

NOTICE OF PONTIAC CITY COUNCIL MEETING November 24, 2020 at 12:00 p.m.

THE MEETING WILL BE HELD ELECTRONICALLY

The City Council of the City of Pontiac will hold a Formal Meeting on November 24, 2020 at 12:00 p.m. This meeting will be held electronically as allowed by the amended Open Meetings Act. The agenda for the Formal Meeting is attached. The Pontiac City Council gives notice of the following:

1. <u>**Procedures.**</u> The public may view the meeting electronically through the following method.

http://pontiac.mi.us/council/pontiactv/index.php

- 2. <u>Public Comment.</u> For individuals who desire to make a public comment, please submit your name and comment in writing to <u>publiccomments@pontiac.mi.us.</u> Additionally, you may submit your public comment in writing directly to the Office of the City Clerk during regular business hours. All public comments must be received no later than 11:30 a.m. on November 24, 2020. Public comments are limited to three (3) minutes. The City Clerk will read your comments during the public comment section of the meeting.
- 3. <u>Persons with Disabilities.</u> Persons with disabilities may participate in the meeting through the methods set forth in paragraph 2. Individuals with disabilities requiring auxiliary aids or services in order to attend electronically should notify the Interim City Clerk, Garland Doyle at (248) 758-3200 or <u>clerk@pontiac.mi.us</u> at least 24 hours in advance of the meeting.

Dated 11-20-2020, 1:00 p.m. Garland S. Doyle, Interim City Clerk City of Pontiac 47450 Woodward Ave. Pontiac, MI 48342 Phone: (248) 758-3200

PONTIAC CITY COUNCIL

Kermit Williams, District 7 President Randy Carter, District 4 President Pro Tem



Patrice Waterman, District 1 Megan Shramski, District 2 Mary Pietila, District 3 Gloria Miller, District 5 Dr. Doris Taylor Burks, District 6

It is this Council's mission "To serve the citizens of Pontiac by committing to help provide an enhanced quality of life for its residents, fostering the vision of a family-friendly community that is a great place to live, work and play."

Website: http://pontiac.mi.us/council/meeting_agendas_and_minutes/index.php

FORMAL MEETING November 24, 2020 12:00 P.M. 202nd Session of the 10th Council

Call to order

Invocation

Pledge of Allegiance

Roll Call

Authorization to Excuse Councilmembers

Amendments to and Approval of the Agenda

Approval of the Minutes

1a. November 16, 2020 Special Meeting

1b. November 17, 2020 Study Session

Subcommittee Report

2. Public Safety- November 2020

Closed Session

3. The City Attorney requests a closed session pursuant to MCL 15.268(h), to discuss an attorney-client privileged memorandum regarding the Phoenix Center and Ottawa Towers, which is exempt from disclosure pursuant to MCL 15.243(1)(g).

Special Presentations (Special Presentations are limited to 10 minutes.)

4. Medical Marihuana Application Review Process Update Presentation Presenter: Garland Doyle, Interim City Clerk

- DPW Sidewalk Repair Presentation Presenters: Mayor Deirdre Waterman Dan Ringo, Interim DPW Director; Abdul Siddiqui, City Engineer and John Balint
- 6. Michigan Department of Transportation (MDOT) Crash Study for Perry Street Presentation Presenters: Mayor Deirdre Waterman; Dan Ringo, Interim DPW Director; Abdul Siddiqui, City Engineer and John Balint

Recognition of Elected Officials

Agenda Address

Agenda Items

Resolutions

City Council

7. City of Pontiac Resolution for the Honorable Preston G. Thomas

Department of Public Works (DPW)

 Resolution to authorize the Interim City Clerk to publish a notice for the proposed budget amendment for fiscal year 2020/2021 to reallocate \$125,700.00 of the Council adopted budgeted expenditures from the General Fund's Park's Ground Maintenance Department (101-818) to Contractual Mowing Services expenditure accounts within the General Fund's Park's Ground Maintenance Department (101-818), Major Streets Fund (202-463), and Local Streets Fund (203-463).

Finance

9. Resolution to accept a \$629,000 reimbursement from Oakland County for eligible Regular and Overtime Payroll Amounts received from the State of Michigan for the Public Safety Health Payroll Reimbursement Program (PSPHPR) and approve budget amendment.

Finance/Human Resources

10. Resolution to hire T.J. Adams & Associates as Executive Search firm for Provision of Executive Recruiting Services to seek qualified candidates for the vacant Deputy Mayor position.

Public Comment

Mayor, Clerk and Council Closing Comments

Adjournment

#1a MINUTES 11-16-20

Official Proceedings Pontiac City Council 199th Session of the Tenth Council

Call to order

A Special Meeting of the City Council of Pontiac, Michigan was called to order electronically, on Tuesday, November 16, 2020 at 12:00 p.m., by Council President Kermit Williams.

Roll Call

Members Present: Pietila, Shramski, Taylor-Burks, Waterman and Williams. Members Absent: Pro Tem Carter and Miller Mayor Waterman was present. Clerk announced a quorum.

Excuse Councilmembers

20-514 **Motion to excuse Pro Tem Carter and Councilperson Miller for personal reasons.** Moved by Councilperson Waterman and second by Councilperson Pietila.

Ayes: Pietila, Shramski, Taylor-Burks, Waterman, and Williams No: None Motion Carried

Councilperson Miller arrived at 12:03 p.m.

Closed Session

20-515 **Motion to go into a closed session.** Moved by Councilperson Pietila and second by Councilperson Waterman.

Ayes: Pietila, Shramski, Taylor-Burks, Waterman, Williams and Miller No: None Motion Carried

20-516 **Motion to come out of closed session.** Moved by Councilperson Pietila and second by Councilperson Shramski.

Ayes: Shramski, Waterman, Williams and Pietila No: None Motion Carried

Public Comment-None

Adjournment

Council President Kermit Williams adjourned the meeting at 1:29 p.m.

GARLAND S DOYLE INTERIM CITY CLERK

#1b MINUTES 11-17-20

Official Proceedings Pontiac City Council 200th Session of the Tenth Council

Call to order

A Study Session of the City Council of Pontiac, Michigan was called to order electronically, on Tuesday November 17, 2020 at 6:00 p.m. by Council President Kermit Williams.

Roll Call

Members Present: Carter, Pietila, Shramski, Taylor-Burks, Waterman and Williams. Members Absent: Miller. Mayor Waterman was present. Clerk announced a quorum.

Excuse Councilmembers

20-517 **Motion to excuse Councilperson Miller for personal reasons.** Moved by Councilperson Pietila and second by Councilperson Waterman.

Ayes: Pietila, Shramski, Taylor-Burks, Waterman, Williams and Carter No: None Motion Carried

Councilperson Miller arrived at 6:07 p.m.

Amendments to and Approval of the Agenda

20-518 **Motion to defer item 6** (Resolution to authorize the Interim City Clerk to publish a notice for the proposed budget amendment for the fiscal year 2020/2021 to reallocate \$125,700.00 of the Council adopted budgeted expenditures from the General Fund's Park's Ground Maintenance Department) for one week. Moved by Councilperson Pietila and second by Councilperson Taylor-Burks.

Ayes: Pietila, Shramski, Taylor-Burks, Waterman, Williams and Carter

No: None Motion Carried

20-519 Motion to move Public Comment and item 7 (Resolution to approve the Michigan Indigent Defense Commission (MIDC) FY 2021 Grant Contract with an authorized total budget of \$660,703.69 above item 2-Closed Session. Moved by Councilperson Pietila and second by Councilperson Taylor-Burks

> Ayes: Shramski, Taylor-Burks, Waterman, Williams, Carter and Pietila No: None Motion Carried

20-520 **Motion to approve the amended agenda.** Moved by Councilperson Pietila and second by Councilperson Taylor-Burks.

Ayes: Taylor-Burks, Waterman, Williams, Carter, Miller, Pietila and Shramski No: None Motion Carried

Approval of the Minutes

20-521 **Motion to approve the meeting minutes for November 10, 2020.** Moved by Councilperson Pietila and second by Councilperson Taylor-Burks.

Ayes: Waterman, Williams, Carter, Miller, Pietila, Shramski, and Taylor-Burks No: None Motion Carried.

Oakland County Treasurer Andy Meisner spoke prior to the City Council going into closed session

Suspend the Rules

20-522 **Motion to suspend the rules to vote.** Moved by Councilperson Waterman and second by Councilperson Taylor-Burks.

Ayes: Williams, Carter, Miller, Pietila, Shramski, Taylor-Burks and Waterman No: None Motion Carried

Resolution

50th District Court

20-523 Resolution to approve the Michigan Indigent Defense Commission (MIDC) FY 2021 Grant Contract with an authorized total budget of \$660,703.69. Moved by Councilperson Pietila and second by Councilperson Miller.

WHEREAS, The Michigan Indigent Defense Commission (MIDC) has the City of Pontiac grant funding in the amount of \$642,698.36 for the period of October 1, 2020 through September 30, 2021.

WHEREAS, The total program budget is \$660,703.69, which includes the required local share contribution by the City of Pontiac in the amount of \$18,005.34.

WHEREAS, The FY2020 grant award is \$1,052,015.00, more than the previous year's award. WHEREAS, The award provides funding to the 50th District Court for the purpose of

continuing to bring indigent defense systems into compliance with the first four minimum indigent defense standards, MCL 780.993(6); and

WHEREAS, The Michigan Indigent Defense Commission Act (MIDC Act), MCL 780.981, et al., requires local funding units to take over the delivery of indigent defense systems, MCL 780.983(g) and MCL 780.993(10) as specified in standards 1-4.

WHEREAS, The City of Pontiac is the local funding unit for the 50th District Court.

WHEREAS, The MIDC Act requires the City of Pontiac to create an annual compliance plan and cost analysis required to deliver indigent defense services in compliance with the approved MIDC standards, MCL 780.993(3.

WHEREAS, The MIDC Act requires the MIDC to appropriate funds and provide grant monies to local funding units for the costs in excess of the local share to continue to provide indigent defense services that are in compliance with the minimum standards established by the MIDC, MCL 780.993(6).

WHEREAS, The grant award funds the following positions within 50th District Court: one (1) MIDC Executive position, one (1) Contract MIDC Attorney Coordinator position, and two (2) part time MIDC Court Officers.

WHEREAS, The grant agreement has completed the grant review process in accordance with the Pontiac City Council Procedures.

NOW, THEREFORE, BE IT RESOLVED, The City Council approves the MIDC FY 2021 Grant Contract with an authorized total budget of \$660,703.69.

Ayes: Carter, Miller, Pietila, Shramski, Taylor-Burks, Waterman, and Williams

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No: None Resolution Passed

Public Comment

Five (5) individuals submitted public comments read by the City Clerk.

Closed Session

20-524 **Motion to go to a Closed Session.** Moved by Councilperson Pietila and second by Councilperson Waterman.

Ayes: Miller, Pietila, Shramski, Taylor-Burks, Waterman, and Williams No: Carter Motion Carried

20-525 **Motion to come out of closed session.** Moved by Councilperson Pietila and second by Councilperson Waterman

Ayes: Pietila, Shramski, Waterman, Williams, and Miller No: None Motion Carried

Suspend the Rules

20-526 **Motion to suspend the rules to vote.** Moved by Councilperson Pietila and second by Councilperson Shramski.

Ayes: Shramski, Taylor-Burks, Waterman, Williams, Carter, and Pietila No: Miller Motion Carried

20-527 Resolution to approve global settlement agreement as presented by Special Counsel Matt Gibb and authorize the Mayor to execute all documents necessary to do so including the sale agreement for Purdue School located 25 S Sanford. Moved by Councilperson Pietila and second by Councilperson Taylor-Burks.

