



Craig Police Department

800 West 1st Street, Suite 300 • Craig, Colorado 81625
Administration – (970) 826-2360 • Police Service – (970) 824-8111
Fax – (970) 824-5706

Date: January 13th, 2026
To: City Manager / Mayor and Council
From: Michael Cochran, Chief of Police
Subject: **Vehicle Lease (Ford Municipal Finance)**

During the 2026 budgeting process, council allocated \$87,243.00 for vehicle replacements. Council, at that time, preferred leasing due to the lowered cost. We are replacing (3) current trucks with (3) Ford Interceptor Utilities, (3) code enforcement vehicles with (3) Ford Mavericks, and (1) detective vehicle (2013 Jeep) with (1) civilian explorer. In total, we are replacing (7) vehicles.

In looking into the lease, we spoke with Enterprise and due to the number of vehicles, they did not want to proceed. Ford Municipal Finance, dealing with a dealer out of Georgia, is the preferred financier.

In considering this option, I check through the state of Colorado and the current bid holder is Sill-TerHar Motors. The Colorado state bid price for the 2026 Ford Interceptor Utility Vehicle is \$68,000.00. In using the dealership in Georgia, we are getting the same vehicle for \$46,000.00. This is a savings to the city of \$22,000.00 per vehicle.

The lease terms are (5) five years with a \$1.00 buy-out per vehicle. As the interest rates continue to drop, our last quote being 7.14%, I cannot give an exact price for the lease. For that reason, I am asking to lease the (7) 2026 vehicles with a price not to exceed our budgeted amount of \$87,243.00. (The last quote in December was at \$63,396.07)

Thank you for your consideration,

A handwritten signature in black ink that reads "Michael R. Cochran".

Michael R. Cochran
Chief of Police

Michael R. Cochran
Chief of Police

Douglas J. Conrad
Commander

Financing Quote # 105252

December 2, 2025

Municipality: City of Craig
 Dealer: Sunbelt Ford of Cordele

Ford Credit Municipal Finance is pleased to provide the following quote for your consideration.
 Expiration Date: 10/27/2025

Description	Unit Price
2026 Ford Police Interceptor Utility	\$46,000.00
2026 Ford Explorer Active	\$46,000.00
2026 Ford Maverick Ecoboost	\$30,970.00
2026 Ford Maverick Ecoboost	\$30,970.00
2026 Ford Police Interceptor Utility	\$46,000.00
2026 Ford Police Interceptor Utility	\$46,000.00
2026 Ford Maverick Ecoboost	\$30,970.00

Total Asset Cost	\$276,910.00
Underwriting Fee	\$545.00
Amount Financed	\$277,455.00
Number of Payments	5
Payment Timing	Annual
Rate	7.14%
Payment Amount	\$63,396.07

This quote was prepared assuming the lease qualifies for Federal Income Tax Status for Ford Credit Company LLC under Section 103 of the IRS Code and is not a commitment by Ford Credit Municipal Finance. Financing is subject to credit review.

Thank you for the opportunity to provide this quote. If you have any questions, need additional options, or would like to proceed with the application process, please contact by using the information below.

Sincerely,

Janet Doty

Janet Doty
 Marketing Coordinator
 jdoty@ford.com
 1-800-241-4199, press 1

2026 VEHICLE SPECIFICATIONS

Dealers Invitation to Bid

6/5/2024

Class: SUV 4x4

Body Code: K8

PASS UTIL MEDIUM AWD PATROL

Representative Models: 1: FORD INTERCEP UTIL

2: DODGE DURANGO

3:

4:

MAKE: Ford MODEL: Interceptor Utility OEM MODEL #: K8A TRIM LEVEL: Police OEM CODE: 500A

STANDARD SPECIFICATIONS:	OEM CODE	INDICATE ACTUAL DEALER SPECIFICATIONS
103 PASS: 5 PERSONS MIN.	STD	
111 DOORS: 4 FULL SIZE SIDE DOORS	STD	
810 PKG POLICE AWD UTILITY (Attachmt)	STD	
910 PRIMARY FUEL: UNLEADED	STD	
991 STD MIN WRNTY - BUMPER TO BUMPER 3/36	STD	

