

AGENDA

Town of Hooksett Town Council Wednesday, January 4, 2023 at 5:30 PM

A meeting of the Town Council will be held Wednesday, January 4, 2023 in the Hooksett Municipal Building commencing at **5:30 PM**.

1.	CALI	L TO ORDER								
2.	PRO	PROOF OF POSTING								
3.	ROLI	ROLL CALL								
4.	NON	-PUBLIC SESSION #1 NH RSA 91-A:3 II								
5.		LIC SESSION WILL BEGIN IMMEDIATELY FOLLOWING THE NON-PUBLIC SION NOTED ABOVE								
6.	PLE	DGE OF ALLEGIANCE								
7.	AGE	NDA OVERVIEW								
8.	PUBI	LIC HEARINGS								
	8.1.	Public Hearing to discuss modifications to Town Ordinance #00-26 "Signage Regulations of Town Roads"	5 - 8							
		Staff Report - SR-22-228 - Pdf								
	8.2.	Public Hearing to accept value over \$5,000.00 from multiple donors now and through the event for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e,II. (see New Business Item)	9 - 12							
		Staff Report - SR-22-235 - Pdf								
	8.3.	Public Hearing to accept donations that value in total over \$10,000.00 from multiple donors for the "Light Up the Village" event to the Town of Hooksett Heritage Commission per RSA 31:95-b, III (a) (see New Business item) Staff Report - SR-22-229 - Pdf	13 - 15							
	8.4.	Public Hearing per RSA 31:95-b, III(a) to accept a one-time bridge payment of	17 - 18							
	0.4.	\$284,293.86 from the New Hampshire Department of Transportation for maintenance, construction and reconstruction of municipally owned bridges. (see New Business Item) Staff Report - SR-22-236 - Pdf	17 - 10							
	0.5		4000							
	8.5.	Public Hearing per RSA 674;40-a for Summit View Subdivision (Churchill Drive and Old Mill Lane) - Request for Street Approval (see New Business Item) Staff Report - SR-22-238 - Pdf	19 - 20							
9.	SPF	CIAL RECOGNITION								
	- . - .									

10. PUBLIC INPUT - 15 MINUTES

Hooksett Municipal Employee - New Hire

9.1.

Anyone requesting auxiliary aids or services is asked to contact the Administration Department five business days prior to the meeting. Page

11.	SCHE	DULED APPOINTMENTS	
	11.1.	Town of Hooksett and Hooksett Police Supervisor's Unit Contract Effective July 1, 2023	
	11.2.	Rick Sager and/or Weston Sager, NH Tax Deed & Property Auctions - Interview for Town Owned Property Auction Services Staff Report - SR-22-234 - Pdf	21 - 39
	11.3.	Jay T. St. Jean or Representative, JSJ Auctions, LLC - Interview for Town Owned Property Auction Services Staff Report - SR-22-233 - Pdf	41 - 58
	11.4.	Lamberts Park Memorial Pathway <u>Staff Report - SR-22-232 - Pdf</u>	59 - 66
12.	CONS	SENT AGENDA	
	12.1.	To accept a donation totaling \$300.00 from George and Daniel Bureau to the Town of Hooksett for the Family Services Department per RSA 31:95-b, III(b) Staff Report - SR-22-224 - Pdf	67
	12.2.	To accept a donation totaling \$100.00 from Robert McGuiness to the Town of Hooksett for the Family Services Department per RSA 31:95-b, III(b) Staff Report - SR-22-225 - Pdf	69
	12.3.	To accept a donation totaling \$1,000.00 from Russell Pelletier Construction Svcs, LLC to the Town of Hooksett for Family Services Department per RSA 31:95-b, III(b) Staff Report - SR-22-226 - Pdf	71
13.	NOMI	NATIONS AND APPOINTMENTS	
14.	BRIE	FRECESS	
15.	OLD I	BUSINESS	
	15.1.	Proposed New Zoning Article (Section 3.6F of the Town Charter) for the Hooksett Town Council to vote on Planning Board recommended Zoning Amendments - Next Step to place on the March 2023 Ballot Staff Report - SR-22-222 - Pdf	73 - 75
	15.2.	Proposed to amend Section 11.2 of the Hooksett Town Charter to follow RSA 673:6, I (a) and allow five (5) alternates on the Zoning Board of Adjustment Staff Report - SR-22-223 - Pdf	77 - 79
	15.3.	FY 2023-24 Budget and Warrant Articles <u>Staff Report - SR-22-240 - Pdf</u>	81
16.	NEW	BUSINESS	
	16.1.	Accept Value over \$5,000.00 from multiple donors now and through the event for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 32:95-e, II Staff Report - SR-22-241 - Pdf	83 - 85

Anyone requesting auxiliary aids or services is asked to contact the Administration Department five business days prior to the meeting.

16.2.	Accept donations that value in total over \$10,000.00 from multiple donors for the "Light Up the Village" event to the Town of Hooksett Heritage Commission per RSA 31:95-b, III (a)	87 - 88
	Staff Report - SR-22-230 - Pdf	
16.3.	Accept a one-time bridge payment of \$284,293.86 from the New Hampshire Department of Transportation for maintenance, construction and reconstruction of municipally owned bridges. Staff Report - SR-22-237 - Pdf	89 - 91
16.4.	Summit View Subdivision Request for Street Approval and Release of Security Checks Totaling \$330,190	93 - 106
	Staff Report - SR-22-239 - Pdf	
16.5.	To Approve the purchase of a 2023 Chevrolet Tahoe PPV, all related emergency and K9 equipment and graphics, to replace the Hooksett Police Department K9 Vehicle. Purchase was approved by voters as special warrant article #16 during the 2022 election. Staff Report - SR-22-231 - Pdf K9 Tahoe	107 - 128
16.6.	Town of Hooksett and IAFF Local 3264 CBA Contract Effective July 1, 2023	
16.7.	Town Councilor Conflict of Interest	
APPR	OVAL OF MINUTES	
17.1.	Public: 12/7/22	119 - 133
	<u>TC12072022</u>	
17.2.	Non-Public: 12/7/22	
TOW	N ADMINISTRATOR'S REPORT	
TOW	N COUNCIL FUTURE AGENDA ITEMS	
INFO	RMATIONAL ITEMS AND CORRESPONDENCE	
SUB-	COMMITTEE REPORTS	
PUBL	IC INPUT	
NON-	PUBLIC SESSION NH RSA 91-A:3 II	
ADJC	URNMENT	
_	IC INPUT	
	Two 15-minute Public Input sessions will be allowed during each Council Meeting. Time will be divided equally among those wishing to speak, however,no person will be allowed to speak for more than 5 minutes. No person may address the council more than twice on any issue in any meeting. Comments must be addressed to the Chair and must not be personal or derogatory about any other person.	
3.	Any questions must be directly related to the topic being discussed and must be addressed to the Chair only, who after consultation with Council and Town	

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Anyone requesting auxiliary aids or services is asked to contact the Administration Department five business days prior to the meeting.

personal in nature. Issues raised during Public Input, which cannot be resolved or answered at that time, or which require additional discussion or research,

Administrator, will determine if the question can be answered at that time. Questions cannot be directed to an individual Councilor and must not be

- will be noted by the Town Administrator who will be responsible for researching and responding to the comment directly during normal work hours or by bringing to the Council for discussion at a subsequent meeting. The Chair reserves the right to end questioning if the questions depart from clarification to deliberation.
- 4. Council members may request a comment be added to New Business at a subsequent meeting.
- 5. No one may speak during Public Input except the person acknowledged by the Chair. Direct questions or comments from the audience are not permitted during Public Input.

Town Council STAFF REPORT



To: Town Council

Title: Public Hearing to discuss modifications to Town Ordinance #00-26 "Signage

Regulations of Town Roads"

Meeting: Town Council - 04 Jan 2023

Department: Police Department

Staff Contact: Janet Bouchard, Police Chief

BACKGROUND INFORMATION:

Members of the Town Council tasked the Code Enforcement Officer and Police Chief with possible solutions for on-street parking issues that were occurring in town. A revision to the current ordinance is the proposed solution. It will be enforceable utilizing existing citations.

FINANCIAL IMPACT:

None

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Town Council to Open the public hearing, hear from the public. Close the public hearing and move to approve the new proposed language of Town Ordinance #00-26 "Signage Regulations of Town Roads" on January 18, 2023 meeting of Town Council.

SUGGESTED MOTION:

Motion to approve the new proposed language of Town Ordinance #00-26 "Signage Regulations of Town Roads" on January 18, 2023 meeting of Town Council.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion

ATTACHMENTS:

Public Hearing Notice #00-26 Parking Parking Ordinance - 00-26

TOWN OF HOOKSETT PUBLIC NOTICE

The Hooksett Town Council will conduct a Public Hearing on Wednesday January 4 at 6:00pm in Council Chambers of Hooksett Town Hall, 35 Main St, Hooksett NH. In accordance with the Town Charter Section 3.6 Ordinances, the purpose of this Public Hearing is to amend the Signage Regulation of Town Road Ordinance #00-26 Section 1.1 Parking Prohibitions. The Town of Hooksett ordains that, pursuant to RSA 41:11 of the New Hampshire State Statues and Section 3.6 of the Hooksett Town Charter, the ordinance is subject to Public Hearing. A copy of Ordinance #00-26 can be reviewed at Town Hall 2nd floor Community Development Dept. during regular town Office hours.

SIGNAGE REGULATION OF TOWN ROAD ORDINANCE # 00-26

The Town of Hooksett ordains that, pursuant to RSA 41:11 of the New Hampshire State Statues and Section 3.6 of the Hooksett Town Charter, the following ordinance is hereby enacted in the Town of Hooksett:

SECTION 1

<u>NO PARKING</u> – Parking is prohibited at designated areas as indicated by posted signs. An inventory list of all approved "No Parking" signs is maintained at the Town Clerk's office and at the Highway Department for public inspection.

SECTION 1.1

PARKING PROHIBITIONS -

- A. <u>A person shall not park a vehicle upon any street, highway, or town parking facility</u> for the principal purpose of displaying it for sale, washing, maintenance or repairs; repairs of an emergency nature will be excluded.
- B. A person shall not park a commercial vehicle (as defined below) upon any residential street, or town parking facility at any time, unless the actual loading or unloading of materials is occurring thereof.
- C. A person in violation of this provision shall be subject to fines and penalties as set forth in Administrative Enforcement of Parking Violations Ordinance #00-28, under "NO PARKING ZONE". Violators can be removed under the direction of the Hooksett Police Department. Charges for towing and storage shall be paid by the owner for release of the vehicle.

Commercial Vehicle: A motor vehicle or trailer, not including a resident's personal vehicle that has been modified to accommodate a disability, or a vehicle used exclusively for agriculture or farming when located on and accessory to a permitted agricultural use, that exhibits one or more of the following characteristics:

- 1. Has more than two (2) axles.
- 2. Has a height greater than seven (7) feet.
- 3. Has a length greater than (19) feet.
- 4. Has a Gross Vehicle Weight Rating (GVWR) of greater than ten thousand (10,000) pounds.
- 5. <u>Is registered as other than "passenger", "antique" or "street rod" vehicle, and is designed, maintained, or used primarily for the transportation of passengers, property or freight for hire, compensation, or profit.</u>

6. <u>Has special ramps, hoists, buckets, cranes, arms, platforms, or similar features</u> designed primarily to lift, tow or carry motor vehicles, equipment, trailers, materials or workers.

SECTION 2

<u>NO TRUCKING</u> – Trucks exceeding three ton GVW are prohibited on roads with signage marked "No Through Trucking". Exclusions shall be trucks making a delivery to a home or business on the prohibited road. An inventory list of all approved "No Through Trucks" signs and designated "No Through Truck" streets are maintained at the Town Clerk's office and at the Highway Department for public inspection.

SECTION 3

<u>STOP SIGNS</u> – All stop signs approved by the Town Council shall be posted by the Hooksett Highway Department and deemed legal and enforceable. An inventory list of all legal stop is maintained at the Town Clerk's office and at the Highway Department for public inspection.

SECTION 4

All other regulatory and advisory signs approved by the Town Council are authorized to be posted by the Highway Department and deemed legal and enforceable.

SECTION 5

<u>PENALTY</u> – Any person, persons, firm, partnership or corporation, found violating any provision of this ordinance, shall be fined no more than \$1,000 for each day such violation continues.

SECTION 6

This ordinance shall become effective upon passage

ADOPTED: 12/14/94

Town Council STAFF REPORT



To: Town Council

Title: Public Hearing to accept value over \$5,000.00 from multiple donors now and

through the event for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e,II. (see New

Business Item)

Meeting: Town Council - 04 Jan 2023

Department: Family Services

Staff Contact: Peter Flynn, Family Services Director

BACKGROUND INFORMATION:

Public Hearing to accept value over \$5,000.00 from multiple donors now and through the event for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e,II. Family Service Director, Peter Flynn, in attendance at meeting for Council or audience Q & A

FINANCIAL IMPACT:

Donations

RECOMMENDATION:

Open public hearing, listen to public comments, close public hearing and see new business item

SUGGESTED MOTION:

See new business item

TOWN ADMINISTRATOR'S RECOMMENDATION:

See recommendation under new business

ATTACHMENTS:

<u>Public Hearing Notice-Family Services Holiday Donations</u> Donation Acceptance -Jan. 2023

TOWN OF HOOKSETT PUBLIC HEARING NOTICE

The Hooksett Town Council will be holding a public hearing on Wednesday, January 4, 2023, at 6:00pm at the Hooksett Town Hall Chambers, 35 Main Street, Hooksett, NH. The purpose of the public hearing is to accept the donation value over \$5,000.00 from multiple donors for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e, II. For documentation or questions contact the Hooksett Family Services Department at 603-485-8769.

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Donor Name (cash & other donations) James Mazalewski & James O donnell Denise Casico Bolduc	Address 1465 Hooksett Rd 6 Sunrise Blvd	City Hooksett Hooksett	State NH NH	zip	03106 03106	Winter Cloth Gift cards	S Cash donations 900 100
Donor Name Winter Clothing Salvation Army	Address	City	State	zip		Approx. cost \$10,000.00	
Donor Name Christmas Gifts							
Carolyn Taylor	52 Lantern Lane	Hooksett	NH		03106	\$200.00	
Ruth Hanlon	57 Sagewood Circle	Hooksett	NH		03106	\$200.00	
Mike Kotrlik Cub Scout Pack 292	28 Trent Rd	Hooksett	NH		03106	\$200.00	
Jane Naleway	26 Grant Dr	Hooksett	NH		03106	\$100.00	
Joan Lauterborn	38 Hunt St	Hooksett	NH		03106	\$100.00	
Kathy Hughes	44 Fairfield Dr	Concord	NH			\$200.00	
Michelle Zorawowoicz	2 Sandy Lane	Hooksett	NH		03106	\$200.00	
Brigid Cox Cub Scout Pack 292	45 Sherwood Dr	Hooksett	NH		03106	\$400.00	
Kim Boyle	9 Woodstone Terrace	Hooksett	NH		03106	\$200.00	
Marika Yakabovich	15 Doris Dr	Hooksett	NH		03106	\$100.00	
David Bowen	7 Farrwood Dr	Hooksett	NH		03106	\$200.00	
Pauline J Elliot Girl Scout troop #10026	68 S Bow Rd	Hooksett	NH		03106	\$100.00	
Jennifer Stone	41 Sterling Ave	Hooksett	NH		03106	\$300.00	
Michael Taylor C/O Admix	144 Harvey Rd	Londonderry	NH		03053	800.00	
Dale Aumann Cawley Builders Club	38 Post Rd	Hooksett	NH		03106	\$300.00	
Brook Ridge Ladies Group	3 Mailhouse Rd	Hooksett	NH		03106	\$300.00	
Michele Sampson	22 Post Rd	Hooksett	NH		03106	\$300.00	
Melanie Godbout C/O Hooksett Memor	ia5 Memorial Drive	Hooksett	NH		03106	\$400.00	
Bob Camire C/o N E Document Systems	750 E Industrial Dr	Manchester	NH		03109	\$500.00	
Melissa Shessier	15 Nancy Lane	Hooksett	NH		03106	\$200.00	
Barbara & Bob Thinnes	58 Lindsay Rd	Hooksett	NH		03106	\$600.00	
Lindsey & Chris Marley	40 Churchill Dr	Hooksett	NH		03106	\$100.00	
Jennifer Roy	141 West River Rd	Hooksett	NH		03106	\$600.00	
Benjamin Roy	141 West River Rd	Hooksett	NH		03106	\$200.00	
Pam St Germain	28 Main St	Hooksett	NH		03106	\$300.00	
Susan & Katey Auger	31 Mammoth Rd	Hooksett	NH		03106	\$200.00	

Agenda Item #8.2.

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Max Auger	90 Rockland Ave	Portland	ME	04102	\$100.00
Cheri Wolff	1465 Hooksett Rd #143	Hooksett	NH	03106	\$200.00
Lea Maguire c/o Cawley Middle School	89 Whitehall Rd	Hooksett	NH	03106	\$600.00
Above & Beyond Childcare	1461 Hooksett Rd	Hooksett	NH	03106	\$600.00
Amy Gioseffi	7 Autumn Run	Hooksett	NH	03106	\$100.00
Matthew Harding	32 Martins Ferry Rd	Hooksett	NH	03106	\$200.00
Mary Go Round	13 Morgan Dr	Hooksett	NH	03106	\$300.00
Debbie Odonnel					\$100.00
Denise Cascio Bloduc	6 Sunrise Blvd	Hooksett	NH	03106	\$100.00
Linda Szelog @ Little Apples	Hooksett Rd	Hooksett	NH	03106	\$100.00 \$9,700.00
					33,700.00

Town Council STAFF REPORT



To: Town Council

Title: Public Hearing to accept donations that value in total over \$10,000.00 from

multiple donors for the "Light Up the Village" event to the Town of Hooksett Heritage Commission per RSA 31:95-b, III (a) (see New Business item)

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Wendy Baker, Executive Assistant

BACKGROUND INFORMATION:

Donations came in to help the Heritage Commission light the village area for the holidays in the "Light Up the Village" event on December 9, 2022.

FINANCIAL IMPACT:

Donations and the Heritage Commission will pay for all costs associated with this event.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Open the Public Hearing, listen to public comments, close the public hearing and see new business item.

SUGGESTED MOTION:

See New Business Item

TOWN ADMINISTRATOR'S RECOMMENDATION:

See recommendation under new business

ATTACHMENTS:

Public Hearing Notice-Light Up the Village Donations Light up the Village

TOWN OF HOOKSETT PUBLIC HEARING NOTICE

The Hooksett Town Council will be holding a public hearing on Wednesday, January 4, 2023, at 6:00pm at the Hooksett Town Hall Chambers, 35 Main Street, Hooksett, NH. The purpose of the public hearing is to accept donations of over \$10,000.00 from multiple donors for the "Light Up the Village" event to the Town of Hooksett for the Heritage Commission per RSA 31:95-e, II(a). For documentation or questions contact the Hooksett Heritage Commission at hooksettheritagecommission@gmail.com

Light Up the Village

R Collins	\$	25.00	Craft Sale
A Lacasse	\$	150.00	
A Lacasse	\$	1,020.00	
T Miller	\$	25.00	Craft Sale
M Wells	\$	500.00	
Harnisch Realty Group	\$	500.00	
A Lacasse	\$	1,500.00	
W Gehris	\$	500.00	
Barrett Insurance	\$	250.00	
Manchester Sand & Gravel	\$	2,000.00	
JR Mechanical LLC	\$	300.00	
Fidelity	\$	1,000.00	
Dead River Company	\$	500.00	
C Klocek	\$	50.00	
Starr Cleaning LLC	\$	50.00	
B Shields	\$	25.00	
J Scott	\$ \$	25.00	
L Currier	\$	50.00	
J Morgan	\$	25.00	
J Stone	\$	100.00	
B Boston	\$	25.00	Craft Sale
Merrimack County Savings Bank	\$	150.00	
Kenna Gendron Agency LLC	\$	150.00	
R Szollar	\$	150.00	
Foy Law Office	\$	500.00	
R Szollar	\$	500.00	
T Huppe	\$	25.00	
Hooksett Head School Society	\$	150.00	
Cash	\$	624.00	_
	\$:	10,869.00	

Town Council STAFF REPORT



To: Town Council

Title: Public Hearing per RSA 31:95-b, III(a) to accept a one-time bridge payment of

\$284,293.86 from the New Hampshire Department of Transportation for

maintenance, construction and reconstruction of municipally owned bridges. (see

New Business Item)

Meeting: Town Council - 04 Jan 2023

Department: Community Development

Staff Contact: Bruce Thomas, Town Engineer

BACKGROUND INFORMATION:

Per Public Hearing per RSA 31:95-b, III(a), a hearing is required to accept a one-time bridge payment of \$284,293.86 from the New Hampshire Department of Transportation for maintenance, construction and reconstruction of municipally owned bridges.

FINANCIAL IMPACT:

Additional funds available for bridge projects, including the Lilac Pedestrian Bridge inspection, and the Donati Park Pedestrian Bridge footing design.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Open Public Hearing per RSA 31:95-b, III(a) Close Public Hearing

SUGGESTED MOTION:

Motion to open Public Hearing per RSA 31:95-b, III(a) Motion to close Public Hearing See New Business Item for approval and additional information.

TOWN ADMINISTRATOR'S RECOMMENDATION:

See recommendation under new business

ATTACHMENTS:

008 Public Hearing Notice Bridge Funding Acceptance

TOWN OF HOOKSETT PUBLIC HEARING NOTICE The Town of Hooksett Town Council hereby provides notice that it will hold a public hearing to accept a one-time bridge payment of \$284,293.86 for maintenance, construction and reconstruction of municipally owned bridges. The public hearing is scheduled for Wednesday, January 4, 2023, at the Hooksett Municipal Building, 35 Main Street, at 6:00 p.m. Any questions can be directed to the Town Engineer at (603) 419-4003 or bthomas@hooksett.org.

