

Junior Livestock Association

March 2, 2022

Present: Tom Sterle, Phil Hutchinson, Dan Dunsmore, Macayla Bogart, Rhonda Palimater, Dan Minnis, Matt Marion, Michelle Marion, Jean Mailville, Penny Jackson, Tim Jackson, Tim Dunsmore, Jessica Rogers, Ken Rhines, Ken Weinstein, Kathy Weinstein, Sarah Ricketts, Lindsey McKeever

Call to Order: 6:04 p.m.

Public Comment – none

Tim Dunsmore made a motion to accept agenda; Dan Dunsmore second; motion carried.

Ken Rhines motion to form the Junior Livestock Association and name Tom Sterle as the Executive Director; Tim Dunsmore second. No further discussion; Motion carried.

Ken Weinstein motion to appoint the officers as follows:

Executive Director – Tom Sterle

President – Dan Dunsmore

Vice President – Adam Palmatier

Treasurer – Tim Dunsmore

Secretary – Sarah Ricketts

Four At Large Members – Tim Dunsmore (10/25); Phil Hutchinson (10/25); Jessica Rogers (10/24); Rhonda Palmatier (10/24); Leaving two unfilled at large members.

Macayla second; motion carried.

Everything has been applied for and asking Ingham County Fair Foundation to act as Fiduciary.

Next meeting April 6, 2022 at 6:00 p.m. Ingham County Fairgrounds.

Jean Motion to Adjourn; Dan Dunsmore second; Motion carried.

Meeting adjourned at 6:13 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

April 6, 2022

Present: Tom Sterle, Phil Hutchinson, Dan Dunsmore, Macayla Bogart, Dan Minnis, Matt Marion, Tim Dunsmore, Jessica Rogers, Ken Rhines, Ken Weinstein, Sarah Ricketts, Lindsey McKeever, Adam Palmatier, Liz Dase, Jenna Schild, Val Jackson, William Barnam, Pete Barnam, Rashonda Schild, Joey Schild, Rich Dase

Call to Order: 6:04 p.m.

Introductions

Public Comment – none

Val Jackson made a motion to approve agenda; Tim Dunsmore second; Additions to Agenda - New Business: Auction Chairs and Budget for Officers; Motion Carried.

Tim Dunsmore mad motion to approve minutes from March 2, 2022 meeting; Dan Minnis second; Motion Carried.

Treasurer's Report:

- Fair Foundation acting as Fiduciary – can accept donations
- \$15,000 donated by the Fair Foundation

Tom Sterle motion to accept Treasurer's Report; Val Jackson second; Motion Carried.

New Business:

Auction Chairs

- Tim Dunsmore motion to appoint Ken Weinstein as Auction Manager and Sarah Ricketts as Billing Manager; Pete Barnum second; Motion Carried.

Budget

- Budget Committee met – see proposed Budget
- Ken Weinstein motion to set the commission rate of the 2022 Ingham County Junior Livestock Auction at 5%; Val Jackson second; Motion Carried.
- Pete Barnum motion to set a goal to raise \$10,000 in fundraising; Tim Dunsmore second; Motion Carried.
- Tim Dunsmore – Species Accounts – setting up separate ones
 - o Talked about how to organize them
 - o Sponsorships – need to get with the Fair Foundation on the past 2 years
 - o Need to review the prior 2 years to that – those funds may have not been moved over
- Tim Dunsmore motion that the JLA sponsors the Little International; Ken Rhines second; Discussion; Tim withdrew motion.
- Tim Dunsmore motion for the JLA to sponsor the Little International with T-Shirts for all participants; Ken Rhines second; Motion Carried.
- Tim Dunsmore – Photo center – sponsor by the JLA; Dan Dunsmore – challenge the youth to come up with funding and concept
- Would like to add two youth members to the Budget Committee – William Barnum and Meah Palmatier

Standing Committee Reports:

Establish Committees – Large Animal Committee and Small Animal Committee

- Pete Barnum motion to appoint Phil Hutchinson as the Chair of the Large Animal Committee
Tim Dunsmore second; Motion Carried.
- Tim Dunsmore motion to appoint Penny Jackson at the Chair of the Small Animal Committee;
Phil Hutchinson second; Motion Carried.
- Dan Dunsmore and Macayla Bogart on Large Animal Committee; Small Animal
Superintendents on Small Animal Committee.

Large Animal – Phil – Saturday at midnight; some swine on Friday; Tack out on Sunday

New Business – continued

Drug Policy

- Add to it – They are disqualified from the show and not allowed to sell in the auction

Processor Band

- Paylean/ractopamine – If it goes to a direct processor – no issues; if they go to re-sell –
livestock yards will not accept. Discussion on same. Not changing the rules – Affidavit/ liability
– Swine Superintendent will notify exhibitors.