STANDARD VEHICLE BASE PRICE \$ 68,000

AVAILABLE OPTIONS:	OEM CODE	ACTUAL / COMMENTS	PRICE
216 NON-STD ENGINE OPTION A:	99B	3.3L V6 DI Gas Engine w/ 820 package	(\$2,500)
256 E85 - OEM BI FUEL	N/A		N/A
259 EXTRA PAINT CHARGE	N/A		N/A
286 PUSH BUMBER PB400	286		1,350
287 PUSH BUMP PB400 W/PB5 FENDER PROTECTC	287		1,950
320 FLOORING: CARPET	16C		150
321 FLOORING: RUBBER	STD		STD
414 TWO-WHEEL DRIVE: REAR	N/A		N/A
430 PCKG:TOWING/RCVR HITCH(Atchmt)	STD		STD
444 PRE-HEATER	41H		\$190
472 EPACT AFV CREDIT: Specify	N/A		N/A
507 RIGHT SPOTLIGHT WITH A CLEAR LENS	505		\$800
528 PACKAGE: LIGHT BAR (attchmt not installed)	528	If purchased without 810 Package Installed	\$4,650
602 INSIDE REAR DOOR HANDLES OPERATIONAL	STD		STD
608 HYBRID GAS/ELECTRIC	99W	3.3L V6 DI Hybrid Engine w/ 820 package	Deduct (\$2,500)
655 SPOTLIGHT LEFT HAND CLEAR LENS	655		\$800
683 LIGHTBAR INSTALL	683	Kerr is only selling this lightbar installed	N/A
758 DELETE PKG #810	758	Deletes all items in package and reverts to STD Hybrid Engine	(\$24,250)
763 PHEV (PLUG IN HYBRID ELEC VEH)	N/A		N/A
784 DELETE LEFT SPOTLIGHT	784	If deleted with Package 810 remaining	(\$250)
794 DELETE REVERSE SENSE SYS (INTER ONLY)	N/A	STD Equipment	N/A
800 FLOOR MATS FRONT AND REAR	800		\$300
814 DELETE BLIS (INTERCEPTOR ONLY)	N/A	STD Equipment	N/A
827 CENTER CONSOLE	65U	Interior Upgrade Package	\$610
887 BEV (BATTER/ELECTRIC)	N/A		N/A

Colorado State Fleet Management
2025 VEHICLE SPECIFICATIONS
Dealers Invitation to Bid

6/5/2024

Class: SUV 4x4

Body Code: K8

PASS UTIL MEDIUM AWD PATROL

Representative Models: 1: FORD INTERCEP UTIL
3:

2: DODGE DURANGO
4:

MAKE: Ford MODEL: Interceptor Utility OEM MODEL #: K8A TRIM LEVEL: Police OEM CODE: 500A

AVAILABLE OPTIONS:	OEM CODE	ACTUAL / COMMENTS	PRICE
921 DELETE OEM CENTER CONSOLE	STD		STD
929 UNDERCOVER LIGHTING PKG DURANGO	N/A		N/A
948 DELETE LIGHT BAR INSTALLATION	N/A		N/A

AVAILABLE COLORS: Please attach manufacturer color chart

OTHER VEHICLE SPECIFICATIONS / OPTIONS (Please attach separate sheet if necessary) PRICE

Contact Dealer for Turnkey Solutions
3.0L EcoBoost Engine - Only use this if deleting Package 810 \$2,850

STANDARD FACTORY WARRANTY (Attach detailed description):

	MILES	MONTHS
Bumper to Bumper	<u>36K</u>	<u>36</u>
Drive Train	<u>150K</u>	<u>60</u>
Other		

OPTIONAL FACTORY WARRANTY (Attach detailed description):

	MILES	MONTHS	PRICE
<u>ESP PremiumCare</u>	<u>150K</u>	<u>60</u>	<u>\$2,850</u>

EPA FUEL RATING: 17 M.P.G CITY, 22 M.P.G HIGHWAY

OEM MINIMUM FUEL RATED OCTANE: 85

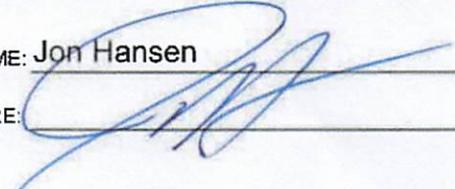
DELIVERY: 150-300+ DAYS FROM DEALER RECEIPT OF ORDER FROM STATE (E.G. 90 DAYS)

IDENTIFY ANY EXCEPTIONS TO SPECIFICATIONS:

DEALER NAME: Sill-TerHar Motors, Inc

BIDDER'S NAME: Jon Hansen

DEALER PHONE: 303-588-3052

SIGNATURE: 

Colorado State Purchasing Office (per SFM)
LIST AND EXPLANATIONS OF VEHICLE PACKAGES
FOR THE 2025 MODEL YEAR FLEET VEHICLE PROPOSALS

