

**NOTICE OF MEETING OF THE GOVERNING BODY OF THE
CITY OF NAVASOTA, TEXAS
MAY 19, 2020**

Notice is hereby given that a Special Meeting of the governing body of the City of Navasota will be held on the 19th of May, 2020 at 9:00 AM at the Navasota Center, in the LaSalle Room, located at 101 Stadium Drive, Navasota, Texas 77868, at which time the following subjects will be considered, to wit:

- 1 Call to Order.
- 2 Presentation and discussion with City Council and City Staff facilitated by Joe Gonzales from The Management Connection regarding the City of Navasota, including but not limited to: Mission, Goals and Objectives of the City, Vision of Future of the City; City Departments, Operations and Functions; Strategic Planning; and associated matters.
- 3 Adjourn.

DATED THIS THE 15TH OF MAY, 2020

/BS/

BY: BRAD STAFFORD, CITY MANAGER

I, the undersigned authority, do hereby certify that the above notice of meeting of the governing body of the CITY OF NAVASOTA, is a true and correct copy of said notice and that I posted a true and correct copy of said notice in the glass bulletin board, in the foyer, on the south side of the Municipal Building as well as in the bulletin board on the north side of the Municipal Building of the City of Navasota, Texas, a place convenient and readily accessible to the general public at all times, and said notice was posted on the 15th of May, 2020 at 02:29 PM and will remain posted continuously for at least 72 hours preceding the scheduled time of said meeting. Agendas may be viewed at www.navasotatx.gov.

The City Council reserves the right to convene in Executive Session at any time deemed necessary for the consideration of confidential matters under the Texas Government Code, Sections 551.071-551.084.

DATED THIS THE 15TH OF MAY, 2020

/SMH/

BY: SUSIE M. HOMEYER, CITY SECRETARY

THIS FACILITY IS WHEELCHAIR ACCESSIBLE AND ACCESSIBLE PARKING SPACES ARE AVAILABLE. REQUESTS FOR ACCOMMODATIONS OR INTERPRETIVE SERVICES MUST BE MADE 48 HOURS PRIOR TO THIS MEETING. PLEASE CONTACT THE CITY SECRETARY'S OFFICE AT (936) 825-6475 OR (936) 825-6408 OR BY FAX AT (936) 825-2403.

CITY OF NAVASOTA COUNCIL RETREAT AGENDA

1. Review the accomplishments since the last Council Retreat
2. Situational Awareness – Department SWOT Analyses Presentation
3. Organization-wide SWOT Analysis
4. Financial Discussion
5. Council discussion about Strategic Priorities for 2020-2021 (*provide the Council with goal updates for the Marketing/Communication position & Economic Development*)



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S.M.A.R.T. GOAL SETTING SYSTEM

| Area | Today's Date | Target Date | Date Achieved |
|----------------------|--------------|-------------|---------------|
| City Council Retreat | 10/2/19 | 2019-2020 | |

Goal Statement: A descriptive statement of the DESIRED OUTCOME.
(a S.M.A.R.T. Goal is Specific, Measurable, Actionable, Responsible and Time-bound)

The Management Connection, Inc. provided professional facilitation to the City of Navasota Council on September 4th, 2019. This document captures the Council's direction to staff.

| Action Steps (List the specific actions you will take to achieve this goal) | Target Date | Who | Percentage Completion |
|--|-------------|----------------|-----------------------|
| Outcomes | | | |
| Direction from Council | | | |
| 1. <u>There needs to be a discussion on how to get state lawmakers to partner with the City.</u> a. Potentially inviting Schwertner, Leman, and Kolkhorst to visit and tour the city b. Alan Bojorquez is creating a report card on all the legislature and looking for help | 2019-2020 | Navasota Staff | |
| 2. <u>Figure out a way to speed up the billing cycle to reduce the lag time from end of month to bill date for payments</u> a. We can make every period longer or each period 31 days—it will take a few years, but you'll catch up b. Propose a staff member under Lance and Rita to handle all meters—Meter Maintenance Technician | 2019-2020 | Navasota Staff | |
| 3. <u>The City Manager will do a cost benefit analysis on the Boys and Girls Club</u> a. Benefit of having them in the community along with the mechanics of it to present to the council | 2019-2020 | Navasota Staff | |



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|---|-----------|----------------|--|
| <p>4. <u>The Council will move forward with the concept of bonds for utility and street improvements</u></p> <p>a. Bonds will be broken into three-year small increments</p> <p>i. Focus will be on high traffic roads first</p> <p>ii. Host community meetings to get more buy in from the city</p> <p>iii. City Manager will present the numbers to council</p> | 2019-2020 | Navasota Staff | |
| <p>5. <u>Gather a proposal for a new look and cost of renovating fire station at the current location.</u></p> <p>a. A rendering needs to be created to show the public</p> | 2019-2020 | Navasota Staff | |
| <p>6. <u>Review the Social Media policy (specifically # 3 & 4) as it relates to non-city employees and council members.</u></p> <p>a. It's a developing area legally. We should review the policy because it's from 2014 and make sure it's in accordance with current situation.</p> | 2019-2020 | Navasota Staff | |
| <p>7. <u>Design the new website</u></p> <p>a. Have 2-3 citizens sit in to consult about the ease of receiving notifications. Get a mixture of people who are and aren't familiar with computers</p> | 2019-2020 | Navasota Staff | |
| <p>8. <u>Find more ways to get coverage in the news</u></p> <p>a. neighbors@theeagle.com - send pictures to get included</p> | 2019-2020 | Navasota Staff | |
| <p>9. <u>Develop relationships with Boards and Commissions:</u></p> <p>a. Have a mandatory annual meeting with members to talk about what a comp plan is, what the Council's expectations are, and that they need to be able to make decisions as a board. They need to know about open</p> | 2019-2020 | Navasota Staff | |



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| <p>meetings act, public information act, Robert's Rules of Order, ect.</p> <ul style="list-style-type: none">i. By being involved, we have a chance to educate them about how the city worksii. We don't want to take away their ability to think, but we can give them parametersiii. We should create a statement to be read before each meeting that says "we are our own board, we work toward the goals of the city and will stand by the final decision". It's a reminder that we're all here to do the best for the city. A mission statement to go at the top of the packet. | | | |
|--|--|--|--|

CITY SECRETARY/ADMINISTRATION

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|---|---|---|
| S T R A T E G I C F I T | <u>Strengths</u> | <u>Opportunities</u> |
| | Knowledge | Positive feedback from customers/citizens |
| | Leadership | Service to the City Council |
| | Preparation of Council Packets | Staff Development |
| | Exceptional customer service | Training Opportunities |
| | Positive Attitude | Others want to be like us |
| | Training Deputy City Secretary-Rewarding | |
| | On-line billing for alcohol permits | |
| | <u>Weaknesses</u> | <u>Threats</u> |
| | Overwhelmed at times from work load - still 1 employee short from layoffs | Economy |
| | Burnout | Family member's health |
| | Consistency in staff on Adm. side | Covid-19 |
| | Candid Conversations | Negativity |

| <u>GRANT</u> | <u>STATUS</u> | <u>AWARD</u> | <u>MATCH</u> | <u>TOTAL AMOUNT</u> |
|--|---|--------------|--------------|---------------------|
| 2015 GLO CDBG-DR (General Land Office - Community Development Block Grant - Disaster Recovery) | CONSTRUCTION COMPLETE CLOSING PAPERWORK IN PROGRESS | 999,000.00 | 9,900.00 | 1,008,990.00 |
| 2016 GLO CDBG-DR (General Land Office - Community Development Block Grant - Disaster Recovery) | EST. COMPLETION 2020 | 2,000,000.00 | 20,000.00 | 2,020,000.00 |
| 2017 DRP (Downtown Revitalization Program) TDA (Texas Department of Agriculture) | CONSTRUCTION COMPLETE CLOSING PAPERWORK IN PROGRESS | 250,000.00 | 75,000.00 | 325,000.00 |
| 2018 TXCDBG (Texas Community Development Block Grant) TDA (Texas Department of Agriculture) | EST. COMPLETION 2020 | 275,000.00 | 55,000.00 | 330,000.00 |
| 2020 DRP (Downtown Revitalization Development Block Grant) TDA (Texas Department of Agriculture) | BEGINNING THE PROCUREMENT PROCESS | 500,000.00 | 75,000.00 | 570,000.00 |
| | TOTAL: | 4,024,000.00 | 234,900.00 | 4,253,990.00 |
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OAKLAND CEMETERY BUDGET ITEMS FOR ANNUAL REPORT

| PERFORMANCE MEASURES | Budgeted 10/01/2015- 9/30/2016 | Actual 10/01/2015- 9/30/2016 | Budgeted 10/01/2016- 09/30/2017 | Actual 10/01/2016- 9/30/2017 | Budgeted 10/01/2017- 9/30/2018 | Actual 10/01/2017- 9/30/2018 | Budgeted 10/01/2018- 9/30/2019 | Actual 10/01/2018- 9/30/2019 | Budgeted 10/01/2019- 9/30/2020 | Actual 10/01/2019- 9/30/2020 |
|--|--------------------------------------|--|--|------------------------------------|--------------------------------------|------------------------------------|--------------------------------------|------------------------------------|--------------------------------------|------------------------------------|
| Cemetery Plots Sold OR on Contract - City Residents | 62 | 44 | 25 | 41 | 35 | 10 | 20 | 14 | 10 | 16 |
| Cemetery Plots Sold OR on Contract - Non-City Residents | | | 15 | 2 | 5 | 6 | 4 | 5 | 5 | 5 |
| Urn Plots Sold OR on Contract - City Residents | | | | | | | | 2 | 4 | |
| Urn Plots Sold OR on Contract - Non- City Residents | | | | | | | | | 2 | 3 |
| Baby Land Plots Sold OR on Contract - City Residents | | | | | | | | | 2 | |
| Baby Land Plots Sold OR on Contract - Non-City Residents | | | | | | | | | | |
| Burials or Interments | 70 | 56 | 55 | 61 | 50 | 47 | 40 | 49 | 45 | 29 |
| Monuments Set | | 43 | 35 | 36 | 40 | 27 | 20 | 33 | 26 | 16 |
| Cemetery Cleanups | 2 | 1 | 1 | 3 | 2 | 1 | 2 | 1 | 1 | |
| Madeley Chapel | | 7 | 5 | 3 | 2 | 1 | 1 | 1 | 2 | |
| Ownership Transfers | | 12 | 3 | 3 | 2 | 1 | 1 | | 1 | |
| Grave digging permits issued | | | | | 4 | 1 | 3 | | 3 | 1 |
| Cemetery Tours/Lanterns & Legends | | 3 days: Thurs, Fri & Sat, 6 hours per day, 1 tour Sunday afternoon | 18 tours in 3 days/bad weather, rain and high winds | 1 | 1 | 1 | 1 | 1 | 1 | |
| Cemetery Tours/Private for Magazine Author, Connie Clements | 0 | 1 | | | | | | | | |
| TOTALS | | | | | | | | | | |

