TOWN OF HOOKSETT, NEW HAMPSHIRE

Financial Statements
June 30, 2020

and

Independent Auditor's Report

TOWN OF HOOKSETT, NEW HAMPSHIRE FINANCIAL STATEMENTS June 30, 2020

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CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT

To the Town Council Town of Hooksett, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Hooksett, New Hampshire, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of Hooksett, New Hampshire, as of June 30, 2020, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, schedule of changes in the Town's proportionate share of the net OPEB liability, schedule of Town OPEB contributions, schedule of changes in the Town's total OPEB liability and related ratios, schedule of changes in the Town's proportionate share of the net pension liability, and schedule of Town pension contributions on pages iviii and 40-47 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Hooksett, New Hampshire's basic financial statements. The combining nonmajor governmental and fiduciary fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining nonmajor governmental and fiduciary fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining nonmajor governmental and fiduciary fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Vachon Clubay & Company PC

Manchester, New Hampshire March 1, 2021

Management's Discussion and Analysis

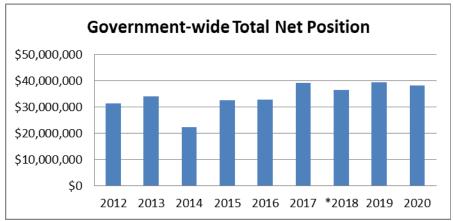
As management of the Town of Hooksett (Town), we offer readers this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2020.

This discussion and analysis is designed to (1) assist the reader in focusing on significant financial issues, (2) provide an overview of the Town's financial activity, (3) identify changes in the Town's financial position (its ability to address the next and subsequent year's challenges), and (4) identify any material deviations from the financial plan (the approved budget).

Financial Highlights

Government – wide highlights

The Town's government-wide assets and deferred outflows of resources exceeded its liabilities and deferred inflows at the close of the most recent year by \$38,329,945 (net position), a decrease of \$1,116,424 in comparison to the prior year.



*2018 Net Posostion was restated.

At year end, the Town reported a combined net pension liability of \$16,163,409 for all of its governmental and business-type activities.

Fund highlights

- At the close of the current year, the Town's governmental funds reported a combined balance of all funds of \$13,082,243, an increase of \$1,231,841 from the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$3,200,959, a decrease of \$606,862 in comparison to the prior year.
- Total bonds and notes payable at the close of the current fiscal year was \$8,011,223, an increase of \$2,771,593 in comparison to the prior year.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. The basic financial statements present two (2) different views of the Town through the use of government-wide statements and fund financial statements. In addition to the basic financial statements, this report contains other supplemental information that will enhance the reader's understanding of the financial condition of the Town.

Government-wide financial statements

The government-wide financial statements provide a broad overview of the Town's finances. These statements (*Statement of Net Position* and the *Statement of Activities*) provide both short-term and long-term information about the Town's overall financial position. They are prepared using the accrual basis of accounting, which recognizes all revenues and expenses connected with the year even if cash has not been received or paid.

The Statement of Net Position presents information on all of the Town's non-fiduciary assets, deferred outflows of resources, liabilities and deferred inflow of resources, with the difference reported as net position. Over time, increases or decreases in the net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The *Statement of Activities* presents information showing how the Town's net position changed during the most recent year. All changes in net position are reported as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future periods (such as uncollected taxes and licenses). This statement also presents a comparison between direct expenses and program revenues for each function of the Town.

The Statement of Net Position and the Statement of Activities divide the Town into two types of activities:

- Governmental Activities Most of the Town's basic functions are reported here which include the general
 government, public safety, highways and streets, sanitation, welfare, culture and recreation, conservation,
 and economic development. Property taxes, intergovernmental revenues, permits and fees, and state and
 federal grants finance most of these activities.
- Business-type Activities The Town charges a fee to customers with the intention of recovering all or a significant portion of the costs through user fees and charges. The Town's Sewer Department is reported here.

The government-wide financial statements can be found on pages 1 and 2 of this report.

Fund financial statements

Unlike government-wide financial statements, the focus of the fund financial statements is directed to specific activities of the Town rather than the Town as a whole. Except for the General Fund, a specific fund is established to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The fund financial statements, focus on the individual parts of the Town government, and report the Town's operations in more detail than the government-wide statements. The Town's funds are divided into three categories: 1) governmental, 2) proprietary, and 3) fiduciary.

Governmental funds: Most of the basic services provided by the Town are financed through governmental funds. Unlike the government-wide financial statements, the governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the year. Such information may be useful in evaluating a government's near-term requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented here with similar information presented in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Reconciliations found on page 4 and 6 are provided for both the governmental fund *Balance Sheet* and the governmental fund *Statement of Revenues, Expenditures, and Changes in Fund Balances* to the government-wide statements in order to facilitate this comparison between governmental funds and governmental activities.

The Town maintains 11 individual governmental funds. Information is presented in the *Governmental Funds Balance Sheet* and in the *Statement of Revenues, Expenditures and Changes in Fund Balances* for these funds. They can be found on page 3 and 5.

The General Fund is considered to be a major fund. The General Fund accounts for governmental services provided to the Town's residents. As of June 30, 2011, to comply with GASB Statement 54, the Town moved the Library,

Heritage Commission, Head's Chapel Preservation, and the Expendable Trust funds into the General Fund from the Other Governmental Funds.

The Route 3A Infrastructure Tax Increment Funding Fund is also considered to be a major fund. This fund is used to account for financial resources related to the development of infrastructure improvements along the Route 3A corridor section between exit 10 and exit 11.

Data from the other nine governmental funds are combined into a single, aggregated presentation termed Other Governmental Funds. More information can be found on pages 48-53 regarding these other governmental funds.

Proprietary funds: The Town charges sewer customers for the services it provides; they are reported in the proprietary fund, which can be found, on pages 7-9. Proprietary funds are reported in the same way that all business-type activities are reported in the governmental-wide financial statements, but provide more detail and a statement of cash flows.

Fiduciary funds: These funds are used to account for resources held for the benefit of parties outside the government. While these funds represent trust responsibilities of the Town, these assets are restricted in purpose and do not represent discretionary assets of the government. Therefore, these assets are not presented as part of the government-wide financial statements. The Town's fiduciary funds statements can be found on page 10.

Notes to the financial statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

Government-wide Financial Analysis

The following is a summary of condensed government-wide financial data for the current and prior years. The Town's combined net position (government and business-type activities) totaled \$38,329,945 at the end of 2020, which decreased by \$1,116,424.

| Town of Hooksett Condensed Statement of Net Position | | | | | | | | | |
|---------------------------------------------------------|------------------|--------------|----|-------------|---------------|-----------------|------------|----|------------|
| | Governmenta | I Activities | _ | Business-Ty | pe Activities | Combined Totals | | | |
| | 2020 | 2019 | | 2020 | 2019 | | 2020 | | 2019 |
| Current and other assets | \$ 18,840,951 \$ | 30,411,620 | \$ | 10,746,530 | \$ 10,824,787 | \$ | 29,587,481 | \$ | 41,236,407 |
| Capital assets | 27,421,537 | 26,721,774 | | 14,033,147 | 13,993,004 | | 41,454,684 | | 40,714,778 |
| Total assets | 46,262,488 | 57,133,394 | | 24,779,677 | 24,817,791 | | 71,042,165 | | 81,951,185 |
| Deferred outflows of Resources | 2,466,516 | 3,153,744 | | 72,526 | 82,146 | | 2,539,042 | | 3,235,890 |
| Current Liabilities | 1,947,193 | 1,235,162 | | 1,451,107 | 781,161 | | 3,398,300 | | 2,016,323 |
| Non Current Liabilities | 23,019,868 | 20,690,610 | | 4,553,227 | 5,384,280 | | 27,573,095 | | 26,074,890 |
| Total liabilities | 24,967,061 | 21,925,772 | | 6,004,334 | 6,165,441 | | 30,971,395 | | 28,091,213 |
| Deferred inflows of Resources Net position: | 4,254,337 | 17,615,341 | | 25,530 | 34,152 | | 4,279,867 | | 17,649,493 |
| Net investment in capital assets | 26,048,378 | 25,846,223 | | 9,016,697 | 8,871,269 | | 35,065,075 | | 34,717,492 |
| Restricted | 2,612,020 | 1,956,580 | | - | - | | 2,612,020 | | 1,956,580 |
| Unrestricted | (9,152,792) | (7,056,778) | | 9,805,642 | 9,829,075 | | 652,850 | | 2,772,297 |
| Total net position | \$ 19,507,606 \$ | 20,746,025 | \$ | 18,822,339 | \$ 18,700,344 | \$ | 38,329,945 | \$ | 39,446,369 |

The largest portion of the government's net position, \$35,065,075 (91%), reflects investment in assets such as land, buildings, equipment, and infrastructure (roads and bridges), less any outstanding related debt used to acquire those assets. These assets are used to provide services to citizens; consequently, they are not available for future spending.

An additional portion of net position, \$2,612,020 (7%) represents resources that are subject to external restrictions on how they may be use.

The remaining balance of unrestricted net position \$652,850 (2%) may be used to meet the government's operating needs and ongoing obligations. The deficit in the Governmental Activities unrestricted net position is \$9,152,792. The largest component of the deficit is due to the cumulative effect of the implementation of GASB 68, specifically the net pension liability recorded as of June 30, 2020 of \$15,718,423.

The following is a summary of the information presented in the Statement of Activities for the current and prior years.

| Town of Hooksett Condensed Statement of Net Position | | | | | | | | | |
|------------------------------------------------------|------------------|-------------|----|---------------|--------------|-----------------|------------|----|------------|
| | Governmental | Activities | | Business-Type | e Activities | Combined Totals | | | Totals |
| | 2020 | 2019 | | 2020 | 2019 | | 2020 | | 2019 |
| Current and other assets | \$ 18,840,951 \$ | 30,411,620 | \$ | 10,746,530 \$ | 10,824,787 | \$ | 29,587,481 | \$ | 41,236,407 |
| Capital assets | 27,421,537 | 26,721,774 | | 14,033,147 | 13,993,004 | | 41,454,684 | | 40,714,778 |
| Total assets | 46,262,488 | 57,133,394 | | 24,779,677 | 24,817,791 | | 71,042,165 | | 81,951,185 |
| Deferred outflows of Resources | 2,466,516 | 3,153,744 | | 72,526 | 82,146 | | 2,539,042 | | 3,235,890 |
| Current Liabilities | 1,947,193 | 1,235,162 | | 1,451,107 | 781,161 | | 3,398,300 | | 2,016,323 |
| Non Current Liabilities | 23,019,868 | 20,690,610 | | 4,553,227 | 5,384,280 | | 27,573,095 | | 26,074,890 |
| Total liabilities | 24,967,061 | 21,925,772 | | 6,004,334 | 6,165,441 | | 30,971,395 | | 28,091,213 |
| Deferred inflows of Resources Net position: | 4,254,337 | 17,615,341 | | 25,530 | 34,152 | | 4,279,867 | | 17,649,493 |
| Net investment in capital assets | 26,048,378 | 25,846,223 | | 9,016,697 | 8,871,269 | | 35,065,075 | | 34,717,492 |
| Restricted | 2,612,020 | 1,956,580 | | | - | | 2,612,020 | | 1,956,580 |
| Unrestricted | (9,152,792) | (7,056,778) | | 9,805,642 | 9,829,075 | | 652,850 | | 2,772,297 |
| Total net position | \$ 19,507,606 \$ | 20,746,025 | \$ | 18,822,339 \$ | 18,700,344 | \$ | 38,329,945 | \$ | 39,446,369 |
| - | 1 | | | | | | | | |

Financial Results

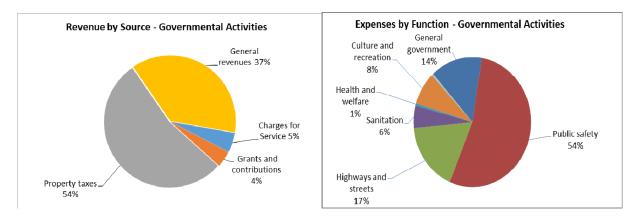
The governmental activities decrease in net position was \$1,238,419. Key elements of this increase are as follows:

| Governmental Activities | |
|--------------------------------------------------------------|----------------------|
| General fund | \$ (1,171,001) |
| Route 3A Infrastructure Tax Increment Finance fund | 2,589,659 |
| Special revenue funds | (170,095) |
| Permanent funds | (16,722) |
| Revenues that do not provide current financial resources | 93,698 |
| Depreciation expense in excess of capital outlays | 795,849 |
| Leased debt repayment | 34,450 |
| Disposal of capital assets | (96,086) |
| Proceeds for bonds and notes | (2,529,856) |
| Repayment of bonds and issuance costs | 123,093 |
| Change in compensated absences, accrued interest expense and | |
| accrued landfill post closure care costs | (116,515) |
| Change in net OPEB obligation | (623,297) |
| Tax abatement | (151,596) |
| Decrease in Governmental Activities Net Position | <u>\$(1,238,419)</u> |

The total cost of governmental activities this year was \$20,354,018. However, as shown in the Statement of Activities, the amount that our taxpayers ultimately financed for these activities through Town property and other taxes was only \$10,940,270 (54%) because those who directly benefited from the programs paid \$986,613 (5%) and other governments and organizations subsidized certain programs in the amount of \$819,804 (4%).

The Town paid for the remaining governmental activities with revenue not specifically targeted for specific programs. 37% of all revenues are known as general revenues, which include: interest, miscellaneous, motor vehicle permit fees, and other licenses and permits.

The Town's expenses cover a range of services. The largest expenses were for Public Safety, which accounts for 54% of total expenses. Program revenue consisting of grants and charges for services in the amount of \$1,222,806 was collected to offset these expenses. Public safety is made up of police, fire, ambulance, building inspections and emergency services.



The Wastewater fund reported in the *business-type activities* resulted in an increase to net position of \$121,995 for the year. Key elements of this increase are as follows:

| Operating expenses in excess of revenues | \$ (235,588) |
|---------------------------------------------------|-------------------|
| Interest revenue | 403,088 |
| Interest expense | (167,861) |
| Capital contributions | 122,356 |
| Increase in business-type activities net position | <u>\$ 121,995</u> |

Financial Analysis of the Town's Funds

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds

The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the year.

At the end of the current year, the governmental funds reported a combined ending fund balance of \$13,082,243, a increase of \$1,231,841, in comparison with the prior year. The general fund decreased \$1,171,001, the Route3A Infrastructure Tax Increment Financing fund increased \$2,589,659, and the other governmental funds decreased by \$186,817. Key elements of these changes are as follows:

| General Fund | |
|-------------------------------------------------------------|----------------------|
| Revenues and transfers collected less than budgeted | \$ (157,773) |
| Excess appropriations unspent by departments | 1,074,490 |
| Fund balance used to reduce tax rate | (1,385,094) |
| Net change in Encumbrances | (298,579) |
| Deferred tax revenue not collected within 60 days | 93,698 |
| Expenditures on carryforward appropriations and other items | (468,535) |
| Net change in Library | 18,014 |
| Net change in Expendable Trusts | (51,843) |
| Net change in Heritage Commission | 4,621 |
| Total General Fund | <u>\$(1,171,001)</u> |

| Route 3A Infrastructure Tax Increment Financing Fund Revenues from tax increment district Bond proceeds Total Route 3A Infrastructure Tax Increment Financing Fund | \$ 89,659 2,500,000 \$ 2,589.659 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|
| Other Governmental Funds | |
| Conservation revenues | \$ 1,645 |
| Conservation land improvements | (305,644) |
| Impact Fee revenues | 446,194 |
| Impact Fees Police equipment | (31,813) |
| Impact Fees Fire equipment | (26,200) |
| Impact Fees Catch Basin Cleaner | (206,148) |
| Impact Fees other purchases and refunds | (4,166) |
| Solid Waste Disposal revenues | 36,758 |
| Net change in Recreation Revolving fund | (2,460) |
| Net change in Ambulance Revolving fund | (192,223) |
| Drug Forfeiture interest revenue | 140 |
| Net change in Police Special Details fund | 77,830 |
| Net change in Fire Special Details fund | (1,992) |
| Net change in Private Trust funds | 37,984 |
| Net change in Permanent fund | (16,722) |
| Total Other Governmental Funds | \$ (186,817) |

The general fund is the chief operating fund of the Town. As of June 30, 2020 the total unassigned fund balance was \$3,200,959, while the total fund balance was \$6,957,901. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and the total fund balance to the total fund expenditures. Unassigned fund balance represents 17% of total general fund expenditures, while total fund balance represents 37% of that same amount.

General Fund Budgetary Highlights

Difference between the original general fund operating budget, removing Wastewater and Capital Reserve appropriations, and the final amended budget was \$124,078. The increase in budget represents unanticipated revenues which the Town has not spent.

Significant budget to actual variances for the general fund revenues and expenditures include the following:

- Tax revenues was lower than the budgeted amount by \$276,352 largely due to interest on delinquent taxes not collected during the deed process. The Town delayed deeding property due to the COVID-19 pandemic.
- Licenses and Permits revenues surpassed projections by \$114,038 largely due to the increase in motor vehicle registrations.
- Miscellaneous revenues were higher than anticipated by \$129,195, due to donations from Southern NH University for the ladder truck.
- Public safety expenditures came in below budget by \$384,413. 73% of that savings was in staff turnover in the police department and 27% was in fire rescue department.
- Highway & Streets lower than appropriations by \$221,781. Two major areas under spent was paving \$95,538 and building maintenance \$66,739.
- Salaries and benefits were budget by \$170,919, primarily as a result of staff turnover and vacant positions in Sanitation.
- Interest on note was lower than budget due to timing of the note.

