



MAMMOTH
NETWORKS

NETWORK OPERATOR
MOFFAT COUNTY BROADBAND INITIATIVE

MAMMOTH NETWORKS

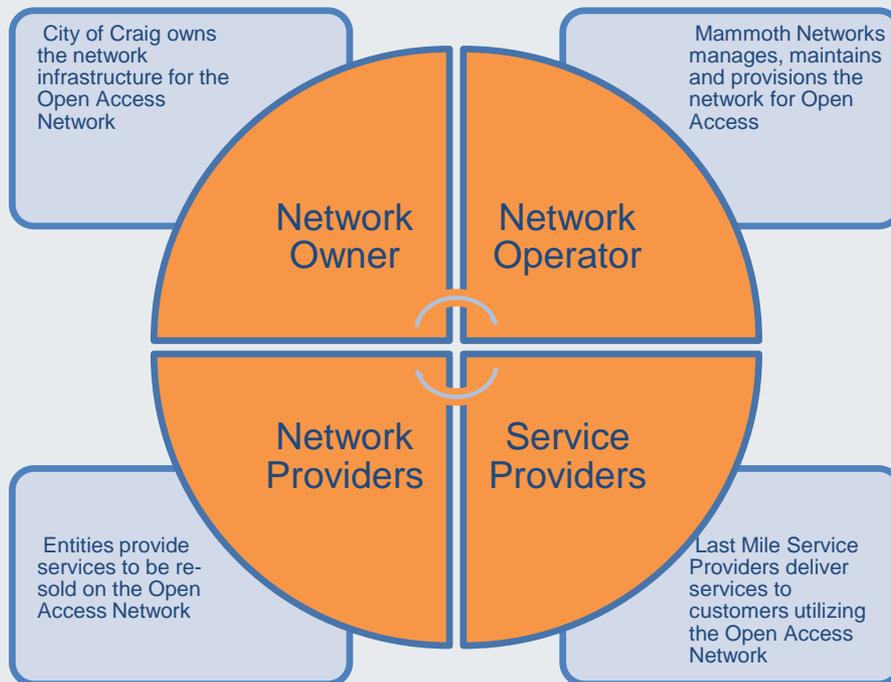
- Division of Visionary Communications, a multi-faceted regional ISP/CLEC established in 1994
- Mammoth created in 2005 to provide a unique wholesale solution to Service Providers in the form of layer 2 aggregation
- Carrier-agnostic and technology-agnostic
- Nationwide backbone network with major hub in Denver
- Public-private orientation and experience

OUR TEAM

- 50+ employees in western U.S.
- Expertise in fiber-based and wireless technologies
- Colorado-based project team:
 - Evan Biagi, VP of Colorado Operations
 - Blake Mobley, Director of Colorado Network Development
 - Brent Wagner, Outside Plant Engineer
 - Justin Davis, COO, SkyWerx
 - Jane Blackstone, Project Coordinator

IMPLEMENTATION MODEL

- Establish Public-Private Partnership



- City of Craig as Network Owner
- Mammoth as Network Operator
- Project THOR as Network Provider
- ISPs as Service Providers

