CONCRA APPRAISAL ASSOCIATES

Real Estate Appraisal & Consulting Professionals

Appraisal of the Former Offices of the City of Hudson Court Clerk & Code Enforcement & the Former Hudson Daycare Center

PROPERTY LOCATION:

429-431 & 10-12 Warren Street, City of Hudson, Columbia County, New York State

SUBMITTED TO:

Mr. Tom DePietro Common Council President City of Hudson 520 Warren Street Hudson, New York 12534

SUBMITTED BY:

Anthony R. Concra, SRA & Mark D. Taylor

Mail: P.O. Box 20, Hudson, New York 12534 Office: 363 Fairview Ave., Hudson, New York 12534 Telephone 518.828.2092 Facsimile 518.828.2615 E-mail: office@concraappraisals.com

APPRAISAL REPORT

TITLE HOLDER:

City of Hudson

PROPERTY LOCATION:

429-431 & 10-12 Warren Street, City of Hudson, Columbia County, New York State



SUBMITTED TO:

Mr. Tom DePietro Common Council President City of Hudson 520 Warren Street Hudson, New York 12534

SUBMITTED BY:

Anthony R. Concra, SRA Concra Appraisal Associates Post Office Box 20 Hudson, New York 12534 Mark D. Taylor Concra Appraisal Associates Post Office Box 20 Hudson, New York 12534

DATE OF INSPECTION:

January 9, 2023

DATE OF VALUATION:

January 9, 2023

DATE OF REPORT: January 17, 2023

IDENTIFICATION OF THE SUBJECT PROPERTY:

The subject properties are located at 429-431 & 10-12 Warren Street, City of Hudson, and Columbia County, New York State. Your attention is directed to the tax and location maps included herein. The properties will be presented in the following order:

- 1. Court Clerk & Code Enforcement 429-431 Warren Street, Hudson
- 2. Hudson Daycare Center 10 Warren Street, Hudson

PURPOSE / FUNCTION OF THE APPRAISAL:

The purpose of this appraisal report is to estimate the market value of the fee simple interest in the subject properties. The function of this report is to establish the current market value of the subject properties for future planning. The client is the **City of Hudson** and their assigns.

PROPERTY RIGHTS APPRAISED:

The subject properties are appraised as a **Fee Simple Estate.** (Definition of Fee Simple Estate is: Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police powers and escheat. *) *<u>The Appraisal of Real Estate</u>, published by the Appraisal Institute 13th edition (2008).

TYPE OF APPRAISAL:

This appraisal is classified as an appraisal report.

DATE OF APPRAISAL / INSPECTION:

The properties were inspected by Mark D. Taylor on January 9, 2023. The improvements were inspected on the interior and exterior. A City employee accompanied the appraiser on the inspection.

OCCUPANCY:

At the time of inspection, all properties were vacant.

APPRAISAL PROBLEM:

The appraisal problem is concerned with finding the market value of the property. The appraiser will employ all appropriate approaches to estimate the value of the subject based on the assignment level. At the conclusion of the report, reconciliation is presented which discusses the strengths and weaknesses of the approaches utilized, as well as the appraiser's final value conclusion.

SCOPE OF THE APPRAISAL

The assignment is to value the subject properties for the purpose of future planning. This appraisal will evaluate the current market value for the subject properties, in their "as is" condition. The sales comparison approach will be the only approach developed for these properties. The income approach isn't applicable because the properties do not have income producing potential in their current configuration. It is possible that the properties may be converted to income properties. The cost approach isn't applicable because of the age of the improvements. Due to the uniqueness of the market within the City of Hudson, we refrain from using any comparable sales outside of the city limits. Due to limiting the comparable search to the city, we were forced to expand our comparable sale search to encompass a wider time period. The comparable sales are considered to be within the reasonable reliable range based on a study of the markets and knowledge of same. We analyzed all comparable sales on a per whole basis, per unit basis, and a per square foot basis. Our conclusion was to proceed valuing the property on a per square foot basis. Adjustments for differences in square footage will be made based on the economies of scale, which states that products sell for less per unit when purchased in bulk.

Judgment, knowledge, and experience have been utilized in the gathering of comparable sales and rental information. The reporting of comparable information is realized by:

- 1. Obtaining leads, i.e., from real estate websites newspapers, assessors' records, data contained within Concra Appraisal Associate files and others knowledgeable in real estate.
- 2. Reading/summarizing public documents, i.e., deeds and mortgages found in the County Clerk's Office.
- 3. Having knowledge of the comparables by locating and photographing each property.
- 4. Verifying transaction data with an agent for or a specific party who has or had an interest in the property.

All comparable information within this report has been collected in accordance with the above procedure and has been verified by an employee of Concra Appraisal Associates.

DEFINITION OF MARKET VALUE

Market value is defined as "the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, and knowledgeably, and assuming the price is not affected by undue stimulus." Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Consummation of a sale occurs as of a specified date.
- 2. An open and competitive market exists for the property interest appraised.
- 3. The buyer and seller are each acting prudently and knowledgeable.
- 4. The price is not affected by undue stimulus.
- 5. The buyer and seller are typically motivated.
- 6. Both parties are acting in what they consider their best interest.
- 7. Marketing efforts were adequate, and a reasonable time was allowed for exposure in the open market
- 8. Payment was made in cash in U.S. dollars or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

ESTIMATE OF MARKETING TIME & EXPOSURE TIME

Reasonable marketing time is an estimate of the amount of time it might take to sell an interest in real property at its estimated market value during the period immediately after the effective date of the appraisal. The marketing period is the anticipated time required to expose the property to a pool of prospective purchasers and to allow appropriate time for negotiation, the exercise of due diligence, and the consummation of a sale at a price supportable by concurrent market conditions. Marketing time differs from exposure time, which is always presumed to proceed the effective date of the appraisal. The estimate of marketing time is not intended to be a prediction of a date of sale; it is a part of the analysis conducted during the appraisal. It is a range that may be based on one or more of the following:

- statistical information about days on the market;
- information gathered through sales verification;
- interviews with market participants; and
- anticipated changes in market conditions.

Related information gathered during the appraisal process include other market factors that may affect marketing time, such as the identification of typical buyers and sellers for the type of real estate involved and typical equity investment levels and/or financing terms. The estimate of reasonable marketing time is a function of price, time, use, and anticipated market conditions such as changes in the cost and availability of funds and is not an isolated estimate of time alone.

The market in the City of Hudson, for most property types, has stabilized. The estimated marketing time for the subject properties is estimated to be within a range of **six to twelve months** based on their condition, location and available competing properties. Based on the local market conditions and characteristics of the subject, the expected exposure time for the subject to be offered on the local market, would likely be between **six to twelve months**.

NOTE: The definition of marketing period is found in the Dictionary of Real Estate Appraisal, (3rd edition, The Appraisal Institute), p. 220. It is also discussed in the Standards of Professional Appraisal Practice of the Appraisal Institute, Advisory Opinion AO-7, USPAP 1997 edition, pp. 109-110.

GENERAL ASSUMPTIONS

This appraisal report has been made with the following General Assumptions:

- No responsibility is assumed for the legal description or legal matters, and the title to the property is assumed to be good and marketable unless otherwise stated.
- The property is appraised free and clear of any or all liens or encumbrances unless otherwise stated.
- Responsible ownership and competent property management are assumed.
- The information furnished by others is believed to be reliable; however, no warranty is given for its accuracy.
- All engineering is assumed to be correct. The plot plans and exhibits in this report are included only to assist the reader in visualizing the property.
- It is assumed that there are no hidden or unapparent conditions of the property, subsoil, or structures which would render it more or less valuable. No responsibility is assumed for such conditions for which engineering may be required to discover them.
- It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless a noncompliance is stated, defined and considered in the appraisal report.
- It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless nonconformity has been stated, defined, and considered in the appraisal report.
- It is assumed that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national governmental or private entity or organization has been or can be obtained or renewed for any use on which the value estimate contained in this report is based.
- It is assumed that the utilization of the land and improvements are within the boundaries or property lines of the property described and that there is no encroachment or trespass unless noted within the report.

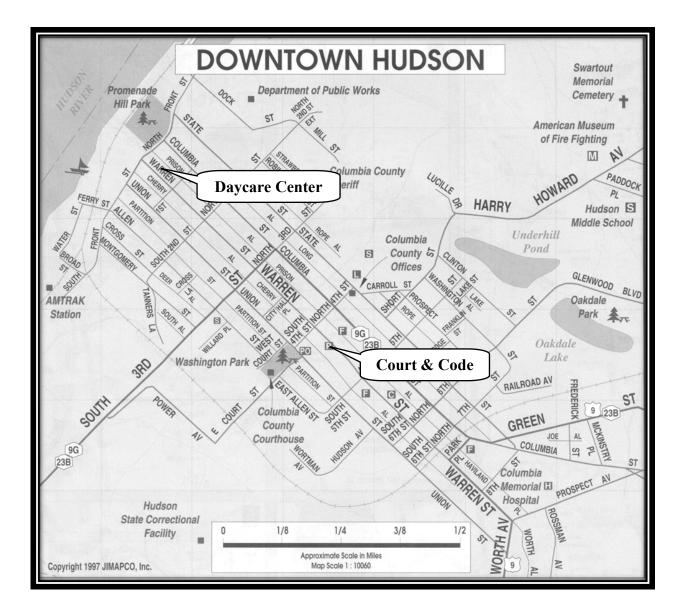
GENERAL LIMITING CONDITIONS

This appraisal report has been made with the following General Limiting Conditions:

- The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- Possession of this report, or a copy thereof, does not carry with it the rights of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without the written consent of the appraiser, and in any event only with property written qualification and only in its entirety.
- The appraiser herein by reason of this appraisal is not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made therefore.
- Disclosure of the contents of this report is governed by the Bylaw and Regulations of the Appraisal Institute. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser of the firm with which he is connected), will be disseminated to the public through advertising, public relations, news, sales, or other media without the prior written consent of and approval of the appraiser.
- Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the subject property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the subject property. The appraiser, however, is not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation or other potentially hazardous materials may affect the value of the subject property. The value estimate is predicated on the assumption that there is no such material on or in the subject property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

The Americans with Disabilities Act (ADA) became effective January 26, 1992. No specific survey or analysis of this property has been conducted to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. Since compliance matches each owner's financial ability with the cost to cure the property's potential physical characteristics, no comment can be made on compliance to ADA. A brief summary of the physical description is included in this report and in no way, suggests or implies ADA compliance by the current owner. Given that compliance can change with each owner's financial ability to cure non-accessibility, any value estimate does not consider a possible noncompliance. Specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.

CITY OF HUDSON LOCATION MAP



COLUMBIA COUNTY ANALYSIS

Columbia County is a rural area bordering Massachusetts on the east, Rensselaer County on the north, Dutchess County on the south and Greene County, along The Hudson River on the west. The County is 110 miles north of New York City, 18 miles south of Albany and 165 miles from Boston and Syracuse. The population for the county is approximately 65,000 people. Columbia County is fairly rectangular extending 30 miles north - south, 25 miles east - west. Total land area is 600 square miles with a population density of 50 people per square mile.

The terrain varies from level to high elevations with the Catskill and Berkshire Mountains acting as east-west backgrounds. The views from many locations are one of several attractions to the County.

The City of Hudson is the County seat with most Governmental offices including the County Clerk's office and Court House. The city is an old Hudson River Community that features many original examples of various architecture in relatively original status. The recent expansion of the antique industry in the Hudson has brought with it extensive outside exposure and a fast-paced realty market.

Local transportation systems include Amtrak Rail at Hudson, The Columbia County Airport in Ghent and bus and taxi service. Nationwide rail service is available from the Hudson Railroad Station. The two-hour service with up to seven trains to New York City is considered to be a major amenity to the economic stability of Hudson and Columbia County.

Columbia County is typically a rural community with one City, several villages and numerous hamlets located throughout. Regional shopping and services are located in the greater Hudson - Greenport area with several small strip type shopping centers housing regional and local retailers. Intermediate services are available in the villages with limited goods available in the hamlets scattered throughout the County. High level regional type shopping and services are located in the Albany, Kingston and Poughkeepsie areas which range up to 40 miles away from any County location.

The necessity to travel for goods and services is typical for the area and is not considered to be a negative. Columbia Memorial Hospital is centrally located in Hudson. A new 30,000 square foot addition has recently been completed along with a completely renovated maternity ward. Emergency access is provided by both paid and volunteer ambulance services. All area fire companies are volunteer and located strategically throughout the County. Their response time rivals paid responders.

Columbia County has three realty markets. The local market consists of the area inhabitants that move within the confines of a particular zone. Northern sections of the County appeal to the Albany (Capital District) market for those buyers seeking a more rural type of environment. Typically, prices for comparable housing are less costly in Columbia County. The third market is the metro New York City second and seasonal home buyers. That market exists based on the relatively close proximity to the metro area, aesthetically pleasing rural environment and abundance of recreational facilities including the Catamount Ski area in Hillsdale and numerous lakes, streams, state parks and The Hudson River offering a more sedate environment. Interesting architecture and availability of homes on large parcels of land is a major market motivator. The Capital District and Metro New York City markets are extremely important to the County economy as it helps to support numerous retailers and service providers. These markets have been long-standing and have sustained active levels with relatively little fluctuation over the past twenty-five years. The secondary markets have historically performed at the highest level of appreciation.

An excellent network of highways provides access to all destinations in all directions. Access to the New York State Thruway and Massachusetts Turnpike is available in Kinderhook, Chatham and Canaan. The Taconic State Parkway commences at the Berkshire section of the Thruway in Chatham and provides direct access to the Metro New York City Area. State, county and town highways also provide easy access to all local and regional points. The roads are well maintained and service ready in a short time after stormy weather. Transportation is further enhanced by an Amtrak Station at Hudson, small plane and charter service at the Columbia County Airport and local and regional bus carriers.

The employment picture has improved with the addition of several new manufacturing facilities during the past three years. Many large employers had exited the County during the past twenty years; however, an extremely active Development Agency has produced positive results. The Columbia Commerce Park at the airport has several new smaller employers with more in progress. Many people travel to the Capital District for employment in the higher paying sectors.

Government is by a supervisor type with representation based on population. The government has been fairly conservative with an eye toward progress. The economic growth in the County is in part due to the positive posture of the Economic Development Agencies.

The general overall appeal factor for the County is considered to be good based on the tri realty market sectors, pleasant rural environment, numerous recreational amenities and a high recognition factor. Education is centered in the Columbia - Greene Community College in Greenport and the six central school systems serving the local areas. The systems for the most part have modern facilities and are making progressive moves to keep pace with current practices.

HUDSON AREA ANALYSIS

The City of Hudson is located along the banks of the Hudson River in mid-Columbia County. It is well known throughout the northeast for its interesting architecture. Many outstanding examples of various styles line the streets.

The physical layout of City consists of a six street; seven block long main section housing the bulk of the older architecture. Warren Street is the main street and houses most of the commercial activities. Most of those improvements are townhouses with commercial activities on the first floor and residential apartments on the upper levels. The upper section of Warren Street, the four - through eight hundred blocks, has the highest concentration of commercial activities. The City thrived until the 1950's when the exodus of business to large shopping centers and people to the suburbs started. The trend continued until 1970 when an aggressive Urban Renewal Program was put into effect. The program was most successful in the housing sector with the demolition of numerous substandard housing units. The replacements were low to moderate income housing units in the form of a high rise and townhouses. In the commercial sector some moderate change was made; however, it was too late to recapture the mercantile level of the past. In the mid 1980's real estate resurgence took place with the sale of numerous properties to out of the area purchasers. Many rehabilitation programs were started but most were never finished. This occurred based on the very competitive apartment rental market and inability to attract quality tenants at rents necessary to support the property. In many instances, it was impossible to compete with available subsidized housing. During the next decade, the market was erratic and showed no real promise for the future. During the past several years a very active antique community has developed and continues to expand. Numerous vacant stores front properties were either sold or leased with the opening of an antique outlet. Although the overall market has slowed the upper level quality location properties have remained stable. The antique trade fits well with the environment in the City and its relatively close proximity to the Metro New York City area. Further enforcing the conclusion is the fact that many other residential properties are being sold to purchasers outside the area that recognize the positive side.