Capital Assets and Debt Administration

Capital Assets

The Town's investment in capital assets for its governmental and business-type activities as of June 30, 2020 amounts to \$41,454,684 (net of accumulated depreciation). This investment in capital assets includes land, construction in progress, buildings and improvements, vehicles and equipment, infrastructure and intangible assets.

| | | | | Town | of H | ooksett | | | | | | |
|----------------------------|----|---------------|-------|---------------|------|--------------|----------------|--------------|-----------------|---------------|------|---------------|
| Capital Assets | | | | | | | | | | | | |
| | | Governmen | tal A | ctivities | | Business-typ | e A | ctivities | Combined Totals | | | |
| | | 2020 | | 2019 | | 2020 | 2020 2019 2020 | | 2019 2020 | | 2019 | |
| Land | \$ | 2,434,929 | \$ | 2,434,929 | \$ | 300,000 | \$ | 300,000 | \$ | 2,734,929 | \$ | 2,734,929 |
| Easements | | 254,269 | | 254,269 | | - | | - | | 254,269 | | 254,269 |
| Construction in progress | | 373,450 | | 954,332 | | 1,869,642 | | 2,124,402 | | 2,243,092 | | 3,078,734 |
| Intangible assets | | 237,135 | | 205,935 | | - | | - | | 237,135 | | 205,935 |
| Land improvements | | 1,049,974 | | 792,990 | | 17,750 | | - | | 1,067,724 | | 792,990 |
| Infrastructure | | 111,222,984 | | 111,222,984 | | 24,372,720 | | 24,372,720 | | 135,595,704 | | 135,595,704 |
| Buildings and improvements | | 10,102,438 | | 9,179,763 | | 4,752,218 | | 3,759,891 | | 14,854,656 | | 12,939,654 |
| Vehicles and equipment | | 10,088,011 | _ | 9,906,155 | | 996,159 | _ | 962,436 | _ | 11,084,170 | | 10,868,591 |
| Total | | 135,763,190 | | 134,951,357 | | 32,308,489 | | 31,519,449 | | 168,071,679 | | 166,470,806 |
| Accumulated depreciation | | (108,341,653) | | (108,229,583) | | (18,275,342) | _ | (17,526,445) | | (126,616,995) | | (125,756,028) |
| Total capital assets | \$ | 27,421,537 | \$ | 26,721,774 | \$ | 14,033,147 | \$ | 13,993,004 | \$ | 41,454,684 | \$ | 40,714,778 |

Major capital asset activity for the governmental activities during the current year included the following:

Construction in progress

Removed police station renovations \$538,230.

Removed replacement of the scale at the recycling station \$33,492.

Removed down payment for ladder truck and rescue pumper \$382,610.

Added engineering cost for infrastructure on Route 3A \$373,450.

Intangible

Vision V8 software upgraded added \$31,200.

Land Improvements

Phase II completed of the Hooksett Riverwalk Trail added \$256,984.

Building and improvements

Safety Center Renovations added \$824,875.

Scale for Recycling Station added \$71,000.

Pump station for concession stand at Donati Park added \$26,800.

Vehicles and equipment

Purchased 2019 Ford Explorer for police \$39,320.

Purchased 2019 Chevy Tahoe for police \$35,432.

Purchased Radio Antenna for \$28,749.

Removed 2005 Chevy Impala from police \$16,075.

Removed 1998 American Rescue Pumper from fire \$285,000.

Removed 2003 KME Aerial Ladder from fire \$586,009.

Removed 2004 Ford Expedition from fire \$26,400.

Removed 2005 Ford Expedition from fire \$36,746.

Removed 2010 International Ambulance from fire \$274,937.

Removed 2008 HME Silver Fox from fire \$253,589.

Purchased 2007 Pierce Ladder for fire \$326,206.

Purchased 2019 Chevy Tahoe for fire \$50,743.

Purchased 2019 Ford F-550 Ambulance for fire \$247,767.

Purchased 2019 Rosenbauer Pumper for fire \$655,655.

Removed 2005 Freightliner Street Sweeper from public works \$177,000.

Removed 2002 Ford F250 from public works \$22,144.

Removed 2008 Ford F250 from public works \$30,701.

Removed 2009 Ford F350 from public works \$36,528.

Removed 1988 Melroe Bobcat from public works \$20,000.

Removed 1999 Chevy Tahoe from public works \$29,000.

Removed 2007 Ford Crown Victoria from public works \$23,400.

Purchased 2019 Falcon Asphalt Hot Box for public works \$27,424.

Purchased 2020 Freightliner Catch Basin/Street Sweeper for public works \$291,001. Purchased 2020 International Dump truck for public works \$179,995. Purchased two 2020 Ford F350 trucks for public works \$80,244. Removed 2004 Spectra Live Bottom Trailer from public works \$43,280. Purchased 2020 Summit Live Bottom Trailer for public works \$80,129.

Major capital asset activity for the business-type activities during the current year included the following:

- Construction of renewable energy system \$572,198
- Construction of Main Street pump dryer \$117,787
- Purchased 2020 Chevy Silverado \$31,719

Debt administration

At the end of the current fiscal year, the Town's governmental activities had total outstanding bonds of \$3,464.271, loan of \$29,856 and capital lease obligation of \$35,438.

The Wastewater fund had outstanding notes payable of \$4,502,364 as of June 30, 2020, which are related to the upgrades of the wastewater treatment facility. Additionally, the Wastewater fund has \$14,729 of State Revolving Loans which upon completion of associated projects will be converted to notes. These notes are repaid by the users of the sewer system.

Additional information on the debt can be found in Note 4 in the Notes to the Basic Financial Statements.

Economic Factors and the Future:

The Town's financial position remains stable. The Town has sufficient cash flow to meet its current obligations. As of September 2020, unemployment was 5.6% for the Manchester area, which compares to the state of 6% and the national averages 7.9%. Hooksett continues to see growth in its commercial and residential tax base. The town believes it is well positioned in terms of its capital reserves and low outstanding debt obligations to be able to meet its needs of our residents for the foreseeable future.

The Town's voters adopted the 2020-2021 operating budget of \$21,487,652, which represents \$17,974,780 for the general fund budget, \$2,329,482 for wastewater operations, \$825,000 for capital reserves, \$115,000 for a new salt shed, \$150,000 from Solid Waste Fund for a new truck, and \$93,390 for reserves for a Pavilion. This budget includes funding for the capital improvement program and the necessary funding to maintain Town services at their current level with improved services in the public safety.

Requests for Information:

This financial report is designed to provide a general overview of the Town of Hooksett's finances for all of the citizens, taxpayers, customers, investors and creditors. This financial report seeks to demonstrate the Town's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to: Town of Hooksett, Finance Department, 35 Main Street, Hooksett, NH 03106. The Finance Director can also be reached at (603) 485-2017 or at csoucie@hooksett.org.

EXHIBIT A TOWN OF HOOKSETT, NEW HAMPSHIRE Statement of Net Position June 30, 2020

| | Primary G | overnment | |
|-------------------------------------------------------------------------------------------|------------------------|---------------------|-------------------------|
| | Governmental | Business-type | |
| | Activities | Activities | <u>Total</u> |
| ASSETS | | | |
| Current Assets: | e 12 (50 (5) | ¢ 2.060.620 | e 15.710.27 <i>(</i> |
| Cash and cash equivalents | \$ 13,658,656 | \$ 2,060,620 | \$ 15,719,276 |
| Investments Taxes receivable, net | 2,764,662 1,120,782 | 7,707,154 | 10,471,816 1,120,782 |
| Accounts receivable, net | 169,465 | 71,216 | 240,681 |
| Unbilled charges | 10,,.05 | 907,955 | 907,955 |
| Due from other governments | 483,322 | | 483,322 |
| Internal balances | 415 | (415) | - |
| Prepaid expenses | 58,864 | | 58,864 |
| Tax deeded property | 584,785 | 10.516.520 | 584,785 |
| Total Current Assets | 18,840,951 | 10,746,530 | 29,587,481 |
| Noncurrent Assets: | | | |
| Capital assets: | | | |
| Non-depreciable capital assets | 3,062,648 | 2,169,642 | 5,232,290 |
| Depreciable capital assets, net | 24,358,889 | 11,863,505 | 36,222,394 |
| Total Noncurrent Assets | 27,421,537 | 14,033,147 | 41,454,684 |
| Total Assets | 46,262,488 | 24,779,677 | 71,042,165 |
| | | | |
| DEFERRED OUTFLOWS OF RESOURCES | | | |
| Deferred outflows related to OPEB | 274,886 | 2,653 | 277,539 |
| Deferred outflows related to pension | 2,191,630 | 69,873 | 2,261,503 |
| Total Deferred Outflows of Resources | 2,466,516 | 72,526 | 2,539,042 |
| LIABILITIES | | | |
| Current Liabilities: | | | |
| Accounts payable | 728,956 | 566,846 | 1,295,802 |
| Accrued expenses | 521,485 | 67,653 | 589,138 |
| Retainage payable | | 8,925 | 8,925 |
| Due to other governments | 1,494 | | 1,494 |
| Deposits payable | 114,573 | 21,147 | 135,720 |
| Advances from grantors | 1,539 | | 1,539 |
| Unearned connection fees | 151 506 | 296,000 | 296,000 |
| Tax abatement settlement | 151,596 | | 151,596 |
| Current portion of bonds payable Current portion of tax increment financing bond payable | 105,000 250,000 | | 105,000 250,000 |
| Current portion of notes payable | 230,000 | 490,536 | 490,536 |
| Current portion of capital leases payable | 35,438 | 470,330 | 35,438 |
| Current portion of compensated absences payable | 31,492 | | 31,492 |
| Current portion of accrued landfill postclosure care costs | 5,620 | | 5,620 |
| Total Current Liabilities | 1,947,193 | 1,451,107 | 3,398,300 |
| | | | |
| Noncurrent Liabilities: | 0.50.054 | | 0.50.054 |
| Bonds payable | 859,271 | | 859,271 |
| Tax increment financing bond payable | 2,250,000 | 4.011.020 | 2,250,000 |
| Notes payable State of New Hampshire revolving loan | 29,856 | 4,011,828 14,729 | 4,011,828 44,585 |
| Compensated absences payable | 469,245 | 45,241 | 514,486 |
| Accrued landfill postclosure care costs | 44,960 | 73,271 | 44,960 |
| OPEB liability | 3,648,113 | 36,443 | 3,684,556 |
| Net pension liability | 15,718,423 | 444,986 | 16,163,409 |
| Total Noncurrent Liabilities | 23,019,868 | 4,553,227 | 27,573,095 |
| Total Liabilities | 24,967,061 | 6,004,334 | 30,971,395 |
| | | | |
| DEFERRED INFLOWS OF RESOURCES | 2 455 245 | | 2 455 245 |
| Property taxes collected in advance | 3,475,247 | 166 | 3,475,247 |
| Deferred inflows related to OPEB Deferred inflows related to pension | 39,458 739,632 | 466 25,064 | 39,924 764,696 |
| Total Deferred Inflows of Resources | 4,254,337 | 25,530 | 4,279,867 |
| 1 om Deferred filliows of Resources | T,20T,33/ | 25,550 | 7,277,007 |
| NET POSITION | | | |
| Net investment in capital assets | 26,048,378 | 9,016,697 | 35,065,075 |
| Restricted | 2,612,020 | • | 2,612,020 |
| Unrestricted (deficit) | (9,152,792) | 9,805,642 | 652,850 |
| Total Net Position | \$ 19,507,606 | \$ 18,822,339 | \$ 38,329,945 |
| | | | |

EXHIBIT B TOWN OF HOOKSETT, NEW HAMPSHIRE Statement of Activities For the Year Ended June 30, 2020

| | | Program Revenues Operating Capital | | | | | Net (Expense) Changes in 1 Primary G | | |
|---------------------------------|------------------------|------------------------------------|--------|------------------------|-------|--------------------------|--------------------------------------|-----------------------------|----------------------------|
| Functions/Programs | Expenses | Charges for Services | | ants and tributions | | rants and ntributions | Governmental Activities | Business-type Activities | <u>Total</u> |
| 0 114 (13) | - | | | | | | | | |
| Governmental Activities: | £ 2,002,000 | \$ 27,577 | \$ | 01 207 | | | ¢ (2.792.126) | | ¢ (2.792.126) |
| General government | \$ 2,902,000 | | Э | 91,287 | \$ | 208,018 | \$ (2,783,136) | | \$ (2,783,136) |
| Public safety | 10,928,895 | 810,917 | | 203,871 | Þ | 208,018 | (9,706,089) | | (9,706,089) |
| Highways and streets Sanitation | 3,509,121 1,131,855 | 14,200 127,769 | | 316,628 | | | (3,178,293) (1,004,086) | | (3,178,293) (1,004,086) |
| Health and welfare | 1,131,833 | 127,709 | | | | | (123,837) | | (123,837) |
| Culture and recreation | 1,648,172 | 6,150 | | | | | (1,642,022) | | (1,642,022) |
| Conservation | 51,439 | 0,130 | | | | | (51,439) | | (51,439) |
| Economic development | 700 | | | | | | (700) | | (700) |
| Interest and fiscal charges | 57,999 | | | | | | (57,999) | | (57,999) |
| Total governmental activities | 20,354,018 | 986,613 | - | 611,786 | | 208,018 | (18,547,601) | \$ - | (18,547,601) |
| Total governmental activities | 20,55 1,010 | | - | 011,700 | | 200,010 | (10,517,001) | Ψ | (10,517,001) |
| Business-type activities: | | | | | | | | | |
| Wastewater | 2,459,051 | 2,042,122 | | | | 122,356 | | (294,573) | (294,573) |
| Total business-type activities | 2,459,051 | 2,042,122 | | - | | 122,356 | | (294,573) | (294,573) |
| Total primary government | \$ 22,813,069 | \$ 3,028,735 | \$ | 611,786 | \$ | 330,374 | (18,547,601) | (294,573) | (18,842,174) |
| | | General revenue | 201 | | | | | | |
| | | Property and o | | NAC. | | | 10,940,270 | | 10,940,270 |
| | | Licenses and p | | | | | 4,376,488 | | 4,376,488 |
| | | Grants and cor | | | | | 4,370,400 | | 4,570,466 |
| | | Rooms and m | | | ion | | 744,020 | | 744,020 |
| | | Municipal aid | | ax distribut | 1011 | | 152,393 | | 152,393 |
| | | State railroad | | | | | 1,278 | | 1,278 |
| | | State & feder | | est land rein | nburs | sement | 574 | | 574 |
| | | Interest and in | | | | | 375,970 | 403,088 | 779,058 |
| | | Miscellaneous | | | | | 812,475 | 13,480 | 825,955 |
| | | Contributions to | | anent fund | princ | ipal | 1,800 | , | 1,800 |
| | | Loss on disposa | | | | • | (96,086) | | (96,086) |
| | | Total genera | | | | ons to | | | |
| | | permanent | | | | | | | |
| | | disposal of | | | | | 17,309,182 | 416,568 | 17,725,750 |
| | | Change in | | | | | (1,238,419) | 121,995 | (1,116,424) |
| | | Net Position at | beginr | ning of year | | | 20,746,025 | 18,700,344 | 39,446,369 |
| | | Net Position at | end of | year | | | \$ 19,507,606 | \$ 18,822,339 | \$ 38,329,945 |

EXHIBIT C TOWN OF HOOKSETT, NEW HAMPSHIRE Balance Sheet Governmental Funds

June 30, 2020

| | General <u>Fund</u> | Route 3A Infrastructure Tax Increment Financing Fund | Nonmajor Governmental <u>Funds</u> | Total Governmental <u>Funds</u> |
|-------------------------------------------------|------------------------|---------------------------------------------------------------|------------------------------------------|---------------------------------------|
| ASSETS | | | | |
| Cash and cash equivalents | \$ 11,004,609 | \$ 2,199,778 | \$ 454,269 | \$ 13,658,656 |
| Investments | 2,433,242 | | 331,420 | 2,764,662 |
| Taxes receivable, net | 1,120,782 | | | 1,120,782 |
| Accounts receivable, net | 731 | | 168,734 | 169,465 |
| Due from other governments | 468,478 | | 14,844 | 483,322 |
| Due from other funds | 43,214 | 887,511 | 2,192,451 | 3,123,176 |
| Prepaid items | 58,864 | | | 58,864 |
| Tax deeded property | 584,785 | | | 584,785 |
| Total Assets | 15,714,705 | 3,087,289 | 3,161,718 | 21,963,712 |
| DEFERRED OUTFLOWS OF RESOURCES | | | | |
| Total Deferred Outflows of Resources | | | | |
| Total Assets and Deferred Outflows of Resources | \$ 15,714,705 | \$ 3,087,289 | \$ 3,161,718 | \$ 21,963,712 |
| LIABILITIES | | | | |
| Accounts payable | \$ 452,996 | \$ 62,514 | \$ 7,390 | \$ 522,900 |
| Accrued expenses | 460,343 | | 11,962 | 472,305 |
| Due to other governments | 1,494 | | | 1,494 |
| Due to other funds | 3,286,018 | | 42,799 | 3,328,817 |
| Deposits | 114,573 | | | 114,573 |
| Advances from grantors | 1,539 | | | 1,539 |
| Total Liabilities | 4,316,963 | 62,514 | 62,151 | 4,441,628 |
| DEFERRED INFLOWS OF RESOURCES | | | | |
| Property taxes collected in advance | 3,475,247 | | | 3,475,247 |
| Uncollected property taxes | 964,594 | | | 964,594 |
| Total Deferred Inflows of Resources | 4,439,841 | | | 4,439,841 |
| FUND BALANCES | | | | |
| Nonspendable | 643,649 | | 207,679 | 851,328 |
| Restricted | 180,974 | 3,024,775 | 1,325,142 | 4,530,891 |
| Committed | 2,207,191 | | 1,566,746 | 3,773,937 |
| Assigned | 725,128 | | | 725,128 |
| Unassigned | 3,200,959 | | | 3,200,959 |
| Total Fund Balances | 6,957,901 | 3,024,775 | 3,099,567 | 13,082,243 |
| Total Liabilities, Deferred Inflows of | | | | |
| Resources, and Fund Balances | \$ 15,714,705 | \$ 3,087,289 | \$ 3,161,718 | \$ 21,963,712 |

