mobile Site License is included for the agencies above. Additional training, services, third-party software and hardware may be required depending on modules and units deployed.

New World ShieldForce client software supports Apple iOS version 11.0 (or higher) and Android version 8.0 (or higher). Supported Android devices include Galaxy S8 or newer, Note 9 or newer, Galaxy Tab S4 or newer and two watches running Tizen 4.0 or newer the Gear S3 and Galaxy Watch. AVL requires third-party GPS hardware.

New World CrewForce client software supports Apple iOS version 11.0 (or higher) and Android version 8.0 (or higher). Supported Android devices include Galaxy S8 or newer, Note 9 or newer, Galaxy Tab S4 or newer and two watches running Tizen 4.0 or newer the Gear S3 and Galaxy Watch.

An unlimited Law Enforcement Field Reporting Site License is included for the agencies above. Additional training, services, third-party software and hardware may be required depending on modules and units deployed.

Custom interface will be operational with existing third-party software. Any subsequent changes to third party applications may require additional services.

With the exception of Mobile, a Workstation License is included for the Licensed Standard Software. The Workstation License includes the following agencies as authorized users:

- Cibola County Sheriffs Office
- Grants Police Department
- Milan Police Department
- Milan Fire Department
- Grants Fire Department
- Cibola County Office of Emergency Management



# A Comprehensive Public Safety Software Solution

## Computer Aided Dispatch

CAD Mapping	Dispatch Questionnaire	Rip-N-Run Printing	Service Vehicle Rotation	E-911	ePCR
Call Entry	Fire Equipment Search	Run Cards/Response Plans	Unit Management	NG911	Fire Records
Call Control Panel	GIS/Geo-File Verification	Rapid SOS	Web CAD Monitor	CAD NCIC	Out-of-Band AVL
Unit Recommendations	Hazard and Location Alerts	Additional Modules	Available Interfaces	Pictometry	Teletstaff
Unit Status/Control Panel	Hazmat Search		Alarm	ASAP	PulsePoint
Call Stacking	Hydrant Inventory		CAD to CAD	Pre-Arrival Questionnaire	Twitter
CAD Messaging	Note Pads		CAD Paging	Encoder	PEMA Knowledge Center
Call Scheduling	Proximity Dispatch			CAD CFS Export	

## Law Enforcement Records Management

Arrests	Impounded Vehicles	Training	Crash	Scheduling	Citizen Reporting
Buildings	Incidents	Wants and Warrant	Stop Data	Tyler Content Manager	COPLINK
Businesses	Investigations	Additional Modules	Equipment and Inventory	Use of Force	Accurant Crime Analysis
Case Management	Order of Protection		Gangs	Vehicle Tracking	LINX
Case Processing	Personnel		Hazardous Materials	Available Interfaces	Evidence
Citations	Property and Evidence		Multi-Server Search	Livescan	SECTOR
Dynamic Reporting	Records Request		Narcotics	Ticket Writer	MIDex
Field Interviews	Registered Offenders	Bookings	Pawn Shops	NCIC	LACRIS
IBR/Clery Reporting	Standard Reporting	Briefing Notes	Permits		

## Fire Records Management

Activity Reporting/ Scheduling	Hazardous Materials	Pre-Plans	Additional Modules	Fire Permits	
Investigations	Hydrant Inventory	Station Activity Log	NFRS Reporting	Inventory	
Business Registry	Incident Tracking	BLS/ALS	Data Analysis/Mapping	LOSAP Tracking	
	Personnel/Education		Equipment Tracking	Vehicle Tracking	

## Corrections Management

Bookings	Inmate Scheduling/ Tracking	Corrections Officer Log	Additional Modules	Officer Activity Reporting	Available Interfaces
D/L Swipe for Visitors	Financial Management	Jacket Processing	Inmate Tracking Bar	Officer Equipment Tracking	Livescan
Incident Tracking	Inmate Contact	Business Registry	Coding	Grievance Tracking	Booking Export
Inmate Property Tracking	Inmate Programs	Personnel/Education	Property Room	Mugshots	Northpointe
Inmate Classification	Inmate Activity Log	State Reporting	Commissary Accounting	Web Inmate Inquiry	VINE
Inmate Housing	Trustee		Data Analysis/Mapping	CorEMR	
Mass Move	Case Management				

## Mobile Computing

Dispatch/Messaging/ State/NCIC	DL Swipe Mugshot Download	In-Car Routing Stop Data	LE Field Reporting LE Accident Field Reporting	Ticket Writer	
Fire Dispatch/Messaging	In-Car Mapping/AVL	Use of Force	Field Investigations		

## Mobility Software

ShieldForce LE Dispatch	CrewForce Fire Dispatch	SceneCollect			
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## Analytics

Data Marts	Dashboard	Law Enforcement Analytics			
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9f. (a)

