



July 23, 2021

Mark Sollenberger  
Water & Wastewater Director  
City of Craig  
300 W 4th Street  
Craig, Colorado 81625

**RE: Bid Evaluation – Contractor Recommendation for the 0.50 MG North Glen Erie Tank Rehabilitation Project**

Dear Mark:

Western Water Solutions, LLC (WWS) is pleased to provide this letter regarding a recommendation for Contractor selection following review of received bids for the North Glen Erie Tank Rehabilitation Project. The project was advertised for bid on June 25, 2021. A mandatory pre-bid meeting was held onsite on June 30, 2021. Two qualified and interested Contractors attended the pre-bid meeting and submitted questions following the meeting. Bids were received on July 21, 2021, at 2:00 PM to the City Clerk's Office. The contract documents and addenda outlined the required documentation to be submitted with the bid. The attached bid opening sheet illustrates the required documentation and the ability of the bidder to provide the requirement documents.

The low bid was received from WBS Coatings, Inc., (WBS) based in Grand Junction, Colorado. Their total bid price is \$428,000.00. The second and highest bid was received from Maguire Iron, Inc. (Maguire) based in South Dakota. Their total bid price is \$580,600.00, which exceeds the City's budget for the project. Maguire is a qualified tank fabrication and erection company; however, Maguire typically subcontracts all surface preparation and coating work for their projects. Primarily the scope of work for this tank rehabilitation project is proper surface preparation and interior and exterior coatings. Maguire Iron neglected to provide the required documentation regarding the coating subcontractor for this significant scope of work. In addition, Maguire neglected to complete the required bidder qualification documentation with contact information for references. They do not hold a Colorado business license, which is required by the bid, and they neglected to provide a project schedule.

WBS is highly qualified and specializes in all facets of tank rehabilitation work including surface preparation and tank coatings, their references and project experiences speak to their qualifications and project successes. In addition, they are one of two contractors who are qualified to install Polyurea coatings, which is specified for an improved joint repair on this tank. Their subcontractors for fabrication and welding are highly qualified. The City of Craig contracted with WBS last year following a competitive bid process for the Small Barclay Tank. WBS completed the challenging project with the highest quality within the required project schedule and within budget. Discussions with their references confirmed their prior performance.

Review of WBS's bidding package revealed quality subcontractors for fabrication and welding and acceptance of the required tank vent, coating manufacturer and joint material suppliers. WBS prepared a complete bid package including a project schedule meeting the milestone dates and provided a total bid price within the City's budget for the project allowing proper funding for third-party weld and NACE certified coating inspections. As such, I recommend the City of Craig enter a contract with WBS Coatings, Inc. for the 0.50 MG North Glen Erie Tank Rehabilitation Project. WBS is prepared for the work and will be ready to mobilize on August 7<sup>th</sup> per the contract documents.

Please do not hesitate to reach out with any questions or to discuss review of the bids and recommendation further. I look forward to working with WBS and the City on this project.

Sincerely,

Theresa Weidmann, PE

cc: Carl Ray and Liz White, City of Craig  
Attachments: Bid Opening Sheet

**Bid Opening Date:** Wednesday, July 21, 2021 @ 2:00 PM

[illegible]