



Moffat County Local Marketing District Grant Application

Checklist

Name of Organization

Today's Date

Section 1: Cover Letter (one page)

Include the purpose of the grant request and a brief description of how the request fits with the Local Marketing District's (LMD) mission and grant making priorities.

Section 2: Completed LMD Grant Request Form

Section 3: Financial Attachments

- A. Organization's Budget Sheet**
- B. Grant Request Program or Project Budget**
- C. Year-To-Date Profit and Loss Statement**

Applications received after the designated deadline and/or incomplete information will not be considered for funding until the following board meeting or until your application is complete.

Be advised that the LMD Board will require a personal presentation regarding this application. The board meets the second Thursday of each month. Requests are due the first Thursday of each month. Other special meetings may be called to evaluate and manage special requests.



SECTION 1:

COVER LETTER



300 West 4th Street
Craig, Colorado 81625

June 9, 2021

Moffat County Local Marketing District
Attn: Mrs. Tammie Thompson-Booker
P.O. Box 1163, Craig CO 81626
moffatlmdsecretary@gmail.com

RE: City of Craig LMD Grant Application

Mrs. Tammie Thompson-Booker and LMD Board Members,

The City of Craig is pleased to present this proposal for your review. Over the past few years, our Economic Development Committee (EDC) has been working on a variety of objectives to prioritize, support and achieve the economic development goals documented as our 8 Priorities. *Regional Workforce, Housing and Transit* is listed as one of these 8 Priorities, of which completing a housing assessment study is defined as a key objective to identify housing needs, market gaps and actionable solutions specific to our community.

The Moffat County Vision 2025 Transition Plan, prepared by Keystone Policy Center in partnership with El Pomar Northwest Regional Council, additionally identifies housing as a key infrastructure and planning focus area for Craig and Moffat County. Completing a regional housing assessment study and further developing a housing action plan will serve to purposefully guide the City's next step priorities in understanding current housing conditions and ultimately working towards solutions to address current and future housing challenges. It is our ask to the Moffat County Local Marketing District to award The City of Craig's funding request of \$53,000 in support of contracting with Williford LLC to execute upon their submitted response to the City of Craig's Regional Housing Assessment request for proposal.

On behalf of the City of Craig, we greatly appreciate the Moffat County Local Marketing District's role in supporting, enhancing, encouraging, and developing programs leading to the economic diversification of Craig and greater Moffat County. The completion of the regional housing assessment will broadly support economic development, quality residential growth, and general improvements for the protection of the quality of life for existing and future residents and businesses. We look forward to working with you in the best interest of our authentic, rural community and collaboratively working towards achieving a prosperous and sustainable future.

Sincerely,

Shannon Scott
Economic Development Manager, City of Craig
sscott@ci.craig.co.us
(970) 826-2020



SECTION 2:

COMPLETED LMD GRANT REQUEST



Moffat County Local Marketing District Grant Application

Grant Request Form

Legal Name of Organization:

DBA (if applicable):

Contact Person:

Title:

Daytime Phone #:

Evening Phone #:

E-mail Address:

Fax #:

**Mailing
Address**

Address Line 1:

Address Line 2:

City:

State:

Zip Code:

Describe What The Grant Will Be Used For:

- Financial Information – *Budget numbers should match the numbers presented in Section 3-A (Organization's Budget Sheet)*

Organization's Budget for the Current Fiscal Year:

Income:

Expenses:

Total Amount of Grant Request: \$

By signing below, you signify that you have read the policies and requirements and agree to adhere to all requirements. If you do not adhere to all policies and requirements, you agree to forfeit any funding allocated by the Moffat County Local Marketing District.