Town Council STAFF REPORT



To: Town Council

Title: Public Hearing per RSA 674;40-a for Summit View Subdivision (Churchill Drive

and Old Mill Lane) - Request for Street Approval (see New Business Item)

Meeting: Town Council - 04 Jan 2023

Department: Community Development

Staff Contact: Bruce Thomas, Town Engineer

BACKGROUND INFORMATION:

Per Public Hearing per RSA 674;40-a, a hearing is required for the acceptance of Churchill Drive and Old Mill Lane.

The developer of the Summit View Subdivision requesting that the Town of Hooksett accept Churchill Drive and Old Mill Lane.

FINANCIAL IMPACT:

None, although Public Works will have to maintain the road once accepted.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Open Public Hearing per RSA 674;40-a. Close Public Hearing

SUGGESTED MOTION:

Motion to open Public Hearing per RSA 674;40-a. Motion to close Public Hearing See New Business Item for approval

TOWN ADMINISTRATOR'S RECOMMENDATION:

See new business for recommendation

ATTACHMENTS:

008 Public Hearing Notice Summit View Acceptance

TOWN OF HOOKSETT PUBLIC HEARING NOTICE The Town of Hooksett Town Council hereby provides notice that it will hold a public hearing to accept Churchill Drive and Old Mill Lane. The public hearing is scheduled for Wednesday, January 4, 2023, at the Hooksett Municipal Building, 35 Main Street, at 6:00 p.m. Any questions can be directed to the Town Engineer at (603) 419-4003 or bthomas@hooksett.org.

Town Council STAFF REPORT



To: Town Council

Title: Rick Sager and/or Weston Sager, NH Tax Deed & Property Auctions - Interview

for Town Owned Property Auction Services

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Leann McLaughlin, Project Coordinator

BACKGROUND INFORMATION:

The Town Council requested representatives from auction companies be present to answer questions relative to the process. Attached is the proposal submitted by NH Tax Deed & Property Auctions.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Town Council invited both auction houses in for an interview based on their respective proposal.

ATTACHMENTS:

NHTDPA Auction Proposal



December 1, 2022

Leann McLaughlin
Project Coordinator
Town of Hooksett
35 Main Street
Hooksett, NH 03106
(603) 485-8472
LMcLaughlin@hooksett.org

Richard D. Sager (Auctioneer License No. 6104) Weston R. Sager (Auctioneer License No. 6224)

Address: 5 Courthouse Square, PO Box 385,

Ossipee, NH 03864

Telephone: (603) 301-0185 Web: www.nhtaxdeedauctions.com

Email:

<u>rick@nhtaxdeedauctions.com</u> weston@nhtaxdeedauctions.com

Re: Proposal for municipal real estate auctions – Town of Hooksett, NH

Dear Leann,

Thank you for contacting NH Tax Deed & Property Auctions regarding the Town of Hooksett's upcoming municipal real estate auctions.

NH Tax Deed & Property Auctions is the only company in New Hampshire that offers zero-cost auction services for municipalities *with legal support included*. Co-owners Rick Sager and Weston Sager are each dual-licensed in New Hampshire as auctioneers and lawyers. This allows us to carry out every stage of the tax-deed auction process—from marketing the auction, to holding the auction, to closing the properties, to settling excess proceeds actions—*all at no cost to the town*.

Selling municipal properties is our specialty—it's all we do. We employ a multifaceted marketing approach that generates widespread interest in our auctions. Consequently, our auctions are exceptionally well attended, and *we regularly sell properties above their assessed values*.

Our auctioneer competitors may offer similar terms—a 10% buyer's premium paid by the high bidder as compensation for auction fees and expenses. But these auction-only companies do not (1) provide legal advice throughout the auction process; (2) conduct closings (including drafting deeds, assembling settlement statements, recording documents in the registry of deeds, and making other required legal filings); or (3) resolve excess proceeds distributions (including tracking down the former owners and lienholders, drafting settlement documents, and filing interpleader actions in state court).

By contrast, NH Tax Deed & Property Auctions takes care of these legal headaches, saving the town time and money otherwise spent engaging municipal legal counsel. And unlike many town attorneys, we have decades of experience in both municipal law and real estate law—not only have we handled all manner of municipal legal matters, but also we have facilitated thousands of real estate closings.

In our experience, selling properties by sealed bid results in lower revenues and more hassle for towns than selling properties by live auction. The sealed bid process doesn't allow people to see what others are bidding, depriving them of the opportunity to put forth a competitive offer simply because they underestimated the value of the property at the outset. This often results in lower revenues for the municipality and sometimes prevents the most deserving people from acquiring the property. Plus, when selling properties by sealed bid, the town must devote precious resources to marketing the properties and to completing closing and post-closing legal paperwork.

With a live auction through NH Tax Deed & Property Auctions, however, the town is more likely to recoup what it's owed in less time and at a lower cost than with either sealed bids or other auction companies. It is no surprise, then, that *most municipalities that have hired us have hired us more than once.*

The proposal below explains our company's services and provides a suggested approach to selling Hooksett's municipal property. We also attach a contract for the town council's review and signature for auctioning the "Phase I" tax-deeded properties.

Please let us know if you have any questions. Additionally, Rick is planning to attend the town council meeting on December 7, 2022 to answer any questions about our company and the tax-deed auction process.

Thank you for your consideration.

Sincerely,

Richard D. Sager

Co-Owner

Weston R. Sager Co-Owner

© 2022 NH Tax Deed & Property Auctions

NH Tax Deed & Property Auctions at a glance

- Only company in New Hampshire to provide all-inclusive auction and legal services for municipal property auctions
- Home office in Ossipee, NH with remote offices in Wakefield, NH and Weare, NH
- Co-owners Rick Sager and Weston Sager both dual-licensed as auctioneers and lawyers in New Hampshire:
 - Combined 20+ years of municipal real estate auction experience
 - Combined 45+ years of legal experience (including municipal law, real estate law, auction law, and litigation)

Proposed auction approach

- <u>Form of auction</u>: We typically sell properties at absolute auction (i.e., no minimum bid). We find this generates greater interest in the auction without compromising sale values. It also all but guarantees that each property will be purchased and return to the town's property tax rolls.
 - However, if the town prefers to set minimum bids on one or more properties, we will accommodate this request.
- <u>Properties to be sold at auction</u>: We understand the town intends to sell 10 properties at
 one auction and then sell additional properties at one or more later auctions. We concur
 that this is a sound approach.
 - Nonetheless, the town council may want to consider grouping the properties in batches of 20-30 to generate more interest in each auction—we find more properties lead to more bidders and higher bids. This would also reduce the number of auctions needed to sell the entire inventory of tax-deed-acquired parcels.
- <u>Auction schedule and location</u>: We suggest holding the first auction in the first few months of 2023 and the next auction(s) in the summer or fall of 2023.
 - We recommend holding the live auctions on Saturday mornings to allow the greatest number of people to attend.
 - Our auctions typically draw large crowds. Consequently, a location in town that has ample seating and parking (such as a town hall or school gymnasium) is ideal.

Costs and expenses

- Hiring NH Tax Deed & Property Auctions costs nothing to the town
- We charge a 10% buyer's premium added to the final bid and paid by the purchaser to cover our fees and expenses
- Unlike our auctioneer competitors, we provide auction services, auction advertising, and highly experienced legal support (see more below)

Auction services included

- Respond to telephone and email inquiries from interested bidders
- Register absentee bidders who cannot attend the live auction
- Hold the live auction, which includes:
 - o Arranging appropriate staff for the auction
 - Setting up the auction (including check-in desk, auction signage, PowerPoint slideshow of the properties, and video recording equipment)
 - Registering and checking-out bidders
 - o Conducting the live auction (including calling the auction and recording bids)
 - Preparing and executing memoranda of sale for successful bidders

Auction advertising included							
Conventional Advertising	Electronic Advertising						
Place advertisements in the <i>Union Leader</i> and <i>Concord Monitor</i> newspapers	Create dedicated auction webpage on our website (nhtaxdeedauctions.com) with property information and documentation						
Install auction signage on each property	Take photographs of the properties and upload them to the auction webpage						
Mail notices to each property abutter	List the auction on third-party auction websites (such as AuctionZip.com)						
Create custom auction flyer for posting in town offices	Email auction announcements to our proprietary list of interested bidders						

Legal services included

NH Tax Deed & Property Auctions contracts with <u>Sager & Smith</u>, <u>PLLC</u> to provide the following legal services at no cost to the town:

- Prepare deeds and related paperwork for closings
- Conduct closings, collect funds from purchasers, record deeds, and file necessary paperwork
- Pay the town sale proceeds as closings occur¹
- Settle excess proceeds actions (contact former owners, draft settlement documents, distribute proceeds, and, if necessary, file interpleader actions in state court)

The town may hire Sager & Smith, PLLC to provide additional legal services at a competitive rate. However, the town has the option to engage its town legal counsel for any reason.

Representative recent auctions

Northwood, NH (October 2021)

Sold 30 properties in one auction, generating over \$800,000 in sales



Unity, NH (September 2022)

Sold 7 properties for over 100% of the total assessed value



Ossipee, NH

(December 2021)

Sold a diverse set of 10+ properties in a well-attended auction



© 2022 NH Tax Deed & Property Auctions

¹ Closings typically occur within 45 days of the auction.

Past auctions

Since its founding in 2013, NH Tax Deed & Property Auctions has held auctions for the following municipalities—most of them have hired us more than once:

Albany, NH (2 auctions)	Wakefield, NH (4 auctions)	Eaton, NH
Barrington, NH (2 auctions)	Ossipee, NH (4 auctions)	Haverhill, NH (2 auctions)
Conway, NH	Grafton, NH (2 auctions)	Claremont, NH (2 auctions)
Unity, NH (2 auctions)	Northwood, NH	New Durham, NH
Hanover, NH	Tamworth, NH	Sandown, NH (forthcoming)

Company biographies



Rick Sager (Co-owner)

Richard "Rick" Sager is the founder and co-owner of NH Tax Deed & Property Auctions and a licensed New Hampshire auctioneer. Rick has auctioned tax-acquired properties for New Hampshire towns and cities since 1987.

In addition to being an auctioneer, Rick is a practicing New Hampshire attorney at <u>Sager & Smith</u>, <u>PLLC</u> with more than 37 years of experience in municipal law and real estate law.

Rick is a graduate of Trinity College in Hartford, CT and University of New Hampshire Franklin Pierce School of Law in Concord, NH.



Weston Sager (Co-owner)

Weston Sager is a co-owner of NH Tax Deed & Property Auctions and a licensed New Hampshire auctioneer. Weston assists in all aspects of the business with a focus on auction marketing.

Weston is a practicing lawyer at <u>Sager & Smith, PLLC</u>. Before joining this firm, Weston worked as a municipal defense lawyer in Concord, NH, and as a corporate lawyer in New York, NY. Most recently, Weston served as an Assistant Attorney General in the New Hampshire Department of Justice.

Weston is a graduate of Dartmouth College in Hanover, NH and Northwestern University School of Law in Chicago, IL.



Karen Rines (Assistant)

Karen Rines has extensive experience in real estate legal matters. She serves multiple roles for NH Tax Deed & Property Auctions, including answering questions from bidders and municipalities and assisting with the administration of live auctions.

In addition to her contributions to NH Tax Deed & Property Auctions, Karen works as a real estate paralegal at <u>Sager & Smith</u>, <u>PLLC</u>.

Karen attended the University of New Hampshire in Durham, NH.



Heather Pratt (Assistant)

Heather Pratt oversees the financial aspects of NH Tax Deed & Property Auctions. Among other responsibilities, Heather assures that auction proceeds are distributed accurately and efficiently.

In addition to her role at NH Tax Deed & Property Auctions, Heather works at <u>Sager & Smith</u>, <u>PLLC</u> as a litigation and business paralegal.

Heather holds an Associate Degree in Applied Science with a major in Office Information Systems.

Attachment A:

Proposed Auction Services Agreement for Phase I Properties



Richard D. Sager (Auctioneer License No. 6104) Weston R. Sager (Auctioneer License No. 6224)

Address: 5 Courthouse Square, PO Box 385,

Ossipee, NH 03864

Telephone: (603) 301-0185

Web: www.nhtaxdeedauctions.com Email: rick@nhtaxdeedauctions.com weston@nhtaxdeedauctions.com

AUCTION SERVICES AGREEMENT

This Auction Services Agreement (this "Agreement") is entered into on the date set forth below by and among the following parties:

Town of Hooksett, NH 35 Main Street Hooksett, NH 03106 ("Client") Legal Eagle Auctions, LLC d/b/a
NH Tax Deed & Property
Auctions

5 Courthouse Square PO Box 385 Ossipee, NH 03864 ("Auctioneer") Sager & Smith, PLLC 5 Courthouse Square PO Box 385 Ossipee, NH 03864 ("Attorney")

I. Overview of Services.

- 1. Client agrees to retain Auctioneer to market certain real estate and other property owned by Client (the "Properties") and to sell such Properties by live public absolute auction¹ at the time and location set forth below (the "Auction"). Client further agrees to retain Attorney for legal services related to the Auction.
- Auctioneer agrees to market the Properties and to sell such Properties at the Auction on behalf of Client with the goal of maximizing the value of the Properties and returning the Properties to private ownership. Auctioneer further agrees to retain Attorney for legal services related to the Auction.
- Attorney agrees to provide legal services to Client and Auctioneer in connection with the Auction.

II. Property List.

A list of the Properties to be sold at the Auction is attached to this Agreement as <u>Schedule A</u> (the "Property List"). One or more Properties may be added to or removed from the Property List in accordance with this Agreement.

¹ Absolute auctions have no reserve and a property may sell for any amount.

III. Auctioneer's Responsibilities.

Auctioneer shall:

- 1. Collect information about the Properties from Client staff (see Section V).
- 2. Advertise at no cost to Client the Properties to be sold at the Auction:
 - a. List each Property with title and location information on Auctioneer's website (nhtaxdeedauctions.com).
 - b. Photograph each Property and post photos on Auctioneer's website.
 - c. List the Auction on additional auction websites.
 - d. Place auction advertisements in one or more newspapers with general circulation in the vicinity of Client.
 - e. Erect signage advertising the Auction on each of the Properties.
 - f. Send email to Auctioneer's proprietary list of past auction attendees and interested bidders.
 - g. Send letters and/or emails to each abutter of the Properties.
 - h. Compile and distribute an "auction flyer" with information about the Properties.
 - i. Conduct any other such advertising as Auctioneer reasonably believes will help generate interest in the Properties and the Auction.
- 3. Respond to telephone and email inquiries from interested parties.
- 4. Conduct the Auction at a date and time mutually agreed upon by Auctioneer and Client at a location within the Town of Hooksett, NH mutually agreed upon by Auctioneer and Client (the "Auction Location"). Auctioneer shall be responsible for:
 - a. Registration and qualification of bidders, including absentee bidders.²
 - b. Conducting the Auction in accordance with New Hampshire law.
 - Executing memoranda of sale for successful bidders and, if available, the back-up bidders.
- 5. Consult Attorney regarding legal issues as needed.

IV. Attorney's Responsibilities.

1. Attorney shall conduct the following legal services at no cost to Client:

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² To qualify, a bidder must provide a \$1,000 deposit, which is applied to the successful bidder's purchase(s) or returned to bidder at conclusion of the Auction.

- a. Prepare deeds and related paperwork for closings.
- b. Conduct closings, collect funds, record deeds, and file necessary paperwork.
- c. Pay Client sale proceeds promptly as closings occur.³
- 2. Attorney shall provide legal services regarding excess proceeds as follows:
 - a. For every property sold that was taken by tax collector's deed, there is a possibility of excess proceeds. "Excess proceeds" means the amount generated at an auction sale which exceeds the sum of back taxes, interest, costs and penalty (see RSA 80:88 and RSA 80:90). Excess proceeds are not common to every auction sale.
 - b. If there are excess proceeds from a sale of a Property, and the Property is not subject to any valid pre-tax deed liens and the former owner(s) is/are easily identified and cooperative, Attorney shall, at no expense to Client, take all required actions to distribute the excess proceeds to the former owner(s).
 - c. If Attorney is required to file a "bill of interpleader" with the superior court (e.g., when the former owner's property is subject to valid pre-tax deed liens or when a former owner cannot be located), Attorney's costs and fees shall be paid solely from the amount of the excess proceeds in accord with RSA 80:88 at the rate of two-hundred fifty dollars (\$250) per hour, plus costs.
 - d. If Attorney is required to file a bill of interpleader with the superior court, and there are insufficient excess proceeds to reimburse Attorney for its fees and court related costs, Client shall reimburse Attorney for the unreimbursed portion of such fees and costs. In no event shall the amount reimbursed to Attorney by Client exceed one thousand five hundred dollars (\$1,500) plus court-related costs for each such bill of interpleader action.
- 3. Attorney may conduct other legal services for Client with Client's written consent. For such legal work, Attorney shall charge two-hundred fifty dollars (\$250) per hour, plus costs. Prior to undertaking any hourly legal work at Client's expense, Attorney shall obtain written authorization of Client. Such hourly legal work may include, by way of example, filing for specific performance against a defaulting successful bidder pursuant to Section VIII of this Agreement or eviction of a holdover tenant in a Property scheduled for the Auction.
- Nothing herein precludes Client from engaging Client's regular legal counsel or other legal
 counsel to advise Client regarding this Agreement, the Properties, the Auction, or any other
 matter.

V	' . (Client [*]	'S	Res	po	nsi	bi.	lit	ties	٠.

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U	lient	snai	Ľ

³ Closings typically occur within 45 days of the Auction.

- 1. Certify to Auctioneer that Client is authorized by valid annual or special meeting to sell the Properties by public auction.
- 2. Identify the Properties in the Property List. Client may add Properties to the Property List prior to the Auction with Auctioneer's consent. Auctioneer may refuse to add additional Properties to the Auction if it believes there is insufficient time to adequately advertise the Properties or would otherwise adversely impact the Auction.
- 3. Send as necessary a certified mail notice to each former owner and mortgage holder whose property has been held by Client for less than 3 years, providing each former owner and mortgage holder an opportunity to redeem the property in compliance with RSA 80:89 (the "90-Day Letter").
- 4. Provide supporting documents for all Properties:
 - a. Tax assessment card(s).
 - b. Proof of mailing the notice of tax deeding to former owner(s), mortgage holders, and other required parties.
 - c. Proof of mailing and copies of all 90-Day Letters.
 - d. List, by property, each abutter's name, mailing address, and tax map/lot number.
 - e. Tax collector's deed to Client.
 - f. Deed to former owner (if available).
 - g. Calculation of amount of "back taxes, interest, costs and penalty" owed on each Property as of the date of the tax deed to Client, in accord with RSA 80:90, plus an interest amount through the Auction date, and a per diem interest amount.
 - h. Any other documentation reasonably required by Auctioneer and Attorney.
- 5. Allow potential bidders to walk the Properties "at their own risk," provided that potential bidders are forbidden from entering any structures on the Properties. Client may, at its sole discretion, schedule and oversee a preview for potential bidders to examine the interiors of one or more structures on the Properties.
- 6. Assist in advertising the Auction by posting a link to the Auction web page on Client's website (if possible) and by allowing Auctioneer to display one or more Auction advertisements in Client's building(s).
- Assist in reestablishing Auction signage if it falls due to weather, human interference, or other causes.
- 8. Provide the Auction Location and assure that the Auction Location is accessible to Auctioneer and staff at least one hour before and at least one hour after the Auction start time. Client shall equip the Auction Location with tables and seating for up to 10 staff members and seating for no fewer than 100 attendees.

- Designate a contact person (such as a town administrator or city clerk) that Auctioneer and Attorney may contact to answer questions, provide documents, and assist in coordinating the Auction.
- 10. Execute a power of attorney to be recorded in the registry of deeds by Attorney and that authorizes Attorney to sign deeds and related auction paperwork on Client's behalf.
- 11. Consult Attorney regarding legal issues as needed.

VI. Compensation.

- 1. Subject to the terms of this Agreement, Auctioneer and Attorney shall not charge Client for their respective services.
- 2. Auctioneer shall charge a buyer's premium of **ten percent** (10%) of the successful bid amount⁴ payable by the successful bidder for each auctioned Property. Auctioneer may adjust the buyer's premium if Client adds or removes one or more Properties prior to the Auction.
- 3. Notwithstanding Section VI.1, Client shall compensate Auctioneer in the following circumstances:
 - a. If one or more Properties included in the Property List are removed by Client prior to the Auction, Client shall pay Auctioneer a pre-auction charge of **three and one-half percent** (3.5%) of the net assessed value of the Properties.
 - b. If, without just cause, Client cancels the Auction or terminates the services of Auctioneer, Client shall pay Auctioneer a pre-auction penalty of **three percent** (3%) of the unequalized assessment of all Properties contained in the Property List.
 - c. Auctioneer may waive the fees in this Section VI.3 at its sole discretion.

VII. Absentee Bidders.

Auctioneer and its staff may represent absentee bidders at the Auction. Auctioneer shall announce, prior to bidding on a Property, that an absentee bidder will be bidding by proxy on the Property. Prior to accepting a bid from an absentee bidder, Auctioneer shall obtain a deposit of ten percent (10%) of the absentee bidder's highest bid prior to the Auction.

VIII. Default by Successful Bidder.

If a successful bidder fails to complete the sale by providing the required funds at closing:

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⁴ This is also known as the "high bid."

- 1. Auctioneer, at its discretion, may keep the deposit collected from the successful bidder as liquidated damages, in which instance the Property shall remain in the name of Client. In the event Auctioneer decides to keep the deposit as liquidated damages pursuant to this subsection, and the deposit exceeds ten percent (10%) of the of the successful bid amount, Auctioneer shall remit the excess to Client; or
- 2. With the written approval of both Client and Attorney, Attorney shall seek specific performance of the sale of the Property. Nothing herein precludes Client from engaging Client's regular legal counsel or other legal counsel to seek specific performance on Client's behalf.