TOTALS AS OF 05/14/2020

LAST CEMETERY PRICE INCREASE WAS IN SEPTEMBER 2012 -
GRAVE SPACES WENT FROM \$750.00 TO \$800.00

LAST CEMETERY PRICE INCREASE WAS ON OCTOBER 1, 2016 -
GRAVE SPACES WENT FROM \$800.00 TO \$1,000.00 CITY RESIDENTS
GRAVE SPACES WENT FROM \$800.00 TO \$3,000 NO-CITY RESIDENTS

LAST CEMETERY PRICE INCREASE WAS ON OCTOBER 1, 2017 -
BABYLAND GRAVE SPACES WENT FROM \$0.00 TO \$150.00 CITY RESIDENTS
BABYLAND GRAVE SPACES WENT FROM \$0.00 TO \$250.00 NO-CITY RESIDENTS

URN GRAVE SPACES WENT FROM \$0.00 TO \$150.00 CITY RESIDENTS
URN GRAVE SPACES WENT FROM \$0.00 TO \$250.00 NO-CITY RESIDENTS

MUNICIPAL COURT

SWOT Analysis - The organization's readiness and ability to respond

| | INTERNAL | EXTERNAL |
|---|---|---|
| S T R A T E G I C F I T | <p style="text-align: center;"><u>Strengths</u></p> <p>Court staff committed to providing fair, compassionate, consistent service to all</p> <p>Community confidence in City Government</p> <p>Diverse workforce at City</p> <p>Welcoming, beautiful and safe facility to work in</p> <p>Competent Clerk and Judge who stay current through regular professional development</p> <p>Judge tries to be innovative, giving opportunities to remedy certain situations in lieu of fines</p> <p>Strong support from well-regarded City Attorney</p> <p>Very good support and assistance from Local Police Department, County Law Enforcement Staff and County Legal Community - DA</p> | <p style="text-align: center;"><u>Opportunities</u></p> <p>To project caring, compassionate justice to all citizens while protecting safety of community</p> <p>To use each opportunity with defendants to positively influence change in behavior and to teach</p> <p>Offer informational meetings to citizens about timely topics such as E-cigarettes, vaping, etc., which are not only illegal but pose serious health risks</p> |
| | <p style="text-align: center;"><u>Weaknesses</u></p> <p>One clerk</p> <p>Number of disadvantaged and low income population who often drain law enforcement resources</p> | <p style="text-align: center;"><u>Threats</u></p> <p>Economic and health effects of Covid 19</p> <p>Changing legal landscape - New laws and court rulings</p> <p>Threat of ACLU - pressure on state and local courts to set low bonds and/or release poor defendants if they are unable to make bond.</p> <p>Local crime increase in number and severity during Covid 19</p> <p>Limited number of police officers to deal with crime increase (More officers being interviewed and hired but retention has historically been problem for small city force)</p> |

HUMAN RESOURCES

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|---|---|---|
| S T R A T E G I C F I T | <u>Strengths</u> Knowledge | <u>Opportunities</u> Promote organization |
| | Relationships | Communicate with public |
| | Loyalty | Employment Opportunities |
| | Dependable | |
| | Customer service | |
| | <u>Weaknesses</u> HR Laws constantly changing | <u>Threats</u> Not having a back up with HR knowledge |
| | Putting others before self | Filling HR gap |
| | Time Management | Health Issues |
| | Not able to attend more training | Covid-19 |

COMMUNITY DEVELOPMENT

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|---|---|---|
| S T R A T E G I C F I T | <u>Strengths</u> Experience Relationships Professionalism Flexible Productive Leverage Technology Influence Leadership | <u>Opportunities</u> Communication Information Networking Training/Education |
| | <u>Weaknesses</u> Man power Illness/health | <u>Threats</u> Economy Online hackers Aging equipment Family obligations Social media |



City of Navasota City Council Community Development Update

Date: May 13, 2020

To: City Council

From: Lupe Diosdado, Community Development Director

DEPARTMENT SNAPSHOT:

Community Development

The City of Navasota continues to see residential and commercial development during the Covid-19 pandemic. Staffing is an area of concern with our permit clerk out on medical leave and the Code enforcement position remaining vacant. Staff across departments are assisting with code violations as time and other work duties permit. With the relaxation of government issued stay at home orders staff will be conducting interviews to fill the ***vacant code enforcement position*** in the upcoming weeks.

Staff recently launched a ***new online portal*** through CitizenServe that provides permitting, code enforcement, licensing and planning & development services to our citizens and contractors. Further streamlining our various processes and services.

Staff will also be conducting internship interviews to provide a summer internship program to assist in drafting concept ***residential form-based codes*** to complement our community.

Information Technology

IT equipment/PC/Servers are continuing to age and will require replacement in the coming months and years. With the passage of HB 3834 all city employees and Council who have access to City email must complete ***cyber security training***.

SUMMARY:

Development projects currently underway: 5

1. PA Smith Hotel
2. Rail & Rye restaurant/retail space
3. Zane Anderson's Apartments/retail space (name TBD)
4. Circle T truck stop
5. Pecan Lakes Estates Subdivision Phase 3

Development projects both early and late planning phase: 9

6. Red Board & Tavern
7. Stone Ridge Phase 2
8. The Point C-Store

9. Stagecoach Crossing Subdivision
10. Mid-South Member Services Building (Dove Crossing)
11. Squeaky Clean Car Wash
12. Navasota Abstract & Title Co
13. Fuqua RV Park (The Western)
14. Fly away field annexation (Property along Fairway Drive)

New home building permits for 2020 Calendar year as of May 14, 2020 : 30

Permits issued on CitizenServe since April 6, 2020 as of May 14, 2020 : 44

PROJECT MAP:



MARKETING AND COMMUNICATION

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--|---|---|
| S T R A T E G I C F I T | <p style="text-align: center;"><u>Strengths</u></p> <p>New ideas Flexibility Teamwork Engagement Commitment Eager Technological competence</p> | <p style="text-align: center;"><u>Opportunities</u></p> <p>Resources Networking Community Involvement Increased tourism Increased business Revenue</p> |
| | <p style="text-align: center;"><u>Weaknesses</u></p> <p>Lack of on the job experience Lack of community knowledge Age</p> | <p style="text-align: center;"><u>Threats</u></p> <p>Unknown Uncertainty Fear of change Misinformation</p> |

ECONOMIC DEVELOPMENT

SWOT Analysis - The organization's readiness and ability to respond

| | INTERNAL | EXTERNAL |
|----------|---|---|
| S | <u>Strengths</u> | <u>Opportunities</u> |
| T | Ability to quickly adapt to change and flexible to new situations | Resources and networking |
| R | Education/academic experience | More effective ways to disseminate information |
| A | Professionalism | Seeking state and federal funding |
| T | Teamwork and committee work | Information and career development |
| E | Open to and encourage new ideas | |
| G | Technologically inclined | |
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| | <u>Weaknesses</u> | <u>Threats</u> |
| | Lack of on the job experience | Unknown/uncertainty |
| | New to the city/community | Some lack of local business participation/communication (i.e. ShopLocalNavasota campaign) |
| | Age | |

PARKS AND RECREATION

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--------------------------|---|---|
| <u>Strengths</u> | <ul style="list-style-type: none"> .People .Loyalty .Service .Team .Leadership | <u>Opportunities</u> <ul style="list-style-type: none"> .Serve .Leadership .Information |
| <u>Weaknesses</u> | <ul style="list-style-type: none"> .Man power .Family .Resources | <u>Threats</u> <ul style="list-style-type: none"> .Virus .Unknown .Job loss |

STREETS AND SANITATION

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--|--|--|
| S T R A T E G I C F I T | <p style="text-align: center;"><u>Strengths</u></p> <ol style="list-style-type: none"> 1. Knowledge 2. Team Work 3. Communication 4. Leadership | <p style="text-align: center;"><u>Opportunities</u></p> <ol style="list-style-type: none"> 1. Get to know business owners 2. Inform and help customers 3. Extend our services 4. Assist other department on needed situations |
| | <p style="text-align: center;"><u>Weaknesses</u></p> <ol style="list-style-type: none"> 1. Equipment Availability 2. Health 3. Time-Off Scheduling | <p style="text-align: center;"><u>Threats</u></p> <ol style="list-style-type: none"> 1. Bad weather 2. Covid-19 3. Health |

UTILITY DEPARTMENT

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|---|---|--|
| S T R A T E G I C F I T | <u>Strengths</u> | <u>Opportunities</u> |
| | Teamwork | Mutual aid between cities |
| | Experience | TXwarn online request for disaster recovery help |
| | Customer service | Garner emergency services |
| | Leadership | CDBG funds |
| | Professional | Public information/Photos |
| | Qualified/Licensed | Licensing |
| | New metering system SCADA controls Sewer main replacement | |
| | <u>Weaknesses</u> | <u>Threats</u> |
| | Outdated infrastructure | Regulatory- EPA,TCEQ,RRC |
| | Old equipment | Natural disasters |
| | Fire Hydrants | sickness among personnel |
| | Personnel | Drought |
| | | Flooding |
| | | Revenue loss |

DEPARTMENT STATUS

- 10 Field Personnel,
- Gas leak complaints/repair – 60
- Water leak complaints/repair – 232
- Set 110 water meters for new construction
- New Gas Tie Ins – 87
- Located underground utilities – Est. 1411
- Fire Hydrant damaged 31 Repaired 6

ONGOING PROJECTS

AMI- \$3,065,257

Contractor continues to change out Residential gas meters with city staff performing turn on procedures and relighting pilots.

SCADA - \$500,000

Contractor has completed 75% of the installation and programming for the Lift Stations and Water Wells, and 25% Installation and programming for the Water and Waste water plants. Once completed Operators will have remote access and control of most of the controls needed to operate the Water and Waste water systems. The system will be expandable to add more features as funds allow.

2018 TXCDBG- \$275,000 substantially complete, Walkthrough scheduled

Project included replacement of 2320 feet of sewer mains 9 manholes and 35 services that had constant issues and backups. The areas included are:

- Grace street easement between Willie and Ella- 590 feet of 8"
- Ella between Grace and W. Virginia- 630 feet of 6"
- W. Virginia from Willie street stops west of Wright- 820 feet of 6"
- Wright between Foster and Grace- 300 feet of 8"

PENDING PROJECTS

WWTP \$750,000-1,000,000

WWTP immediately repairs are needed:

- Fine screen and 3 rotors.

WWTP needed within the next year:

- Repair 2 small clarifiers, Oxidation ditch gates, telescoping valves (extensive corrosion).