Hudson is the county seat and houses most of the offices for that entity. The existing Mayor/Cabinet style of government has been progressive and continues to improve the City. Columbia Memorial Hospital is located in the City and provides a high level of health care. The City has two taxi services, local bus routes and an Amtrak Station. The railway stop is one of the busiest on the Albany - New York City corridors.

The Town of Greenport surrounds the City and has been the major recipient of many people and business. Greenport has the highest concentration of commercial activities in all of Columbia County. The town has several small strip malls with regional goods and services.

PROPERTY SALES HISTORY

Your attention is directed to the assessment records page for the sales history. Neither subject property has transferred within the past three years.

OFFERING OF THE SUBJECT PROPERTY:

The subject properties are not currently offered for sale, nor have they been offered within the past year.

EASEMENTS AND RESTRICTIONS:

Utilities.

EXTRAORDINARY ASSUMPTIONS:

We are developing this appraisal under the extraordinary assumption that the subject properties are structurally sound. The appraisers are not qualified structural engineers and cannot make any warranty as to such. If the subject properties were found to have issues with their structural integrity, the values indicated in this report may be impacted.

HYPOTHETICAL CONDITIONS:

None.

Appraisal of the Former Offices of the Hudson Court Clerk & Code Enforcement 429-431 Warren Street

CONCRA APPRAISAL ASSOCIATES

Real Estate Appraisal & Consulting Professionals

January 17, 2023

Mr. Tom DePietro Common Council President City of Hudson 520 Warren Street Hudson, New York 12534

Re: Appraisal of real property owned by the City of Hudson, 429-431 Warren Street, City of Hudson, and Columbia County, New York State.

Dear Mr. DePietro,

In accordance with your request, an inspection of the above-captioned property, which is further described elsewhere in this report, and a thorough market analysis of economic conditions presently affecting its value has been completed.

The subject is the former offices of the Hudson Court Clerk and Hudson Code Enforcement. The building is a three-story attached commercial building on the 400-block of Warren. The property has been vacant for a few years and shows evidence of deferred maintenance. The property would benefit from a complete renovation. The property would most likely be converted back to a mixed-use building, having a retail/office on the 1st floor and apartments on the other two floors. Overall, the property is currently in fair condition.

In valuing the property, the sales comparison approach was developed. The property has little income potential in its current configuration, so the income approach was not considered adequate. The cost approach was not considered to be an adequate value indicator due to the age of the improvements. At your request, the market value of the property has been determined for the property's **"as is"** conditions.

Therefore, it is my opinion that the market values of the subject property, in the **FEE SIMPLE ESTATE** interest, subject to the definitions, certifications, assumptions and limiting conditions set forth in the attached report, as of **January 9, 2023**, are as follows:

FIVE HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$595,000.00

Respectfully submitted,

Mty Place

Anthony R. Concra, SRA New York State #46-4360

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Mark D. Taylor New York State #48000051026

MDT enc.

Mail: P.O. Box 20, Hudson, New York 12534 Office: 363 Fairview Ave., Hudson, New York 12534 Telephone 518.828.2092 Facsimile 518.828.2615 E-mail: office@concraappraisals.com

SUMMARY OF IMPORTANT DATA AND CONCLUSIONS

429-431 Warren Street
Hudson
Columbia
New York
City of Hudson
Fee Simple
109.52-3-34
Three-Story Attached Row
3,000 Sq. Ft.
CC – Central Commercial
Municipal Water & Sewer, Public Gas & Electric
Utility
Commercial Development
January 9, 2023
6-12 months

Value Indications:

FIVE HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$595,000.00



Warren Street



Warren Street



Street Number



Subject Front



Subject Side



Subject Rear



Off Street Parking



Cherry Alley



Cherry Alley



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor

Concra Appraisal Associates



Interior of 1st Floor



Interior of 1st Floor



Staircase to 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Staircase to 3rd Floor



Interior of 3rd Floor



Interior of 3rd Floor



Interior of 3rd Floor



Interior of 3rd Floor



Interior of 3rd Floor



Staircase to Basement



Gas Meters



Electrical Meters



Boiler

SITE ANALYSIS

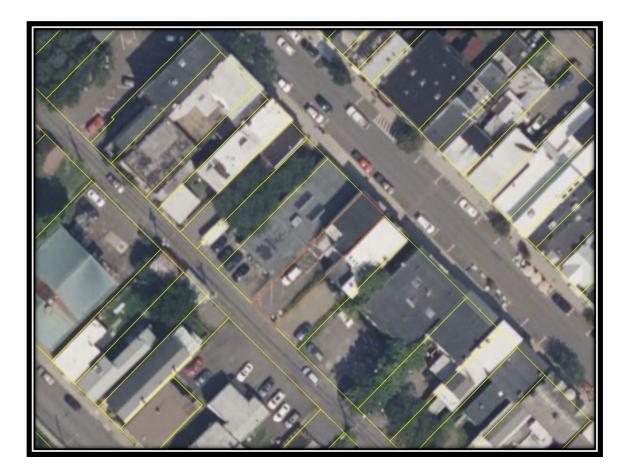
This site data is detailed as follows:

TAX MAP NUMBER:	109.52-3-34
LAND AREA: Dimensions: Number of square feet: Number of acres:	25' x 120' 3,000 0.07
TOPOGRAPHY:	Sloping
EASEMENTS:	Utility
UTILITIES: Water: Sewage: Telephone/Electric: Gas:	Municipal Municipal Verizon, National Grid National Grid
ROAD: Frontage: Ownership/Maintenance: Surface:	25' on Warren & 25' on Cherry Alley City of Hudson Macadam
SURVEY:	N/A
FLOOD ZONE:	Based on the inspection of the subject property and a review of the FEMA map, the property is in a class C designated area which is not classified as a flood zone. Map # 3615120001C
SOILS/GEOLOGIC CONDITIONS:	I have not been provided with a soil or geological survey of the property and assume the soil conditions are adequate to support the improvements.
CONTAMINATION:	I have no reason to suspect that the subject is contaminated however, this is always a possibility therefore, and we recommend that interested parties engage appropriate experts to survey the properties for possible contamination.
APPEAL FACTOR:	Good
SITE IMPROVEMENTS:	None

TAX MAP - 109.52-3-34



AERIAL MAP



IMPROVEMENT ANALYSIS

TYPE OF STRUCTURE:

GENERAL CONSTRUCTION:

PRESENT USE:

AGE:

NUMBER OF STORIES:

EXTERIOR:

Roof: Walls: Windows: Doors: Gutters: Other:

SIZE:

Dimensions: Clearances: Total area:

ROOM LIST:

INTERIOR:

Walls: Ceiling: Floors: Doors: Lighting:

HEAT / AC:

ELECTRIC SERVICE:

SPRINKLERS:

OTHER:

FOUNDATION:

INADEQUACIES:

Semi Detached Row Wood, Wood Frame Commercial Office Building Unknown Three Story Built Up Wood Clap Various Various None noted None See Sketch 8' & 10' 3,104 sq. ft. gross building area Offices Drywall, Paneling, & Plaster Suspended Tile, Drywall, Plaster Wood, VCT, Carpet Various Various Gas Fired HW / None (4) 100 Amp Services None Off Street Parking Full Basement w/ Finished Area None

OVERALL CONDITION

The subject building is considered to be in fair overall condition. The inside of the building is quite divided. Any future owner of the subject would most likely gut the interior and make it an open retail space, office space, or restaurant.

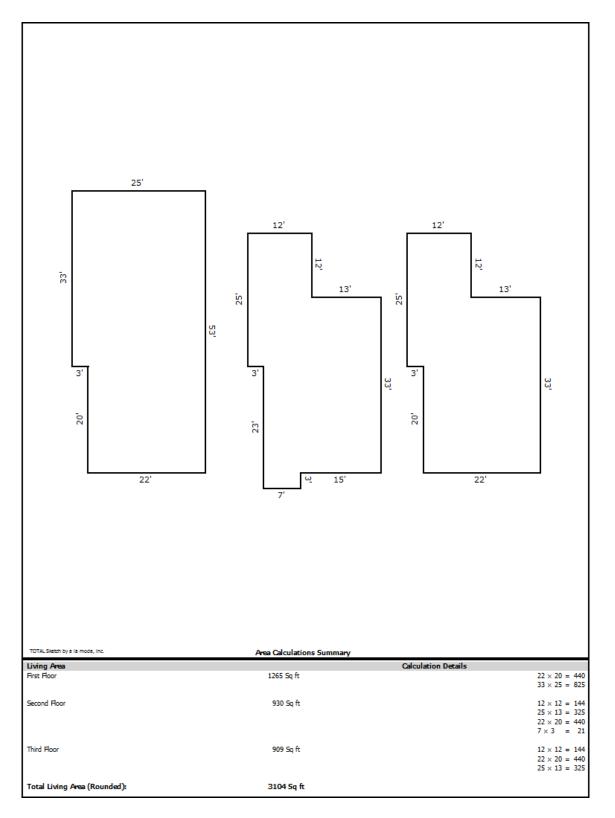
UTILITY FACTOR

Functional Utility may be described as a property's usefulness, the ultimate test of which is its marketability. Functional Utility of building pertains to their efficiency and desirability of their intended use. Requirements for maximum efficiency and marketability typically include a variety of factors. The subject building is presently used as a commercial office building. The subject offers adequate utility for such use.

CONTAMINATION

I am not an expert in recognizing the presence of any forms of contamination. All comments and conclusions are based on a satisfactory environmental status as determined by appropriately recognized experts.

BUILDING SKETCH



Concra Appraisal Associates

ZONING - PRESENT USE

The data following is based on a review of the current zoning ordinance for the subject township.

PRESENT ZONING CLASSIFICATION:	CC – Central Commercial
BASIC ALLOWABLE USES:	Residential / Commercial
MINIMUM LOT SIZE:	No Minimum
PRESENT USE:	Commercial
PERMITTED BY ZONING:	Yes

Based on the available zoning data, the subject is a legal, conforming use. If a specific determination is required; the Code Enforcement Office should be consulted.

ASSESSMENT – TAX SCHEDULE

Included herein is the real-Record data sheet addressing the status of the subject property in the present status. No warranty as to the data is made herein. The assessor and tax collector can provide verified information.

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HIGHEST AND BEST USE

HIGHEST AND BEST USE:

Highest and Best Use is the most reasonably probable and legal use of vacant land or an improved property. Which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum profitability.

HIGHEST AND BEST USE OF LAND OR A SITE AS THOUGH VACANT:

The use of a property based on the assumption that a parcel of land is vacant or can be made vacant through demolition of any improvements.

HIGHEST AND BEST USE OF THE PROPERTY AS IMPROVED:

The use that should be made of a property as it exists. *In estimating the highest and best use, the appraiser typically applies the following criteria:

- Legal (Permissible) Use

What uses are legally permitted by zoning regulations and not prohibited by deed restrictions or covenants?

 <u>Possible Use</u> What uses are physically possible, considering the site's size, configurations, topography, and availability of utilities, etc.?

- <u>Financially Feasible Use</u> What uses, being both possible and legally permitted, will produce any net return to the site?

- <u>Highest and Best Use (Maximally Productive Use)</u> Among the feasible uses, which will produce the highest net return?

* <u>The Dictionary of Real Estate Appraisal Eleventh Edition</u> (1990) published by the Appraisal Institute. In analyzing the Highest and Best Use of the subject property as though vacant, the four criteria are considered on an individual basis as they pertain to the subject property as follows:

HIGHEST AND BEST USE

PHYSICALLY POSSIBLE

The subject property consists of 3,000 square feet, which can support uses of various types. The physical features of the property including frontage, terrain and shape will allow for limited potential development in full consideration of the legal use limitations.

LEGALLY PERMISSIBLE

Since a number of uses are physically possible, we must address which are legally permitted. The subject property is situated in a CC Zone, which allows for commercial and residential uses.

FINANCIALLY FEASIBLE

Essential to the financial feasibility of the subject site, relative to other options, is the market demand for particular types of uses. Each major category's potential use for the subject was studied and the one that will provide the greatest return is commercial development. This conclusion is based on the areas historical trends and probable future direction. Support data is detailed in the area analysis.

CONCLUSION

"As Vacant"

If the subject were unimproved, any reasonable use study would lead to the conclusion that the Highest and Best Use would be for mixed-use development.

"As Improved"

The present building improvements are not considered to represent a reasonable Highest and Best Use of the subject property based on their contribution. It is our opinion that the current improvements should be renovated and brough back to mixed-use occupancy.

CONCLUDING

The Highest and Best Use for the subject property is for mixed-use occupancy.

THE VALUATION PROCESS

The valuation process begins when an appraiser identifies the appraisal problem and ends with a conclusion which is reported to the client. Each real property is unique, and many different types of value can be estimated for a single property. The most common appraisal assignment is performed to estimate market value.

The valuation process is accomplished thorough specific steps; the number of steps followed depends on the nature of the appraisal assignment and the data available. The model indicates a pattern that can be used in any appraisal assignment to perform market research and data analysis, to apply appraisal techniques, and to integrate the results of these activities into an estimate of defined value.

Research begins after the appraisal problem is defined. The analysis of data relevant to the problem starts with an investigation of trends observed at all market levels - international, national, regional, community, and neighborhood. This examination helps the appraiser understand the interrelationships among the principles, forces, and factors that affect real property value in the specific area. It also provides raw data from which to extract quantitative information and other evidence of market trends such as positive or negative percentage changes in property value over a number of years, the population movement into an area, and the number of employment opportunities available and their effect on the purchasing power of potential property users. This data can be analyzed and employed to estimate a defined value.

Traditionally, appraisal techniques are the specific procedures within the three approaches that are applied to derive indications of real property value. Other procedures such as the use of inferential statistics and economic models also contribute to appraisals. One or more approaches to value may be used depending on their applicability to the particular appraisal assignment.

In assignments to estimate market value, the ultimate goal of the valuation process is a well-supported value conclusion that reflects all the factors that influence the market value of the property being appraised. To achieve this goal, an appraiser studies a property from three different viewpoints, which correspond to the three traditional approaches to value.

- 1. The Cost Approach
- 2. The Income Capitalization Approach
- 3. The Sales Comparison Approach

The three approaches are interrelated; each requires the gathering and analysis of sales, cost, and income data that pertain to the property being appraised. Each approach is outlined briefly on the following pages.

From the approaches applied, the appraiser derives separate indications of value for the property being appraised. One or more of the approaches may not be applicable to a specific assignment or may be less reliable due to the nature of the property, the needs of the client, or the data available.

To complete the valuation process, the appraiser integrates the information drawn from market research and data analysis and from the application of approaches to form a value conclusion. This conclusion may be presented as a single point estimate of value or as a range within which the value may fall. An effective integration of all the elements in the process depends on the appraiser's skill, experience, and judgments.

The use and relevancy of the approaches will be discussed in the reconciliation of the report.

THE APPROACHES

THE COST APPROACH ANALYSIS

The cost approach to value is based on the principle that a prudent purchaser would not pay more for a property than the cost to reproduce it, provided it could be reproduced without costly delay. In this approach, the value of the subject site is estimated as if it were vacant and available to be put to its highest and best use. Then the value of the present worth of the improvement is added to the land value estimate. The values of the improvements are based on the current cost of reproducing the improvements less any accrued depreciation. Cost estimates are acquired from the Marshal Valuation Service cost manual as well as local contractors and the appraiser's knowledge of the market in the area.

THE SALES COMPARISON APPROACH

In the market comparison approach, market value is estimated by comparing the subject property to similar properties that have been sold recently. A major premise of the sales comparison approach is that the market value of a property is directly related to the prices of competitive comparable properties. Data on comparative sales are collected from buyers and sellers, brokers, public records and fellow appraisers. The most common features of all of the properties are compared and adjustments are made, based on market indicators, to account for variances between the subject and sale properties.

INCOME CAPITALIZATION APPROACH

Because income producing properties are typically purchased as investments, their earning power is of critical concern to investors. The income capitalization approach measures the value of the future benefits from the property ownership. The benefits are then discounted at a specific rate to determine a present value. The indication of value by this approach results from analysis of historical operating data collected from the subject and similar properties in the area. Based on the analysis of that data, future income and expense estimates are established for the subject property. The forecast of the net operating income (NOI) is converted into present value estimates by the process of capitalization. The appropriate rates or factors used for the capitalization are based on an investigation of acceptable rates of return reflected by recent area transfers of comparable properties. To achieve a final estimate of value, the overall cap rate is applied to the first years projected NOI.