# Requisitions Over \$20,000

NM ER Products-Vehicle Equipment for 2  
Vehicles-Fire Marshall

# REQUISITION ORDER

		<b>DATE :</b>		<b>DEPARTMENT:</b>		<b>QUOTE OBTAINED BY:</b>			
		February 14, 2022		Fire Marshal		DWM			
				<b>QUOTE #1</b>		<b>QUOTE #2</b>		<b>QUOTE #3</b>	
		<b>VENDOR NAME:</b>		New Mexico Emergency Prod		West Mesa		MHQ of Albq	
		<b>CONTACT NAME:</b>		Mike Lanctot					
		<b>PHONE:</b>		505-242-9111					
		<b>FAX:</b>				NO RESPONSE		NO RESPONSE	

NO.	DESCRIPTION	UNIT COST	EXTENSION	UNIT COST	EXTENSION	UNIT COST	EXTENSION
2	FED SIG 51" Valor Lightbar VALR51J-P1H	2894.00	5,788.00		-		-
2	Pathfinder 200R Siren controller PF200R	979.00	1,958.00		-		-
2	Dynamax Siren Speakers ES100C	0.00	-		-		-
2	Bail Brackets for ES100C Speakers	0.00	-		-		-
2	Pathfinder Sync Modules	230.30	460.60		-		-
2	OBDII Cables 25ft ODBCABLE25-3	307.30	614.60		-		-
2	24 Channel Expan Module, EXPMOD24	236.25	472.50		-		-
2	Expansion Module 2	462.00	924.00		-		-
2	Power Distribution Modules	392.81	785.62		-		-
2	Pair Rumbler woofers RBKIT2	384.75	769.50		-		-
2	Low Freq, Speaker Mount Kits RB-FHD17	0.00	-		-		-
8	FSJ Micropulse Ultra 12 Tri Color MPS-123URBW	176.40	1,411.20		-		-
8	FSJ Micropulse Ultra 6 Tru Color MPS-63U-RBW	145.60	1,164.80		-		-
6	5 Degree Rubber wedge kit MPSM6U-Spacrkit	19.60	117.60		-		-
6	5 Degree Rubber wedge kit MPSM12U-Spacrkit	23.10	138.60		-		-
2	Running Board Braket Kit	73.50	147.00		-		-
2	Pro LED Beacon Green	294.70	589.40		-		-
2	6" Round Dome Red/White COM6RW	76.30	152.60		-		-
2	Headlight Flasher FHL-HL	68.60	137.20		-		-
2	Dual Color Corner LED 416900XZ-BW	84.00	168.00		-		-
2	Dual Color Corner LED 416900XZ-RW	84.00	168.00		-		-
			-		-		-
	CONT.		-		-		-
	**This quote includes a \$9,736.66 Discount**		-		-		-
			-		-		-


<b>SUBTOTAL FOR SELECTED ITEMS</b>			15,967.22		-		-
<b>TOTAL LABOR/ SERVICE COSTS</b>			-		-		-
<b>TOTAL GROSS RECEIPTS TAX</b>			-		-		-
<b>TOTAL SHIPPING/ FREIGHT COSTS</b>			-		-		-
<b>GRAND TOTAL</b>			15,967.22		-		-

<b>VENDOR</b>	New Mexico Emergency Products	<b>REASON SELECTED</b>	<b>STATE CONTRACT</b>	←
		<b>CONTRACT/BID/RFP #</b>		
<b>ADDRESS</b>	3211 University Blvd. SE, Suite c	<b>ESTIMATED DELIVERY</b>		
	Albuquerque, NM 87106	<b>PURCHASE ORDER #</b>		
<b>PURCHASING AGENT ENDORSEMENT</b>	<b>CERTIFICATION</b>	If all three signatures are not obtained the purchase cannot move forward  <b>DEPARTMENT HEAD SIGNATURE</b>	<b>FUND NAME &amp; LINE ITEM #</b>	<b>AMOUNT</b>
	With my signature, I hereby certify that all goods/services requested are necessary to properly conduct the operations of this department, and that all procurement has been conducted according to purchasing policies approved by the Cibola County Board of Commissioners.			
			<b>DESIGNEE SIGNATURE</b>	<b>FINANCE SIGNATURE</b>

PLEASE REMEMBER ANY REQUISITIONS OVER \$500.00 NOW REQUIRE 3 HARD QUOTES. ANY REQUISITION \$10,000.00 OR MORE WILL NEED TO GO ON THE AGENDA FOR COMMISSION APPROVAL. IF USING STATE CONTRACT PLEASE LIST CONTRACT # ABOVE AS WELL AS THE FIRST 4 PAGES OF THE STATE CONTRACT, OTHERWISE IT WILL BE SENT BACK