Contact Signature

Today's Date



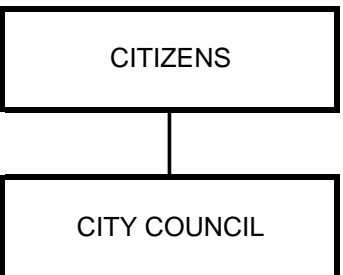
SECTION 3:

ORGANIZATION'S BUDGET SHEET

CITY OF CRAIG 2021 BUDGET GENERAL FUND BUDGET SUMMARY					
DESCRIPTION	2018 Actual	2019 Actual	REVISED 2020 Budget	2020 Projected	2021 Budget
BEGINNING FUND BALANCE:					
Reserved-Tabor Act	254,691	288,369	267,051	376,000	275,828
Unspendable (Inventory&CompAbsence)		12,674		12,690	
Restricted Funds					
Zoning Lieu of Land	42,000	42,000	42,000	42,000	42,000
County R&B	0	0	0	0	0
Conservation Trust	0	0	0	61,924	61,924
Reserved for Operations 25%			2,171,012	2,171,012	2,298,564
Unreserved-Undesignated	4,449,914	5,247,616	4,662,691	5,331,100	6,377,087
TOTAL Beginning Fund Balance	4,746,605	5,590,659	7,142,754	7,994,726	9,055,403
REVENUES:					
Taxes	8,346,346	9,716,993	9,803,840	10,524,030	10,568,440
Licenses & Permits	164,239	123,144	91,700	84,550	84,850
Intergovernmental	1,131,148	1,675,142	2,289,688	1,978,535	2,903,230
Charges for Services	292,376	278,987	281,950	79,846	269,550
Fines & Costs	42,187	47,259	50,900	46,600	50,900
Miscellaneous	198,722	185,095	230,250	144,700	183,000
Contributions	195,674	109,936	166,700	116,700	138,000
Others	1,100	0	0	0	0
TOTAL Revenues	10,371,792	12,136,557	12,915,028	12,974,961	14,197,970
O&M EXPENDITURES					
41 COUNCIL	197,603	211,042	227,730	207,870	242,410
42 LEGAL	101,196	113,285	111,360	115,450	153,960
43 JUDICIAL	90,223	112,941	115,790	104,330	129,390
44 ADMINISTRATION	353,963	256,600	308,780	258,570	460,070
45 CITY CLERK/PERSONNEL	238,159	236,093	222,670	219,340	235,830
46 PUBLIC WORKS	79,077	82,754	103,400	90,891	114,670
47 GENERAL SERVICES	12,054	47,440	76,400	56,500	116,400
48 FINANCE/ACCOUNTING	299,034	409,286	442,340	441,890	504,270
49 COMMUNITY DEVELOPMENT	142,258	171,304	201,310	160,060	234,150
50 BUILDING MAINTENANCE	50,275	55,981	94,280	90,980	108,880
51 POLICE	3,107,785	3,023,980	3,401,030	3,331,760	3,449,820
64 ROAD & BRIDGE	2,049,243	2,182,870	2,396,930	2,335,580	2,462,650
70 PARKS & RECREATION	1,383,263	1,482,631	1,705,750	1,394,335	1,843,620
75 CENTER OF CRAIG	19,703	21,058	30,200	30,200	39,800
76 YAMPA BUILDING	0	0	55,500	56,500	74,730
99 TRANSFERS to Museum	0	0	300,000	300,000	300,000
TOTAL O&M Expenditures	8,132,464	8,415,894	9,793,470	9,194,256	10,470,650
TOTAL REVENUES LESS O&M EXPENDITURES	2,239,327	3,720,663	3,121,558	3,780,705	3,727,320
CAPITAL OUTLAY AND TRANSFERS					
90 CAPITAL OUTLAY	1,159,494	1,316,596	3,952,578	2,429,028	5,667,480
TRANSFERS to Other Funds	236,825	0	291,000	291,000	0
TOTAL CAPITAL OUTLAY & TRANSFERS	1,396,319	1,316,596	4,243,578	2,720,028	5,667,480
TOTAL O&M EXPENDITURES & CAP. OUTLAY	9,528,784	9,732,490	14,037,048	11,914,284	16,138,130
REVENUES VS TOTAL EXPENDITURES	843,008	2,404,067	(1,122,020)	1,060,677	(1,940,160)
ENDING FUND BALANCE:					
Reserved-Tabor Act	254,691	376,000	293,804	275,828	314,120
Unspendable (Inventory&CompAbsence)		12,690			
Restricted Funds					
Zoning Lieu of Land	42,000	42,000	42,000	42,000	0
County R&B	0	0	0	0	0
Conservation Trust	0	0	0	61,924	0
Reserved for Operations 25%		2,171,012	2,448,368	2,298,564	2,617,663
Unreserved-Undesignated	5,292,922	5,393,024	3,236,562	6,377,087	4,183,461
TOTAL Ending Fund Balance	5,589,613	7,994,726	6,020,734	9,055,403	7,115,243