CONCLUSION:

After careful consideration of the subject property and all the factors that affect it, market and physical, the most applicable valuation method that was considered to be appropriate was the sales comparison approach. The income approach was not developed as the subject has a limited income potential given its current configuration. The cost approach was not considered appropriate due to the age of the improvements on the subject.

THE SALES COMPARISON APPROACH

In the market comparison approach, market value is estimated by comparing the subject property to similar properties that have been sold recently. A major premise of the sales comparison approach is that the market value of a property is directly related to the prices of competitive comparable properties. Data on comparative sales is collected from buyers and sellers, brokers, public records and fellow appraisers.

The comparative analysis in the sales comparison approach focuses on differences in the legal, physical, location, and economic characteristics of the subject and comparable properties. Additional consideration is given to variances in the real property rights conveyed, dates of sale, motivations of buyers and sellers, and financing arrangements for each sales transaction, which can account for variations in selling prices.

The next step in the appraisal process is the development of the sales comparison approach for the subject property. The market approach is an appraisal technique in which a market value estimate is based on prices paid in actual market transactions. It is a process of analyzing recently sold properties similar to the subject. The reliability of this technique depends on:

- (a) The degree of comparability of the property appraised with each sale or listing
- (b) The length of time since the sale.

Depending on the type of property and its uses, comparable sales dating back several years may be necessary to an estimate of value. This is not an uncommon practice for these types of properties. Once the sales are selected, they are compared to the subject property with a predetermined unit of comparison which is generally recognized in the marketplace, such as square feet of improvement area, number of units, number of acres, number of rooms, number of apartments, etc. Dollar or percentage adjustments are then applied against the comparable sale price. The total of the adjustments is subtracted from the comparable selling price. The adjusted sales price of at least three comparable sales provides a range of value for the subject property. It is then the opinion of the appraiser to select a value that best represents the subject property. The procedure for comparable sales selection is to obtain as many as possible with those most similar being used in the actual analysis and adjustment process with the remaining viewed as a check/verification step. The analysis and adjustment process is typically based on a defined unit of measure. The unit of measure typically can include per square foot, unit or another standard that is set by the marketplace.

All comparable sales, used in the "as is" valuation, are within the City of Hudson. The analysis is completed on a per square foot basis. Adjustments are percentages with consideration in the categories of building size – condition, locations, land area and other categories of variance. The final value per square foot will be derived using a weighted mean of the comparable sales. Off-street parking is very valuable within the City of Hudson. Most parking within the city is metered street parking, with a small handful of municipal parking lots. Therefore, adjustments were made for having parking. Adjustments for differences in gross building area were made based on the theory of economies of scale, which illustrates that products sell for less per unit when purchased in bulk.

IMPROVEMENT SALES COMPARISON APPROACH

MARKET ADJUSTMENT GRID

THE ANALYSIS IS COMPLETED ON A PER SQUARE FOOT BASIS

ELEMENT	SUBJECT	SALE # 133039	SALE # 136909	SALE # 138024	SALE # D962-1828	SALE # 136341		
STREET / ROAD	429-431 Warren St	344 Warren St	441 Warren St	513 Warren St	611 Warren St	11 N 7th St		
TOWN, NYS	Hudson	Hudson	Hudson	Hudson	Hudson	Hudson		
DISTANCE	SUBJECT	1 Block	Same Block	1 Block	2 Blocks	3 Blocks		
SALE PRICE	\$0.00	\$825,000.00	\$1,350,000.00	\$875,000.00	\$1,078,000.00	\$595,000.00		
	FEE	FEE	FEE	FEE	FEE	FEE		
RIGHTS CONVEYED ADJUSTMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
ADJOSTMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
FINANCING-SALE TERMS	MARKET	MARKET	MARKET	MARKET	MARKET	MARKET		
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
SALE DATE	01/09/2023	02/25/2021	08/02/2021	11/10/2021	05/04/2022	04/05/2021		
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
		·		·				
ADJUSTED PRICE	\$0.00	\$825,000.00	\$1,350,000.00	\$875,000.00	\$1,078,000.00	\$595,000.00		
UNIT OF MEASURE / SQ. FT.	3,104	3,540	3,770	3.815	E 200	3,276		
SALE PRICE PER UNIT	3,104 \$0.00	3,540 \$233.05	\$358.09	3,815 \$229.36	5,208 \$206.99	3,276 \$181.62		
SALE PRICE PER UNIT	\$0.00	\$Z33.03	\$330.09	\$223.30	⊅∠ 00.33	\$101.0Z		
ZONING	Commercial	Commercial	Commercial	Commercial	Commercial	Commercial		
Lonno	connerenar	0%	0%	0%	0%	0%		
LOCATION APPEAL	Average - Good	Superior	Similar	Similar	Similar	Inferior		
	-	-5%	0%	0%	0%	5%		
LAND APPEAL	Average	Average	Average	Average	Average	Average		
LAND AREA	3,000 Sq. Ft.	2,614 Sq. Ft.	2,614 Sq. Ft.	3,049 Sq. Ft.	3,049 Sq. Ft.	1,200 Sq. Ft.		
		0%	0%	0%	0%	0%		
IMPROVEMENT SIZE / APPEAL	3,104 S.F. / Avg	3,540 S.F. / Sim	3,770 S.F. / Sim	3,815 S.F. / Sim	5,208 S.F. / Sim	3,276 S.F. / Sim		
USE	Commercial	Mixed Use	Mixed Use	Mixed Use	Mixed Use	Mixed Use		
USE	commercial	0%	0%	0%	10%	0%		
		0.00	0,0	0,0	10,0	070		
IMPROVEMENT CONDITION	Fair	Superior	Superior	Superior	Superior	Superior		
		-20%	-40%	-10%	-5%	-10%		
GENERAL CONSTRUCTION	Wood	Brick / Wood	Brick / Wood	Brick / Wood	Brick / Wood	Brick / Wood		
		-5%	-5%	-5%	-5%	-5%		
ADDITIONAL IMPROVEMENTS	Off Street Parking	None	Off Street Parking	Off Street Parking	None	None		
		5%	0%	0%	5%	5%		
NET ADJUSTMENTS		-25.00%	-45.00%	-15.00%	5.00%	-5.00%		
NET ADJUSTWENTS		-23.00%	-43.00%	-13.00%	5.00%	-3.00%		
ADJUSTED PRICE	\$0.00	\$174.79	\$196.95	\$194.95	\$217.34	\$172.54		
		••••••		* 101100				
	Unadjusted value		Adjusted value		Subject value			
	Range		Range	_	Range			
High:	\$358.09		\$217.34		\$674,619.35			
Low:	\$181.62		\$172.54		\$535,572.65			
Average:	\$241.82		\$191.31	l	\$593,840.71			
Gross building area: 3,104								
	(104						
	\$19	1.00						
	Estimate of	\$592,	864.00					
				,				

EXPLANATION OF ADJUSTMENTS

SALE # 133039

LOCATION APPEAL – The comparable sale is adjusted for having a superior location appeal because the 300 block is considered the premiere block of Warren.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the property was renovated and is in average to good condition.

GENERAL CONSTRUCTION – The comparable sale is adjusted for its brick construction.

ADDITIONAL IMPROVEMENTS - The comparable sale is adjusted for not having any additional amenities.

SALE # 136909

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the property was renovated and is in average to good condition.

GENERAL CONSTRUCTION – The comparable sale is adjusted for its brick construction.

SALE # 138024

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the comparable sale had a lower level of deferred maintenance.

GENERAL CONSTRUCTION – The comparable sale is adjusted for its brick construction.

SALE # D962-1828

IMPROVEMENT SIZE / APPEAL - The comparable sale is adjusted for having a larger building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the comparable sale had a lower level of deferred maintenance.

GENERAL CONSTRUCTION – The comparable sale is adjusted for its brick construction.

ADDITIONAL IMPROVEMENTS - The comparable sale is adjusted for not having any additional amenities.

SALE # 136341

LOCATION APPEAL – The comparable sale is adjusted for having an inferior location because the property is not on Warren Street.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the comparable sale had a lower level of deferred maintenance.

GENERAL CONSTRUCTION – The comparable sale is adjusted for its brick construction.

ADDITIONAL IMPROVEMENTS - The comparable sale is adjusted for not having any additional amenities.

Public Detail Report

Property Type Commercial Town (Mailing) Hudson Statuses Sold (1/16/2021 or after), Sold After Expired (1/16/2021 or after) Listings as of 01/16/23 at 2:49pm

Sold 02/25/21	Listing # 1330 County: Colu		344 Warren Street, Hu	dson, NY 12534 I	Лар	Listing Price: \$825,0
	THE REAL Y	Property Type	Comm	ercial	Property Subtype	Commercial
		Town (Taxable)	Hudso	n		
		Year Built	1876			
	Ra - L	Tax Map ID	109.52	-2-26	Lot Sq Ft (approx)	2614
	Designed and	DOM	111		Lot Acres (approx)	0.0600
See Additional Pict	tures					
School District Hud	dson					
closet), 10-12 high	y in the 300 block o Iding has 4 unit con ceiling thru-out, gro	sisting of 3 apts & und floor commerc	1 commercial, 3500 sq ft	sement. Off street		om apt (1 bedroom converted to walk-in (currently Marx Home) and 2 bedroom ap
Selling Informa Pending Date Selling Price SP % LP	tion 11/20/20 \$825,000 100.00			Selling Date	02/25/21	
Buyer's Name	Berks & Steiner			Seller Concessions	No	
Internet Access	Wired Broadband	(Cable, DSL, Fibe	r Optic)	Special Conditions	None/Unknown	
General Inform 911 Address Lot Size	ation same No			Zoning Sign on Property	.06 Yes	
Expenses	On file			Topoldy		
Property Featu Paved Street # of Units Construction Ceiling Height Foundation Sprinkler Alarm Green Features	Yes 4 Frame 10-12 Brick/Mortar, Stor No No	ne		Flood Zone # of Levels Roof Windows Elevator Furnaces Restrooms	Unknown 3.00 Rubber Double Hung Yes 1 1.00	
Public Records School Tax Assessment	\$8470.00 \$640000			Town Tax Assessors FulMrktVal	\$3351.00 \$831168.00	
Tax Exemptions	s No			Village Tax	\$4858.00	
Utilities Water Heat Type Water Heater	Municipal Gas, Hot Water Gas (Units)			Sewer Electric Air Conditionii	Municipal 200 Amps g Yes	
Presented By:	Primar Secon Other: Fax: 5	D Taylor y: 518-828-2092 x dary: 518-929-714 518-828-2615 : mtaylor@concraa	4		Concra Appraisal Ass P. O. Box 20 Hudson, NY 12534 518-828-2092	ociates
January 2023	Web P	ade.				

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Public Detail Report

Street Address 441 to 441 warren

Sold 08/02/21	Listing # 136909 County: Columbia	441 Warren Street, Hu	dson, NY 12534 M	ap	Listing Price: \$1,495,0
	Property Ty	e Resider	ntial	Property Subtype	Deeded
	Town (Taxab	e) Hudson	l i		
	Beds	0		Approx Finished SqFt	3770
	Baths	1 (0 0 1	0)		
	Year Built	1840		Lot Sq Ft (approx)	2614
	Tax Map ID	109.52-	3-30	Lot Acres (approx)	0.0600
See Additional Pi	DOM	53			
School District H					
	n Warren st in 400 Block at #44				
9th century cast in aditional molding: /hatever you're ins utdoor seating, co	ron columns. This historic gem h s. Incredible open & light-filled in spired, additional commercial sp costail hours, or lounging plus oc ibilities & use. Boutique retail ve mation	as been restored & lovingly (erior features spacious 12 fo ice or commodious residenti avenient off street parking be	maintained w/ origir oot ceilings & stunn ial quarters for your shind the private fer	st distinctive storefronts on Warren 1 nal details including a grand staircas sing arched windows making the per r breathtaking new home. Escape to nce. The 3rd level is unfinished w/ g lf, this incredible building awaits you 08/02/21	e, wide board floors, display cases, fect first floor retail space. 2nd story a lovely secluded garden suitable for reat potential awaiting a visionary to
Seller Concessions	No				
Property Attached	Yes		Special Conditions	None/Unknown	
General Inforr 911 Address	nation 441 Warren Street		Sign on Property	No	
Views Secluded	City No		Internet Access	Wired Broadband (Cable, DSL, Fib Yes	er Optic)
Room Sizes/L Second Floor					
Property Feat Style Condition Roof Basement Windows Floors Central Air	Ures Town House Very Good Rubber Full, Unfinished Double Hung, Other (original, Wideboard, Wood Yes	arched windows)	Green Features Construction Garage Siding Walls Foundation	No Brick None (Parking in back 1-2 spots) Brick Plaster, Sheetrock Stone	
Public Record School Tax Assessment	Is \$8469.52 \$640000		Town Tax Assessors	\$8157.48 \$831168.00	
Tax Exemption	nsNo		FulMrktVal		
Jtilities Water Electric Fuel Appliances Included	Municipal 200 Amps Oil Refrigerator		Sewer Heat Type Water Heater	Municipal Forced, Hot Air Other (small on demand water hea	ter)
Presented By:	: Mark D Taylor Primary: 518-828-2 Secondary: 518-92! Other: Fax : 518-828-261! E-mail: mtaylor@cc	-7144		Concra Appraisal Asso P. O. Box 20 Hudson, NY 12534 518-828-2092	ciates

January 2023

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Public Detail Report

Property Type Commercial Town (Mailing) Hudson Statuses Sold (1/16/2021 or after), Sold After Expired (1/16/2021 or after) Listings as of 01/16/23 at 2:49pm

Sold 11/10/21	Listing # 138024 County: Columbia	513 Warren St, Hudson, NY 1253	513 Warren St, Hudson, NY 12534 Map				
		Property Type	Commercial	Property Subtype	Commercial		
		Town (Taxable)	Hudson				
Sillin a state				Approx Finished SqFt	2900		
		Year Built	1825				
		Tax Map ID	110.53-3-2	Lot Sq Ft (approx)	3049		
	~	DOM	85	Lot Acres (approx)	0.0700		
See Additional Pic	tures See Virtual Tour						

School District Hudson

Directions 513 Warren St Hudson. Between 5th and 6th Streets. Marketing Remark Prime location for live/work, or investment opportunity, in mixed-use Townhouse. Retail space offers large display windows, perfectly situated, peering out in the middle of historic downtown Hudson's commercial district. Sprawling apartment boasts wide board flooring, original fireplaces, open/airy/light filled livingroom/kitchen, with wood burning stove on 2nd floor, as well as, walk out 2nd story deck, overlooking fenced rear garden area. First floor library opens onto garden area, as well. Alley access, with off-street parking for 2 vehicles. Have the conveniences of restaurants, shops and galleries, right outside your door. Walkable to Amtrak and Promenade Park. Centrally located and close proximity to the NYS Thruway and Taconic State Parkway. Sold As Is

Selling Informa Pending Date Selling Price	09/10/21 \$875,000	Selling Date	11/10/21	
SP % LP Buyer's Name	94.59 Fijal	Seller Concessions	No	
Internet Access	Wired Broadband (Cable, DSL, Fiber Optic)	Special Conditions	None/Unknown	
General Inform 911 Address Sign on Property	ation 513 Warren Yes	Lot Size	.07 Acres	
Property Featu Paved Street Construction Windows Green Features	No Brick Double Hung, Plate Glass, Other (Awnings)	Flood Zone Roof Foundation	No Rubber (modified) Masonry, Stone	
Public Records School Tax Assessment	\$9496.61 \$740000	Town Tax Assessors FulMrktVal	\$9432.09 \$740000.00	
Tax Exemptions	s No			
Utilities Water Heat Type Water Heater	Municipal Base Board, Forced, Hot Water Other (indirect > hot water gas fed from boiler)	Sewer Electric Air Conditioni	Municipal 400 Amps (to be installed) ng Yes	
Presented By:	Mark D Taylor Primary: 518-828-2092 x104 Secondary: 518-929-7144 Other: Fax : 518-828-2615 E-mail: mtaylor@concraappraisals.com Web Page:		Concra Appraisal Associates P. O. Box 20 Hudson, NY 12534 518-828-2092	
2020				
	Featured properties may not be listed	by the office/agent pre	esenting this brochure.	