# REQUISITION ORDER

		<b>DATE :</b>		<b>DEPARTMENT:</b>		<b>QUOTE OBTAINED BY:</b>			
		February 14, 2022		Fire Marshal		DWM			
				<b>QUOTE #1</b>		<b>QUOTE #2</b>		<b>QUOTE #3</b>	
		<b>VENDOR NAME:</b>		New Mexico Emergency Prod		West Mesa		MHQ of Albq	
		<b>CONTACT NAME:</b>		Mike Lanctot					
		<b>PHONE:</b>		505-242-9111					
		<b>FAX:</b>				NO RESPONSE		NO RESPONSE	
<b>NO.</b>	<b>DESCRIPTION</b>	<b>UNIT COST</b>	<b>EXTENSION</b>	<b>UNIT COST</b>	<b>EXTENSION</b>	<b>UNIT COST</b>	<b>EXTENSION</b>		
1	Total from Page 1	15967.22	15,967.22		-		-		
2	Locable Underseat Storage	559.25	1,118.50		-		-		
2	Veh Specific Center Consol	828.92	1,657.84		-		-		
2	Havis Face Plate FedSig Pathfinder	0.00	-		-		-		
2	Havis Face Plate Kenwood KCH-20R C-EB30-KCH	0.00	-		-		-		
2	Havis Smart Siren PB-2012-09-01	0.00	-		-		-		
2	Havis Watchguard Braket	0.00	-		-		-		
2	Havis Kenwood NX-5000 1 Pc Radio	0.00	-		-		-		
2	4" Faceplate Cup Holder C-CUP2-1	33.85	67.70		-		-		
2	3" Accessory Pocket C-AP-0325	38.00	76.00		-		-		
2	3" Blank Face Plate	0.00	-		-		-		
2	2.5" Blank Face Plate	0.00	-		-		-		
4	Havis Side mount Ajustable Arm Rest C-ARM-10	61.18	244.72		-		-		
2	12" Accessory Pkt	38.82	77.64		-		-		
2	Dual USB Braket w/Modules	126.35	252.70		-		-		
2	2" Faceplate with 12 plug C-LP-2	30.47	60.94		-		-		
2	Havis Pole, Telescoping Device Mount C-HDM-20	143.00	286.00		-		-		
2	Magnetic Mic Clip w/Side mount	76.60	153.20		-		-		
			-		-		-		
			-		-		-		
			-		-		-		
			-		-		-		
			-		-		-		
			-		-		-		
	This Quote includes \$9,736.66 in discounts		-		-		-		
			-		-		-		
<b>SUBTOTAL FOR SELECTED ITEMS</b>			19,962.46		-		-		
<b>TOTAL LABOR/ SERVICE COSTS</b>			-		-		-		
<b>TOTAL GROSS RECEIPTS TAX</b>			-		-		-		
<b>TOTAL SHIPPING/ FREIGHT COSTS</b>			1,110.00		-		-		
<b>GRAND TOTAL</b>			21,072.46		-		-		
<b>VENDOR</b>	New Mexico Emergency Products	<b>REASON SELECTED</b>		<b>STATE CONTRACT</b>		←			
		<b>CONTRACT/BID/RFP #</b>		60-00000-15-00032AK					
<b>ADDRESS</b>	3211 University Blvd. SE, Suite c Albuquerque, NM 87106	<b>ESTIMATED DELIVERY</b>							
		<b>PURCHASE ORDER #</b>							
<b>PURCHASING AGENT ENDORSEMENT</b>	<b>CERTIFICATION</b>	If all three signatures are not obtained the purchase cannot move forward  <b>DEPARTMENT HEAD SIGNATURE</b>		<b>FUND NAME &amp; LINE ITEM #</b>	<b>AMOUNT</b>				
	With my signature, I hereby certify that all goods/services requested are necessary to properly conduct the operations of this department, and that all procurement has been conducted according to purchasing policies approved by the Cibola County Board of Commissioners.			604-018-461-00012	21,072.46				
		<b>DESIGNEE SIGNATURE</b>		<b>FINANCE SIGNATURE</b>					
PLEASE REMEMBER ANY REQUISITIONS OVER \$500.00 NOW REQUIRE 3 HARD QUOTES. ANY REQUISITION \$10,000.00 OR MORE WILL NEED TO GO ON THE AGENDA FOR COMMISSION APPROVAL. IF USING STATE CONTRACT PLEASE LIST CONTRACT # ABOVE AS WELL AS THE FIRST 4 PAGES OF THE STATE CONTRACT, OTHERWISE IT WILL BE SENT BACK									





## Quotation

Date Feb 8, 2022	Page 1
Order Number QTE0031828	

### New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

#### Sold To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

#### Ship To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
(2X) F-350 LIGHTING & EQUIPME		CIB10501	MLP	Feb 8, 2022		NET30

Year	Make	Model	Color	State Contract #
				60-000-15-00032

Qty. Ord.	Item / Vendor Part Number		Description	Unit Price	Tax	Extended Price
			Contact Dustin (505) 285-7944  Need Order by 02/02/2022 With Code #TB-VALR22  ***FEDERAL SIGNAL***			
2.00	LBAR03702	/ VALR51J-P1H	FSJOIN 51" Valor LB Dual V shaped RBW front RBA rear List \$ 4995.00, Promo Pricing must be bought with Lightbar, PF200R , OBD Cable, Rumbler RBK1T2 for pathfinder & Brackets,	2,894.0000	N	5,788.00
2.00	SIRE00613	/ PF200R	Pathfinder Remote Siren Controller List \$1485.00 Promo	979.0000	N	1,958.00
2.00	SPEA00207	/ ES100C	DYNAMAX List \$ 354.00, Promo	0.0000	N	0.00
2.00	INST01242	/ ESB-U	Universal Bail Bracket, All Vehicles, ES100 Speaker. List \$44.00, Promo	0.0000	N	0.00
2.00	INST05526	/ Parts	Pathfinder Sync List \$ 329.00	230.3000	N	460.60
2.00	VACC02723	/ OBDCABLE25-3	25ft OBD2 Cable, 2021+ Ford F150-350, Ford Expedition	307.3000	N	614.60
Quotation continued on next page ...						