CITY COUNCIL

ORGANIZATIONAL CHART



CITY OF CRAIG 2021 BUDGET GENERAL FUND - COUNCIL					
SUMMARY	2018 Actual	2019 Actual	2020 Budget	2020 Projected	2021 Budget

FINANCIAL SUMMARY - COUNCIL

Personal Services	177,085	175,922	175,130	177,470	174,810
Supplies	514	1,246	4,200	1,000	4,200
Purchased Services	20,004	31,714	33,400	26,400	48,400
Fixed Charges	0	0	0	0	0
Other	0	2,159	15,000	3,000	15,000
TOTAL	197,603	211,042	227,730	207,870	242,410

PERSONNEL SUMMARY - COUNCIL

FULL-TIME:

Mayor	1.0	1.0	1.0	1.0	1.0
Mayor, ProTem	1.0	1.0	1.0	1.0	1.0
Council Members	5.0	5.0	5.0	5.0	5.0
TOTAL FULL-TIME	7.0	7.0	7.0	7.0	7.0

SVC PUBL,SUBSC,DUES

Craig Chamber of Commerce	7,500	7,000	10,000	10,000	25,000
Colorado Municipal League	6,410	6,513	6,600	6,600	6,720
AGNC	3,700	3,700	3,700	3,700	3,700
Club 20	700	700	700	700	700
Nation League of Cities	0	0	0	0	0
	18,310	17,913	21,000	21,000	36,120

CITY OF CRAIG 2021 BUDGET GENERAL FUND - COUNCIL						
Acct No	Account Description	2018 Actual	2019 Actual	2020 Budget	2020 Projected	2021 Budget

**GENERAL FUND
COUNCIL**

10-41-11100	SALARIES REG	17,991	18,397	18,000	18,000	18,000
10-41-14200	BENEFITS WRKCOMP	29	58	30	30	30
10-41-14300	BENEFITS HEALTH	158,508	156,621	155,400	158,510	155,400
10-41-14500	BENEFITS MEDICARE	105	160	260	180	260
10-41-14700	BENEFITS EELIFE	0	0	320	0	0
10-41-14800	BENEFITS FICA	451	686	1,120	750	1,120
10-41-21200	SUPPLIES SMALL EQUIP	400	1,173	4,000	1,000	4,000
10-41-21400	SUPPLIES OFFICE	114	73	200	0	200
10-41-31100	SVC POSTAGE	0	6	0	0	0
10-41-32100	SVC PRINTING	0	530	500	0	500
10-41-33200	SVC LEGAL NOTICE	874	1,364	2,000	1,000	2,000
10-41-33300	SVC PUBL,SUBSC,DUES	15,930	24,629	21,000	21,000	36,000
10-41-34700	SVC TELEPHONE	572	722	900	900	900
10-41-35800	SVC OTHER PROF SVC	0	0	0	0	0
10-41-37900	SVC MTG EXPENSE	2,327	3,122	4,000	1,500	4,000
10-41-38100	SVC TRNING/EDUC	301	1,342	5,000	2,000	5,000
10-41-73200	COM PRG OTHER EXPENSE	0	2,159	15,000	3,000	15,000
10-41-73300	COM PRG OTHER	0	0	0	0	0

COUNCIL Totals:

197,603	211,042	227,730	207,870	242,410
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CAPITAL

