



# Craig Police Department

800 West 1<sup>st</sup> Street, Suite 300 • Craig, Colorado 81625  
Administration – (970) 826-2360 • Police Service – (970) 824-8111  
Fax – (970) 824-5706

## Memo

**Date:** February 13, 2024

**To:** City Manager/Mayor and City Council

**From:** Michael Cochran, Chief of Police

**SUBJECT:** Award of Bid for 23 AED's

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Within our 2024 budget, Council approved the purchase of AED's to be used by the Police Department in our community. We budgeted \$32,230.00 for this purchase.

During the month of January, we solicited bids for the purchase of (23) Phillips HeartStart OnSite AEDs with carry case. We received the following returns on the bid request:

Vendor	Item	Description	Price Each	Total
AED Professionals	M5066A-C02	HearStart OnSite AED	\$1,029.00	\$23,667.00
Coro Medical LLC	M5066A-C02	HearStart OnSite AED	\$1,179.00	\$27,117.00
AED Center	M5066A-C02	HeartStart OnSite AED	\$1,479.00	\$34,017.00

With the above information, I am respectfully requesting that council approve this purchase from AED Professionals, which is the low bid for this project, at an amount of \$23,667.00. This is \$8,563.00 under our budgeted amount.

Thank you for your consideration,

Michael R. Cochran  
Chief of Police

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Michael R. Cochran  
Chief of Police

Douglas J. Conrad  
Commander


**AED Professionals™**  
**ECG Professionals™**

**AEDS - Automated External Defibrillators**  
 Diagnostic Cardiology, Imaging & ECG / EKG Medical Equipment  
 Emergency Oxygen, AED / CPR Training & Supplies

# Quote

Date	Quote #	Customer #
01/24/2024	101956	54558

General Medical Devices, Inc.  
 348 W. Colfax Street, Palatine, IL, 60067 USA  
 Toll Free: 888-541-2337  
 Phone: 847-202-3233  
 Fax: 866-879-7795  
 www.aedprofessionals.com

**Bill To:**

**Craig Police Department**  
**Attn: Chief Michael Cochran**  
**800 West 1st St.**  
**#300**  
**Craig, CO 81625**  
**mcochran@craigpolice.org**  
**Phone: (970) 826-2360**

**Fax: (970) 824-5706**
**Ship To:**

**Craig Police Department**  
**Attn: Chief Michael Cochran**  
**mcochran@craigpolice.org**  
**Phone: (970) 826-2360**

**Fax: (970) 824-5706**

P.O. #	TERMS
	<b>Net 30</b>

Item	Description	Qty	Discounted Price	List Price	Total
M5066A_C02	HeartStart OnSite AED with Slim Carry Case	23	\$ 1,029.00	<del>\$ 1,470.00</del>	\$ 23,667.00
AP-INSPTAG	AED Inspection/Maintenance Tag	23	\$ 0.00	<del>\$ 2.00</del>	\$ 0.00
AP-KEYCHAIN LOGO	AED KEY CHAIN CPR Face Shield & gloves	23	\$ 0.00	<del>\$ 10.00</del>	\$ 0.00
SUBTOTAL:					USD \$ 23,667.00
SALES TAX (0.00%):					USD \$ 0.00
GRAND TOTAL:					USD \$ 23,667.00

**GUARANTEED LOWEST PRICING! PLEASE  
 CALL BEFORE YOU PURCHASE!**

Julie Dini  
 julie@aedprofessionals.com  
 www.aedprofessionals.com

PROUD SUPPLIER TO  
 THE US GOVERNMENT  
 FED ID (TIN) 26-3447792  
 DUNS: 831052670  
 CAGE CODE (CCR) 5JZB7  
 GSA Contract #  
 RFP-797-FSS-99-0025-R10

Internal Use Only

**Returns and Late Fees:**

Late Fees 1.5% per month finance charge will be assessed on late payments. All COVID-19 related product orders are non-cancellable and non-returnable. Our standard return policy for most products is 30 days from the ship date.