Page 35 of 52

#810 - PACKAGE: POLICE AWD UTILTIY

MINIMUM SPECIFICATIONS FOR 2025 MODEL YEAR "K8" MEDIUM-SIZE, 4 DR, AWD, UTILTIY PATROL VEHICLES

2025 V-6, Medium-size, 4-door, All Wheel drive, utility type certified patrol vehicle: **Ford Police Interceptor Utility** – K8A 500A

SPECIFICATIONS

Comply (circle Y or N)

Air Bags	<input checked="" type="radio"/> Y <input type="radio"/> N	Front seat side airbags, plus Safety canopy system with side curtain airbags and rollover sensor.
Air Conditioning:	<input checked="" type="radio"/> Y <input type="radio"/> N	Factory-installed air conditioning.
Alternator System:	<input checked="" type="radio"/> Y <input type="radio"/> N	High-output, 250 amp maximum, heavy-duty alternator
Anti-Theft Engine Idle (47A): <i>STD</i>	<input checked="" type="radio"/> Y <input type="radio"/> N	Allows key to be removed from ignition while vehicle remains running.
Back Up Camera:	<input checked="" type="radio"/> Y <input type="radio"/> N	Viewable in 4" center stack
Badge Delete	<input checked="" type="radio"/> Y <input type="radio"/> N	Delete Interceptor on lift gate.
Battery (19K):	<input checked="" type="radio"/> Y <input type="radio"/> N	Heavy duty maintenance free battery 730 CCA with battery saver.
Blis (55B): <i>STD</i>	<input checked="" type="radio"/> Y <input type="radio"/> N	Blind spot monitoring with cross traffic alert
Bluetooth:	<input checked="" type="radio"/> Y <input type="radio"/> N	SYNC Hands free voice activated communication system
Brakes:	<input checked="" type="radio"/> Y <input type="radio"/> N	4 wheel heavy-duty disc with heavy-duty front and rear calipers. Police Calibrated.
Console mounting:	<input checked="" type="radio"/> Y <input type="radio"/> N	Console mounting plate
Console:	<input checked="" type="radio"/> Y <input type="radio"/> N	23" Havis console C-VS-0618-INUT with C-PM-134PC printer insert for Brother Pocket Jet 823, includes cup holder. Includes faceplates to accommodate a Motorola APEX 6500 VHF & DTR and Whelen lighting controller. Arm rest C-ARM-102 MUST BE KERR/CROWN
Cooler, Engine Oil:	<input checked="" type="radio"/> Y <input type="radio"/> N	Auxiliary engine oil cooler.
Cooler, Transmission Oil:	<input checked="" type="radio"/> Y <input type="radio"/> N	External air-to-oil transmission oil cooler.
<i>STD</i> Courtesy Light (43D):	<input checked="" type="radio"/> Y <input type="radio"/> N	Dark car feature-Disable courtesy light when door is opened
Cruise Control:	<input checked="" type="radio"/> Y <input type="radio"/> N	Cruise control system with tilt steering wheel.
Defroster, Rear Window:	<input checked="" type="radio"/> Y <input type="radio"/> N	Electric rear window defroster / defogger.
Differential:	<input checked="" type="radio"/> Y <input type="radio"/> N	Axle ratio to be approximately 3.73 to 1.
Dome lamp Auxiliary:	<input checked="" type="radio"/> Y <input type="radio"/> N	2 -Red and white auxiliary dome lights, Red and white auxiliary dome lamp located on headliner between front row seats. Second dome light on headliner in the second row. The auxiliary lamps are wired independently from standard dome lamp.
Engine (99C):	<input checked="" type="radio"/> Y <input type="radio"/> N	3.0L V-6 EcoBoost (Police calibrated)
Emergency Lighting Packages: 67U and 18X.	<input checked="" type="radio"/> Y <input type="radio"/> N	Includes- Rear console mounting plate (85R) – contours through 2nd row; channel for wiring • Pre-wiring for grille LED lights, siren and speaker (60A). Wiring harness I/P to rear cargo area (overlay)

**Colorado State Purchasing Office (per SFM)
LIST AND EXPLANATIONS OF VEHICLE PACKAGES
FOR THE 2025 MODEL YEAR FLEET VEHICLE PROPOSALS**