10-41-91000	COUNCIL LAND PURCHASE	0	0	4,000	0	0
10-41-92100	COUNCIL BUILDINGS	0	0	0	0	0
10-41-94500	COUNCIL EQUIPMENT OFFIC	0	0	0	0	0
10-41-96000	TOTAL COUNCIL ITEMS	153,578	191,410	146,040	146,040	0
10-41-96001	COUNCIL HAZMAT			0	0	2,500
10-41-96002	COUNCIL M/C AIRPORT			44,500	47,700	56,550
10-41-96003	COUNCIL YVR AIRPORT			15,000	15,000	15,000
10-41-96004	COUNCIL Festival of Trees			1,000	1,000	1,000
10-41-96005	COUNCIL FIREWORKS			4,000	4,000	4,000
10-41-96006	COUNCIL EDP Program			380,000	380,000	200,000
10-41-96007	COUNCIL EPA-BrownFiled GRANT			97,160		300,000
10-41-96008	COUNCIL CO-WORK SPACE GR.			26,000	26,000	0
10-41-96009	COUNCIL DOLA - Solar Plan. Project			266,700	95,000	0
10-41-96010	COUNCIL DOWNTOWN SIDEWALKS			200,000	88,090	621,350
10-41-96011	COUNCIL EMS Election			0	0	17,500
10-41-96012	COUNCIL HOUS. Study - URA			50,000	50,000	25,000
10-41-96013	COUNCIL SUBSTANCE ABUSE ED.			25,000	25,000	25,000
10-41-96014	COUNCIL CROSSWALKS					15,000
10-41-96015	COUNCIL BANNER POLIES					60,000
10-41-96100	COUNCIL PROJECTS MISC.	134	3,024	0	0	0
10-41-96200	COUNCIL PROJECTS REDI GRANT	70,275	2,680	0	0	0
10-41-96300	COUNCIL COVID-19 Relief Funds	0	0	446,688	446,688	0
10-41-97000	COUNCIL PROGRAMS HUMAN	28,750	40,000	40,000	43,800	40,000

COUNCIL Totals:

252,737	237,114	1,746,088	1,368,318	1,382,900
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SECTION 3:

GRANT REQUEST PROJECT BUDGET

Project Pricing

We propose a fixed fee contract not to exceed \$42,000.

By Team Member	Roles	Hourly Rate
Williford, LLC	Project Lead; Senior Analyst	\$175
Urban Rural Continuum	Senior Data Analyst, Employer Survey	\$130
Cappelli Consulting	Development Feasibility; Market Research, Interviews, Graphic Design	\$150 (Jonathan) \$120 (Mary)

By Project Element	Estimated Cost
Secondary Data Collection and Analysis	\$4,000
Local Stakeholder and Community Institution Interviews	\$3,000
Employer Survey and Interviews	\$7,000
Housing Market Analysis	\$3,000
Property Manager and Realtor Interviews/Focus Group	\$2,000
Development Site Assessment	\$7,000
Steering Committee Meetings	\$3,000
Report Preparation - delivered in topical sections	\$8,000
Final Presentation	\$3,000
Mileage & Travel	\$2,000
EXPENSES - TOTAL	\$42,000

This scope of work may fulfill the City's desire for strategic direction on housing. If additional city-specific work is required after this process is complete, the consultant team will provide cost estimates at that time.

June 7, 2021 - REVISED

Dear Mr. Brixius, Ms. Kilpatrick, and Ms. Scott:

This letter is intended to update our May 11, 2021, proposal for the Craig Housing Needs Assessment by adding an Action Plan component to the scope of work and an estimated price range. The proposed Action Plan will answer the following questions:

- What are the priority solutions to address the gaps in Craig's housing market?
- What are the key action steps, timing, and resources required to implement the priority solutions?

This additional work will build upon the findings of the Housing Needs Assessment. The consultant team will work closely with leaders, stakeholders, and members of the community who have direct experience with the housing challenges in Craig to create a plan that is clear, specific, and responsive to local capacity, resources, and priorities. The Consultant team will gather the input from the community during the assessment process, to inform the action plan priorities.

The Housing Action Plan work will begin in November, concurrent with presentation of the Housing Needs Assessment findings. The final Action Plan is anticipated to be delivered in late February or early March 2022.

Housing Action Plan Elements	Estimated Cost
Housing Solutions Toolkit - workshop	\$1,500
Action Plan Development - with client feedback	\$5,000
Community Outreach and Listening Sessions (2-4 meetings)	\$1,000
Final Report Preparation and Presentation	\$1,500
Mileage & Travel	\$2,000
EXPENSES - TOTAL RANGE	\$11,000

The consultant team will work with the City of Craig to finalize the scope and not to exceed amount prior to the start of Action Plan work in Fall of 2021. Please let us know if we can provide further refinements or clarifications. Thank you for the opportunity to work together. We look forward to supporting your community through an actionable housing plan.

Sincerely,

Willa Williford
Willa Williford



SECTION 3:

YEAR-TO-DATE PROFIT AND LOSS STATEMENT



2021 MONTHLY FINANCIAL REPORT May 2021

This report is a presentation of the analysis of the City's General Fund revenues and expenditures with comparisons to budget and prior year.