IX. Consent to Mutual Representation.

Attorney is representing Auctioneer and Client in connection with the Auction. Auctioneer and Client acknowledge and understand such mutual representation, as well as the extent and consequences thereof, and fully and freely authorize Attorney to conduct such mutual representation without reservation.

X. Miscellaneous.

- 1. This Agreement is to be governed by and construed in accordance with the laws of New Hampshire.
- 2. This Agreement may only be amended with the approval of all parties in writing.
- 3. This Agreement states the full agreement between the parties and supersedes all prior negotiations and agreements.
- 4. The descriptive headings in this Agreement are not intended to be part of or to affect the meaning or interpretation of this Agreement.
- 5. This Agreement may be executed in one or more counterparts, each of which is an original, and all of which constitute only one agreement between the parties.

Signature Pages Follow

The parties hereto have executed and delivered this Agreement as of the date hereof.

AUCTIONEER

Legal Eagle Auctions, LLC d/b/a NH Tax Deed & Property Auctions

By:

Richard D. Sager, Co-Owner

Date: December 1, 2022

ATTORNEY

Sager & Smith, PLLC

By:

Richard D. Sager, Esq.

Date: December 1, 2022

Accepted this day of	by a majority of the town council:
	CLIENT
	Town of Hooksett, NH
	By its town council:
	James Sullivan, Chair
	Timothy Tsantoulis, Vice-Chair
	Randall Lapierre, Secretary
	Alex Walczyk, Councilor
	Roger Duhaime, Councilor
	David Boutin, Councilor
	John Durand, Councilor
	David Ross, Councilor
	Keith Judge, Councilor

 $Auction\ Services\ Agreement\ (Legal\ Eagle\ Auctions,\ LLC)-Town\ Council\ Signature\ Page$

Schedule A

Phase I	Town Ow	ned Property			2022									
Property Location	Мар	<u>Lot</u>	<u>Zoning</u>	Building Value	Land Value	<u>Acreage</u>	Appr	aised Value	Category	Year Owned	Amount	Taken For	<u>Annual Taxes based on 2021 Tax Rate</u>	<u>Notes</u> Lot of Record-Paper street is
Lot 3 Off Pleasant Street	2	33-18-3	MDR	Vacant	\$ 24,600.00	1.56	\$	24,600.00	Tax Deed	2014	\$	1,172.92	\$ 547.00	a legal ROW.
1-1-4-0% 81 51	2	33-18-4	MDR		ć 24.400.00			24 400 00	T BI	2014	Ś	4 445 26	÷ 535.00	Lot of Record-Paper street is
Lot 4 Off Pleasant Street	2	33-18-4	MDK	Vacant	\$ 24,100.00	1.14	\$	24,100.00	rax Deed	2014	>	1,115.26	\$ 536.00	a legal ROW. Lot of Record-Paper street is
Lot 5 Off Pleasant Street	2	33-18-5	MDR	Vacant	\$ 24,200.00	1.15	\$	24,200.00	Tax Deed	2014	\$	1,115.26	\$ 538.00	a legal ROW.
Lot 6 Off Pleasant Street	2	33-18-6	MDR	Vacant	\$ 24.400.00	1.38	Ś	24.400.00	Tou Dood	2014	Ś	1,125.28	ć 543.00	Lot of Record-Paper street is a legal ROW.
LOU 6 OIT Pleasant Street	2	33-10-0	MDK	VaCant	\$ 24,400.00	1.30	Þ	24,400.00	Tax Deed	2014	Ş	1,125.28	\$ 542.00	Lot of Record-Paper street is
Lot 7 Off Pleasant Street	2	33-18-7	MDR	Vacant	\$ 24,100.00	1.06	\$	24,100.00	Tax Deed	2014	\$	1,110.29	\$ 536.00	a legal ROW.
78 Merrimack Street	5	23	MDR- Single family, Two Family or multi-family dwelling allowed	Vacant	\$ 74,400,00	6.14	Ś	74.400.00	Tay Dood	1952	Ś	1.00	1 652 000	Only 63.37' of frontage- min of 150' required for a single family serviced by municipal water and sewer
70 Wellinger Street	Ĵ	23	URD - Must be served by Municipal water and sewer, not less than	vacant	\$ 74,400.00	0.14	ý	74,400.00	Tax Deed	1552	Ĵ	1.00	, 1,033.00	
			9,000 square feet and frontage shall not be less											Unbuildable lot - 37' of frontage, 0.06 acres=
Merrimack Street	5	25-1	than 90 feet.	Vacant	\$ 6,200.00	0.061983	\$	6,200.00	Tax Deed	2014	\$	301.94	\$ 138.00	2,613.6 square feet
														Unbuildable -lot best for an
5 Edgewater Drive	5	46	INDUSTRIAL	\$ 5,900.00	\$ 16,300.00	0.135239	\$	22,200.00	Tax Deed	2015	\$	782.65	\$ 482.00	abutter- old garage on site.
7 Edgewater Drive	5	47	MDR URD- Must be served by	Vacant	\$ 6,400.00	0.111915	\$	6,400.00	Tax Deed	2015	\$	364.11	\$ 142.00	Unbuildable lot- lot best for an abutter
			Municipal water and sewer, not less than 9,000 square feet and											
			frontage shall not be less											0.36 acres= 15,681 square
16 Highland Street	6	63	than 90 feet.	Vacant	\$ 71,800.00	0.361731	\$	71,800.00	Tax Deed	2015	\$	9,692.14	\$ 1,595.00	feet, frontage is 120 feet.

Agenda Item #11.2.

MDR= Medium Density Residential LDR= Low Density Residential URD= Urban Density Residential IND= Industrial

NOTES:

Map 3 Lot 14 Chester Turnpike was removed as Conservation determined they have interest in retaining that property.

Map 14 Lot 34 Hooksett Road was removed as Conservation determined they have interest in retaining that property.



To: Town Council

Title: Jay T. St. Jean or Representative, JSJ Auctions, LLC - Interview for Town Owned

Property Auction Services

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Leann McLaughlin, Project Coordinator

BACKGROUND INFORMATION:

The Town Council requested representatives from auction companies be present to answer questions relative to the process. Attached is the proposal submitted by JSJ Auctions, LLC.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Town Council invited both auction houses in for an interview based on their respective proposals.

ATTACHMENTS:

JSJ Auctions Proposal



JSJAuctions, LLC

Letter of Transmittal

JSJAuctions 45 Exeter Road, Epping, NH 03042

Pnone: 603-734-4348
Fax: 603-734-4349
Email: jay@jsjauctions.com
Webs te: www.jsjauctions.com

Jay T. St. Jean Vice President

Hooksett Town Council c/o Leann McLaughlin, Project Coordinator Town of Hooksett, NH 35 Main Street Hooksett, NH 03106

Dear Leann,

In response to your Request for Auctioneer Services we submit the enclosed proposal for Town Council's review. The enclosed proposal was written solely for The Town of Hooksett, NH and has been authorized by Jay T. St. Jean; Vice President of JSJAuctions.

St. Jean Auctioneers has been in the auction business for over 40 years and has sold thousands of pieces of real estate using the auction method of marketing. During the past 25 years St. Jean has worked with hundreds of lending institutions, law firms & Municipalities to assist in the sale of over 25,000 real estate auctions throughout New England.

St. Jean Auctioneers maintains an active electronic mailing list of over 7,500 individuals and known investors that buy property at auction. It is our opinion that this list along with our experience of conducting tax deeded property sales throughout New Hampshire and our proposed fee & marketing plan makes us a viable candidate to conduct tax deeded property sales for the Town of Hooksett, NH.

If you have any questions on these matters or if you would like to set up an in person interview, please do not hesitate to contact me.

Sincerely,

Jay T. St. Jean

Enclosure: Auction Proposal

Proposal For Auctioneer Services

Submitted by



45 Exeter Road, PO Box 400, Epping, NH 603-734-4348 www.jsjauctions.com

STATEMENT OF QUALIFICATIONS

1. Approach to Project:

St. Jean Auctioneers will view and walk each of the auction parcels at least 8 weeks prior to the proposed sale. Once this task is completed we will sit with the Board of Selectmen and express our opinion of auction value and/or concerns for each of the parcels targeted for the sale. Once St. Jean & the Town of Hooksett agree on which parcels will be sold at auction we will need to determine whether the parcels will be sold at absolute auction (no minimums, no reserves) or with reserve. St. Jean Auctioneers suggest selling the parcels on a Saturday morning after the holidays at Town Hall or another public location in the town. We believe that this day of the week and time of the year allows for the highest number of interested parties to be present at the sale.

Four to five weeks prior to the sale, St. Jean's marketing department will draft copies of the proposed newspaper display ads & one-page brochure and will forward copies to the town for approval or suggested changes. The ads will run in local & regional publications two and three weeks prior to the sale to allow sufficient time for interested parties to do their due diligence on parcels that may interest them. Our one-page brochure will be sent via electronic mail to over 7,500 individual email addresses on our in house eblast list four weeks prior to the sale. This same one-page brochure will also be mailed via first class mail to abutters to all auction properties (list to be supplied by the Town of Hooksett) and 200 copies will be supplied to the Town of Hooksett to distribute as they see fit in and around the Town of Hooksett. Approximately four weeks prior to the sale, St. Jean Auctioneers will post signs on all nonlandlocked parcels and will post a detailed listing of the auction on our website where it will remain through the day of auction. St. Jean will also use an aggressive digital marketing campaign using social media platforms such as Facebook & Twitter to market the sale.

During the four weeks prior to the sale, St. Jean will maintain an active list of individuals who have expressed interest in the sale both through phone conversations and internet inquiries and will make that list available to the Town of Hooksett at all times. During this period, St. Jean will have one of their employees available to show any of parcels should any interested party make that request.

Day of auction, St. Jean's staff will arrive at the auction site one hour prior to the sale to register bidders and to answer any questions relative to the parcels or the auction process. Also during this time St. Jean will set up a PowerPoint presentation that will run throughout the auction with detailed information on the auction parcels. Also, larger tax maps will be made available for interested parties to view prior to the start of the sale. Before any interested party is presented with a bidder's number, St. Jean will verify that the individual(s) have sufficient deposit funds (cash or certified checks) to participate in the auction.

2. Lax deeded property sale experience:

	Dan	bury 10-29-22	
	Assessed	Price	Property Description
Sale 1	\$102,900	\$30,000	3-BR Home
Sale 2	\$49,640	\$22,500	0.31± Acre Lot
Sale 3	\$42,000	\$55,000	5.7± Acre Lot
		Total: \$107,500	
	Ho	llis 10-22-22	
	Assessed	Price	Property Description
	\$581,400	\$600,000	4-BR Home
	Gilm	anton 09- 10-22	
	Assessed	Price	Property Description
Sale 1	\$108,500	\$105,000	6± Acre Lot
Sale 2	\$84,800	\$85,000	3.1± Acre Lot
Sale 3	\$16,700	\$42,000	10.1± Acre Lot
Sale 4	\$10,000	\$11,000	0.26± Acre Lot
Sale 5	\$4,700	\$5,000	0.48± Acre Lot
Sale 6	\$2,500	\$6,500	0.14± Acre Lot
Sale 7	\$2,600	\$8,000	0.14+ Acre Lot
Sale 8	\$18,800	\$3,500	0.36+ Acre Lot
Sale 9	\$10,000	\$10,000	0.49± Acre Lat
Sale 10	\$8,300	\$6,000	0.14± Acre Lat
Sale 11	\$8,600	\$6,000	0.34± Acre Lat
Sale 12	\$8,600	\$7,000	0.17± Acre Lat
		Total: \$295,000	
	Winc	hester 08-20-22	
	Assessed	Price	Property Description
Sale 1	\$154,800	\$110,000	3-BR Home
Sale 2	\$77,600	\$28,000	Comm. Garage
Sale 3	\$53,300	\$23,000	Vacant 9.2 FAcre Lot
		Total: \$161,000	
		awen 08-06-22	
	Assessed	Price	Property Description
	\$151,200	\$69,000	6-BR Home
	Desir	07 20 22	
		nney 07-30-22	Dronorty Constitution
	Assessed	Price	Property Description
	\$105,800	\$105,000	3-BR Home
	Wa	rner 06-25-22	
	Assessed	Price	Property Description
Sale 1	\$128,490	\$48,500	3-BR Home
Sale 2	\$84,420	\$20,000	3-BR Mobi e Home
Sale 3			
	239.600	547,000	Vacant 33± Acre Lot
	\$39,600	\$47,000 Total: \$115,500	vacant 33± Acre Lot

		Newbury 06-25-22	
	Assessed	Price	Property Description
	\$792,900	\$765,800	2-BR Island Home
		Northfield 06-11-22	
	Assessed	Price	Property Description
Sale 1	\$176,300	\$192,000	Cape Home On 5.6± Acre
Sale 2	\$120,200	\$30,000	Cape Home On 1± Acre
		Total: \$222,000	
		Acworth 06-04-22	
	Assessed	Price	Property Description
Sale 1	\$40,100	\$39,000	Vacant 12.9± Acre Lot
Sale 2	\$35,900	\$31,000	Vacant 4± Acre Lot
Sale 3	\$31,800	\$19,000	Vacant 20± Acre Lot
Sale 4	\$24,700	\$11,000	Vacant 0.87± Acre Lot
Sale 5	\$21,200	\$17,000	Vacant 5± Acre Lot
Sale 6	\$2,800	\$15,500	Vacant 3.72± Acre Lot
		Total: \$132,500	
		Pittsfield 06-04-22	
	Assessed	Price	Property Description
	\$91,000	\$27,000	Vacant 10± Acre Lot
		Derry 05-06-22	
	Assessed	Price	Property Description
	\$57,600	\$41,000	Vacant 0.18± Acre Lot
	757,000	341,000	VUCENT OLIGE ACTO LOT
		Salem 04-16-22	
	Assessed	Price	Property Description
Sale 1	\$412,700	\$330,000	3-BR Hame
Sale 2	Removed From	Sale	
Sale 3	Removed From	Sale	
Sale 4	\$6,200	\$6,000	Vacant 0.18± Acre Lot
Sale 5	\$6,100	\$15,000	Vacant 0.12± Acre Lot
Sale 6	\$6,000	\$36,000	Vacant 0.11± Acre Lot
Sale 7	\$4,300	\$1,000	Vacant 0.08± Acre Lot
		Total: \$388,000	
		Carroll 02-11-2022	
	Assessed	price	Property Description
Sale 1	\$97,300	\$67,000	3-BR Home
Sale 2	\$67,800	\$8,500	4-BR Home
		Total: \$75,500	

	Tamw	orth 01-29-2022	
	Assessed	Price	Property Description
Sale 1	\$149,800	\$150,000	3-BR Home
Sale 2	\$32,400	\$17,500	0.45± Acre Lot
Sale 3	\$ 60,50 0	\$31,000	Vacant 5.9± Acre Lot
Sale 4	\$35,900	\$21,000	Vacant 0.97± Acre Lot
Sale 5	\$19,000	\$15,000	Vacant 8.4± Acre Lot
Sale 6	\$15,900	\$57,000	Vacant 0.52± Acre Lot
Sale 7	\$9,300	\$3,800	Vacant 0.28± Acre Lot
Sale 8	\$6,200	\$2,500	Vacant 0.28± Acre Lot
		Total: \$297,800	
		swich 01-22-2022	
	Assessed	Price	Property Description
Sale 1	\$199,300	\$61,000	2-BR Home
Sale 4	\$104,600	\$27,000	4-BR Home
Sale 6	\$42,600	\$56,000	Vacant 5.8± Acre Lot
		Total: \$144,000	
	Don	ry 12-17-2021	
	Assessed	Price	Property Description
	\$130,800	\$140,000	Vacant 1.12± Acre Lot
	\$130,600	\$140,000	Vacant 1.121 Acre Lut
	War	ren 12-11- 202 1	
	Assessed	Price	Property Description
Sale 1	\$142,300	\$13,500	Two Mobile Homes
Sale 2	\$47,100	\$47,000	Vacant 7.49± Acre Lot
Sale 3	\$44,200	\$15,000	Vacant 0.94± Acre Lot
Sale 4	\$16,200	\$16,000	Vacant 1.49± Acre Lot
Sale 5	\$19,400	\$4,500	Vacant 10.1± Acre Lot
Sale 6	\$23,700	\$41,000	Vacant 7± Acre Lot
		Total: \$137,000	
	Winch	ester 12-04-2021	
	Assessed	Price	Property Description
Sale 1	\$79,4 0 0	\$33,000	3-BR Mobile Home
Sale 2	\$51,600	\$45,000	Vacant 0.28± Acre Lot
5ale 3	\$47,900	\$47,000	Vacant 4.75± Acre Lot
		Total: \$125,000	

		Alton 11-20-2021	
	Assessed	Price	Property Description
Sale 1	\$58,500	\$115,000	3-BR Mobile Home
Sale 2	\$103,900	\$65,000	2-BR Cottage
Sale 3	\$94,300	\$65,000	Vacant 0.61± Acre Lot
Sale 4	\$75,300	\$27,000	Vacant 0.27± Acre Lot
		Total: \$272,000	
	к	(ingston 11-13-2021	
	Assessed	Price	Property Description
Sale 1	\$13,700	\$10,200	Vacant 1.3± Acre Lot
Sale 2	\$13,700	\$7,000	Vacant 0.3± Acre Lot
Sale 3	\$11,700	\$6,400	Vacant 0.1± Acre Lot
Sale 4	\$11,700	\$1,800	Vacant 0.11± Acre Lot
		Total: \$25,400	
		Carroll 10-29-2021	
	Assessed	Price	Property Description
	\$241,640	\$230,000	Former Fire Station
	Cha	arlestown 10-02-2021	
	Assessed	Price	Property Description
Sale 1	\$38,500	\$25,000	3 BR Mobile Home
Sale 2	\$25,000	\$11,000	3-BR Mobile Home
Sale 3	\$34,200	\$23,000	Vacant 11± Acre Lot
		Total: \$60,000	
	Ma	anchester 11-06-2021	
	Assessed	Price	Property Description
	\$230,600	\$240,000	3-BR Home
		Acworth 08-21-2021	
	Assessed	Price	Property Description
Sale 1	\$139,900	\$7,500	3-BR Duplex Home
Sale 2	\$85,300	\$41,000	3-BR Home
Sale 3	\$38,100	\$25,000	Vacant 5.23± Acre Lot
Sale 4	\$34,200	\$24,000	Vacant 5± Acre Lot
Sale 5	\$19,300	\$18,000	Vacant 11.5± Acre Lot
		Total: \$115,500	

		linsdale 07-17-2021	
	Assessed	Price	Property Description
Sale 1	\$157,800	\$25,000	2-BR Multi-Family Home
Sale 2	\$112,900	\$90,000	3-BR Home
Sale 3	\$43,300	\$44,000	3-BR Mobi e Home
Sale 4	\$86,400	\$70,000	Vacant 0.93± Acre Lot
Sale 5	\$24,800	\$13,000	Vacant 4± Acre Lot
Sale 6	\$37,300	\$5,500	Vacant 0.2± Acre Lot
04.0 0	437,000	Total: \$247,500	1304116 0122 116.6 604
		Concord 07-15-2021	
	Assessed	Price	Property Description
	\$144,800	\$125,000	3-BR Home
	7-117-1	T/	
		Salem 06-30-2021	
	Assessed	Price	Property Description
	\$186,500	\$290,000	Former Fire Station
	. ,	. ,	
	F	Plaistow 09-16-2021	
	Assessed	Price	Property Description
	\$330,190	\$240,000	2-BR Home
	N	lewbury 06-05-2021	
	Assessed	Price	Property Description
	\$126,600	\$135,000	3-BR Manufactured Home
	,	Concord 03-18-2021	
	Assessed	Price	Property Description
	\$187,100	\$125,000	2-BR Home
	2107,100	\$125,000	2-bit fidile
	M	anchester 03-03-2021	
	Assessed	Price	Property Description
Sale 1	\$192,800	\$275,000	2-BR Detached Condo
Sale 2	\$155,700	\$180,000	3-BR Home
	+ ,	Total: \$455,000	
		arlestown 05-01-2021	
	Assessed	Price	Property Description
Sale 1	\$151,700	\$100,000	2- BR Home
Sale 2	\$78,500	\$9,000	3-BR Home
Sale 3	\$102,800	\$43,000	2-BR Manufactured Home
Sale 4	\$30,800	\$21,000	2-BR Mobile Home
Sale 5	\$56,600	\$31,000	2-BR Mobile Home
Sale 5	\$23,000	\$20,000	Vacant 0.55± Acre Lot
Sale 7	\$15,200	\$13,500	Vacant 3.1± Acre Lot
Sale 8	\$39,900	\$19,000	3-BR Mobile Home
Sale 9	\$12,100	\$3,000	2-BR Mobile Home
Sale 10	Removed from		
Sale 11	\$13,700	\$1,100	3 BR Mobile Home
		Total: \$260,600	

3. Ability & fitness to perform work on schedule:

St. Jean Auctioneers has a full & part time staff of 8 employees that are able to handle any size auction from single site to multi-parcel sales. Over the past 40 years we have conducted over 25,000 real estate auction sales; most of these sales were in conjunction with bank & municipality forced sales of real property. Working in tandem with attorneys for local, regional & national lending institutions, St. Jean has the experience and know how when it comes to meeting deadlines to ensure that the work is performed in a timely manner. St. Jean maintains a staff of 4 licensed auctioneers, 2 full time marketing professionals, 1 auction coordinator & 1 bookkeeper/webmaster. The St. Jean team of auction professionals is committed to serving each and every client to provide the highest return possible at the auction sale.

4. Fee Structure:

St. Jean Auctioneers utilizes the same fee structures/ad budgets for all Municipal Tax Deeded property sales. St. Jean Auctioneers charges the buyer(s) a 10% buyer's premium which covers our fee and all costs associated with conducting and marketing the properties for auction. The Town of Hooksett will not incur any commissions or fees in conjunction with this sale. The only exception being if the town rejects all of the bids at the sale or they fail to provide title to all properties at closing. Once a signed agreement has been received, we will schedule a meeting with town council to pick a date and go over the terms for the sale. Again, no fees or expenses will be charged to the Town of Hooksett.