Fairbook page for Association

- Tim Dunsmore, Sarah Ricketts, and Lindsey McKeever to work on

Old Business

- Update your contact information
- Tim Dunsmore – add Liability Insurance into Budget
- Process for Background Checks

Public Comment – none

Next meeting May 4, 2022 – will announce time and location

Ken Weinstein motion to change the sale order to put the Dairy Feeders and Dairy Steers together;
Sarah Ricketts second; Motion Carried.

Dan Minnis Motion to Adjourn; Ken Rhines second; Motion Carried.

Meeting adjourned at 8:36 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

May 4, 2022

Present: Tom Sterle, Phil Hutchinson, Dan Dunsmore, Macayla Bogart, Dan Minnis, Matt Marion, Tim Dunsmore, Jessica Rogers, Ken Weinstein, Sarah Ricketts, Lindsey McKeever, Adam Palmatier, Liz Dase, Jenna Schild, Pete Barnum, Rich Dase, Amanda Heinrich, Megan Miller, Michelle Marion, Rodney Anway, Rob West, Paul Koppin, Penny Jackson, Elizabeth Dase, Jean Maiville, Emma Barnum, Amelia Barnum, Meah Palmatier, Rhonda Palmatier

Call to Order: 8:00 p.m.

Introductions

Public Comment – Rob West – sell dressed birds at the fair if poultry are unable to show – would be a superintendent call

Pete Barnum made a motion to approve agenda; Ken Weinstein second; Motion Carried.

Ken Weinstein made motion to approve minutes from April 6, 2022 meeting; Pete Barnum second; Motion Carried.

Treasurer's Report presented by Tim Dunsmore.

Standing Committee Reports:

Budget – Discussion on draft budget

- Fair to pay for computers
- JLA to pay for Judges

Large Animal – Phil – Chuck not coming back this year; trucking – fuel surcharge; there will be a carcass class

Small Animal – Penny – Epic will be the Auctioneer

Meals – Lindsey will get with Gladys

New Business

- Sale
 - o Discussion - Only Champions to the sale ring; Feeders would like to go; Sheep – split; Swine – time/control
 - o Poster or Animal – see your superintendent
- Drug/Cheating Policy – discussion – How; Amount; Penalty
- Fairbook page for Association – Tom to do a write up with the Auction Rules
- Association Insurance – Ken Weinstein Motion to accept the insurance quote with Farm Bureau; Pete Barnum second; Motion carried.

Old Business

- Clarification on Little International motion from last month – on the T-shirts – it covers both large and small animal international

Public Comment – none

Next meeting June 1, 2022 at 6:30 p.m. at the Fairgrounds Community Hall.

Ken Weinstein motion to change the sale order to put the Dairy Feeders and Dairy Steers together; Sarah Ricketts second; Motion Carried.

Dan Minnis Motion to Adjourn; Adam second; Motion Carried.

Meeting adjourned at 9:10 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

June 1, 2022

Present: Tom Sterle, Phil Hutchinson, Dan Dunsmore, Matt Marion, Tim Dunsmore, Jessica Rogers, Ken Weinstein, Sarah Ricketts, Lindsey McKeever, Adam Palmatier, Rich Dase, Penny Jackson, Elizabeth Dase, Jean Maiville, Rhonda Palmatier, Bob Pena, Deidra Mathews

Call to Order: 6:31 p.m.

Introductions

Public Comment – none

Penny Jackson made a motion to approve agenda; Ken Weinstein second; Motion Carried.

Ken Weinstein made motion to approve minutes from May 4, 2022 meeting; Penny Jackson second; Motion Carried.

Treasurer's Report presented by Tim Dunsmore. No changes since last month.

Finance Committee Report – Presented proposed budget.

Ken Weinstein made a motion to accept the budget for 2022; Jean Maiville second; Motion carried.

Standing Committee Reports:

- Large Animal – Phil – looking good
- Small Animal – Penny – looking good

New Business

- JLA bank account
 - o Looked at three different banks – True and Independent are zero fees; MSU was about \$120 per year.
 - o Ken Weinstein made a motion to open an account with True Credit Union with Tom Sterle, Executive Director, Dan Dunsmore, JLA President, and Tim Dunsmore, Treasurer, as signor's on the account; Matt Marion second; Motion carried.
- Judge's Contracts
 - o Contract for Judges – Penny will provide an example; Fair Office will also look for one.
- Computers
 - o Fair Office is working them – Fair will own them
- Rabbit/Poultry Boards
 - o Need to be replaced – after discussion - Livestock Committee should replace
- Discussion on Pen fees – looking at approximately \$4,200 in pen fees this year based on the 2019/2021 numbers (Dairy Mkt – 100; Beef – 40; Sheep – 100; Swine – 180; Rabbits – 120; Poultry – 120; Goats – 19)
- Meals – same price as last year
- Trucking – all set