YTD GENERAL FUND EXPENDITURES

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget spent	Variance of actual spent from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
EXPENDITURES:							
41 COUNCIL	92,008	242,410	112,483	46%	5%	20,475	22%
42 LEGAL	37,503	153,960	49,892	32%	-9%	12,389	33%
43 JUDICIAL	48,427	129,390	42,826	33%	-9%	(5,601)	-12%
44 ADMINISTRATION	104,619	460,070	135,069	29%	-12%	30,450	29%
45 CITY CLERK/PERSONNEL	90,632	235,830	90,881	39%	-3%	249	0%
46 PUBLIC WORKS	42,924	114,670	45,240	39%	-2%	2,316	5%
47 GENERAL SERVICES	20,286	116,400	57,024	49%	7%	36,738	181%
48 FINANCE/ACCOUNTING	179,462	504,270	243,169	48%	7%	63,707	35%
49 COMMUNITY DEVELOPMENT	69,104	234,150	81,843	35%	-7%	12,739	18%
50 BUILDING MAINTENANCE	26,448	108,880	32,432	30%	-12%	5,984	23%
51 POLICE	1,278,470	3,449,820	1,427,536	41%	0%	149,066	12%
64 ROAD & BRIDGE	833,578	2,462,650	807,025	33%	-9%	(26,553)	-3%
70 PARKS & RECREATION							
71 Parks	346,930	1,072,740	366,670	34%	-7%	19,739	6%
72 Pool	87,182	408,230	75,874	19%	-23%	(11,307)	-13%
73 Recreation	43,403	362,650	138,574	38%	-3%	95,171	219%
75 CENTER OF CRAIG	15,385	39,800	8,938	22%	-19%	(6,447)	-42%
76 YAMPA BUILDING	-	74,730	7,631	10%	-31%	7,631	
TRANSFERS	-	300,000	300,000	100%	58%	300,000	
TOTAL O&M Expenditures	3,316,361	10,470,650	4,023,105	38%	-3%	706,744	21%
TOTAL CAPITAL OUTLAY & TRANSFERS	363,142	6,204,650	852,062	14%	-28%	488,920	135%
TOTAL O&M EXPENDITURES & CAP. OUTLAY	3,679,503	16,675,300	4,875,167	29%	-12%	1,195,664	32%

Overall- 5 months, or 41.67% through the year and 32% of the 2021 budget has been spent.

Council – 46% expended YTD. Expenditures are up 22% compared to last year because the increase in contribution to the Chamber of Commerce from \$10k in 2020 to \$25k in 2021.

General Services – 49% expended YTD. Expenditures are up 181% compared to last year because of the purchase of the new server.

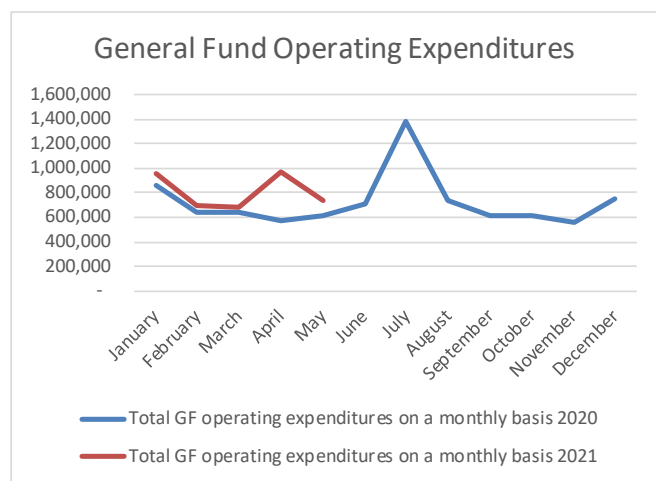
Finance Department- 48% spent YTD and 35% higher than this time last year. The primary contributing factor in the increase is the retirement of Director of Finance and payout of vacation and sick time.

Police Department- 41% Expended YTD. 12% increase from prior year primarily relating to increases in personnel costs and benefits and increased legal fees compared to prior year.