Gas Distribution \$600,000 – 750,000

- Gas regulator station replacement (4) Estimated \$425,000
- Gas regulator station sandblast, prime, paint (12) \$107,000
- Gas line replacement at Tenth Street Bridge. (Quote Pending)

Water Production

- Replace well heads and install conduit/wiring to add GPM/Total flow per well to SCADA system \$9,600 to change out well heads only. Will need outside help with electrical and programming.

POLICE DEPARTMENT

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--|-------------------------------|--|
| S T R A T E G I C F I T | <u>Strengths</u> | <u>Opportunities</u> |
| | * Knowledge | * Communication with staff and community |
| | * Experience | * Educate / inform |
| | * Leadership | * Serve public |
| | * Readiness | * Building more relationships |
| | * Relationships with partners | |
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FIRE DEPARTMENT

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|---|--|---------------------------------|
| S T R A T E G I C F I T | <u>Strengths</u> | <u>Opportunities</u> |
| | Knowledge | Leadership |
| | Experience | Grants |
| | Versatility | Communications |
| | Adaptability | Public Education |
| | | Meeting the Demands for Service |
| | <u>Weaknesses</u> | <u>Threats</u> |
| | Aging Equipment | Economy |
| | Aging Infrastructure (Station) | Budget |
| | Lack of Staffing | Virus |
| | Lack of consistency with part time staff | Staff Fatigue |
| | Fire Marshal | State Mandates |

FINANCE DEPARTMENT

SWOT Analysis - The organization's readiness and ability to respond

| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--|---|---|
| S T R A T E G I C F I T | <u>Strengths</u> 1. Staff 2. Ameresco conversion 3. Software-Incode, 4. Leadership 5. Enthusiastic Mgr-new ideas 6. Meter Tech 7. Kiosk-mobile payment | <u>Opportunities</u> 1. Service to citizens 2. Customer portal 3. more information to customer 4. educate council-Utility and finances 5. educate staff-Utility and finances 6. educate citizens-new portal |
| | <u>Weaknesses</u> 1. rita leaving -losing knowledge 2. new employees | <u>Threats</u> 1. decreased usage 2. declining revenues |

| FUND | | PREVIOUS TOTAL | PRINCIPAL | INTEREST | CHG MV | 04/30/2020 TOTAL |
|--------------------|--------------------|----------------|----------------|-------------|----------------|---------------------|
| UNRESTRICTED FUNDS | | | | | | |
| # | GENERAL FUND | \$2,255,871.25 | | \$9,832.96 | 9,805.83 | \$2,275,510.04 |
| | 100-0-200.06 | | | | | |
| # | WATER O&M | \$449,842.46 | | \$1,708.73 | 1,704.02 | \$453,255.22 |
| | 200-0-200.06 | | | | | |
| # | GAS O&M | \$461,655.67 | | \$1,761.82 | 1,756.96 | \$465,174.45 |
| | 300-0-200.06 | | | | | |
| # | SEWER O&M | \$189,212.36 | | \$536.63 | 535.15 | \$190,284.15 |
| | 400-0-200.06 | | | | | |
| # | 0 | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | 0 | | | | | |
| # | 0 | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | 0 | | | | | |
| # | 0 | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | 0 | | | | | |
| TOTAL UNRESTRICTED | | | | | \$2,964,500.55 | |
| RESTRICTED FUNDS | | | | | | |
| # | ECKER/BEST MUSEU | \$15,576.39 | | \$70.12 | 69.92 | \$15,716.43 |
| | 100-0-200.07 | | | | | |
| # | OLUNTARY FIRE FUN | \$42,120.03 | | \$161.56 | 161.12 | \$42,442.71 |
| | 100-0-200.09 | | | | | |
| # | LIBRARY MADELEY | \$15,408.47 | | \$69.36 | 69.17 | \$15,547.00 |
| | 100-0-200.10 | | | | | |
| # | OLUNTARY PARK FUN | \$59,404.98 | | \$341.12 | 340.18 | \$60,086.28 |
| | 100-0-200.12 | | | | | |
| # | ANIMAL SHELTER DON | \$18,306.65 | | \$51.73 | 51.59 | \$18,409.97 |
| | 100-0-200.18 | | | | | |
| # | WATER DEPOSIT | \$36,956.17 | | \$166.35 | 165.90 | \$37,288.42 |
| | 200-0-200.00 | | | | | |
| # | GAS DEPOSITS | \$53,234.40 | | \$239.63 | 238.97 | \$53,713.01 |
| | 300-0-200.00 | | | | | |
| # | | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | | | | | | |
| # | SEWER IMP | \$258,478.74 | | \$1,163.54 | 1,160.33 | \$260,802.60 |
| | 400-0-200.02 | | | | | |
| # | TREET&DRAINAGE FE | \$430,377.36 | | \$1.71 | 1.70 | \$430,380.76 |
| | 510-0-200.11 | | | | | |
| # | CEMETERY PERPETUA | \$368,899.76 | | \$1,675.44 | 1,670.81 | \$372,246.01 |
| | 520-0-201.00 | | | | | |
| # | CEMETERY ST FUND | \$124,464.49 | | \$560.28 | 558.73 | \$125,583.49 |
| | 525-0-201.05 | | | | | |
| # | EM JESSIE MAE BON | \$19,331.23 | | \$87.02 | 86.78 | \$19,505.02 |
| | 525-0-201.08 | | | | | |
| # | | \$25,504.16 | | \$0.00 | 0.00 | \$25,504.16 |
| | | | | | | |
| # | UTILITY CIP | \$280,483.51 | | \$613.45 | 611.76 | \$281,708.73 |
| | 210-0-200.06 | | | | | |
| # | 0 | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | 0 | | | | | |
| # | 0 | \$0.00 | | \$0.00 | 0.00 | \$0.00 |
| | 0 | | | | | |
| TOTAL RESTRICTED | | | | | \$1,113,486.47 | |
| # | TOTAL | \$5,105,128.07 | \$0.00 | \$19,041.46 | \$18,988.92 | \$5,143,158.45 |
| MMINTEREST | | \$337.19 | POOLS INTEREST | | \$479.56 | |
| INTEREST | | \$18,224.69 | | | | |
| PRINCIPAL | | \$505,478.82 | | | \$3,283.75 | \$31,522.76 |

| CURRENT MONTH MARKET VALUE | | BOOK VALUE |
|---|----------------|----------------|
| TOTAL MONEY MARKET | \$2,385,524.65 | |
| TOTAL POOLS | \$687,785.49 | |
| TOTAL CDS | \$1,815,000.00 | \$1,815,000.00 |
| TOTAL MBS-FIXED | \$138,345.34 | \$133,748.30 |
| | \$5,026,655.48 | \$1,948,748.30 |
| TOTAL INVESTMENT PORTFOLIO MARKET VALUE | \$5,026,655.48 | |
| TOTAL INVESTMENT PORTFOLIO INCOME | | |

TOTAL INVESTMENT PORTFOLIO BOOK VALUE \$5,022,058.44

YTD INTEREST \$18,561.88
CHANGE IN MARKET VALUE \$18,988.92

WEIGHTED AVERAGE MATURITY

WEIGHTED AVERAGE YIELD

| LAST MONTH MARKET VALUE | | CHANGE IN MARKET VALUE |
|-------------------------|----------------|------------------------|
| TOTAL MONEY MARKET | \$1,861,483.95 | \$24,040.70 |
| TOTAL POOLS | \$687,305.91 | 479.58 |
| TOTAL CDS | \$2,305,000.00 | (490,000.00) |
| TOTAL MBS-FIXED | \$153,876.70 | (15,531.36) |

MONEY MARKET

| CITY MONEY MARKET ACCOUNT | | |
|-------------------------------------|---------------------|----------------|
| BBVA PUBLIC FUNDS INTEREST CHECKING | BEGINNING BAL | \$1,861,483.95 |
| 2535818811 | TRADES/DEDUCTIONS | |
| | INTEREST | \$18,561.88 |
| WAM 1,022.331 | PRINCIPAL/ADDITIONS | \$505,478.82 |
| WAY | ENDING BAL | \$2,385,524.65 |

INVESTMENT POOLS

| TEXPOOL ACCOUNT | | |
|-----------------------------|---------------|--------------|
| CITY OF NAVASOTA AP FUND II | BEGINNING BAL | \$131,824.59 |
| 449/7907600001 | TRADES | |
| WAM 129.282 | INTEREST | \$49.32 |
| | PRINCIPAL | |
| | ENDING BAL | \$131,873.91 |

| TEXSTAR ACCOUNT | | |
|--------------------------|---------------|--------------|
| CITY OF NAVASOTA AP FUND | BEGINNING BAL | \$131,612.86 |
| 930102200 | TRADES | |
| WAM 129.118 | INTEREST | \$48.12 |
| | PRINCIPAL | |
| | ENDING BAL | \$131,660.98 |

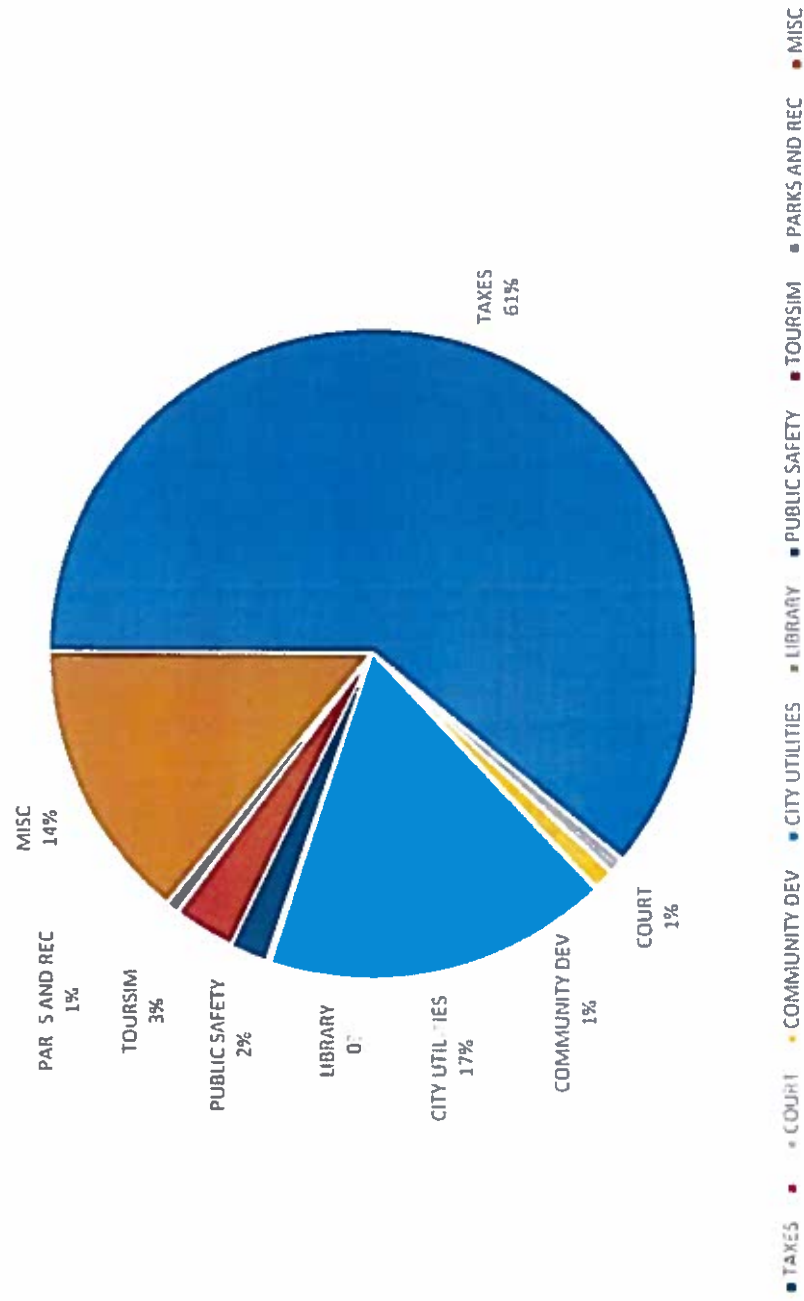
| TEXAS CLASS ACCOUNT | | |
|---------------------|---------------|--------------|
| | BEGINNING BAL | \$423,868.46 |
| | TRADES | |
| 60 | INTEREST | \$382.14 |
| | PRINCIPAL | |
| | ENDING BAL | \$424,250.60 |