- Deidra Matthews – looking to see if anyone has a contact at Munssel's – looking to see if we can get the birds processed and have them ready to go on sale day in a freezer truck; looking at approximately 100 birds

Old Business – None

Public Comment – Adam – Be uniform on Auction – animals at the auction; Golden Buyer – announcing buyer names during the auction

Adam Palmatier Motion to Adjourn; Ken Weinstein second; Motion Carried. Next meeting will be on July 6, 2022 following the Livestock Committee Meeting at the Hillard Building.

Meeting adjourned at 7:08 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

July 6, 2022

Present: Tom Sterle, Phil Hutchinson, Dan Dunsmore, Matt Marion, Tim Dunsmore, Jessica Rogers, Ken Weinstein, Sarah Ricketts, Adam Palmatier, Rich Dase, Penny Jackson, Elizabeth Dase, Val Jackson, Macayla bogart, Amanda Henrich, Dan Minnis, Jenna Schild

Call to Order: 7:45 p.m.

Introductions

Public Comment – Tom – Building rabbit boards – Matt was able to get a discount – any difference from building the boards will be donated back to the committee

Agenda – add auction lunch – where to do; Penny Jackson made a motion to approve agenda; Macayla second; Motion Carried.

Tom made motion to approve minutes from June 1, 2022 meeting; Ken Weinstein second; Motion Carried.

Treasurer's Report presented by Tim Dunsmore. Ken Weinstein made a motion to approve; Macayla second; Motion carried.

Items of discussion from Treasurer:

- Resale money – some way to put it in budget format
- Donations – by specific species
- Discussion on same
- Thank you Board – get to Tim Dunsmore by July 20th
- At the auction – if someone give you money – send them to the auction office – need to know intentions for money
- Little I – t-shirts – add to new business

Standing Committee Reports:

- Fair Foundation – Bathroom stalls in the Main Arena; wants to start spending some money; barn updates; pole banners; Master plan; upcoming discussions
- Auction Manager – Ken
 - o Credit cards – 2-2.5%; one free terminal year long; three free for fair week; online payment portal; \$15/month; can turn on/off – 2 week lead time
 - o Ken Weinstein motion that the JLA use Integrity One Payments for credit card service; Phil second; discussion – credit card fees; amended motion to add 2% for using a credit card; motion carried.
 - o Online add-on option with Showworks – July & August – Ken will send out a link for the add ons
 - o See auction notes
 - o 2021 plaques – need to get them handed out
 - o Setting up a Senior recognition

- Large Animal – Phil
 - o At sale - Pledges – us
 - o Photos – not at the block – will be announced
 - o Set-up committee – Wednesday 3 – 6 – as soon as the Dairy Show is over
 - o Trucking – they want to be home on Sunday morning – Lindsey has already said no. hauling out early – Need two semi's – look for alternate – West MI Beef and Coopersville- Pigs; Friday night – Belangar's
- Small Animal – Penny – status quo

New Business

- Judge's Contracts – get them in ASAP
- Logo – Tom motion to accept the logo; Tim Dunsmore second; motion carried.
- Meals – Lindsey is setting up
 - o Location – set up tents on the east end of the barn
- Troy Nealy – Fair Foundation would like JLA to take over; Tom motion to create a separate account for the Troy Nealy Scholarship; Kew Weinstein second; motion carried.

Old Business

- Little I – T-shirts
 - o Fair logo on the front; JLA on the back; Little I; Adam will take care of

Public Comment – none

Tom Motion to Adjourn; Val second; Motion Carried. Next meeting to be announced.

Meeting adjourned at 9:30 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

September 13, 2022

Present: Tom Sterle, Dan Dunsmore, Matt Marion, Tim Dunsmore, Ken Weinstein, Sarah Ricketts, Rhonda Palmatier, Adam Palmatier, Penny Jackson, Macayla Bogart, Dan Minnis, Lindsey McKeever, Mike Sheridan

Call to Order: 6:09 p.m.

Public Comment – Penny – endowment fund – received an email from Glenda – cannot use for scholarships – discussion on same

- Tom – 1 year – appreciate the support – recognize Lindsey – plaque and certificate

Agenda – add More than Fine Photography; Ken W. made a motion to approve agenda; Dan M. second; Motion Carried.

Ken W. made motion to approve minutes from July 6, 2022 meeting; Dan M. second; Motion Carried.

Treasurer's Report presented by Tim Dunsmore. Tom made a motion to accept; Dan M. second; Motion carried.