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611 Warren Street, Hudson





Property Description Report For: 611 Warren St, Municipality of City of Hudson

		Status:	Active
		Roll Section:	Taxable
		Swis:	100600
		Tax Map ID #:	110.53-3-32
No Photo	Available	Property Class:	481 - Att row bldg
NO PHOLO	Available	Site:	COM 1
		In Ag. District:	No
		Site Property Class:	481 - Att row bldg
		Zoning Code:	СС
		Neighborhood Code:	01022
Total Acreage/Size:	0.07	School District:	Hudson
Land Assessment:	2022 - \$36,000	Total Assessment:	2022 - \$650,000
Full Market Value:	2022 - \$764,706		
Equalization Rate:	2022 - 85.00%	Property Desc:	
Deed Book:	962	Deed Page:	1828
Grid East:	685892	Grid North:	1244558

Owners

YOUANDME LLC P.O. Box 847 Hudson NY 12534

Sales

Sale Date	Price	Property Class	/ Sale Type	Prior Owner	Value Usable	Arms Length	Addl. Parcels	Deed Book and Page
5/4/2022	\$1,078,000	481 - Att row bldg	Land & Building	Maison Hudson LLC	Yes	Yes	No	962/1828
8/10/2018	\$650,000	481 - Att row bldg	Land & Building	Hoffman, Susan Duane	Yes	Yes	No	871/2014
7/25/2016	\$720,000	481 - Att row bldg	Land & Building	Morse, Duane Phillips, Trust	No	No	No	829/656
12/28/2001	\$197,000	481 - Att row bldg	Land & Building	Fireman, Marvin	Yes	Yes	No	C0396/F0766
9/10/1997	\$86,000	481 - Att row bldg	Land & Building	Jason, Development	Yes	Yes	No	C0298/F1454

Utilities Sewer Type: Comm/public Water Supply: Comm/public Utilities: Gas & elec Inventory **Overall Eff Year Built:** 1990 **Overall Condition:** Normal **Overall Grade:** Average **Overall Desirability:** 3 **Buildings** Basement **Gross Floor** Year AC% Sprinkler% Alarm% Elevators Type Built **Condition Quality** Area (sqft) Stories 0 0 0 0 Unfinished 1959 Normal Average 6000 3 Site Uses Use Rentable Area (sqft) **Total Units** Row apt 3 3,000 0 Row retail 3,000 Non-contrib 3,000 0 Improvements Structure Size Grade Condition Year **Replacement Cost** Special Districts for 2022 No information available for the 2022 roll year. Exemptions Description Amount Exempt % H Code Own % Year Start Yr End Yr V Flag Taxes Year Description Amount * Taxes reflect exemptions, but may not include recent changes in

assessment.

Public Detail Report

Property Type Multi Family Town (Mailing) Hudson Statuses Sold (1/16/2021 or after), Sold After Expired (1/16/2021 or after) Listings as of 01/16/23 at 3:01pm

Sold 04/05/21	Listing # 136341 County: Columbia	11 N 7th St, Hudson, NY 12534 Map		Listing Price: \$645,000
(Sp)	Property Type	Multi Family	Property Subtype	Multi Family
Abread income income in	Town (Taxable)	Hudson		
TIL	Beds	4	Approx Finished SqFt	3500
T Tth	Baths	4 (3 0 1 0)		
	Year Built	1900	Lot Sq Ft (approx)	1200
	Tax Map ID	110.53-1-38	Lot Acres (approx)	0.0275
	DOM	0		
See Additional Pic	tures			

School District Hudson

Directions On the 7th St Park Hudson

Directions On the 7th St Park Hudson Marketing Remark Great investment on the Park in downtown Hudson! This turn-of- the-century 1900 building has as its ground floor tenant Isaan Thai, a local favorite restaurant; upstairs are 2 full-floor apartments, both 2 bedroom w large bedrooms, 2 baths, washer/dryer and hardwood floors. Located just off Warren street with lovely views of the 7th street park, this building gives several options for the savvy investor: live in one of the apartments, and collect rent; or live and work when the lease comes up for the commercial space, or just buy and start your Hudson investing on the right foot. The restaurant is fully equipped with a large ancillary system and great kitchen; outdoor tables are a bonus. Owner currently lives in one of the apartments, can be delivered empty. Don't miss this opportunity to get a solid foot in Hudson as it continues to gather strength as THE place to be!

Selling Informa Pending Date Selling Price SP % LP	ation 02/23/21 \$595,000 92.25	Selling Date	04/05/21
Buyer's Name	Urban, Jonathan	Seller Concessions	No
Internet Access	s Wired Broadband (Cable, DSL, Fiber Optic)	Special Conditions	None/Unknown
General Inform	ation		
Sign on Property	No	Flood Zone	Νο
Signed Ld Pain Disc # of Units	tYes 3	Inc/Exp State Avail.	No (Owner occupied)
Property Featu	ree		
Roof Green Features Foundation Construction	Rolled/Hop Mop	Basement Windows Condition Siding	Partial Double Hung, Thermopane Good Shingle, Wood
Utilities Water Heat Type # of Furnaces # of Heaters	Municipal Electric, Gas 1 3	Sewer Water Heater Electric # of Meters	Municipal Gas 200 Amps 3
Public Records			
School Tax Assessment	\$5423.00 \$400000	Town Tax Assessors FulMrktVal	\$4672.00 \$400000.00
Tax Exemption	sNo		
Presented By:	Mark D Taylor Primary: 518-828-2092 x104 Secondary: 518-929-7144		Concra Appraisal Associates P. O. Box 20 Hudson, NY 12534

January 2023

Other: Fax : 518-828-2615 E-mail: mtaylor@concraappraisals.com Web Page:

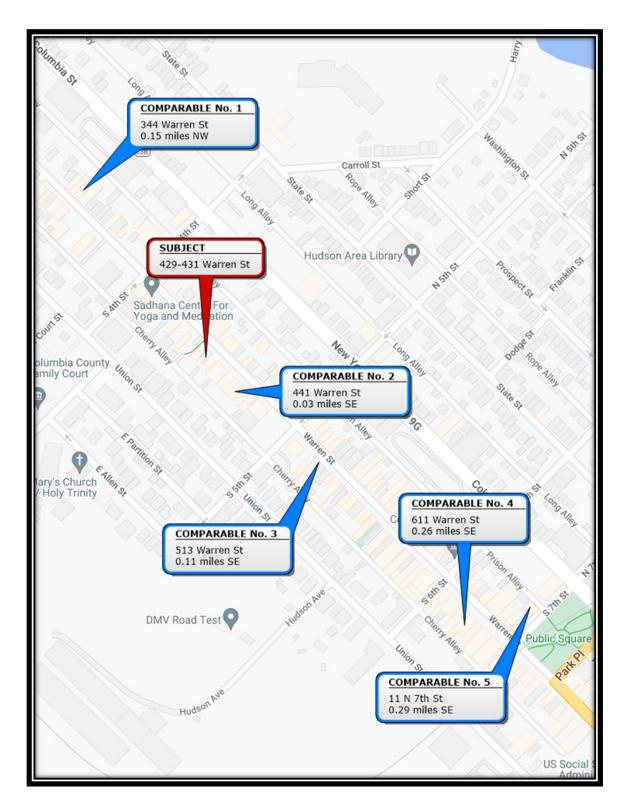
518-828-2092

Featured properties may not be listed by the office/agent presenting this brochure. Information not guaranteed. Copyright ©2023 Rapattoni Corporation. All rights reserved. U.S. Patent 6,910,045

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Any offers of compensation are made only to participants of the MLS where the listing is filed.

COMPARABLE SALES MAP



RECONCILIATION AND ESTIMATE OF MARKET VALUE

To determine the fair market value of the subject property, one or more of the following valuation approaches have been applied which indicate the following value(s):

SALES COMPARISON:	\$592,864.00
INCOME APPROACH:	N/A
COST APPROACH:	N/A

The three approaches have various degrees of applicability depending on the circumstances.

The Cost Approach is usually relied on when the improvements are new, or nearly new, and are fully utilized for their designed intent or when the improvements represent a special purpose property on which no reliable income or market data is available. Based on the age of the building and complicated functional obsolescence factors the cost approach was not completed.

The Income Approach indicates the amount a prudent investor would pay for the net income that a property will generate from ownership. This approach is often used for properties that are typically rented with similar uses and functionality of the subject.

The Sales Comparison Approach reflects actual prices paid for similar properties. This approach is generally used when reliable and comparable market data is available. The indicated value for the unit of comparison is then applied against the subject. Similar use properties were found to substantiate the value of the subject.

As previously explained, the sales comparison approach is the only applicable approach to value. The final value will be rounded to the nearest \$5,000.

As a result of my investigation, analysis and by virtue of my experience, it is my opinion that the market value of the subject property, in its Fee Simple Estate Interest, subject to the definitions, certifications, and limiting conditions set forth in the attached report, as of **January 9**, **2023**, are as follows:

FIVE HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$595,000.00

CERTIFICATION

I, the undersigned, do hereby certify that I have personally inspected the property identified as:

429-431 Warren Street, City of Hudson, Columbia County, New York State

This report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation and that I am in compliance with the Competency Provision. This appraisal assignment has not been based on an approval of a mortgage loan and/or reporting of a minimum or specific market value conclusion. I certify that I have had no interest, either present or contemplated, in the subject property. I have no personal interest or bias with respect to the subject matter of this appraisal report or the parties involved. The appraisers have performed numerous appraisals and reviews of appraisals of multi - use buildings. Files are maintained with historical and current data relative to rapidly changing supply and demand factors that influence the commercial real estate markets in the general area. Individual qualifications of the appraisers are located in the addendum of this report.

To the best of my knowledge and belief the statements of fact contained in this report and upon which the opinions herein are based, are true and correct subject to the "General Assumptions" and "General Limiting Conditions" herein set forth. This report has been made in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute. It is my judgment that, as defined by USPAP, departure was not needed and therefore not stated.

The use of this report is subject to the requirements of THE APPRAISAL INSTITUTE relating to review by its duly authorized representatives.

This appraisal report sets forth all the limiting conditions (imposed by the terms of my assignment or by the undersigned) affecting the analysis, opinions, and conclusions contained in this report.

As a result of my investigation, analysis and by virtue of my experience, it is my opinion that the market value of the subject property, in its Fee Simple Estate Interest, subject to the definitions, certifications, and limiting conditions set forth in the attached report, as of **January 9**, **2023**, are as follows:

FIVE HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$595,000.00

Anthony R. Concra, SRA New York State certification #46-4360

uh /

Mark D. Taylor New York State #48000051026

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainments of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- I have not made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and The Financial Institutes Reform, Recovery, Enforcements act of 1999 (FIERRA) Title XI Regulations.
- The use of this report is subject to the requirements of the Appraisal Institute relation to review by its duly authorized representatives. As of the dates of this report, I **have** completed the continuing educations program for Designated Members of the Appraisal Institute and State of New York, Certified General Appraiser #46000004360

Inthey Rencia

Anthony R. Concra, SRA New York State certification #46-4360

January 17, 2023

Date

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainments of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and The Financial Institutes Reform, Recovery, Enforcements act of 1999 (FIERRA) Title XI Regulations.
- The use of this report is subject to the requirements of the Appraisal Institute relation to review by its duly authorized representatives. As of the dates of this report, I have completed the continuing educations program for Designated Members of the Appraisal Institute and State of New York, Licensed Appraiser Assistant #48000051026

lach D. Onte

Mark D. Taylor New York State #48000051026

January 17, 2023

Date

Appraisal of the Former Hudson Daycare Center 10-12 Warren Street

CONCRA APPRAISAL ASSOCIATES

Real Estate Appraisal & Consulting Professionals

January 17, 2023

Mr. Tom DePietro Common Council President City of Hudson 520 Warren Street Hudson, New York 12534

Re: Appraisal of real property owned by the City of Hudson, 10-12 Warren Street, City of Hudson, and Columbia County, New York State.

Dear Mr. DePietro,

In accordance with your request, an inspection of the above-captioned property, which is further described elsewhere in this report, and a thorough market analysis of economic conditions presently affecting its value has been completed.

The subject is the former site of the Hudson Daycare Center. The property is a three-story mixed-use building on Warren Street. The daycare center occupied the 1st and 2nd floors and there is an apartment on the 3rd floor. We were advised that the daycare center vacated the premises due to water issues, which were evident when inspecting the property. However, the 3rd floor does not seem to be impacted by the water problems. Overall, the property has a level of deferred maintenance and is considered to be in fair condition. The property would benefit from a complete renovation. It is probable the residential portion of the property would be expanded to the 2nd floor.

In valuing the property, the sales comparison approach was developed. The property has little income potential in its current configuration, so the income approach was not considered adequate. The cost approach was not considered to be an adequate value indicator due to the age of the improvements. At your request, the market value of the property has been determined for the property's **"as is"** conditions.

Therefore, it is my opinion that the market values of the subject property, in the **FEE SIMPLE ESTATE** interest, subject to the definitions, certifications, assumptions and limiting conditions set forth in the attached report, as of **January 9**, **2023**, are as follows:

EIGHT HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$895,000.00

Respectfully submitted,

Mitty RU

Anthony R. Concra, SRA New York State #46-4360

Mark D. Orge

Mark D. Taylor New York State #48000051026

MDT enc.

Mail: P.O. Box 20, Hudson, New York 12534 Office: 363 Fairview Ave., Hudson, New York 12534 Telephone 518.828.2092 Facsimile 518.828.2615 E-mail: office@concraappraisals.com

SUMMARY OF IMPORTANT DATA AND CONCLUSIONS

Location:	
Street:	10-12 Warren Street
City:	Hudson
County:	Columbia
State:	New York
Owners of Record:	City of Hudson
Property Rights Appraised:	Fee Simple
Tax Map Reference:	109.35-1-23
Improvements:	Three-Story Attached Row
Land Area:	5,807 Sq. Ft.
Zoning:	CC – Central Commercial
Utilities:	Municipal Water & Sewer, Public Gas & Electric
Easement/Restriction:	Utility
Highest and Best Use:	Commercial Development
Value Date:	January 9, 2023
Marketing Period:	6-12 months

Value Indications:

EIGHT HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$895,000.00



Warren Street



Warren Street



Street Number



Subject Front



Subject Side



Subject Rear



Subject Side



Prison Alley



Prison Alley



Fire Alarm System



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Interior of 1st Floor



Staircase to 2nd Floor



2nd Floor Landing



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Interior of 2nd Floor



Staircase to Basement



Basement



Boiler



Gas Meter



Basement



Sump Pump



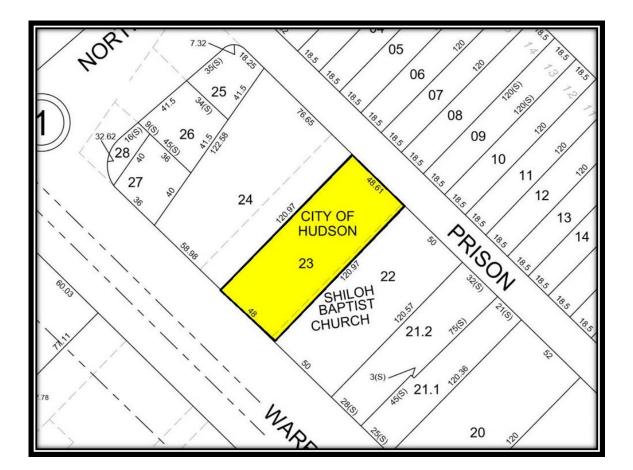
Electrical Meters

SITE ANALYSIS

This site data is detailed as follows:

TAX MAP NUMBER:	109.35-1-23
LAND AREA: Dimensions: Number of square feet: Number of acres:	48' x 120.97' 5,807 0.13
TOPOGRAPHY:	Downward Slope
EASEMENTS:	Utility
UTILITIES: Water: Sewage: Telephone/Electric: Gas:	Municipal Municipal Verizon, National Grid National Grid
ROAD: Frontage: Ownership/Maintenance: Surface:	48' on Warren & 48' on Prison Alley City of Hudson Macadam
SURVEY:	N/A
FLOOD ZONE:	Based on the inspection of the subject property and a review of the FEMA map, the property is in a class X designated area. This area is not classified as a flood zone. Map #3615120001C
SOILS/GEOLOGIC CONDITIONS:	I have not been provided with a soil or geological survey of the property and assume the soil conditions are adequate to support the improvements.
CONTAMINATION:	I have no reason to suspect that the subject is contaminated however, this is always a possibility therefore, and we recommend that interested parties engage appropriate experts to survey the properties for possible contamination.
APPEAL FACTOR:	Good
SITE IMPROVEMENTS:	None

TAX MAP - 109.35-1-23



AERIAL MAP



IMPROVEMENT ANALYSIS

TYPE OF STRUCTURE:	Detached
GENERAL CONSTRUCTION:	Brick
PRESENT USE:	Mixed-Use
AGE:	100+ Years
NUMBER OF STORIES:	Three Story
EXTERIOR: Roof: Walls: Windows: Doors: Gutters: Other:	Built-Up Brick Various Wood Framed None None
SIZE: Dimensions: Clearances: Total area: ROOM LIST:	See Sketch 10' Average 5,936 sq. ft. gross building area See Sketch
	See Sketch
INTERIOR: Walls: Ceiling: Floors: Doors: Baths: Lighting:	Drywall, Plaster Suspended Acoustical Tile Vinyl Composition Tile, Carpet Wood, Metal Fire Doors Linoleum Mostly Fluorescent
HEAT / AC:	
	Oil Fired HWBB / None
ELECTRIC SERVICE:	3 Services
ELECTRIC SERVICE: SPRINKLERS:	
	3 Services
SPRINKLERS:	3 Services None

OVERALL CONDITION

The subject has a level of deferred maintenance and would benefit from a complete renovation. There is also evidence of water issues. Overall, we consider the property to be in fair condition.