Print & Electronic Marketing:

Of Ads Publication

- 2 Manchester Union Leader
- 2 NH Sunday News
- 3 Concord Monitor

In addition to the above advertisements, a two-color, one-page E-blast brochure will be produced and forwarded electronically to over 7,500 individuals on our E-mail list who have expressed interest in town-owned property auctions. The one page brochure will also be mailed via first class mail to abutters of the auction properties (provided by the Town of Hooksett). The auction will be posted on our website approximately four weeks prior to the sale and will remain active on our site through the day of auction. In addition, St. Jean Auctioneers will furnish the Town of Hooksett with 200 copies of the one-page brochure for distribution in and around the Town Hall & other public gathering places.

Total approximate advertising: (paid by St. Jean) \$2,500.00

Fees & Expenses:

- A. Third party bids and closes on properties at auction:
 - 1. 10% buyer's premium charged to buyer(s).
 - 2. All expenses and advertising paid by St. Jean Auctioneers.
 - 3. NO FEES OR EXPENSES CHARGED TO THE TOWN.
- B. Third party bids and fails to close on property:
 - 1. Town of Hooksett retains bidder's deposit.
 - 2. Fee of 50% of retained deposit(s) paid to St. Jean Auctioneers
 - 3. St. Jean sells property to second high bidder or re-auctions properties
- C. Town of Hooksett cancels entire sale once marketing effort commences or fails to deliver title to properties at closing:
 - 1. Flat fee of \$500.00 charged to Town of Hooksett
 - 2. Advertising paid by the Town of Hooksett
- D. If no bids are received on a particular property, no fee will be charged to the Town of Hooksett

5. References:

Dave Caron, Town Administrator Town of Derry, NH 14 Manning Street Derry, NH 03038 (603) 432-6100

Dawn K. Enwright, Treasurer/Tax Collector City of Concord, NH 41 Green Street Concord, NH 03301 (603) 225-8540

Brenda Masewic Adams, Tax Collector City of Manchester One City Hall Plaza, West Wing Manchester, NH 03101 (603) 624-6575

Jim Tetreault, Town Clerk/Tax Collector Town of Winchester 1 Richmond Road Winchester, NH 03470 (603) 239-4951 Thank you for opportunity to submit our proposal and should the Town Council have any questions please do not hesitate to contact me.

Respectively Submitted,

Jay T. St. Jean JSJAuctions, LLC. 6. Sample Marketing Materials & Sales Agreement

PUBLIC AUCTION

(12) TAX DEEDED SALES IN GILMANTON, NH

(3) LARGE PARCELS * (4) VACANT LOTS NEAR SAWYER LAKE
(5) VACANT LOTS NEAR SHELLCAMP POND



Saturday, September 10, 2022 @ 10:00 AM (Registration from 9:00 AM) Sale to be held at: Gilmanton Town Offices, 503 Province Road, Gilmanton, NH

ID#22-154. We are pleased to offer for the Town of Gilmanton at PUBLIC AUCTION, these (12) properties which were acquired by Tax Collector's Deed. These proporties will be sold at PUBLIC AUCTION and appeal to investors, builders, or abutters!

SALE # 1: 326 Allens Mill Road (Tax Map 420, Lot 136)

(Tax Map 420, Lot 135)
6- acre parce consisting of a dilapidated mobile home that will need to be removed with-in 30 days from closing as a condition of the sale - Add'l features include a detached I car garage, multiple sheds, property is served by well & seotic (cond. unknown) - Assessed Value: \$108,500, 2021 Jaxes: \$2,550. DEPOSTI: \$5,000

SALE # 2: 805 Province Road (Tax Map 414, Lot 85)

3.1± acre parcel that consists of a dilapidated mobile home w/ addition & shed that will need to be removed within 30 days from closing as a condition of the sale. Additional features include a detached 24' x 32' two-car garage and numerous outbuildings property is served by well & septic (condition unknown). Assessed Value: \$84,800, 2021 Taxes \$1,993. DEPOSIT: \$5,000

SALE # 3: NH Rt. 106 (Tax Map 412, Lot 24)

10 to acre rear lot located along the Belmont town line. Let is wooded, contains wetlands and is ro ling in topography. Assessed Value: \$16.700, 2021 Taxes: \$392, DEPOSIT: \$2,500

SAWYER LAKE PROPERTIES (4)



SALE # 4: Dock Road (Tax Map 122, Lot 122) - 0.26± acrevacant wooded lot located on a private road near Saw-yer Lake - Lotis opes is ightly down of road and is rolling in topography - Assessed Value: \$10.000, 2021 Taxes: \$235. DEPOSIT: \$2,500

SAIF # 5: Aspen Ave (Tax Map 118, Lot 27-1) + 0.48- acre vacant heavily wooded lot located near Sawyer Lake that is sloping down from the road and appears to be wet - As sessed Value, \$4,700, 2021 Taxes; \$100, DEPOSIT; \$1,000 SALE # 6: Locust Ave (Tax Map 119, Lot 53) + Variant 0.14± acre lot located near Sawyer Lake at the top of Locust Ave, road is not complete + Lot doesn't have road frontage and is very steep + Assessed Value, \$2,500, 2021 Taxes; \$59, DEPOSIT; \$1,000

SALE # 7: Iris Ave (Tax Map 119, Lot 45) • 0.14± acre rear lot located behind 20 Iris Avenue mear Sawyer Lake, lot appears to be wooded and steep in topography • Assessed Value; \$2,600, 2021 Taxes; \$51, DEPOSIT; \$1,000

SHELLCAMP POND PROPERTIES (5)



SALE # 8: Valley Shore Drive (Tax Map 131, Lot 83) - Vacant 0.36: acre unbuildable or w/ 175' FF along Shel camp Pond - Lot is wet, wooded and has a swampy waterfront - Assessed Value: \$18,800, 2021 Taxes: \$442, DEPOSIT: \$2,500

SALE # 9: Winter Street (Tax Map 130, Lot 42) - Vacant 0.49± acre lot located on a private road - Lot is heavily wooded and is located near Shellcamp Pond - Assessed Value. \$10,000,2001 Taxes: \$235. DEPOSIT: \$2,500. SALE # 10: Moccasin Path (Tax Map 133, Lot 18) - Vacant 0.14± acre lot located on a private road - Lot is lightly wooded and is located near Shellcamp Pond - Assessed Value: \$8,300, 2021 Taxes: \$195. DEPOSIT: \$1,000. SALE # 11: Intervale Drive (Tax Map 130, Lot 51) - Vacant 0.34± acre lot on a private road near Shellcamp Pond - Lot is relatively flat and wooded, appears to have a stream running through lot - Assessed Value: \$8,500, 2021. Taxes: \$202. DEPOSIT: \$1,000.

SALE #12: Buck Lane (Tax Map 132, Lot 96) - Vacant 01/2 acre lot located on a private road near Shellcamp Pond- Lot is lightly wooded and slopes down all ghtly from the road - Assessed Value, \$8,600, 2021 Taxes \$202, DEPOSIT: \$1,000

10% BUYER'S PREMIUM DUE AT CLOSING

PREVIEW: Properties with road frontage are marked, a drive-by is recommended. TERMS: All deposits by cash, certified check, bank treasurer's check or other payment acceptable to the Town of Gilmanton at time of sale, balance due within 45 days. SALES ARE SUBJECT TO TOWN CONFIRMATION. THE TOWN OF CILMANTON RESERVES THE RIGHT TO REJECT ANY AND ALE BIDS.

Convoyance by Quitclaim Deed. Properties sold "AS IS, WHERE IS" subject to all outstanding liens, if any. Other terms may be an nounced at time of sale. All information herein is be leved but not warranted to be correct. All interested parties are advised to do their own due difigence relative to the buildability/non-buildability of any lot and all matters they deem relevant.

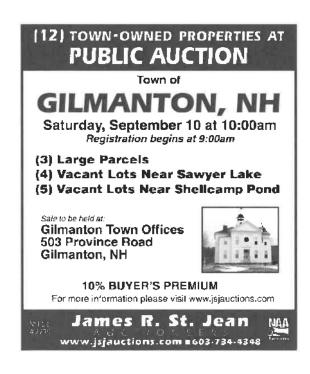
PLOT PLANS, PHOTOS, BROCHURE, AND MORE DETAILS ARE AVAILABLE ON OUR WEBSITE







45 Exeter Road, Epping, NH 03042, NH Lic. #2279 603-734-4348 • www.jsjauctions.com



AGREEMENT AND DEPOSIT RECEIPT (SALES 3-12 ONLY)

THIS AGREEMENT made this 10th day of September, 2022 (the "Effective Date"), by and between the Town of Gilmanton, a municipal corporation organized under the laws of the State of New Hampshire, having a principal place of business at 503 Province Road, Gilmanton, New Hampshire 03237 (the "SELLER"), and (the "BUYER"), having an address of
·
WITNESSETH: That the SELLER agrees to sell and convey, and the BUYER agrees to but certain real estate located in Gilmanton, New Hampshire, known as:
Map: 412 Lot: 024 Location: NH Route 106, Gilmanton, NH 03237 (Land Only)
PRICE: The SELLING PRICE is \$, payable as follows:
The BUYER'S DEPOSIT, receipt of which is hereby acknowledged in the form of a check in the sum of S; and
The BALANCE of the SELLING PRICE shall be payable at closing and tendered in cash or certified check in the amount of S
BUYER'S PREMIUM DUE: The SELLING PRICE does not include the BUYER'S PREMIUM of ten percent (10%) of the SELLING PRICE, due to the Auctioneer at closing.
SELLING PRICE \$at_% equals BUYERS PREMIUM S
Payment of such an amount by the BUYER in accordance with the previous clause, by
cash or certified check at closing, is a prior condition of the SELLER'S obligation to
convey title.
This BUYER'S PREMIUM is in addition to the SELLING PRICE and is payable directly
to the Auctioneer.
DEED : The SELLER agrees to furnish, at its own expense, a duly executed Quitelaim Deed, to the property.
POSSESSION AND TITLE: The property is sold in its AS IS, WHERE IS condition, without any warranty as to its use or condition whatsoever, subject to all tenants and rights of use or possession, limitations of use by virtue of prior land use approvals and/or interests

secured or inuring to the benefit of abutters, third parties or members of the general public, or other matters of record which may impact the use of, or title to, the property, if any, including mortgages, equity lines of credit, liens, attachments, orders to cease and desist, and any State and Federal tax liens which have survived the Town's acquisition of the property. Further, the SELLER does not in any way warranty or guarantee the availability of any municipal land permits, including building permits, zoning approvals or any other similar permits. It shall be the responsibility of the BUYER to apply for any required permits to the appropriate

departments of the Town of Gilmanton.

TRANSFER OF TITLE: Shall be given on or before forty-five (45) days after the Effective Date. The place and time of TRANSFER OF TITLE shall be determined by mutual agreement. Failing such mutual agreement, the time of transfer shall be as designated by the SELLER and shall occur at Gilmanton Town Hall. 503 Province Road, Gilmanton, New Hampshire 03237. Time is of the essence.

TITLE: If the BUYER desires an examination of the title, BUYER shall pay the cost thereof. BUYER acknowledges that TITLE shall be transferred by QUITCLAIM DEED. DEED and BUYER'S TITLE shall be subject to matters of record and as described in the section entitled POSSESSION AND TITLE above.

TAXES, UTILITIES: BUYER shall be responsible for any and all taxes and utilities assessed or incurred as of the 2022 tax year.

RECORDING FEES AND TRANSFER TAX: BUYER shall be responsible for all recording fees and transfer taxes, which may be assessed with respect to this conveyance, and shall provide all necessary forms to the SELLER, and shall cause same to be filed as required by law. All fees and filings shall be completed with 15 days of closing.

RISK OF LOSS: Risk of loss from any cause shall be upon the SELLER until the transfer of the property covered hereby.

LIQUIDATED DAMAGES: If the BUYER shall default in the performance of his/her obligations under this AGREEMENT, the amount of the deposit and any additional deposit given by the BUYER may, at the option of the SELLER, become the property of the SELLER as reasonable liquidated damages. Further, all of the BUYER'S rights and interests in and to the AGREEMENT shall, without further notice or further consideration, be assigned to SELLER. Upon BUYER'S default or failure to close SELLER reserves this unqualified right to sell the property to the next highest qualified bidder.

ACKNOWLEDGES AND AGREES: That the sale of the property as provided for herein is made on an "AS IS" condition and basis with faults, latent or patent.

PRIOR STATEMENTS: Only this AGREEMENT fully and completely expresses the respective obligations of the parties, and the AGREEMENT is entered into by each party after opportunity for investigation, neither party relying on any statements or representation not embodied in this AGREEMENT. This AGREEMENT shall not be altered or modified except by written agreement signed and dated by both BUYER and SELLER.

MISCELLANEOUS: This instrument, which may be executed in duplicate, is to be construed as a New Hampshire contract. Any dispute under this AGREEMENT shall be resolved within the venue of the Belknap County Superior Court in the State of New Hampshire. This AGREEMENT shall be cancelled, modified or amended only by a written instrument signed by both the SELLER and the BUYER. This AGREEMENT shall be binding upon and inures to the benefit of the parties and their respective heirs, devisces, executors, administrators, successors, agents and assigns.

ADDITIONAL PROVISIONS:		

WITNESS: The signatures of the above-mentioned parties on the dates as noted below.

TOWN OF GILMANTON	BUYER		
By:	Ву:		
lts:	lts:		
Duly authorized	Duly authorized		
Date:	Date:		
Witness:	Witness:		



To: Town Council

Title: Lamberts Park Memorial Pathway

Meeting: Town Council - 04 Jan 2023

Department: Public Works

Staff Contact: Ben Berthiaume, Public Works Director

BACKGROUND INFORMATION:

The Parks and Recreation Advisory Board voted on November 15, 2022 for Marc Chagnon to move forward the Lambert Park Pavilion Paver project (see attached meeting minutes) with pricing and vendor presented. This project consists of providing the Town of Hooksett with a memorial brick paver pathway from the parking lot at Lamberts Park to the new pavilion. See attached picture with an overlay of the anticipated pathway and location for reference.

Pavers will be available for purchase by residents, businesses, or groups at a set rate per size (see attached order form for reference). The purchase of the bricks will be facilitated online with payment made electronically. All funds would be deposited into the Parks and Recreation Revolving fund and tracked accordingly. Paver inscriptions are laser etched and have limited characters based on the size of paver purchased (see attached sample order form). All paver inscriptions will be reviewed by a member of the Parks and Recreation Advisory Board as received for final approval. Paver inscriptions found to be defamatory or hateful will be rejected and the purchaser of the paver will be credited back minus any transaction fees. Purchasing of pavers will remain open until the P&R advisory board feels enough have been sold to cover all costs associated with the project. The goal is to raise more money than needed for the installation of this project and have all extra funds raised deposited into the Parks and Recreation Revolving fund to be reserved for future Parks and Recreation projects.

After sales are closed, the P&R advisory board will determine how many additional blank pavers of each size will be required to complete the pathway and will be purchased at a local retail store. All costs associated with the purchase of additional blank pavers will be paid out of the profits from the sale of the memorial pavers. Additional costs may be incurred with the need for IT support from Block 5 to set up the electronic purchase through the website. Any additional costs associated with Bock 5 will be paid out of the profit the sale of pavers and will not result in additional costs to the town.

Installation of the paver pathway is anticipated to be performed by donation. In the event there is a lack of donated labor for installation, the Town's Parks and Recreation crews will assist with installation as needed.

FINANCIAL IMPACT:

Anticipated to be zero.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

To approve Lamberts Park Memorial Pathway project.

SUGGESTED MOTION:

Motion to approve Lamberts Park Memorial Pathway project.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion

ATTACHMENTS:

111522 Parks & Rec Adv Brd Mtg Minutes Lamberts Park Paver Docs

1	F	Parks and Recreation Advisory Boar	d			
2	Meeting Minutes					
3		November 15, 2022				
4						
5	6:00 PM - Meeting Called to Order					
6	<u>Attendance</u>					
7	Andy Janosz - Chair					
8	Mark Chagnon - Member					
9	Rudy Makara - Member					
10	Alex Walczyk - Alternate Town Cou	ncil Representative				
11 12	Not in Attendance					
13	Phil Arnone - Parks and Recreation	Crew Chief				
14	Keith Judge - Town Council Repres					
15	Scott Evans - Member					
16						
17	Approval of October 18, 2022 Mee	ting Minutes				
18	Rudy - Motioned to appro	ve the October 18, 2022 Meeting I	Minutes Meeting Minutes			
19	Andy - Seconded the moti					
20	Motion carried unanimous	ly				
21						
22	Public Input					
23	No public input.					
24						
25	<u>Appointments</u>					
26	None					
27	Old Business					
		ata Mark Chagnan				
28	Lambert Park / Pavilion Paver Upda	ate - Mark Chagnon				
29	Mark received a quote from a vend	dor that has provided pavers for the	State Police. They provide a			
30	website to purchase the pavers with	th laser scribing/printing, a PayPal a	account to process the transactions			
31	and flyers for distribution/advertis	ement.				
32	The vendor has suggested 2 sizes (and recommended sale price):				
<i>3</i> 2	The vehicle has suggested 2 sizes (
	Size (inches)	Cost per unit	Recommended "sale" price			
	4 x 8	\$19.50	\$100.00			
	8 x 8	\$29.50	\$200.00			

Mark explained that there is an option to purchase a smaller replica of the paver (not required, can be added on to each order). Cost \$9.99; recommended sale price \$30.00.

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- 36 Mark will work with the vendor to find out if there is any flexibility with the pricing / ordering. For
- 37 example: limited special for the first 75 pavers (4x8) to be sold at \$75.00 each (instead of \$100.00).
- 38 Mark will also remeasure the area to determine the number of pavers. Size of the walkway / entrance to
- 39 the Pavilion: 6 feet x 13 feet bleeds into an 8 feet x 13 feet area.
- 40 Mark made the suggestion to have the Hooksett emblem in the center of the walkway (four 8 x 8
- 41 pavers); this will depend on the pricing; the advisory board was open to the idea.
- 42 Andy made the motion for Mark to move forward with the pricing and vendor; seconded by Rudy.
- 43 Motion carried unanimously.
- 44 Donati Park Memorial Signs (upper parking lot)
 - Andy explained that the signs are completed and need to be installed.
- Expected to be installed in August
- 47 Donati Park Bridge

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- Andy provided an update Bruce Thomas (Town Engineer) has put out an RFP for the bridge footings. No full ETA, yet; update to follow.
 - Bruce has kept Macy Industries involved with the timeline and they are understanding of the timeline.

53 Lambert's Park

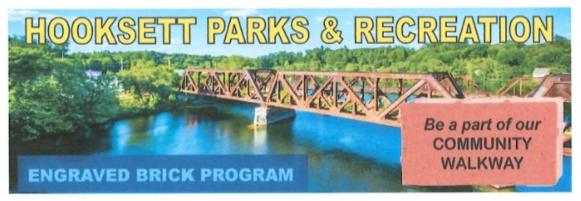
- Andy explains that the board will review a potential bench, horseshoe pit and possibly a place to
 play volleyball. He suggested a walkthrough scheduled for June 25, 2022 at 6PM open to the
 public.
- Andy also explained that the old BBQ pit might be the best place for a park sign (white/green signs); this will be reviewed during the walkthrough.
- Andy updated the group that he spoke with Tony Lacasse (from Hooksett Heritage Commission) who explained that he found a lot of information - perhaps enough for 3 informational signs.
- 62 Staff Reports Town Councilor, Parks and Rec, Conservation Commission, HYAA
- HYAA No updates
 - Parks & Recreation parks are being prepped for the winter months as a majority of the sports have or will be coming to a close.
- Town Council Alex let the advisory board know that land owned by the town is being reviewed; he was unsure how much, if any, was on the west side of the river.
- 68 Public Input None

69	New Business	
70	• Lambe	ert Park Horseshoe pits
71	0	Andy has been unable to successfully get ahold of Jeff Scott from the Boy Scouts (Troop
72		292)
73	0	Andy will reach out to Troop 603
74	0	Question: What will the town need to provide? This will likely depend on the options
75		provided by the Boy Scouts
76	0	Horseshoes (physical shoes) - town could hold onto a set for use by reservation. Andy
77		discussed this with Parks and Rec (Phil?) who would be able to keep the shoes at the
78		clubhouse. He also explained that a sign could be put up with contact information on
79		how they can be reserved.
80	Rudy a	asked if Bocce would be an option. Typical bocce court size is 60 feet x 12 feet.
81		
82	Action Items:	
83	1. Mark	will take measurements of the Pavilion walkway to determine the quantity of bricks
84	neede	·
85	2. Mark:	follow up with the paver vendor on pricing and a plan to move forward
86	3. Andy:	Reach out to Boy Scout Troop 603 regarding Horseshoe pits for Lambert Park
0.7	N	D
87	Next meeting:	December 20, 2022 at 6:00PM
88	Andy - Motion	ned to adjourn the meeting
89	Rudy - Second	ed the motion
90	Motion carried	d unanimously
91		
92	_	uded at 6:43PM
93	Respectfully Si	ubmitted by: Alex Walczyk



If you have questions, please call: (603) 485-5322





PROFIT CALCULATIONS - 100 BRICK DONATIONS

Typically, 70% of sales are 4" x 8" bricks and 30% are 8" x 8" bricks and 60% of the donors choose clipart and 20% order replicas.

You should be able to have 5 sponsors (local businesses).