## Quotation

Date Feb 8, 2022	Page 2
Order Number QTE0031828	

### New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

#### Sold To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

#### Ship To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
(2X) F-350 LIGHTING & EQUIPMEN		CIB10501	MLP	Feb 8, 2022		NET30

Year	Make	Model	Color	State Contract #
				60-000-15-00032

Qty. Ord.	Item / Vendor Part Number		Description	Unit Price	Tax	Extended Price
			List \$ 439.00 at 30% off Fed Sig			
2.00	SIRE00583	/ EXPMOD24	24-Channel Expansion Module, Pathfinder Siren List \$ 358.00, Promo	236.2500	N	472.50
2.00	INST05526	/ Parts	Expansion Module 2 List \$ 660.00 at 30% off Fed Sig	462.0000	N	924.00
2.00	INST05526	/ Parts	Power Distribution Module List \$ 549.00 at 30% off Fed Sig	392.8100	N	785.62
2.00	SPEA00242	/ RBKIT2	Pair of Rumbler Woofers List \$ 913.00, Promo	384.7500	N	769.50
2.00	SPEA00250	/ RB-FHD17	Low Frequency Speaker Mountking Brackets, 16+ SuperDuty List \$ 77.00, promo	0.0000	N	0.00
8.00	LEDS04075	/ MPS123U-RBW	FSJ MicroPulse Ultra 12 Tri color, 36-LED Red/Blue/White List \$ 252.00 at 30% off Fed Sig	176.4000	N	1,411.20
8.00	LEDS04008	/ MPS63U-RBW	FSL MicroPulse Ultra 6 Tri color, 18-LED, Red/Blue/White List \$ 208.00 at 30% off Fed Sig	145.6000	N	1,164.80
6.00	VACC01527	/ MPSM6U-SPACR	5-Degree Rubber Wedge Kit List \$ 28.00 at 30% off Fed Sig	19.6000	N	117.60
Quotation continued on next page ...						



# Quotation

Date Feb 8, 2022	Page 3
Order Number QTE0031828	

## New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

### Sold To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

### Ship To:

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
(2X) F-350 LIGHTING & EQUIPMEN		CIB10501	MLP	Feb 8, 2022		NET30

Year	Make	Model	Color	State Contract #
				60-000-15-00032

Qty. Ord.	Item / Vendor Part Number		Description	Unit Price	Tax	Extended Price
6.00	VACC02050	/ MPSM12U-SPACR	5 Degree Wedges for MPSU1200 List \$33.00 at30% off Fed Sig	23.1000	N	138.60
2.00	INST05526	/ Parts	Running Board Bracket List \$105.00 at30% off Fed Sig	73.5000	N	147.00
2.00	INST05526	/ Parts	Pro LED Becon (Green) List \$420.00 at30% off Fed Sig	294.7000	N	589.40
2.00	LEDS04115	/ COM6RW	6" Round Dome 21 White 45 Red LEDs List \$ 109.00 at30% off Fed Sig	76.3000	N	152.60
2.00	FLAS00150	/ FHL-HL	Headlight Flasher, Positive Side System List \$ 98.00 at30% off Fed Sig	68.6000	N	137.20
2.00	LEDS04024	/ 416900XZ-BW	Steadt Burn Dual Color Corner 12 Light Head, 416900 serieies List \$ 120.00 at30% off Fed Sig	84.0000	N	168.00
2.00	LEDS04069	/ 416900XZ-RW	Steady Burn dual color insert, RW List \$ 120.00 at 30% off Fed Sig	84.0000	N	168.00
			***HAVIS***			
2.00	INST05526	/ Parts	Lockable Under-Seat Storage Box F Series Trucks List \$ 750.47 at 20% off Havis	559.2500	N	1,118.50

Quotation continued on next page ...