EXHIBIT C-1

TOWN OF HOOKSETT, NEW HAMPSHIRE

Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Position

June 30, 2020

| Total Fund Balances - Governmental Funds (Exhibit C) | \$ 13,082,243 |
|---------------------------------------------------------------------------------------------------------------------------|----------------------|
| Amounts reported for governmental activities in the statement of net position are different because: | |
| Capital assets used in governmental activities are not financial | |
| resources and, therefore, are not reported in the funds. | 27,421,537 |
| Property taxes are recognized on an accrual basis in the | |
| statement of net position, not the modified accrual basis. | 964,594 |
| Deferred outflows of resources and deferred inflows of resources | |
| that do not require or provide the use of current financial resources | |
| are not reported within the funds. | 274 996 |
| Deferred outflows of resources related to OPEB liability Deferred outflows of resources related to net pension liability | 274,886 2,191,630 |
| Deferred inflows of resources related to OPEB liability | (39,458) |
| Deferred inflows of resources related to of EB hability Deferred inflows of resources related to net pension liability | (739,632) |
| Deterred filliows of resources related to flet pension habitity | (757,032) |
| Long-term liabilities are not due and payable in the current | |
| period and, therefore, are not reported in the funds. Long-term | |
| liabilities at year end consist of: | |
| Tax abatement settlement | (151,596) |
| Bonds payable | (964,271) |
| Tax increment financing bond payable | (2,500,000) |
| Capital leases payable | (35,438) |
| State of NH revolving loan | (29,856) |
| Accrued interest on long-term obligations | (49,180) |
| Compensated absences payable | (500,737) |
| Accrued landfill postclosure care costs | (50,580) |
| OPEB liability | (3,648,113) |
| Net pension liability | (15,718,423) |
| Net Position of Governmental Activities (Exhibit A) | \$ 19,507,606 |

EXHIBIT D
TOWN OF HOOKSETT, NEW HAMPSHIRE
Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds

For the Year Ended June 30, 2020

| Revenues: | General <u>Fund</u> | Route 3A Infrastructure Tax Increment Financing Fund | Nonmajor Governmental <u>Funds</u> | Total Governmental <u>Funds</u> |
|-------------------------------------------|------------------------|---------------------------------------------------------------|------------------------------------------|---------------------------------------|
| Taxes | \$ 10,552,728 | \$ 445,440 | | \$ 10,998,168 |
| | 4,376,488 | \$ 443,440 | | 4,376,488 |
| Licenses and permits Intergovernmental | 1,480,286 | | \$ 35,196 | 1,515,482 |
| Charges for services | 61,486 | | 925,127 | 986,613 |
| Interest and investment income | 332,405 | 17,669 | 25,896 | 375,970 |
| Miscellaneous | 510,246 | 17,009 | 506,616 | 1,016,862 |
| Total Revenues | 17,313,639 | 463,109 | 1,492,835 | 19,269,583 |
| Total Revenues | 17,313,039 | 403,109 | 1,492,033 | 19,209,363 |
| Expenditures: | | | | |
| Current operations: | | | | |
| General government | 2,814,481 | | 600 | 2,815,081 |
| Public safety | 9,530,731 | | 1,026,139 | 10,556,870 |
| Highways and streets | 2,641,053 | | 207,883 | 2,848,936 |
| Sanitation | 1,030,453 | | | 1,030,453 |
| Health and welfare | 123,837 | | | 123,837 |
| Culture and recreation | 1,507,445 | | 10,683 | 1,518,128 |
| Conservation | 2,779 | | 305,644 | 308,423 |
| Economic development | 700 | | | 700 |
| Capital outlay | 840,224 | 373,450 | | 1,213,674 |
| Debt service: | | | | |
| Principal retirement | 101,750 | | | 101,750 |
| Interest and fiscal charges | 49,746 | | | 49,746 |
| Total Expenditures | 18,643,199 | 373,450 | 1,550,949 | 20,567,598 |
| | | | | |
| Excess revenues over (under) expenditures | (1,329,560) | 89,659 | (58,114) | (1,298,015) |
| Other financing sources (uses): | | | | |
| Bond issuance | | 2,500,000 | | 2,500,000 |
| State of NH revolving loan issuance | 29,856 | | | 29,856 |
| Transfers in | 128,703 | | | 128,703 |
| Transfers out | | | (128,703) | (128,703) |
| Total Other financing sources (uses) | 158,559 | 2,500,000 | (128,703) | 2,529,856 |
| Net change in fund balances | (1,171,001) | 2,589,659 | (186,817) | 1,231,841 |
| Fund Balances at beginning of year | 8,128,902 | 435,116 | 3,286,384 | 11,850,402 |
| Fund Balances at end of year | \$ 6,957,901 | \$ 3,024,775 | \$ 3,099,567 | \$ 13,082,243 |

EXHIBIT D-1

TOWN OF HOOKSETT, NEW HAMPSHIRE

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities

For the Year Ended June 30, 2020

| Net Change in Fund Balances - Governmental Funds (Exhibit D) | \$ | 1,231,841 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|------------------------|
| Amounts reported for governmental activities in the statement of activities are different because: | | |
| Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount by which capital outlays exceeded depreciation expense in the current period. | | 795,849 |
| Governmental funds only report the disposal of assets to the extent proceeds are received from the sale. In the statement of activities, a gain or loss is reported for each disposal. This is the amount of the net loss of disposed capital assets reduced by the actual proceeds received from the sale of capital assets. | | (96,086) |
| Revenues in the statement of activities that do not provide current financial resources are not reported as revenues in the funds. | | 93,698 |
| Repayment of bond principal is an expenditure in the governmental funds when due, but the repayment reduces long-term liabilities in the statement of net position. | | 101,750 |
| Repayment of principal on capital leases is an expenditure in the governmental funds when due, but the repayment reduces long-term liabilities in the statement of net position. | | 34,450 |
| Proceeds from bond issuances are other financing sources in the funds, but bond issuances increase long-term liabilities in the statement of net position. | | (2,500,000) |
| Governmental funds report the effect of bond issuance premiums when debt is first issued, whereas these amounts are amortized in the statement of activities over the life of the related debt. | | 21,343 |
| Proceeds from state revolving loan funds are reported as other financing sources in the governmental funds, but state revolving loan funds increase long-term liabilities in the statement of net position. | | (29,856) |
| Governmental funds only report payments on tax abatement settlements when payments are due, whereas in the statement of net position a long-term liability is recognized once a settlement agreement is reached. | | (151,596) |
| In the statement of activities, interest is accrued on outstanding bonds and capital leases, whereas in governmental funds, an interest expenditure is reported when due. | | (29,596) |
| Some expenses reported in the statement of activities, such as compensated absences and landfill postclosure care costs, do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds. | | (86,919) |
| Governmental funds report OPEB and pension contributions as expenditures. However, in the statement of activities, OPEB and pension expense reflects the change in the OPEB liability and net pension liability and related deferred outflows and inflows of resources, and does not require the use of current financial resources. This is the amount by which OPEB and pension expense differed from OPEB and pension contributions in the current period. | | |
| Net changes in OPEB Net changes in pension | _ | (165,439) (457,858) |
| Change in Net Position of Governmental Activities (Exhibit B) | \$ | (1,238,419) |

EXHIBIT E TOWN OF HOOKSETT, NEW HAMPSHIRE Statement of Net Position Proprietary Funds

June 30, 2020

| | Business-type Activities |
|-----------------------------------------------------------------------|--------------------------|
| | Wastewater |
| | <u>Fund</u> |
| ASSETS | |
| Current Assets: | |
| Cash and cash equivalents | \$ 2,060,620 |
| Investments | 7,707,154 |
| Accounts receivable, net | 71,216 |
| Unbilled charges | 907,955 |
| Total Current Assets | 10,746,945 |
| Noncurrent Assets: | |
| Capital assets: | |
| Non-depreciable capital assets | 2,169,642 |
| Depreciable capital assets, net | 11,863,505 |
| Total Noncurrent Assets | 14,033,147 |
| Total Assets | 24,780,092 |
| | |
| DEFERRED OUTFLOWS OF RESOURCES | |
| Deferred outflows related to OPEB | 2,653 |
| Deferred outflows related to pension | 69,873 |
| Total Deferred Outflows of Resources | 72,526 |
| LIABILITIES | |
| Current Liabilities: | 566.046 |
| Accounts payable | 566,846 |
| Accrued expenses | 67,653 |
| Retainage payable | 8,925 |
| Deposits payable Due to other funds | 21,147 |
| Unearned connection fees | 415 |
| Current portion of notes payable | 296,000 490,536 |
| Total Current Liabilities | 1,451,522 |
| Total Cultent Liabilities | 1,431,322 |
| Noncurrent Liabilities: | |
| Notes payable | 4,011,828 |
| State of New Hampshire revolving loan | 14,729 |
| Compensated absences payable | 45,241 |
| OPEB liability | 36,443 |
| Net pension liability | 444,986 |
| Total Noncurrent Liabilities | 4,553,227 |
| Total Liabilities | 6,004,749 |
| DEFENDED INELOWS OF RESOURCES | |
| DEFERRED INFLOWS OF RESOURCES Deferred inflows related to OPEB | 466 |
| Deferred inflows related to OPEB Deferred inflows related to pension | 25,064 |
| Total Deferred Inflows of Resources | 25,530 |
| Total Deterior inflows of Resources | |
| NET POSITION | |
| Net investment in capital assets | 9,016,697 |
| Unrestricted | 9,805,642 |
| Total Net Position | \$ 18,822,339 |
| | |

EXHIBIT F

TOWN OF HOOKSETT, NEW HAMPSHIRE

Statement of Revenues, Expenses and Changes in Net Position Proprietary Funds

For the Year Ended June 30, 2020

| | Business-type Activities | |
|----------------------------------------|-----------------------------|-------------|
| | Wastewater | |
| | | <u>Fund</u> |
| Operating revenues: | | |
| Charges for services | \$ | 2,042,122 |
| Miscellaneous | | 13,480 |
| Total Operating revenues | | 2,055,602 |
| Operating expenses: | | |
| Personnel services | | 741,623 |
| Contractual services | | 57,936 |
| Materials and supplies | | 105,131 |
| Repairs and maintenance | | 285,009 |
| Utilities | | 217,740 |
| Depreciation | | 762,397 |
| Miscellaneous | _ | 121,354 |
| Total Operating expenses | | 2,291,190 |
| Operating loss | | (235,588) |
| Non-operating revenue (expenses): | | |
| Interest revenue | | 403,088 |
| Interest expense | _ | (167,861) |
| Total Non-operating revenue (expenses) | | 235,227 |
| Loss before capital contributions | | (361) |
| Capital contributions | _ | 122,356 |
| Change in net position | | 121,995 |
| Net Position at beginning of year | _ | 18,700,344 |
| Net Position at end of year | \$ | 18,822,339 |

EXHIBIT G

TOWN OF HOOKSETT, NEW HAMPSHIRE

Statement of Cash Flows

Proprietary Funds

For the Year Ended June 30, 2020

| | Business-type |
|---------------------------------------------------------------------------------------------|--------------------------|
| | Activities Wastewater |
| | Fund |
| Cash flows from operating activities: | runa |
| Cash received from customers | \$ 2,117,740 |
| Cash paid to suppliers | (1,109,495) |
| Cash paid to suppliers Cash paid to employees | (477,234) |
| Net cash provided by operating activities | 531,011 |
| rect cash provided by operating activities | |
| Cash flows from capital financing activities: | |
| Purchases of capital assets | (324,735) |
| Proceeds received from state revolving loans | 20,860 |
| Principal paid on notes payable | (481,594) |
| Interest paid on long-term debt | (159,805) |
| Net cash used for capital financing activities | (945,274) |
| Cash flows from investing activities: | |
| Interest on investments | 403,088 |
| Redemptions of investments | 1,350,703 |
| Net cash provided by investing activities | 1,753,791 |
| | |
| Net decrease in cash and cash equivalents | 1,339,528 |
| Cash and cash equivalents at beginning of year | 721,092 |
| Cash and cash equivalents at end of year | \$ 2,060,620 |
| December of a section board and | |
| Reconciliation of operating loss to net cash | |
| provided by operating activities: | \$ (235,588) |
| Operating loss | \$ (235,588) |
| Adjustments to reconcile operating loss to | |
| net cash provided by operating activities: Depreciation expense | 762 207 |
| Change in deferred outflows related to OPEB | 762,397 2,915 |
| Change in deferred outflows related to OFEB Change in deferred outflows related to pension | 6,705 |
| Change in deferred outflows related to OPEB | (1,982) |
| Change in deferred inflows related to pension | (6,640) |
| Changes in assets and liabilities: | (0,040) |
| Accounts receivable, net | 66,667 |
| Accounts payable | 20,481 |
| Accrued expenses | (1,019) |
| Deposits payable | 1,471 |
| Due to other funds | 415 |
| Unearned connection fees | (6,000) |
| Compensated absences payable | 2,787 |
| OPEB liability | (88,980) |
| Net pension liability | 7,382 |
| Net cash provided by operating activities | \$ 531,011 |
| Noncash transactions affecting financial position: | |
| Principal forgiveness on notes payable | \$ 122,356 |
| | |

EXHIBIT H TOWN OF HOOKSETT, NEW HAMPSHIRE Statement of Fiduciary Net Position Fiduciary Funds June 30, 2020

| ASSETS | | Agency <u>Funds</u> |
|--------------------------|----|------------------------|
| Investments | \$ | 2,470,744 |
| Due from other funds | | 206,056 |
| Total Assets | \$ | 2,676,800 |
| LIABILITIES | | |
| Accounts payable | \$ | 6,260 |
| Due to others | | 644,541 |
| Due to other governments | _ | 2,025,999 |
| Total Liabilities | \$ | 2,676,800 |

For the Year Ended June 30, 2020

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Town of Hooksett, New Hampshire conform to accounting policies generally accepted in the United States of America for local governmental units, except as indicated hereinafter. The following is a summary of significant accounting policies.

Financial Reporting Entity

The Town of Hooksett, New Hampshire (the Town) was incorporated in 1822. The Town operates under the Town Meeting/Town Council form of government and performs local governmental functions as authorized by State law.

The financial statements include those of the various departments governed by the Town Council and other officials with financial responsibility. The Town has no other separate organizational units, which meet criteria for inclusion in the financial statements as defined by the Governmental Accounting Standards Board (GASB).

Basis of Presentation

The Town's basic financial statements consist of government-wide statements, including a statement of net position and a statement of activities, and fund financial statements which provide a more detailed level of financial information.

1. Government-Wide Financial Statements:

The statement of net position and the statement of activities display information about the Town as a whole. These statements include the financial activities of the primary government, except for fiduciary funds. The statement of net position presents the financial condition of the governmental and business-type activities of the Town at year end. The statement of activities presents a comparison between direct expenses and program revenues for each program or function of the Town's governmental and business-type activities. Direct expenses are those that are specifically associated with a service, program or department and therefore clearly identifiable to a particular function. Program revenues include charges paid by the recipient of the goods or services offered by the program, grants and contributions that are restricted to meeting the operational or capital requirements of a particular program and interest earned on grants that is required to be used to support a particular program. Revenues which are not classified as program revenues are presented as general revenues of the Town. The comparison of direct expenses with program revenues identifies the extent to which each governmental function is self-financing or draws from the general revenues of the Town.

2. Fund Financial Statements:

During the year, the Town segregates transactions related to certain Town functions or activities in separate funds in order to aid financial management and to demonstrate legal compliance. Fund financial statements are designed to present financial information of the Town at this more detailed level. The focus of governmental and proprietary fund financial statements is on major funds. Each major fund is

For the Year Ended June 30, 2020

presented in a separate column. Nonmajor funds are aggregated and presented in a single column. The fiduciary funds are reported by type.

Fund Accounting

The Town uses funds to maintain its financial records during the fiscal year. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts. There are three categories of funds: governmental, proprietary, and fiduciary.

1. Governmental Funds:

Governmental funds are those through which most governmental functions typically are financed. Governmental fund reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purposes for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and deferred outflows of resources, and liabilities and deferred inflows of resources, is reported as fund balance. The following are the Town's major governmental funds:

The *General Fund* is the main operating fund of the Town and is used to account for all financial resources except those required to be accounted for in another fund.

The Route 3A Infrastructure Tax Increment Financing Fund is used to account for financial resources related to the development of infrastructure improvements along the Route 3A corridor section between exit 10 and exit 11.

2. Proprietary Funds:

Proprietary fund reporting focuses on the determination of operating income, changes in net position, financial position and cash flows. Proprietary funds are classified as enterprise or internal service. The Town has no internal service funds. The following is the Town's major proprietary fund:

The Wastewater Fund accounts for all revenues and expenses pertaining to the Town's wastewater treatment operations.

The Wastewater Fund is utilized to account for operations that are financed and operated in a manner similar to private business enterprises. The stated intent is that the cost (i.e. expenses including depreciation) of providing goods or services to the residents on a continuing basis are financed or recovered primarily through user charges.