# Sales Quote QUO082235



## Coro Medical LLC

416 Mary Lindsay Polk Dr  
Suite 505  
Franklin, TN 37067

### Document Date

January 30, 2024

### Bill-To Address

Craig Police Department  
Michael Cochran  
800 West 1st St  
Craig, CO 81625  
USA

### Ship-to Address

Craig Police Department  
Michael Cochran  
800 West 1st St  
Craig, CO 81625  
USA

### Quote Expiration Date

March 30, 2024

### Salesperson

### Payment Terms

Net 30 days

No.	Description	Quantity	Unit	Unit Price	Line Amount
M5066A-C02	Philips HeartStart OnSite - Slim Case Option - Includes Pad	23	Each	1,179.00	27,117.00
	Includes: NEW300				
	Philips HeartStart OnSite Manufacturer's 8-Year Warranty				
	Philips OnSite Battery Pack with 4-Year Warranty				
	PhilipsHeartStart Review Express Software Download Available				
	AED.us AED / CPR Premium Rescue Kit				
P-AEDUS-RK	Packaged AED.us Ready Kit, Red. Includes check tag and "AED.us Inside" Sticker	23	Each	0.00	0.00
				Subtotal	27,117.00
				Total Tax	0.00
				<b>Total \$</b>	<b>27,117.00</b>

Home Page  
[www.AED.us](http://www.AED.us)

Phone No.  
800.695.1209

Email  
[support@coromed.us](mailto:support@coromed.us)

Tax Registration No.  
82-2669986

**Sales Quote QUO082235**

January 30, 2024

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Amount Subject to Sales Tax	0.00
Amount Exempt from Sales Tax	27,117.00



## Sales Quote

**Q1051141**

February 1, 2024

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Cardio Partners Inc  
PO Box 772834  
Detroit, MI 48277  
800-233-6895

**Customer Number** C0903814  
**Your Reference**  
**Customer PO Number**  
**Shipping Method** FEDEX Ground  
**Payment Terms** Net 30 days

**BILL TO:**

City of Craig  
Michael Cochran  
300 W 4th St  
Craig, CO 81625-2713  
USA

**SHIP TO:**

City of Craig Police Department  
Michael Cochran  
800 W 1ST ST  
STE 300  
CRAIG, CO 81625-2804

\*\*\*Have you thought about stop the bleed kits\*\*\*

Item No.	Description	Quantity	Current Price	Your Price	Total
M5066A-C02	Z-PM-AED OnSite with Slim Case	23	<del>1,479.00</del>	1,479.00	34,017.00
ARCH-1	MD-Arch Medical Direction and Program Management - 1 year	23	<del>149.99</del>	99.00	2,277.00
M5072A	PM-Electrode OnSite/Home Infant/Child Cartridge	23	<del>115.00</del>	115.00	2,645.00
8600-STB002I	MISC-Kit Intermediate Stop the Bleed Curaplex - Vacuum Sealed	23	<del>75.99</del>	75.99	1,747.77
	Shipping Charges	1		96.68	96.68
HEARTAED450	\$450 off FRx, Onsite, Lifeline, and View AEDs and AED Value Packages 2/1-29/2024	23		-450.00	-10,350.00
<b>Subtotal</b>					<b>30,433.45</b>
<b>Total Tax</b>					<b>0.00</b>
<b>Total \$ Incl. Tax</b>					<b>30,433.45</b>

Quote valid for 30 days from the above date.

**Prepared for you by:**

Rorie Schmitz  
rorie.schmitz@cardiopartners.com  
800-750-9186

**PROUD SUPPLIER TO THE US GOVERNMENT****GSA/VA Contract Number: 36F79723D0173****Contract Expiration Date: 08/31/2028****DUNS #: 078 760 417****CAGE Code: 6V6E4****FEIN/TIN: 80-0874694****Business Size Classification: Large**