> Ayes: Taylor-Burks, Waterman, Williams, Pietila and Shramski No: Pro Tem Carter and Miller **Resolution Passed**

Note: The Global Settlement Agreement is attached as Exhibit A and Sale Agreement for Purdue School located at 25 S Sanford is attached as Exhibit B.

20-528 Motion to schedule a special meeting on Saturday, November 21, 2020 at 10 a.m. to discuss additional information on Dearborn Capital and with bond counsel on alternative mechanisms for financing on debt placement and potentially take action on these items. Moved by Councilperson Waterman and second by Councilperson Taylor-Burks.

> Ayes: Waterman, Pietila, Shramski, and Taylor-Burks No: Williams, Carter, and Miller **Motion Carried**

Adjournment

November 17, 2020 Study

President Kermit Williams adjourned the meeting at 7:56 p.m.

GARLAND S DOYLE INTERIM CITY CLERK

GLOBAL SETTLEMENT AGREEMENT

THIS GLOBAL SETTLEMENT AGREEMENT (this "Agreement"), is made and entered into as of the last date of City's and Owners' execution of this Agreement (the "Effective Date"), by and between the **CITY OF PONTIAC** (the "City"), and **NORTH BAY DRYWALL, INC. PROFIT SHARING PLAN & TRUST,** a California Pension and Profit Sharing Trust ("North Bay"), **OTTAWA TOWER II, L.L.C.**, a Michigan limited liability company ("Ottawa") and **PONTIAC INVESTMENT PROPERTIES, LLC**, a Michigan limited liability company ("PIP") (each of North Bay, Ottawa and PIP are an "Owner" and collectively "Owners").

<u>RECITALS</u>:

A. North Bay is the owner of that certain real property consisting of one (1) eight-story office building of approximately 225,303 square feet in the aggregate, approximately 147,303 of which is leased by the State of Michigan under four separate leases (the "State Lease"), and situated on Parcel ID 14-32-226-020, located at 51111 Woodward Avenue, Pontiac, Oakland County, Michigan 48342, commonly known and herein referred to as "Ottawa Tower I", and as more particularly described on Exhibit A-1 attached hereto. North Bay is also the owner of the so-called "Grassy Lot", also described on Exhibit A-1.

B. Ottawa is the owner of that certain real property consisting of one (1) eight-story office building of approximately 207,084 square feet in the aggregate situated on Parcel ID 14-32-227-002, located at 31 East Judson Street, Pontiac, Oakland County, Michigan 48342, commonly known and herein referred to as "Ottawa Tower II", as more particularly described on <u>Exhibit A-2</u> attached hereto.

C. North Bay and Ottawa were plaintiffs and City was the defendant in a lawsuit in Oakland County Circuit Court (Case #12-130331-CH) (the "Litigation"). The Litigation was the subject of a Settlement Agreement dated November 1, 2018 (the "Settlement Agreement"), executed by the parties to the Litigation.

D. North Bay and Ottawa claim that the City is in breach of the Settlement Agreement, and the parties are scheduled to appear in mediation to adjudicate such claim of breach.

E. PIP is affiliated with North Bay and Ottawa, in that each of the Owners is under common management or control.

F. PIP is the owner of a former school property located at 25 S. Sanford Street, Pontiac, MI, Parcel ID 14-28-455-001, commonly known and herein referred to as the **"Perdue School"**, and as more particularly described on **Exhibit A-3** attached hereto.

G. To settle the current dispute, the City desires to resolve all claims and disputes between the Owner and City in a global settlement agreement a portion of which includes the City's intent to acquire each of Ottawa Tower I and Ottawa Tower II, the Grassy Lot, as well as the Perdue School (collectively, the "Real Estate"), in consideration of the Settlement Amount to be paid herein.

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H. Owners desire to resolve all claims and disputes between Owner and City in a global settlement agreement a portion of which includes Owner's intent to convey the Real Estate to City and to collect the Settlement Amount in one integrated transaction and global settlement of Owners' claims that the City is in breach of the Settlement Agreement, pursuant to the following terms.

CONSIDERATION AND AGREEMENT:

NOW, THEREFORE, IN CONSIDERATION of the mutual covenants and agreements herein contained and of the benefits to be derived herefrom, receipt whereof is hereby severally acknowledged, Owners and City hereby agree as follows:

1. Offer. City hereby offers and agrees to acquire the Real Estate together with all improvements thereon and appurtenance thereto. Included in this transaction are all, if any, leasehold interests, fixtures, equipment, spare parts, and other items of personalty used in connection therewith (but specifically excluding landscaping equipment) and all tenements, hereditaments, privileges and appurtenances thereto belonging or in any way appertaining thereto including all right, title and interest of Owners in any street, road or avenue, open or proposed, in front of or adjoining the Real Estate, or any part thereof, all water, air, riparian and mineral rights, and the use of appurtenant easements, whether or not of record, strips and rights of way abutting, adjacent to, contiguous with or adjoining the Real Estate, and all assignable licenses, franchises, rights and governmental or other permits, authorizations, consents and approvals, including those necessary to own and/or operate the Real Estate, to the extent that the same are legally assignable, all rights of Owners under any express or implied guaranties, warranties, indemnifications and other rights, if any, and which Owners may have against suppliers, laborers, materialmen, contractors or subcontractors arising out of or in connection with the installation, construction and maintenance of the improvements, fixtures and personal property on or about the Real Estate, all future land division rights, if any, and all of Owners' respective rights under all assignable service contracts which City may desire to assume, subject only to easements and restrictions of record and the rights of the tenant under the State Lease. All of the foregoing is sometimes hereinafter referred to as the "Property" or the "Subject Premises."

2. <u>Acceptance</u>. Owner hereby accepts the said Offer of the City. Such Offer and Acceptance are subject to and in accordance with the terms and conditions hereinafter set forth.

3. <u>Settlement Amount</u>. The Settlement Amount to be paid by the City to Owners is, in the aggregate, Nineteen Million Two Hundred Thousand Dollars (\$19,200,000.00). The Settlement Amount shall be paid as follows:

A. <u>Deposit</u>. The City has deposited with ATA National Title Group (Seaver Title Agency), c/o John Cook, 42651 Woodward Avenue, Bloomfield Hills, Michigan 48304 ("Escrow Agent" or "Title Company") in immediately available US funds, Seven Million Dollars (US \$7,000,000.00) (the "Deposit"), which amount is nonrefundable under all circumstances other than Owners' unjustified refusal to close this transaction; provided, however, the disposition of the Deposit in the event this transaction

does not close shall be subject to the terms set forth in Section 14 below. The term "Deposit" shall include any interest earned thereon. The parties shall enter into the Escrow Agent's usual form of Earnest Money Deposit Escrow Agreement, which the parties acknowledge will provide that: (i) Escrow Agent shall not be liable for any loss of the Deposit unless caused by a violation of law, or on account of Escrow Agent's gross negligence or willful malfeasance with respect to the escrow established herein; (ii) If a dispute arises between the parties as to disposition of the Deposit, the Escrow Agent shall: (a) hold the Deposit until the Escrow Agent has received releases signed by all parties to the transaction authorizing disposition of the Deposit, or (b) hold the Deposit until such time as one of the parties to the transaction files suit and the court in which such suit is filed orders disbursement of the Deposit, or (c) deliver such Deposit into a court of competent jurisdiction by filing an Interpleader Action. (iii) In the event of any litigation between Owners and City concerning the Deposit, Escrow Agent's sole responsibility may be satisfied, at Escrow Agent's option, by delivering the Deposit into the court in which such litigation is pending, and City and Owner agree that upon deliverance of such Deposit into court, neither City nor Owner shall have any further right, claim, demand, or action against the Escrow Agent. (iv) In the event any dispute arises between Owner and City resulting in the Escrow Agent being made a party to any litigation, Owner and City, jointly and severally, shall indemnify the Escrow Agent for all costs, reasonable attorneys' fees and legal expenses incurred by the Escrow Agent as a result thereof; provided that such litigation does not result in a judgment against the Escrow Agent for acting improperly under this Agreement.

Β. Purchase Money Financing. Owner shall finance the balance of the Settlement Amount, Five Million Six Hundred Thousand Dollars (\$5,600,000.00), for seven (7) years, at Five and nine-tenths Percent (5.9%) interest (Nine Percent (9%)) interest during any period of default), with City making monthly installment payments of principal and interest in the amount of \$81,539.71 each, based upon a seven (7) year amortization schedule (See Loan Amortization Schedule Attached hereto as Exhibit B-1). The first monthly installment payment will be due on February 4, 2022, and subsequent installment payments will be due on the fourth day of each month thereafter until the principal balance and outstanding interest is reduced to zero. All payments shall be made by direct ACH deposit to an account or accounts designated by Owners. Late payments will be subject to a five percent (5%) late payment charge. Prepayment of the promissory note, in whole or in part, will be permitted without fee or penalty. The aforesaid debt and the terms of repayment shall be evidenced by City's promissory note ("Promissory Note") in the form attached hereto as Exhibit B-2 and timely repayment of the Promissory Note shall be secured by an irrevocable, standby, sight-draft letter of credit, to be issued by an FDIC insured bank in a form mutually acceptable to Owner and City containing the terms required herein, in the face amount of Five Million Six Hundred Thousand Dollars (\$5,600,000.00; the "Letter of Credit Amount"), naming Owners as beneficiaries, to be issued by PNC Bank, National Association, permitting multiple and partial draws thereon, and otherwise in form reasonably acceptable to Owner and City. City shall cause the Letter of Credit to be continuously maintained in effect (whether through replacement, renewal or extension) until the Promissory Note is repaid in full. If the Letter of Credit held by Owner expires earlier than when the Promissory Note is repaid in full (whether by reason of a stated expiration date or a notice of termination or non-renewal given by the issuing bank), City shall deliver a new Letter of Credit or

certificate of renewal or extension (a "Renewal or Replacement LC") to Owner not later than thirty (30) days prior to the expiration date of the Letter of Credit then held by Owner; provided, however, that the Letter of Credit Amount may be reduced to the then outstanding principal balance of the Promissory Note. In addition, if at any time before the Promissory Note is repaid in full, Owner determines, in the exercise of reasonable business judgment, that the financial condition of the issuer of the then current Letter of Credit is such that Owner's ability to draw upon the Letter of Credit is, or in the future may become, impaired, restricted, refused or otherwise affected, then the City shall, within ten (10) Business Days of Owner's written demand to the City, obtain a Renewal or Replacement LC in substitution of the then current Letter of Credit from an issuing bank reasonably acceptable to Owner in Owner's reasonable discretion. Any Renewal or Replacement LC shall comply with all of the provisions of this Section, shall be irrevocable, transferable and shall remain in effect (or be automatically renewable) until the Promissory Note is repaid in full, upon the same terms as the expiring Letter of Credit or such other terms as may be acceptable to Owner in its sole discretion.

C. <u>Balance</u>. Subject to the City's election described in Subsection 3.E. below, City shall deliver \$6,600,000 to Owners at the Final Closing (as defined in Section 8 below), and instruct the Title Company to disburse the remaining Deposit (i.e., the amount remaining in escrow after the Interim Closing on Perdue School) (plus all interest accrued thereon) to Owners at the Final Closing, for a total cash payment of immediately available funds at closing of \$13,000,000.