3. Fiduciary Funds:

Fiduciary fund reporting focuses on net position and changes in net position. The Town's fiduciary fund category is comprised solely of agency funds. The Town's agency funds are custodial in nature (assets equal liabilities) and do not involve the measurement of results of operations. The Town's agency funds consist of school impact fees and developer's escrow funds which are all held by the Town, and the capital reserve funds of the Hooksett School District, Central Hooksett Water Precinct and the Hooksett Village Water Precinct which are held by the Town as required by State law.

For the Year Ended June 30, 2020

Measurement Focus

1. Government-Wide Financial Statements:

The government-wide financial statements are prepared using the economic resources measurement focus. All assets, deferred outflows of resources, liabilities, and deferred inflows of resources associated with the operation of the Town are included on the Statement of Net Position.

2. Fund Financial Statements:

All governmental funds are accounted for using a flow of current financial resources measurement focus. With this measurement focus, only current assets, deferred outflows of resources, current liabilities, and deferred inflows of resources generally are included on the balance sheet. The statement of revenues, expenditures and changes in fund balances reports on the sources (i.e., revenues and other financing sources) and uses (i.e., expenditures and other financing uses) of current financial resources. This approach differs from the manner in which the governmental activities of the government-wide financial statements are prepared. Governmental fund financial statements therefore include a reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds.

Like the government-wide statements, the proprietary fund type is accounted for on a flow of economic resources measurement focus. All assets, deferred outflows of resources, liabilities, and deferred inflows of resources associated with the operation of these funds are included on the statement of net position. The statement of revenues, expenses and changes in net position presents increases (i.e., revenues) and decreases (i.e., expenses) in total net position. The statement of cash flows provides information about how the Town finances and meets the cash flow needs of its proprietary activities.

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Government-wide financial statements are prepared using the accrual basis of accounting. Proprietary and fiduciary funds also use the accrual basis of accounting. Governmental funds use the modified accrual basis of accounting. Differences in the accrual and the modified accrual basis of accounting arise in the recognition of revenue and in the presentation of expenses versus expenditures.

1. Revenues – Exchange and Non-exchange Transactions:

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. For the Town, available means expected to be received within sixty days of fiscal year end.

Non-exchange transactions, in which the Town receives value without directly giving equal value in return, include property taxes, grants, entitlements and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year for which the taxes are levied (see Note 11). Revenue from grants, entitlements and donations is recognized in the fiscal year in which all eligibility requirements

For the Year Ended June 30, 2020

have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year when use is first permitted; matching requirements, in which the Town must provide local resources to be used for a specified purpose; and expenditure requirements, in which the resources are provided to the Town on a reimbursement basis. On a modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

Under the modified accrual basis, the following revenue sources are considered to be both measurable and available at fiscal year-end: property taxes, charges for services and interest on investments.

Licenses and permits and miscellaneous revenues are recorded as revenues when received in cash because they are generally not measurable until actually received.

Grants received before the eligibility requirements are met are recorded as advances from grantors. On governmental fund financial statements, taxes receivable that will not be collected within the available period have been reported as deferred inflows of resources.

2. Expenses/Expenditures:

On the accrual basis of accounting, expenses are recognized at the time they are incurred. The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable. Allocations of cost, such as depreciation and amortization are not recognized in governmental funds.

Budgetary Data

The Town's budget represents functional appropriations as authorized by annual or special Town meetings. Town Council may transfer funds between operating categories as they deem necessary. The Town adopts its budget under State regulations, which differ somewhat from accounting principles generally accepted in the United States of America in that the focus is on the entire governmental unit rather than on the basis of fund types.

State law requires balanced budgets but permits the use of beginning fund balance to reduce the property tax rate. For the year ended June 30, 2020, the Town applied \$1,385,094 of its unappropriated fund balance to reduce taxes.

Cash and Cash Equivalents

The Town maintains separate cash accounts for its governmental and proprietary funds. The General Fund pays for certain items throughout the year and is subsequently reimbursed by the Wastewater Fund. For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of the following:

Wastewater <u>Fund</u> \$ 2,060,620

Cash and cash equivalents

For the Year Ended June 30, 2020

Investments

Investments are stated at their fair value in all funds. Certificates of deposit and repurchase agreements with a maturity of greater than ninety days from the date of issuance are included in investments.

Taxes Receivable

Taxes levied during the current fiscal year and prior and uncollected at June 30, 2020 are recorded as receivables net of reserves for estimated uncollectibles of \$1,180,727 in the General Fund.

Accounts Receivable

Charges for services billed during the current fiscal year and prior and uncollected at June 30, 2020 are recorded as receivables net of reserves for estimated uncollectibles of \$523,480 in the Nonmajor Governmental Funds.

Capital Assets

General capital assets result from expenditures in the governmental funds. These assets are reported in the government-wide statement of net position, but are not reported in the governmental fund financial statements. In the government-wide financial statements, capital assets are reported in the applicable governmental or business-type activities column.

All capital assets including infrastructure and intangible assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements during the year. Donated capital assets are recorded at their acquisition value as of the date received. The Town maintains a capitalization threshold of \$10,000. The Town's infrastructure consists of roads, bridges, sidewalks, wastewater collection and treatment system, and similar items. Improvements are capitalized; the costs of normal maintenance and repairs that do not add to the value of the asset or materially extend an asset's life are not.

All reported capital assets except for land, easements with an indefinite life, and construction in process are depreciated. Improvements are depreciated over the remaining useful lives of the related capital assets. Useful lives for infrastructure were estimated based on the Town's historical records of necessary improvements and replacement. Depreciation is computed using the straight-line method over the following useful lives:

| <u>Description</u> | <u>Years</u> |
|----------------------------|--------------|
| Intangibles | 7 |
| Land improvements | 10-20 |
| Infrastructure | 10-99 |
| Buildings and improvements | 10-40 |
| Vehicles and equipment | 5-21 |

Compensated Absences and Retirement Benefits

Employees earn vacation and sick leave as they provide services. Provision is made in the annual budget for vacation and sick leave. Pursuant to Town personnel policy and collective bargaining agreements, employees may accumulate (subject to certain limitations) unused vacation and sick leave earned and, upon retirement, resignation or death will be compensated for such amounts at current rates of pay.

For the Year Ended June 30, 2020

For governmental fund financial statements, compensated absences are reported as liabilities and expenditures as payments come due each period upon the occurrence of employee death or retirement. The entire compensated absence liability is reported on the government-wide and proprietary fund financial statements.

Bond Premiums

Bond premiums are amortized as a component of interest expense over the life of the related bond using the effective interest rate method. Bonds payable are reported in the accompanying financial statements gross of any applicable unamortized bond premiums.

Accrued Liabilities and Long-Term Obligations

All payables, accrued liabilities, and long-term obligations are reported in the government-wide financial statements. In general, governmental fund payables and accrued liabilities that, once incurred, are paid in a timely manner and in full from current resources are reported as obligations of the funds. However, compensated absences that will be paid from governmental funds are reported as liabilities in the fund financial statements only to the extent that they are due for payment during the current fiscal year. General obligation bonds and other long-term obligations that will be paid from governmental funds are recognized as a liability in the fund financial statements when due.

Postemployment Benefits Other Than Pensions (OPEB)

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the New Hampshire Retirement System (NHRS) OPEB Plan and additions to/deductions from NHRS's fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, NHRS recognizes benefit payments when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for non-registered commingled funds valued at net asset value (NAV) as a practical expedient to estimate fair value.

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the New Hampshire Retirement System (NHRS) and additions to/deductions from NHRS's fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms.

Net Position

Net position represents the difference between assets and deferred outflows of resources, and liabilities and deferred inflows of resources. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances on any borrowings used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the Town or through external restrictions imposed by creditors, grantors or laws or regulations of other governments. Unrestricted net position is the net amount of the assets, deferred outflows of resources, liabilities and

For the Year Ended June 30, 2020

deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted components of net position.

The Town's policy is to first apply restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net position is available.

Fund Balance Policy

The Town has segregated fund balance into five classifications: Nonspendable, Restricted, Committed, Assigned, and Unassigned. These components of fund balance are defined as follows:

- <u>Nonspendable Fund Balance</u>: Amounts that are not in a spendable form or are required to be maintained intact.
- <u>Restricted Fund Balance</u>: Amounts that can only be spent for specific purposes stipulated by external resource providers or by enabling legislation. Restrictions may be changed or lifted only with the consent of the external resource providers or the enabling legislation.
- <u>Committed Fund Balance</u>: Amounts constrained to specific purposes by a government itself using its highest level of decision-making authority. To be reported as committed, amounts cannot be used for any other purpose unless the government takes the same highest-level action to remove or change the constraint.
- <u>Assigned Fund Balance</u>: Amounts the Town intends to use for a specific purpose; intent can be expressed by Town Council or by an official or body to which Town Council delegates the authority. For all governmental funds other than the General Fund, any remaining positive balances are to be classified as 'Assigned'.
- <u>Unassigned Fund Balance</u>: Amounts that are available for any purpose; these amounts are reported only in the General Fund.

The Town Council delegates to the Town Administrator the authority to assign amounts to be used for specific purposes.

Spending Prioritizations

The Town's policy is to first apply restricted resources when expenditures are incurred for purposes for which both restricted and unrestricted fund balance is available. When expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications may be applied, committed resources are to be applied first, followed by assigned and unassigned.

Minimum Fund Balance

The Town will strive to maintain an unassigned fund balance in its General Fund equal to 8-17% of total annual appropriations of the Town (includes Town, County, School District and Precincts). The Town Council has the authority to apply the Town's beginning unassigned fund balance in order to balance the budget and to reduce the subsequent fiscal year property tax rate.

For the Year Ended June 30, 2020

Interfund Activity

Transfers between governmental and business-type activities on the government-wide statements are reported in the same manner as general revenues.

Exchange transactions between funds are reported as revenues in the seller funds and as expenditures/ expenses in the purchaser funds. Flows of cash or goods from one fund to another without a requirement for repayment are reported as interfund transfers. Interfund transfers are reported as other financing sources/uses in governmental funds and after non-operating revenues/expenses in the proprietary funds. Repayments from funds responsible for particular expenditures/expenses to the funds that initially paid for them are not presented on the financial statements.

Operating Revenues and Expenses

Operating revenues are those revenues that are generated directly from the primary activity of the proprietary fund. For the wastewater fund, these revenues are charges to customers for sales and services. Operating expenses, which include depreciation on capital assets, are necessary costs incurred to provide the service that is the primary activity of the proprietary fund. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

NOTE 2—DEPOSITS AND INVESTMENTS

Deposits and investments as of June 30, 2020 are classified in the accompanying financial statements as follows:

| Statement of net position: | |
|--------------------------------------|---------------|
| Cash and cash equivalents | \$ 15,719,276 |
| Investments | 10,471,816 |
| Statement of fiduciary net position: | |
| Investments | 2,470,744 |
| Total deposits and investments | \$ 28,661,836 |
| | |

Deposits and investments as of June 30, 2020 consist of the following:

| Cash on hand | \$ 2,035 |
|--------------------------------------|------------------|
| Deposits with financial institutions | 16,747,552 |
| Investments | 11,912,249 |
| Total deposits and investments | \$ 28,661,836 |

The Town's investment policy for governmental and proprietary fund types requires that deposits and investments be made in New Hampshire based financial institutions that are participants in one of the

For the Year Ended June 30, 2020

federal depository insurance programs. The Town limits its investments to demand deposits, short-term governmental securities or obligations, certificates of deposit, and repurchase agreements in accordance with New Hampshire State law (RSA 41:29) or the New Hampshire Public Deposit Investment Pool (NHPDIP), an external investment pool. Responsibility for the investments of the Trust Funds and Library Funds is with the Trustees of Trust Funds and Library Trustees, respectively.

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the more its fair value becomes sensitive to changes in market interest rates. The Town's investment policy regarding interest rate risk indicates that safety and liquidity are the primary objectives. Investments shall be limited to those with maturity dates which meet projected cash flow needs, 180 days or under.

Information about the sensitivity of the fair values of the Town's investments to market interest rate fluctuations is provided by the following table that shows the distribution of investments by maturity:

| | | Remaining Maturity | | |
|------------------------|--------------|--------------------|--------------|------------|
| | | (In Years) | | |
| <u>Investment Type</u> | Fair Value | 0-1 Years | 1-5 Years | > 5 Years |
| Bond mutual funds | \$ 9,190,542 | \$ - | \$ 9,000,649 | \$ 189,893 |

Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

The Town's investment policy addresses credit risk by limiting investments to the safest types of securities and diversifying the investment portfolio. The Town limits its investments to U.S. Treasury securities, U.S. Government agencies, Certificates of Deposit, Overnight Investments, and the New Hampshire Public Deposit Investment Pool.

The following is the actual rating as of year-end for each investment type:

| | | Ratings as of Year End | | |
|-----------------------|---------------|------------------------|---------------|--|
| Investment Type | Fair Value | <u>AAAm</u> | Not Rated | |
| State investment pool | \$ 1,000,906 | \$ 1,000,906 | | |
| Bond mutual funds | 9,190,542 | | \$ 9,190,542 | |
| Equity mutual funds | 1,636,321 | | 1,636,321 | |
| Money market funds | 84,480 | | 84,480 | |
| | \$ 11,912,249 | \$ 1,000,906 | \$ 10,911,343 | |

Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Town's deposits may not be returned to it. The custodial credit risk for investments is the risk that, in the event of the failure of

For the Year Ended June 30, 2020

the counterparty to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party.

In accordance with the Town's investment policy, all security transactions must be secured by collateral having a value at least 102% of the cash deposit in each case. The collateral shall only consist of securities in which Towns may invest, as provided in New Hampshire State law (RSA 368:57).

Of the Town's deposits with financial institutions at year end, \$15,199,404 was collateralized by securities held by the bank in the bank's name. As of June 30, 2020, Town investments in the following investment types were held by the same counterparty that was used to buy the securities:

| | Reported |
|---------------------|---------------|
| Investment Type | <u>Amount</u> |
| Bond mutual funds | \$ 9,190,542 |
| Equity mutual funds | 1,636,321 |
| Money market funds | 84,480 |
| | \$ 10,911,343 |

Investment in NHPDIP

The Town is a voluntary participant in the New Hampshire Public Deposit Investment Pool (NHPDIP), an external investment pool. The NHPDIP is not registered with the United States Securities and Exchange Commission as an investment company. The NHPDIP was created by State law and is administered by a public body of state, local and banking officials. Financial statements for the NHPDIP can be accessed through the NHPDIP's website at www.NHPDIP.com.

Investments in the NHPDIP are not investment securities and, as such, are not categorized by risk. The Town's exposure to derivatives is indirect through its participation in the NHPDIP. The Town's proportional share of these derivatives is not available. The fair value of the position in the investment pool is equal to the value of the pool shares.

Fair Value Measurement of Investments

The Town categorizes the fair value measurements of its investments within the fair value hierarchy established by accounting principles generally accepted in the United States. The fair value hierarchy categorizes the inputs to valuation techniques used for fair value measurement into three levels as follows (in order of priority):

- <u>Level 1 Inputs</u> Inputs that reflect quoted prices (unadjusted) in active markets for identical assets or liabilities that the Town has the ability to access at the measurement date.
- <u>Level 2 Inputs</u> Inputs other than quoted prices that are observable for assets or liabilities either directly or indirectly, including inputs in markets that are not considered to be active.
- Level 3 Inputs Significant unobservable inputs.

For the Year Ended June 30, 2020

As of June 30, 2020, the Town's investments measured at fair value, by type, were as follows:

| | Fair Val | Fair Value Measurements Using: | | | | |
|---------------------|---------------|--------------------------------|---------------|---------------|--|--|
| | Level 1 | Level 2 | Level 3 | _ | | |
| Investment Type | <u>Inputs</u> | <u>Inputs</u> | <u>Inputs</u> | <u>Total</u> | | |
| Bond mutual funds | \$ 9,190,542 | | | \$ 9,190,542 | | |
| Equity mutual funds | 1,636,321 | | | 1,636,321 | | |
| | \$ 10,826,863 | \$ - | \$ - | \$ 10,826,863 | | |

Bond and equity mutual funds classified as Level 1 are valued using unadjusted quoted prices in active markets for those securities.

Investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient are not classified in the fair value hierarchy.