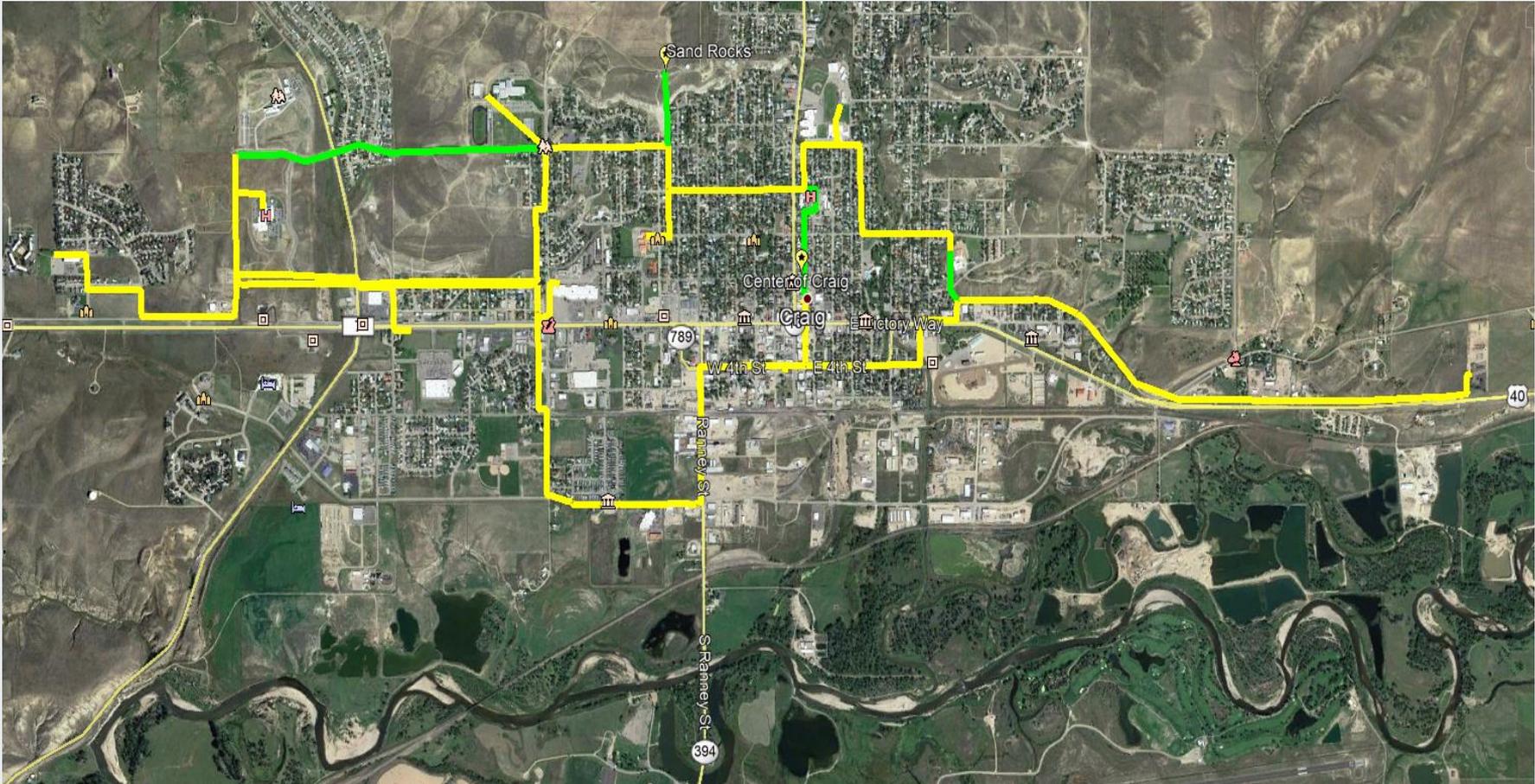
APPROACH

- Blueprint
- Meet Me Center
- Middle-mile connectivity (Project THOR)
- Open access fiber network within the City of Craig
- Open access wireless backhaul network for connectivity to other population centers