D. Interim Closing On Perdue School. Notwithstanding anything herein to the contrary, the parties will close on taking title to the Perdue School not later than November 16, 2020 (the "Interim Closing"). At the Interim Closing on the Perdue School, the City shall instruct Escrow Agent to release so much of the Deposit as is necessary to cover the allocated portion of the Settlement Amount attributable to the Perdue School (i.e., \$600,000.00, as per Section 10.F below), provided all proration and adjustment terms provided in this Agreement shall apply, to the extent applicable, to the Interim Closing on the Perdue School, and the remaining portion of the Deposit in escrow after the Interim Closing on the Perdue School shall be applied as otherwise provided in this Agreement.

E. <u>Election to Forego Purchase Money Financing</u>. Notwithstanding anything to the contrary contained in Subsection 3.B. above, the City, at the Final Closing, may elect to forego the purchase money financing described therein and pay the Settlement Amount (with a credit for funds advanced at the Interim Closing) in immediately available funds at Closing.

4. <u>Evidence of Title</u>. As evidence of Title to the Subject Premises, Owners have delivered to City a Commitment or Commitments for an A.L.T.A. fee owner's policy of title insurance, in the amount of \$______ (TBD) (the "Commitment"), which Commitment was issued by the Title Company. City may, at the time of the Final Closing, order a Title Insurance Policy from the Title Company pursuant to said Commitment. The cost of said Title Insurance Policy, shall be paid for by City and the cost of any title endorsements to be issued in connection with the Owner's Policy, shall be paid for by City. 5. <u>Possession</u>. Exclusive possession of the Subject Premises shall be delivered to City at the time of the Final Closing, subject only to the rights of the tenant under the State Lease with respect to Ottawa Tower I, and subject to the City's receipt on or before the Final Closing of an estoppel certificate executed by the tenant under the State Lease in the form of <u>Exhibit G</u> attached hereto, or other form reasonably acceptable to City.

6. <u>Representations, Warranties and Covenants.</u>

A. The party executing this Agreement on behalf of each Owner has the full power and authority to enter into and perform this Agreement on behalf of such Owner and the person executing this Agreement has been duly authorized to do so on behalf of Owner.

B. Owners represent and warrant that there are no contracts or other agreements of any kind or nature whatsoever, written or oral, express or implied, with respect to the Subject Premises, other than those disclosed in the Schedule of Service Contracts attached hereto as **Exhibit D**.

C. The rent roll attached hereto as <u>**Exhibit** F</u> is true, correct and genuine in all material respects. Except as disclosed in the rent roll, there are no rental concessions or side agreements, oral or written, with any tenants affecting the amount of rent to be paid under or the length of the term of any such lease and no tenants have paid rental more than thirty (30) days in advance.

D. Owner is not obligated to pay any deferred leasing commissions or any commissions for renewals of existing leases by tenants now in possession or for any tenants under any new leases executed from or after the Effective Date to the Final Closing. There has been no "rent strike" or other tenant organized protest of rents or conditions in the Subject Premises.

E. Owner shall provide clean, legible copies of any existing lease(s) upon execution of this Agreement and shall not alter or amend any tenant lease, allow any assignment or subletting thereof, or enter into any new leases or rental arrangements of any kind, except in the ordinary course of business and consistent with past practices, without City's prior written consent, in each such instance.

F. No Owner is a "foreign person" as defined in 1445(f)(3) of the Internal Revenue Code; each Owner shall so certify at the Interim Closing and/or the Final Closing, as the case may be.

G. City acknowledges and agrees that all environmental assessments and other third party reports, materials, data and other information prepared by others for any Owner or for any other person, and delivered by any Owner to City or otherwise made available to City for inspection in connection with this transaction, are provided to City as a courtesy and convenience only and Owner expressly disclaims all representations and warranties of every kind concerning such third party reports. Any reliance on or use of such materials, data or information by City or any other person shall be at the sole risk of City or such other person, and further, City acknowledges and agrees that such reliance may be expressly prohibited by the preparer thereof.

City represents and warrants to Owners, that except as may be H. expressly provided in this Agreement or in the closing documents to be executed and/or delivered at the Interim Closing and/or the Final Closing, as the case may be, Owners make and have made no representations or warranties whatsoever, and expressly deny and disclaim all representations and warranties whatsoever with regard to the condition of the Property, and City acknowledges and agrees that the City is purchasing the Subject Premises "AS IS" "WHERE IS" and "WITH ALL FAULTS" and without representation or warranty of any kind or nature whatsoever other than as may be specifically set forth in this Agreement or in the documents executed at the Interim Closing and/or the Final Closing, as the case may be. City expressly waives all right to commence, join, prosecute or otherwise participate as a plaintiff against Owner or any principal, agent or employee of Owner, in any action or proceeding under authority of any environmental statute, law or regulation, including, but not limited to, the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 U.S.C. §9601, et. seq.), the Resource Conservation and Recovery Act, as amended (49 U.S.C. §6901, et. seq.), the Toxic Substances Control Act, as amended (15 U.S.C. §2601, et. seq.), the Michigan Hazardous Waste Management Act, as amended (MCLA § 299.501 et. seq.), Part 201 of the Michigan Natural Resources and Environmental Protection Act, as amended (MCLA 324.20101, et. seq.), and every other federal, state, and local law, statute, regulation, rule decisional precedent, order or otherwise, the actual, effective or intended purpose or unintended effect of which is the protection or remediation of the environment; provided, however, nothing herein shall be deemed a waiver of City's rights to commence, join, prosecute or otherwise participate in any such action against Owner or any principal, agent or employee of Owner to the extent arising out of any actions or omissions of Owner. CITY ACKNOWLEDGES AND AGREES THAT, EXCEPT AS MAY BE EXPRESSLY SET FORTH IN THIS AGREEMENT OR IN THE CLOSING DOCUMENTS TO BE EXECUTED AND/OR DELIVERED AT THE INTERIM CLOSING AND/OR THE FINAL CLOSING, AS THE CASE MAY BE, NEITHER OWNER NOR ITS BROKERS, AGENTS, EMPLOYEES, CONTRACTORS OR REPRESENTATIVES HAVE MADE ANY REPRESENTATIONS, WARRANTIES, PROMISES, COVENANTS, AGREEMENTS OR GUARANTEES OF ANY KIND OR CHARACTER WHATSOEVER, WHETHER EXPRESS OR IMPLIED, ORAL OR WRITTEN, PAST, PRESENT OR FUTURE, OF, AS TO, CONCERNING OR WITH RESPECT TO (I) THE NATURE, OUALITY OR CONDITION OF THE PROPERTY. INCLUDING WITHOUT LIMITATION THE WATER, SOIL AND GEOLOGY, (II) THE INCOME WHICH MAY BE DERIVED FROM THE PROPERTY, (III) THE COMPLIANCE OF OR BY THE PROPERTY OF ITS OPERATION WITH ANY LAWS, RULES, ORDINANCES OR REGULATIONS OF ANY APPLICABLE GOVERNMENTAL AUTHORITY OR BODY, (IV) THE HABITABILITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OF THE PROPERTY, OR (V) ANY OTHER MATTER WITH RESPECT TO OR AFFECTING THE PROPERTY. If at any time City determines that any of the representations and warranties set forth above are incorrect or untrue or in the event that that Owner fails to perform any of the covenants contained in this Agreement, then, in such event, and notwithstanding anything contained herein to the contrary, City shall have the right to

terminate this Agreement upon written notice to Owner in which event the entire Deposit shall be returned to City in addition to any other rights and remedies available to City as provided in this Agreement.

No conditions or contingencies. The obligation of City to close on the 7. transaction contemplated herein shall be subject to no conditions or contingencies, save for Owners performing their obligations under this Agreement.

Closing. Except as permitted in Section 3.D above with respect to the 8. Perdue School, and subject to the Purchaser's right to extend the day of Final Closing, as set forth in Section 14 below, City and Owners shall close this transaction ("Final Closing") on January 4, 2021. The Final Closing shall take place via escrow or at the office of the Title Company or such other place as the parties may mutually agree. At the Final Closing, the following documents, in such form and content as is reasonably satisfactory to the parties, shall be executed by Owner and delivered to City:

A Warranty Deed (statutory form) from North Bay to City, for A. Ottawa Tower I.

A Warranty Deed (statutory form) from Ottawa to City, for Ottawa B. Tower II.

A Warranty Deed (statutory form) from PIP to City, for the Perdue C. School.

A Real Estate Transfer Tax Valuation Affidavit with respect to D. each deed hereinabove required to transfer title, so that the consideration paid for this transaction is not made a matter of public record.

An Assignment of the State Lease from North Bay to City, and a E. separate Assignment of any new leases, wherein City shall assume all obligations of Owner thereunder from and after Closing. Owner shall provide the City with legible copies of any new leases within 3 business days of its receipt of fully executed copies of same.

An Assignment of Service Contracts from North Bay and Ottawa F. to City, wherein City shall assume all obligations of Owners thereunder from and after Closing.

A Settlement Statement or Settlement Statements detailing the G. items of proration and adjustment of the Settlement Amount as herein provided.

> H. A Non-Foreign Person Affidavit from each of the Owners.

I. If the City does not elect to pay the entire Settlement Amount in immediately available funds at Closing in accordance with Subsection 3.E. above, the Promissory Note in the form attached hereto as Exhibit B-2, and delivery to Seller of the Letter of Credit described in Section 3.B above as security therefor.

J. Omitted.

K. A <u>Removal of All City Conditions</u> executed by the City in the form attached hereto as Exhibit E.

L. At the City's request, a <u>Property Transition Services Agreement</u> as described in Section 9 below.

M. Such other documents as the Title Company or Escrow Agent may reasonably request.

9. <u>Transition Services</u>. To ease property management transition, the City may retain Michael Stephens or an entity controlled by him to continue property management services for up to six (6) months after closing, for \$5,000.00 per week, plus actual expenses.

10. <u>Closing Adjustments</u>. The following shall be apportioned against sums due Owner at the Interim Closing and/or the Final Closing, as the case may be:

A. All real and personal property taxes and current installments of any assessments (general or special) which have become a lien on the Subject Premises, all charges for improvements or services already made to or for the benefit of the Subject Premises, and all current installments of any assessments (general or special) arising out of or in connection with any assessment district created or confirmed prior to the date of the applicable closing shall be paid by Owners at or before such closing. Current real property and personal property taxes and current installments of any assessments shall be prorated as though paid in advance on the due date basis of the taxing authority on the basis of a three hundred sixty-five (365) day year; Owners being responsible for taxes thereafter.

B. Owners shall be responsible for payment of all operating expenses related to the Subject Premises which shall be paid in full prior to the applicable closing and Owners shall provide City with reasonable evidence that all such operating expenses including all outstanding bills of utility companies and service providers have been paid in full through the date of the applicable closing.

C. The City shall pay all state, county, city and other real estate conveyance, stamp and similar taxes and any other transfer taxes due upon the applicable closing in accordance with the real estate values ascribed in Subsection 10.F. below, which are required to be paid upon recording of the Warranty Deeds.

D. City shall pay any escrow fees/closing fees charged by the Escrow Agent, and City shall pay to record the Warranty Deeds.

E. Rent under the State Lease and for any new lease entered into by Owners after the Effective Date, for the month in which Closing occurs shall be prorated, with City being credited for rent on the day of the applicable closing. F. City and Owner shall allocate the Settlement Amount at Closing as follows: (i) to the Perdue School: \$600,000.00; (ii) to Ottawa Tower 1, \$9,300,000 for the property and \$5,452,000 additional consideration for waiver by North Bay of existing legal claims against the City for alleged breach of the Settlement Agreement by the City; (iii) to Ottawa Tower II: \$9,299,000 for the property and \$1,000 additional consideration for waiver by Ottawa of existing legal claims against the City for alleged breach of the Settlement Agreement by the City: Settlement Agreement by the City.