NOTE 3—CAPITAL ASSETS

The following is a summary of changes in capital assets in the governmental activities:

| | Balance 7/1/2019 | | | | | | |
|-----------------------------------------------|------------------|--------------|----------------|---------------|-------------|--|--|
| Governmental activities: | | | | | | | |
| Capital assets not depreciated: | | | | | | | |
| Land | \$ 2,434,929 | | | \$ 2,434,929 | | | |
| Easements | 254,269 | | | 254,269 | | | |
| Construction in process | 954,332 | \$ 373,450 | \$ (954,332) | 373,450 | | | |
| Total capital assets not being depreciated | 3,643,530 | 373,450 | (954,332) | 3,062,648 | | | |
| Other capital assets: | | | | | | | |
| Intangibles | 205,935 | 31,200 | | 237,135 | | | |
| Land improvements | 792,990 | 256,984 | | 1,049,974 | | | |
| Infrastructure | 111,222,984 | | | 111,222,984 | | | |
| Buildings and improvements | 9,179,763 | 922,675 | | 10,102,438 | | | |
| Vehicles and equipment | 9,906,155 | 2,042,626 | (1,860,770) | 10,088,011 | | | |
| Total other capital assets at historical cost | 131,307,827 | 3,253,485 | (1,860,770) | 132,700,542 | | | |
| Less accumulated depreciation for: | | | | | | | |
| Intangibles | (152,318) | (31,648) | | (183,966) | | | |
| Land improvements | (264,219) | (77,400) | | (341,619) | | | |
| Infrastructure | (95,859,590) | (786,736) | | (96,646,326) | | | |
| Buildings and improvements | (5,341,291) | (225,428) | | (5,566,719) | | | |
| Vehicles and equipment | (6,612,165) | (641,642) | 1,650,784 | (5,603,023) | | | |
| Total accumulated depreciation | (108,229,583) | (1,762,854) | 1,650,784 | (108,341,653) | | | |
| Total other capital assets, net | 23,078,244 | 1,490,631 | (209,986) | 24,358,889 | | | |
| Total capital assets, net | \$ 26,721,774 | \$ 1,864,081 | \$ (1,164,318) | \$ 27,421,537 | | | |

For the Year Ended June 30, 2020

Depreciation was charged to governmental functions as follows:

| General government | \$ 55,512 |
|----------------------------------------------------|--------------|
| Public safety | 468,110 |
| Highways and streets | 1,024,248 |
| Sanitation | 93,467 |
| Culture and recreation | 121,517 |
| Total governmental activities depreciation expense | \$ 1,762,854 |

The balance of the assets acquired through capital leases as of June 30, 2020, is as follows:

| | ve | chicles and |
|--------------------------------|----------|-------------|
| | <u>e</u> | quipment |
| Cost | \$ | 234,795 |
| Less: accumulated depreciation | <u></u> | (161,422) |
| | \$ | 73,373 |

The following is a summary of changes in capital assets in the proprietary funds:

| | Balance | | | Balance |
|-----------------------------------------------|---------------|------------------------------------|--------------|---------------|
| | 7/1/2019 | <u>Additions</u> <u>Reductions</u> | | 6/30/2020 |
| Business-type activities: | | | | |
| Capital asset not depreciated: | | | | |
| Land | \$ 300,000 | | | \$ 300,000 |
| Construction in process | 2,124,402 | \$ 737,194 | \$ (991,954) | 1,869,642 |
| Total capital assets not being depreciated | 2,424,402 | 737,194 | (991,954) | 2,169,642 |
| Other capital assets: | | | | |
| Land improvements | | 17,750 | | 17,750 |
| Infrastructure | 24,372,720 | | | 24,372,720 |
| Buildings and improvements | 3,759,891 | 992,327 | | 4,752,218 |
| Vehicles and equipment | 962,436 | 47,223 | (13,500) | 996,159 |
| Total other capital assets at historical cost | 29,095,047 | 1,057,300 | (13,500) | 30,138,847 |
| Less accumulated depreciation for: | | | | |
| Land improvements | | | | - |
| Infrastructure | (12,986,073) | (664,647) | | (13,650,720) |
| Buildings and improvements | (3,750,595) | (43,104) | | (3,793,699) |
| Vehicles and equipment | (789,777) | (54,646) | 13,500 | (830,923) |
| Total accumulated depreciation | (17,526,445) | (762,397) | 13,500 | (18,275,342) |
| Total other capital assets, net | 11,568,602 | 294,903 | | 11,863,505 |
| Total capital assets, net | \$ 13,993,004 | \$ 1,032,097 | \$ (991,954) | \$ 14,033,147 |

Depreciation was charged to proprietary funds as follows:

Wastewater fund $\underline{\$ 762,397}$

For the Year Ended June 30, 2020

NOTE 4—LONG-TERM OBLIGATIONS

General Long-term Obligations

The changes in the Town's long-term obligations for the year ended June 30, 2020 are as follows:

| | | Balance | | | | | | Balance | D' | ue Within |
|----------------------------------------|----|-----------|------|------------------|-----|-------------------|----|-----------|----------|-----------|
| | | 7/1/2019 | A | <u>Additions</u> | R | <u>Reductions</u> | 9 | 6/30/2020 | <u>(</u> | One Year |
| Governmental activities: | | | | | | | | | | |
| General obligation bonds | \$ | 976,750 | | | \$ | (101,750) | \$ | 875,000 | \$ | 105,000 |
| Unamortized bond premium | | 110,614 | | | | (21,343) | | 89,271 | _ | |
| Total General obligation bonds payable | | 1,087,364 | \$ | - | | (123,093) | | 964,271 | | 105,000 |
| Tax increment financing bond | | | 2 | 2,500,000 | | | | 2,500,000 | | 250,000 |
| State of New Hampshire revolving loan | | | | 29,856 | | | | 29,856 | | |
| Capital leases payable | | 69,888 | | | | (34,450) | | 35,438 | | 35,438 |
| Compensated absences | _ | 418,648 | | 93,078 | | (10,989) | | 500,737 | | 31,492 |
| Total governmental activities | \$ | 1,575,900 | \$ 2 | 2,622,934 | \$ | (168,532) | \$ | 4,030,302 | \$ | 421,930 |
| Business-type activities: | | | | | | | | | | |
| Notes payable | \$ | 4,152,266 | \$ | 954,048 | \$ | (603,950) | \$ | 4,502,364 | \$ | 490,536 |
| State of New Hampshire revolving loan | | 947,917 | | 20,860 | | (954,048) | | 14,729 | | |
| Compensated absences | | 42,454 | | 17,981 | | (15,194) | | 45,241 | _ | |
| Total business-type activities | \$ | 5,142,637 | \$ | 992,889 | \$(| (1,573,192) | \$ | 4,562,334 | \$ | 490,536 |

Payments on the general obligation bonds, capital leases and compensated absences of the governmental activities are paid out of the General Fund. Payments on the tax increment financing bond payable are paid out of the Route 3A Infrastructure Tax Increment Financing Fund. Payments on the notes payable and compensated absences of the business-type activities are paid out of the Wastewater Fund.

General Obligation Bonds

Governmental Activities

Bonds payable at June 30, 2020 are comprised of the following individual issue:

| | | Final | | Balance |
|---------------|-------------|----------------------|----|----------|
| | Interest | Maturity | | at |
| | <u>Rate</u> | <u>Date</u> | 6 | /30/2020 |
| 2018 Series B | 2.56% | August 2028 | \$ | 875,000 |
| | Add: Unam | ortized Bond Premium | | 89,271 |
| | | Total Bonds Payable | \$ | 964,271 |

For the Year Ended June 30, 2020

Debt service requirements to retire general obligation bonds outstanding at June 30, 2020 are as follows:

| I | Principal | | Interest | | <u>Total</u> |
|----|-----------|------------------------------------------------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| \$ | 105,000 | \$ | 41,947 | \$ | 146,947 |
| | 100,000 | | 36,720 | | 136,720 |
| | 100,000 | | 31,620 | | 131,620 |
| | 95,000 | | 26,648 | | 121,648 |
| | 95,000 | | 21,803 | | 116,803 |
| | 380,000 | | 38,760 | | 418,760 |
| | 875,000 | | 197,498 | | 1,072,498 |
| | 89,271 | | | | 89,271 |
| \$ | 964,271 | \$ | 197,498 | \$ | 1,161,769 |
| | \$ | 100,000 100,000 95,000 95,000 380,000 875,000 89,271 | \$ 105,000 \$ 100,000 100,000 95,000 95,000 380,000 875,000 89,271 | \$ 105,000 \$ 41,947 100,000 36,720 100,000 31,620 95,000 26,648 95,000 21,803 380,000 38,760 875,000 197,498 89,271 | \$\frac{105,000}{100,000}\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$ |

Tax Increment Financing Bond

The tax increment financing bond payable at June 30, 2020 is comprised of the following individual issue:

| | | Final | Balance |
|--------------------|----------|---------------|--------------|
| | Interest | Maturity | at |
| | Rate | <u>Date</u> | 6/30/2020 |
| 2019 Route 3A Bond | 2.55% | December 2029 | \$ 2,500,000 |

Debt service requirements to retire the tax increment financing bond for governmental activities at June 30, 2020 are as follows:

| Year Ending | | | | |
|-----------------|------------------|----|-----------------|-----------------|
| <u>June 30.</u> | <u>Principal</u> | | <u>Interest</u> | <u>Total</u> |
| 2021 | \$ 250,000 | \$ | 63,750 | \$ 313,750 |
| 2022 | 250,000 |) | 57,375 | 307,375 |
| 2023 | 250,000 |) | 51,000 | 301,000 |
| 2024 | 250,000 |) | 44,625 | 294,625 |
| 2025 | 250,000 |) | 38,250 | 288,250 |
| 2026-2030 | 1,250,000 | | 95,625 | 1,345,625 |
| Total | \$ 2,500,000 | \$ | 350,625 | \$ 2,850,625 |

The Town has pledged a portion of future tax increment financing revenues to repay \$2,500,000 in tax increment bonds issued in December 2019 to finance infrastructure improvements within the Route 3A Corridor. The bonds are payable solely from the tax increment financing taxes. Incremental taxes were projected to produce in excess of 100% of the debt service requirements over the life of the bonds. For the current year total tax increment finance revenues were \$445,440.

For the Year Ended June 30, 2020

Notes Payable

Business-type Activities

Notes payable at June 30, 2020 are comprised of the following individual issues:

| | Interest Rate | Final Maturity <u>Date</u> | Balance at <u>6/30/2020</u> |
|---------------------------------------|---------------|----------------------------------|-----------------------------------|
| Wastewater Fund: | | | |
| Wastewater treatment plant upgrade | 3.73% | January 2030 | \$ 2,122,324 |
| Wastewater treatment facility upgrade | 3.10% | June 2031 | 1,708,558 |
| Wastewater treatment facility phase 3 | 2.00% | Setpmeber 2023 | 671,482 |
| 7.1 | | • | \$ 4,502,364 |

Debt service requirements to retire notes payable for business-type activities at June 30, 2020 are as follows:

| Year Ending | | | |
|-----------------|------------------|-----------------|--------------|
| <u>June 30,</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
| 2021 | \$ 490,536 | \$ 145,587 | \$ 636,123 |
| 2022 | 500,217 | 131,085 | 631,302 |
| 2023 | 510,202 | 116,279 | 626,481 |
| 2024 | 520,323 | 101,157 | 621,480 |
| 2025 | 354,733 | 85,710 | 440,443 |
| 2026-2030 | 1,971,030 | 239,023 | 2,210,053 |
| 2031 | 155,323 | 4,821 | 160,144 |
| Total | \$ 4,502,364 | \$ 823,662 | \$ 5,326,026 |

Capital Lease Obligations

Governmental Activities

Capital lease obligations represent lease agreements entered into for the financing of equipment acquisitions. These contracts are subject to cancellation should funds not be appropriated to meet payment obligations. Amounts are annually budgeted in the applicable function. The following are the individual capital lease obligations of the governmental activities at June 30, 2020:

| | | Final | Balance |
|-----------|-------------|---------------|-----------|
| | Interest | Maturity | at |
| | <u>Rate</u> | <u>Date</u> | 6/30/2020 |
| Equipment | 2.87% | December 2020 | \$ 35,438 |

Debt service requirements to retire capital lease obligations outstanding for governmental activities at June 30, 2020 are as follows:

| Year Ending | | | | | |
|-----------------|----------|----------|-----------|---------|--------------|
| <u>June 30,</u> | <u>P</u> | rincipal | <u>I1</u> | nterest | <u>Total</u> |
| 2021 | \$ | 35,438 | \$ | 1,017 | \$ 36,455 |

For the Year Ended June 30, 2020

State of New Hampshire Revolving Loans

The Town has drawn \$14,729 of \$3,465,716 in funds under the State of New Hampshire Water Pollution Control Revolving Loan Fund Program for the wastewater treatment facility phase 3A capital improvements project. Payments on the State of New Hampshire revolving loan balance are not scheduled to commence until the first anniversary of the scheduled completion date of the project or the date of substantial completion, whichever is earliest. Interest is accrued at 1% during the construction period of the project and is to be paid upon completion of the project within the following year.

As authorized by the Water Pollution Control Revolving Fund Program, the Town shall be provided federal financial assistance, whereby a portion of the principal sum will be forgiven. The principal forgiveness will be applied at the time of the initial loan repayment.

The Town has drawn \$29,856 of \$30,000 in funds under the State of New Hampshire Water Pollution Control Revolving Loan Fund Program for the stormwater collection system asset management program. Payments on the State of New Hampshire revolving loan balance are not scheduled to commence until the first anniversary of the scheduled completion date of the project or the date of substantial completion, whichever is earliest. Interest is accrued at 1% during the construction period of the project and is to be paid upon completion of the project within the following year.

As authorized by the Water Pollution Control Revolving Fund Program, the Town shall be provided federal financial assistance, whereby the principal sum of amounts drawn will be forgiven. The principal forgiveness will be applied at the time of the initial loan repayment.

NOTE 5—OTHER POSTEMPLOYMENT BENEFITS

Total OPEB Liabilities, Deferred Outflows of Resources, Deferred Inflows of Resources and OPEB Expense

| | _ | Deferred Outflows | OPEB <u>Liability</u> | _ | Deferred Inflows | <u>]</u> | OPEB Expense |
|-------------------------------------|----|----------------------|--------------------------|----|---------------------|----------|-----------------|
| Cost-Sharing Multiple Employer Plan | \$ | 161,648 | \$ 1,712,337 | \$ | 4,945 | \$ | 257,613 |
| Single Employer Plan | | 115,891 | 1,972,219 | | 34,979 | | 100,962 |
| Total | \$ | 277,539 | \$ 3,684,556 | \$ | 39,924 | \$ | 358,575 |

The net amount of deferred outflows of resources and deferred inflows of resources related to OPEB is reflected as an increase to unrestricted net position in the amount of \$237,615.

COST-SHARING MULTIPLE EMPLOYER PLAN

Plan Description

The New Hampshire Retirement System (NHRS) administers a cost-sharing multiple-employer other postemployment benefit plan (OPEB Plan). The OPEB Plan provides a medical insurance subsidy to qualified retired members.

For the Year Ended June 30, 2020

The NHRS issues a publicly available financial report that includes financial statements and required supplementary information for NHRS. That report may be obtained by writing to New Hampshire Retirement System at 54 Regional Drive, Concord, New Hampshire 03301 or from their website at www.nhrs.org.

The OPEB Plan is divided into four membership types. The four membership types are Group II Police Officer and Firefighters, Group I Teachers, Group I Political Subdivision Employees, and Group I State Employees. The OPEB plan is closed to new entrants.

Benefits Provided

Benefit amounts and eligibility requirements for the OPEB Plan are set by state law (RSA 100-A:52, RSA 100-A:52-a and RSA 100-A:52-b), and members are designated in statute by type. The medical insurance subsidy is a payment made by NHRS to the former employer or its insurance administrator toward the cost of health insurance for a qualified retiree, his/her qualified spouse, and his/her certified dependent children with a disability who are living in the household and being cared for by the retiree. If the health insurance premium amount is less than the medical subsidy amount, then only the health insurance premium amount will be paid. If the health insurance premium amount exceeds the medical subsidy amount, then the retiree or other qualified person is responsible for paying any portion that the employer does not pay.

Group I benefits are based on creditable service, age and retirement date. Group II benefits are based on hire date, age and creditable service. Medical subsidy rates established by RSA 100-A:52 II are dependent upon whether retirees are eligible for Medicare. Retirees not eligible for Medicare may receive a maximum medical subsidy of \$375.56 for a single person plan and \$751.12 for a two-person plan. Retirees eligible for Medicare may receive a maximum medical subsidy of \$236.84 for a single person plan and \$473.68 for a two-person plan.

Funding Policy

Per RSA-100:16, contribution rates are established and may be amended by the New Hampshire State legislature and are determined by the NHRS Board of Trustees based on an actuarial valuation. The Town's contribution rates for the covered payroll of public safety employees and political subdivision employees were 3.66% and 0.29%, respectively, for the year ended June 30, 2020. Contributions to the OPEB plan for the Town were \$159,480 for the year ended June 30, 2020. Employees are not required to contribute to the OPEB plan.

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2020, the Town reported a liability of \$1,712,337 for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2019, and the total OPEB liability used to calculate the net OPEB liability was determined by a roll forward of the actuarial valuation from June 30, 2018. The Town's proportion of the net OPEB liability was based on actual contributions by the Town during the relevant fiscal year relative to the actual contributions of all participating plan members, excluding contributions to separately finance specific liabilities of individual employers or NHRS. At June 30, 2019, the Town's proportion was approximately 0.3906 percent, which was an increase of 0.0044 percentage points from its proportion measured as of June 30, 2018.

For the Year Ended June 30, 2020

For the year ended June 30, 2020, the Town recognized OPEB expense of \$257,613. At June 30, 2020, the Town reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| | Ι | Deferred | D | eferred |
|-----------------------------------------------------------------------------------------------------------|----|------------|-----|---------|
| | Οι | utflows of | Inf | lows of |
| | R | esources | Re | sources |
| Differences between expected and actual experience | | | \$ | 2,979 |
| Net difference between projected and actual earnings on OPEB plan investments | | | | 1,925 |
| Changes in proportion and differences between Town contributions and proportionate share of contributions | \$ | 2,168 | | 41 |
| Town contributions subsequent to the measurement date | | 159,480 | | |
| Totals | \$ | 161,648 | \$ | 4,945 |

The Town reported \$159,480 as deferred outflows of resources related to OPEB resulting from Town contributions subsequent to the measurement date. This amount will be recognized as a reduction of the net OPEB liability in the measurement period ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense for the measurement periods as follows:

| <u>June 30,</u> | |
|-----------------|---------------|
| 2020 | \$ (2,128) |
| 2021 | (1,277) |
| 2022 | 133 |
| 2023 | 495 |
| | \$ (2,777) |

Actuarial Assumptions

The total OPEB liability was determined by a roll forward of the actuarial valuation as of June 30, 2018, using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

| Inflation | 2.50% |
|---------------------------|-----------------------------------------------------------------------------------------------------------------|
| Wage inflation | 3.25% (3.00% for Teachers) |
| Salary increases | 5.60%, average, including inflation |
| Investment rate of return | 7.25% per year, net of OPEB plan investment expense, including inflation for determining solvency contributions |

Mortality rates were based on the RP-2014 healthy annuitant and employee generational mortality tables for males and females with credibility adjustments, adjusted for fully generational mortality improvements using scale MP-2015, based on the last experience study.