Parks & Recreation-Recreation- 38% Expended YTD. 219% increase from prior year primarily relating to Whittle the Wood Festival that was cancelled in 2020.

Total GF operating expenditures on a monthly basis

	2020	2021
January	856,504	949,773
February	635,199	692,213
March	634,929	677,357
April	578,289	972,852
May	611,441	730,912
June	713,584	
July	1,380,403	
August	735,313	
September	617,329	
October	610,478	
November	562,179	
December	747,892	
	8,683,540	4,023,105



Expenditures for 2021 are more than 2020 (\$3,316,362) by \$706,743 for the first five months of the year because of the fore-mentioned areas. The peak in expenditures in April is due to the transfer of funding from the General Fund to the Museum for 2021 funding. It was done until July in 2020.

GENERAL FUND REVENUES- 41.67% of the year complete. 35% of the budgeted revenues have been received.

YTD GENERAL FUND REVENUES

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
TAXES							
PROPERTY TAXES	709,599	1,276,940	826,685	65%	23%	117,086	17%
PROPERTY TAXES DELINQUENT	1	-	(32)	0%	-42%	(33)	-3280%
SPEC OWNERSHIP TAX	35,952	91,000	42,499	47%	5%	6,547	18%
COUNTY SALES TAX	477,073	1,690,000	533,430	32%	-10%	56,357	12%
CIGARETTE TAX	5,116	12,000	6,420	53%	12%	1,304	25%
MARIJUANA STATE SALES TAX	-	54,000	19,947	37%	-5%	19,947	0%
CITY SALES TAX	2,589,542	7,133,000	2,960,783	42%	0%	371,241	14%
SALES TAX - PENAL/INT	3,522	10,000	20,147	201%	160%	16,625	472%
SPEC EVENTS SALES TAX	391	500	51	10%	-31%	(340)	-87%
UTILITY BUSINESS TAX	102,848	300,000	84,154	28%	-14%	(18,694)	-18%
INT & PEN ON PROPERTY T	16	1,000	4	0%	-41%	(12)	-76%
TAXES Totals:	3,924,060	10,568,440	4,494,087	43%	35%	570,027	15%

Property Taxes – 65% received YTD. Property tax is collected by the county and remitted to the city monthly. Property taxes are due no later than June 15, so the majority of property taxes should be received by the city no later than July each year.

County Sales Tax – 32% received YTD. This accounts for collections through April because the state collects county sales tax and remits to us, but it is 2 months behind reporting period. Tax is running 12% above last year and 11% above budget.

City Sales Tax – 42% received YTD. May taxes were not yet due at the time of financial report preparation, so June is estimated at budget. It is anticipated that June will come in over budget much like the rest of the year has been. YTD, City Sales Tax is running about 15% over budget and prior year.

Sales Tax Penalties and Interest – 201% received YTD. This time last year, we had waived penalties and interest because of COVID and state mandates. In addition to penalties being reinstated, we have had a few significant taxpayers that have been delinquent causing large penalty amounts.

Utility Business Tax – 28% received YTD. These taxes come in a couple times a year. One payment that was already in last year in May has not yet arrived yet for 2021.

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
LICENSES & PERMITS							
LICENSE/FEES LIQUOR	2,125	6,200	2,408	39%	-3%	283	13%
LICENSE/FEES MARIJUANA	-	-	7,000	0%	-42%	7,000	0%
LICENSE/FEES PLANNING FEES	450	1,000	759	76%	34%	309	69%
LICENSE/FEES BLDG PERMITS	16,317	40,000	31,381	78%	37%	15,064	92%
LICENSES/FEES COUNTY	14,611	30,000	20,923	70%	28%	6,312	43%
LICENSE/FEES ANIMAL	488	1,000	445	45%	3%	(43)	-9%
REMITTANCE FEES SALES TAX	202	400	259	65%	23%	57	28%
LICENSE/FEES - SPEC EVNTS	-	250	-	0%	-42%	-	0%
OTHER PERMITS	5,933	6,000	800	13%	-28%	(5,133)	-87%
LICENSES & PERMITS Totals:	40,126	84,850	63,975	75%	75%	23,849	59%

Licenses and Fees- Both County and City Permits are up significantly compared to budget and prior year. The major swings can be attributed to COVID and uncertainty of when things would “normalize”.