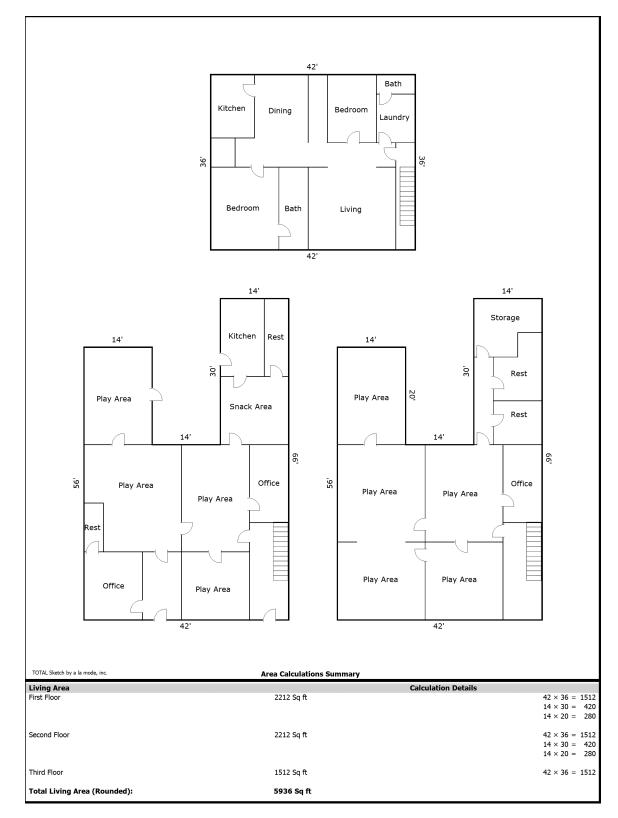
UTILITY FACTOR

Functional Utility may be described as a property's usefulness, the ultimate test of which is its marketability. Functional Utility of building pertains to their efficiency and desirability of their intended use. Requirements for maximum efficiency and marketability typically include a variety of factors. The subject building is presently used as a mixed-use building. The subject offers adequate utility for such use.

CONTAMINATION

I am not an expert in recognizing the presence of any forms of contamination. All comments and conclusions are based on a satisfactory environmental status as determined by appropriately recognized experts.

SKETCH



ZONING - PRESENT USE

The data following is based on a review of the current zoning ordinance for the subject township.

PRESENT ZONING CLASSIFICATION:	CC – Central Commercial
BASIC ALLOWABLE USES:	Residential / Commercial
MINIMUM LOT SIZE:	No Minimum
PRESENT USE:	Commercial
PERMITTED BY ZONING:	Yes

Based on the available zoning data, the subject is a legal, conforming use. If a specific determination is required; the Code Enforcement Office should be consulted.

ASSESSMENT – TAX SCHEDULE

Included herein is the real-Record data sheet addressing the status of the subject property in the present status. No warranty as to the data is made herein. The assessor and tax collector can provide verified information.

	ealRe	cord [™]									
OWNERS	HIP INFO	RMATION				PARCEL	IO: 109	9.35-1-23			
CITY OF H		-				Mail:		520 WARREN	ST		
10 WARR		440						HUDSON NY 1	2534-2802		
	NY 12534-3	5119				PHONE NU	MBER:				
COUNTY: PROPERT	Y CLASS:	COLUMBIA 482 - DOWN (DETACHED)		W TYPE		CENSUS TI SWIS_SBL		0012.00 1006001090350	000102300	00000	
SALE DATE	PRICE	DEED DATE	LIBRE		RMS	SELLE	R	BUYER	PERS. PROP	# PAR	CELS
			sale his			or this parce	el.				
	STRUC	TURAL3 INF				-		LOT INFORM			
Overall Eff		1974				Lot Size Di		48.00x120			
Overall Gr		1374				Land SQFT		5,807	.57		
Overall Co		GOOD				Lot Size Ac		0.13			
Constructi		0000				Zoning		CC			
		X INFORMA	TION			Nbhd Code		1023			
SBL(Tax II			109.35	-1-23		School Dist		100600 - H	IUDSON		
Assessed			700,00			Desirability		SUPERIO			
Land Asse			32,300			Water Fron		Ν			
School Tax			9,485			Sewer		COMMER	CIAL/PUBL	IC	
	ounty/Town Tax \$ 3,661				Water		COMMERCIAL/PUBLIC				
City/Villag			5,313			Utilities		GAS/ELEC	TRIC		
Total Tax \$			18,459)		Nbhd. Ratir	ng	UNKNOWI	N		
Full Tax Va			909,09			Nbhd. Type	•	UNKNOWI	Ν		
Equalizatio	on Rate		0.77			# Res. Sites	5	0			
Prior Tax I						# Comm. Si	ites	1			
Full Land	Value \$		41,948	3		Swis Code		100600			
exemptions h	*The calculated tax amounts are not exact. No special district tax amounts or exemptions have been included. All numbers are estimated based on town values. Taxes should be verified directly from the local tax collector.										
SCHOOL	TOTAL RE TOTAL RE	ENT SQ. FT.: 1 NT SQ. FT.: 43 AL RENT SQ.	324			ENTS UNIT					
#											
IDENT. BO					GROS		STORY			BSMT.	BSMT.
BLDS. MO	DEL BI	JILT QUALITY	CONDITIO	N PERIMETE	R SQ.F1	. STORIES I	HEIGHT	AC% SPRINKLER	% ALARM% `	IYPE	SQ.FT.
1 STF	R/OFF/APT 1,	974 AVERAGE	NORMAL	254	5,786	3 9	Ð	0 0	100	SLAB/PIER	1,854
IMPROVE	MENTS										
		BUILT 1980, 0	SOFT CO			1					
	-	idential site and up									

HIGHEST AND BEST USE

HIGHEST AND BEST USE:

Highest and Best Use is the most reasonably probable and legal use of vacant land or an improved property. Which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum profitability.

HIGHEST AND BEST USE OF LAND OR A SITE AS THOUGH VACANT:

The use of a property based on the assumption that a parcel of land is vacant or can be made vacant through demolition of any improvements.

HIGHEST AND BEST USE OF THE PROPERTY AS IMPROVED:

The use that should be made of a property as it exists. *In estimating the highest and best use, the appraiser typically applies the following criteria:

- Legal (Permissible) Use

What uses are legally permitted by zoning regulations and not prohibited by deed restrictions or covenants?

 <u>Possible Use</u> What uses are physically possible, considering the site's size, configurations, topography, and availability of utilities, etc.?

- <u>Financially Feasible Use</u> What uses, being both possible and legally permitted, will produce any net return to the site?

- <u>Highest and Best Use (Maximally Productive Use)</u> Among the feasible uses, which will produce the highest net return?

* <u>The Dictionary of Real Estate Appraisal Eleventh Edition</u> (1990) published by the Appraisal Institute. In analyzing the Highest and Best Use of the subject property as though vacant, the four criteria are considered on an individual basis as they pertain to the subject property as follows:

HIGHEST AND BEST USE

PHYSICALLY POSSIBLE

The subject property consists of 5,807 square feet, which can support uses of various types. The physical features of the property including frontage, terrain and shape will allow for limited potential development in full consideration of the legal use limitations.

LEGALLY PERMISSIBLE

Since a number of uses are physically possible, we must address which are legally permitted. The subject property is situated in a CC Zone, which allows for residential and commercial uses.

FINANCIALLY FEASIBLE

Essential to the financial feasibility of the subject site, relative to other options, is the market demand for particular types of uses. Each major category's potential use for the subject was studied and the one that will provide the greatest return is mixed-use development. This conclusion is based on the areas historical trends and probable future direction. Support data is detailed in the area analysis.

CONCLUSION

"As Vacant"

If the subject were unimproved, any reasonable use study would lead to the conclusion that the Highest and Best Use would be for mixed-use development.

"As Improved"

The existing building improvements are considered to represent a reasonable Highest and Best Use of the subject property based on their contribution. If the building were to transfer, we feel more of the commercial space would be converted to residential space.

CONCLUDING

The Highest and Best Use for the subject property is as improved.

THE VALUATION PROCESS

The valuation process begins when an appraiser identifies the appraisal problem and ends with a conclusion which is reported to the client. Each real property is unique, and many different types of value can be estimated for a single property. The most common appraisal assignment is performed to estimate market value.

The valuation process is accomplished thorough specific steps; the number of steps followed depends on the nature of the appraisal assignment and the data available. The model indicates a pattern that can be used in any appraisal assignment to perform market research and data analysis, to apply appraisal techniques, and to integrate the results of these activities into an estimate of defined value.

Research begins after the appraisal problem is defined. The analysis of data relevant to the problem starts with an investigation of trends observed at all market levels - international, national, regional, community, and neighborhood. This examination helps the appraiser understand the interrelationships among the principles, forces, and factors that affect real property value in the specific area. It also provides raw data from which to extract quantitative information and other evidence of market trends such as positive or negative percentage changes in property value over a number of years, the population movement into an area, and the number of employment opportunities available and their effect on the purchasing power of potential property users. This data can be analyzed and employed to estimate a defined value.

Traditionally, appraisal techniques are the specific procedures within the three approaches that are applied to derive indications of real property value. Other procedures such as the use of inferential statistics and economic models also contribute to appraisals. One or more approaches to value may be used depending on their applicability to the particular appraisal assignment.

In assignments to estimate market value, the ultimate goal of the valuation process is a well-supported value conclusion that reflects all the factors that influence the market value of the property being appraised. To achieve this goal, an appraiser studies a property from three different viewpoints, which correspond to the three traditional approaches to value.

- 1. The Cost Approach
- 2. The Income Capitalization Approach
- 3. The Sales Comparison Approach

The three approaches are interrelated; each requires the gathering and analysis of sales, cost, and income data that pertain to the property being appraised. Each approach is outlined briefly on the following pages.

From the approaches applied, the appraiser derives separate indications of value for the property being appraised. One or more of the approaches may not be applicable to a specific assignment or may be less reliable due to the nature of the property, the needs of the client, or the data available.

To complete the valuation process, the appraiser integrates the information drawn from market research and data analysis and from the application of approaches to form a value conclusion. This conclusion may be presented as a single point estimate of value or as a range within which the value may fall. An effective integration of all the elements in the process depends on the appraiser's skill, experience, and judgments.

The use and relevancy of the approaches will be discussed in the reconciliation of the report.

THE APPROACHES

THE COST APPROACH ANALYSIS

The cost approach to value is based on the principle that a prudent purchaser would not pay more for a property than the cost to reproduce it, provided it could be reproduced without costly delay. In this approach, the value of the subject site is estimated as if it were vacant and available to be put to its highest and best use. Then the value of the present worth of the improvement is added to the land value estimate. The values of the improvements are based on the current cost of reproducing the improvements less any accrued depreciation. Cost estimates are acquired from the Marshal Valuation Service cost manual as well as local contractors and the appraiser's knowledge of the market in the area.

THE SALES COMPARISON APPROACH

In the market comparison approach, market value is estimated by comparing the subject property to similar properties that have been sold recently. A major premise of the sales comparison approach is that the market value of a property is directly related to the prices of competitive comparable properties. Data on comparative sales are collected from buyers and sellers, brokers, public records and fellow appraisers. The most common features of all of the properties are compared and adjustments are made, based on market indicators, to account for variances between the subject and sale properties.

INCOME CAPITALIZATION APPROACH

Because income producing properties are typically purchased as investments, their earning power is of critical concern to investors. The income capitalization approach measures the value of the future benefits from the property ownership. The benefits are then discounted at a specific rate to determine a present value. The indication of value by this approach results from analysis of historical operating data collected from the subject and similar properties in the area. Based on the analysis of that data, future income and expense estimates are established for the subject property. The forecast of the net operating income (NOI) is converted into present value estimates by the process of capitalization. The appropriate rates or factors used for the capitalization are based on an investigation of acceptable rates of return reflected by recent area transfers of comparable properties. To achieve a final estimate of value, the overall cap rate is applied to the first years projected NOI.

CONCLUSION:

After careful consideration of the subject property and all the factors that affect it, market and physical, the most applicable valuation method that was considered to be appropriate was the sales comparison approach. The income approach was not developed as the subject has a limited income potential given its current configuration. The cost approach was not considered appropriate due to the age of the improvements on the subject.

THE SALES COMPARISON APPROACH

In the market comparison approach, market value is estimated by comparing the subject property to similar properties that have been sold recently. A major premise of the sales comparison approach is that the market value of a property is directly related to the prices of competitive comparable properties. Data on comparative sales is collected from buyers and sellers, brokers, public records and fellow appraisers.

The comparative analysis in the sales comparison approach focuses on differences in the legal, physical, location, and economic characteristics of the subject and comparable properties. Additional consideration is given to variances in the real property rights conveyed, dates of sale, motivations of buyers and sellers, and financing arrangements for each sales transaction, which can account for variations in selling prices.

The next step in the appraisal process is the development of the sales comparison approach for the subject property. The market approach is an appraisal technique in which a market value estimate is based on prices paid in actual market transactions. It is a process of analyzing recently sold properties similar to the subject. The reliability of this technique depends on:

- (a) The degree of comparability of the property appraised with each sale or listing
- (b) The length of time since the sale.

Depending on the type of property and its uses, comparable sales dating back several years may be necessary to an estimate of value. This is not an uncommon practice for these types of properties. Once the sales are selected, they are compared to the subject property with a predetermined unit of comparison which is generally recognized in the marketplace, such as square feet of improvement area, number of units, number of acres, number of rooms, number of apartments, etc. Dollar or percentage adjustments are then applied against the comparable sale price. The total of the adjustments is subtracted from the comparable selling price. The adjusted sales price of at least three comparable sales provides a range of value for the subject property. It is then the opinion of the appraiser to select a value that best represents the subject property. The procedure for comparable sales selection is to obtain as many as possible with those most similar being used in the actual analysis and adjustment process with the remaining viewed as a check/verification step. The analysis and adjustment process is typically based on a defined unit of measure. The unit of measure typically can include per square foot, unit or another standard that is set by the marketplace.

