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**TO:** Peter Brixius, City Manager  
City Council  
**FROM:** Shane Baker, R&B Director  
**DATE:** August 2, 2023  
**SUBJECT:** Loaded Container Handler with Rotator

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In May we put the Loaded Container Handler with Rotator out to bid and we received no bid packets back from vendors at that time. We then reached out to vendors again and put it back out to bid in July and received one bid packet back from OJ Watson in the amount of **\$121,817.00** for a SLCH-113 Loaded Container Handler manufactured by Galbreath, and the work needed to be done to the truck and attachment of the skid.

Making it **\$61,817.00** over our budget of **\$60,000.00** for the Loaded Container Handler.

Being over double our budget, we then reached out to Galbreath to check on the large price difference between the bid received and the number we budgeted, wanting to see if there were any drastic price increases in the last year.

Responding to our questions they had no significant price increases, but some of the cost increase may be from the fact they no longer have any Galbreath dealers in the State.

After discussing different options with Galbreath, they offered to sell us a SLCH-113 directly for **\$49,627.00**, which is in line with the budget number we received last year, being they no longer have a dealer in the state.

With the remaining \$10,373 left in our budget and work still needing to be completed to the truck (attaching skid, drive lines, hydraulic plumbing, lighting, and cab controls) the work will be completed in house by city staff, with welding to the frame completed by Forbes Certified welding. All this work can be done in-house for less than the amount left in the budget.

We recommend purchasing the SLCH-113 from Galbreath directly for **\$49,627.00**.

If you have any questions or concerns, feel free to contact me at 824-4463.