MONTHLY BUDGET SUMMARY AS OF APR 2020

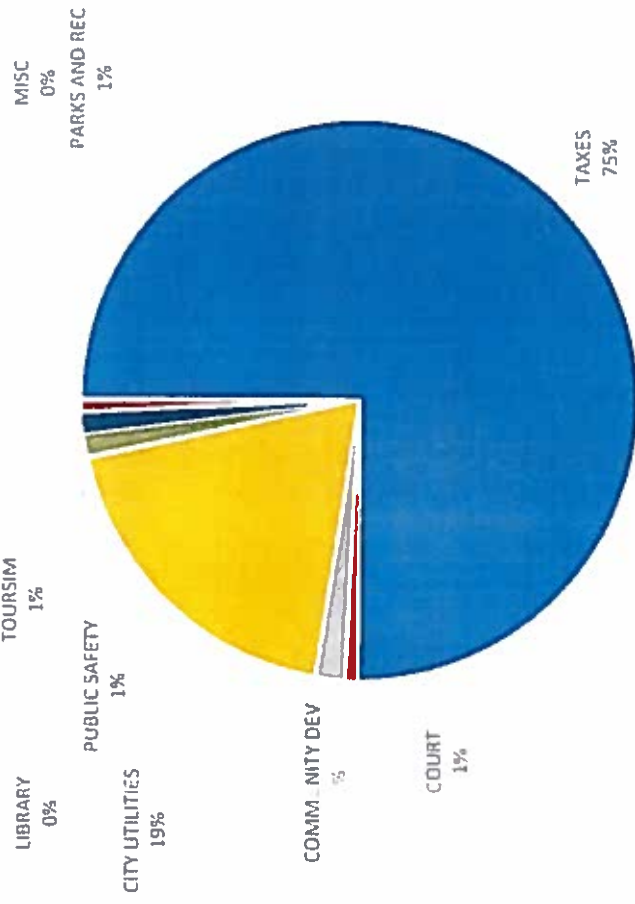
| FUND | REV BUDGET | YTD REV | % BUD | EXP BUDGET | YTD EXP | % BUD | BALANCE |
|--------------------|-------------------------|-------------------------|------------|-------------------------|------------------------|------------|-----------------------|
| General | \$ 11,391,193.00 | \$ 5,774,908.67 | 51% | \$ 11,391,193.00 | \$ 5,282,332.34 | 46% | \$492,576.33 |
| Water | \$ 1,853,000.00 | \$ 1,083,959.66 | 58% | \$ 1,853,000.00 | \$ 599,768.87 | 32% | \$ 484,190.79 |
| Utility Cap IMP | \$ 140,000.00 | \$ 91,016.46 | 65% | \$ 140,000.00 | \$ - | | \$91,016.46 |
| Gas | \$ 3,297,000.00 | \$ 1,889,191.66 | 57% | \$ 3,297,000.00 | \$ 1,209,500.64 | 37% | \$679,691.02 |
| Sewer | \$ 1,732,500.00 | \$ 825,842.43 | 48% | \$ 1,732,500.00 | \$ 657,661.37 | 38% | \$168,181.06 |
| cemetery perm | \$ 3,000.00 | \$ 3,637.48 | 0% | \$ 3,000.00 | \$ - | 0% | \$3,637.48 |
| cemetery oper | \$ 65,000.00 | \$ 31,771.80 | 49% | \$ 65,000.00 | \$ 22,473.11 | 35% | \$9,298.69 |
| Grant Fund | \$ 3,413,500.00 | \$ 403,781.60 | 12% | \$ 3,413,500.00 | \$ 995,989.47 | 29% | (\$592,207.87) |
| -total Occupancy | \$ 141,000.00 | \$ 89,354.49 | 63% | \$ 141,000.00 | \$ - | 0% | \$89,354.49 |
| Bond Fund | \$ 961,792.00 | \$ 879,119.93 | 91% | \$ 961,792.00 | \$ 1,073,704.38 | 112% | (\$194,584.45) |
| GRAND TOTAL | \$ 19,444,485.00 | \$ 10,577,786.12 | 54% | \$ 19,444,485.00 | \$ 8,845,440.71 | 45% | \$1,833,937.89 |
| Capital Projects | \$ 1,600,000.00 | \$ 683.87 | 0% | \$ 1,600,000.00 | \$ 285,427.59 | 18% | (\$284,743.72) |
| EDC | \$ 682,000.00 | \$ 381,159.08 | 56% | \$ 682,000.00 | \$ 427,779.96 | 63% | (\$46,520.88) |
| Foundation | \$ - | \$ 12,797.68 | #DIV/0! | \$ - | \$ - | #DIV/0! | \$12,797.68 |

| GENERAL FUND | | CURRENT BUDGET | YEAR TO DATE | PERCENTAGE DIFFERENCE |
|----------------|--------------------------|-----------------|----------------|--------------------------|
| TAXES | | \$6,941,596.00 | \$4,334,605.90 | 62.44% |
| | AD VALOREM | \$2,096,670.00 | \$2,014,892.66 | 46.48% |
| | W/S TAX | \$356,040.00 | \$340,852.24 | 7.86% |
| | SALLS TAX | \$1,800,000.00 | \$1,081,313.56 | 24.95% |
| | BEVERAGE TAX | \$16,000.00 | \$13,827.02 | 0.32% |
| | INTLREST | \$15,000.00 | \$34,264.74 | 0.79% |
| | ADJUST TO MARKET | \$30,000.00 | \$32,340.05 | 0.75% |
| | FRANCHISE FEE | \$300,000.00 | \$78,225.12 | 1.80% |
| | RIGHT OF WAY | \$4,000.00 | \$2,696.47 | 0.06% |
| | PEEL FEE | \$4,000.00 | \$4,447.29 | 0.10% |
| | INDUSTRIAL DIST | \$412,881.00 | \$421,710.85 | 9.71% |
| | UTILITY IN LIEU OF TAXES | \$796,511.00 | \$132,751.48 | 3.06% |
| | UTILITY LXP REIMB | \$1,090,494.00 | \$160,082.26 | 3.69% |
| | INSURANCE RECOVERY | \$0.00 | \$9,188.60 | 0.21% |
| | GRANT REVENUE | \$0.00 | \$8,013.96 | 0.18% |
| COURT | | \$93,000.00 | \$42,362.95 | 45.55% |
| COMMUNITY DEV | | \$126,750.00 | \$97,919.20 | 77.25% |
| CITY UTILITIES | | \$1,952,103.00 | \$1,102,293.24 | 56.47% |
| | GARBAGE | \$1,417,101.00 | \$755,011.69 | 68.49% |
| | STREET AND DRAINAGE | \$515,000.00 | \$347,281.55 | 71.51% |
| LIBRARY | | \$23,500.00 | \$4,302.56 | 18.31% |
| PUBLIC SAFETY | | \$218,188.00 | \$77,362.72 | 35.46% |
| TOURISM | | \$351,400.00 | \$73,007.28 | 20.78% |
| PARKS AND REC | | \$77,050.00 | \$35,888.82 | 46.58% |
| MISC | | \$1,607,607.00 | \$7,166.00 | 0.45% |
| | MISC INCOME | \$15,000.00 | | |
| | ADCOM/CSUT FEE | \$3,000.00 | \$4,287.56 | 59.83% |
| | TRANSFER OTHER FUNDS | \$174,201.00 | \$2,878.44 | 40.17% |
| | TRANSFER RESERVES | \$1,300,250.00 | | |
| | TRANSFER AIRPORT | \$115,156.00 | | |
| TOTAL GF | | \$11,391,194.00 | \$5,774,908.67 | 50.70% |