For the Year Ended June 30, 2020

The actuarial assumptions used in the June 30, 2018 valuation were based on the results of the most recent actuarial experience study, which was for the period July 1, 2010 – June 30, 2015.

The long-term expected rate of return on OPEB Plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. Following is a table presenting target allocations and geometric real rates of return for each asset class:

| | | Weighted Average Long-Term |
|-------------------------|-------------------|------------------------------|
| Asset Class | Target Allocation | Expected Real Rate of Return |
| Domestic equity | 30% | 4.25-4.50% |
| International equity | 20% | 4.50-6.00% |
| Fixed income | 25% | 1.12-2.46% |
| Alternative investments | 15% | 4.86-7.90% |
| Real estate | _10%_ | 3.00% |
| Total | 100% | |

The discount rate used to measure the collective total OPEB liability as of June 30, 2019 was 7.25%. The projection of cash flows used to determine this single discount rate assumed that employer contributions will be made under the current statutes RSA 100-A:16 and RSA 100-A:53. Based on those assumptions, the OPEB Plan's fiduciary net position was projected to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB Plan investments was applied to all periods of projected benefit payments to determine the collective total OPEB liability.

Sensitivity of the Town's Proportionate Share of the Net OPEB Liability to Changes in the Discount Rate

The following presents the Town's proportionate share of the net OPEB liability calculated using the discount rate of 7.25 percent, as well as what the Town's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the single discount rate:

| | | Current | |
|--------------------|----------------|----------------|----------------|
| | 1% Decrease | Discount Rate | 1% Increase |
| | <u>(6.25%)</u> | <u>(7.25%)</u> | <u>(8.25%)</u> |
| Net OPEB Liability | \$ 1,857,291 | \$ 1,712,337 | \$ 1,586,383 |

For the Year Ended June 30, 2020

SINGLE EMPLOYER PLAN

Plan Description

The Town of Hooksett, New Hampshire administers the retiree health care benefits program, a single employer defined benefits plan that is used to provide postemployment benefits other than pensions (OPEB) for all permanent full-time employees. No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement 75.

Benefits Provided

The Town provides medical benefits to its eligible retirees and their covered dependents. To qualify for these benefits general employees hired prior to July 1, 2011 must reach age 60, reach age 50 with 10 years of service, or age plus service years equal 70. General employees hired on or after July 1, 2011 must reach age 65 with no service requirement or reach age 60 with 30 years of service to qualify for this benefit. Public safety employees hired prior to July 1, 2011 are required to reach age 45 with 20 years of service or reach age 60 with no service requirement to qualify for this benefit. Public safety employees hired on or after July 1, 2011 must reach age 50 or 52.5 with 25 years of service or reach age 60 with no service to qualify for this benefit. Eligible retirees and surviving spouses pay the full costs of the benefits premiums. The benefits, benefit levels, employee contributions and employer contributions are governed by RSA 100-A:50.

Employees Covered By Benefit Terms

As of July 1, 2019, the following employees were covered by the benefit terms:

| Inactive employees or beneficiaries currently receiving benefit payments | 23 |
|--------------------------------------------------------------------------|-----|
| Inactive employees entitled to but not yet receiving benefit payments | - |
| Active employees | 123 |
| | 146 |

Total OPEB Liability

The Town's total OPEB liability of \$1,972,219 was measured as of June 30, 2020 and was determined by an actuarial valuation as of July 1, 2019.

Actuarial Assumptions and Other Inputs for OPEB

The total OPEB liability in the July 1, 2019 valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

Salary increases 3.50% Discount rate 2.44%

Healthcare cost trend rates 7.00% for 2021, decreasing 0.25% per year to an

ultimate rate of 4.50% for 2031 and later years.

For the Year Ended June 30, 2020

The discount rate was based on an average of three 20-year bond indices as of June 30, 2020.

Mortality rates were based on the Society of Actuaries Pub-2010 Public Retirement Plans Healthy Male and Female Total Dataset Headcount-Weighted Mortality Tables with the Society of Actuaries Mortality Improvement Scale MP-2019.

Changes in the Total OPEB Liability

| | Total OPEB |
|----------------------------------------------------|------------------|
| | <u>Liability</u> |
| Balance at June 30, 2019 | \$ 1,934,856 |
| Changes for the year: | |
| Service cost | 45,598 |
| Interest | 45,724 |
| Changes of benefit terms | - |
| Differences between expected and actual experience | - |
| Changes in assumptions or other inputs | 67,844 |
| Benefit payments | (121,803) |
| Net changes | 37,363 |
| Balance at June 30, 2020 | \$ 1,972,219 |

Changes of assumptions and other inputs reflect a change in the discount rate of 3.50% at June 30, 2019 to 2.44% at June 30, 2020. Additionally, the mortality table and mortality improvement scale assumptions were updated.

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate

The following presents the total OPEB liability of the Town, as well as what the Town's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current discount rate:

| | | Current | |
|----------------------|----------------|---------------|--------------|
| | 1% Decrease | Discount Rate | 1% Increase |
| | <u>(1.44%)</u> | (2.44%) | (3.44%) |
| Total OPEB Liability | \$ 2,120,181 | \$ 1,972,219 | \$ 1,837,689 |

Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rate

The following presents the total OPEB liability of the Town, as well as what the Town's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower (6.00 percent decreasing to 3.50 percent) or 1-percentage-point higher (8.00 percent decreasing to 5.50 percent) than the current healthcare cost trend rate:

For the Year Ended June 30, 2020

| | | Healthcare | |
|----------------------|--------------|--------------|--------------|
| | | Cost Trend | |
| | 1% Decrease | Rates | 1% Increase |
| | (6.00% | (7.00% | (8.00% |
| | decreasing | decreasing | decreasing |
| | to 3.50%) | to 4.50%) | to 5.50%) |
| Total OPEB Liability | \$ 1,812,947 | \$ 1,972,219 | \$ 2,153,885 |

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2020, the Town recognized OPEB expense of \$100,962. At June 30, 2020, the Town reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| | Deferred | Deferred | |
|------------------------|-------------|------------|--|
| | Outflows of | Inflows of | |
| | Resources | Resources | |
| Changes of assumptions | \$ 115,891 | \$ 34,979 | |
| Totals | \$ 115,891 | \$ 34,979 | |

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| <u>June 30,</u> | |
|-----------------|--------------|
| 2021 | \$ 9,640 |
| 2022 | 9,640 |
| 2023 | 9,640 |
| 2024 | 9,640 |
| 2025 | 9,640 |
| Thereafter | 32,712 |
| | \$ 80,912 |

NOTE 6—DEFINED BENEFIT PENSION PLAN

Plan Description

The Town contributes to the New Hampshire Retirement System (NHRS), a public employee retirement system that administers a single cost-sharing multiple-employer defined benefit pension plan. The plan provides service, disability, death and vested retirement allowances to plan members and beneficiaries. Benefit provisions are established and may be amended by the New Hampshire State legislature.

The NHRS issues a publicly available financial report that includes financial statements and required supplementary information for NHRS. That report may be obtained by writing to New Hampshire Retirement System, 54 Regional Drive, Concord, New Hampshire 03301.

For the Year Ended June 30, 2020

Substantially all full-time state and local employees, public school teachers, permanent firefighters and permanent police officers within the State are eligible and required to participate in the Pension Plan.

The Pension Plan is divided into two membership groups. State and local employees and teachers belong to Group I. Police and firefighters belong to Group II.

Benefits Provided

Benefit formulas and eligibility requirements for the pension plan are set by State law (RSA 100-A).

Group I benefits are provided based on creditable service and average final salary for the highest of either three or five years, depending on when service commenced.

Group II benefits are provided based on age, years of creditable service and a benefit multiplier depending on vesting status as of January 1, 2012. The maximum retirement allowance for Group II members vested by January 1, 2012 (45 years of age with 20 years of service or age 60 regardless of years of creditable service) is the average final compensation multiplied by 2.5% multiplied by creditable service. For Group II members not vested by January 1, 2012 the benefit is calculated the same way but the multiplier used in the calculation will change depending on age and years of creditable service as follows:

| Years of Creditable Service as of January 1, 2012 | Minimum Age | Minimum Service | Benefit <u>Multiplier</u> |
|------------------------------------------------------|-------------|--------------------|------------------------------|
| At least 8 but less than 10 years | 46 | 21 | 2.4% |
| At least 6 but less than 8 years | 47 | 22 | 2.3% |
| At least 4 but less than 6 years | 48 | 23 | 2.2% |
| Less than 4 years | 49 | 24 | 2.1% |

Funding Policy

Covered police officers and fire employees are required to contribute 11.55% and 11.80%, respectively of their covered salary, whereas general employees are required to contribute 7.0% of their covered salary. The Town is required to contribute at an actuarially determined rate. The Town's contribution rates for the covered payroll of police officers, fire employees, and general employees were 24.77%, 26.43%, and 10.88%, respectively, for the year ended June 30, 2020. The Town contributes 100% of the employer cost for police officers, fire employees, and general employees of the Town.

Per RSA-100-A:16, plan member contribution rates are established and may be amended by the New Hampshire State legislature and employer contribution rates are determined by the NHRS Board of Trustees based on an actuarial valuation. The Town's contributions to the NHRS for the year ending June 30, 2020 were \$1,436,915.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2020, the Town reported a liability of \$16,163,409 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2019, and the total pension

For the Year Ended June 30, 2020

liability used to calculate the net pension liability was determined by a roll forward of the actuarial valuation from June 30, 2018. The Town's proportion of the net pension liability was based on actual contributions by the Town during the relevant fiscal year relative to the actual contributions of all participating plan members, excluding contributions to separately finance specific liabilities of individual employers or NHRS. At June 30, 2019, the Town's proportion was approximately 0.3359 percent, which was an increase of 0.0018 percentage points from its proportion measured as of June 30, 2018.

For the year ended June 30, 2020, the Town recognized pension expense of \$1,901,939. At June 30, 2020, the Town reported deferred outflows of resources and deferred inflows of resources related to pension from the following sources:

| | Ou | eferred tflows of esources | Ir | Deferred of the sources |
|-----------------------------------------------------------------------------------------------------------|------|----------------------------------|----|-------------------------|
| Differences between expected and actual experience | \$ | 89,369 | \$ | 347,559 |
| Net difference between projected and actual earnings on pension plan investments | | | | 132,032 |
| Changes of assumptions | | 579,937 | | |
| Changes in proportion and differences between Town contributions and proportionate share of contributions | | 155,282 | | 285,105 |
| Town contributions subsequent to the measurement date | 1 | 1,436,915 | | |
| Totals | \$ 2 | 2,261,503 | \$ | 764,696 |

The net amount of deferred outflows of resources and deferred inflows of resources related to pension is reflected as an increase to unrestricted net position in the amount of \$1,496,807. The Town reported \$1,436,915 as deferred outflows of resources related to pension resulting from Town contributions subsequent to the measurement date. This amount will be recognized as a reduction of the net pension liability in the measurement period ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pension will be recognized in pension expense for the measurement periods as follows:

| June 30, | |
|----------|---------------|
| 2020 | \$ 410,528 |
| 2021 | (384,784) |
| 2022 | (18,947) |
| 2023 | 53,095 |
| | \$ 59,892 |

Actuarial Assumptions

The total pension liability was determined by a roll forward of the actuarial valuation as of June 30, 2018, using the following actuarial assumptions:

For the Year Ended June 30, 2020

Inflation 2.50%

Wage inflation 3.25% (3.00% for Teachers)

Salary increases 5.60%, average, including inflation

Investment rate of return 7.25 percent, net of pension plan investment expense,

including inflation

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, with credibility adjustments, adjusted for fully generational mortality improvements using Scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2018 valuation were based on the results of the most recent actuarial experience study, which was for the period July 1, 2010 – June 30, 2015.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. Following is a table presenting target allocations and geometric real rates of return for each asset class:

| | | Weighted Average Long-Term |
|-------------------------|-------------------|------------------------------|
| Asset Class | Target Allocation | Expected Real Rate of Return |
| Domestic equity | 30% | 4.25-4.50% |
| International equity | 20% | 4.50-6.00% |
| Fixed income | 25% | 1.12-2.46% |
| Alternative investments | 15% | 4.86-7.90% |
| Real estate | 10% | 3.00% |
| Total | 100% | |

Discount Rate

The discount rate used to measure the collective pension liability was 7.25. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer contributions are projected based on the expected payroll of current members only. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the collective pension liability.

Sensitivity of the Town's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the Town's proportionate share of the net pension liability

For the Year Ended June 30, 2020

would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the single discount rate:

| | Current | | |
|-----------------------------------|---------------------|-----------------------|---------------------|
| | 1% Decrease (6.25%) | Discount Rate (7.25%) | 1% Increase (8.25%) |
| Town's proportionate share of the | (0.2370) | <u>(7.2370)</u> | (0.2570) |
| net pension liability | \$ 21,643,471 | \$ 16,163,409 | \$ 11,634,181 |

NOTE 7—LANDFILL POSTCLOSURE CARE COSTS

State and federal laws and regulations require that the Town place a final cover on its landfill when closed and perform certain maintenance and monitoring functions at the landfill site for thirty years after closure. During November 1999, a final cover was placed on the landfill. An estimated liability has been recorded based on the future postclosure care costs that will be incurred. The estimated liability for landfill postclosure care costs has a balance of \$50,580 as of June 30, 2020. However, the actual cost of postclosure care may be higher due to inflation, changes in technology, or changes in landfill laws and regulations. The Town will finance the post closure costs by making an annual appropriation.

The following is a summary of changes in the estimated liability for postclosure care costs for the year ended June 30, 2020:

| Balance - July 1, 2019 | \$ 45,750 |
|---------------------------------------------|--------------|
| Expenditures recognized in the General Fund | (3,214) |
| Net change in estimated liability | 8,044 |
| Balance - June 30, 2020 | \$ 50,580 |

NOTE 8—RESTRICTED NET POSITION

Net position is restricted for specific purposes at June 30, 2020 as follows:

| | Governmental |
|----------------------------------|-------------------|
| | <u>Activities</u> |
| Permanent Funds - Principal | \$ 207,679 |
| Permanent Funds - Income | 21,316 |
| Impact fees | 1,206,656 |
| Police asset forfeitures | 11,940 |
| Route 3A tax increment financing | 898,225 |
| Library operations | 180,974 |
| Private trusts | 85,230 |
| | \$ 2,612,020 |

NOTE 9—INTERFUND BALANCES AND TRANSFERS

The Town has combined the cash resources of its governmental fund types. For accounting and reporting purposes, that portion of the pooled cash balance is recorded in the specific fund as an interfund balance. Interfund balances at June 30, 2020 are as follows:

For the Year Ended June 30, 2020

| | | Due from | | | | | | | |
|------|---------------------------------------|--------------|----------------------|--------------|----|-------------|----|---------------|--|
| | | | Nonmajor | | | | | | |
| | | General | General Governmental | | | | | | |
| | | <u>Fund</u> | | <u>Funds</u> | | <u>Fund</u> | | <u>Totals</u> | |
| | General Fund | | \$ | 42,799 | \$ | 415 | \$ | 43,214 | |
| | Route 3A Infrastructure Tax Increment | | | | | | | | |
| e to | Financing Fund | \$ 887,511 | | | | | | 887,511 | |
| Due | Nonmajor Governmental Funds | 2,192,451 | | | | | | 2,192,451 | |
| | Agency Funds | 206,056 | | | | | | 206,056 | |
| | | \$ 3,286,018 | \$ | 42,799 | \$ | 415 | \$ | 3,329,232 | |

During the year, the Nonmajor Governmental Funds transferred \$128,703 to the General Fund. The transfers were made in accordance with budgetary authorizations.

NOTE 10—COMPONENTS OF FUND BALANCE

The components of the Town's fund balance for its governmental funds at June 30, 2020, are as follows:

| | General Fund | Route 3A Infrastructure Tax Increment Financing Fund | Nonmajor Governmental Funds | Total Governmental Funds |
|----------------------------------|-----------------|---------------------------------------------------------------|-----------------------------------|--------------------------------|
| Nonspendable for: | <u>r unu</u> | 1 maneing 1 and | <u>r unus</u> | <u>r unus</u> |
| Prepaid expenses | \$ 58,864 | | | \$ 58,864 |
| Tax deeded property | 584,785 | | | 584,785 |
| Permanent Funds - principal | 304,703 | | \$ 207,679 | 207,679 |
| Restricted for: | | | \$ 201,019 | 207,077 |
| Permanent Funds - income | | | 21,316 | 21,316 |
| Impact fees | | | 1,206,656 | 1,206,656 |
| Police asset forfeiture | | | 11,940 | 11,940 |
| Route 3A tax increment financing | | \$ 3,024,775 | 11,940 | 3,024,775 |
| Private trusts | | \$ 3,024,773 | 85,230 | 85,230 |
| Library operations | 180,974 | | 63,230 | 180,974 |
| Committed for: | 100,974 | | | 100,974 |
| Capital reserves | 1 026 771 | | | 1,826,771 |
| • | 1,826,771 | | | |
| Carryforward appropriations | 380,420 | | 226 521 | 380,420 |
| Conservation | | | 336,521 | 336,521 |
| Solid waste | | | 552,739 | 552,739 |
| Recreation | | | 159,865 | 159,865 |
| Ambulance | | | 214,559 | 214,559 |
| Police | | | 302,781 | 302,781 |
| Fire | | | 281 | 281 |
| Assigned for: | | | | |
| Encumbrances | 187,624 | | | 187,624 |
| Heritage | 36,767 | | | 36,767 |
| Compensated absences | 500,737 | | | 500,737 |
| Unassigned: | | | | |
| Unassigned - General operations | 3,200,959 | | | 3,200,959 |
| - | \$ 6,957,901 | \$ 3,024,775 | \$ 3,099,567 | \$ 13,082,243 |

For the Year Ended June 30, 2020

NOTE 11—PROPERTY TAXES

Taxes are levied on the assessed valuation of all taxable real property as of the prior April 1 (\$2,030,759,417 as of April 1, 2019) and are due in two installments on July 1, 2019 and December 23, 2019. Taxes paid after the due dates accrue interest at 8% per annum. Property taxes are recognized as revenue when received in cash or if available to finance current period operations (within sixty days of year-end).