PROPUST	DONATION	COST	PROFIT/ BRICK	SOLD	PROFIT/ ITEM
PRODUCT	DONATION	0031	BRICK	SOLD	I I LLIVI
4" x 8" BRICK (TEXT ONLY)	\$ 75.00	\$19.50	\$ 55.50	28	\$ 1,554.00
4" x 8" BRICK (WITH GRAPHIC)	\$ 100.00	\$28.50	\$ 71.50	42	\$ 3,003.00
8" x 8" BRICK (TEXT ONLY)	\$ 150.00	\$29.50	\$ 120.50	12	\$ 1,446.00
8" x 8" BRICK (WITH GRAPHIC)	\$ 175.00	\$38.50	\$ 136.50	18	\$ 2,457.00
				100	
12" x 12" BRICK WITH CUSTOM LOGO	\$ 500.00	\$89.50	\$ 410.50	5	\$ 2,052.50
REPLICA BRICKS	\$ 25.00	\$14.95	\$ 10.05	20	\$ 201.00

\$ 10,713.50

Your campaign profit would be \$10,713.50 for 100 total brick donations with 5 Sponsors!





To: Town Council

Title: To accept a donation totaling \$300.00 from George and Daniel Bureau to the

Town of Hooksett for the Family Services Department per RSA 31:95-b, III(b)

Meeting: Town Council - 04 Jan 2023

Department: Family Services

Staff Contact: Peter Flynn, Family Services Director

BACKGROUND INFORMATION:

Ongoing contribution from the Bureau family for assistance to needy families through the Family Services Department.

FINANCIAL IMPACT:

+\$300.00

POLICY IMPLICATIONS:

None

RECOMMENDATION:

To accept donated funds.

SUGGESTED MOTION:

To accept a donation totaling \$300.00 from George and Daniel Bureau to the Town of Hooksett for the Family Services Department per RSA 31:95-b, III(b)

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion



To: Town Council

Title: To accept a donation totaling \$100.00 from Robert McGuiness to the Town of

Hooksett for the Family Services Department per RSA 31:95-b, III(b)

Meeting: Town Council - 04 Jan 2023

Department: Family Services

Staff Contact: Peter Flynn, Family Services Director

BACKGROUND INFORMATION:

Contribution from Robert McGuiness for assistance to needy families through the Family Services Department

FINANCIAL IMPACT:

+100.00

POLICY IMPLICATIONS:

none

RECOMMENDATION:

To accept donated fund

SUGGESTED MOTION:

To accept a donation totaling \$100.00 from Robert McGuiness to the Town of Hooksett to the Family Services Department per RSA 31:95-b, III(b)

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion



To: Town Council

Title: To accept a donation totaling \$1,000.00 from Russell Pelletier Construction Svcs,

LLC to the Town of Hooksett for Family Services Department per RSA 31:95-b,

III(b)

Meeting: Town Council - 04 Jan 2023

Department: Family Services

Staff Contact: Peter Flynn, Family Services Director

BACKGROUND INFORMATION:

Contribution from Russell Pelletier Construction Services, LLC. for assistance to needy families through the Family Services Department

FINANCIAL IMPACT:

+ \$1,000

POLICY IMPLICATIONS:

none

RECOMMENDATION:

To accept donated fund

SUGGESTED MOTION:

To accept a donation totaling \$1,000.00 from Russell Pelletier Construction Services, LLC. to the Town of Hooksett to the Family Services Department per RSA 31:95-b, III(b)

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion



To: Town Council

Title: Proposed New Zoning Article (Section 3.6F of the Town Charter) for the Hooksett

Town Council to vote on Planning Board recommended Zoning Amendments -

Next Step to place on the March 2023 Ballot

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Wendy Baker, Executive Assistant

BACKGROUND INFORMATION:

Public hearing was held on September 28, 2022 for proposed amendment to paragraph F in Section 3.6 Ordinances in the Town Charter to provide the Hooksett Town Council authority to amend the Town's Zoning Ordinance(s). See attached public hearing notice as published in the Union Leader December 27, 2021 edition for details. The Town Council's zoning change sub-committee recommends amending the Town's charter to allow Town Council to adopt, amend or repeal zoning ordinances, historic district ordinances, or building codes after the planning board holds at least one public hearing in accordance with RSA 675:7. Presently, Town meeting votes to adopt, amend or repeal zoning ordinances, historic district ordinances, or building codes. If approved by Town Meeting, that responsibility would fall to Town Council.

Other communities, with a Council form of government, have the authority to adopt and amend zoning ordinances. The town of Londonderry Council has this authority. There zoning ordinance adoption or amendment process is much the same. The process includes a public hearing by the Planning Board, after which the Board makes a recommendation to the Town Council. Following state law, RSA 674:1.V, which states, "the Planning Board may, from time to time, recommend to the local legislative body amendments of the zoning ordinance or zoning map or additions thereto."

The current Town Meeting process allows for one opportunity for Hooksett to propose amendments. An opinion that is shared by other communities, having Council vote on these matters provides more opportunity to implement zoning amendments recommended by the master plan. The public would also have more opportunities to be involved in the amendment process. Hooksett propose process states that "the planning board holds at least ONE public hearing..." If needed or warranted, the planning board could hold multiple public hearings on any proposed amendment. The propose charter amendment will not impact the planning board, or any other board, committee or commission, involvement in the zoning ordinance, building codes or historic district amendment process. The planning board has been the primary vehicle to present and recommend changes to the zoning ordinance and will continue to do so in accordance with RSA 674:1. V.

Legal Counsel has reviewed the proposed charter amendment, has stated that, "The wording in the first paragraph is satisfactory for its intended purpose. "The Council may adopt, amend or repeal zoning ordinances, historic district ordinances, or building codes after the Planning Board holds at least one public hearing in accordance with RSA 675:7. The hearing must occur within [30 days] of Agenda Item #6.2. Page 7 of 197 the introduction of a proposed change, and conclude with a vote by

the Planning Board on a recommendation. In addition, creation or amendment to zoning ordinances historic district ordinances or building codes may be petitioned for by no less than two percent (2%) of the voters of the town and shall be established or amended in accordance with the procedures outlined under RSA 675:4."

Suggested additional amendment by legal counsel:

"Twenty-five or more voters may petition for an amendment to a zoning ordinance, historic district ordinance, or a building code. In addition, creation or amendment to zoning ordinances historic district ordinances or building codes may be petitioned for by no less than two percent (2%) of the voters of the town and shall be established or amended in accordance with the procedures outlined under RSA 675:4."

After the Public Hearing the Town Clerk sent the amendment to the AG Office, DRA and SOS for review and approval. On November 18, 2022 we received approval in writing. See letter attached.

POLICY IMPLICATIONS:

If the Charter amendment is passed, changing the vote on the zoning amendments, building code and district ordinances, from Hooksett voters to the Town Council, then the following should also be amended in the Zoning Ordinance: <u>HOOKSETT ZONING ORDINANCE Section 35 - Amendments.</u>

Amend to the following: This Ordinance may be amended by a majority vote of any legal Town Meeting Town Council, following the procedures set forth in the Town Charter, when such amendment is published in the warrant calling for the meeting. A public hearing must be held, notice of which shall meet the minimum requirements to RSA 675:7.

RECOMMENDATION:

Review approved language and move to place the Charter change on the March 2023 Ballot.

SUGGESTED MOTION:

Motion to move the proposed new Zoning Article (Section 3.6F of the Town Charter) for the Hooksett Town Council to vote on Planning Board recommended Zoning Amendments to the March 2023 Ballot

TOWN ADMINISTRATOR'S RECOMMENDATION:

This item was a result of a sub-committee established by Council to examine amending Hooksett's Charter to allow Town Council to review and decide on Zoning, Building Code and Historic Commission amendments in place of Town Meeting. These proposed amendments were before Council last year at this time. Council held a public hearing on January 5, 2022, and after the public hearing, voted to send the proposed amendments to the state agencies for review (i.e. AG, DRA and Secretary of State (SOS) office) as required by law. Last year, Hooksett ran out of time regarding getting the reply back from the State agencies in time to vote them on the 2022 March Ballot. This year, Hooksett sent the article up to the state for review and received a "No objections to the proposed amended articles".

ATTACHMENTS:

AG Approval of Charter Changes 2023

ATTORNEY GENERAL DEPARTMENT OF JUSTICE

33 CAPITOL STREET CONCORD, NEW HAMPSHIRE 03301-6397

JOHN M. FORMELLA ATTORNEY GENERAL



JAMES T. BOFFETTI DEPUTY ATTORNEY GENERAL

November 18, 2022

Pamela Sullivan Town Clerk Town of Hooksett 35 Main Street Hooksett, NH 03106

Re: Hooksett proposed charter amendments

Clerk Sullivan:

Pursuant to RSA 49-B:4-a, on behalf of the Town of Hooksett you submitted a proposed charter amendment for review, received October 4, 2022.

Upon review, the New Hampshire Attorney General's Office, the Secretary of State's Office, and the Department of Revenue Administration, pursuant to RSA 49-B:4-a, do not object to the proposed amendments to the town charter relating to changing the Zoning Board of Adjustments number of alternates and the adoption and amending process for zoning ordinances, historic district ordinances, and building codes.

Please feel free to contact myself, Peter Roth of the Department of Revenue Administration, or Secretary of State David Scanlan if you/have any questions.

Sincerely,

OKSETT, NH RECEIVED Myles Matteson

Deputy General Counsel Election Law Unit

(603) 271-1119

myles.b.matteson@doj.nh.gov

cc:

David Scanlan, Secretary of State

Bruce Kneuer, Department of Revenue Administration Peter Roth, Department of Revenue Administration

Telephone 603-271-3658 • FAX 603-271-2110 • TDD Access: Relay NH 1-800-735-2964



To: Town Council

Title: Proposed to amend Section 11.2 of the Hooksett Town Charter to follow RSA

673:6, I (a) and allow five (5) alternates on the Zoning Board of Adjustment

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Wendy Baker, Executive Assistant

BACKGROUND INFORMATION:

Public hearing was held on September 28, 2022 for proposed amendment to Section 11.2 of the Hooksett Town Charter to follow RSA 673:6, I (a) to allow five (5) alternates on the Zoning Board of Adjustment.

The proposed amendment is as follows: <u>Section 11.2 Zoning Board of Adjustments</u> Amend to the following: There shall be a Zoning Board of Adjustment appointed by the Council, consisting of five (5) members each serving a three (3) year term and three (3) five (5) alternates each serving a three (3) year term. Such terms shall be staggered. The Council shall fill any vacancy for the period of the unexpired term. The Zoning Board of Adjustment shall have all the powers granted to such boards under state law." This amendment follows RSA 673:6, I. (a) The local legislative body may provide for the appointment of not more than 5 alternate members to any appointed local land use board, who shall be appointed by the appointing authority. The terms of alternate members shall be 3 years.

After the Public Hearing the Town Clerk sent the amendment to the AG Office, DRA and SOS for review and approval. On November 18, 2022 we received approval in writing. See letter attached.

FINANCIAL IMPACT:

N/A

RECOMMENDATION:

Review approved language and move to place the Charter change on the March 2023 Ballot.

SUGGESTED MOTION:

Motion to move the proposed amendment to Section 11.2 of the Hooksett Town Charter to follow RSA 673:6, I (a) and allow five (5) alternates on the Zoning Board of Adjustment to the March 2023 Ballot.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Town Council supported sending this proposed Charter amendment to the State Agencies (i.e. DRA, AG Office and Secretary of State) for review. Last year at this time, Hooksett did not receive a reply back from the State agencies for Council to vote to place on the March ballot. This proposed Charter amendment was proposed by the ZBA to address this quorum issues.

ATTACHMENTS:

AG Approval of Charter Changes 2023

ATTORNEY GENERAL DEPARTMENT OF JUSTICE

33 CAPITOL STREET CONCORD, NEW HAMPSHIRE 03301-6397

JOHN M. FORMELLA ATTORNEY GENERAL



JAMES T. BOFFETTI DEPUTY ATTORNEY GENERAL

November 18, 2022

Pamela Sullivan Town Clerk Town of Hooksett 35 Main Street Hooksett, NH 03106

Re: Hooksett proposed charter amendments

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Please feel free to contact myself, Peter Roth of the Department of Revenue Administration, or Secretary of State David Scanlan if you/have any questions.

Sincerely

OKSETT, NH RECEIVED Myles Matteson

Deputy General Counsel Election Law Unit (603) 271-1119

myles.b.matteson@doj.nh.gov

cc: David Scanlan, Secretary of State

Bruce Kneuer, Department of Revenue Administration Peter Roth, Department of Revenue Administration

Telephone 603-271-3658 • FAX 603-271-2110 • TDD Access: Relay NH 1-800-735-2964



To: Town Council

Title: FY 2023-24 Budget and Warrant Articles

Meeting: Town Council - 04 Jan 2023

Department: Finance

Staff Contact: Christine Tewksbury, Finance Director

BACKGROUND INFORMATION:

1) Update budget if needed

2) Review warrant articles - Police Supervisors Union Contract and others.

FINANCIAL IMPACT:

The tax rate impact is shown on each article.

SUGGESTED MOTION:

Motion to recommend (insert title of article) in the amount of (insert amount) to be placed on the 2023 Hooksett ballot. (roll call needed)

Designate Councilors to first and second the article at the Deliberative Session, Saturday February 4th. This list will be finalized at the January 18th Council meeting.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion



To: Town Council

Title: Accept Value over \$5,000.00 from multiple donors now and through the event for

items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for

the 2022 holiday season per RSA 32:95-e, II

Meeting: Town Council - 04 Jan 2023

Department: Family Services

Staff Contact: Peter Flynn, Family Services Director

BACKGROUND INFORMATION:

Donations value over \$5,000.00 from multiple donors (see attached list) including new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e, II. A special Thank You to our Hooksett Food Pantry who also sponsors the Thanksgiving Food Drive to many Hooksett Families! Our Family Services Department assists with this program.

FINANCIAL IMPACT:

Donations

RECOMMENDATION:

Close Public Hearing and move to accept value over \$5,000.00 from multiple donors now and through the event for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit children and families for the 2022 holiday season per RSA 31:95-e, II.

SUGGESTED MOTION:

1) Waive Council Rules of Procedure to have public hearing and motion accepted same night. 2) Motion to accept donations for value over \$5,000.00 from multiple donors (see attached list) for items to include but not limited to new clothing and toys to the Town of Hooksett for the Family Services Department to benefit Hooksett children and families for the 2022 holiday season per RSA 31:95-e, II

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motions

ATTACHMENTS:

Donation Acceptance -Jan. 2023

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Donor Name (cash & other donations) James Mazalewski & James O donnell Denise Casico Bolduc	Address 1465 Hooksett Rd 6 Sunrise Blvd	City Hooksett Hooksett	State NH NH	zip	03106 03106	Winter Cloth Gift cards	S Cash donations 900 100
Donor Name Winter Clothing Salvation Army	Address	City	State	zip		Approx. cost \$10,000.00	
Donor Name Christmas Gifts							
Carolyn Taylor	52 Lantern Lane	Hooksett	NH		03106	\$200.00	
Ruth Hanlon	57 Sagewood Circle	Hooksett	NH		03106	\$200.00	
Mike Kotrlik Cub Scout Pack 292	28 Trent Rd	Hooksett	NH		03106	\$200.00	
Jane Naleway	26 Grant Dr	Hooksett	NH		03106	\$100.00	
Joan Lauterborn	38 Hunt St	Hooksett	NH		03106	\$100.00	
Kathy Hughes	44 Fairfield Dr	Concord	NH			\$200.00	
Michelle Zorawowoicz	2 Sandy Lane	Hooksett	NH		03106	\$200.00	
Brigid Cox Cub Scout Pack 292	45 Sherwood Dr	Hooksett	NH		03106	\$400.00	
Kim Boyle	9 Woodstone Terrace	Hooksett	NH		03106	\$200.00	
Marika Yakabovich	15 Doris Dr	Hooksett	NH		03106	\$100.00	
David Bowen	7 Farrwood Dr	Hooksett	NH		03106	\$200.00	
Pauline J Elliot Girl Scout troop #10026	68 S Bow Rd	Hooksett	NH		03106	\$100.00	
Jennifer Stone	41 Sterling Ave	Hooksett	NH		03106	\$300.00	
Michael Taylor C/O Admix	144 Harvey Rd	Londonderry	NH		03053	800.00	
Dale Aumann Cawley Builders Club	38 Post Rd	Hooksett	NH		03106	\$300.00	
Brook Ridge Ladies Group	3 Mailhouse Rd	Hooksett	NH		03106	\$300.00	
Michele Sampson	22 Post Rd	Hooksett	NH		03106	\$300.00	
Melanie Godbout C/O Hooksett Memor	ia5 Memorial Drive	Hooksett	NH		03106	\$400.00	
Bob Camire C/o N E Document Systems	750 E Industrial Dr	Manchester	NH		03109	\$500.00	
Melissa Shessier	15 Nancy Lane	Hooksett	NH		03106	\$200.00	
Barbara & Bob Thinnes	58 Lindsay Rd	Hooksett	NH		03106	\$600.00	
Lindsey & Chris Marley	40 Churchill Dr	Hooksett	NH		03106	\$100.00	
Jennifer Roy	141 West River Rd	Hooksett	NH		03106	\$600.00	
Benjamin Roy	141 West River Rd	Hooksett	NH		03106	\$200.00	
Pam St Germain	28 Main St	Hooksett	NH		03106	\$300.00	
Susan & Katey Auger	31 Mammoth Rd	Hooksett	NH		03106	\$200.00	

Agenda Item #16.1.

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Max Auger	90 Rockland Ave	Portland	ME	04102	\$100.00
Cheri Wolff	1465 Hooksett Rd #143	Hooksett	NH	03106	\$200.00
Lea Maguire c/o Cawley Middle School	89 Whitehall Rd	Hooksett	NH	03106	\$600.00
Above & Beyond Childcare	1461 Hooksett Rd	Hooksett	NH	03106	\$600.00
Amy Gioseffi	7 Autumn Run	Hooksett	NH	03106	\$100.00
Matthew Harding	32 Martins Ferry Rd	Hooksett	NH	03106	\$200.00
Mary Go Round	13 Morgan Dr	Hooksett	NH	03106	\$300.00
Debbie Odonnel					\$100.00
Denise Cascio Bloduc	6 Sunrise Blvd	Hooksett	NH	03106	\$100.00
Linda Szelog @ Little Apples	Hooksett Rd	Hooksett	NH	03106	\$100.00 \$9,700.00



To: Town Council

Title: Accept donations that value in total over \$10,000.00 from multiple donors for the

"Light Up the Village" event to the Town of Hooksett Heritage Commission per

RSA 31:95-b, III (a)

Meeting: Town Council - 04 Jan 2023

Department: Administration

Staff Contact: Wendy Baker, Executive Assistant

BACKGROUND INFORMATION:

Donations came in to help the Heritage Commission light the village area for the holidays in the "Light Up the Village" event on December 9, 2022.

FINANCIAL IMPACT:

Donations and the Heritage Commission will pay for all costs associated with this event.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Move to accept donations that value in total over \$10,000.00 from multiple donors for the "Light Up the Village" event to the Town of Hooksett Heritage Commission per RSA 31:95-b, III (a)

SUGGESTED MOTION:

- 1) Motion to waive Council Rules of Procedure to have a Public Hearing and motion to accept in the same night.
- 2) Motion to accept donations that value in total over \$10,000.00 from multiple donors for the "Light Up the Village" event to the Town of Hooksett Heritage Commission per RSA 31:95-b, III (a)

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motions

ATTACHMENTS:

Light up the Village

Light Up the Village

R Collins	\$	25.00	Craft Sale
A Lacasse	\$	150.00	
A Lacasse	\$	1,020.00	
T Miller	\$	25.00	Craft Sale
M Wells	\$	500.00	
Harnisch Realty Group	\$	500.00	
A Lacasse	\$	1,500.00	
W Gehris	\$	500.00	
Barrett Insurance	\$	250.00	
Manchester Sand & Gravel	\$	2,000.00	
JR Mechanical LLC	\$	300.00	
Fidelity	\$	1,000.00	
Dead River Company	\$	500.00	
C Klocek	\$	50.00	
Starr Cleaning LLC	\$	50.00	
B Shields	\$	25.00	
J Scott	\$ \$ \$	25.00	
L Currier	\$	50.00	
J Morgan	\$	25.00	
J Stone	\$	100.00	
B Boston	\$	25.00	Craft Sale
Merrimack County Savings Bank	\$	150.00	
Kenna Gendron Agency LLC	\$	150.00	
R Szollar	\$	150.00	
Foy Law Office	\$	500.00	
R Szollar	\$	500.00	
T Huppe	\$	25.00	
Hooksett Head School Society	\$	150.00	
Cash	\$	624.00	_
	\$:	10,869.00	



To: Town Council

Title: Accept a one-time bridge payment of \$284,293.86 from the New Hampshire

Department of Transportation for maintenance, construction and reconstruction of

municipally owned bridges.

Meeting:Town Council - 04 Jan 2023Department:Community Development

Staff Contact: Bruce Thomas, Town Engineer

BACKGROUND INFORMATION:

The New Hampshire Department of Transportation is providing a one-time bridge payment of \$284,293.86 from for maintenance, construction and reconstruction of municipally owned bridges.

The funding is based the population each town and the bridge deck area of the bridges owned by each town. The page of the Bridge Funding Distribution Chart with Hooksett's allocation is attached.

FINANCIAL IMPACT:

Additional funds available for bridge projects, including the Lilac Pedestrian Bridge inspection, and the Donati Park Pedestrian Bridge footing design.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Accept the check for \$284,293.86 from the New Hampshire Department of Transportation

SUGGESTED MOTION:

Motion to waive Town Council rules to motion same night as public hearing.