GENERAL FUND BUDGETED REVENUES



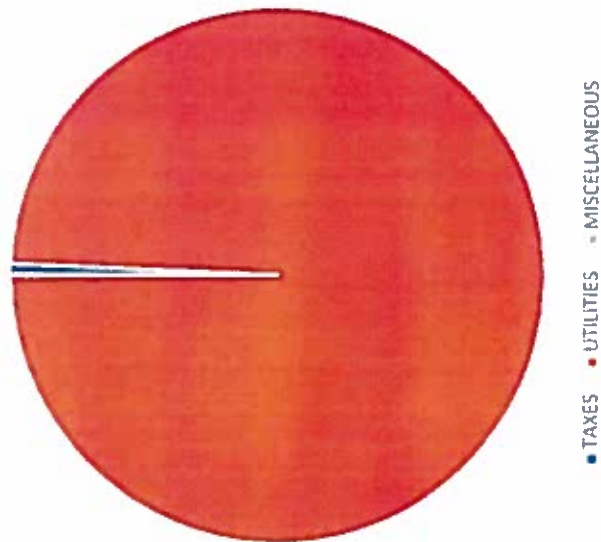
YTD REVENUES

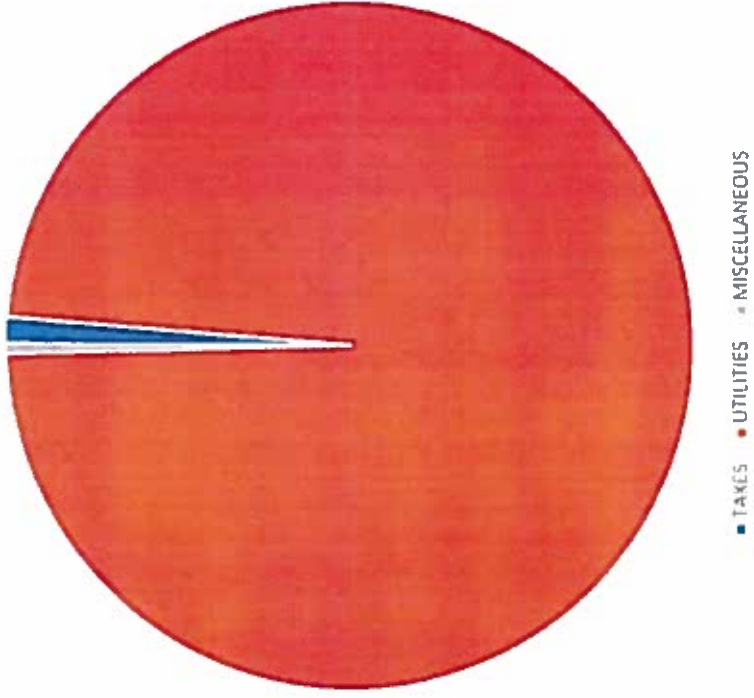


- TAXES
- COURT
- COMMUNITY DEV
- CITY UTILITIES
- LIBRARY
- PUBLIC SAFETY
- TOURSIM
- PARKS AND REC
- MISC

| WATER | CURRENT BUDGET | YEAR TO DATE | PERCENTAGE RECEIVED |
|---------------|----------------|----------------|---------------------|
| TAXES | \$11,000.00 | \$13,256.08 | 120.51% |
| | | \$7,496.49 | 56.55% |
| UTILITIES | \$1,840,000.00 | \$5,759.59 | 43.45% |
| MISCELLANEOUS | \$2,000.00 | | |
| | | \$1,064,818.47 | 57.87% |
| | | \$5,065.03 | 253.25% |
| TOTAL WATER | \$1,853,000.00 | \$1,083,139.58 | 58.45% |

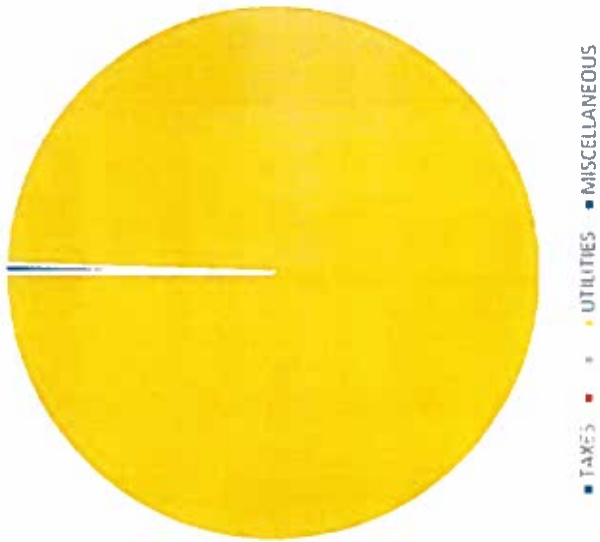
BUDGETED REVENUES

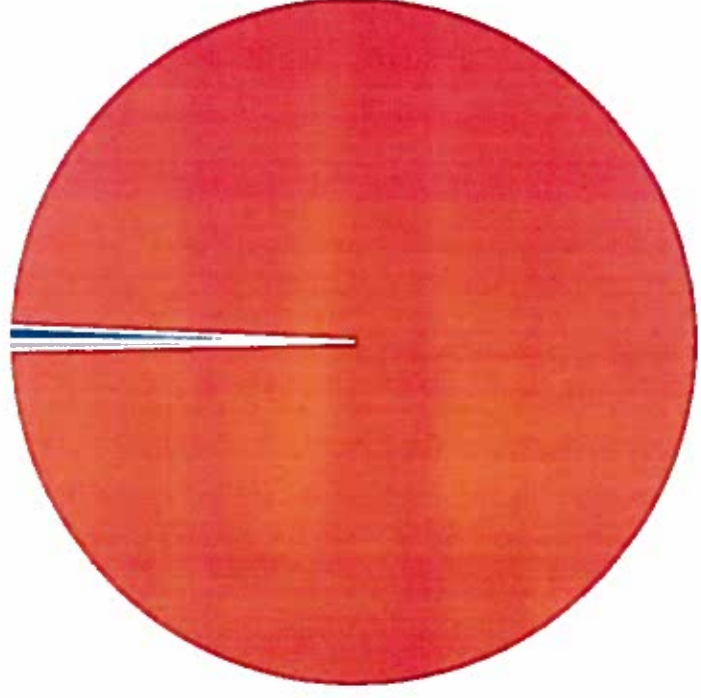




| GAS | | CURRENT BUDGET | YEAR TO DATE | PERCENTAGE RECEIVED | |
|---------------|------------------|----------------|----------------|---------------------|--------|
| TAXES | | \$14,000.00 | \$11,089.74 | 79.21% | |
| | INTEREST | | \$9,000.00 | \$7,875.16 | 71.01% |
| | ADJUST TO MARKET | | \$2,000.00 | \$1,214.58 | 28.99% |
| UTILITIES | | \$3,283,000.00 | \$1,868,993.03 | 56.93% | |
| MISCELLANEOUS | | \$3,364.66 | \$9,108.89 | 270.72% | |
| TOTAL GAS | | \$3,300,364.66 | \$1,889,191.66 | 57.24% | |

BUDGETED REVENUES

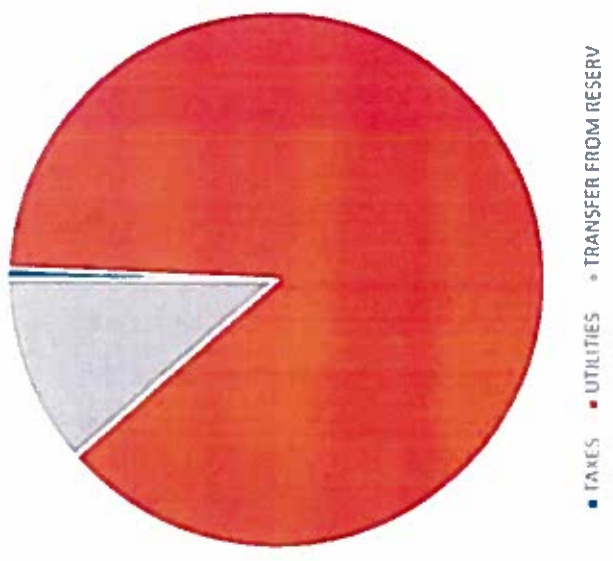


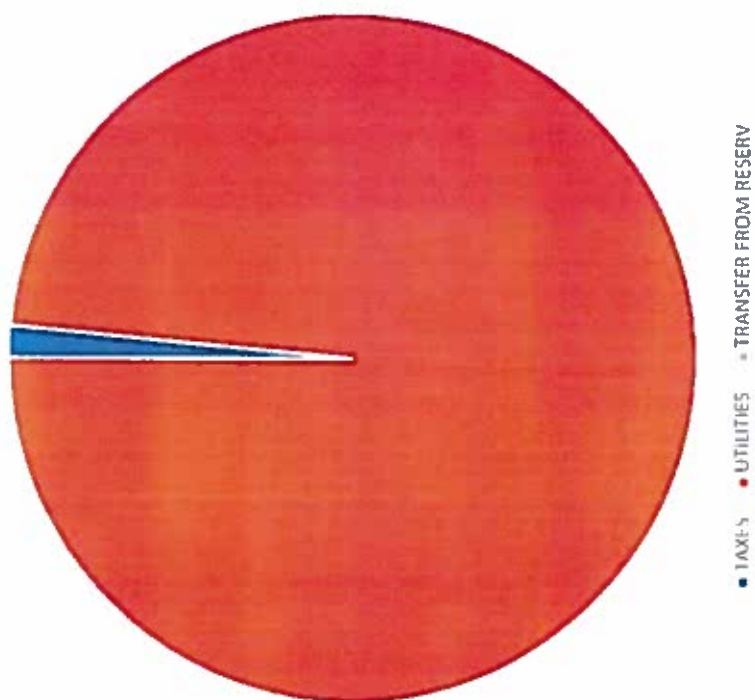


■ TAXES ■ UTILITIES ■ MISCELLANEOUS

| SEWER | CURRENT BUDGET | YEAR TO DATE | PERCENTAGE RECEIVED |
|-------------------|----------------|--------------|---------------------|
| TAXES | \$10,500.00 | \$12,191.77 | 116.11% |
| | | \$6,970.86 | 57.18% |
| UTILITIES | \$1,522,000.00 | | |
| TRANSFER FROM RES | \$200,000.00 | \$5,220.91 | 42.82% |
| TOTAL SEWER | \$1,732,500.00 | \$824,484.13 | 47.59% |

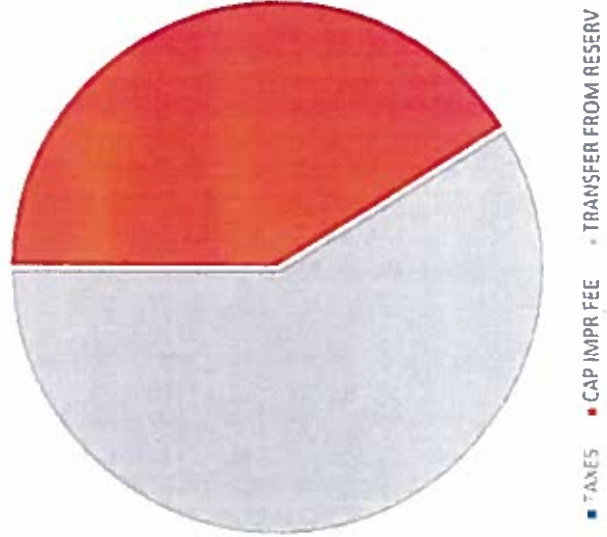
BUDGETED REVENUES

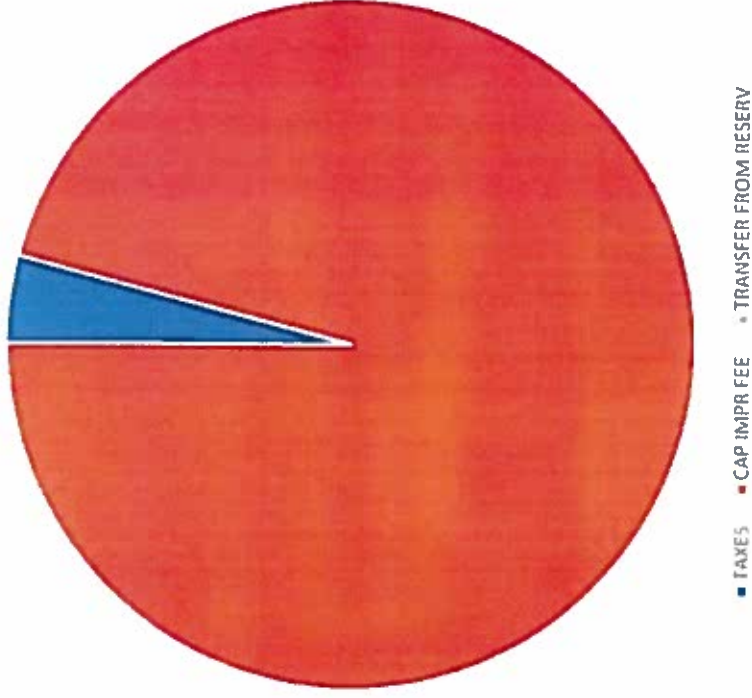




| UTILITY CAPITAL | | CURRENT BUDGET | | YEAR TO DATE | | PERCENTAGE RECEIVED | |
|--------------------|--------------|------------------|------------|--------------|------------|---------------------|--------|
| TAXES | \$0.00 | INTEREST | \$9,000.00 | \$3,699.36 | \$1,836.27 | #DIV/0! | 49.17% |
| CAP IMPR FEE | \$140,000.00 | ADJUST TO MARKET | \$2,000.00 | \$87,317.10 | \$1,871.09 | | 50.63% |
| TRANSFER FROM RES | \$200,000.00 | | | \$0.00 | | | 62.37% |
| TOTAL UTILITY CAPT | \$0.00 | | | \$0.00 | | #DIV/0! | 0.00% |