Under State law, the Tax Collector obtains tax liens on properties which have unpaid taxes in the following calendar year after taxes were due for the amount of unpaid taxes, interest and costs. Priority tax liens obtained prior to April 1, 2019 accrue interest at 18% per annum. Priority tax liens obtained after April 1, 2019 accrue interest at 14% per annum. If the property is not redeemed within a two year redemption period, the property may be tax deeded to the Town.

In accordance with State law, the Town collects taxes for the Hooksett School District and Merrimack County, both independent governmental units, which are remitted to them as required by law. The Town also collects education taxes for the State of New Hampshire which are remitted directly to the school district. Total taxes appropriated during the year were \$26,903,326 and \$5,456,880 for the Hooksett District and Merrimack County, respectively. These taxes are not recognized as revenues in these financial statements. The Town bears responsibility for uncollected taxes.

NOTE 12—RISK MANAGEMENT

The Town is exposed to various risks of losses related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the fiscal year ended June 30, 2020, the Town was a member of and participated in a public entity risk pool (Trust) for property and liability insurance and worker's compensation coverage. Coverage has not been significantly reduced from the prior year and settled claims have not exceeded coverage in any of the past three years.

The Trust agreements permit the Trust to make additional assessments to members should there be a deficiency in Trust assets to meet its liabilities. Accounting principles generally accepted in the United States of America require members of pools with a sharing of risk to determine whether or not such assessment is probable and, if so, a reasonable estimate of such assessment. At this time, the Trust foresees no likelihood of an additional assessment for any of the past years. Claims expenditures and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. These losses include an estimate of claims that have been incurred but not reported. Based on the best available information there is no liability at June 30, 2020.

Property and Liability Insurance

The Trust provides certain property and liability insurance coverage to member towns, cities, and other qualified political subdivisions of New Hampshire. As a member of the Trust, the Town shares in contributing to the cost of and receiving benefit from a self-insured pooled risk management program. The program includes a Self-Insured Retention Fund from which is paid up to \$500,000 for each and every covered property, crime and/or liability loss that exceeds \$1,000, up to an aggregate of \$1,200,000. Each property loss is subject to a \$1,000 deductible. All losses over the aggregate are covered by insurance policies.

For the Year Ended June 30, 2020

Worker's Compensation

The Trust provides statutory worker's compensation coverage to member towns, cities, and other qualified political subdivisions of New Hampshire. The Trust is self-sustaining through annual member premiums and provides coverage for the statutorily required workers' compensation benefits and employer's liability coverage up to \$2,000,000. The program includes a Loss Fund from which is paid up to \$500,000 for each and every covered claim.

NOTE 13—CONTINGENT LIABILITIES

Litigation

There may be various claims and suits pending against the Town, which arise in the normal course of the Town's activities. In the opinion of Town management, any potential claims against the Town which are not covered by insurance are immaterial and would not affect the financial position of the Town.

Federal Grants

The Town participates in a number of federally assisted grant programs. These programs are subject to financial and compliance audits by the grantors or their representatives. The amounts, if any, of expenditures which may be disallowed by the granting agency cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

Consolidated Communications Tax Abatement Settlement

During November 2019, the Town settled the telephone pole tax abatement case with Consolidated Communications for the tax years 2011 through 2018. Terms of the settlement require the Town to refund Consolidated Communications \$303,191 through a combination of tax credits and refunds to be split over 2019 and 2020 tax years. At June 30, 2020 the remaining balance due to Consolidated Communications is \$151,596.

NOTE 14—IMPLEMENTATION OF FUTURE ACCOUNTING STANDARDS

The Governmental Accounting Standards Board (GASB) has issued Statement No. 84, *Fiduciary Activities*, which the Town is required to implement in the fiscal year ending June 30, 2021. Management believes that this pronouncement will have a potentially significant impact on the Town's financial statements, wherein certain funds currently reported as Fiduciary Funds will require classification as a Governmental Fund. Additionally, certain balances currently reported within the Town's Governmental Funds will require classification within the Fiduciary Funds. Lastly, Agency Funds will be known as Custodial Funds and the Town will be required to report on the additions to and deductions from the Custodial Funds.

SCHEDULE 1
TOWN OF HOOKSETT, NEW HAMPSHIRE
Schedule of Revenues, Expenditures and Changes in Fund Balance
Budget and Actual (Budgetary Basis) - General Fund

For the Year Ended June 30, 2020

| | Budgeted | Amounts | | Variance with Final Budget - | |
|-------------------------------------------|---------------|---------------|--------------------------|------------------------------|--|
| | Original | <u>Final</u> | Actual <u>Amounts</u> | Favorable (Unfavorable) | |
| Revenues: | | | | | |
| Taxes | \$ 10,829,080 | \$ 10,829,080 | \$ 10,552,728 | \$ (276,352) | |
| Licenses and permits | 4,262,450 | 4,262,450 | 4,376,488 | 114,038 | |
| Intergovernmental | 1,214,950 | 1,472,651 | 1,480,286 | 7,635 | |
| Charges for services | 88,520 | 88,520 | 61,486 | (27,034) | |
| Interest income | 250,000 | 250,000 | 196,704 | (53,296) | |
| Miscellaneous | 164,750 | 419,699 | 548,894 | 129,195 | |
| Total Revenues | 16,809,750 | 17,322,400 | 17,216,586 | (105,814) | |
| Expenditures: | | | | | |
| Current operations: | | | | | |
| General government | 2,727,869 | 2,852,217 | 2,769,260 | 82,957 | |
| Public safety | 9,057,196 | 9,326,236 | 8,941,823 | 384,413 | |
| Highways and streets | 2,752,355 | 2,594,349 | 2,372,568 | 221,781 | |
| Sanitation | 1,207,158 | 1,192,158 | 1,021,239 | 170,919 | |
| Health and welfare | 163,328 | 168,878 | 123,837 | 45,041 | |
| Culture and recreation | 640,447 | 625,199 | 578,293 | 46,906 | |
| Conservation | 1,277 | 1,277 | 1,278 | (1) | |
| Economic development | 700 | 700 | 700 | - | |
| Capital outlay | 979,677 | 893,071 | 840,224 | 52,847 | |
| Debt service: | | | | | |
| Principal retirement | 101,750 | 101,750 | 101,750 | - | |
| Interest and fiscal charges | 111,221 | 111,221 | 49,746 | 61,475 | |
| Total Expenditures | 17,742,978 | 17,867,056 | 16,800,718 | 1,066,338 | |
| Excess revenues over (under) expenditures | (933,228) | (544,656) | 415,868 | 960,524 | |
| Other financing sources (uses): | | | | | |
| State of NH revolving loan issuance | 30,000 | 30,000 | 29,856 | (144) | |
| Transfers in | 430,008 | 430,008 | 378,049 | (51,959) | |
| Transfers out | (1,573,289) | (1,581,441) | (1,573,289) | 8,152 | |
| Total Other financing sources (uses) | (1,113,281) | (1,121,433) | (1,165,384) | (43,951) | |
| Net change in fund balance | (2,046,509) | (1,666,089) | (749,516) | 916,573 | |
| Fund Balance at beginning of year | | | | | |
| - Budgetary Basis | 6,439,875 | 6,439,875 | 6,439,875 | | |
| Fund Balance at end of year | ¢ 4202.266 | A 772 706 | Φ 5 (00.350 | ф 01 <i>6 57</i> 2 | |
| - Budgetary Basis | \$ 4,393,366 | \$ 4,773,786 | \$ 5,690,359 | \$ 916,573 | |

SCHEDULE 2

TOWN OF HOOKSETT, NEW HAMPSHIRE

Schedule of Changes in the Town's Proportionate Share of the Net OPEB Liability

For the Year Ended June 30, 2020

| Cost-Sharing Multiple Employer Plan Informati | tion Only | V |
|-----------------------------------------------|-----------|---|
|-----------------------------------------------|-----------|---|

| | | Cost Sharing | Tuttiple Employer | Than Information Only | |
|---------------|------------------|------------------|-------------------|-----------------------|-----------------------|
| | | Town's | | Town's Proportionate | Plan Fiduciary |
| | Town's | Proportionate | | Share of the Net | Net Position |
| | Proportion of | Share of the | Town's | OPEB Liability | as a Percentage |
| Measurement | the Net OPEB | Net OPEB | Covered | as a Percentage of | of the Total |
| Period Ended | <u>Liability</u> | <u>Liability</u> | <u>Payroll</u> | Covered Payroll | OPEB Liability |
| | | | | | |
| June 30, 2019 | 0.39057804% | \$ 1,712,337 | \$ 7,456,023 | 22.97% | 7.75% |
| June 30, 2018 | 0.38620507% | \$ 1,768,224 | \$ 7,212,186 | 24.52% | 7.53% |
| June 30, 2017 | 0.25496169% | \$ 1,165,771 | \$ 6,805,386 | 17.13% | 7.91% |
| June 30, 2016 | 0.26770334% | \$ 1,295,966 | \$ 6,718,349 | 19.29% | 5.21% |

SCHEDULE 3 TOWN OF HOOKSETT, NEW HAMPSHIRE Schedule of Town OPEB Contributions

For the Year Ended June 30, 2020

Cost-Sharing Multiple Employer Plan Information Only

| | Cost-Sharing wuitipic Employer Tian Information Only | | | | | | | | |
|---------------|------------------------------------------------------|-------------|----------|---------------|-------------|----------|----|----------------|-----------------|
| | | | Con | tributions in | | | | | |
| | | | Rel | lation to the | | | | | Contributions |
| | Cor | ntractually | Co | ontractually | Cont | ribution | | Town's | as a Percentage |
| | R | Lequired |] | Required | Def | iciency | | Covered | of Covered |
| Year Ended | Co | ntribution | <u>C</u> | ontribution | <u>(E</u> : | xcess) | | <u>Payroll</u> | <u>Payroll</u> |
| | | | | | | | | - | - |
| June 30, 2020 | \$ | 159,480 | \$ | (159,480) | \$ | - | \$ | 7,696,734 | 2.07% |
| June 30, 2019 | \$ | 178,343 | \$ | (178,343) | \$ | - | \$ | 7,456,023 | 2.39% |
| June 30, 2018 | \$ | 170,830 | \$ | (170,830) | \$ | - | \$ | 7,212,186 | 2.37% |
| June 30, 2017 | \$ | 151,116 | \$ | (151,116) | \$ | - | \$ | 6,805,386 | 2.22% |
| June 30, 2016 | \$ | 155,552 | \$ | (155,552) | \$ | - | \$ | 6,718,349 | 2.32% |

SCHEDULE 4
TOWN OF HOOKSETT, NEW HAMPSHIRE
Schedule of Changes in the Town's Total OPEB Liability and Related Ratios

For the Year Ended June 30, 2020

| Single Employer Plan Information Only | _ | | |
|------------------------------------------------------------------|----------------------------|----------------------------|----------------------------|
| Total OPEB Liability: | <u>2020</u> | <u>2019</u> | <u>2018</u> |
| Service cost | \$ 45,598 | \$ 93,401 | \$ 96,766 |
| Interest | 45,724 | 70,561 | 63,420 |
| Changes of benefit terms | - | - | - |
| Changes of assumptions or other inputs | 67,844 | 71,350 | (52,238) |
| Differences between expected and actual experience | - | - | - |
| Benefit payments Net change in total OPEB liability | (121,803) 37,363 | <u>(60,128)</u> 175,184 | <u>(45,617)</u> 62,331 |
| Total OPEB liability at beginning of year | 1,934,856 | 1,759,672 | 1,697,341 |
| Total OPEB liability at end of year | \$ 1,972,219 | \$ 1,934,856 | \$ 1,759,672 |
| Covered employee payroll | \$ 8,649,246 | \$ 6,200,946 | \$ 6,049,703 |
| Total OPEB liability as a percentage of covered employee payroll | 22.80% | 31.20% | 29.09% |
| Significant Actuarial Assumptions | _ | | |
| Discount rate | 2.44% | 3.50% | 3.87% |
| Health cost trend rates: | | | |
| Initial Ultimate | 7.0% - 2021 4.5% - 2031 | 9.0% - 2017 5.0% - 2025 | 9.0% - 2017 5.0% - 2025 |
| Mortality improvement scale | MP-2019 | MP-2014 | MP-2014 |
| Salary increase rate | 3.50% | 3.50% | 3.50% |

SCHEDULE 5
TOWN OF HOOKSETT, NEW HAMPSHIRE
Schedule of Changes in the Town's Proportionate Share of the Net Pension Liability
For the Year Ended June 30, 2020

| Measurement Period Ended | Town's Proportion of the Net Pension <u>Liability</u> | Town's Proportionate Share of the Net Pension <u>Liability</u> | Town's Covered <u>Payroll</u> | Town's Proportionate Share of the Net Pension Liability (Asset) as a Percentage of Covered Payroll | Plan Fiduciary Net Position as a Percentage of the Total Pension Liability |
|-----------------------------|-------------------------------------------------------|----------------------------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| June 30, 2019 | 0.33592205% | \$ 16,163,409 | \$ 7,456,023 | 216.78% | 65.59% |
| June 30, 2018 | 0.33409581% | \$ 16,069,677 | \$ 7,212,186 | 222.81% | 64.73% |
| June 30, 2017 | 0.33357614% | \$ 16,405,250 | \$ 6,805,386 | 241.06% | 62.66% |
| June 30, 2016 | 0.34560942% | \$ 18,378,110 | \$ 6,718,349 | 273.55% | 58.30% |
| June 30, 2015 | 0.34184351% | \$ 13,542,223 | \$ 6,582,012 | 205.75% | 65.47% |
| June 30, 2014 | 0.35368587% | \$ 13,275,903 | \$ 6,631,475 | 200.20% | 66.32% |
| June 30, 2013 | 0.34427117% | \$ 14,816,689 | \$ 6,308,421 | 234.87% | 59.81% |

SCHEDULE 6
TOWN OF HOOKSETT, NEW HAMPSHIRE
Schedule of Town Pension Contributions

For the Year Ended June 30, 2020

| | | | ntributions in | | | | Contributions |
|---------------|-----------------------------------------|----|------------------------------------|----|----------------------------------|-------------------------------------|-------------------------------------|
| Year Ended | ontractually Required ontribution | C | ontractually Required Contribution | De | tribution ficiency excess) | Town's Covered <u>Payroll</u> | as a Percentage of Covered Payroll |
| June 30, 2020 | \$ 1,436,915 | \$ | (1,436,915) | \$ | - | \$ 7,696,734 | 18.67% |
| June 30, 2019 | \$ 1,462,153 | \$ | (1,462,153) | \$ | - | \$ 7,456,023 | 19.61% |
| June 30, 2018 | \$ 1,410,527 | \$ | (1,410,527) | \$ | - | \$ 7,212,186 | 19.56% |
| June 30, 2017 | \$ 1,222,034 | \$ | (1,222,034) | \$ | - | \$ 6,805,386 | 17.96% |
| June 30, 2016 | \$ 1,237,555 | \$ | (1,237,555) | \$ | - | \$ 6,718,349 | 18.42% |
| June 30, 2015 | \$ 1,146,844 | \$ | (1,146,844) | \$ | - | \$ 6,582,012 | 17.42% |
| June 30, 2014 | \$ 1,147,439 | \$ | (1,147,439) | \$ | - | \$ 6,631,475 | 17.30% |
| June 30, 2013 | \$ 856,043 | \$ | (856,043) | \$ | - | \$ 6,308,421 | 13.57% |

TOWN OF HOOKSETT, NEW HAMPSHIRE NOTES TO REQUIRED SUPPLEMENTARY INFORMATION

For the Year Ended June 30, 2020

NOTE 1—BUDGET TO ACTUAL RECONCILIATION

Amounts recorded as budgetary amounts in the Schedule of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual (Budgetary Basis) – General Fund (Schedule 1) are reported on the basis budgeted by the Town. Those amounts differ from those reported in conformity with accounting principles generally accepted in the United States of America in the Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds (Exhibit D). Property tax budgetary revenues are recognized when levied rather than when susceptible to accrual. Budgetary revenues and other financing sources and expenditures and other financing uses were adjusted for encumbrances, non-budgetary revenues and expenditures, and budgetary transfers in and out as follows:

| | Revenues | Expenditures |
|-----------------------------------------|---------------|---------------|
| | and Other | and Other |
| | Financing | Financing |
| | Sources | <u>Uses</u> |
| Per Exhibit D | \$ 17,472,198 | \$ 18,643,199 |
| Difference in property taxes meeting | | |
| susceptible to accrual criteria | 93,698 | |
| Encumbrances - June 30, 2019 | | (486,203) |
| Encumbrances - June 30, 2020 | | 187,624 |
| Non-budgetary revenues and expenditures | (190,751) | (1,543,902) |
| Budgetary transfers in and out | 249,346 | 1,573,289 |
| Per Schedule 1 | \$ 17,624,491 | \$ 18,374,007 |
| | | |

Major Special Revenue Fund

The Town adopts its budgets under regulations of the New Hampshire Department of Revenue Administration which differ from accounting principles generally accepted in the United States of America. Consequently, budgetary information is not presented for the Route 3A Infrastructure Tax Increment Financing Fund, as the information is neither practical nor meaningful.