## Quotation

Date Feb 8, 2022	Page 4
Order Number QTE0031828	

### New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

**Sold To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

**Ship To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

Reference (2X) F-350 LIGHTING & EQUIPMEN	PO Number	Customer No. CIB10501	Salesperson MLP	Order Date Feb 8, 2022	Ship Via	Terms NET30
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Year	Make	Model	Color	State Contract # 60-000-15-00032
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Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
2.00	INST05526 / Parts	12.5" Wide Flat 30" Vehicle-Specific Console F-350 List \$ 1112.35 at 20% off Havis	828.9200	N	1,657.84
2.00	FACE00853 / C-EB30-FSP-1P	Havis 3" Face Plate Fed Sig Pathfinder P200 1pc	0.0000	N	0.00
2.00	FACE00741 / C-EB30-KCH-1P	3" Face Plate Kenwood KCH-20R remote radio	0.0000	N	0.00
2.00	FACE00502 / C-EB40-SSP-1P	Havis, Equipment Bracket for Smart Siren PB 2012-09-01	0.0000	N	0.00
2.00	FACE00633 / C-EB20-WGD-1P	HAVIS 2" BRACKET WATCHGUARD 4RE DVR	0.0000	N	0.00
2.00	FACE00764 / C-EB25-KNX-1P	2.5" FP Kenwood NX5700 1 pc Radio	0.0000	N	0.00
2.00	CONS00050 / C-CUP2-I	4" Faceplate cupholder PB 2012-09-01 List \$ 45.42 at 20% off Havis	33.8500	N	67.70
2.00	CONS00325 / C-AP-0325	Havis 3" High accessory pocket PB 2012-09-01 List \$ 51.00 at 20% off Havis	38.0000	N	76.00
2.00	FACE00211 / C-FP-3	Havis Shield 3" Blank Face Plate. PB 2012-09-01	0.0000	N	0.00

Quotation continued on next page ...



## Quotation

<b>Date</b> Feb 8, 2022	<b>Page</b> 5
<b>Order Number</b> QTE0031828	

### New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

**Sold To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

**Ship To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

<b>Reference</b> (2X) F-350 LIGHTING & EQUIPMEN	<b>PO Number</b>	<b>Customer No.</b> CIB10501	<b>Salesperson</b> MLP	<b>Order Date</b> Feb 8, 2022	<b>Ship Via</b>	<b>Terms</b> NET30
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<b>Year</b>	<b>Make</b>	<b>Model</b>	<b>Color</b>	<b>State Contract #</b> 60-000-15-00032
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Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
2.00	FACE00187 / C-FP-25	Havis 2.5" blank faceplate	0.0000	N	0.00
4.00	CONS00396 / C-ARM-102	Havis-Shields Side Mount Adjustable Armrest PB 2012-09-01 List \$ 82.09 at 20% off Havis	61.1800	N	244.72
2.00	INST05526 / Parts	12" Accessory Pocket, 5.8" Deep for 3.3"W List \$ 52.09 at 20% off Havis	38.8200	N	77.64
2.00	INST05526 / Parts	Dual USB Bracket w/ 2 USB Modules for Wide VSW Consoles List \$ 169.55 at 20% off Havis	126.3500	N	252.70
2.00	FACE00210 / C-LP-2	Havis Shield 2" Face Plate with two 12V DC Plug Outlets and PB 2012-09-01 List \$ 40.88 at 20% off Havis	30.4700	N	60.94
2.00	COMP00157 / C-HDM-204	Havis Pole only, Telescoping Device Mounting Base, Heavy Dut PB 2012-09-01 List \$ 191.91 at 20% off Havis	143.0000	N	286.00
2.00	INST05526 / Parts	Magnetic Mic Clip with Side Mount Bracket List \$ 102.80 at 20% off Havis  ***SHIPPING ( NEED ADDRESS) ***	76.6000	N	153.20
Quotation continued on next page ...					



## Quotation

Date Feb 8, 2022	Page 6
Order Number QTE0031828	

### New Mexico Emergency Products

3211 University Blvd. SE, Suite C  
Albuquerque, NM 87106  
Phone: (505) 242-9111  
Fax: (505) 246-2267

**Sold To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM 87020

**Ship To:**

Cibola County Emergency Services  
700 East Roosevelt, Suite 50  
Grants, NM, 87020

Reference (2X) F-350 LIGHTING & EQUIPMEN	PO Number	Customer No. CIB10501	Salesperson MLP	Order Date Feb 8, 2022	Ship Via	Terms NET30
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Year	Make	Model	Color	State Contract # 60-000-15-00032
------	------	-------	-------	-------------------------------------

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Shipping		N	1,110.00

Thank you for the opportunity to earn your business

**Terms & Conditions:****• ESTIMATES VALID FOR 30 DAYS**

- Orders will be invoiced upon notification of completion
- Returns subject to 25% restocking fee. No returns on special order items.
- Credit Card payments accepted for payments of orders/invoicing totaling \$10,000 or less only.