Motion to accept the check for \$284,293.86 from the New Hampshire Department of Transportation

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motions

ATTACHMENTS:

000 Bridge Funding Distribution Chart
000 Hooksett One Time Bridge Payment - 2022

4:00	JUCION	
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Funding to be distributed

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DISTRIBUTION 50% Deck Area 50% Population	212,658	125,844	32,613	120,353	284,294	179,070	677,288	41,349	144,892	33,373	724,612	111,559	69,759	135,172	16,956	51,793	620,152	79,720	39,594	122,104	141,581	131,319	265,939	397,786	183,612	30,227	69,410	39,421	28,276	51,527	4,345,266	78,840
	45	s	s	45	s	s	s	s	s	S	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s
50% by Population	81,030	54,689	28,924	109,285	199,309	77,429	344,692	11,537	73,146	15,339	316,544	84,363	224,753	47,622	5,742	9,436	192,095	60,873	16,008	23,731	22,780	117,222	80,347	360,659	77,376	7,442	23,396	23,383	24,962	35,978	1,493,900	28,924
25	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s
50% by Deck Area	131,628	71,155	3,689	11,068	84,985	101,640	332,597	29,812	71,745	18,035	408,069	27,196	475,006	87,550	11,214	42,357	428,058	18,847	23,586	98,373	118,800	14,097	185,592	37,127	106,236	22,786	46,014	16,038	3,314	15,549	2,851,366	49,916
	45	45	s	s	45	s	45	s	s	45	s	s	4S	s	s	s	s	s	s	s	s	s	s	s	s	s	s	\$	Ş	s	s	s
AREA PER CAPITA	3.16	2.53	0.25	0.20	0.83	2.55	1.88	5.02	1.91	2.29	2.51	0.63	4.11	3.57	3.80	8.73	4.33 \$	\$ 09.0	2.87	\$ 90.8	10.14	0.23	\$ 4.49	0.20	2.67	5.95	3.82	1.33	0.26	0.84	3.71	3.36
POPULATION 2022 (BGA)	6,054	4,086	2,161	8,165	14,891	5,785	25,753	862	5,465	1,146	23,650	6,303	16,792	3,558	429	705	14,352	4,548	1,196	1,773	1,702	8,758	6,003	26,946	5,781	556	1,748	1,747	1,865	2,688	111,614	2,161
MUNICIPAL DECK AREA [SF]	19,123	10,337	536	1,608	12,346	14,766	48,319	4,331	10,423	2,620	59,284	3,951	800'69	12,719	1,629	6,154	62,188	2,738	3,427	14,291	17,259	2,048	26,963	5,394	15,434	3,310	6,685	2,330	481	2,259	414,242	7,252
MUNICIPAL BRIDGE COUNT	21	4	1	4	3	9	10	5	11	5	35	10	15	12	5	5	18	5	7	1	11	4	5	6	14	8	11	3	2	4	34	11
TOWN NAME	Hillsborough	Hinsdale	Holderness	Hollis	Hooksett	Hopkinton	Hudson	Jackson	Jaffrey	Jefferson	Keene	Kingston	Laconia	Lancaster	Landaff	Langdon	Lebanon	Lee	Lempster	Lincoln	Lisbon	Litchfield	Littleton	Londonderry	Loudon	Lyman	Lyme	Lyndeborough	Madbury	Madison	Manchester	Marlborough

5/23/2022



William Cass, P.E.

Commissioner

THE STATE OF NEW HAMPSHIRE DEPARTMENT OF TRANSPORTATION



Andre Briere Deputy Commissioner

December 14, 2022

ADMINISTRATION DEPARTMENT

DEC 20 22

A TOWN OF HOORSETT NH

Andre' Garron, Town Administrator Town of Hooksett 35 Main Street Hooksett, NH 03106

Re: Hooksett Special One Time Bridge Payment - in Accordance with Senate Bill 401
Payment for Maintenance, Construction and Reconstruction of Municipally Owned Bridges

Dear Mr. Garron:

The following is notification of a one-time bridge payment being made available to your municipality in State Fiscal Year 2023 based on the passage of Senate Bill (SB) 401 effective July 2022. SB 401 directs the Department to divide and distribute a \$36 million one-time payment between all New Hampshire municipalities that have municipally owned bridges per state definitions. Fifty percent (50%) of the distribution is based on your municipality's percentage of statewide municipal bridge deck surface area and the remaining fifty percent (50%) of the distribution is based on your municipality's percentage of statewide population. This one-time bridge payment is not related at all to the quarterly block grant aid payments that a municipality receives. This payment can only be used on the maintenance, construction, or reconstruction of municipally owned bridges.

This one-time payment is anticipated to be available to the Town of Hooksett during the month of December 2022 as follows:

December 2022 Actual Bridge Payment:

\$284,293.86

Happy holidays and please contact me at 271-6472 if you have any questions.

Sincerely,

C. R. Willeke

C. R. Willeke, PE Municipal Highways Engineer Bureau of Planning and Community Assistance

CRW/dmp

JOHN C. MORTON BUILDING • 7 HAZEN DRIVE • P.O. BOX 483 • CONCORD, NEW HAMPSHIRE 03302-0483 TELEPHONE: 603-271-3734 • FAX: 603-271-3914 • TDD. RELAY NH 1-800-735-2964 • INTERNET, <u>WWW.NHDDT.COM</u>



To: Town Council

Title: Summit View Subdivision Request for Street Approval and Release of Security

Checks Totaling \$330,190

Meeting: Town Council - 04 Jan 2023

Department: Community Development

Staff Contact: Bruce Thomas, Town Engineer

BACKGROUND INFORMATION:

The developers of the Summit View subdivision also known as Churchill Drive and Old Mill Lane are requesting that the Town of Hooksett accept the roadway and release the Security Checkstotaling \$330,190 (\$175,766 for Churchill Drive, and \$154,424 for Old Mill Lane).

FINANCIAL IMPACT:

None, although Public Works will have to maintain the road once accepted.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Accept the Summit View Subdivision which is Churchill Street and Old Mill Lane and release the Security Checks, totaling \$330,190.

SUGGESTED MOTION:

Motion to waive Town Council rules to motion same night as public hearing.

Motion to accept the Summit View Subdivision which is Churchill Street and Old Mill Lane and release the Security Checks totaling \$330,190 (NHPDIP #211 - \$175,766 for Churchill Drive, and NHPDIP #235 - \$154,424 for Old Mill Lane.

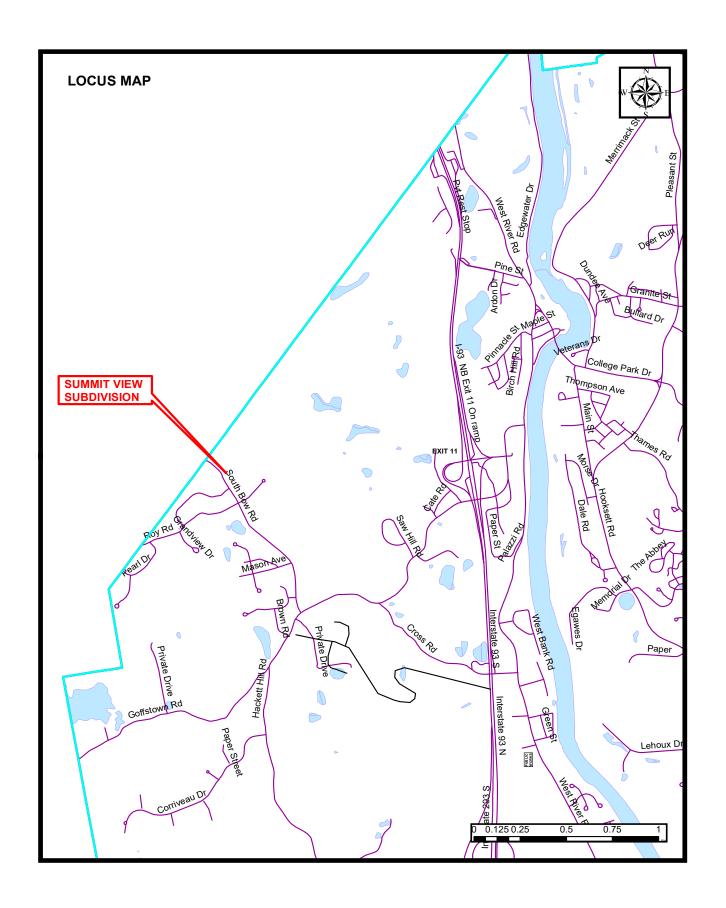
TOWN ADMINISTRATOR'S RECOMMENDATION:

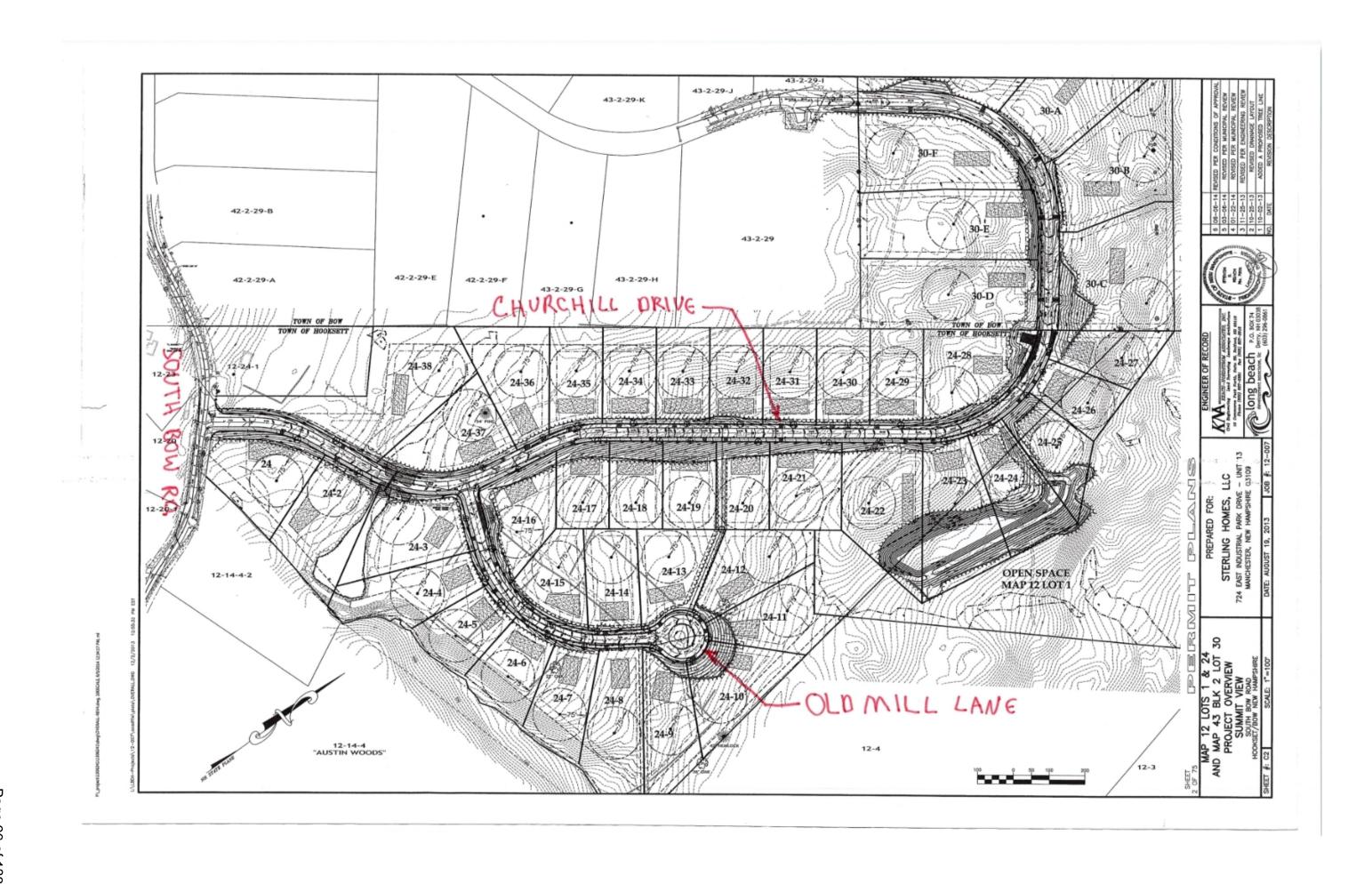
Concur with the suggested motions

ATTACHMENTS:

000 Locus Map 000 Summit View Subdivision Plan 000 Memo Site Walkthrough Summit View Acceptance Photos

Agenda Item #16.4.





Town of Hooksett Community Development

Memo

To: File

From: Brace A. Thomas, P.E., Town Engineer

Ce:

Date: December 22, 2022

Re: Summit View Walkthrough

A walk-thru was conducted at the referenced site on October 4, 2022. The following were in attendance: Ben Berthiume, Keith Martel and Bruce Thomas.

Churchill Drive and Old Mill Lane were inspected. All punchlist items noted at the meeting have been completed to my satisfaction. I will be recommending approval of the roadway at the January 4, 2023 meeting of the Town Council.









Agenda Item #16.4.











To: Town Council

Title: To Approve the purchase of a 2023 Chevrolet Tahoe PPV, all related emergency

and K9 equipment and graphics, to replace the Hooksett Police Department K9 Vehicle. Purchase was approved by voters as special warrant article #16 during

the 2022 election.

Meeting: Town Council - 04 Jan 2023

Department: Police Department

Staff Contact: Janet Bouchard, Police Chief

BACKGROUND INFORMATION:

In March, 2022 Hooksett voters voted yes to warrant article #16, which was to raise and appropriate the sum of \$71,000.00 to be used to purchase and outfit a new vehicle for the Hooksett Police K9 Unit. The following information is attached. This purchase is for a 2023 Chevrolet Tahoe from MacMulkin Chevrolet for the purchase price of \$42,656.00. They will provide us with a \$500.00 trade-in credit for Unit#091, which has a rotted frame and will no longer pass inspection, leaving the price to MacMulkin as \$42,156.00. This is a NH State Bid Price. The vehicle is in stock.

We were only able to obtain two bids for the upfit of vehicle. Our current vendor, Ossipee Mountain Electronics, who currently performs our cruiser upfits, was \$27,580.20. Global Public Safety was \$26,859.55. We would seek permission to use Ossipee Mountain electronics even though the price is higher, due to our long-standing relationship with them, their reputation, and the quality of the past work they have performed for the Hooksett Police Department. Ossipee Mountain Electronics price is also a NH State Bid Price.

The cost for graphics is \$950.00, for Turn One Graphics, a local Hooksett business.

FINANCIAL IMPACT:

\$70,686.20. (\$71,186.20 - \$500.00 (vehicle trade-in) = \$70,686.20.

POLICY IMPLICATIONS:

None

RECOMMENDATION:

Motion to approve the purchase of a 2023 Chevrolet Tahoe from MacMulkin Chevrolet for \$42,656.00, and receive a \$500.00 trade-in credit for a 2009 Chevrolet Impala. Also, to approve the purchase and installation of all related emergency and K9 equipment from Ossipee Mountain electronics for \$27,580.20 and to approve the installation of graphics from Turn One Graphics for the amount of \$950.00.

SUGGESTED MOTION:

Motion to approve the purchase of a 2023 Chevrolet Tahoe from MacMulkin Chevrolet for \$42,656.00, and receive a \$500.00 trade-in credit for a 2009 Chevrolet Impala. Also, to approve the

purchase and installation of all related emergency and K9 equipment from Ossipee Mountain electronics for \$27,580.20 and to approve the installation of graphics from Turn One Graphics for the amount of \$950.00.

TOWN ADMINISTRATOR'S RECOMMENDATION:

Concur with the suggested motion

ATTACHMENTS:

K9 Tahoe



Memo

Hooksett Police Department 15 Legends Drive Hooksett, NH 03106

MEMORANDUM

TO: Chief Janet Bouchard

FROM: Dispatch Supervisor R Belanger

DATE: December 20, 2022 RE: 2023 Chevy Tahoe PPV

Chief Bouchard,

Please see the attached quotes for a 2023 Chevy Tahoe PPV color black.

The total cost for the Tahoe on NH State Bid through MacMulkin Chevrolet is \$42,156.00, That's with them giving us \$500.00 off for the trade of Car 091 a 2009 Chevy Impala Cruiser packed that has failed NH State Inspection in September of 2022.

The cost for equipment from OME which is NII State Bid is \$27,580.20.

The cost for Graphics from Turn One Graphics is \$950.00

The total cost of this project is \$70,686,20. I did attempt to get three quotes for the upfit of the vehicle and I was only able to obtain two quotes. One quote from our current vendor, Ossipee Mountain Electronics who currently does all our cruiser upfits. Their price was \$27,580.20. The second quote was from Global Public Safety, their quote was \$26,859.55. Their quote was \$720.65 less, I would like to use Ossipee Mountain Electronics even though their bid is \$720.65 higher. The Town has a great working relationship with them, and they always go the extra step because we are repeat customer. I feel that we should continue to use them as this project is still under budget.

It should also be noted that there have been at least 4 price increases since we started this project. Prices seem to be increasing every 3 to 6 months. I currently have these prices locked in until January 31 2023. I was advised by the venders if we don't lock the price in by that date, there could be another significant price increase that would put us over the Warrant Article of \$71,000.00.

Please let me know if you have any questions.

Communication Supervisor



HOOKSETT PD

Prepared For: RICHARD BELANGER

603-624-1560 EXT 327

rbelanger@hooksettpolice.org

[Fleet] 2023 Chevrolet Tahoe (CK10706) 4WD 4dr Commercial (13)





Date: December 19, 2022

Price Breakdown:

2023 Chevrolet Tahoe PPV \$42,656.00 Trade 2009 Impala 2G1WS57M49116458 -\$500.00

Total Due \$42,156.00

Thank You Paul

Paul LaRoche Jr Commercial Sales Manager MacMulkin Chevrolet-Cadillac Nashua NH 03060 603-562-6741 Cell

This shortment contains information considered Confidential between GM and its Olients uniquely. This Information provided is not intended for public disclosure. Prices, specifications, and evaluability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may very. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 18226. Data Updated: Dec 18, 2922 7:12:00 PM PST.

Dec 19, 2022

Page #1

\$1,073.00 Cheaper NH State Bid

Detail Report for Customer			
MACMULKIN CHEVROLET CADRILAC 3 MARMON DR. NASHLIA, NH. 03060 803-868-1121			
Customer/Company;	Sala	s Consultant:	
Address:		s Consultant:	
Vehicle #1: 2023 Chevrolet Tahoe	VIN/Order #	MSRP	Stock #
	1GNSKLED1PR234354	\$62,355.00	N/A
Additional Vehicle Information			· · · · · · · · · · · · · · · · · · ·
GM Marketing Information			
Body Style: CK10706-4WI			
	rial / Fleet Preferred Equipment G	roup	
Primary Color: GBA-Black	• .	· - ·· F	
Trim: H1T-1WT/1FL	-Cloth, Jet Black, Interior Trim		
Engine: L84-Engine; 5	.3L, EcoTec3 V-8, DI, Dynamic Fu	uel Mat, VVT	
Transmission: MHU-Transmi	ssion, 10sp, 10L80 Gen 2		
OS-Calibration (SEO) SJ9-Calibration 5LO-(SEO) Ca 5T5-Seal Trim (SEO) SY1-Seals, Dri (SEO) SY1-Seals, Dri (SEO) GC7-(SEO) Lig 6J7-(SEO) Fior 7X3-(SEO) Specific Food Fior 7X3-(SEO) Specific Food ATC-Seal, 2nd ATC-Seals; From BCV-(SEO) Ca Disable BG9-Floor Cover BTV-Remote El BVE-Assist Steller CGG-GVW Rati CJ2-Climate Co DLF-Mirrors, Or GBA-Black GU5-Rear Ade: H1T-1WT/1FL-CI ICR-Chevrolet II K34-Cruise Con KC4-Cooler, Eng K44-120 Volf File	at Adjuster (Driver's Side) (eyless Entry Package row 60/40 Bench, manual te: Third Row upen & Keyless Start ontal, front seat side-impact and ro nt 40/20/40 Split-Bench, Full Feat libration, Rear Door Auto Lock ering: Rubberized Vinyl, Black noine Starting Pkg ps, Black ng 7600 Lbs ontrol, Electronic - Multi-zone S: Power, Heated 3.23 Ratio Cloth, Jet Black, Interior Trim afforairment, 7" Color Screen	L84-Engine: 5.3L, Ed. Mgt, V V T EO) MHU-Transmission, N37-Steering Column NC7-Emissions Over NE1-CT/MA/MD/ME sole Emissions PXT-Wheels: 20" St. R6J-Ship Thru Code mp RC1-Skid Plate RNQ-Wheel, 20" Full T8Z-Buckle-To-Drive T84-Liftgate, Rear, n U2J-SiriusXM Satellii UD5-Parking Assist, UDA-Communication UD0-Driver Info Disp UK3-Radio Controls USR-USB Data ports USR-USB Data ports USR-USB Data ports UT7-(SEQ) Ground s liftgate UTJ-Theft Protection UV8-Rear Vision Car V03-Cooling system, V53-Luggage rack sic VK3-Front License Pl. VPV-Ship thru charge VQ2-Holdback N/A, D WVA-Fascia, Front, c XCS-TIRE ALL 275/5t/YK6-SEQ Ptroressing	coTec3 V-8, DI, Dynamic Fuel 10sp, 10L80 Gen 2 In, Manual Tilt & Telescoping rtide, Federal /NJ/NY/OR/PA/RI/VT/WA teel Acknowledgement I size spare, steel I sace spare I sace space I sace spac

GM has fried to make the pricing information provided in this autimary accurate. Pleasa refer to accurat vehicle invoice, however, for complete pricing information. GM will not make any sales or policy adjustments in the case of inaccurate pricing information in this summary:

YOUR PRICE

THENK YOU THUL



Bill to

Hooksett Police Dept 15 Legends Dr Hooksett, NH 03106 Quote

QTE014121

Date

11/15/2022

Page

1 of 2

Ship To

Hooksett Police Dept Attn: Chief Janet Bouchard 15 Legends Dr Hooksett, NH 03106

Customer No.	Salesperson	Shipping Method	Payment Terms
HOO460	Brian Vastine	CME Install	Net 30

item	Quantity	Item Number	Description Description	Unit Price	Ext Price
1	1.00	C399	Siren, CenCom CORE, Amplifier w/OBDII Cable	3,562.85	3,562.85
			PROMO CODE #IEXD0722	l [
2	1.00		Siren Control Head, WCX, with Rotary Knob	0.00	0.00
3	1.00	C399K6	Install Kit, CORE, 2021 Chevy Tahoc	0.00	0.00
4	3.00		Speaker, Siren, Whelen Nylon Composite, 123d8	0.00	0.00
5		SAK70	Bracket, Siren Speaker. Psngr or Drvr, 21 TAH	0.00	0.00
5	1.00	BSFWS4Z	InnerEdge FST WCX, T0Lmp, T0s, 21 TAH	0.00	0.00
7	12.00	ISDE	LED, DUO B/W, for innerEdge FST BSSP2XBW	0.00	0.00
si	1.00	OEWS54	Outer Edge, Horiz, for 6 OEION*s 2 Pc, 21+Tahoe	0.00	0.00
9	5.00	GEIONB	LED, SOLO, for Outer Edge, 8LUE	0.00	0.00
10	1.00	OEIONR	LED, SOLO, for Outer Edge, RED	0.00	0.00
11	1.00	CANLITEB	Sensor, WeCan, Lights, Black-Housing	56.00	56.00
12	2,00	CFM15	Module, Expansion, 16 Outputs, CORE	193,90	387,80
13	2.00	TCRWX5		781.20	1,562.40
14	2.00]	TCRB54A	Tracer, Running Board Mnt., 21+ Tahoe	72.10	144.20
15	2.00	TCRWXPE	Tracer, WCX DUO, Primary Lthd, B/W	38.50	77.00
16	8.00	TCRWXSE	Tracer, WCX DUO, Secondary Lthd, B/W	38,50	308.00
17	2.00	LINSV2B	V-Ser LED, Combo Warn/Puddle, Under Srfc Mnt, BLU	205.10	410.20
18	1.00	LSV8KT54	Mount, Under Mirror, EINSV2, 21 TAH, pair	23.10	23.10
19	2.00	V238TPB	V-Series LED, Combo TD/Pud/Warn, Srfc Mnt, BLUE	235.90	471.80
20	4.00	=	LED, ION DUO, Univ Mnt. Blk Hsing, BLUE/WHT	136,50	546.00
21	2.00	IONK1B	Mounting Bracket, Swivel, ION - BLACK	29.40	58.80
22	2.00	VTX609R	LED, VERTEX Lighthead, Mtg 1" Hole, RED	95.20	190.40
23	1	TLIZE	ION, T-Series DUO, Surface Mc, BLU/WHITE	132.30	132,30
24		TU2D	ION, T-Series, DUO, Linear, Surface Mount, RED/WHII	132.30	132.30
25		TLMB	ION, T-Series Mini, Solo, Surface Mt, BLUE	104.30	208.60
25	2.00	3SRCCDCR	LED, Compartment Light, WHITE/RED, 3 LED's Each	68.60	137.20
27	1.00		Computer Mnt, Heavy Duty Dash, 21 TAH	401.60	401.60
28	1.00		Adapter Plate, Patrol PC Rhino Tab Dock	33.00	33,00
29	1.00		Mount, Keyboard, Swyl Arm & Side Pole, 6"	247,35	247.35
30	1.00		Mount, Keybrd, Quick Rel Silde and Adapter	131.00	131.00
31	1.00	C-CHTAHN3-211-TR-PP	Truck Vault	4,315.00	4,315.00
Quoted B	y:	Accepted	By: Date:		26,700.20
		*** Contin	und 5354		0,00
		Contin	nen (m. 1974)		880.00
			10		27,580.20
			1		
			16 oc. 8 c.c.3	1	

Ossipee Mountain Electronics, Inc. PO Box 950 832 Whittier Highway Moultonboro, NH 03254 TEL: (603) 476-5581 Toll Free: (800) 639-5081 Fax: (603) 476-5587 www.omesbs.com



Bill To Hooksett Police Dept 15 Legends Dr Hooksett, NH 03106

Quote -

QTE014121

Date

11/15/2022

Page

2 of 2

Ship Te Hooksett Police Depl Attn: Chief Janet Bouchard 15 Legends Dr Hooksett, NH 03106

Customer No.	Salesperson	Shipping Methad	Payment Terms
HOO460	Brian Vastine	OME Install	Net 30

ltem	Quant ty	Item Number	Description	Lnit Price	Ext Price
32	1.00	K9-C26-B	K9 Transport System, 21+ Tahoe, BLACK	3,199.00	3,199.00
33	1.00	K9-A-104	K9, Fan Kit, 10", either side, w/Guard	420.10	420.10
34	1.00	K9-A-103	K-9 Water Container w/Mount	68.05	68.05
35		HP-5 0 20	K9 Hot-N-Pop Pro HeatAlarm w/W nDrp&DoorPop	1,499.00	1,499.00
36	1.00	AWD-7040	WatchDog, for Pro Alarm Systems, S/N required	899.00	899.00
37		8K0534TAH21	Push Bumper, PB400, 2021+Tahoe, Aluminum	458.15	458.15
38	1.00	C-VS-1012-TAH-1	Console, 22", 21 Tahoe PPV	594.35	594.35
			C-EB25-XTL-1Pti APX E5 C-EB40-CCS-1PC CCTL6	l' .	
			C-FP-35D 3.5* Filler		
			C-FP-5II 5" Filler		
39		C-ARM-105	Armrest, Console, Side Mount w/Flip Up Pad	174.75	174.75
40		C-CUP2-1004	Cup Holder, Dual, Self Adjusting, 4" F'xed	54.00	54,00
41	1,00		Tray, Dashboard Mounting, 2 TAH	56.10	56.10
42	1.00		Clip, Magnetic Mic Hangup System, Single	39.95	39.95
43		1104302	Cellular Gateway, RV55, WiFi NA LTE-Adv Pro	949.00	949.00
44	1.00		Antenna, Sharkee, 6-in-1 AirLink (SH-T900)	385.00	385.00
45	1.00	,	Stinger LED HL DS w/ Std. 12V DC Chgr	180.00	180.00
46	1.00		Charger Holder, Strion, Base Only	32,95	32.95
47	1.00		Charger Cord, 12V DC Cloarette Lighter	12.90	12.90
48 49	1.00	162213-BK	Seat Cover, TigerTough, 21+ TAH, Driver's, BLACK	199.00	199,00
50	1.00 1.00	8402 818	Fire Extinguisher	98.00	98.00
51	1.00		Bracket, B402 Fire Extinguisher	29,00	29.00
52	1.00		Wire, wire ties, fuses, fuse holders, loom, etc.	215.00	215.00
"	1.00	LABON	Install equipment into a new 2021 Chevy Tahoe	3,600.00	3,600.00
	ł		K9 vehicle.	1	
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				1 1	
				1 1	
Ounted B				Mark Site provided	
Choreg R	γ	Accepted	By: Date: Subtot	garren (g. 100), de la comunicación de la comunicación (g. 100).	26,700.20
		OR 30 DAYS	■ 1 F1 C2 3 F A3	onal Discount	0.00
	120 DAYS A	ARO .	Freigh		880.00
	ET 30 DAYS		₹otal		27,580,20
FOB					
			TANKANAN TANAN	2600034470867 (* 2016230037037	

Ossipee Mountain Electronics, Inc. PO Box 950 832 Whittier Highway Moultonboro, NH 03254 TEL: (603) 476-5581 Toll Free: (800) 639-5081 Fax: (603) 476-5587 www.omesbs.com



5 Executive Drive Hudson NH 03051 603.617.7178

Quote

To:

From:

Hooksett Police Department

Shirley Breen

15 Legends Dr

5 Executive Drive

Hooksett, NH 03106-1848

Hudson, NH 03051

Phone: 603.617.7178

Summary

\$26,859.55

Quote ID

QUO-07068-F9D1K4

Total Amount: Shipping Method:

Date:

11/21/2022

Payment Terms:

Expiration Date:

12/21/2022

Contract:

Shipping Information

Ship To:

Bill To:

5 Executive Dr

15 Legends Dr

Hudson, NH 03051

Hooksett, NH 03106-1848

Vehicles					
Vehicle ID	VIN	Tag	Year	Stock/Unit Number	Make/Model

Details	the material of the many control of			
Preduct ID	Description	Quantity	Price	Sub Total
BSFW54Z	I-E FST WCX S/D 10-LT TAHOE	1.00	\$1,295.00	\$1,295.00
BK0534TAH21	PB400 VS Bumper Full Bumper Aluminum	1.00	\$595.00	\$595.00
LINSV2B	SURFACE MT LINZ V-SERIES BLUE	2.00	\$205.00	\$41C.OC
LSVBKT54	LINSV MIRROR MT KIT 2021 TAHOE	1.00	\$25.00	\$25.00
V23BTPB	VZ SERIES LIGHT BLUE/BLACK	2.00	\$235,40	\$470.80
C-VS-1012-TAH-1	Standard 9" Wide Medium Angled 22" Vehicle-Specific Console for 2021 Chevrolet Tahoe Police Pursuit Vehicle	1.00	\$595.00	\$595.00
C-ARM-103	Armrest for top mount, console, large pad	1.00	\$130.00	\$130.00
CUP2-1001	Internal cup holders	1.00	\$53.00	\$53.00
MMSU-1	Magnetic Mic Single Unit1 Single Unit Conversion Kit	1.00	\$30.00	\$30.00
75812	Stream Light 75812 Stinger DS LED., with DC charger	1.00	\$140.00	\$140.00
EM 550ZUDB TAH	TM-5502 Series Tablet & Keyboard Mount Double Post (500- 0015)	1.00	\$960,00	\$960.00
OEWS54	ION OUTEREDGE WC SOLO 21 TAHOE	1.00	\$1,250.00	\$1,250.00
TCRHDS	TRACER DUD 5-LAMP HOUSING	2.00	\$950.00	\$1,900.00
TCRB54A	TRACER MTG KIT 2021 TAHOE OVER	2.00	\$65.80	\$131.60
I2E	DUO LINEAR ION BLUE/WHITE BLK	4.00	\$1.26.00	\$504.00
VTX609R	VERTEX SUPER-LED LIGHT RED	2.00	\$89.95	\$179.90

Page 1 of 3

TLIZE	ION T-SERIES LINEAR DUO B/W	1.00	\$125.00	\$125.00
TLI2D	ION T-SERIES LINEAR DUO R/W	1.00	\$125.00	\$125.00
TLMIB	MINI ION T SERIES LIGHT BLUE	2.00	\$98.00	\$196.00
3SR C CDCR	3" ROUND SPLIT RED/WHT COMPART	2.00	\$67.00	\$134.00
C399	CENCOM CORE WCX CONTROL CENTER	1.00	\$1,201.57	\$1,201.57
CCTL6	WeCanX KNOD/SLIDE CONTROL HEAD	1.00	\$250.00	\$250.00
C399K6	OBD II CANPORT KLY TAHOŁ/SUB	1.00	\$100.00	\$100.00
CEM16	WeCanX 16 OUTPUT EXPANSION MOD	1.00	\$200.00	\$200.00
CANLITEB	CANTROL LIGHT SENSOR BLACK	1.00	\$51,10	\$51.10
SA3150	SA315P SPEAKER, B_ACK PLASTIC	1.00	\$260.00	\$260.00
SAKL	SA-315 MCUNT KIT UNIVERSAL	1.00	\$35.00	\$35.00
EZPF_TAH_2021	E/Z Rider K-9 Insert for 2021 Tahoe125 aluminum bodyDouble walled front with ¾ " bars for added protectionMill finish aluminum for easy cleaning surfacePunched Grate style rear window for clear rear viewPunched Grate style window guards in re	1.00	\$3,050.00	\$3,050,00
AAP-05	Window guard & K9 Transport fan option	1.00	\$120.00	\$120.00
AAP-09B	Fan Guard K9	1.00	\$185.00	\$185.00
HP-5020	K9 Hot-N-Pop® PRO Temperature Alarm & Door Opening System Includes Horn Activation, Siren Activation, Light Activation, Dual Window Drop and One Door Pop Remote with Holster, PLEASE STATE MAKE, MODEL & YEAR WHEN ORDERING!	1.00	\$1,265.00	\$1,265.00
AWD-7040	AceWatchDog™ for use with Pro Alarm Systems AceWatchDog™ Server Service is \$168.00 Per Year and the First Year is Included with New Unit. More Info: www.acek9.com/awd.html	1,00	\$825.00	\$825.00
	HA-CMD-P CO Detector- not available	1.00	\$C.00	\$0.00
C-CHTAHN3-211-TR-C12383	Tahoe Investigator Custom C12383 Vehicle Year: 2021+ 3rd Seat Removed HAvis K9 insert Installed Three Drawer Investigator Locks: Push Button with Key Override Black Composite Drawer Fronts Exterior Carpet: Black Interior Carpet: Grey 3 Long Dividers - Bottom Drawer	1.00	\$4,095.00	\$4, 095.00
P-956	Foam for M-Size SUV Foam Knife and Pen Included	1.00	\$185,00	\$185.00
P-591	LED Drawer Lighting w/Batt Open Market	2.C0	\$45.00	\$90.00
T622138	2021 Special Service Tahce With IronBand Driver's Bucket - Black Tactical	1.00	\$200.00	\$200.00
1104073	Sierra Wireless Airlink MP70 + WiFi- LTE-A-Pro-NA-DC Cable	1.00	\$827.08	\$827.08
SH-T900	6 in 1 Sharkfin	1.00	\$405.00	\$405.00
466425	Fire Extinguisher 5lb	1,00	\$65.50	\$65.50
20702	SL-20L - 12V DC Smart Charge (NIMH)	1.00	\$155.00	\$155.00
Snop	Shop Supplies	1.00	\$395.00	\$395.00
LABOR-INSTALLATION	Installation	1.00	\$3,650.00	\$3,650.00

Total Tax	\$0.00
Total	\$26,859.55

Page 2 of 3

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Page 3 of 3

Turnone Graphics LLC

53 FARMER RD HOOKSETT, NH 03106 US 6036247563 nhsignguy@gmail.com

ADDRESS
Richard Belanger
Hooksett Police Department
15 Legends Drive
Hooksett, New Hampshire
03106

ESTIMATE #	DATE	
1006	11/30/2022	

Estimate

SHIP TO
Richard Belanger
Hooksett Police Department
15 Legends Drive
Hooksett, New Hampshire
03106

DATE	ACTIVITY	DESCRIPTION	QTY	RATE	TOUOMA
11/30/2022	Police Cruiser Graphics	Cruiser Graphics for 2023 Chevy Tahoe	1	950.00	950.00

Quote for Cruiser Graphics for 2023 Chevy Tahon.

TOTAL

\$950.00

Accepted By

Accepted Date

Town of Hooksett Town Council Meeting Minutes Wednesday, December 7, 2022

1 2 The Hooksett Town Council met on Wednesday, December 7, 2022, at 6:00 in the Hooksett Municipal 3 Building. 4 5 **CALL TO ORDER** 6 Chair Sullivan called the meeting of 07 Dec 2022 to order at (6:04) pm. 7 8 PROOF OF POSTING 9 Human Resource Coordinator Donna Fitzpatrick provided proof of posting. 10 11 **ROLL CALL** 12 In Attendance: Councilor James Sullivan, Councilor Timothy Tsantoulis, Councilor Alex Walczyk, 13 Councilor Randall Lapierre, Councilor John Durand, Councilor Keith Judge, and Councilor David Ross. 14 15 Absent: Councilor Roger Duhaime and Councilor David Boutin. 16 17 PLEDGE OF ALLEGIANCE 18 19 Moment of silence give to Jacqueline Duhaime. 20 21 Moment of silence given to all those who lost their lives when Japan attacked Pearl Harbor. 22 23 AGENDA OVERVIEW- Given by J. Sullivan. 24 25 **PUBLIC HEARINGS** 26 27 J. Sullivan opened the following Public Hearings at 6:05 pm. 28 29 6.1 Public Hearing to accept funds from the Federal Bureau of Investigations received for 30 overtime reimbursement of \$19,344.90 to the Town of Hooksett during Federal Fiscal Year 2022 31 (10/1/2021 - 9/30/2022) and deposited back into the Hooksett Police Department's overtime line 32 per RSA 31:95-b (IIIa). 33 34 J. Bouchard- this is for the prior year to accept the funds for the officer assigned to the FBI task force. 35 36 D. Durand- the officers regular pay does that come out of your budget? 37 38 J. Bouchard- yes it does. He is assigned to that task force but works cases in Hooksett. 39 40 J. Sullivan closed the Public Hearing at 6:40 pm 41 42 6.2 Public Hearing per RSA 674;40-a for Hemlock Hills Subdivision (1,200' of Laurel Road) -43 Request for Street Approval.

44 45 B. Thomas- the contractor has completed the 1st phase on the subdivision. The contractor is requesting 46 that the Town approve that phase. I have been inspecting all along and I approve. 47 48 6.3 Public Hearing per RSA 674;40-a for Autumn Frost (Marigold Way) - Request for Street 49 Approval (See New Business Item for Approval 14.3) 50 51 B. Thomas- the contractor has completed the 1st phase on the subdivision. The contractor is requesting 52 that the Town approve that phase. I have been inspecting all along and I approve, and I approve the 53 release of the performance bond. 54 55 6.4 Public Hearing to obtain comments regarding the retention or sale of 10 town owned 56 properties. 57 58 Dave- I live in Manchester I still have interest in one of these properties and I thank you for moving 59 forward. 60 61 J. Sullivan- for clarification we are deciding whether to keep or sell the properties and then move onto 62 the next steps. 63 64 Greg Powers- I am a real estate agent with Keller Williams. I represent the Hebert's for the sake of 14 65 Highland St. it is a landlocked parcel as the Town owns 16 Highland Street. I am just wondering what 66 the rational would be in retaining that property. 67 68 A. Garron- this project has been an ongoing project from 2 administrators ago. The reason we did not 69 move forward was we needed to establish a process. The reason why we would consider retaining it is 70 due to their may be a public need for it. It went through the internal review, and it was determined that 71 there was not a public need for these 10 properties. 72 73 D. Ross- tonight we are deciding whether to retain or not to retain. 74 75 G. Powers- I only ask about retaining since I want to know what battle I may have ahead of me. If you 76 look at the property it has no use to anyone but the abutters. I hope you will consider selling that 77 property. 78 79 T. Tsantoulis- we have to follow proper law regarding the sale of property. 80 81 Lisa Terry- I am an abutter to 15 Highland Street. I am concerned about opening that up and someone 82 coming up and hitting my house. 83 84 Lori Seir-pleasant Street. I just want to get clarification on what you are saying. You are interested in 85 selling these properties on these lists. 86 87 J. Sullivan- If we decided to not retain Mr. Garron can explain that process. 88 89 A. Garron- this has been an ongoing project for a long time. We've done our internal due diligence to 90 make sure the 3 years buy back period has expired. It has gone thru an internal review that they have

91 92 93	no use to the public. Next step would be how will we dispose of these properties and my recommendation would be to go to auction, through the auction process.
93 94 95	Lori- what is the access to these parcels? I understand a ROW has now expired.
96 97 98	A. Garron- it should be noted that what is before the council is just the parcels. Not the ROW. We only took over the deeds and not the ROW.
99 100 101 102	I live at 3 Edgewater Drive- there are 2 properties next to mine. I've been trying to purchase the property since I bought the property 7 or 8 years ago. There have been issues with trespassing. I am interested in cleaning up the area and make it safe cause it is currently falling.
103 104 105	Mary Scott- 51 pleasant Street I own the first 2 lots I am concerned what kind of auction you will have on this. Depending on the type of bid that you accept could lower our property values.
106 107 108	A. Garron- I believe it will be an absolute bid. The auction house will go in and get the highest bid possible.
109 110	T. Tsantoulis- I don't understand your concern with property value.
111 112 113	M. Scott- if I sold my property on the open market for a good value and then the lots above me sold at auction for a lot less what will that do to my property values.
114 115	D. Ross- we have not made the decision on the public auction yet. There is certainly a bottom floor.
116 117 118 119	A. Garron- ross made comment about the overage. The law is very clear on where the extra money goes. We are only owed what is due in back taxes and administrative fees. It then goes to interpleader to find airs then if it is not claimed it would go back to the town.
120 121	D. Ross- let our town be the beneficiaries. We are just the trustees.
122 123	J. Durand- do you have to use an auction, or can you use a realtor?
124 125 126 127	A. Garron- there seems to be 2 ways that are the preferred means to sell these properties. The sealed bid and auction. This is just 10 out of many that we will be discussing. Many communities have used the auction avenue.
128 129	J. Sullivan- why don't we hold off on closing the PH until we get to new business.
130 131	SPECIAL RECOGNITION
132 133 134	BICENTENNIAL MOMENT- J Sullivan presented a PowerPoint on Bataan TO IWO Jima, Hooksett Bud Locke and Rene Gagnon. The full PowerPoint can be found on the Towns website.
135 136	Hooksett Municipal Employee - New Hire
137	A. Garron- we have 3 new employees we'd like to welcome to the Hooksett Family.