11. Effect on Settlement Agreement. The Settlement Agreement shall, in all respects, continue in full force and effect until the Settlement Amount, and all interest and any other charges due on account of the Promissory Note and Mortgage, are paid in full ("Full Payment"); provided, however, that the City's remaining monetary obligations set forth at Section 3.1.2 under the Settlement Agreement shall be deemed merged into this Agreement and no longer due and payable separately. Upon Full Payment, the terms of the Settlement Agreement shall be deemed to be complete.

12. <u>Casualty</u>. Until the day of the applicable closing and actual exchange of legal title for the consideration to be paid hereunder, all risk of loss with respect to the Subject Premises shall be borne by the applicable Owner. In the event of destruction or material damage (defined below) to the Subject Premises prior to the date of the applicable closing, City shall, at its option, have the right to (i) take the proceeds of the insurance, requiring Owner to pay the deductible amounts payable with respect to Owner's casualty insurance and proceed and go forward with the transaction, or (ii) terminate this Agreement and provided that City is not in default of this Agreement, City shall thereupon receive a refund of the Deposit and no party shall have any further rights or obligations hereunder except for representations, warranties and indemnities stated herein to survive this Agreement. For purposes of this Section, material damage shall be deemed to mean damage not caused by the intentional act or negligence of City and that, in the estimation of Owner's architect or independent insurance adjuster, would cost in excess of \$1,000,000 to repair.

13. <u>Condemnation</u>. In the event that notice of any action, suit or proceeding shall be given prior to the Closing Date for the purpose of condemning any part of the Subject Premises, the parties shall, nevertheless proceed to closing, and any proceeds of such condemnation shall be assigned and belong to City.

14. <u>Deposit As Liquidated Damages/Extension of Closing</u>. The Deposit shall be held by Escrow Agent and applied against cash due at Closing when the transaction is consummated. The City has disclosed to the Owners and the Owners acknowledge that the City intends to enter into a simultaneous transaction whereby it intends to sell a portion of the Subject Premises at or immediately after the Final Closing to Dearborn Capital Partners, LLC, pursuant to the terms of a separate purchase agreement dated November ____, 2020 between the City as seller and Dearborn Capital Partners, LLC as purchaser. The parties acknowledge that City's ability to Close this transaction by January 4, 2021 is dependent upon: (a) the City's receipt, on or before the Final Closing, of an estoppel certificate executed by the tenant under the State Lease in the form of <u>**Exhibit** G</u> attached hereto, or other form reasonably acceptable to City;

(b) performance by Dearborn Capital Partners, LLC of its obligations under the Dearborn Capital Purchase Agreement; and

(c) that all necessary diligence on behalf of City and Dearborn Capital Partners, LLC is not frustrated by the effect or imposition of any federal or state governmental mandate, order or rule arising out of the ongoing COVID 19 pandemic.

Therefore, if any of the above contingencies (a), (b) or (c) are not reasonably satisfied at the time of Closing (i.e., by January 4, 2021), City may exercise, by giving written notice of exercise to Owners, an extension of the date of Closing. The City may extend the date of Closing on two consecutive occasions, each for a period of fifteen (15) days, provided the City must give written notice of exercise of right to extend the date of Closing to Owner, prior to the date of Closing, setting forth in reasonable detail the basis of the failed contingency and the status of its satisfaction and pay directly to North Bay and Ottawa the sum of \$25,000 as an extension fee; for avoidance of doubt, such extension fees will be <u>non</u>-refundable and <u>not</u> applicable to the Settlement Amount.

In the event City fails to consummate the purchase of the Subject Premises on the Final Closing Date, as may be extended by the preceding paragraph, regardless of whether or not contingencies 14(a), (b) and (c) are satisfied, Owner shall be immediately entitled to the amounts remaining in the Deposit escrow as liquidated damages as its sole and exclusive remedy for City's default under this Agreement; provided, however, the balance of the Deposit so retained shall act as a credit against any order, judgment, or other subsequent award in favor of Owner and arising out of City's obligations under the November 2018 Settlement Agreement, which shall continue and be unaffected. In the event that Owners fail to consummate the purchase of the Subject Premises on the Closing Date in default of this Agreement, City shall be entitled to terminate this Agreement, in which event the Deposit shall be refunded to City or City may maintain an action for specific performance against Owners, both as City's sole and exclusive remedies. In the event that any action is brought to enforce the terms and conditions of this Agreement, the non-prevailing party in such action shall be responsible for payment of all reasonable attorneys' fees, court costs and legal expenses incurred by the prevailing party.

15. <u>Commissions</u>. Owner has disclosed and confirms that Robert Pliska and/or SVN Property Investment Advisors, LLC are the only brokers known to Owner that may assert a claim against the real property transaction contemplated in this agreement ("Seller's Brokers"). Seller shall pay Seller's Brokers a fee of up to \$150,000.00 upon Final Closing and provide to the City a Release of Claims to any further commissions in connections with this transaction, executed by Seller's Brokers.

16. <u>Governing Law</u>. This Agreement shall be governed by Michigan law.

17. <u>Binding Effect</u>. This Agreement shall bind the parties hereto, their respective successors and assigns. City may not assign its interest hereunder to a third party unless City elects to pay the entire Settlement Amount in immediately available funds at closing.

18. Notices. Any notices, demands or requests required or permitted to be given hereunder must be in writing and shall be deemed to be given (i) one (1) business day after delivery to FedEx or similar overnight service for next business day delivery, or (ii) three (3) business days after deposit in the U.S. mail postage prepaid, certified mail, return receipt requested or (iii) when sent by facsimile or electronic (e-mail) transmission during normal business hours (i.e., 8:00 a.m. to 6:00 p.m., Monday through Friday), if such transmission is immediately followed by any of the other methods for giving notice. In all cases notices shall be addressed to the parties at their respective addresses as follows:

If to Owner:

Charles Stephens Stephens Properties, Inc. 715 Southpoint Blvd., Suite B Petaluma, CA 94954-6836 Fax: +1 (707) 778-0512 Email: cstephens@northbayco.com

With a Copy to:

Steven D. Sallen, Esq. MADDIN, HAUSER, ROTH & HELLER, P.C. 28400 Northwestern Highway Second Floor - Essex Centre Southfield, Michigan 48034 Fax (248) 359-6161 Email: ssallen@maddinhauser.com

If to City:

City on Pontiac Hon. Deirdre Waterman 47450 Woodward Avenue Pontiac, Michigan 48342 Telephone: E-Mail: dwaterman@pontiac.mi.us

With a Copy to:

03331478 v6 13776.0026 19. Tax Deferred Exchange ($\S1031$). In the event, prior to closing, either party shall desire to restructure this transaction as a part of a tax deferred exchange, pursuant to $\S1031$ of the Internal Revenue Code, then the parties, as an accommodation to each other, shall enter into and execute any such amendatory documentation as either party may reasonably request; provided however, that the non-exchanging party shall not incur any additional cost, expense, risk or potential liability whatsoever on account thereof.

20. <u>Time for Performance</u>. In the event the last date for performance of any obligation or for giving any notice hereunder falls on a Saturday, Sunday or legal holiday of the state wherein the Real Estate is located, then the time of such period shall be extended to the next day which is not a Saturday, Sunday or legal holiday in such state. Time shall be of the essence for purposes of this transaction.

21. <u>Counterparts; Electronic Signatures</u>. This Agreement may be executed in one or more counterpart copies, all of which together shall constitute and be deemed an original, but all of which together shall constitute one and the same instrument binding on all parties. This Agreement may be executed in telecopy (faxed) copies and electronic (e-mail) copies and facsimile and electronic signatures shall be binding upon the parties.

SIGNATURES ON NEXT PAGE BALANCE OF THIS PAGE IS BLANK IN WITNESS WHEREOF, the City has executed this Agreement on the date signed by City shown below and Owner has accepted same on the date signed by Owner shown below.

City:

CITY OF PONTIAC,

| Ву: | |
|----------------------|--------|
| Its: | |
| Date signed by City: | , 2020 |

Owners:

As to Ottawa Tower I: NORTH BAY DRYWALL, INC. PROFIT SHARING PLAN & TRUST

By:

Name: Charles R. Stephens Title: Authorized Trustee

As to Ottawa Tower II: OTTAWA TOWER II, L.L.C.

By: Name: Charles R. Stephens Title: Authorized Manager

As to Perdue School: PONTIAC INVESTMENT PROPERTIES, LLC

By: Name: Charles R. Stephens Title: Authorized Manager

Date signed by Owners: , 2020

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LIST OF EXHIBITS:

| EXHIBIT A-1 | Legal Description of Ottawa Tower I |
|-------------|---|
| EXHIBIT A-2 | Legal Description of Ottawa Tower II |
| EXHIBIT A-3 | Legal Description of Perdue School |
| EXHIBIT B-1 | Loan Amortization Schedule |
| EXHIBIT B-2 | Promissory Note |
| EXHIBIT C | Omitted |
| EXHIBIT D | Schedule of Service Contracts |
| EXHIBIT E | Removal of All City Conditions |
| EXHIBIT F | Rent Roll |
| EXHIBIT G | State Lease Tenant Estoppel Certificate |
| | |

EXHIBIT A-1

LEGAL DESCRIPTION OF SUBJECT PREMISES

"Ottawa Tower I" or "Woodward Parcel", being Tax Parcel 14-32-226-020:

All or parts of the following Lots and parcels in the City of Pontiac, Oakland County, Michigan: Lot numbers 5, 6, 7, 8, 10 and 11, ASSESSOR'S PLAT NO. 65, as recorded in Liber 1A on Page 65 of Plats, Oakland County Records and Lot numbers 31 through 39, inclusive, ASSESSOR'S PLAT NO. 114, as recorded in Liber 53 on Page 9 of Plats, Oakland County Records, and part of Lot 7 of SUBDIVISION OF OUTLOTS 18, 22 AND 23 in the Southeast 1/4 of Section 29, Town 3 North, Range 10 East, City of Pontiac, Oakland County, Michigan, as recorded in Liber 1 on Page 3 of Plats, Oakland County Records, (shown as Detroit Grand Haven & Milwaukee Railroad, excepted from Assessors Plat No. 114), also vacated Dawson Alley, all the aforementioned being more particularly described as follows: Beginning at a point located Northerly 79.00 feet along the Easterly Right of Way line of Saginaw Street and South 75 degrees 25 minutes 42 seconds West 249.58 feet along the Northerly Right of Way line of proposed Judson Street from the Northwest corner of Lot 16 of Assessor's Plat No. 130, as recorded in Liber 54A of Plats on Page 71, Oakland County Records; thence South 75 degrees 25 minutes 42 seconds West 108.89 feet, along the Northerly Right of Way line of proposed Judson Street; thence North 31 degrees 27 minutes 19 seconds West 451.91 feet along the Easterly Right of Way line of West Wide Track to a point on the South Right of Way line of revised Orchard Lake Avenue; thence along the said Orchard Lake Right of Way line North 88 degrees 47 minutes 56 seconds East 25.00 feet and North 75 degrees 47 minutes 56 seconds East 173.34 feet to the beginning of a curve, along the arc of said curve to the right 51.05 feet (Delta = 13 degrees 00 minutes 00 seconds, Radius = 225.00 feet, Chord bearing and distance North 82 degrees 17 minutes 56 seconds East 50.94 feet) and North 88 degrees 47 minutes 56 seconds East, 48.06 feet; thence South 14 degrees 32 minutes 05 seconds East, 66.56 feet; thence South 75 degrees 27 minutes 55 seconds West, 54.58 feet; thence South 14 degrees 32 minutes 05 seconds East, 341.81 feet to the point of beginning, known as Parcel 'F'. This description being parts of Urban Renewal Project Area R-44 and Urban Renewal Project Area R-20. ALSO described as: Assessors Plat No. 65, Sections 29 and 32, Town 3 North, Range 10 East, City of Pontiac, Oakland County, Michigan, Part of Lots 5 through 8 inclusive, Part of Lots 10 and 11, ALSO Part of vacated Dawson Alley, ALSO part of Lots 31 through 39, inclusive, of ASSESSORS PLAT NO. 114, ALSO Part of Lot 7 of Subdivision of Outlots 18, 22 and 23 in Southeast 1/4 of Section 29, ALSO Part of Northeast 1/4 of Section 32 adjacent to Lot 5 of Assessor's Plat No. 65, all described as: Beginning at point distant North 14 degrees 22 minutes 45 seconds West 79.00 feet and South 75 degrees 25 minutes 42 seconds West 249.58 feet from Northwest corner of Lot 16 of Assessors Plat No. 130; thence South 75 degrees 25 minutes 42 seconds West 108.89 feet; thence North 31 degrees 27 minutes 19 seconds West 451,91 feet; thence North 88 degrees 47 minutes 56 seconds East 25.00 feet; thence North 75 degrees 47 minutes 56 seconds East 173.34 feet; thence along curve to right, Radius 225.00 feet, Chord bears North 82 degrees 17 minutes 56 seconds East 50.94 feet, Distance of 51.05 feet, thence North 88 degrees 47 minutes 56 seconds East 48.06 feet; thence South 14 degrees 32 minutes 05 seconds East 66.56 feet; thence South 75 degrees 27 minutes 55 seconds West 54.58 feet; thence South 14 degrees 32 minutes 05 seconds East 341.81 feet to beginning.

Grassy Lot" aka "Vacant Lot", being Tax Parcel 14-32-226-021:

Part of Lots 4, 8, 9, 10 and 11, including part of vacated Dawson Alley, of ASSESSOR'S PLAT NO. 65, according to the plat thereof as recorded in Liber 1 of Assessor's Plats, page 65, Oakland County Records, all described as: Commencing at the Northwest corner of Lot 16, of ASSESSORS PLAT NO. 130 A REPLAT OF ASSESSOR'S PLAT NO. 64, CRAWFORD'S ADDITION AND SUBDIVISION OF OUTLOT 6, according to the plat thereof as recorded in Liber 54A of Plats, page 71, Oakland County Records; thence Northerly along the Easterly right-of-way line of Saginaw Street 79.00 feet to a point on the Northerly right-of-way line of proposed Judson Street; thence South 75 degrees 25 minutes 42 seconds West, 96.55 feet to the Point of Beginning at the intersection of the Northerly right-of-way line of proposed Judson Street (79 feet wide) and the Westerly right-of-way line of Saginaw Street; thence continuing South 75 degrees 25 minutes 42 seconds West, 153.03 feet to a point; thence North 14 degrees 32 minutes 05 seconds West, 144.81 feet to a point; thence North 75 degrees 27 minutes 55 seconds East, 153.93 feet to a point on the Westerly right-of-way line of Saginaw Street; thence South 14 degrees 10 minutes 39 seconds East, 144.72 feet along said right-of-way line to the Point of Beginning.

EXHIBIT A-2

"Ottawa Tower II" aka "Judson Parcel", being Tax Parcel 14-32-227-002:

All or parts of Lots 1 through 8, both inclusive, 14, 15 and part of vacated Auburn Avenue, ASSESSOR'S PLAT NO. 130 A REPLAT OF ASSESSOR'S PLAT NO. 64, CRAWFORD'S ADDITION, AND SUBDIVISION OF OUTLOT NO. 6 IN THE N.E. 1/4 SEC. 32, according to the plat thereof as recorded in Liber 54A of Plats, page 71, Oakland County Records, described as: Beginning at a point located Northerly 79.00 feet along the Easterly right of way line of Saginaw Street from the Northwest corner of Lot 16 of said Assessor's Plat No. 130, said Point of Beginning also being on the North right of way line of new Judson Street; thence North 14 degrees 30 minutes 01 seconds West, 144.67 feet; thence North 75 degrees 27 minutes 55 seconds East, 128.00 feet; thence North 14 degrees 32 minutes 05 seconds West, 2.42 feet; thence North 75 degrees 27 minutes 55 seconds East, 64.00 feet; thence South 14 degrees 32 minutes 05 seconds East, 2.42 feet; thence North 75 degrees 27 minutes 55 seconds East, 124.91 feet; thence South 14 degrees 32 minutes 05 seconds East, 181.79 feet to a point on the Northerly right of way line of Judson Street; thence along said Judson Street right of way line, North 85 degrees 36 minutes 10 seconds West, 6.48 feet to the beginning of a curve; thence along a curve to the left 214.75 feet, said curve having a radius of 648.70 feet, delta of 18 degrees 58 minutes 04 seconds, chord bearing and distance of South 84 degrees 54 minutes 44 seconds West, 213.77 feet; thence South 75 degrees 25 minutes 42 seconds West, 100.00 feet to the Point of Beginning.

Together with the right to the use of the following land in accordance with a License Agreement as granted by Pontiac City Commission meeting December 4, 1979, Resolution No. 738 to Downtown Pontiac Development Company, recorded in Liber 7788, Page 142, as more clearly described, limited and defined as; A parcel of land being part of the Saginaw Street right of way adjacent to Lots 1, 2, 3 and 4 of Assessor's Plat No. 130, as recorded in Liber 54A, Page 71, Oakland County Records, more particularly described as follows: Beginning at a point located Northerly 79.00 feet along the Easterly right of way line of Saginaw Street from the Northwest comer of Lot No. 16 of Assessor's Plat No. 130, in the Northeast ¼ of Section 32, City of Pontiac, Oakland County, Michigan, said point of beginning also being a point on the North right of way line of new Judson Street; thence North 14 degrees 30 minutes 01 seconds West 144.67 feet; thence South 75 degrees 27 minutes 55 seconds West 15.09 feet to a point; thence South 14 degrees 32 minutes 05 seconds East 144.68 feet to a point; thence North 75 degrees 25 minutes 42 seconds East 15.00 feet to the point of beginning.

EXHIBIT A-3

Legal Description for Perdue School

25 S. Sanford Street, Pontiac, MI 48342 (formerly Perdue School)

Lots 67 through 86, both inclusive, including vacated alley adjacent thereto, of ARDMORE, AN ADDITION TO THE CITY OF PONTIAC, according to the plat thereof as recorded in Liber 9, of Plats, page 10, Oakland County Records, ALSO Lots 197 through 210, both inclusive, and Lots 222 through 226, both inclusive, including portion of vacated Ardmore Street lying adjacent, of MAP OF CITIZEN'S DEVELOPMENT COMPANYS ADDITION TO THE CITY OF PONTIAC, according to the Plat thereof as recorded in Liber 21, of Plats, page 12, Oakland County Records.

Parcel ID: 14-28-455-001

EXHIBIT B-1 LOAN AMORTIZATION SCHEDULE

10/30/2020 1:45 PM

Monthly 5.900%

Cash Flow Data - Loans and Payments

Stevens / 13776-003A

Compounding Period:

Nominal Annual Rate:

| Event | Date | Amount N | umber | Period | End Date |
|-----------|------------|--------------|-------|---------|------------|
| 1 Loan | 01/04/2021 | 5,600,000.00 | 1 | | |
| 2 Payment | 02/04/2021 | 81,539.71 | 84 | Monthly | 01/04/2028 |

TValue Amortization Schedule - Normal, 365 Day Year

| ivalue | | n Schedule - Normal, | | | |
|--------|------------|----------------------|------------|------------|--------------|
| | Date | Payment | Interest | Principal | Balance |
| Loan | 01/04/2021 | | | | 5,600,000.00 |
| 1 | 02/04/2021 | 81,539.71 | 27,533.33 | 54,006.38 | 5,545,993.62 |
| 2 | 03/04/2021 | 81,539.71 | 27,267.80 | 54,271.91 | 5,491,721.71 |
| 3 | 04/04/2021 | 81,539.71 | 27,000.97 | 54,538.74 | 5,437,182.97 |
| 4 | 05/04/2021 | 81,539.71 | 26,732.82 | 54,806.89 | 5,382,376.08 |
| 5 | 06/04/2021 | 81,539.71 | 26,463.35 | 55,076.36 | 5,327,299.72 |
| 6 | 07/04/2021 | 81,539.71 | 26,192.56 | 55,347.15 | 5,271,952.57 |
| 7 | 08/04/2021 | 81,539.71 | 25,920.43 | 55,619.28 | 5,216,333.29 |
| 8 | 09/04/2021 | 81,539.71 | 25,646.97 | 55,892.74 | 5,160,440.55 |
| 9 | 10/04/2021 | 81,539.71 | 25,372.17 | 56,167.54 | 5,104,273.01 |
| 10 | 11/04/2021 | 81,539.71 | 25,096.01 | 56,443.70 | 5,047,829.31 |
| 11 | 12/04/2021 | 81,539.71 | 24,818.49 | 56,721.22 | 4,991,108.09 |
| 2021 | Fotals | 896,936.81 | 288,044.90 | 608,891.91 | |
| | | | | | |
| 12 | 01/04/2022 | 81,539.71 | 24,539.61 | 57,000.10 | 4,934,107.99 |
| 13 | 02/04/2022 | 81,539.71 | 24,259.36 | 57,280.35 | 4,876,827.64 |
| 14 | 03/04/2022 | 81,539.71 | 23,977.74 | 57,561.97 | 4,819,265.67 |
| 15 | 04/04/2022 | 81,539.71 | 23,694.72 | 57,844.99 | 4,761,420.68 |
| 16 | 05/04/2022 | 81,539.71 | 23,410.32 | 58,129.39 | 4,703,291.29 |
| 17 | 06/04/2022 | 81,539.71 | 23,124.52 | 58,415.19 | 4,644,876.10 |
| 18 | 07/04/2022 | 81,539.71 | 22,837.31 | 58,702.40 | 4,586,173.70 |
| 19 | 08/04/2022 | 81,539.71 | 22,548.69 | 58,991.02 | 4,527,182.68 |
| 20 | 09/04/2022 | 81,539.71 | 22,258.65 | 59,281.06 | 4,467,901.62 |
| 21 | 10/04/2022 | 81,539.71 | 21,967.18 | 59,572.53 | 4,408,329.09 |
| 22 | 11/04/2022 | 81,539.71 | 21,674.28 | 59,865.43 | 4,348,463.66 |
| 23 | 12/04/2022 | 81,539.71 | 21,379.95 | 60,159.76 | 4,288,303.90 |
| 2022 | Totals | 978,476.52 | 275,672.33 | 702,804.19 | |
| 24 | 01/04/2023 | 81,539.71 | 21,084.16 | 60,455.55 | 4,227,848.35 |