SIGNATURE (not required if PO/contract is issued) \_\_\_\_\_

Parts	19,962.46
Labor / Services	0.00
Trans / Trip / Fee	0.00
Shipping	1,110.00
Order Discount	0.00
Subtotal	21,072.46
Total sales tax	0.00
Total order	21,072.46



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**13 Vendors**

**Email:** \_\_\_\_\_  
**Telephone No.:** \_\_\_\_\_

**Number:** 60-000-15-00032

**Amendment No.:** Ten

**Term:** March 22, 2016 – March 21, 2022

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

**Invoice:**  
**As Requested**

**Procurement Specialist:** Yulastuti Wulandari *yw*

**Telephone No.:** 505-827-0485

**Email:** Yulastuti.Wulandari@state.nm.us

**Title: Police Vehicle Equipment**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from March 22, 2021 to March 21, 2022 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Mark Hayden, New Mexico State Purchasing Agent

Date: 3/5/2021

x **This Agreement was signed on behalf of the State Purchasing Agent**





State of New Mexico  
General Services Department  
Purchasing Division

## Statewide Price Agreement Amendment

Awarded Vendor:  
0000015546  
Kustom Signals, Inc.  
9652 Loiret Boulevard  
Lenexa, KS 66219

Email: [sales@kustomsignals.com](mailto:sales@kustomsignals.com)  
Phone# (800) 458-7866

Price Agreement Number: 60-000-15-00032Price Agreement Amendment No.: NineTerm: March 21, 2016 – March 22, 2021

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Amber SanchezTelephone No.: (505) 827-0554Email: Amber.Sanchez2@state.nm.us

Invoice:  
As Requested

Title: **Police Vehicle Equipment**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately, Vendor (AI) Kustom Signals, Inc. has made the following changes:

Item #	Description	Previous Model	New Model	Current Price	New Price
001	In-Vehicle Camera (with wireless downloading capability)	G3 Vision	Eyewitness HD	\$4,819.00	\$5,258.00
002	In-Vehicle Camera (with-out wireless downloading capability)	G3 Vision	Eyewitness HD	\$4,569.00	\$4,878.00

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paele for

Date: 5/13/20



State of New Mexico  
General Services Department  
Purchasing Division

GSD/PD (Rev. 9/20)

Statewide Price Agreement Amendment

Awarded Vendor:  
13 Vendors

Price Agreement Number: 60-000-15-00032

Price Agreement Amendment No.: Eight

Term: March 21, 2016 – March 22, 2021

Ship To:

All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Amber Sanchez

Telephone No.: (505) 827-0554

Email: Amber.Sanchez2@state.nm.us

Invoice:

As Requested at time of order

Title: Police Vehicle Equipment

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof. In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from March 22, 2020 to March 21, 2021 at the same price, terms and conditions, for the exception of (AK) New Mexico Emergency Products, LLC, Item 4 (Hourly Labor Rate for Installation and Repairs):

From: \$65.00

To: \$75.00

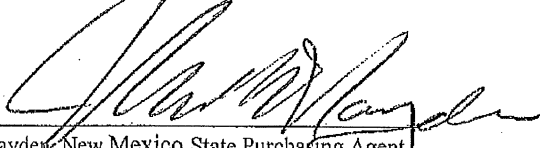
This amendment is also issued to reflect the following effective immediately:

Vendor (AJ) changing the following:

From:	To:
0000010378 L3 Mobile-Vision, Inc. 400 Commons Way, Suite F Rockaway, NJ 07866 (800) 336-8475 Ryan Hourihan ryan.hourihan@L3T.com	0000010378 SF Mobile-Vision, Inc. dba COBAN Technologies, Inc./ Safe Fleet Law Enforcement 11375 W. Sam Houston Parkway South, Suite 800 Houston, TX 77031 (281) 925-0488 William Chaing wchaing@safefleet.net

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

  
Mark Hayden, New Mexico State Purchasing Agent

Date: 3/20/20

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:  
(AD) 00000116813  
Code 3 Service, LLC.  
2323 Aztec Rd NE - STE A  
Albuquerque, NM 87107  
  
Telephone No.: (505) 407-2310  
Email: [sales@code3service.com](mailto:sales@code3service.com)

Price Agreement Number: 60-000-15-00032

Price Agreement Amendment No.: Seven

Term: March 21, 2016 through March 22, 2020

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Amber Sanchez

Telephone No.: (505) 827-0554

Invoice:  
As Requested

Email: [amber.sanchez2@state.nm.us](mailto:amber.sanchez2@state.nm.us)

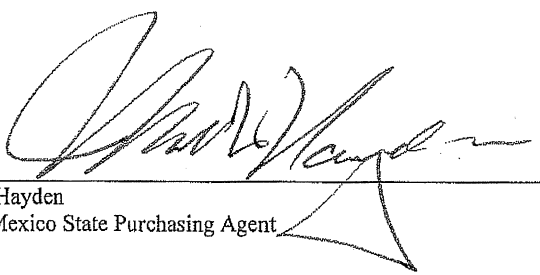
Title: Police Vehicle Equipment

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof and is issued to reflect the following effective immediately:

Update the prices/manufacture discounts for Vendor (AD) Code 3 Service, LLC.: See attached table