		- Two (2) light cables— supports up to six (6) LED lights (engine compartment/grille)— One (1) 10-amp siren/speaker circuit engine compartment• Rear hatch/cargo area wiring – supports up to six (6) rear LED lights (18X) 100-Watt Siren / Speaker – Wiring Harness: Two (2) light cables . MUST BE FACTORY
Flooring:	<input checked="" type="radio"/> N	Heavy duty vinyl flooring.
Grille lights:	<input checked="" type="radio"/> N	1-MCRNTR-Whelen ION Series Super-LED, RED installed on the driver side and 1-MCRNTB-Whelen ION Series Super-LED, BLUE installed in the passenger side. MUST BE KERR/CROWN INSTALLED
Light Bar installed:	<input checked="" type="radio"/> N	Light bar in package 528 installed and wired to Whelen Core. MUST BE KERR/CROWN Installed
Lighting Controller	<input checked="" type="radio"/> N	Whelen CenCom CORE siren and lighting control system. CSP specific CORE wiring harness and weather proof connectors at light heads. Also included BIT13 PDU panels (2). CORE system to have interface cable pre wired from the rear of the vehicle to the console area for the CCTL7 control head to be attached. Part number CenCom CORE C399 w/ Control Head #CCTL7, OBD Interface part number C399K1 Each light "home run" wired to the CORE controller MUST BE KERR/CROWN
Lighting front and rear – Whelen Inner Edge:	<input checked="" type="radio"/> N	<u>Front Inner-Edge(Driver-Passenger) BSFW50Z DUO RED/WHITE LED module X6, DUO BLUE/WHITE LED module X6,Two Piece Design. Rear RTX Inner-Edge(Driver-Passenger) BS50Z RED LED Warning module X5, AMBER T/A module X10, BLUE warning module X5.T/A to function separately from Red/Blue lights. Whelen WeCan X Controlled Programming</u> MUST BE KERR/CROWN INSTALLED. Driver side red, passenger side blue.
Lighting, Headlight (66A):	<input checked="" type="radio"/> N	Front Headlamp lighting solution - Includes LED Low beam/High beam headlamp, Wig-wag function and (2) Red/White LED side warning lights in each headlamp (factory configured: driver's side White/Red / passenger side White/Blue) • Includes pre-wire for grille LED lights, siren and speaker (60A) Wiring, LED lights included in headlamps only. MUST BE FACTORY
Lighting, under Mirrors:	<input checked="" type="radio"/> N	1 LINSV2R-Whelen Linear V-Series Under Side View Exterior Mirror Light, RED, Drivers Side. 1 LINSV2B-Whelen Linear V-Series Under Side View Exterior Mirror Light, BLUE, Passenger Side. MUST BE KERR/CROWN
Lighting, Side Cargo area (63L):	<input checked="" type="radio"/> N	Side cargo window LEDs Red/driver and Blue/passenger. MUST BE FACTORY
Lighting, Rear (66C):	<input checked="" type="radio"/> N	Includes two backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass. Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). MUST BE FACTORY
Lighting Tail lamp (66B)	<input checked="" type="radio"/> N	Includes Led base lamps, plus (2) integrated hemispheric lighthouse LED side warning lights MUST BE FACTORY
Locks, Power:	<input checked="" type="radio"/> N	Single key locking system (different key for each vehicle) with remote keyless entry key fob. Power door locks controlled from drivers and passenger position, outside rear door handles to remain

**Colorado State Purchasing Office (per SFM)
LIST AND EXPLANATIONS OF VEHICLE PACKAGES
FOR THE 2025 MODEL YEAR FLEET VEHICLE PROPOSALS**