Page 1 of 3

Stevens / 13776-003A

| 2000 | Date | Payment | Interest | Principal | Balance |
|----------|--------------------------|------------------------|-----------------------|------------------------|------------------------------|
| 25 | 02/04/2023 | 81,539.71 | 20,786.92 | 60,752.79 | 4,167,095.56 |
| 26 | 03/04/2023 | 81,539.71 | 20,488.22 | 61,051.49 | 4,106,044.07 |
| 27 | 04/04/2023 | 81,539.71 | 20,188.05 | 61,351.66 | 4,044,692.41 |
| 28 | 05/04/2023 | 81,539.71 | 19,886,40 | 61,653.31 | 3,983,039.10 |
| 29 | 06/04/2023 | 81,539.71 | 19,583.28 | 61,956.43 | 3,921,082.67 |
| 30 | 07/04/2023 | 81,539.71 | 19,278.66 | 62,261.05 | 3,858,821.62 |
| 31 | 08/04/2023 | 81,539.71 | 18,972.54 | 62,567.17 | 3,796,254.45 |
| 32 | 09/04/2023 | 81,539.71 | 18,664.92 | 62,874.79 | 3,733,379.66 |
| 33 | 10/04/2023 | 81,539.71 | 18,355.78 | 63,183.93 | 3,670,195.73 |
| 34 | 11/04/2023 | 81,539.71 | 18,045.13 | 63,494.58 | 3,606,701.15 |
| 35 | 12/04/2023 | 81,539.71 | 17,732.95 | 63,806,76 | 3,542,894.39 |
| 2023 T | otals | 978,476.52 | 233,067.01 | 745,409.51 | |
| 36 | 01/04/2024 | 81,539.71 | 17,419.23 | 64,120.48 | 3,478,773.91 |
| 37 | 02/04/2024 | 81,539.71 | 17,103.97 | 64,435.74 | 3,414,338.17 |
| 38 | 03/04/2024 | 81,539.71 | 16,787.16 | 64,752.55 | 3,349,585.62 |
| 39 | 04/04/2024 | 81,539.71 | 16,468.80 | 65,070.91 | 3,284,514.71 |
| 40 | 05/04/2024 | 81,539.71 | 16,148.86 | 65,390.85 | 3,219,123.86 |
| 41 | 06/04/2024 | 81,539.71 | 15,827.36 | 65,712.35 | 3,153,411.51 |
| 42 | 07/04/2024 | 81,539.71 | 15,504.27 | 66,035.44 | 3,087,376.07 |
| 43 | 08/04/2024 | 81,539.71 | 15,179.60 | 66,360.11 | 3,021,015.96 |
| 44 | 09/04/2024 | 81,539.71 | 14,853.33 | 66,686.38 | 2,954,329.58 |
| 45 | 10/04/2024 | 81,539.71 | 14,525.45 | 67,014.26 | 2,887,315.32 |
| 46 | 11/04/2024 | 81,539.71 | 14,195.97 | 67,343.74 | 2,819,971.58 |
| 47 | 12/04/2024 | 81,539.71 | 13,864.86 | 67,674.85 | 2,752,296.73 |
| 2024 1 | Totals | 978,476.52 | 187,878.86 | 790,597.66 | |
| | 5. . | | | | |
| 48 | 01/04/2025 | 81,539.71 | 13,532.13 | 68,007.58 | 2,684,289.15 |
| 49 | 02/04/2025 | 81,539.71 | 13,197.75 | 68,341.96 | 2,615,947.19 |
| 50 | 03/04/2025 | 81,539.71 | 12,861.74 | 68,677.97 | 2,547,269.22 |
| 51 | 04/04/2025 | 81,539.71 | 12,524.07 | 69,015.64 | 2,478,253.58 |
| 52 | 05/04/2025 | 81,539.71 | 12,184.75 | 69,354,96 | 2,408,898.62 |
| 53 | 06/04/2025 | 81,539.71 | 11,843.75 | 69,695.96 | 2,339,202.66 |
| 54 | 07/04/2025 | 81,539.71 | 11,501.08 | 70,038.63 | 2,269,164.03 |
| 55 | 08/04/2025 | 81,539.71 | 11,156.72 | 70,382.99 | 2,198,781.04 |
| 56 | 09/04/2025 | 81,539.71 | 10,810.67 | 70,729.04 | 2,128,052.00 |
| 57 | 10/04/2025 | 81,539.71 | 10,462.92 | 71,076.79 | 2,056,975.21 |
| 58 59 | 11/04/2025 12/04/2025 | 81,539.71 81,539.71 | 10,113.46 9,762.28 | 71,426.25 71,777.43 | 1,985,548.96 1,913,771.53 |
| | - | | | | 1,212,771.22 |
| 2025 | rutais | 978,476.52 | 139,951.32 | 838,525.20 | |
| 60 | 01/04/2026 | 81,539.71 | 9,409.38 | 72,130.33 | 1,841,641.20 |
| 61 | 02/04/2026 | 81,539.71 | 9,054.74 | 72,484.97 | 1,769,156.23 |
| 62 | 03/04/2026 | 81,539.71 | 8,698.35 | 72,841.36 | 1,696,314.87 |
| | | | | | |

Page 2 of 3

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| 63 04/04/2026 81,539.71 8,340.21 73,199.50 64 05/04/2026 81,539.71 7,980.32 73,559.39 65 06/04/2026 81,539.71 7,618.65 73,921.06 66 07/04/2026 81,539.71 7,255.21 74,284.50 67 08/04/2026 81,539.71 6,522.95 75,016.76 69 10/04/2026 81,539.71 6,154.11 75,385.60 70 11/04/2026 81,539.71 5,783.47 75,756.24 71 12/04/2026 81,539.71 5,411.00 76,128.71 2026 Totals 978,476.52 89,118.36 889,358.16 72 01/04/2027 81,539.71 5,036.70 76,503.01 73 02/04/2027 81,539.71 3,902.72 77,636.99 76 05/04/2027 81,539.71 3,521.01 78,018.70 77 06/04/2027 81,539.71 2,364.56 79,175.15 80 09/04/2027 81,539.71 2,751.94 78,787.77 | The bound of the | | | adas el la tentra ten recordence la | an | |
|--|------------------|------------|--------------|-------------------------------------|-------------------------------|--------------|
| 64 05/04/2026 81,539.71 7,980.32 73,559.39 65 06/04/2026 81,539.71 7,618.65 73,921.06 66 07/04/2026 81,539.71 7,255.21 74,284.50 67 08/04/2026 81,539.71 6,589.97 74,649.74 68 09/04/2026 81,539.71 6,522.95 75,016.76 69 10/04/2026 81,539.71 5,783.47 75,756.24 70 11/04/2026 81,539.71 5,036.70 76,503.01 72 01/04/2027 81,539.71 5,036.70 76,503.01 73 02/04/2027 81,539.71 4,660.56 76,879.15 74 03/04/2027 81,539.71 3,902.72 77,636.99 75 04/04/2027 81,539.71 3,902.72 77,636.99 76 05/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 1,975.29 79,564.42 81 10/04/2027 81,539.71 1,975.93 80,3 | | Date | Payment | Interest | Principal | Balance |
| 65 06/04/2026 81,539.71 7,618.65 73,921.06 66 07/04/2026 81,539.71 7,255.21 74,284.50 67 08/04/2026 81,539.71 6,889.97 74,649.74 68 09/04/2026 81,539.71 6,522.95 75,016.76 69 10/04/2026 81,539.71 6,154.11 75,385.60 70 11/04/2026 81,539.71 5,783.47 75,756.24 71 12/04/2026 81,539.71 5,411.00 76,128.71 2026 Totals 978,476.52 89,118.36 889,358.16 72 01/04/2027 81,539.71 5,036.70 76,503.01 73 02/04/2027 81,539.71 3,036.70 76,503.01 73 02/04/2027 81,539.71 3,902.72 77,636.99 76 05/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 1,975.29 79,564.42 | 63 | 04/04/2026 | 81,539.71 | 8,340.21 | 73,199.50 | 1,623,115.37 |
| 6607/04/202681,539.717,255.2174,284.506708/04/202681,539.716,889.9774,649.746809/04/202681,539.716,522.9575,016.766910/04/202681,539.716,154.1175,385.607011/04/202681,539.715,783.4775,756.247112/04/202681,539.715,411.0076,128.712026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.713,902.7277,636.997504/04/202781,539.713,521.0178,018.707706/04/202781,539.712,364.5679,175.158009/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,975.2979,564.428110/04/202781,539.711,975.2979,564.428110/04/202781,539.711,90.9880,348.738312/04/202781,539.7135,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 64 | 05/04/2026 | 81,539.71 | 7,980.32 | 73,559.39 | 1,549,555.98 |
| 6708/04/202681,539.716,889.9774,649.746809/04/202681,539.716,522.9575,016.766910/04/202681,539.716,154.1175,385.607011/04/202681,539.715,783.4775,756.247112/04/202681,539.715,411.0076,128.712026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,975.2979,564.428110/04/202781,539.711,99.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 65 | 06/04/2026 | 81,539.71 | 7,618.65 | 73,921.06 | 1,475,634.92 |
| 68 09/04/2026 81,539.71 6,522.95 75,016.76 69 10/04/2026 81,539.71 6,154.11 75,385.60 70 11/04/2026 81,539.71 5,783.47 75,756.24 71 12/04/2026 81,539.71 5,411.00 76,128.71 2026 Totals 978,476.52 89,118.36 889,358.16 72 01/04/2027 81,539.71 5,036.70 76,503.01 73 02/04/2027 81,539.71 4,660.56 76,879.15 74 03/04/2027 81,539.71 4,282.57 77,257.14 75 04/04/2027 81,539.71 3,902.72 77,636.99 76 05/04/2027 81,539.71 3,137.42 78,402.29 78 07/04/2027 81,539.71 2,751.94 78,777 79 08/04/2027 81,539.71 2,751.94 78,787.77 79 08/04/2027 81,539.71 1,975.29 79,564.42 81 10/04/2027 81,539.71 1,975.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 | 66 | 07/04/2026 | 81,539.71 | 7,255.21 | 74,284.50 | 1,401,350.42 |
| 6910/04/202681,539.716,154.1175,385.607011/04/202681,539.715,783.4775,756.247112/04/202681,539.715,411.0076,128.712026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,975.2979,564.428110/04/202781,539.711,910.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 67 | 08/04/2026 | 81,539.71 | 6,889.97 | 74,649.74 | 1,326,700.68 |
| 7011/04/202681,539.715,783.4775,756.247112/04/202681,539.715,411.0076,128.712026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,975.2979,564.428110/04/202781,539.711,90.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 68 | 09/04/2026 | 81,539.71 | 6,522.95 | 75,016.76 | 1,251,683.92 |
| 7112/04/202681,539.715,411.0076,128.712026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,364.5679,175.158009/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,969.880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 69 | 10/04/2026 | 81,539.71 | 6,154.11 | 75,385.60 | 1,176,298.32 |
| 2026 Totals978,476.5289,118.36889,358.167201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 70 | 11/04/2026 | 81,539.71 | 5,783.47 | 75,756.24 | 1,100,542.08 |
| 7201/04/202781,539.715,036.7076,503.017302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 71 | 12/04/2026 | 81,539.71 | 5,411.00 | 76,128.71 | 1,024,413.37 |
| 7302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 2026 T | otals | 978,476.52 | 89,118.36 | 889,358.16 | |
| 7302/04/202781,539.714,660.5676,879.157403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | | | | | | |
| 7403/04/202781,539.714,282.5777,257.147504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 72 | | 81,539.71 | 5,036.70 | | 947,910.36 |
| 7504/04/202781,539.713,902.7277,636.997605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | .73 | 02/04/2027 | 81,539.71 | 4,660.56 | 76,879.15 | 871,031.21 |
| 7605/04/202781,539.713,521.0178,018.707706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 74 | 03/04/2027 | 81,539.71 | 4,282.57 | 77,257.14 | 793,774,07 |
| 7706/04/202781,539.713,137.4278,402.297807/04/202781,539.712,751.9478,787.777908/04/202781,539.712,364.5679,175.158009/04/202781,539.711,975.2979,564.428110/04/202781,539.711,584.0979,955.628211/04/202781,539.711,190.9880,348.738312/04/202781,539.71795.9380,743.782027 Totals978,476.5235,203.77943,272.758401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 75 | 04/04/2027 | 81,539.71 | 3,902.72 | 77,636.99 | 716,137.08 |
| 78 07/04/2027 81,539.71 2,751.94 78,787.77 79 08/04/2027 81,539.71 2,364.56 79,175.15 80 09/04/2027 81,539.71 1,975.29 79,564.42 81 10/04/2027 81,539.71 1,584.09 79,955.62 82 11/04/2027 81,539.71 1,190.98 80,348.73 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 76 | 05/04/2027 | 81,539.71 | 3,521.01 | 78,018.70 | 638,118,38 |
| 79 08/04/2027 81,539.71 2,364.56 79,175.15 80 09/04/2027 81,539.71 1,975.29 79,564.42 81 10/04/2027 81,539.71 1,584.09 79,955.62 82 11/04/2027 81,539.71 1,190.98 80,348.73 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 77 | 06/04/2027 | 81,539.71 | 3,137.42 | 78,402.29 | 559,716.09 |
| 80 09/04/2027 81,539.71 1,975.29 79,564.42 81 10/04/2027 81,539.71 1,584.09 79,955.62 82 11/04/2027 81,539.71 1,190.98 80,348.73 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 78 | 07/04/2027 | 81,539.71 | 2,751.94 | 78,787.77 | 480,928.32 |
| 81 10/04/2027 81,539.71 1,584.09 79,955.62 82 11/04/2027 81,539.71 1,190.98 80,348.73 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 79 | 08/04/2027 | 81,539.71 | 2,364.56 | 79,175.15 | 401,753.17 |
| 82 11/04/2027 81,539.71 1,190.98 80,348.73 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 80 | 09/04/2027 | 81,539.71 | 1,975.29 | 79,564.42 | 322,188.75 |
| 83 12/04/2027 81,539.71 795.93 80,743.78 2027 Totals 978,476.52 35,203.77 943,272.75 84 01/04/2028 81,539.71 399.09 81,140.62 2028 Totals 81,539.71 399.09 81,140.62 | 81 | 10/04/2027 | 81,539.71 | 1,584.09 | 79,955.62 | 242,233.13 |
| 2027 Totals978,476.5235,203.77943,272.7584 01/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 82 | 11/04/2027 | 81,539.71 | 1,190.98 | 80,348.73 | 161,884,40 |
| 8401/04/202881,539.71399.0981,140.622028 Totals81,539.71399.0981,140.62 | 83 | 12/04/2027 | 81,539.71 | 795.93 | 80,743.78 | 81,140.62 |
| 2028 Totals 81,539.71 399.09 81,140.62 | 2027 T | otals | 978,476.52 | 35,203.77 | 943,272.75 | |
| 2028 Totals 81,539.71 399.09 81,140.62 | | | • | | • | |
| | | | • | 399.09 | • | 0.00 |
| | 2028 T | otals | 81,539.71 | 399.09 | 81,140.62 | |
| Granu (Orais 0,042,222.04 1,242,222.04 2,000,000.00 | Grand | Totals | 6,849,335.64 | 1,249,335.64 | 5,600,000.00 | |