All comparable sales, used in the "as is" valuation, are within the City of Hudson. The analysis is completed on a per square foot basis. Adjustments are percentages with consideration in the categories of building size – condition, locations, land area and other categories of variance. The final value per square foot will be derived using a weighted mean of the comparable sales. Off-street parking is very valuable within the City of Hudson. Most parking within the city is metered street parking, with a small handful of municipal parking lots. Therefore, adjustments were made for having parking. Adjustments for differences in gross building area were made based on the theory of economies of scale, which illustrates that products sell for less per unit when purchased in bulk.

IMPROVEMENT SALES COMPARISON APPROACH

MARKET ADJUSTMENT GRID

THE ANALYSIS IS COMPLETED ON A PER SQUARE FOOT BASIS

				-						
ELEMENT	SUBJECT	SALE # 133039	SALE # 136909	SALE # 138024	SALE # 139875	SALE # D963-267				
STREET / ROAD	10-12 Warren St	344 Warren St	441 Warren St	513 Warren St	229-231 Warren St	38 S Front St				
TOWN, NYS	Hudson	Hudson	Hudson	Hudson	Hudson	Hudson				
DISTANCE	SUBJECT	3 Blocks	4 Blocks	5 Blocks	2 Blocks	1 Block				
SALE PRICE	\$0.00	\$825,000.00	\$1,350,000.00	\$875,000.00	\$900,000.00	\$975,000.00				
RIGHTS CONVEYED	FEE	FEE	FEE	FEE	FEE	FEE				
ADJUSTMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
ADJUSTMENT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
FINANCING-SALE TERMS	MARKET	MARKET	MARKET	MARKET	MARKET	MARKET				
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
SALE DATE	01/09/2023	02/25/2021	08/02/2021	11/10/2021	02/28/2022	05/12/2022				
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
ADJUSTED PRICE	\$0.00	¢005.000.00	\$1,350,000.00	\$875,000.00	\$000.000.00	\$975,000.00				
ADJUSTED PRICE	\$0.00	\$825,000.00	\$1,330,000.00	\$075,000.00	\$900,000.00	\$975,000.00				
UNIT OF MEASURE / SQ. FT.	5,936	3,540	3.770	3,815	4,860	4,240				
SALE PRICE PER UNIT	\$0.00	\$233.05	\$358.09	\$229.36	\$185.19	\$229.95				
	•••••									
ZONING	Commercial	Commercial	Commercial	Commercial	Commercial	Commercial				
		0%	0%	0%	0%	0%				
LOCATION APPEAL	Average - Good	Superior	Similar	Similar	Similar	Superior				
		-5%	0%	0%	0%	-5%				
LAND APPEAL	Average	Average	Average	Average	Average	Average				
	5,807 Sq. Ft.	2,614 Sq. Ft.	2,614 Sq. Ft.	3,049 Sq. Ft.	6,600 Sq. Ft.	1,539 Sq. Ft.				
	3,001 54.14	0%	0%	0%	0%	5%				
			•		•					
IMPROVEMENT SIZE / APPEAL	5,936 S.F. / Avg	3,540 S.F. / Sim	3,770 S.F. / Sim	3,815 S.F. / Sim	4,860 S.F. / Sim	4,240 S.F. / Sim				
USE	Commercial	Mixed Use	Mixed Use	Mixed Use	Multi Family	Mixed Use				
		-10%	-10%	-10%	-5%	-10%				
IMPROVEMENT CONDITION	Fair	Superior	Superior	Superior	Superior	Superior				
		-20%	-40%	-10%	-10%	-40%				
GENERAL CONSTRUCTION	Brick	Brick / Wood	Brick / Wood	Brick / Wood	Wood	Brick / Wood				
GENERAL CONSTRUCTION	DITCK	0%	0%	0%	5%	0%				
		0.0	070	0.0	574	070				
ADDITIONAL IMPROVEMENTS	None	None	Off Street Parking	Off Street Parking	Garage	None				
		0%	-5%	-5%	-5%	0%				
NET ADJUSTMENTS		-35.00%	-55.00%	-25.00%	-15.00%	-50.00%				
	A 0.00			4470.00						
ADJUSTED PRICE	\$0.00	\$151.48	\$161.14	\$172.02	\$157.41	\$114.98				
-										
	Unadjusted value		Adjusted value		Subject value					
	Range		Range		Range					
High:	\$358.09		\$172.02	1	\$1,021,100.92					
Low:	\$185.19		\$114.98		\$682,500.00					
Average:	\$247.1 3		\$151.41		\$898,741.04					
	5,936									
	Estimate value per unit of comparison:				\$151.00					
	\$896,336.00									
		market value	0011010010111	4000 ,	000100					

EXPLANATION OF ADJUSTMENTS

SALE # 133039

LOCATION APPEAL – The comparable sale is adjusted for having a superior location appeal because the 300 block is considered the premiere block of Warren.

IMPROVEMENT SIZE / APPEAL – The comparable sale is adjusted for having a smaller building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the property was renovated and is in average to good condition.

SALE # 136909

IMPROVEMENT SIZE / APPEAL – The comparable sale is adjusted for having a smaller building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the property was renovated and is in average to good condition.

ADDITIONAL IMPROVEMENTS - The comparable sale is adjusted for having off street parking.

SALE # 138024

IMPROVEMENT SIZE / APPEAL – The comparable sale is adjusted for having a smaller building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the comparable sale had a lower level of deferred maintenance.

ADDITIONAL IMPROVEMENTS - The comparable sale is adjusted for having off street parking.

SALE # 139875

IMPROVEMENT SIZE / APPEAL - The comparable sale is adjusted for having a smaller building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the comparable sale had a lower level of deferred maintenance.

GENERAL CONSTRUCTION - The comparable sale is adjusted for its wood construction.

ADDITIONAL IMPROVEMENTS – The comparable sale is adjusted for having a garage.

SALE # D963-267

LOCATION APPEAL – The comparable sale is adjusted for having a superior location due to its proximity to the Amtrak Station.

LAND AREA / APPEAL - The comparable sale is adjusted for having a significantly smaller lot size.

IMPROVEMENT SIZE / APPEAL - The comparable sale is adjusted for having a smaller building area.

IMPROVEMENT CONDITION – The comparable sale is adjusted for having a superior condition because the property was renovated and is in good condition.

Public Detail Report

Property Type Commercial Town (Mailing) Hudson Statuses Sold (1/16/2021 or after), Sold After Expired (1/16/2021 or after) Listings as of 01/16/23 at 2:49pm

Sold 02/25/21 Listing # 133039 County: Columbia			344 Warren Street, Hu	Listing Price: \$825,0		
Property Type Town (Taxable) Year Built Tax Map ID		Property Type	Comm	ercial	Property Subtype	Commercial
		Town (Taxable)	Hudson			
		Year Built	1876			
		109.52-2-26		Lot Sq Ft (approx)	2614	
	Designed and	DOM	111		Lot Acres (approx)	0.0600
See Additional Pict	tures					
School District Hud	dson					
closet), 10-12 high	y in the 300 block o Iding has 4 unit con ceiling thru-out, gro	sisting of 3 apts & und floor commerc	1 commercial, 3500 sq ft	sement. Off street		om apt (1 bedroom converted to walk-in (currently Marx Home) and 2 bedroom ap
Selling Informa Pending Date Selling Price SP % LP	tion 11/20/20 \$825,000 100.00			Selling Date	02/25/21	
Buyer's Name	Berks & Steiner			Seller Concessions	No	
Internet Access	Wired Broadband	(Cable, DSL, Fibe	r Optic)	Special Conditions	None/Unknown	
General Inform 911 Address Lot Size	ation same No			Zoning Sign on Property	.06 Yes	
Expenses	On file			Topoldy		
Property Featu Paved Street # of Units Construction Ceiling Height Foundation Sprinkler Alarm Green Features	Yes 4 Frame 10-12 Brick/Mortar, Stor No No	ne		Flood Zone # of Levels Roof Windows Elevator Furnaces Restrooms	Unknown 3.00 Rubber Double Hung Yes 1 1.00	
Public Records School Tax Assessment	\$8470.00 \$640000			Town Tax Assessors FulMrktVal	\$3351.00 \$831168.00	
Tax Exemptions	s No			Village Tax	\$4858.00	
Utilities Water Heat Type Water Heater	Municipal Gas, Hot Water Gas (Units)			Sewer Electric Air Conditionii	Municipal 200 Amps g Yes	
Presented By:	Primar Secon Other: Fax: 5	D Taylor y: 518-828-2092 x dary: 518-929-714 518-828-2615 : mtaylor@concraa	4		Concra Appraisal Ass P. O. Box 20 Hudson, NY 12534 518-828-2092	ociates
January 2023	Web P	ade.				

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Public Detail Report

Street Address 441 to 441 warren

Sold 08/02/21	Listing # 136909 County: Columbia	441 Warren Street, Huo	dson, NY 12534 M	ар	Listing Price: \$1,495,0
	Property Typ	e Resider	ntial	Property Subtype	Deeded
	Town (Taxab	e) Hudson			
	Beds	0		Approx Finished SqFt	3770
	Baths	1 (0 0 1	0)		
	Year Built	1 840		Lot Sq Ft (approx)	2614
	Tax Map ID	109.52-	3-30	Lot Acres (approx)	0.0600
	DOM	53			
See Additional Pic					
School District Hu	n Warren st in 400 Block at #441				
9th century cast ir raditional moldings /hatever you're ins utdoor seating, co eimagine it's possi Selling Inform	on columns. This historic gem h. . Incredible open & light-filled in pired, additional commercial spc cktail hours, or lounging plus co bilities & use. Boutique retail ver ation	s been restored & lovingly r erior features spacious 12 fo ce or commodious residenti venient off street parking be	naintained w/ origir oot ceilings & stunn al quarters for your shind the private fer	nal details including a grand staircas ing arched windows making the per breathtaking new home. Escape to	Street for its soaring window display. e, wide board floors, display cases, fect first floor retail space. 2nd story a lovely secluded garden suitable for reat potential awaiting a visionary to
Pending Date	06/15/21		Selling Date	08/02/21	
Selling Price SP % LP	\$1,350,000 90.30				
Seller	No				
Concessions					
Property Attached	Yes		Special Conditions	None/Unknown	
General Inforn	nation				
911 Address	441 Warren Street		Sign on Property	No	
Views	City			Wired Broadband (Cable, DSL, Fib	er Optic)
Secluded	No		Paved Street	Yes	
Room Sizes/Lo Second Floor					
Property Featu					
Style Condition	Town House Very Good		Green Features Construction	No Brick	
Roof	Rubber		Garage	None (Parking in back 1-2 spots)	
Basement Windows	Full, Unfinished Double Hung, Other (original, a	rched windows)	Siding Walls	Brick Plaster, Sheetrock	
Floors Central Air	Wideboard, Wood Yes	,	Foundation	Stone	
Public Record					
School Tax	\$8469.52		Town Tax	\$8157.48	
Assessment	\$640000		Assessors FulMrktVal	\$831168.00	
Tax Exemption	s No		, and the second		
Utilities			•		
Water Electric	Municipal 200 Amps		Sewer Heat Type	Municipal Forced, Hot Air	
Fuel	Oil		Water Heater	Other (small on demand water hear	ter)
Appliances Included	Refrigerator				
Presented Bv:	Mark D Tavlor			Concra Appraisal Asso	ciates
Tesented Dy.	Primary: 518-828-20			P. O. Box 20	Jaco
	Secondary: 518-929 Other:			Hudson, NY 12534 518-828-2092	
Statement of the local division of the local					
251	Fax : 518-828-2615			518-828-2092	

January 2023

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Web Page:

Public Detail Report

Property Type Commercial Town (Mailing) Hudson Statuses Sold (1/16/2021 or after), Sold After Expired (1/16/2021 or after) Listings as of 01/16/23 at 2:49pm

Sold 11/10/21	Listing # 138024 County: Columbia	513 Warren St, Hudson, NY 1253	513 Warren St, Hudson, NY 12534 Map		
		Property Type	Commercial	Property Subtype	Commercial
		Town (Taxable)	Hudson		
Sillin a state				Approx Finished SqFt	2900
		Year Built	1825		
		Tax Map ID	110.53-3-2	Lot Sq Ft (approx)	3049
	~	DOM	85	Lot Acres (approx)	0.0700
See Additional Pic	tures See Virtual Tour				

School District Hudson

Directions 513 Warren St Hudson. Between 5th and 6th Streets. Marketing Remark Prime location for live/work, or investment opportunity, in mixed-use Townhouse. Retail space offers large display windows, perfectly situated, peering out in the middle of historic downtown Hudson's commercial district. Sprawling apartment boasts wide board flooring, original fireplaces, open/airy/light filled livingroom/kitchen, with wood burning stove on 2nd floor, as well as, walk out 2nd story deck, overlooking fenced rear garden area. First floor library opens onto garden area, as well. Alley access, with off-street parking for 2 vehicles. Have the conveniences of restaurants, shops and galleries, right outside your door. Walkable to Amtrak and Promenade Park. Centrally located and close proximity to the NYS Thruway and Taconic State Parkway. Sold As Is

Selling Informa Pending Date Selling Price	09/10/21 \$875,000	Selling Date	11/10/21	
SP % LP Buyer's Name	94.59 Fijal	Seller Concessions	No	
Internet Access	Wired Broadband (Cable, DSL, Fiber Optic)	Special Conditions	None/Unknown	
General Inform 911 Address Sign on Property	ation 513 Warren Yes	Lot Size	.07 Acres	
Property Feature Paved Street Construction Windows Green Features	No Brick Double Hung, Plate Glass, Other (Awnings)	Flood Zone Roof Foundation	No Rubber (modified) Masonry, Stone	
Public Records School Tax Assessment Tax Exemptions	\$9496.61 \$740000	Town Tax Assessors FulMrktVal	\$9432.09 \$740000.00	
•	s NO			
Utilities Water Heat Type Water Heater	Municipal Base Board, Forced, Hot Water Other (indirect > hot water gas fed from boiler)	Sewer Electric Air Conditioni	Municipal 400 Amps (to be installed) 1g Yes	
Presented By:	Mark D Taylor Primary: 518-828-2092 x104 Secondary: 518-929-7144 Other: Fax: 518-828-2615 E-mail: mtaylor@concraappraisals.com Web Page:		Concra Appraisal Associates P. O. Box 20 Hudson, NY 12534 518-828-2092	
	-	by the office / agent -	centing this by shure	
	Featured properties may not be listed	by the office/agent pre	senung uns prochure.	

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Public Detail Report

Street Address 229 to 229 231 warren Listings as of 01/17/23 at 2:57pm

Sold 02/28/22	Listing # 139 County: Col		l Warren St, Hudson, NY 12	534 Мар	Listing Price: \$895,000
19		Property Type	Multi Family	Property Subtype	Multi Family
		Town (Taxable)	Hudson		
	ALC: N	Beds	8	Approx Finished SqFt	4860
		Baths	4 (4 0 0 0)		
		Year Built	1912	Lot Sq Ft (approx)	6970
		Tax Map ID	109.43-2-49	Lot Acres (approx)	0.1600
Contraction of the second second	and the state of the	DOM	57		
See Additional Pi	ictures				
School District H	udson				
Marketing Remar 1,200 square foot storage. Second fl unit. Three units w	k In the heart of apartments with oor balconies & a vith clothes wash	f Hudson, an excellent in beautiful hardwood floor a large garden along with er & dryer, one unit with	s, large kitchens, dining room n off street parking for three c only washer. Rent all four apa	Street. Ir spacious two bedroom apartments is, living rooms & each unit with a bo ars & a two car brick garage. Separa artments or live in one or two & rent 1 Wormer Street elegeneration	nus room for workspace, den or ate gas & electric service for each the others. Converting one or both

Amtrak, Farmers Market & the Hudson River Waterfront Park.