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

  
Mark Hayden  
New Mexico State Purchasing Agent

Date: 8/16/2019

TABLE		
Manufacturer	Discount Off MSRP	Location in Contract
Prisoner Transport Systems (PTS)	25%	Pg 18 #10 & Pg45 #12
Whelen	25%	Pg 28 #5
Westin	25%	Pg 46 #2
Troy Products	25%	Pg 18 #10; Pg45 #12
Sierra Wireless	5%	Modems Pg 17 #8
Cradlepoint	5%	Modems Pg 17 #8
Brother	5%	Discount Pg 18 #10
Panasonic	5%	Discount Pg 18 #10
Zebra	2%	Discount Pg 18 #10
Antennas Plus	5%	Antenna Modems Pg 17 #9
Panorama Antennas	5%	Antenna Modems Pg 17 #9
Manufacture Services & Training	NO DISCOUNT	Discount Pg 18 #10; Pg 39 #6
All Other Law Enforcement Related Vehicles	5%	Discount Pg 18 #10
Freight Charge	\$500	Pg 18 #10
Shop Labor Rate	Price	Location in Contract
Installation Labor and Repair	\$95 Hour	Labor/ Installation Pg 30 #6; Pg 38 #4





State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor  
13 Vendors

Price Agreement Number: 60-000-15-00032

Price Agreement Amendment No.: Six

Term: March 21, 2016 – March 22, 2020

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Susan L. Phillips *SLP*

Telephone No.: (505) 827-0488

Email: susanl.phillips@state.nm.us

Invoice:  
As Requested

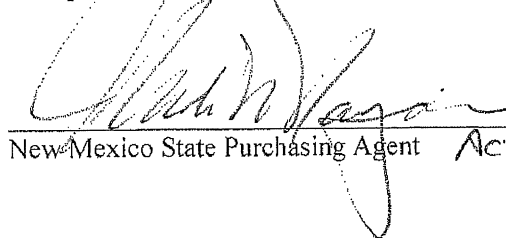
Title: **Police Vehicle Equipment**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from March 21, 2019 to March 22, 2020 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

  
New Mexico State Purchasing Agent *ACTING DIRECTOR*

Date: 02/07/2019

*am*



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:  
13 Vendors

Telephone No.:

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Invoice:  
As Requested

Price Agreement Number: 60-000-15-00032

Price Agreement Amendment No.: Five

Term: March 21, 2016 through March 22, 2019

Procurement Specialist: Vanessa LeBlanc

Telephone No.: (505) 827-0474

Title: Police Vehicle Equipment

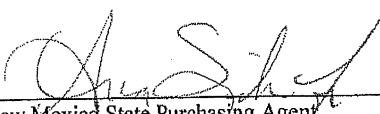
This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof and is issued to reflect the following effective immediately:

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from March 21, 2018 to March 22, 2019 at the same price, terms and conditions. *This Price Agreement was not extended for Vendors (AE) Daniel J. McKee DBA Higher Power Solutions & (AL) Safety Vision LLC.*

See Attached for updated Vendor Contact Information & Pricing Updates for vendor (AO) WAC Upfitters, LLC.

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

  
New Mexico State Purchasing Agent

Date: 2/23/2018

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: **60-000-15-00032 AMENDMENT No. FIVE**

Page 2 of 3

Update Contact Information for the following vendors:

(AA) 0000051480  
Advanced Communication & Electronics Inc.  
[Lhenz@advtwoway.com](mailto:Lhenz@advtwoway.com)  
Contact Person: **Lori Henz**

(AB) 0000087160  
B&G Automotive  
3968 San Felipe Road  
Santa Fe, NM 87505  
Contact Person: **Fred Baca**

(AC) 0000064629  
COBAN Technologies, Inc.  
11375 W. Sam Houston Pkwy S., Suite 800  
Houston, TX 77031  
Contact Person: **William Chiang**

(AD) 0000116813  
Code 3 Services, LLC  
2323 Aztec Road NE, Suite A  
Albuquerque, NM 87107  
Contact Person: **Lindsey Jones**

(AJ) 0000010378  
L3 Mobile-Vision, Inc.  
[Ryan.Hourihan@L3T.com](mailto:Ryan.Hourihan@L3T.com)  
Contact Person: **Ryan Hourihan**

(AM) 0000007492  
**WatchGuard, Inc.**  
Contact: **Chief Michael Burrridge**

(AO) 0000125381  
WAC Upfitters, LLC  
2322 Candelaria NE  
Albuquerque, NM 87107  
(505) 554-1966  
[ginger.wacabq@gmail.com](mailto:ginger.wacabq@gmail.com)  
Contact Person: **Ginger Jackson**

**SEE NEXT PAGE FOR UPDATES TO VENDOR (AO) WAC UPFITTERS, LLC**

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00032 AMENDMENT No. FIVE

Page 3 of 3

**Updates to the following items apply to vendor (AO) WAC Upfitters, LLC ONLY:**

**Item #10 Page #20/21**

Remove: Digital Ally 5%

Update: Federal Signal 30%

Add: Other manufactures 10% (Excludes Camera Systems, Radar & Radio)

**Item #1 Page #26**

Add: Federal Signal Kit \$2,250.00

(45" Legend LPX, PA640 Controller & ES100C Speaker/Bracket)