BUDGETED REVENUES







Grimes Central Appraisal District

P.O. Box 489
Anderson, Texas 77830
(936) 873-2163 Ext. 224
Fax (936) 873-2154

Mark Boehnke
Chief Appraiser

April 21, 2020

Chief Administrators,

It seems that each day the coronona virus situation brings new challenges to the operations of local governments, and the appraisal district is no exception. Subject to new developments, allow me to briefly update you on several issues regarding appraisal district activities and the 2020 property tax process.

Without holding a property tax seminar, let me emphasize that the appraisal district is governed by the Texas Property Tax Code which is a very comprehensive and extremely exacting set of laws that does not allow the appraisal district to vary from the statutory requirements --- even under the extraordinary conditions that we are now experiencing.

In the current situation, the most significant section of the code is undoubtedly that section that requires the appraisal district to appraise property at its market value as of January 1st of the tax year. In short, this means that the appraisals are made under the conditions that existed as of January 1, 2020 and not the conditions that exist later in the year when the notices of appraised value are mailed.

As of the date of this letter, there has been no issuance of an executive order, administrative ruling or any other official directive that would allow the appraisal district to adjust values based on current economic conditions caused by the corona virus. Therefore, even though the appraisal district is sympathetic to the plight of the property owners in this situation, the appraisal district has no choice other than to conduct its 2020 appraisals in the manner required by law.

Additionally, despite the corona virus situation, administrative oversight of the appraisal district by the Property Tax Assistance Division of the Comptroller's Office apparently will continue to be exercised through the School District Property Value Study and the Methods, Assistance and Procedures Study.

Failure to meet the performance standards set forth in these studies could have an adverse effect on the state funding that our school districts receive.

The appraisal district is projecting that values will generally increase for residential properties, land, and commercial properties. Notices of appraised value will be mailed to property owners on April 22nd. We anticipate a large number of protests will be filed as property owners contest the increased valuations in the face of deteriorating economic conditions.

The corona virus situation will delay completion of the appeals process where person to person contacts will be eliminated or severely restricted in a year where there will be a large number of protests.

Informal hearings, where a property owner and an appraiser attempt to resolve valuation issues, will be done by phone, e-mail or regular mail rather than in person. Formal hearings before the appraisal review board will have to be staggered over a longer period of time to limit the number of people present at anyone hearing. Property owners will be encouraged to appear by affidavit or telephone conference call; however, most of them may prefer to appear in person. Furthermore, the appraisal district and the appraisal review board may even have to consider postponement of formal hearings until such time that the corona virus situation improves.

A delay in completing the appeals process could affect the manner in which the taxable values are certified to the taxing units. The chief appraiser is required to certify the final taxable values to the taxing units by July 25th. However, in the event the chief appraiser cannot meet the legal requirements for certifying the final taxable values by that time, he is required to certify an estimate of total taxable values to the taxing units by the July 25th date. If the chief appraiser certifies estimated values, then those values will be used by the taxing units in their tax rate and budgetary calculations.

I would respectfully request that you contact, individually or through your various organizations, members of the state leadership and request some immediate action that would provide relief to our property owners in this urgent and unprecedented situation.

As always, please contact me if you have any questions or concerns. In the meantime, I will keep you informed of further developments.

Sincerely,

Mark Boehnke
Chief Appraiser

**Grimes County Appraisal District
P. O. Box 489
Anderson, Texas 77830
(936)873-2163 Ext 224
Fax (936)873-2154**

TO : Chief Administrators, Grimes County Taxing Units
FROM : Mark Boehnke, Chief Appraiser Grimes CAD
DATE : April 21, 2020
SUBJECT : Preliminary Estimates of Taxable Value for 2020 Tax Year

Sec. 26.01(e) of the Property Tax Code requires the chief appraiser to prepare and certify to each county, municipality, and school district participating in the appraisal district an estimate of the taxable value of property in that taxing unit no later than April 30th.


I have enclosed the certified estimate of taxable value for tax year 2020 for your taxing unit. **This estimate is extremely preliminary and is subject to significant changes as the appraisal process continues.** Due to the COVID19 challenges this year, I will either estimate or certify values to your taxing unit no later than July 25th.

If you have any questions, please call me at (936)873-2163 Ext 224.

**CHIEF APPRAISER'S PRELIMINARY ESTIMATE OF TAXABLE VALUE FOR 2020
FOR CITY OF NAVASOTA**

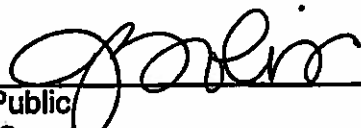
I, Mark Boehnke, Chief Appraiser of the Grimes County Appraisal District, in accordance with Sec 26.01 (e) Property Tax Code, do hereby certify that the preliminary estimate of taxable value for the City of Navasota for tax year 2020 is as follows:

\$ 479,488,000

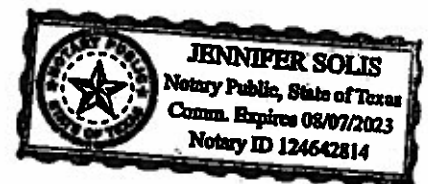


Mark Boehnke
Chief Appraiser

Sworn and subscribed to before me on this the 21st day of April, 2020.



Notary Public
Grimes County
State of Texas



CITY OF NAVASOTA ORGANIZATION

SWOT Analysis - The organization's readiness and ability to respond

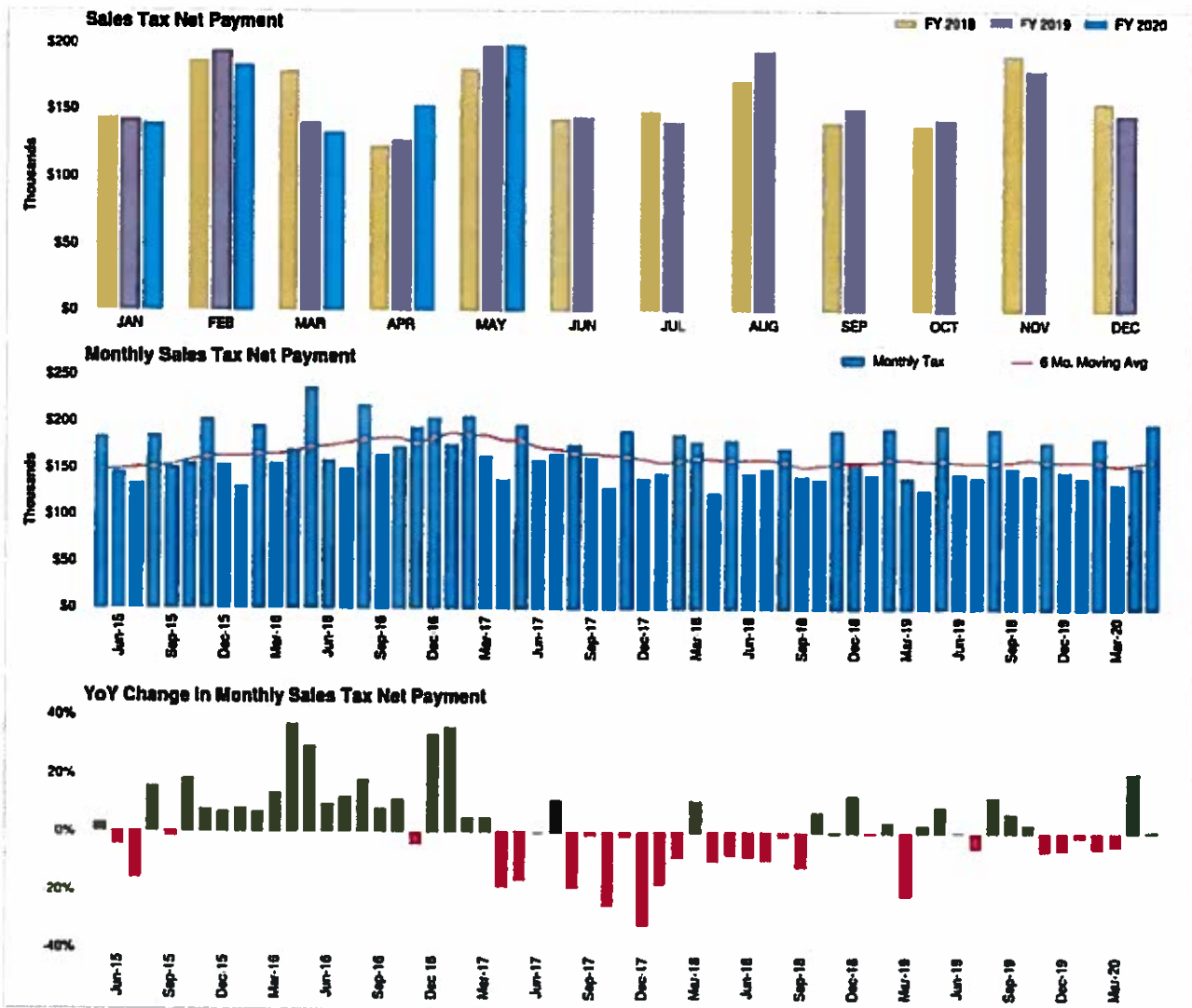
| | <i>INTERNAL</i> | <i>EXTERNAL</i> |
|--|---|-----------------------------------|
| S T R A T E G I C F I T | <u>Strengths</u> | <u>Opportunities</u> |
| | Knowledge | Calm |
| | People | Reassurance |
| | Skills | Normalcy |
| | Experience | Serve |
| | Compassion | Protect |
| | Professionalism | Inform |
| | Loyalty | Leadership |
| | Commitment to Service | Resources/networking |
| | Leadership | Seek funding |
| | Ability to face challenges | Resilience |
| | Teamwork | Educate |
| | Confidence | |
| | Positive thinking | |
| | <u>Weaknesses</u> | <u>Threats</u> |
| | Manpower | Unknown |
| | Family responsibility | News media |
| | Susceptible to illness | Social media |
| | Resources | Economy decline |
| | Fear of not meeting expectations. | Concerned about losing job |
| | Lack of strategy for legislative issues | Fear of contracting illness |
| | | Lack of revenue/money |
| | | Concern for family |
| | | State Government |
| | | Federal Government |
| | | Minimal communication from County |