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
INTERGOVERNMENTAL							
GRANTS	1,724	-	-	0%	-42%	(1,724)	-100%
GRANTS EDA (YAMPA RIVER)	-	1,600,000	-	0%	-42%	-	0%
GRANTS OTHER-REDI-EPC	5,000	96,690	-	0%	-42%	(5,000)	-100%
GRANTS EL-POMOR	-	67,000	-	0%	-42%	-	0%
GRANTS REDI	-	308,540	-	0%	-42%	-	0%
GRANTS DOLA - OZP	2,500	-	-	0%	-42%	(2,500)	-100%
GRANTS EPA	-	300,000	-	0%	-42%	-	0%
MINERAL LEASE FUNDS	-	50,000	-	0%	-42%	-	0%
VIN INSP FEES	1,625	2,500	925	37%	-5%	(700)	-43%
INT GOVT HWY USERS TAX	95,389	278,500	87,853	32%	-10%	(7,536)	-8%
INT GOVT CONSERVATION T	22,010	90,000	25,277	28%	-14%	3,267	15%
INT GOVT MV REGISTRATIO	-	35,000	10,382	30%	-12%	10,382	0%
SEVERANCE TAXES	-	75,000	-	0%	-42%	-	0%
INTERGOVERNMENTAL Totals:	128,248	2,903,230	124,437	4%	4%	(3,811)	-3%

Int Govt Hwy Users Tax – 32% received YTD. Highway Users tax is collected by the state and remitted to the city monthly. As such, there is a one-month lag time from the period the taxes are for and when the city receives it.

Int Govt Conservation Trust – 28% received YTD. Conservation Trust Funds are collected by the state and remitted to the city quarterly. As such, there is lag time from the period the funds are for and when the city receives it.

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
CHARGES FOR SERVICES							
CHARGES SXO REGISTRATION FEES	858	1,000	696	70%	28%	(162)	-19%
PARKS & REC MISCELLANEO	-	-	291	0%	-42%	291	0%
MISC PARK FEES	4,727	4,700	2,601	55%	14%	(2,126)	-45%
ASPHALT PATCHING	-	-	1,206	0%	-42%	1,206	0%
POOL ADMISSIONS	-	47,000	-	0%	-42%	-	0%
POOL PRIVATE PARTY	-	1,000	-	0%	-42%	-	0%
POOL SWIM LESSONS	1,200	16,000	6,760	42%	1%	5,560	463%
POOL PASSES	-	13,000	1,865	14%	-27%	1,865	0%
POOL PUNCH PASSES	-	600	90	15%	-27%	90	0%
POOL FITNESS	200	2,000	-	0%	-42%	(200)	-100%
POOL CONCESSIONS	-	25,000	-	0%	-42%	-	0%
RECREATION PROGRAM FEES	-	3,250	-	0%	-42%	-	0%
RECREATION SENIOR PROGRAM	(25)	20,000	1,825	9%	-33%	1,850	-7400%
RECREATION YOUTH SPORTS	10,324	43,350	26,750	62%	20%	16,426	159%
RECREATION ADULT SPORTS	311	8,280	-	0%	-42%	(311)	-100%
RECREATION SPECIAL EVEN	683	81,000	17,151	21%	-20%	16,468	2411%
RECREATION SKI CLUB	1,504	-	-	0%	-42%	(1,504)	-100%
RECREATION SPONSOR FEES	-	3,370	645	19%	-23%	645	0%
CHARGES FOR SVC Totals:	19,782	269,550	59,879	22%	64%	40,097	203%

Parks and Recreation Charges for services- these are primarily summer activities, so it is expected that they will not be evenly distributed throughout the year when compared to budget. Variances of most note will be year to year comparison variances.

Recreation Youth Sports – 62% received YTD. When compared to prior year, youth sports are 159% over prior year. Again, this is both seasonal related and a direct result of COVID. Soccer had a record number of participants this year. There are still several programs that registration is not open/complete for. Those include tackle football, flag football, basketball, and volleyball.

Recreation Special Events – 21% received YTD. 2411% up over last year. Whittle the Wood did not happen in 2020 due to COVID.