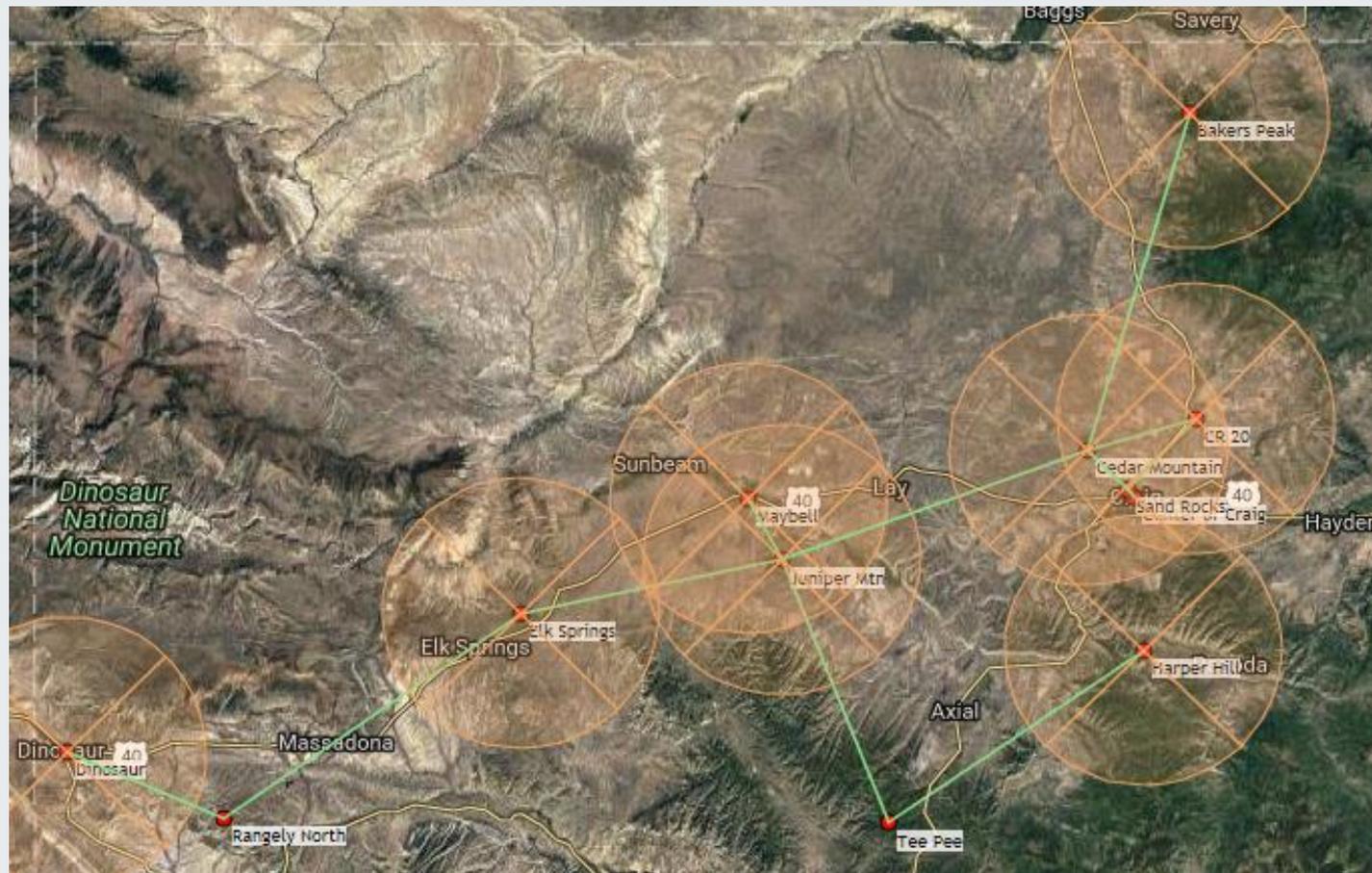
BLUEPRINT

- Tactical v. Strategic Implementation Model
- Refines recommendations of MCBI Strategic Broadband Plan
- Fully engineered solution – ready to bid
- Detailed business plan: all expenses and revenues; sources and uses; roles and responsibilities