Pending Date Selling Price SP % LP	ation 12/27/21 \$900,000 100.56	Selling Date	02/28/22
Buyer's Name		Seller Concessions	No
Internet Access	Wired Broadband (Cable, DSL, Fiber Optic)	Special Conditions	None/Unknown
General Inform	nation		
Sign on Property	Yes	Flood Zone	No
Signed Ld Paint Disc # of Units	Yes 4	Inc/Exp State Avail.	Yes
Property Featu Roof	Ires Rubber	Porch/Deck Options	Patio, Porch/Deck (two second floor back decks)
Basement	Full, Unfinished	Green Features	No
Windows Garage/Parking Construction	Double Hung, Insulated j2 car garage & 3 off strt parking spots Frame	Foundation Condition Siding	Stone Very Good Vinyl
Utilities			
Water Heat Type # of Furnaces # of Heaters	Municipal Gas, Hot Water, Radiator 4 Electric, Gas, Trash	Sewer Water Heater Electric # of Meters Current Tenant	Municipal Gas 100 Amps (each unit) 4 M2M
Public Record	8		
School Tax Assessment	\$8683.00 \$670000	Town Tax Assessors FulMrktVal	\$7787.00 \$705263.00
Tax Exemptions	No		
Unit 1			
	Living Room, Dining Room, Kitchen (eat in), Bedrooms (1), Bathrooms (full), Other Room (bonus room)	Unit 1 - Appliances	Range, Refrigerator, Washer/Dryer
Unit 1 - Occupied	Yes	Unit 1 - Rent	\$900 (cannot be raised for this tenant)
Unit 1 Heat Included	No	Unit 1 Electric Incl	No
Unit 1 Description	1st fl, 229 Warren		

Unit 2 Unit 2 - Rooms	Living Room, Dining Room, Kitchen (eat in), Bedrooms		Range, Refrigerator, Washer/Dryer (washer only)
Unit 2 -	(2), Bathrooms (1 full), Other Rooms (bonus room) Yes	Appliances Unit 2 - Rent	\$1100.00
Occupied Unit 2 Lease Expires	month to month	Unit 2 Heat Included	No
Unit 2 Electric	No	Unit 2 Description	2nd fl, 229 Warren
Unit 3			
Unit 3 - Rooms	Living Room, Dining Room, Kitchen (eat in), Bedrooms (2), Bathrooms (full), Other (bonus room)	Unit 3 - Appliances	Range, Refrigerator, Washer/Dryer
Unit 3 - Occupied	Yes		\$1100.00
Unit 3 Lease Expires	month to month	Unit 3 Heat Included	No
Unit 3 Electric Incl	No	Unit 3 Description	1st fl, 231 Warren
Unit 4			
Unit 4 - Rooms	Living Room, Dining Room, Kitchen (eat in), Bedrooms (2), Bathrooms (full), Other Room (bonus room)	Unit 4 - Appliances	Range, Refrigerator, Washer/Dryer
Unit 4 - Occupied	Yes		\$1050.00 (discount for shoveling/mowing)
Unit 4 Heat Included	No	Unit 4 Electric	No
	2nd fl, 231 Warren		
Presented By:	Mark D Taylor		Concra Appraisal Associates
The second s	Primary: 518-828-2092 x104 Secondary: 518-929-7144		P. O. Box 20 Hudson, NY 12534
	Other: Fax : 518-828-2615 E-mail: mtaylor@concraappraisals.com		518-828-2092
January 2023	Web Page:		

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38 South Front Street, Hudson





Property Description Report For: 38 S Front St, Municipality of City of Hudson

		Status:	Active
		Roll Section:	Taxable
		Swis:	100600
		Tax Map ID #:	109.43-1-35
No Phot	o Available	Property Class:	481 - Att row bldg
NO FILL	D Available	Site:	COM 1
		In Ag. District:	No
		Site Property Class:	481 - Att row bldg
		Zoning Code:	I1
		Neighborhood Code:	01023
Total Acreage/Size:	0.03	School District:	Hudson
Land Assessment:	2022 - \$9,000	Total Assessment:	2022 - \$450,000
Full Market Value:	2022 - \$529,412		
Equalization Rate:	2022 - 85.00%	Property Desc:	
Deed Book:	963	Deed Page:	267
Grid East:	682493	Grid North:	1247278

Owners

Getthecheck LLC 38 S Front St Hudson NY 12534

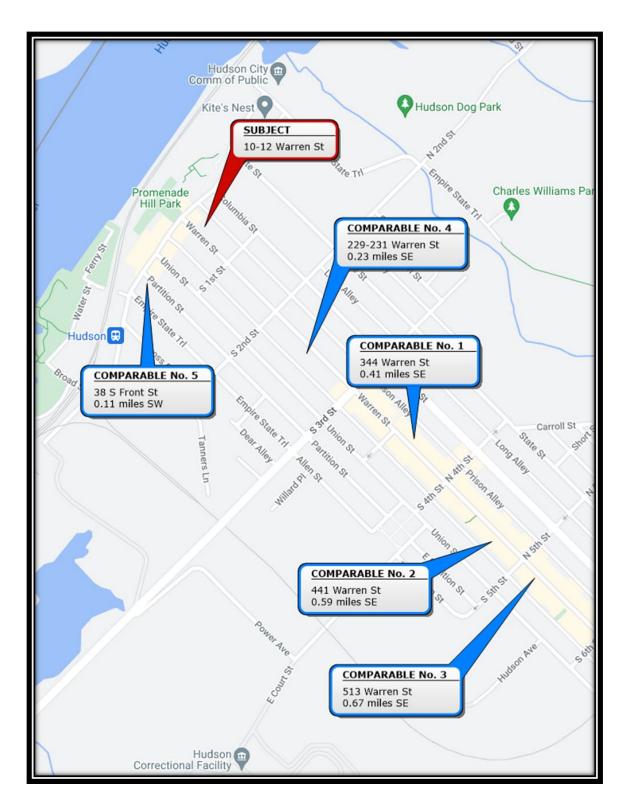
Sales

Sale [Price		Property Class	Sale Type		Owner			Addl. Parcels	5	and
5/12/2	2022	\$975,	000	481 - Att row bldg	Land & Building		Front t, LLC	Yes	Yes	No	963/267	
5/13/2	2016	\$425,	000	481 - Att row bldg	Land & Building	Fix, C	David M	No	No	No	825/848	
4/18/2	2016	\$1		481 - Att row bldg	Land & Building	Valley	on River / ngs, ,	No	No	No	825/838	
4/28/2	2015	\$200,	000	481 - Att row bldg	Land & Building	Barto Carol		Yes	Yes	No	805/1754	
1/3/20	002	\$1		481 - Att row bldg	Land & Building	Fix, N	1ary Ann	No	No	No	C0397/F102	4
11/5/2	2001	\$37,0	00	481 - Att row bldg	Land & Building	Fix, N	1ary Ann	No	No	No	C0391/F106	8
8/30/2	2001	\$24,9	00	481 - Att row bldg	Land & Building	BART ALFR	OLOMEO ED	No	No	No	C0391/F106	3
Utilit	ies											
Sewe Utiliti	r Type: es:			Comm/pub Gas & elec	lic	w	ater Supp	ly:	Com	m/public		
Inver	ntory											
	all Eff Yo all Grad			1990 Average			verall Con verall Des		Good 3	t		
Build	ings											
AC% 0	Sprink 0	ler%	Alarm 0	% Elevat 0	Basem ors Type Unfinis		Year Built 1880	Conditio Excellent	•	ality	Gross Floor Area (sqft) 4240	Stories 4
Impr	oveme	nts										
Struc			Size		Grade		Condit		Year		Replacem	ent Cos
Porch-	open/de	eck	6×10		Average		Normal		1880		Ś	\$2,098

Special Districts for 2022

No information available for the 2022 roll year.

COMPARABLE SALES MAP



RECONCILIATION AND ESTIMATE OF MARKET VALUE

To determine the fair market value of the subject property, one or more of the following valuation approaches have been applied which indicate the following value(s):

SALES COMPARISON:	\$896,336.00
INCOME APPROACH:	N/A
COST APPROACH:	N/A

The three approaches have various degrees of applicability depending on the circumstances.

The Cost Approach is usually relied on when the improvements are new, or nearly new, and are fully utilized for their designed intent or when the improvements represent a special purpose property on which no reliable income or market data is available. Based on the age of the building and complicated functional obsolescence factors the cost approach was not completed.

The Income Approach indicates the amount a prudent investor would pay for the net income that a property will generate from ownership. This approach is often used for properties that are typically rented with similar uses and functionality of the subject.

The Sales Comparison Approach reflects actual prices paid for similar properties. This approach is generally used when reliable and comparable market data is available. The indicated value for the unit of comparison is then applied against the subject. Similar use properties were found to substantiate the value of the subject.

As previously explained, the sales comparison approach is the only applicable approach to value. The final value will be rounded to the nearest \$5,000.

As a result of my investigation, analysis and by virtue of my experience, it is my opinion that the market value of the subject property, in its Fee Simple Estate Interest, subject to the definitions, certifications, and limiting conditions set forth in the attached report, as of **January 9**, **2023**, are as follows:

EIGHT HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$895,000.00

CERTIFICATION

I, the undersigned, do hereby certify that I have personally inspected the property identified as:

10-12 Warren Street, City of Hudson, Columbia County, New York State

This report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation and that I am in compliance with the Competency Provision. This appraisal assignment has not been based on an approval of a mortgage loan and/or reporting of a minimum or specific market value conclusion. I certify that I have had no interest, either present or contemplated, in the subject property. I have no personal interest or bias with respect to the subject matter of this appraisal report or the parties involved. The appraisers have performed numerous appraisals and reviews of appraisals of multi - use buildings. Files are maintained with historical and current data relative to rapidly changing supply and demand factors that influence the commercial real estate markets in the general area. Individual qualifications of the appraisers are located in the addendum of this report.

To the best of my knowledge and belief the statements of fact contained in this report and upon which the opinions herein are based, are true and correct subject to the "General Assumptions" and "General Limiting Conditions" herein set forth. This report has been made in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute. It is my judgment that, as defined by USPAP, departure was not needed and therefore not stated.

The use of this report is subject to the requirements of THE APPRAISAL INSTITUTE relating to review by its duly authorized representatives.

This appraisal report sets forth all the limiting conditions (imposed by the terms of my assignment or by the undersigned) affecting the analysis, opinions, and conclusions contained in this report.

As a result of my investigation, analysis and by virtue of my experience, it is my opinion that the market value of the subject property, in its Fee Simple Estate Interest, subject to the definitions, certifications, and limiting conditions set forth in the attached report, as of **January 9**, **2023**, are as follows:

EIGHT HUNDRED NINETY-FIVE THOUSAND DOLLARS - \$895,000.00

Anthony R. Concra, SRA New York State certification #46-4360

ah /

Mark D. Taylor New York State #48000051026

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainments of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- I have not made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and The Financial Institutes Reform, Recovery, Enforcements act of 1999 (FIERRA) Title XI Regulations.
- The use of this report is subject to the requirements of the Appraisal Institute relation to review by its duly authorized representatives. As of the dates of this report, I have completed the continuing educations program for Designated Members of the Appraisal Institute and State of New York, Certified General Appraiser #46000004360

May Roncia

Anthony R. Concra, SRA New York State certification #46-4360

January 17, 2023

Date

CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainments of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- I have made a personal inspection of the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute and The Financial Institutes Reform, Recovery, Enforcements act of 1999 (FIERRA) Title XI Regulations.
- The use of this report is subject to the requirements of the Appraisal Institute relation to review by its duly authorized representatives. As of the dates of this report, I have completed the continuing educations program for Designated Members of the Appraisal Institute and State of New York, Licensed Appraiser Assistant #48000051026

lach D. Ont

Mark D. Taylor New York State #48000051026

January 17, 2023

Date

ADDENDA



Property Description Report For: 429 Warren St, Municipality of City of Hudson

		Status:	Active
		Roll Section:	Wholly Exem
		Swis:	100600
		Tax Map ID #:	109.52-3-34
No Phot	o Available	Property Class:	481 - Att row bldg
) Avallable	Site:	COM 1
		In Ag. District:	No
		Site Property Class:	481 - Att row bldg
		Zoning Code:	CC
		Neighborhood Code:	01021
Total Acreage/Size:	0.07	School District:	Hudson
Land Assessment:	2022 - \$76,000	Total Assessment:	2022 - \$570,000
Full Market Value:	2022 - \$670,588		
Equalization Rate:	2022 - 85.00%	Property Desc:	
Deed Book:	792	Deed Page:	288
Grid East:	684901	Grid North:	1245516

Owners

City Of Hudson 520 Warren St Hudson NY 12534

Sales

No Sales Information Available

Utilities

Sewer Type: Utilities:	Comm/public Gas & elec	Water Supply:	Comm/public
Inventory			
Overall Eff Year Built:	1980	Overall Condition:	Normal
Overall Grade:	Average	Overall Desirability:	4
Buildings			

				Basement	Year			Gross Floor	
AC%	Sprinkler%	Alarm%	Elevators	Туре	Built	Condition	Quality	Area (sqft)	Stories
0	0	0	0	Unfinished	1964	Normal	Average	3256	3

Site Uses

Use	Rentable Area (sqft)	Total Units	
Row office	3,256		0
Non-contrib	1,340		0

Improvements

Structure	Size	Grade	Condition	Year	Replacement Cost
Porch-screen	8 × 13	Average	Fair	1960	\$7,156
Porch-up cov	8 × 13	Average	Fair	1960	\$2,918

Special Districts for 2022

No information available for the 2022 roll year.

Exemptions

Year	Description	Amount	Exempt %	Start Yr	End Yr	V Flag	H Code	Own %
2022	RPTL 406/1	\$570,000	0	1996				0

Taxes

Year Description Amount

* Taxes reflect exemptions, but may not include recent changes in assessment.



Property Description Report For: 10 Warren St, Municipality of City of Hudson

		Status:	Active
		Roll Section:	Wholly Exem
		Swis:	100600
		Tax Map ID #:	109.35-1-23
No Photo	Availabla	Property Class:	482 - Det row bldg
No Photo Available		Site:	COM 1
		In Ag. District:	No
		Site Property Class:	482 - Det row bldg
		Zoning Code:	СС
		Neighborhood Code:	01023
Total Acreage/Size:	0.13	School District:	Hudson
Land Assessment:	2022 - \$32,300	Total Assessment:	2022 - \$700,000
Full Market Value:	2022 - \$823,529		
Equalization Rate:	2022 - 85.00%	Property Desc:	Youth Center
Deed Book:	506	Deed Page:	411
Grid East:	682918	Grid North:	1247718

Owners

City Of Hudson 520 Warren St Hudson NY 12534

Sales

No Sales Information Available

Utilities

Sewer Type: Utilities:	Comm/public Gas & elec	Water Supply:	Comm/public
Inventory			
Overall Eff Year Built:	1980	Overall Condition:	Normal
Overall Grade:	Average	Overall Desirability:	3
Buildings			

				Basement	Year			Gross Floor	
AC%	Sprinkler%	Alarm%	Elevators	Туре	Built	Condition	Quality	Area (sqft)	Stories
0	0	100	0	Unfinished	1974	Normal	Average	5786	3

Site Uses

Use	Rentable Area (sqft)	Total Units
Row apt	1,462	1
School	4,324	0
Non-contrib	1,854	0

Improvements

Structure	Size	Grade	Condition	Year	Replacement Cost
Pavng-asphlt	525 × 4	Average	Normal	1980	\$3,376

Special Districts for 2022

No information available for the 2022 roll year.

Exemptions

Year	Description	Amount	Exempt %	Start Yr	End Yr	V Flag	H Code	Own %
2022	RPTL 406/1	\$700,000	0	1992				0

Taxes

Year Description Amount

* Taxes reflect exemptions, but may not include recent changes in assessment.