Standing Committee Reports:

- Auction Manager – Ken W. – see report
 - o No lost animals
 - o Record year
 - o Buyer Thank you statement – send out sooner or have at the trailer
 - o Online add on – added expense – thought it was only for the add on but it changed it for all entries
 - o Did not know about the processing fee from Greenstone
- Billing Manager – Sarah – see outstanding balances
- Large Animal – none
- Small Animal – Penny – processor – pick up and drop off went good

New Business

- Good/Bad – Fair week
 - o Sarah – Back drop for photos – TNC loved – may need to look for a different location
 - o Penny – Rabbit location – liked – kids liked jumps – got a little warm
 - o Goats – seemed to work – interaction for kids
 - o Adam – line at the auction trailer – need to them through the line before the auction starts
 - Need to look at for next year
 - Ken W. to come up with some solutions
 - o Adam – can we for a committee to help with setting up the rings – set up the logistics – update the small and large to show and sale
 - o Penny – cheat sheet for possession dates on animals
 - o Lindsey – constant contact – website – set these for agenda items

- Thank you letters – Gift Cards
 - o Penny – motion to have \$50 gift cards sent to the volunteers that helped during fair week that are on Tom's list. Motion seconded; motion carried.
- Support and Run an Open Youth Show
 - o JLA would run the livestock shows as discussed/motioned at the Livestock Committee, discussion on same; present to the Fair Board in October; Have procedures/policy; what are the benefits for the youth
 - o Ken W. made a motion that the JLA take over the management of the Ingham County Livestock Show at the Ingham County Fair upon approval of the Fair Board. Dan M. second; discussion; motion carried.
 - o Tom and Dan D. to present to the Fair Board on October 10th
- Troy Nealy – taken care of a last meeting – would need to look at funding – possibly a jackpot swine show
- Matt – Fair Foundation use of credit card machine – coming in – going back out
- Dan M. made a motion to pay \$300 for the photographer and \$8- for the digital prints; Matt second; Motion carried.
- At Large Member – Ken made a motion to nominate Michal Sheridan ; Ken R. second; motion carried.
- Motion made to reimburse Matt for four fans; Adam second; motion carried.
- Commissions – look at add on
 - o Ken R. made a motion that we not take commission off Add-ons; Mike second; discussion; motion carried.

Public Comment – none

Correspondence – attached

Next meeting – November 9th at 6 pm at the Fair Office

Dan M. made a motion to Adjourn; Sarah second; Motion Carried..

Meeting adjourned at 8:32 p.m.

Prepared by Sarah Ricketts

Junior Livestock Association

November 9, 2022

Present: Tom Sterle, Dan Dunsmore, Matt Marion, Tim Dunsmore, Ken Weinstein, Sarah Ricketts, Penny Jackson, Macayla Bogart, Dan Minnis, Lindsey McKeever, Mike Sheridan, Megan Miller, Jessica Rogers, Phil Hutchinson, Amanda Heinrich, Diedra Matthews, Ken Rhines, Liz Dase

Call to Order: 6:31 p.m.

Public Comment – none

Agenda – Mike made a motion to approve agenda; Ken W. second; Motion Carried.

Ken W. made motion to approve minutes from September 13, 2022 meeting; Penny second; Motion Carried.

Treasurer's Report presented by Tim Dunsmore.

- Troy Nealy Fund – Separate account - help it grow - about \$4,000 per year
- Budget – need to review – will get with Budget Committee
- Year end reporting – do we have anything we need to do?
- Mike made a motion to accept; Ken R. second; Motion carried.

Standing Committee Reports:

- Auction Manager – Ken W. - none
- Billing Manager – Sarah – discussion on outstanding balances
 - o Ken W. Motion that we only accept payment on the day of the sale – motion recinded
 - o Discussion on collections
- Large Animal – Phil – Thank you for forming the JLA
- Small Animal – Penny – none

New Business

- Superintendent Process
 - o Ken W. moved that we start Superintendent committee; Mike second; discussion; motion carried. Members: Penny – Chair; Matt, Amanda, Lindsey, Liz
- Ken W. motioned to budget \$1,000 to send out Christmas Cards to all of our buyers; Mike second; Motion carried.
- Fair book process
 - o Look at dates – Thursday December 1st
- Meeting dates – 2nd Tuesday of the month at 6:30 p.m. – January, March, May, June, July, September, November
 - o Ken R. made a motion that we not take commission off Add-ons; Mike second; discussion; motion carried.

Old Business – none

Public Comment – none

Correspondence – none

Ken W. made a motion to Adjourn; Amanda second; Motion Carried.

Meeting adjourned at 7:33 p.m.

Prepared by Sarah Ricketts