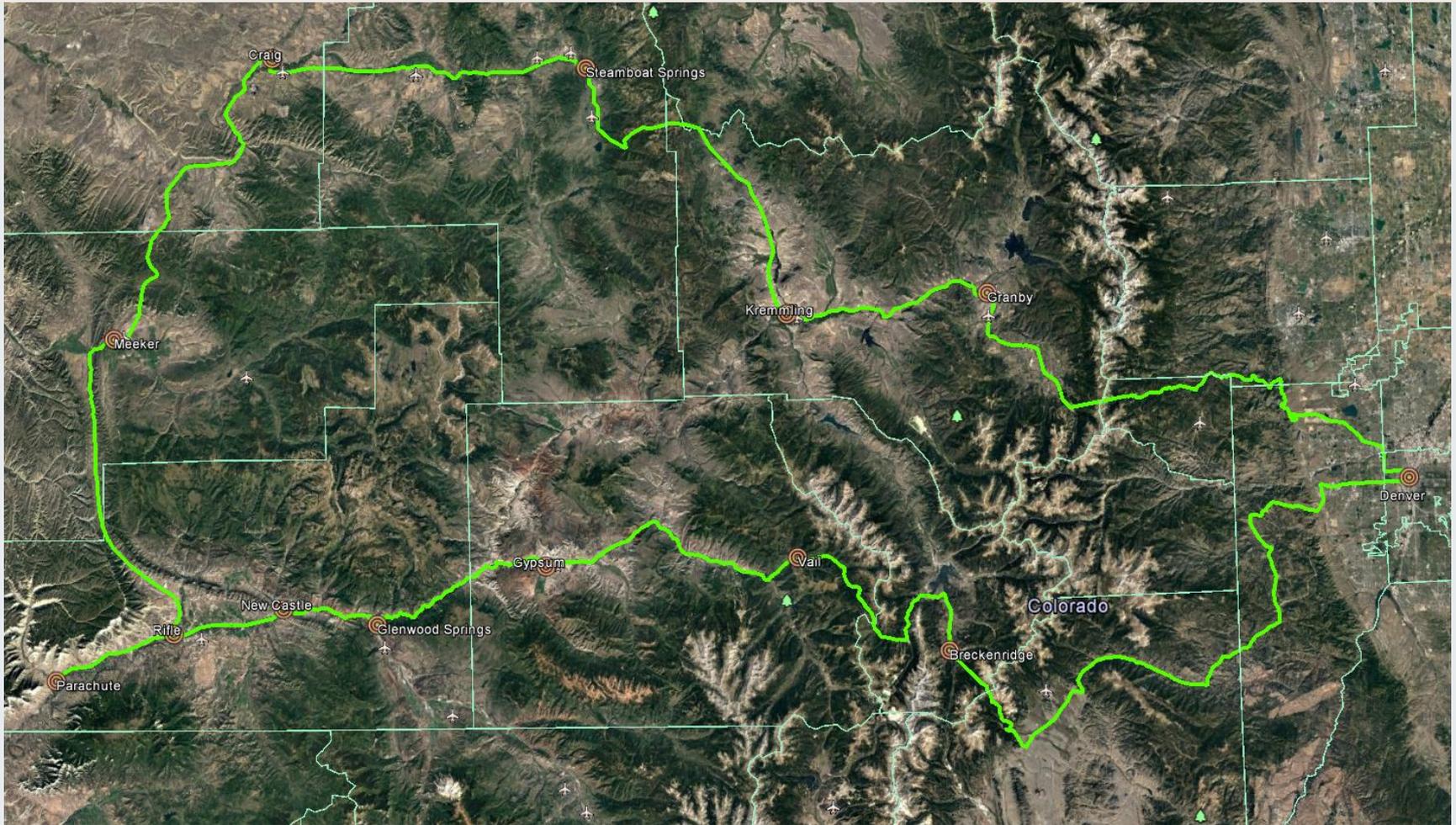
CRAIG FIBER



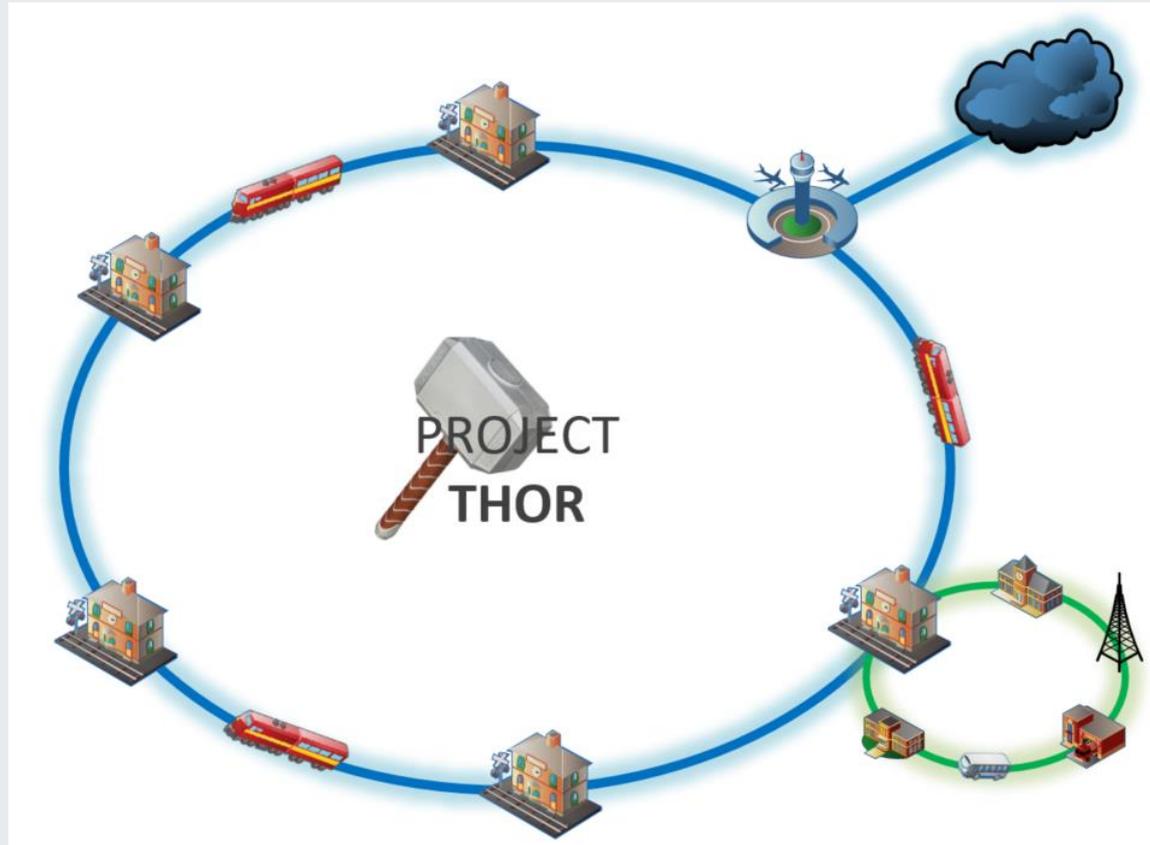
WIRELESS



PROJECT THOR MIDDLE MILE



THE BIG PICTURE



NETWORK OPERATOR

- Manage Network Providers (Middle Mile Services)
- Sell to/manage Last Mile Service Providers
- Plan/manage Community Anchor connections
- Ops: provisioning, 24/7 NOC support and reporting
- Administration:
 - Contracting and contract management (e.g., tower leases, service, locates, maintenance, legal, insurance)
 - Accounting
 - Meetings
- Partner and advisor

REVENUE SHARE

- Anchors and ISPs contract with and pay MCBI for services
 - Mammoth administers contracts and billing on behalf of MCBI
- Mammoth invoices MCBI for operator share; disburses any other on behalf of MCBI
- Ratios determined through Blueprint process

WHY MAMMOTH

- Expertise in both fiber-based and wireless technologies
- Relationships with carriers and ISPs
- P3: network operator experience
- Regional engagement – Regional team
- Customer service
- Cost-effective approach
- Creativity, diligence and commitment



QUESTIONS AND COMMENTS?

For more information, please contact:

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