Navasota - Sales Tax Net Payment Trend

| | FISCAL YEAR | | | | |
|------|--------------|--------------|--------------|--------------|------------|
| | 2016 | 2017 | 2018 | 2019 | 2020 |
| Jan | \$ 130,009 | \$ 178,245 | \$ 144,286 | \$ 143,122 | \$ 140,457 |
| Feb | \$ 196,285 | \$ 205,788 | \$ 187,205 | \$ 194,323 | \$ 183,608 |
| Mar | \$ 154,935 | \$ 182,529 | \$ 179,821 | \$ 140,452 | \$ 133,943 |
| Apr | \$ 170,424 | \$ 137,955 | \$ 123,904 | \$ 127,322 | \$ 153,344 |
| May | \$ 237,820 | \$ 197,241 | \$ 181,202 | \$ 197,359 | \$ 198,865 |
| Jun | \$ 158,927 | \$ 158,154 | \$ 144,275 | \$ 144,578 | |
| Jul | \$ 149,325 | \$ 165,870 | \$ 149,328 | \$ 140,994 | |
| Aug | \$ 218,552 | \$ 176,184 | \$ 172,532 | \$ 193,717 | |
| Sep | \$ 164,250 | \$ 161,734 | \$ 141,759 | \$ 151,218 | |
| Oct | \$ 173,421 | \$ 129,374 | \$ 138,722 | \$ 142,932 | |
| Nov | \$ 194,792 | \$ 191,102 | \$ 192,053 | \$ 178,826 | |
| Dec | \$ 204,823 | \$ 139,341 | \$ 158,858 | \$ 147,205 | |
| YEAR | \$ 2,153,363 | \$ 2,001,516 | \$ 1,911,744 | \$ 1,903,048 | \$ 810,215 |

YoY Change -7.1% -4.8% -0.8% na

| Change: FY '20/'19 | | | |
|--------------------|-------|--------------|-------|
| Month | | Year-to-Date | |
| \$ | % | \$ | YTD % |
| \$ (2,865) | -1.9% | \$ (2,865) | -1.9% |
| \$ (10,717) | -5.5% | \$ (13,382) | -4.0% |
| \$ (6,509) | -4.6% | \$ (18,891) | -4.2% |
| \$ 26,022 | 20.4% | \$ 6,131 | 1.0% |
| \$ 1,508 | 0.8% | \$ 7,637 | 1.0% |
| | | | |
| | | | |
| | | | |
| | | | |



Navasota

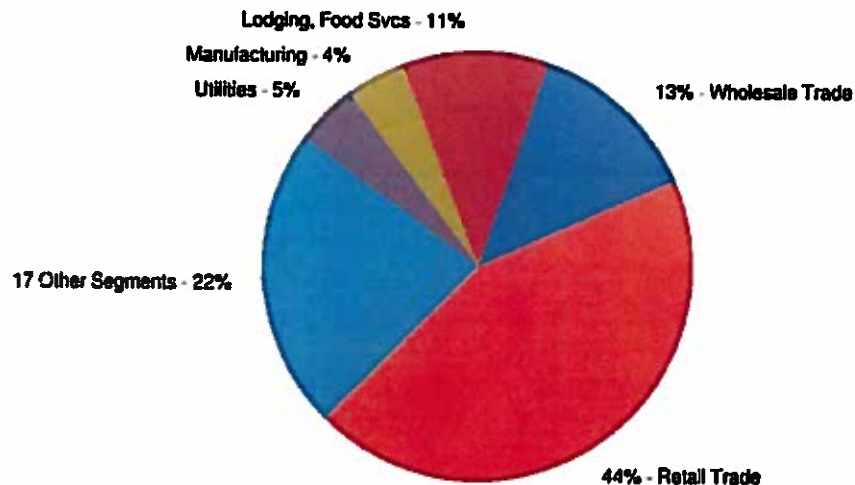
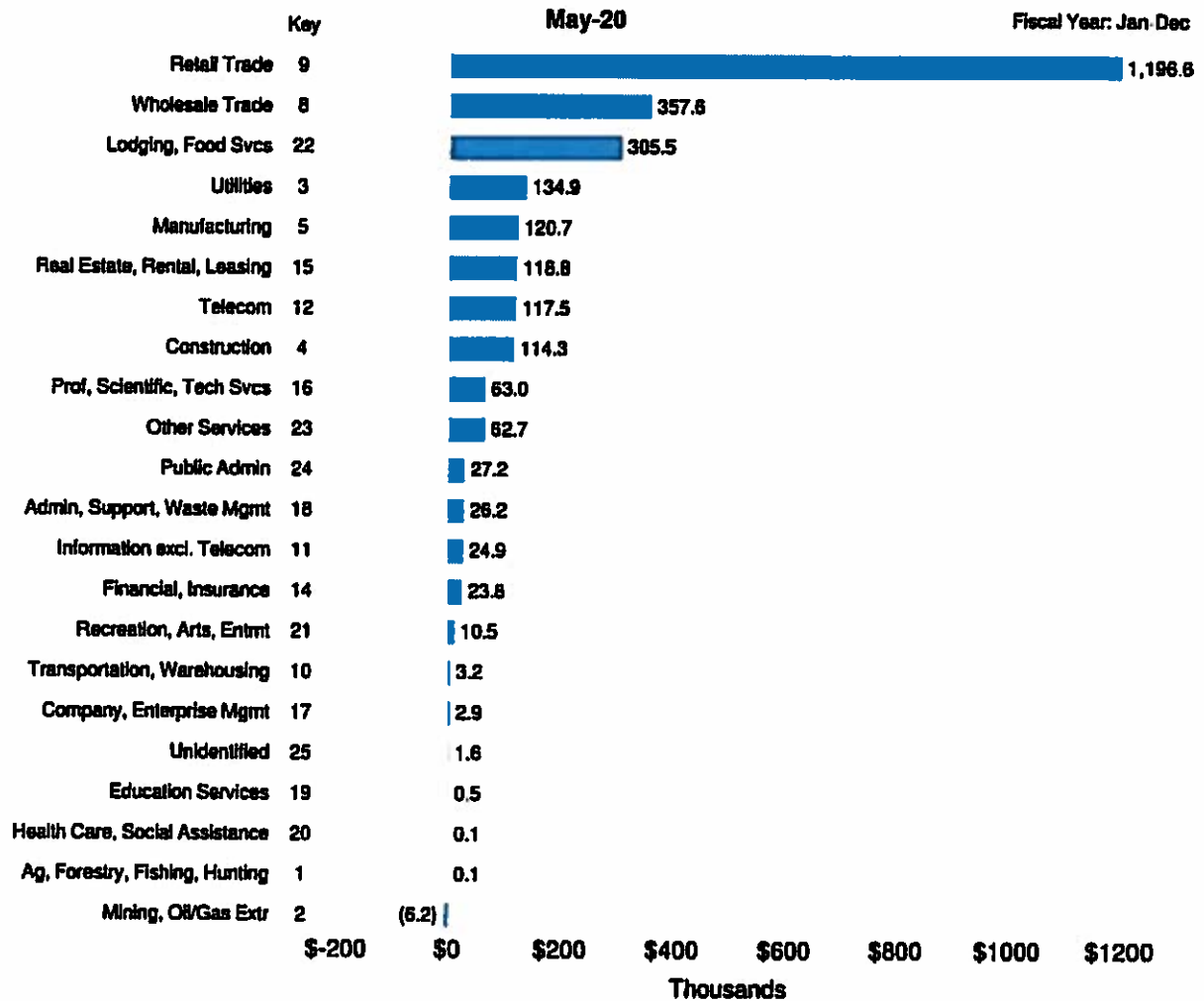
SALES TAX PAYMENT DETAIL

| | May-20 | | | Fiscal Year: Jan-Dec | | |
|-----------------------|----------------|----------------|-----------------------|----------------------|-----------------|-----------------------|
| | May-19 | May-20 | Chg. \$ Chg. % | Prior FYTD | Current FYTD | Chg. \$ Chg. % |
| COLLECTIONS | | | | | | |
| Current Period | 191,758 | 198,514 | 4,756 2.5% | 778,084 | 794,955 | 16,862 2.2% |
| Prior Period | 8,942 | 1,957 | (4,985) -71.8% | 17,984 | 16,169 | (1,815) -10.1% |
| Future Period | 8 | 1,548 | 1,540 20538.7% | 8,337 | 3,668 | (4,669) -56.0% |
| Audit | 4,124 | 2,498 | (1,626) -39.4% | 15,320 | 8,334 | (6,986) -45.6% |
| Unidentified | 20 | 37 | 17 87.0% | 94 | 183 | 89 73.3% |
| Single Local Tax Rate | 0 | 1,309 | 1,309 0.0% | 0 | 4,547 | 4,547 0.0% |
| TOTAL | 202,851 | 203,863 | 1,012 0.5% | 819,829 | 827,837 | 8,009 1.0% |
| Service Fee | (4,057) | (4,077) | (20) 0.5% | (18,397) | (16,557) | (160) 1.0% |
| Current Retained | (3,976) | (3,996) | (20) 0.5% | (18,069) | (16,226) | (157) 1.0% |
| Prior Retained | 2,542 | 3,075 | 534 21.0% | 15,215 | 15,160 | (55) -0.4% |
| NET PAYMENT | 197,359 | 198,865 | 1,506 0.8% | 802,579 | 810,216 | 7,637 1.0% |