Page 37 of 52

		operational, inside handle inoperable. Global lock/Unlock feature. (52P) Hidden Door-Lock Plunger / Rear-Door Handles Inoperable.
Mirrors, Outside:	<input checked="" type="radio"/> Y <input type="radio"/> N	Left and right outside heated mirrors, power electric remote, manual folding with integrated spotter.
Noise Suppression Package (60R)	<input checked="" type="radio"/> Y <input type="radio"/> N	Noise Suppression Bond (ground straps)
Radio AM/FM:	<input checked="" type="radio"/> Y <input type="radio"/> N	OEM AM/FM Radio
Reverse Sensing (76R): <i>STD</i>	<input checked="" type="radio"/> Y <input type="radio"/> N	Reverse sensing system.
Seats:	<input checked="" type="radio"/> Y <input type="radio"/> N	Heavy duty power front bucket cloth seats. 2 nd row seat to be vinyl
Speedometer:	<input checked="" type="radio"/> Y <input type="radio"/> N	To be calibrated & certified to be within 2% accuracy at all speeds.
Spotlight (51T):	<input checked="" type="radio"/> Y <input type="radio"/> N	Driver's-side LED spot light, 5" in diameter. Head to be mounted on door pillar in such a manner as to provide adequate clearance from steering wheel in all positions of light and tilt steering wheel. MUST BE FACTORY
Steering:	<input checked="" type="radio"/> Y <input type="radio"/> N	Heavy duty electric power assisted steering (EPAS)
Stealth Mode:	<input checked="" type="radio"/> Y <input type="radio"/> N	Dark car feature (43D)
Suspension System:	<input checked="" type="radio"/> Y <input type="radio"/> N	Independent front and rear suspension.
Switcher, Steering Wheel:	<input checked="" type="radio"/> Y <input type="radio"/> N	Four programmable switches in the steering wheel.
Tires and Wheels:	<input checked="" type="radio"/> Y <input type="radio"/> N	Five heavy-duty 18" steel wheels and five Goodyear tires (P255/60R18) all season BSW. Tire pressure monitoring system included.
Traction Control:	<input checked="" type="radio"/> Y <input type="radio"/> N	Advance Trac with RSC (Roll Stability Control) police tuned gyroscopic sensors work with ABS.
Trailer Tow Package: (52T)	<input checked="" type="radio"/> Y <input type="radio"/> N	Includes Class III hitch receiver, 4 and 7-pin connectors, electronic brake wiring kit.
Transmission(44U):	<input checked="" type="radio"/> Y <input type="radio"/> N	Heavy-duty minimum of 10-speed automatic transmission with over-drive. Police calibrated
Wheel Covers (65L):	<input checked="" type="radio"/> Y <input type="radio"/> N	18" full face wheel cover.
Windows, Power:	<input type="radio"/> Y <input type="radio"/> N	Power windows. Rear window power delete, operable from front driver side switch

THE WARRANTY IS TO GO INTO EFFECT ON THE DATE THE VEHICLE IS PUT INTO SERVICE, NOT THE PURCHASE DATE. END USER WILL BE RESPONSIBLE FOR NOTIFYING THE MANUFACTURER OF THE IN SERVICE DATE.

Delivery to be made to the Colorado State Patrol at 15203 W. 12th Ave., Golden, CO 80401. Per State Fleet Management instructions.

OTHER

Please list a description of any additions and/or deletions to your factory's POLICE PACKAGE from the above listed specs or list next to the item directly on the attached sheets described above:

Body Code: _____

**Colorado State Purchasing Office (per SFM)
LIST AND EXPLANATIONS OF VEHICLE PACKAGES
FOR THE 2025 MODEL YEAR FLEET VEHICLE PROPOSALS**

Page 38 of 52

ATTACH A COPY OF THIS FORM TO THE "DEALER'S INVITATION TO BID" FOR BODY CODE K8 WHICH HAS OPTION PACKAGE #810.

Since this Package is part of the Standard Specification for body code K8, the total cost for this package must be included in the "Standard Vehicle Base Price" as listed on page 1 of the Vehicle Specs for this body code.



TOM SPENCE
 t.spence@kerrindustries.com
 Dallas Chicago Detroit Toronto
 800 585 1774

Quote – 19-Jun-24
 20-5872

Colorado State Police
 Karen Griggs

CSP #810
 2025 Ford Police Interceptor Utility

Supply and Install only the following Crown options into a 2025 Ford Utility PI

NOTE* Dealer must order the Ford Factory options listed on CSP RFQ

- C-PM-125, C-VS-0618-INUT Havis console, dual cup holder, face plates for VHF DTR, CenCom control head and C-ARM-102 arm rest
- Whelen CenCom CORE siren/lighting controller, OBD interface cable, photo cell, CCTL7 control head
- Whelen Inner Edge WCX DUO R/W/B/W mounted at top of front windshield
- R/W dome lamp 1-mounted between front seats and 1-mounted in cargo area
- Whelen ION grille lamps (2) R/D/B/P
- (2) BIT13 PDU panels
- CSP specific wiring package
- Whelen LINSV2 R/DS/B/PS underside exterior mirror LEDs with brackets
- Whelen BB2CSP1 Colorado State specific light bar
- TOTAL PER VEHICLE \$15,791.00

Price is quoted in US funds and is exclusive of any applicable taxes

All equipment supplied and installed by Kerr Industries has a warranty of 3 years/36,000 miles.

Thanks for the opportunity,

Tom

Please note:

- This is ONLY a quote and not a sales invoice