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
FINES & COSTS							
FINES AND COSTS	19,692	50,000	15,365	31%	-11%	(4,327)	-22%
CODE ENFORCEMENT - FIN	262	900	-	0%	-42%	(262)	-100%
FINES & COSTS Totals	19,954	50,900	15,365	30%	72%	(4,589)	-23%

Fine & Costs – 31% received YTD. Down 22% from prior year.

Code Enforcement – 0% received YTD. Changes in both can be attributed to COVID and changes in PD structure.

	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
MISCELLANEOUS							
MISCELLANEOUS	23,983	15,000	12,602	84%	42%	(11,381)	-47%
INTEREST CHECKING	7,844	5,000	678	14%	-28%	(7,166)	-91%
INTEREST INVESTMENTS	37,345	80,000	2,495	3%	-39%	(34,850)	-93%
RENTS & ROYALTIES	9,208	23,000	8,680	38%	-4%	(528)	-6%
RENTS - YAMPA BLDG	-	60,000	18,500	31%	-11%	18,500	0%
MISCELLANEOUS Totals:	78,380	183,000	42,955	23%	28%	(35,425)	-45%

Interest – 3% received YTD. Down 91% from prior year. Interest rates remain extremely low. CSAFE YTD Interest is at .10% and Colo Trust is at .0574%.

Rents Yampa – 31% received YTD. Current trends show that the Yampa building is bringing in average of \$3,700 monthly in revenue compared to the \$5,000 monthly that had been budgeted.

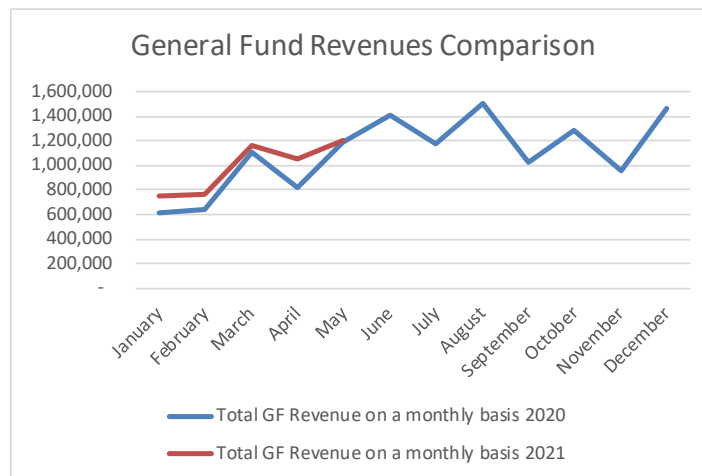
	2020 YTD	2021 Budget	2021 YTD	% of 2021 budget received	Variance of actual received from 41.67% of budget for 2021	\$ change from 2020 to 2021	% change from 2020 to 2021
REVENUES:							
CONTRIBUTIONS							
CONTRIB FROM OTHER GOVTS	9,440	75,000	37,500	50%	8%	28,060	297%
CONTRIB PRIVATE	6,650	63,000	80,000	127%	85%	73,350	1103%
CONTRIBUTIONS Totals:	16,090	138,000	117,500	85%	127%	101,410	630%
OTHER							
OTHER Totals:	-	-	-	0%	42%	-	0%
GENERAL FUND Totals:	4,226,640	14,197,970	4,918,200	35%	76%	691,560	16%

Contributions from Other Govts – 50% received YTD. Up 297%% from prior year. We received ½ of the annual contribution from Moffat County School District already in 2021.

Contributions Private – 127% received YTD. Up 1103% over last year. We received grant funding from Resources Legacy to contribute towards the River Diversion Project.

Total GF Revenue on a monthly basis

	2020	2021
January	618,690	745,376
February	646,642	764,795
March	1,108,412	1,163,711
April	819,963	1,046,483
May	1,190,045	1,197,834
June	1,402,254	
July	1,170,435	
August	1,505,262	
September	1,026,403	
October	1,281,515	
November	950,004	
December	1,467,649	
	13,187,274	4,918,200



To this point in the year, revenues for 2021 are up by 16%, or \$691,560 over 2020 (\$4,226,640) and expenditures are up 32%, or \$1,195,664 over 2020. There are some major projects happening in 2021, so it is expected that the expenditures are going to continue to be up when compared to prior year.

At the end of May, having 35% of the budgeted revenues received and 29% of the budgeted expenditures spent is expected and a normal pattern for the City's financials on an annual basis.