Last interest amount increased by 0.15 due to rounding.

| ANNUAL PERCENTAGE | FINANCE CHARGE | Amount Financed | Total of Payments |
|--|---|---|---|
| RATE The cost of your credit as a yearly rate. | The dollar amount the credit will cost you. | The amount of credit provided to you or on your behalf. | The amount you will have paid after you have made all payments as scheduled. |
| 5.900% | \$1,249,335.64 | \$5,600,000.00 | \$6,849,335.64 |

Page 3 of 3

EXHIBIT B-2 FORM OF PROMISSORY NOTE

PROMISSORY NOTE

Oakland County, Michigan

\$5,600,000.00

Date of Note: January 4, 2021

Maturity Date: January 4, 2028

FOR VALUE RECEIVED, THE CITY OF PONTIAC, a municipal corporation ("Maker"), promises to pay to the order of NORTH BAY DRYWALL, INC. PROFIT SHARING PLAN & TRUST, a California Pension and Profit Sharing Trust, whose address is 715 Southpoint Blvd., Suite B, Petaluma, California 94954-6836 ("Payee"), the principal sum of Five Million Six Hundred Thousand Dollars (\$5,600,000.00), together with interest from the date hereof as hereinafter set forth.

INTEREST

The principal balance of this Note from time to time outstanding shall bear interest while this Note is not in default at the rate of five and 90/100 percent (5.90%) per annum. Interest shall be computed on the basis of a three hundred sixty (360) day year, consisting of twelve (12) successive thirty (30) day months. Interest for periods of less than one (1) month shall be computed by multiplying the annual interest amount as computed above times a fraction, the numerator of which is the actual number of days elapsed in said period and the denominator of which is thirty (30) days Upon any default hereunder, this Note shall bear interest at the rate of nine percent (9%) per annum until such default is cured.

It is the intention of Maker and Payee that the rate of interest from time to time applicable hereunder, including all sums and charges that may properly be deemed to constitute interest, shall not exceed the maximum lawful rate of interest. To that end, it is agreed that the rate of interest hereunder shall not, at any time, exceed any applicable lawful limitation on the rate or amount of interest that may be chargeable hereunder (the "Interest Rate Limitation"). In the event that the rate of interest otherwise applicable hereunder (including any sums paid independent of this Note and properly determined under applicable law to be interest) shall exceed the Interest Rate Limitation, the interest rate applicable to this Note shall automatically be reduced to the maximum interest rate which does not exceed the Interest Rate Limitation, and sums paid as interest which would cause the effective rate of interest hereunder to exceed the Interest Rate Limitation shall be applied to reduce the principal balance of this Note.

PAYMENTS

On the fourth (4th) day of February, 2021, and on the fourth (4th) day of each calendar month thereafter, principal and interest payments shall be due and payable in equal monthly installments (based upon a seven year amortization; see

Loan Amortization Schedule attached) of Eighty One Thousand Five Hundred Thirty Nine and 71/100 Dollars (\$81,539.71.64) until January 4, 2028 (the "Maturity Date"), on which date the entire unpaid principal balance together with all accrued interest, if not sooner paid, and all other Indebtedness shall become due and payable in full.

If any installment payment due under this Note is not made within five (5) days of the date when due, then Maker shall pay to Payee a late charge equal to five percent (5%) of such overdue amount. All payments shall be made by means of ACH, electronic funds transfer directly from Maker's account to the account or accounts of Payee, which account or accounts shall be specified by Payee within ten (10) days after the date hereof, and from time to time thereafter.

PREPAYMENT

The principal balance of this Note, may be prepaid in whole or in part at any time without notice, fee or penalty. All prepayments shall be applied first against any outstanding late charges and costs of collection, then to any sums that may be due under the Mortgage (defined below), then to accrued interest, and the balance against the last principal due under this Note. No prepayments shall affect the obligation of Maker to continue to make the regular installment payments hereinbefore mentioned until the entire unpaid principal and all accrued interest and other changes have been paid in full.

LETTER OF CREDIT AS SECURITY

A. This Note is secured by an irrevocable, standby, sight-draft letter of credit, issued by [insert name of LOC bank] Bank, an FDIC insured bank, in the face amount of Five Million Six Hundred Thousand Dollars (\$5,600,000.00) (the "Letter of Credit Amount"), naming Payee as beneficiary. The Letter of Credit permits multiple and partial draws thereon, and is otherwise in form mutually acceptable to Maker and Payee. Maker shall cause the Letter of Credit to be continuously maintained in effect (whether through replacement, renewal or extension) until this Note is repaid in full. If the Letter of Credit held by Payee expires earlier than when this Note is repaid in full (whether by reason of a stated expiration date or a notice of termination or non-renewal given by the issuing bank), Maker shall deliver a new Letter of Credit or certificate of renewal or extension (a "Renewal or Replacement LC") to Payee not later than thirty (30) days prior to the expiration date of the Letter of Credit then held by Payee; provided, however, that the Letter of Credit Amount may be reduced to the then outstanding principal balance of this Note. In addition, if at any time before this Note is repaid in full, Payee reasonably determines in the exercise of reasonable business judgment that the financial condition of the issuing bank is such that Payee's ability to draw upon the Letter of Credit is, or in the future may become, impaired, doubtful, restricted, refused or otherwise adversely affected, then Maker shall, within ten (10) Business Days after Payee's written demand to Maker, obtain and deliver to Payee a Renewal or Replacement LC in substitution of the then current Letter of Credit from an FDIC insured issuing bank, acceptable to Payee in Payee's reasonable discretion. Any Renewal or Replacement LC shall comply with all of the provisions of this Section, shall be irrevocable, transferable and shall remain in effect (or be automatically renewable) until this Note is repaid in full, upon the same terms as the expiring Letter of Credit or such other terms as may be acceptable to Payee in its sole discretion. All fees of issuance, reissuance, maintenance, renewal and the like with respect to the Letter of Credit and/or any Renewal or Replacement LC shall be the sole responsibility of Maker to pay to the issuing bank. Maker. Upon occurrence of an Event of Default of this Note, Payee may present the Letter of Credit to the issuing Bank for immediate payment and the entire amount of the Letter of Credit shall be credited against all sums due and owing under this Promissory Note; any excess funds shall be remitted to the Maker.

B. The Letter of Credit and all proceeds thereof shall constitute Payee's sole and separate property (and not Maker's property or the property of Maker's bankruptcy estate) and Payee may immediately upon any draw (and without notice to Maker) apply or offset the proceeds of the Letter of Credit: (a) against any principal, interest or other sums due under this Note that is not paid when due; (b) against any costs incurred by Payee in connection with enforcing this Note and collecting the sums due hereunder (including attorneys' fees)

C. Maker covenants and warrants that it will neither assign nor encumber the Letter of Credit or any part or the proceeds thereof and that neither Payee nor its successors or assigns will be bound by any such assignment, encumbrance, attempted assignment or attempted encumbrance.

D. Payee and Maker (a) acknowledge and agree that in no event or circumstance shall the Letter of Credit or any Renewal or Replacement LC, or any proceeds thereof, be deemed to be or treated as a "mortgage" or "lien" under any law applicable to mortgages and/or liens, (b) acknowledge and agree that the Letter of Credit (including any renewal or replacement thereof or substitute therefor or any proceeds thereof) is not intended to serve as a mortgage or lien, and the laws pertaining to foreclosure and/or enforcement of mortgages and other liens shall have no applicability or relevancy thereto, and (c) waive any and all rights, duties and obligations either party may now have or, in the future, will have relating to or arising from laws pertaining to mortgages and other liens.

EVENTS OF DEFAULT

The unpaid principal balance and all accrued interest thereon and any other sums due hereunder, shall become immediately due and payable at the option of the holder hereof:

A. Upon the failure of Maker to pay any installment of principal and/or interest within ten (10) days of the date when due hereunder; or

B. Upon the failure of Maker to pay the entire outstanding principal balance hereof and all then accrued and unpaid interest and any other sums due hereunder upon the Maturity Date; or

C. Upon Maker filing a petition for relief from creditors under the bankruptcy laws of the United States, any state insolvency law, or any other law pertaining to relief from creditors, or upon appointment or reinstatement of an emergency manager under state law to manage the affairs of the City; or

D. Upon the Letter of Credit being revoked or cancelled for any reason, or if it is not renewed or replaced with a Renewal or Replacement LC at least fifteen (15) business days prior to the date on which same is scheduled to expire, terminate or not be renewed.