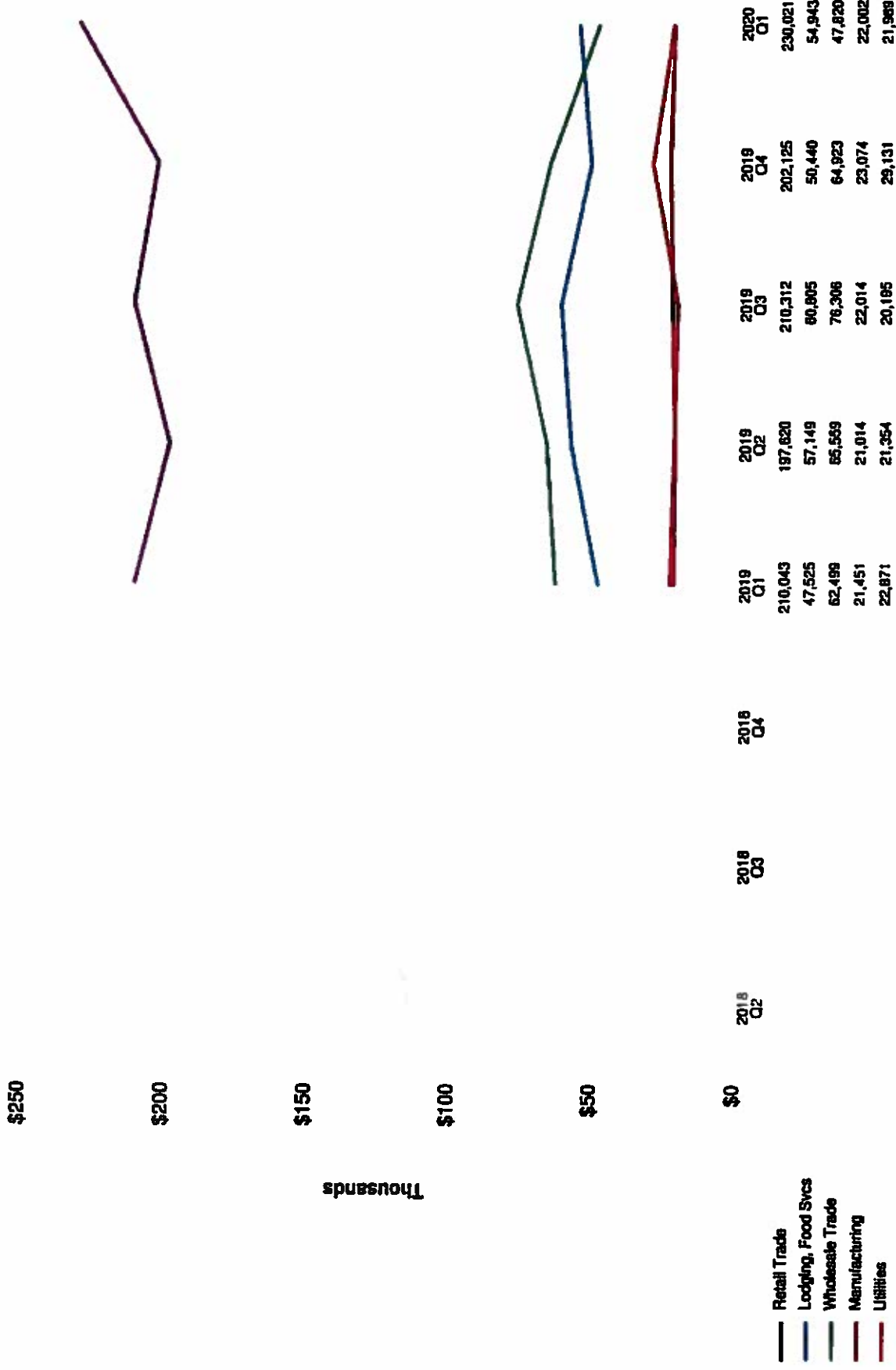
Hdl Companies
Navasota

INDUSTRY SEGMENT SALES TAX RANK & DISTRIBUTION

(Prior Fiscal Year + Current Fiscal Year-to-Date)



INDUSTRY SEGMENT SALES TAX TREND



Data Source:
Texas Comptroller of Public Accounts

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SALES TAX SNAPSHOT

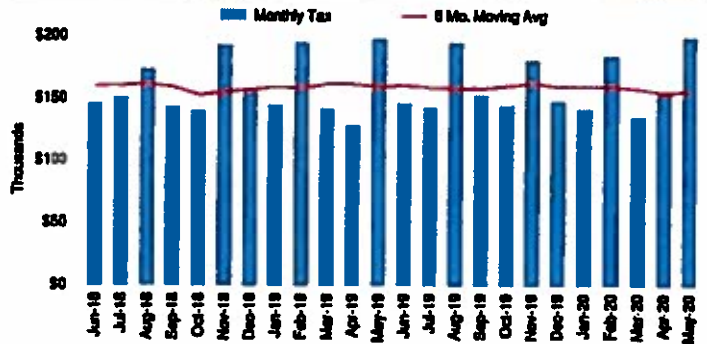
Navasota

May-20

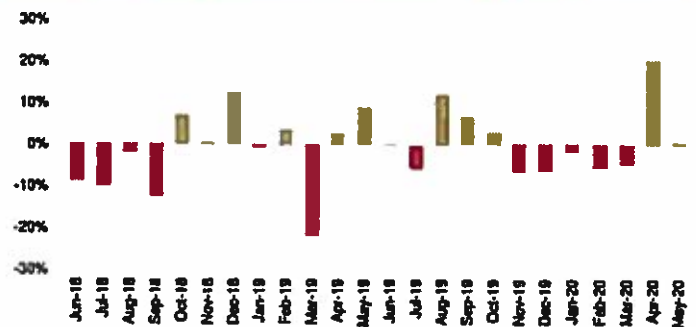
Sales Tax Net Payments

| FY Mo. | FY2019 | FY2020 | YoY % Change |
|----------|--------------|------------|--------------|
| Jan | \$ 143,122 | \$ 140,457 | -1.9% |
| Feb | \$ 194,323 | \$ 183,806 | -5.5% |
| Mar | \$ 140,452 | \$ 133,943 | -4.6% |
| Apr | \$ 127,322 | \$ 153,344 | 20.4% |
| May | \$ 197,359 | \$ 198,885 | 0.8% |
| Jun | \$ 144,578 | | |
| Jul | \$ 140,994 | | |
| Aug | \$ 193,717 | | |
| Sep | \$ 151,218 | | |
| Oct | \$ 142,932 | | |
| Nov | \$ 179,828 | | |
| Dec | \$ 147,205 | | |
| FYTD | \$ 802,579 | \$ 810,215 | 1.0% |
| FY Total | \$ 1,903,048 | | |

Sales Tax Net Payments Trend



Sales Tax Net Payments Change - YoY



Top 10 Taxpayers

| Rank | Company | FYTD Collections | % Total |
|-----------------------------|---------------------------------|------------------|---------|
| 1 | WAL-MART STORES TEXAS LLC | | |
| 2 | ENTERGY TEXAS INC. | | |
| 3 | TURNER PIERCE & FULTZ INC. | | |
| 4 | BROOKSHIRE BROTHERS INC. | | |
| 5 | WASHINGTON COUNTY TRACTOR INC. | | |
| 6 | COUFAL-PRATER EQUIPMENT LLC | | |
| 7 | NAVASOTA INDUSTRIAL SUPPLY LTD. | | |
| 8 | TRACTOR SUPPLY CO. OF TEXAS LP | | |
| 9 | 7-ELEVEN INC | | |
| 10 | GLENN FUQUA INC. | | |
| Top 10 Companies | | \$ 277,689 | 33.5% |
| 3793 Other Large Companies | | \$ 533,600 | 64.5% |
| Small Companies/Other | | \$ 15,239 | 1.8% |
| Single Local Tax Rate (SLT) | | \$ 1,309 | 0.2% |
| Total | | \$ 827,837 | 100.0% |

Industry Segment Collections Trend - YoY % Chg

| SEGMENT | Dec | Jan | Feb | Mar | Apr | May |
|--------------------|-----|--------|--------|--------|---------|--------|
| Retail Trade | | 0.2% | 22.2% | 4.4% | 12.4% | 5.4% |
| Wholesale Trade | | -29.5% | 3.4% | -37.8% | 5.7% | -18.1% |
| Lodging, Food Svcs | | 19.2% | 11.9% | 16.7% | 17.8% | -27.7% |
| Utilities | | -7.3% | -3.2% | -13.1% | -15.3% | -4.1% |
| Manufacturing | | 45.9% | -15.3% | -3.0% | 13.1% | -32.4% |
| All Others | | -10.4% | -59.4% | -1.7% | -505.4% | 34.0% |
| Total Collections | | -2.8% | -5.7% | -3.8% | 74.4% | 1.4% |

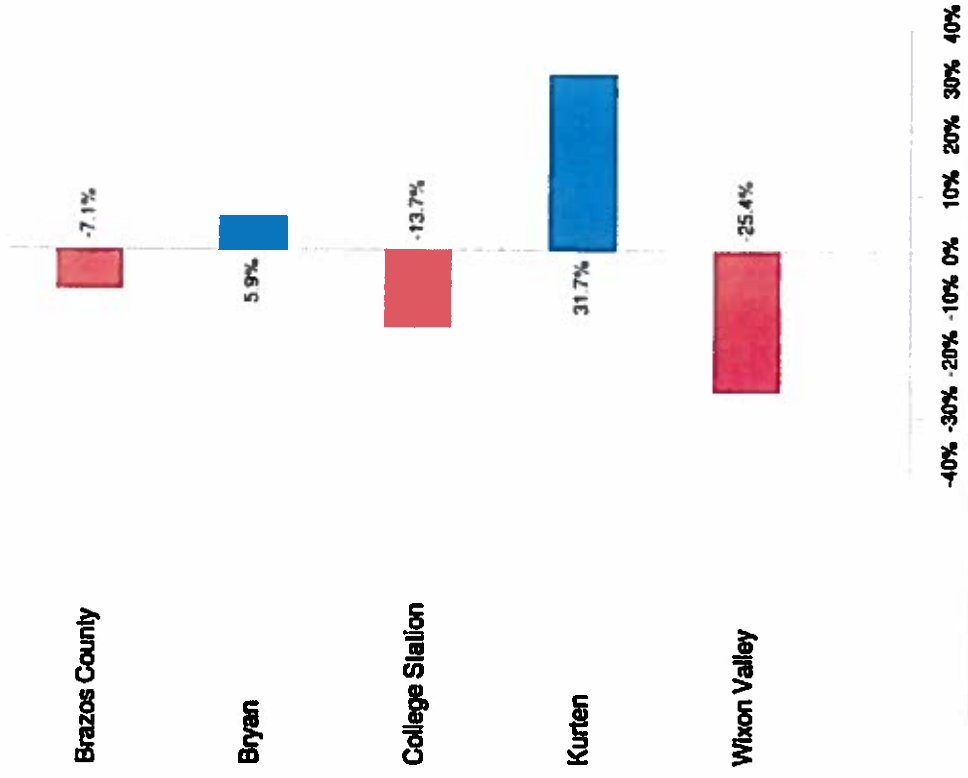
Sales Tax Collections by Industry Segment



**SALES TAX TREND
BRAZOS COUNTY
May-20**

SALES TAX CURRENT PERIOD COLLECTIONS

Current Month
Yr/Yr Change



SALES TAX CURRENT PERIOD COLLECTIONS

Calendar Yr-to-Date
Yr/Yr Change