Add: Sound Off Kit \$1,975.00

(48" nForce 6/12 LED, ETSA481CSP Controller & ETS100C Speaker/Bracket)

Update: Sound Off \$1,575.00 (54" Pinnacle)

Update: Federal Signal \$2,262.00 (45" Legend)

**Item #2 Page #26**

Remove: Sound Off Blueprint \$851.00

Add: Federal Signal PA640 \$499.00

Add: Federal Signal SSP2000B \$1,037.00

Add: Sound Off ETSA481CSP \$509.00

**Item #5 Page #29**

Remove: 35%

Add: Code 3 5%

Add: Federal Signal 30%

Add: Sound Off 40%

Add: Whelen 20%

Add: Unity 40%

Add: Other manufactures 10% (Excludes Camera Systems, Radar & Radio)

**Item #1 Page #36**

Add: Stalker CopTrax II \$4,500.00

Add: Digital Ally DVM-800 Bundle \$6,233.00

Add: Watchguard In Car Video System \$6,948.00

**Item #1 Page #46**

Update: SUV/Truck \$359.00

**\*\*Any item/manufacture not listed in categories: 5% off list (WAC Catalog)**





State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:  
(AH) 0000084133  
Grants & Technology Veterans, LLC  
PO Box 432  
Elephant Butte, NM 87935  
Telephone No.: (505) 480-6468

Price Agreement Number: 60-000-15-00032

Price Agreement Amendment No.: Four

Term: March 21, 2016 through March 22, 2018

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Vanessa LeBlanc

Telephone No.: (505) 827-0474

Invoice:  
As Requested

Title: Police Vehicle Equipment

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof and is issued to reflect the following effective immediately:

Update/add the following manufacture discounts to Item #10 for Vendor (AH) Grants & Technology Veterans LLC:

Update:

- Gamber Johnson metal and mounting/console products: 30% off
- Gamber Johnson non-metal mounting accessories with electronics: 1% off
- Cradlepoint modem solutions & modem accessories: 5% off
- Havis mounting accessories and docks with electronics: 5% off

Add:

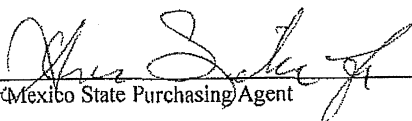
- Antenna Plus: 5% off
- Panorama Antennas: 5% off
- Sierra Wireless Antenna: 2% off
- All other antenna solutions: 5% off
- Selex ES/ELSAG: 25% off
- Panasonic: 5% off
- Brother: 5% off
- Zebra: 2% off
- All Other Law Enforcement MFG's: 5% off

Update the following manufacture discount to Item #11:

- Change: Install/repair cost per hour \$85

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

  
New Mexico State Purchasing Agent

Date: 8/31/2017

State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00032

Page-9

(AK) 0000009746

New Mexico Emergency Products LLC  
3211 University Blvd. SE  
Albuquerque, NM 87106  
505-242-9111  
Email: mike.lanctot@soncellna.com

Payment Term: Net 30  
FOB: Destination  
Delivery: Destination

Contact: Mike Lanctot

(AL) 0000044740

Safety Vision  
LLC  
6100 W Sam Houston Parkway North  
Houston, TX 77041  
713-929-1001  
Email: mmarcos@safetyvision.com

Payment Term: Net 30  
FOB: Destination  
Delivery: 7-10 Days

Contact: Monica marcos

(AM) 0000007492

WatchGuard  
Video  
415 Century Parkway  
Allen, TX 75013  
972-432-9777  
Email: bids@watchguardvideo.com

Payment Term: Net 30  
FOB: Destination  
Delivery: FOB Destination, 30 days ARO

Contact: Jason Stuczynski

(AN) 0000050718

West Mesa Auto Craft Inc dba West Mesa  
Emergency Products, LLC  
122 Frontage Rd NE  
Rio Rancho, NM 87124  
505-891-0774  
Email: steve@wmepnm.com

Payment Term: Net 30  
FOB: Destination  
Delivery: ARO

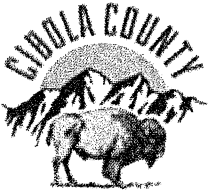
Contact: Steve Poswiatowski

(AO) 0000102429

Wireless Advanced Communications  
  
8516 Calle Alameda NE  
Albuquerque, NM 87113  
505-554-1966  
Email: sandrarivera@wiradcom.com

Payment Term: Net 30  
FOB: Destination  
Delivery: 75-90 Days

Contact: Sandra Rivera



# Pooled Cash Report

Cibola County, NM

For the Period Ending 2/28/2022

ACCOUNT #	ACCOUNT NAME	BEGINNING BALANCE	CURRENT ACTIVITY	CURRENT BALANCE
<b><u>CLAIM ON CASH</u></b>				
<u>604-101001</u>	Claim on Pooled Cash - Fire Marshal Fund	39,450.71	(4,634.88)	34,815.83
<b>TOTAL CLAIM ON CASH</b>		<u>39,450.71</u>	<u>(4,634.88)</u>	<u>34,815.83</u>