NOTE 2—BUDGETARY FUND BALANCE

The components of the budgetary fund balance for the General Fund as of June 30, 2020 are as follows:

| Nonspendable: | |
|-----------------------------|-----------------|
| Prepaid expenses | \$ 58,864 |
| Tax deeded property | 584,785 |
| Committed for: | |
| Carryforward appropriations | 380,420 |
| Assigned for: | |
| Compensated absences | 500,737 |
| Unassigned: | |
| General operations | 4,165,553 |
| | \$ 5,690,359 |

TOWN OF HOOKSETT, NEW HAMPSHIRE NOTES TO REQUIRED SUPPLEMENTARY INFORMATION (CONTINUED)

For the Year Ended June 30, 2020

NOTE 3—SCHEDULE OF CHANGES IN THE TOWN'S PROPORTIONATE SHARE OF THE NET OPEB LIABILITY AND SCHEDULE OF TOWN OPEB CONTRIBUTIONS

In accordance with GASB Statement #75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, the Town is required to disclose historical information for each of the prior ten years within a schedule of changes in the Town's proportionate share of the net OPEB liability, and schedule of Town OPEB contributions. The Town implemented the provisions of GASB Statement #75 during the year ended June 30, 2018. Accordingly, the historic information has only been presented for those years which information was readily available. Additional disclosures will be made in future years as additional information becomes available.

NOTE 4—SCHEDULE OF CHANGES IN THE TOWN'S TOTAL OPEB LIABILITY AND RELATED RATIOS

In accordance with GASB Statement #75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, the Town is required to disclose historical information for each of the prior ten years within a schedule of changes in the Town's total OPEB liability and related ratios. The Town implemented the provisions of GASB Statement #75 during the year ended June 30, 2018. Accordingly, the historic information has only been presented for those years which information was readily available. Additional disclosures will be made in future years as additional information becomes available.

No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement 75.

NOTE 5—SCHEDULE OF CHANGES IN THE TOWN'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY AND SCHEDULE OF TOWN PENSION CONTRIBUTIONS

In accordance with GASB Statement #68, Accounting and Financial Reporting for Pensions, the Town is required to disclose historical information for each of the prior ten years within a schedule of changes in the Town's proportionate share of the net pension liability, and schedule of Town pension contributions. The Town implemented the provisions of GASB Statement #68 during the year ended June 30, 2015. Accordingly, the historic information has only been presented for those years which information was readily available. Additional disclosures will be made in future years as additional information becomes available.

Changes in Actuarial Assumptions

For the June 30, 2015 actuarial valuation, the New Hampshire Retirement System reduced its assumption for the investment rate of return from 7.75% to 7.25%, decreased the price inflation from 3.0% to 2.5%, decreased the wage inflation from 3.75% to 3.25%, and decreased the salary increases from 5.8% to 5.6%. Additionally, the mortality table was changed from the RP-2000 projected to 2020 with Scale AA to the RP-2014 employee generational mortality table for males and females, adjusted for mortality improvements using Scale MP-2015.

SCHEDULE A TOWN OF HOOKSETT, NEW HAMPSHIRE Combining Balance Sheet Governmental Funds - All Nonmajor Funds June 30, 2020

| | Special Revenue <u>Funds</u> | Permanent <u>Funds</u> | Combining <u>Totals</u> |
|-------------------------------------------------|------------------------------------|------------------------|----------------------------|
| ASSETS | | | |
| Cash and cash equivalents | \$ 454,269 | | \$ 454,269 |
| Investments | 85,230 | \$ 246,190 | 331,420 |
| Accounts receivable, net | 168,734 | | 168,734 |
| Due from other governments | 14,844 | | 14,844 |
| Due from other funds | 2,192,451 | | 2,192,451 |
| Total Assets | 2,915,528 | 246,190 | 3,161,718 |
| DEFERRED OUTFLOWS OF RESOURCES | | | |
| Total Deferred Outflows of Resources | - | - | |
| Total Assets and Deferred Outflows of Resources | \$ 2,915,528 | \$ 246,190 | \$ 3,161,718 |
| LIABILITIES | | | |
| Accounts payable | \$ 7,390 | | \$ 7,390 |
| Accrued expenses | 11,962 | | 11,962 |
| Due to other funds | 25,604 | \$ 17,195 | 42,799 |
| Total Liabilities | 44,956 | 17,195 | 62,151 |
| DEFERRED INFLOWS OF RESOURCES | | | |
| Total Deferred Inflows of Resources | - | <u> </u> | - |
| FUND BALANCES | | | |
| Nonspendable | | 207,679 | 207,679 |
| Restricted | 1,303,826 | 21,316 | 1,325,142 |
| Committed | 1,566,746 | • | 1,566,746 |
| Total Fund Balances | 2,870,572 | 228,995 | 3,099,567 |
| Total Liabilities, Deferred Inflows of | | | |
| Resources, and Fund Balances | \$ 2,915,528 | \$ 246,190 | \$ 3,161,718 |

SCHEDULE A-1 TOWN OF HOOKSETT, NEW HAMPSHIRE Combining Balance Sheet Governmental Funds - All Nonmajor Special Revenue Funds June 30, 2020

| ASSETS | Conservation Commission <u>Fund</u> | Impact Fees <u>Fund</u> | Solid Waste Disposal <u>Fund</u> | Recreation Revolving <u>Fund</u> | Ambulance Service <u>Fund</u> |
|-------------------------------------------------|-------------------------------------------|-------------------------------|----------------------------------------|----------------------------------------|-------------------------------------|
| Cash and cash equivalents | \$ 336,051 | | | | \$ 118,218 |
| Investments | , ,,,,,,, | | | | +, |
| Accounts receivable, net | | | | | 117,672 |
| Due from other governments | | | | | 14,844 |
| Due from other funds | 490 | \$ 1,206,656 | \$ 552,739 | \$ 161,772 | |
| Total Assets | 336,541 | 1,206,656 | 552,739 | 161,772 | 250,734 |
| DEFERRED OUTFLOWS OF RESOURCES | | | | | |
| Total Deferred Outflows of Resources | - | | | | |
| Total Assets and Deferred Outflows of Resources | \$ 336,541 | \$ 1,206,656 | \$ 552,739 | \$ 161,772 | \$ 250,734 |
| LIABILITIES | | | | | |
| Accounts payable | \$ 20 | | | \$ 1,907 | \$ 4,904 |
| Accrued expenses | | | | | 5,667 |
| Due to other funds | | | | | 25,604 |
| Total Liabilities | 20 | \$ - | \$ - | 1,907 | 36,175 |
| DEFERRED INFLOWS OF RESOURCES | | | | | |
| Total Deferred Inflows of Resources | | | | | |
| FUND BALANCES | | | | | |
| Restricted | | 1,206,656 | | | |
| Committed | 336,521 | | 552,739 | 159,865 | 214,559 |
| Total Fund Balances | 336,521 | 1,206,656 | 552,739 | 159,865 | 214,559 |
| Total Liabilities, Deferred Inflows of | | | | | |
| Resources, and Fund Balances | \$ 336,541 | \$ 1,206,656 | \$ 552,739 | \$ 161,772 | \$ 250,734 |
| | | | | | (continued) |

SCHEDULE A-1
TOWN OF HOOKSETT, NEW HAMPSHIRE
Combining Balance Sheet
Governmental Funds - All Nonmajor Special Revenue Funds
June 30, 2020
(continued)

| A GODEN | Drug Forfeiture <u>Fund</u> | Police Special Details <u>Fund</u> | Fire Special Details <u>Fund</u> | Private Trust <u>Funds</u> | Total Nonmajor Special Revenue Funds |
|-------------------------------------------------|-----------------------------------|------------------------------------------|----------------------------------------|----------------------------------|--------------------------------------------|
| ASSETS | | | | | Φ 454.260 |
| Cash and cash equivalents Investments | | | | \$ 85,230 | \$ 454,269 85,220 |
| Accounts receivable, net | | \$ 51,062 | | \$ 65,230 | 85,230 168,734 |
| Due from other governments | | \$ 31,002 | | | 14,844 |
| Due from other funds | \$ 11,940 | 258,573 | \$ 281 | | 2,192,451 |
| Total Assets | 11,940 | 309,635 | 281 | 85,230 | 2,915,528 |
| 10.00.1.1550.0 | | | | | |
| DEFERRED OUTFLOWS OF RESOURCES | | | | | |
| Total Deferred Outflows of Resources | | | | | |
| Total Assets and Deferred Outflows of Resources | \$ 11,940 | \$ 309,635 | \$ 281 | \$ 85,230 | \$ 2,915,528 |
| | | | | | |
| LIABILITIES | | | | | |
| Accounts payable | | \$ 559 | | | \$ 7,390 |
| Accrued expenses | | 6,295 | | | 11,962 |
| Due to other funds | <u></u> | | ф. | ф. | 25,604 |
| Total Liabilities | \$ - | 6,854 | \$ - | \$ - | 44,956 |
| DEFERRED INFLOWS OF RESOURCES | | | | | |
| Total Deferred Inflows of Resources | <u> </u> | | <u> </u> | | |
| Total Deferred filliows of Resources | | | | | |
| FUND BALANCES | | | | | |
| Restricted | 11,940 | | | 85,230 | 1,303,826 |
| Committed | , | 302,781 | 281 | , | 1,566,746 |
| Total Fund Balances | 11,940 | 302,781 | 281 | 85,230 | 2,870,572 |
| Total Liabilities, Deferred Inflows of | · | | | · | |
| Resources, and Fund Balances | \$ 11,940 | \$ 309,635 | \$ 281 | \$ 85,230 | \$ 2,915,528 |

SCHEDULE B
TOWN OF HOOKSETT, NEW HAMPSHIRE
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds - All Nonmajor Funds
For the Year Ended June 30, 2020

| | | Special | | | | |
|-------------------------------------------|----|--------------|----|--------------|----|---------------|
| | I | Revenue | | Permanent | | Combining |
| | | <u>Funds</u> | | <u>Funds</u> | | <u>Totals</u> |
| Revenues: | | | | | | |
| Intergovernmental | \$ | 35,196 | | | \$ | 35,196 |
| Charges for services | | 925,127 | | | | 925,127 |
| Interest and investment income (loss) | | 26,492 | \$ | (596) | | 25,896 |
| Miscellaneous | | 504,816 | | 1,800 | | 506,616 |
| Total Revenues | | 1,491,631 | | 1,204 | | 1,492,835 |
| Expenditures: | | | | | | |
| Current operations: | | | | | | |
| General government | | | | 600 | | 600 |
| Public safety | | 1,026,139 | | | | 1,026,139 |
| Highways and streets | | 207,883 | | | | 207,883 |
| Culture and recreation | | 10,552 | | 131 | | 10,683 |
| Conservation | | 305,644 | | | | 305,644 |
| Total Expenditures | | 1,550,218 | | 731 | _ | 1,550,949 |
| Excess revenues over (under) expenditures | | (58,587) | | 473 | | (58,114) |
| Other financing sources (uses): | | | | | | |
| Transfers out | | (111,508) | | (17,195) | | (128,703) |
| Total Other financing sources (uses) | | (111,508) | | (17,195) | | (128,703) |
| Net change in fund balances | | (170,095) | | (16,722) | | (186,817) |
| Fund Balances at beginning of year | | 3,040,667 | | 245,717 | | 3,286,384 |
| Fund Balances at end of year | \$ | 2,870,572 | \$ | 228,995 | \$ | 3,099,567 |

SCHEDULE B-1
TOWN OF HOOKSETT, NEW HAMPSHIRE
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds - All Nonmajor Special Revenue Funds
For the Year Ended June 30, 2020

| | Conservation Commission <u>Fund</u> | Impact Fees <u>Fund</u> | Solid Waste Disposal <u>Fund</u> | Recreation Revolving <u>Fund</u> | Ambulance Service <u>Fund</u> |
|-------------------------------------------|-------------------------------------------|-------------------------------|----------------------------------------|----------------------------------------|-------------------------------------|
| Revenues: | | | | | |
| Intergovernmental | | | | | \$ 35,196 |
| Charges for services | | | \$ 127,769 | \$ 6,150 | 520,132 |
| Interest and investment income | \$ 995 | \$ 13,296 | 6,100 | 1,942 | 138 |
| Miscellaneous | 650 | 432,898 | 14,397 | | |
| Total Revenues | 1,645 | 446,194 | 148,266 | 8,092 | 555,466 |
| Expenditures: | | | | | |
| Current operations: | | | | | |
| Public safety | | 60,444 | | | 747,689 |
| Highways and streets | | 207,883 | | | |
| Culture and recreation | | | | 10,552 | |
| Conservation | 305,644 | | | | |
| Total Expenditures | 305,644 | 268,327 | | 10,552 | 747,689 |
| Excess revenues over (under) expenditures | (303,999) | 177,867 | 148,266 | (2,460) | (192,223) |
| Other financing sources (uses): | | | | | |
| Transfers out | | | (111,508) | | |
| Total Other financing sources (uses) | | | (111,508) | | |
| Net change in fund balances | (303,999) | 177,867 | 36,758 | (2,460) | (192,223) |
| Fund Balances at beginning of year | 640,520 | 1,028,789 | 515,981 | 162,325 | 406,782 |
| Fund Balances at end of year | \$ 336,521 | \$ 1,206,656 | \$ 552,739 | \$ 159,865 | \$ 214,559 (continued) |

SCHEDULE B-1
TOWN OF HOOKSETT, NEW HAMPSHIRE
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds - All Nonmajor Special Revenue Funds

For the Year Ended June 30, 2020 (continued)

| | Fo | Drug orfeiture <u>Fund</u> | Spe | Police cial Details Fund | _ | Fire ial Details <u>Fund</u> | Private Trust <u>Funds</u> | al Nonmajor cial Revenue <u>Funds</u> |
|-------------------------------------------|----|----------------------------------|-----|--------------------------|----|------------------------------------|----------------------------------|---------------------------------------------|
| Revenues: | | | | | | | | |
| Intergovernmental | | | | | | | | \$ 35,196 |
| Charges for services | | | \$ | 268,737 | \$ | 2,339 | | 925,127 |
| Interest and investment income | \$ | 140 | | 2,487 | | 16 | \$ 1,378 | 26,492 |
| Miscellaneous | | | | | | | 56,871 | 504,816 |
| Total Revenues | _ | 140 | _ | 271,224 | | 2,355 | 58,249 | 1,491,631 |
| Expenditures: | | | | | | | | |
| Current operations: | | | | | | | | |
| Public safety | | | | 193,394 | | 4,347 | 20,265 | 1,026,139 |
| Highways and streets | | | | | | | | 207,883 |
| Culture and recreation | | | | | | | | 10,552 |
| Conservation | | | | | | | | 305,644 |
| Total Expenditures | _ | | _ | 193,394 | | 4,347 | 20,265 | 1,550,218 |
| Excess revenues over (under) expenditures | | 140 | | 77,830 | | (1,992) | 37,984 | (58,587) |
| Other financing sources (uses): | | | | | | | | |
| Transfers out | | | | | | | | (111,508) |
| Total Other financing sources (uses) | | - | | - | | - | - | (111,508) |
| Net change in fund balances | | 140 | | 77,830 | | (1,992) | 37,984 | (170,095) |
| Fund Balances at beginning of year | | 11,800 | _ | 224,951 | | 2,273 | 47,246 | 3,040,667 |
| Fund Balances at end of year | \$ | 11,940 | \$ | 302,781 | \$ | 281 | \$ 85,230 | \$ 2,870,572 |

SCHEDULE C
TOWN OF HOOKSETT, NEW HAMPSHIRE
Combining Statement of Fiduciary Net Position
Fiduciary Funds - All Agency Funds
June 30, 2020

| ASSETS | Central Hooksett Water Precinct Agency Fund | Hooksett Village Hookset Water Precinct School Dist Agency Fund Agency Fu | rict Agency | School Impact Fee <u>Agency Fund</u> | Combining <u>Totals</u> |
|----------------------------------|---------------------------------------------|---------------------------------------------------------------------------|---------------------|--------------------------------------------|----------------------------|
| Investments Due from other funds | \$ 511,385 | \$ 518,155 \$ 796,6 | \$ 644,541 6,260 | \$ 199,796 | \$ 2,470,744 206,056 |
| Total Assets | \$ 511,385 | \$ 518,155 \$ 796,6 | \$ 650,801 | \$ 199,796 | \$ 2,676,800 |
| LIABILITIES | | | | | |
| Accounts payable | | | \$ 6,260 | | \$ 6,260 |
| Due to others | | | 644,541 | | 644,541 |
| Due to other governments | \$ 511,385 | <u>\$ 518,155</u> <u>\$ 796,6</u> | | \$ 199,796 | 2,025,999 |
| Total Liabilities | \$ 511,385 | \$ 518,155 \$ 796,6 | \$ 650,801 | \$ 199,796 | \$ 2,676,800 |