138 139	Cameron Perkins, Jeffery Mayer, Thor Palmer, and Matt Gordon and Samuel Marnell have left employment.
140	
141 142	PUBLIC INPUT - 15 MINUTES
143 144 145 146 147	Lindsey Marlyee 40 Churchill Drive- our road has not yet been accepted yet. The developer has some outstanding issues. I know the road was just paved and a crosswalk put in place. We currently have 6 school aged kids that we have to drive down to another road for them to get the school bus and it is getting dangerous. I am hoping we can find a creative solution to solve this problem.
148 149 150 151 152	B. Thomas- the subdivision has been under construction for a few years. Everything has been complete except for a fence at the gate around a detention pond. The only reason it is not on the agenda is due to the fence not being finished. I have no problem with this. I see that the garbage trucks are going up there.
153 154 155	J. Sullivan- we need a PH to approve this road. We can schedule this for a January meeting. In the meantime, they have a month to put this up.
156 157	B. Thomas- I think they are looking for a waiver.
158 159 160	Lindsey- I absolutely want to hold the contractor responsible, but I want the SAU to bring a bus up and get the kids.
161 162	J. Sullivan- maybe the SAU can make a waiver based on the recommendations now.
163 164	R. Lapierre- B. Thomas has indicated that the Trash truck goes down the road and is the town plowing?
165 166 167	Lindsey Marlyee- the developer plows the trash and the Bow buses drive down the road to get kids and it is hard to see another towns bus drive down and get kids.
168 169	B. Thomas- we have an arrangement that once the houses are occupied trash can be collected.
170 171	T. Tsantoulis- is there a bond on the road that we are holding?
172 173	B. Thomas- yes, we are.
174 175 176	J. Durand- my fear on that is I don't feel our town engineer should not be making any decisions to the school board cause if we do then we are accepting responsibility.
177 178	CONSENT AGENDA
179 180	T. Tsantoulis motioned to accept the consent agenda as presented; seconded by A. Walczyk.
181 182	Vote in favor 7-0
183 184	10.1 Accept the donation of \$1,000.00 from the Rice Family Charitable Fund to the Town of Hookset Conservation Commission fund per RSA 31:95-b: III (b).

185	
186	10.2 Accept donations up to \$9,999.00 for the "Light Up the Village" event to the Town of Hooksett
187	Heritage Commission per RSA 31:95-b: III (b).
188	
189	10.3 Accept a donation of a granite bench to be placed in Veteran's Park in memory of Kathie Northrop
190	(estimated value of \$700) from Robert Schroeder to the Town of Hooksett for the Heritage Commission
191 192	per RSA 31:95-e, II.
193	NOMINATIONS AND APPOINTMENTS
194	Nominations and all outside the second secon
195	A. Walczyk motioned to nominate and appoint in the same night, Matt Barrett to the TIF
196	Committee with a term expiring June 30, 2025. Seconded by T. Tsantoulis.
197	
198	Vote in Favor 7-0
199	New Business
200 201	New Dusiliess
202	14.8 Next Steps for Town Owned Properties
203	
204	J. Sullivan closed the Public Hearing at 7:12 pm
205	
206	R. Lapierre motioned to approve the sale of the 10 town owned properties as presented today
207	per RSA 41:14-a, seconded by K. Judge.
208 209	R. Lapierre- the reason these 10 properties were brought forward they were no brainers, we followed
210	the RSA they went to a public hearing I think they are good test properties.
211	
212	K. Judge- I agree they have been properly vetted.
213	
214	T. Tsantoulis- we are doing this legally. We have been kicking this down the road for a long time. Sitting
215	on these does not make sense.
216 217	D. Ross- to be clear we are just moving these onto the next steps. We have not yet decided on how to
218	sell these.
219	
220	Roll Call Vote #2
221	R. Duhaime NP
222	J Durand Aye
223	D. Ross Aye
224	R. Lapierre Aye A. Walczyk Aye
225 226	D. Boutin NP
227	K. Judge Aye
228	T. Tsantoulis Aye
229	J. Sullivan Aye
230	
231	Vote in favor 7-0

232 233 T. Tsantoulis motioned that we sell these 10 properties via a tax deeded auction. Seconded by J. 234 Durand. 235 236 Vote in favor 6-0 237 238 J. Sullivan- is there going to be a minimum bid? 239 240 A. Garron- it is not with the auction house we are recommending do not have a minimum bid. We 241 received 2 quotes from companies. I believe they are absolute bids with no minimum bid. Also, they 242 handle all the contracting and the paperwork after the sale. The other one we would have to use legal 243 to do the paperwork. 244 245 T. Tsantoulis- auctioneers work off commission so it is to their advantage to get the most of these bids, 246 that's why I am in favor of handing them off to the auction companies. 247 248 D. Ross- again JSJ Auctions has been around forever, and they state in their letter that they can have 249 reserves. We want to do this responsibly. Let's not try to brush our way through this. Let's take this 250 slowly. 251 252 R. Lapierre- I am in favor of moving it to the auction process but believe we should move it to an RFP 253 process. They are working off commission and I'd expect to follow that. 254 255 A. Garron- we did not send out RFP, we solicitated service via recommendations from other 256 communities. 257 258 Leann- the cost is on the buyer and not the town, unless that company did not have in house services 259 to do in house deeding. I would recommend if you had questions then you invite them in. 260 261 A. Garron- the reason why we are recommending NH Tax Deed & Property Auctions. They take the 262 town through the entire process and make sure the deeds are finalized. One has minimal costs, and 263 one has some costs. 264 265 J. Durand- I'm assuming that the one that takes you through the whole process costs more. I like what 266 she said and invite them both in here. 267 268 J. Sullivan- I certainly want to maximize the amount that we get. 269 270 G. Powers- my only caution is setting a reserve is if it is not met you have not accomplished anything, 271 and you are still turning it over again. If you can at least recoup some money and start generating tax 272 money. 273 274 A. Garron- right now based on our solicitation, why not have them both some and plead their case. I 275 can't say we have addressed this process. I think deciding on what route to go is important. Now we 276 just have to establish a house on how we are going to get us there. I'd suggest a non-public meeting 277 before, ask the questions that you want and then we can go from there. 278

279	J. Sullivan- maybe we can invite them in before our next meeting in NP.
280	
281	J. Sullivan motioned to invite the 2-auctioneer house in for a non-public at our next meeting
282	starting at 5:00 with a half hour interview with both seconded by T. Tsantoulis.
283	
284	Vote in favor 6-0
285	
286	T. Tsantoulis- tax bills went out today and will present a surprise to many. If residents find out that we
287	have been sitting on town property for over 10 years and not collecting taxes, they won't be happy. I am
288	in favor of moving on these, we have a responsibility to the residents.
289	
290	14.1 T. Tsantoulis motioned to waive the rules of procedure and vote the same night of a public
291	hearing and accept funds from the Federal Bureau of Investigations received for overtime
292	reimbursement of \$19,344.90 to the Town of Hooksett during Federal Fiscal Year 2022 (10/1/2021
293	- 9/30/2022) and deposited back into the Hooksett Police Department's overtime line per RSA
294	31:95-b (IIIa).
295	
296	Roll Call Vote #3
297	D. Boutin NP
298	D. Ross Aye
299	A. Walczyk Aye
300	J. Durand Aye
301	R. Duhaime NP
302	T. Tsantoulis Aye
303	R. Lapierre Aye
304	K. Judge Aye
305	J. Sullivan Aye
306	
307	Vote in favor 7-0
308	
309	14.2 Hemlock Hills Subdivision (1,200' of Laurel Road) - Request for Street Approval
310	
311	A. Walczyk motioned to waive the rules of procedure and vote the same night as a Public
312	Hearing and accept Laurel Road; seconded by J. Durand.
313	
314	Vote in favor 6-0
315	
316	14.3 Autumn Frost (Marigold Way) - Request for Street Approval and Release of Subdivision
317	Performance Bond of \$200,000.00
318	
319	A. Walczyk motioned to waive the rules of procedure and vote the same night as a Public
320	Hearing and accept the Autumn Frost Subdivision (Marigold Way) and release \$200,00
321	performance bond; seconded by R. Lapierre.
322	performance bond, seconded by it. Eapleire.
323	Vote in favor 6-0
324	10to 111 14101 V V
325	
326	
J_J	

327	OLD BUSINESS
328	
329 330	13.1 Town Personnel Plan Updates - 1) Compensatory Time, 2) Flex Time and 3) Benefits-end of employment.
331	
332	T. Tsantoulis motioned to approve the amendments to the Town Personnel Plan as submitted
333	for 1) Compensatory Time, 2) Flex Time and 3) Benefits-end of employment. seconded by K.
334	Judge
335	
336	Vote in Favor 7-0
337	
338	A. Garron- currently comp time/flex time is currently in the personnel plan and the language is
339 340	confusing. We wanted the wording to be the same across all documents.
341	D. Ross- does this increase the amount of payroll costs to the town?
342	
343	A. Garron- no, currently we have this in the policy, this is just clarity.
344	
345	D. Fitzpatrick- so the comp time instead of getting paid 1.5 hrs they can just take off 1.5 hour early. The
346	leave has to be approved by the department so that it does not impact operations.
347	
348	T. Tsantoulis- both amendments to the policy require department head approval.
349	
350	D. Fitzpatrick- it is appealing to an employee for quality of life when we can accommodate an
351	employee's time and schedule. It allows them a little leeway to adjust schedule if need to as long as
352	they are still putting in the 40 hours a week.
353	
354	J. Durand- this is for non-union employees?
355	
356	D. Fitzpatrick- correct it is for non-union employees.
357	
358	A. Garron- for benefiting the wording is to put working into place as to what is current practice.
359	
360	D. Ross- it is sad that we are just doing this now. I remember when we lost an important department
361	head because they could not get here exactly at 8:00.
362	
363	14.3 T. Tsantoulis motioned to Motion to accept the Autumn Frost Subdivision (Marigold Way)
364	(previously done in prior motion above) and release \$200,000 Subdivision Performance Bond to
365	the Bond Safeguard Insurance Company #5031268. Seconded by A. Walczyk
366	
367	Vote in favor 7-0
368	
369	13.2 To discuss modifications of Town Ordinance # 00-26 "Signage Regulations of Town Roads"
370	
371	A. Garron- this had been augmented by the input received before. The next step in this would be if you
372	agree to the wording and formatting, we can move onto a PH.
373	

374 375	T. Tsantoulis motioned to approve the attached ordinance #00-26 and schedule a Public Hearing on January 4 th for the ordinance; seconded by A. Walczyk.
376 377	Vote in favor 7-0
378	
379 380 381 382	T. Tsantoulis- we are a bedroom community. I don't think it is in the best interest of the residents to have commercial vehicles left on the roads parked for long periods of time, unless business is being conducted. It poses a hazard, and I think our next steps would be to move to a PH.
383 384	A. Walczyk- Chief do you think this has any teeth to be enforced.
385 386 387	J. Bouchard- I worked with Dana and we already had parking citations, and we are ready to go once it passes.
388 389 390 391	D. Ross- I see that part B there may be some commercial vehicles that are there visiting someone. I think that having in excess of hours should be placed. Officers should take note of how long a vehicle is parked.
392 393 394	J. Bouchard- most of this is left up to the discretion of the police officer. We're not going to ticket right away.
395 396	A. Garron- I thought that was one of the items that the council wanted to keep.
397 398 399	D. Ross- I pointed out that maybe a commercial vehicle is parked to eat or take a nap or visit someone. You should have a time limit on how long you can park at one time.
400 401 402 403	J. Bouchard- most of the ones we looked at with other towns, you need to look at well if they were there for an hour were they blocking traffic for an hour? Were they stopping a school bus from doing a drop off. Then you can see someone move then move and go around the block and then return. They will always find loopholes.
404 405 406 407	T. Tsantoulis- police officers are allowed to use their discretion. This leaves the opportunity for the police officer to use their discretion.
408 409 410	J. Bouchard- what we would normally do with this, is there is an educational piece of this. Letting people know that there is a new ordinance in town and they cannot park there.
411 412	13.3 FY 2023-24 Budget and Warrant Articles
413 414 415	C. Tewksbury- the police union contract that you approved at the last meeting the article needs to be moved to the ballot. Then we need to decide who will 1st and 2nd it.
416 417	J. Sullivan motioned to move to the ballot the police contract seconded by T. Tsantoulis.
418 419	Vote in favor 7-0
420	T. Tsantoulis and R. Lapierre will speak to the motion.

421	
422	NEW BUSINESS
	NEW BUSINESS
423	
424	14.4 HVAC & Plumbing Support Bid Acceptance
425	
426	A. Garron- the DPW is seeking the support services for HVAC and plumbing support in the Town on an
427	as needed basis, an RFP was placed, and Ben is here with his recommendations.
428	
429	B. Berthiaume- we put this out to bid. There was a wide range of quotes received. Northern Peabody,
430	LLC had the most appealing bid. We want to move forward with them for a 2-year contract with an
431	option to renew if we like their services.
432	
433	T. Tsantoulis motioned to approve and consent to award the HVAC & Plumbing Support bid to Northern
434	Peabody, LLC for the amount stipulated above; seconded by A. Walczyk
435	Todobody, ELO for the amount expandion above, ecosinaed by the training
436	Roll Call Vote #4
437	A. Walczyk Aye
438	R. Lapierre Aye
439	D. Ross Aye
440	R. Duhaime NP
441	J. Durand Aye
442	K. Judge Aye
443	T. Tsantoulis Aye
444	D. Boutin NP
445	J. Sullivan Aye
446	
447	Vote in favor 7-0
448	44.5 Been and Winter Week and Oak adult of Been land Transfer Of the and Olaring Oatsules.
449	14.5 Proposed Winter Weekend Schedule at Recycle and Transfer Station and Closing Saturday,
450	December 24, 2022
451	
452	K. Judge motioned to close the Recycle and Transfer Station for Saturday December 24, 2022,
453	seconded by D. Ross
454	
455	Vote in favor 7-0
456	
457	K. Judge motioned to pay the affected staff for that Saturday December 24 closure as we are
458	choosing to close for the day; seconded by A. Walczyk.
459	
460	Roll Call Vote #5
461	T. Tsantoulis Aye
462	D. Ross Nay
463	R. Duhaime NP
464	A. Walczyk Nay
465	R. Lapierre Nay
466 467	K. Judge Aye J. Durand Nay
467 468	D. Boutin NP
469	J. Sullivan Nay
100	or camirair may

470	
471 472	Vote fails 2-5
473	K. Judge- I know we appreciate getting the day off I know they will to, and getting paid for it.
474	The dadge Throw we appreciate getting the day on Throw they will to, and getting paid for it.
475	J. Durand- with all due respect to Judge he is a teamster rep and I think his motion is unethical. And I
476	find it suspect.
477	·
478	T. Tsantoulis will motion to adjust the pay for the individuals on that day however the
479	individuals who are not working should not get time and a half. However, if we are taking away
480	the pay opportunity for the part time staff they should get paid. No Second. Motion fails.
481	
482	J. Durand- they are requesting this day off why should we pay them for it. we are here to protect the
483	taxpayer.
484	
485	K. Judge- with all due respect we are here to protect our employees that work
486	D. D. and this is not an another that the beautiful beautiful beautiful and a living that is a decision of the control of for the
487	D. Ross- this is not an authority that we have or should have, that is administration. They asked for the
488 489	day off. Let's leave it the way it is.
490	J. Sullivan- was it from your group to request the day off.
490 491	3. Sullivan- was it from your group to request the day on.
492	B. Berthiaume- yes, they requested the day off and the recycling and transfer committee also
493	recommended it.
494	
495	A. Garron- this vote has been taken in the past for past holidays that fall on a weekend.
496	
497	A. Walczyk- is it possible to provide a cost of what this would be.
498	
499	B. Berthiaume- it would only be one part time employee there. It would be about \$100 and change.
500	
501	J. Durand- then next week you have New Year's off, and you will set a precedent. Then we will have a
502	grievance.
503	
504	A. Walczyk motioned to approve the weekend schedule for the winter for the Recycling and
505	Transfer station as presented; seconded by T. Tsantoulis.
506	A Waland discount of the control of
507	A. Walczyk- this makes sense from a financial standpoint and a moral standpoint. It was voted on by
508 509	the advisory committee and passed unanimously.
510	T. Tsantoulis- the individuals have asked for this because they have been short staffed and are burnt
511	out and want some time off.
512	
513	B. Berthiaume- in the winter we are using transfer staff to also plow and do the trash runs, so there is
514	not much time off for them. We will also be losing staff. It will give the employees a breather by not
515	having to work that Saturday.
516	

517 518 519	J. Durand- again you are setting another precedence. Residents work during the week and only have Saturday to go to the dump. We have to provide the service to the residents on the weekend. Everyone is short staffed, and I feel for you.
520	
521	J. Durand- I also see that many will be unhappy with this but maybe more needs to be done with
522	advertising. We need to focus on filling these positions. You start it now it will never end.
523	
524	Roll Call Vote #6
525	J. Durand Nay
526	R. Lapierre Aye
527	K. Judge Aye
528	D. Boutin Np
529	D. Ross Nay
530	T. Tsantoulis Aye
531	A. Walczyk Aye
532	R. Duhaime NP
533	J. Sullivan Nay
534	·
535	Vote passes 4-3
536	
537	14.6 Rescue Tool Purchase
	14.0 Nescue 1001 Fulcilase
538	
539	R. Lapierre motioned to approve purchasing Auto Extrication Equipment from Fire Tech and
540	Safety in the amount of \$43,142.00 for Fire-Rescue Department using the Rescue Equipment
541	Capital Reserve Account. seconded by T. Tsantoulis.
542	
543	Roll Call Vote #7
544	D. Ross Aye
545	K. Judge Aye
546	R. Lapierre Aye
547	R. Duhaime MP
548	A. Walczyk Aye
549	J. Durand Aye
550	T. Tsantoulis Aye
551	D. Boutin NP
552	J. Sullivan Aye
553	
554	Vote in favor 7-0
555	
556	14.7 Vehicle Stabilization Struts & Airbags Purchase
557	
558	D. Ross motioned to approve purchasing Vehicle Stabilization Struts and Airbag System from
559	Industrial Protection Service in the amount of \$22,105.00 for Fire-Rescue Department using the
560	Rescue Equipment Capital Reserve Account seconded by J. Sullivan.
561	
	A Walezyk the fact that we are taking money out of this account are we warried shout the funda?
562	A. Walczyk- the fact that we are taking money out of this account are we worried about the funds?
563	
564	S. Colburn- no we are fine financially. This will be the last purchase for a while.

565

566 567 568 569 570	Roll Call Vote #8 R. Lapierre Aye R. Duhaime NP T. Tsantoulis Aye A. Walczyk Aye
571	J. Durand Aye
572	D. Ross NP
573	D. Boutin NP
574 575	K. Judge Aye J. Sullivan Aye
576	5. Guill Vall Aye
577	Vote in favor 7-0
578	
579	APPROVAL OF MINUTES
580	
581 582 583	T. Tsantoulis motioned to approve the public minutes of the November 16, 2022, meeting; Seconded by R. Lapierre.
584	Vote in Favor 6-0-1
585	
586 587	R. Lapierre motioned to approve the Non-Public minutes of the November 16, 2022, meeting; Seconded by T. Tsantoulis.
588 589	Vote in Favor 6-0-1
590	
591	TOWN ADMINISTRATOR'S REPORT
592	
593	A. Garron- Granite YMCA Community Service Award Town of Hooksett and Hooksett SAU on
594	December 15, do we have a council member able to attend?
595	Light up the village will be taking place this weekend on Friday between 5-9.
596	Tax Bills were mailed out today the tax rate was set.
597	Martine Ferry Interviews will start.
598 599	Charter changes have come back from the AG's office and DRA with a no objection to the Hooksett Charter amendments.
600	DPW site is now considered a certified training site and there is some savings in having it designated
601	as a certified training site. We appreciate that we have a certified instructor at our site.
602	Fire Department Boot Drive raised \$3,774.50 towards MDA and in partnership with Concord FD they
603	were able to raise a total of \$15,784.75.
604	Towards the end of our Union Negotiations the FD have offered an open invitation to view a fire and
605	rescue operations station.
606	The RFP project for the Solar Project has been advertised and LeAnn and Ben were able to host 1 of
607	the firms interested in this project. We had a site walk of the area. hopefully we will get all those RFP
608	back towards the end of January.
609	CUD COMMITTEE DEDOUTS
610	SUB-COMMITTEE REPORTS
611	A Wolozuk Parks N Pag Committee is looking for denotions for brick at the Pavilian
612	A. Walczyk- Parks N Rec Committee is looking for donations for brick at the Pavilion.
613 614	TOWN COUNCIL FUTURE AGENDA ITEMS
J 1 T	I STITE SOCIALE I STONE ASEIDA ITEMS

615	
616	D. Ross- yes, a discussion on what our response will be to the appeals board.
617	
618	A. Garron- the ZBA did have a meeting on the decision made by the Housing Board. There was one
619	element that was made during that decision on that appeal. If it does not come back to the towns favor
	legal, the hardship was one of the items that we felt they didn't have the depth of reasoning behind that.
620	legal. the hardship was one of the items that we left they didn't have the depth of reasoning behind that.
621	
622	NON-PUBLIC SESSION NH RSA 91-A:3 II
623	
624	J. Sullivan motioned to enter non-public session per NH RSA 91-A:3 II (a) at 9:04 pm;
625	seconded by T. Tsantoulis.
626	(a) The dismissal, promotion, or compensation of any public employee or the disciplining of
627	such employee, or the investigation of any charges against him or her, unless the employee
628	affected (1) has a right to a meeting and (2) requests that the meeting be open, in which case
629	the request shall be granted.
630	Roll Call Vote #9
631	J. Durand Aye
632	D. Boutin NP
633	D. Ross Aye
634	R. Duhaime NP
635	K. Judge Aye
636	A. Walczyk Aye
637	T. Tsantoulis Aye
638	R. Lapierre Aye
639	J. Sullivan Aye
640	
641	Vote in favor 7-0
642	
643	J. Sullivan motioned to adjourn the non-public session of 12/7/2022 at 9:17 p.m.;
644	seconded by R. Lapierre.
645	
646	Vote in favor 7-0
647	
648	R. Lapierre motioned to seal the non-public minutes of 12/7/2022; seconded by T.
649	Tsantoulis.
650	
651	Roll Call Vote #10
652	K. Judge Aye
653	T. Tsantoulis Aye
654	R. Lapierre Aye
655	D. Ross Aye
656	D. Boutin NP
657	J. Durand Aye
658	A. Walczyk Aye
659	R. Duhaime NP
660	J. Sullivan Aye
661	-
662	Vote in favor 7-0

663	
664	
665	ADJOURNMENT
666	
667	Chair Sullivan motioned to adjourn the meeting at 9:18pm. Seconded by T. Tsantoulis.
668	
669	All in favor 7-0
670	
671	Respectfully submitted,
672	
673	Alícia Jípson
674	
675	Alicia Jipson
676	Recording Clerk
677	