Anthony R. Concra Mail: P.O. Box 20

Mail: P.O. Box 20 Office: 363 Fairview Avenue Hudson, New York 12534 518.828.2092 (Office) 518.828.2615 (Fax) email: office@concraappraisals.com

PROFESSIONAL EXPERIENCE:

Concra Appraisal Associates - Owner Hudson, NY A full service appraisal and consulting organization with a staff of four appraisers. Services include residential, commercial and industrial valuations, assessment challenges, estate planning, realty dispute resolutions, casualty losses, subdivision analysis and special property analysis.	1974 - Present
Columbia-Greene Community College - Instructor Hudson, NY Real Estate Appraisal NYS # 1-231 Certified Residential and General Instructor	1982 - Present
Century 21 Heartland Realty - President Claverack and Kinderhook, NY Owner and manager of two real estate offices with 15 sales associates in the appraisal, listing and sale of all types of real estate.	1974 - 1986
Hudson Michael Realty, Inc Vice President Hudson, NY Full spectrum of management of 10 sales associates in the listing and sale of all types of real estate.	1968 - 1974
Hudson Michael Realty, Inc Salesman Hudson, NY The listing and selling of all types of real estate.	1966 - 1968

EDUCATION:

Bryant College	1964
B.S. Business Administration Smithfield, RI	1904
The Appraisal Institute	
Fundamentals of Real Estate Appraisal Russell Sage College, Troy, NY	1971
Residential Properties, Course 8 Hartford, CT	1975
Basic Principles, Course 1A Hartford, CT	1976
Capitalization Part A, Course 1BA University of Georgia, GA	1984
Capitalization Part B, Course 1BB Dartmouth College, NH	1984
Capitalization Part B, Course 1BB Ohio State University, OH	1987
Basic Valuation Procedures, Course 1A2 Dartmouth College, NH	1987
Business Valuation, Part I Albany, NY	1988
Discounted Cash Flow Analysis Boston, MA	1989
Standards of Professional Practice, Course SPP Syracuse, NY	1989
Case Studies, Course 2-1 Norwood, MA	1991

EDUCATION: (CONT.)

Non-Residential Report Writing New York City, NY	1992
Report Writing Analysis, Course 2-2 Norwood, MA	1992
Standards of Professional Practice, Course 410A Norwood, MA	1993
Standards of Professional Practice, Course 420B Norwood, MA	1993
Appraisal Principles, Course 110 Needham, MA	1993
Standards of Professional Practice, Course 410A Poughkeepsie, NY	1995
Dynamics of Office Building Valuation Syracuse, NY	1995
Advanced Income Capitalization Holyoke, MA	1996
Standards of Professional Practice Part C, Course 430 Fishkill, NY	1998
Valuation of Conservation Easements Latham, NY	2008
On-Line Internet: Residential Design and Utility, Course 662	1998
Internet Search Strategies, Course 688	1998
Online FHA and The Appraisal Process	2000
Appraising From Blueprints and Specifications	2000
Residential Property Construction and Inspection	2000
Appraising Nursing Facilities	2000
Valuation of Detrimental Conditions In Real Estate	2000
MANFRED R.E. LEARNING CENTERS Tax Assessment Grievence Process, Hudson, NY	1999

PROFESSIONAL AFFILIATIONS:

The Appraisal Institute	
RM Designation # 1605 (Changed to SRA)	1981 - Present
Regional Ethics and Counseling Panel	1992 - 1998
NYS Certified General Appraiser # 464360	1991 - Present
Licensed Real Estate Broker	
New York State Massachusetts	1968 - Present 1975 - Present
New York State Society of Real Estate Appraisers	1976 - Present
National Association of Realtors Appraisal Section - Founding Member	1968 - Present 1996 - Present
New York State Association of Realtors	1968 - Present
Columbia County Board of Realtors President Realtor of the Year	1970 - Present 1979 - 1980 1980
Board of Assessment Review City of Hudson, Columbia County, N.Y.	1992 - 1996
Zoning Commission, Chairman Town of Livingston, Columbia County, N.Y.	1979 - 1980
Federal National Mortgage Association Level I, # 5-7193-10	1978 - Present
The Foundation of Real Estate Appraisers Membership # 6475	1995 - Present

CLIENTS:

Financial Institutions

Hudson River Bank & Trust G M A C dba Ditech.Com M & T Bank Key Bank NA **Dime Savings Bank** Citicorp Mortgage Chase Lincoln First Anchor Savings Bank Rhinebeck Savings Bank Marine Midland Bank National Bank of Coxsackie The Bank of Greene County Catskill Savings Bank US Property and Appraisal Services **ARL Financial Services TD Reo Corporation** Colony Mortgage Freddie Mac/Fannie Mae Countrywide Mortgage Fairmount Funding Lenders Services Home Funding Finders First National Bank of Rhinebeck Dupont Mortgage Corp. Evergreen Bank National Union Bank of Kinderhook Metropolitan Mortgage Homequity, Inc. **Coldwell Banker Relocation Services** Prudential Relocation Services

Government/Private Agencies

Town of Chatham Town of Claverack Town of Gallatin Town of Germantown Town of Ghent Town of Greenport City of Newburgh Town of New Lebanon Town of Stuyvesant

Litchfield Mortgage Central Bank of New Jersey Mortgage Choices Inc. First American Bank First Federal Savings Fleet Funding Travelers Home Equity Coldwell Banker Relocation Sensible Mortgage Corporation Aetna Insurance Company Great Barrington Savings New York Mortgage Services Corp. Accessible Mortgage Corp. Manufacturers Hanover Tuthill Finance Corp. Homestead Mortgage Prudential Relocation Services United Companies Lending Corp. Valley Mortgage Corp. Gentry Capital Citibank Fireman's Funding arbor National Mortgage Manhattan Savings Bank National Bank and Trust Co. of Norwich Trustco Bank Bank of America **Employee** Transfer Merrill Lynch Relocation, Inc.

> Town of Catskill Village of Catskill Town of Durham Town of Greenville Town of Windham Town of Kinderhook

CLIENTS:(CONT)

Hudson Urban Renewal Agency Hudson Industrial Development Agency Columbia County Department of Social Services Hudson Community Dev. & Planning Agency Newburgh Community Dev. & Planning Agency Columbia County ARC Hudson Housing Services NYS Facilities Corp. Hudson Development Corp. Utica Community Development Agency Columbia County District Attorney's Office NYS Office of Mental Retardation NYS Bridge Authority Open Space Institute New York State Open Space Program New York State Department of Mental Services City of Newburgh Industrial Development Agency US Dept. of Housing and Urban Development Dormitory Authority State of New York Churchtown Firehouse NYPD Dept. of Investigations Ichabod Crane Central School Catskill Mountain Housing Columbia Land Conservancy

Commercial

Niagara Mohawk Power Corporation Lone Star Industries Chicago Title Insurance Co. Evans Products Company Chrysler Credit Corporation General Electric Credit Corp. Marquette Cement Independent Cement Hunter Highlands - Condominiums The Birches - Single Family Interstate Dress Carriers, Inc. Windham Ridge Club Townhouses Windham Mountain Village Townhouses PHH Asset Management Hudson Ford Benwood Knolls, Ltd. E.A. Morse and Company Colarrusso Construction Fairview Plaza, Inc. Kipp's Mobile Home Park Kozel's Restaurant GT Britts, Inc. Claverack Realty Cairo Health Care

Agway, Inc. Vallev Oil Co. Schroeder Chevrolet-Cadillac Milroy Pontiac, Cadillac, GMC Peterson Petroleum Brainard Ridge Townhouses The Quads - Condominiums Melodywood - Condominiums Columbia Corporation Winter Clove, Inc. - resort Scribner Hollow - Motel West Meadow - Single Family Motorola Corporation Fairview Lincoln Mercury Keil Construction Bell's Pond Mobile Home Park **IWOL** Corporation Fabiano Construction Hillsdale Supermarket Meadowgreen's Restaurant Logsider Café Fort Orange Adjusters Bervy Realty The Odyssey Group

CLIENTS:(CONT)

Hagar's Marina Curtron Industries Hendrick Hudson Lanes Germantown Telephone Blackhead Mountain Lodge and Golf Club Valenti and Richards Funeral Homes Catskill Lodge #468 Masons Stewart's GMC Truck Sales, Inc. L and B Products Extended Family Columbia Greene Federal Credit Union Hope Plaza Canaan Lumber W and J Transportation Atlantic Wood Industries Inc. Animal Care Clinic Blue Hill Fruit Farm New York State Electric and Gas Gulinello's Wholesale Foods Sam's Supermarket Cairo Elk # 2620 National Credit Union Administration Catskill Country Club Canape Brothers; Chrysler, Plymouth, Jeep Four Brother's Restaurant Chatham Plaza Fort Orange Claims Firemans Home Administration

Barnwell Nursing Home Berzal Chevrolet Video Cave Ford Motor Credit Montague Coal and Oil Bradco Building Supplies BJD Development Corp. Eagle Newspaper Lorbrook Corp. Astor Square Craftech Richard's Funeral Home Hudson Electric Corner Plaza National Credit Union Administration Dugway Devil's Hardware Northeast Auto Parts **GNH** Lumber Stone Bridge Farms C.W. Bostwick, Inc. Red Carpet, Inc. Copake Country Club **RT** Blass Advertising Colwell Cartage - Beekins Moving Greenport Rescue Squad Philmont Supermarket

EXPERT TESTIMONY:

United States Bankruptcy Court New York State Supreme Court, Various Locations New York State Court of Claims County Court, Various Locations Surrogates Court, Various Locations Small Claims Court, Various Locations

References Available Upon Request

Mail: P.O. Box 20 Office: 363 Fairview Avenue Hudson, New York 12534 518.828.2092 (Office) 518.828.2615 (Fax) email: mtaylor@concraappraisals.com

PROFESSIONAL EXPERIENCE:

Hudson, NY The Columbia County Chamber of Commerce is an organization that helps foster business growth within Columbia County. The chamber is led by a Board of Directors that volunteer their time to growing business in the county. The board is comprised of local business professionals. 2013 - Present Concra Appraisal Associates – Managing Associate, General Appraiser 2013 - Present Hudson, NY A full service appraisal and consulting organization with a staff of five appraisers. Services include residential, commercial and industrial valuations, assessment challenges, estate planning, realty dispute resolutions, casualty losses, subdivision analysis and special property analysis. 2008 - Present Greenport Fire Department – 1st Assistant Chief 2008 - Present Hudson, NY The Greenport Fire Department is a volunteer organization. The Assistant Chief position is an elected position that coordinates the firematic operations, which consists of approx 60 active members. 2011 - 2013 Verizon Wireless – Retail Store Manager 2011 - 2013 Albany, NY & Hudson, NY Manager of two retail store with 15 employees in corporate cellular phone sales and service. 2011 - 2012 Cohoes, NY Majestic Pools & Spas – Store Manager 2011 - 2012 Majestic Pools & Spas – Store Manager Hudson, NY Manager of retail store with 15 employees 2005 - 2011	Columbia Cour	nty Chamber of Commerce – Member, Board of Directors	2010 D
The Columbia County Chamber of Commerce is an organization that helps foster business growth within Columbia County. The chamber is led by a Board of Directors that volunteer their time to growing business in the county. The board is comprised of local business professionals.2013 - PresentConcra Appraisal Associates – Managing Associate, General Appraiser A full service appraisal and consulting organization with a staff of five appraisers. Services include residential, commercial and industrial valuations, assessment challenges, estate planning, realty dispute resolutions, casualty losses, subdivision analysis and special property analysis.2008 - PresentGreenport Fire Department – 1st Assistant Chief Hudson, NY Assistant Chief position is an elected position that coordinates the friematic operations, which consists of approx 60 active members.2011 - 2013Verizon Wireless – Retail Store Manager Albany, NY & Hudson, NY Developed several change analyses to convert the old motel into a assisted living facility.2011 - 2012Majestic Pools & Spas – Store Manager Hudson, NY Manager of retail store with 15 employees in corporate cellular phone sales and service.2011 - 2012	Hudson, NY		2019 - Present
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Cohoes, NY Developed several change analyses to convert the old motel into a assisted living facility. <i>Majestic Pools & Spas – Store Manager</i> Hudson, NY Manager of retail store with 15 employees	•	Manager of two retail store with 15 employees	
Cohoes, NY Developed several change analyses to convert the old motel into a assisted living facility. <i>Majestic Pools & Spas – Store Manager</i> Hudson, NY Manager of retail store with 15 employees	Schuyler Inn As	ssisted Living Facility – Change Consultant	2011 – 2012
assisted living facility. <i>Majestic Pools & Spas – Store Manager</i> Hudson, NY Manager of retail store with 15 employees	Cohoes, NY		2011 2012
Hudson, NY Manager of retail store with 15 employees			
Hudson, NY Manager of retail store with 15 employees	Majestic Pools	& Spas – Store Manager	
Manager of retail store with 15 employees	Hudson NV		2005 - 2011
in community poor and spa succes and service.	11005011, 11 1	Manager of retail store with 15 employees in swimming pool and spa sales and service.	

EDUCATION:

Siena College	2011
B.S. Business Management, Information Systems Minor - Cum Laude Loudonville, NY	2011
Columbia-Greene Community College	2009
A.S. Individual Studies – Concentration in Business Hudson, NY	
Manfred Real Estate Learning Center	
Basic Appraisal Principles Albany, NY	2013
Basic Appraisal Procedures Albany, NY	2013
Residential Market Analysis & Highest & Best Use Albany, NY	2014
Residential Appraisal Site Valuation & Cost Approach Albany, NY	2014
Residential Sales Comparison & Income Approach Albany, NY	2014
Residential Report Writing & Case Studies Albany, NY	2014
National USPAP 15 Hour Course Albany, NY	2014

PROFESSIONAL AFFILIATIONS:

NYS Licensed Appraiser Assistant # 48000051026	2014 - Present
Member of Columbia-Greene Board of Realtors	2014 - Present
Member of National Association of Realtors	2014 - Present
Member of New York State Association of Realtors	2014 - Present
Member of Columbia County Volunteer Firefighters Association	2008 - Present

CLIENTS:

Financial Institutions

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Litchfield Mortgage Central Bank of New Jersey Mortgage Choices Inc. First American Bank First Federal Savings Fleet Funding Travelers Home Equity Coldwell Banker Relocation Sensible Mortgage Corporation Aetna Insurance Company Great Barrington Savings New York Mortgage Services Corp. Accessible Mortgage Corp. Manufacturers Hanover Tuthill Finance Corp. Homestead Mortgage Prudential Relocation Services United Companies Lending Corp. Valley Mortgage Corp. Gentry Capital Citibank Fireman's Funding arbor National Mortgage Manhattan Savings Bank National Bank and Trust Co. of Norwich Trustco Bank Bank of America Employee Transfer Merrill Lynch Relocation, Inc.

Town of Catskill Village of Catskill Town of Durham Town of Greenville Town of Windham Town of Kinderhook

CLIENTS:(CONT)

Hudson Urban Renewal Agency Hudson Industrial Development Agency Columbia County Department of Social Services Hudson Community Dev. & Planning Agency Newburgh Community Dev. & Planning Agency Columbia County ARC Hudson Housing Services NYS Facilities Corp. Hudson Development Corp. Utica Community Development Agency Columbia County District Attorney's Office NYS Office of Mental Retardation NYS Bridge Authority Open Space Institute

New York State Department of Mental Services City of Newburgh Industrial Development Agency US Dept. of Housing and Urban Development Dormitory Authority State of New York Churchtown Firehouse NYPD Dept. of Investigations Ichabod Crane Central School Catskill Mountain Housing Columbia Land Conservancy

New York State Open Space Program

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Agway, Inc. Valley Oil Co. Schroeder Chevrolet-Cadillac Milroy Pontiac, Cadillac, GMC Peterson Petroleum Brainard Ridge Townhouses The Quads - Condominiums Melodywood - Condominiums Columbia Corporation Winter Clove, Inc. - resort Scribner Hollow - Motel West Meadow - Single Family Motorola Corporation Fairview Lincoln Mercury Keil Construction Bell's Pond Mobile Home Park **IWOL** Corporation Fabiano Construction Hillsdale Supermarket Meadowgreen's Restaurant Logsider Café Fort Orange Adjusters Bervy Realty The Odyssey Group

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Barnwell Nursing Home Berzal Chevrolet Video Cave Ford Motor Credit Montague Coal and Oil Bradco Building Supplies BJD Development Corp. Eagle Newspaper Lorbrook Corp. Astor Square Craftech Richard's Funeral Home Hudson Electric Corner Plaza National Credit Union Administration Dugway Devil's Hardware Northeast Auto Parts **GNH** Lumber Stone Bridge Farms C.W. Bostwick, Inc. Red Carpet, Inc. Copake Country Club **RT** Blass Advertising Colwell Cartage - Beekins Moving Greenport Rescue Squad Philmont Supermarket

EXPERT TESTIMONY:

United States Bankruptcy Court New York State Supreme Court, Various Locations New York State Court of Claims County Court, Various Locations Surrogates Court, Various Locations Small Claims Court, Various Locations

References Available Upon Request