Each of the forgoing occurrences is an "Event of Default" and upon occurrence of an Event of Default, the forgoing sums shall be due and payable, together with the costs and reasonable attorneys' fees incurred in collecting or enforcing payment, whether suit be brought or not, including without limitation, those incurred in any bankruptcy, reorganization, insolvency or other similar proceeding. Any failure of the holder to exercise such option to accelerate shall not constitute a waiver of the right to exercise such option to accelerate at any future time. Acceptance by the holder of any payment in an amount less than the amount then due shall be deemed an acceptance on account only, and the failure to pay the entire amount then due shall be and continue to be an Event of Default. At any time thereafter and until the entire amount then due has been paid, the holder shall be entitled to exercise all rights conferred upon it in this Note and at law or in equity, upon the occurrence of an Event of Default.

Except as otherwise provided herein, Payee is not required to do any of the following before enforcing Payee's rights under this Note, including its right to present the Letter of Credit to the issuing Bank for immediate payment:

- (a) To demand payment of amounts due (known as presentment),
- (b) To give notice that amounts due have not been paid (known as notice of dishonor), or
- (c) To obtain an official certificate of non-payment (known as a protest).

WAIVER

Except as otherwise herein specifically provided, the Maker and all persons and entities at any time liable hereunder, hereby jointly and severally waive presentment for payment, demand, notice of nonpayment, notice of protest and protest of this Note, diligence in collection or bringing suit, and consent to any and all extensions of time, renewals, waivers or modifications that may be granted by the holder with respect to payment or other provisions of this Note, and to the release of any collateral or any part thereof, with or without substitution.

GOVERNING LAW, SUCCESSORS AND ASSIGNS AND MISCELLANEOUS

This Note is made in the State of Michigan and shall be governed and construed in accordance with its laws. Maker agrees to submit to the non-exclusive jurisdiction of the state or federal courts located in Michigan for all purposes in respect of this Note or the Indebtedness (as defined in the Mortgage). If any provision(s) of this Note are in conflict with any statute or applicable rule of law, or are otherwise unenforceable for any reason whatsoever, such provision(s) shall be deemed null and void to the extent of such conflict or unenforceability, but shall be deemed separate from and shall not invalidate any other provision of this Note.

This Note shall, in accordance with its terms, be binding upon Maker, its successors and assigns (which shall include, without limitation all subsequent owners of any interest in any of the collateral and security provided by the Mortgage and any other security instruments) and shall inure to the benefit of Payee, its successors and assigns. Payee shall have the unrestricted right at any time or from time to time, without notice to Maker, to sell this Note and the loan evidenced by this Note and to assign the Mortgage and other loan documents or participation interests therein. Maker shall execute, acknowledge and deliver any and all reasonable and customary instruments requested by Payee to satisfy such purchasers or participants that the unpaid indebtedness evidenced by this Note is outstanding upon the terms and provisions set out in this Note, the Mortgage and any other loan documents at no cost to Maker. To the extent, if any, specified in such assignment or participation, such assignee(s) or participant(s) shall have the rights and benefits with respect to this Note, the Mortgage and any other loan documents as such assignee(s) or participant(s) would have if they were the Payee hereunder.

The Paragraph captions provided in this Note are for convenience only and shall not affect the meaning, interpretation or construction of the provisions hereof.

WAIVER OF JURY TRIAL.

MAKER AND PAYEE ACKNOWLEDGE THAT THE RIGHT TO TRIAL BY JURY IS A CONSTITUTIONAL ONE, BUT THAT IT MAY BE WAIVED. EACH PARTY, AFTER CONSULTING (OR HAVING HAD THE OPPORTUNITY TO CONSULT) WITH LEGAL COUNSEL OF THEIR CHOICE, KNOWINGLY AND VOLUNTARILY, AND FOR THEIR MUTUAL BENEFIT, WAIVES ANY RIGHT TO TRIAL BY JURY IN THE EVENT OF LITIGATION REGARDING THE PERFORMANCE OR ENFORCEMENT OF, OR IN ANY WAY RELATED TO, THIS NOTE OR THE INDEBTEDNESS.

THE CITY OF PONTIAC, a municipal corporation

By:_____

Its:_____

AMORTIZATION SCHEDULE TO PROMISSORY NOTE

10/30/2020 1:45 PM

| Stevens / 13776-003A | | |
|----------------------|---------|------|
| Compounding Period: | Monthly | |
| Nominal Annual Rate: | 5.900% | |

| | Event | Date | Amount | Number | Period | End Date |
|---|---------|------------|--------------|--------|---------|------------|
| 1 | Loan | 01/04/2021 | 5,600,000.00 | 1 | | |
| 2 | Payment | 02/04/2021 | 81,539.71 | 84 | Monthly | 01/04/2028 |

TValue Amortization Schedule - Normal, 365 Day Year

| | Date | Payment | Interest | Principal | Balance |
|------|---------------|------------|------------|------------|--------------|
| Loan | 01/04/2021 | | | | 5,600,000.00 |
| 1 | 02/04/2021 | 81,539.71 | 27,533.33 | 54,006.38 | 5,545,993.62 |
| 2 | 03/04/2021 | 81,539.71 | 27,267.80 | 54,271.91 | 5,491,721,71 |
| 3 | 04/04/2021 | 81,539.71 | 27,000.97 | 54,538.74 | 5,437,182.97 |
| 4 | 05/04/2021 | 81,539.71 | 26,732.82 | 54,806.89 | 5,382,376.08 |
| 5 | 06/04/2021 | 81,539.71 | 26,463.35 | 55,076.36 | 5,327,299.72 |
| 6 | 07/04/2021 | 81,539.71 | 26,192.56 | 55,347.15 | 5,271,952.57 |
| 7 | 08/04/2021 | 81,539.71 | 25,920.43 | 55,619.28 | 5,216,333.29 |
| 8 | 09/04/2021 | 81,539.71 | 25,646.97 | 55,892.74 | 5,160,440.55 |
| . 9 | 10/04/2021 | 81,539.71 | 25,372.17 | 56,167.54 | 5,104,273.01 |
| 10 | 11/04/2021 | 81,539.71 | 25,096.01 | 56,443.70 | 5,047,829.31 |
| 11 | 12/04/2021 | 81,539.71 | 24,818.49 | 56,721.22 | 4,991,108.09 |
| 2021 | Fotals | 896,936.81 | 288,044.90 | 608,891.91 | |
| 12 | 01/04/2022 | 81,539.71 | 24,539.61 | 57,000.10 | 4,934,107.99 |
| 13 | 02/04/2022 | 81,539.71 | 24,259.36 | 57,280.35 | 4,876,827.64 |
| 14 | 03/04/2022 | 81,539.71 | 23,977.74 | 57,561.97 | 4,819,265.67 |
| 15 | 04/04/2022 | 81,539.71 | 23,694.72 | 57,844.99 | 4,761,420.68 |
| 16 | 05/04/2022 | 81,539.71 | 23,410.32 | 58,129.39 | 4,703,291.29 |
| 17 | 06/04/2022 | 81,539.71 | 23,124.52 | 58,415.19 | 4,644,876.10 |
| 18 | 07/04/2022 | 81,539.71 | 22,837.31 | 58,702.40 | 4,586,173.70 |
| 19 | 08/04/2022 | 81,539.71 | 22,548.69 | 58,991.02 | 4,527,182.68 |
| 20 | 09/04/2022 | 81,539.71 | 22,258.65 | 59,281.06 | 4,467,901.62 |
| 21 | 10/04/2022 | 81,539.71 | 21,967.18 | 59,572.53 | 4,408,329.09 |
| 22 | 11/04/2022 | 81,539.71 | 21,674.28 | 59,865.43 | 4,348,463.66 |
| 23 | 12/04/2022 | 81,539.71 | 21,379.95 | 60,159.76 | 4,288,303.90 |
| 2022 | Totals | 978,476.52 | 275,672.33 | 702,804.19 | |
| 24 | 01/04/2023 | 81,539.71 | 21,084.16 | 60,455.55 | 4,227,848.35 |

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| 1631-843 A 1931-843 | Date | Payment | Interest | Principal | Balance |
|------------------------|--------------------------|------------------------|-----------------------|------------------------|------------------------------|
| 25 | 02/04/2023 | 81,539.71 | 20,786.92 | 60,752.79 | 4,167,095.56 |
| 26 | 03/04/2023 | 81,539.71 | 20,488.22 | 61,051.49 | 4,106,044.07 |
| 27 | 04/04/2023 | 81,539.71 | 20,188.05 | 61,351.66 | 4,044,692.41 |
| 28 | 05/04/2023 | 81,539.71 | 19,886.40 | 61,653.31 | 3,983,039.10 |
| 29 | 06/04/2023 | 81,539.71 | 19,583.28 | 61,956.43 | 3,921,082.67 |
| 30 | 07/04/2023 | 81,539.71 | 19,278.66 | 62,261.05 | 3,858,821.62 |
| 31 | 08/04/2023 | 81,539.71 | 18,972.54 | 62,567.17 | 3,796,254.45 |
| 32 | 09/04/2023 | 81,539.71 | 18,664.92 | 62,874.79 | 3,733,379.66 |
| 33 | 10/04/2023 | 81,539.71 | 18,355.78 | 63,183.93 | 3,670,195.73 |
| - 34 | 11/04/2023 | 81,539.71 | 18,045.13 | 63,494.58 | 3,606,701.15 |
| 35 | 12/04/2023 | 81,539.71 | 17,732.95 | 63,806.76 | 3,542,894.39 |
| 2023 1 | fotals | 978,476.52 | 233,067.01 | 745,409.51 | |
| 36 | 01/04/2024 | 81,539.71 | 17,419.23 | 64,120.48 | 3,478,773.91 |
| 37 | 02/04/2024 | 81,539.71 | 17,103.97 | 64,435.74 | 3,414,338.17 |
| 38 | 03/04/2024 | 81,539.71 | 16,787.16 | 64,752.55 | 3,349,585.62 |
| 39 | 04/04/2024 | 81,539.71 | 16,468.80 | 65,070.91 | 3,284,514.71 |
| 40 | 05/04/2024 | 81,539.71 | 16,148.86 | 65,390.85 | 3,219,123.86 |
| 41 | 06/04/2024 | 81,539.71 | 15,827.36 | 65,712.35 | 3,153,411.51 |
| 42 | 07/04/2024 | 81,539.71 | 15,504.27 | 66,035,44 | 3,087,376.07 |
| 43 | 08/04/2024 | 81,539.71 | 15,179.60 | 66,360.11 | 3,021,015.96 |
| 44 | 09/04/2024 | 81,539.71 | 14,853.33 | 66,686.38 | 2,954,329.58 |
| 45 | 10/04/2024 | 81,539.71 | 14,525.45 | 67,014.26 | 2,887,315.32 |
| 46 | 11/04/2024 | 81,539.71 | 14,195.97 | 67,343.74 | 2,819,971.58 |
| 47 | 12/04/2024 | 81,539.71 | 13,864.86 | 67,674.85 | 2,752,296.73 |
| 2024 | | 978,476.52 | 187,878.86 | 790,597.66 | |
| | | · · · | ` | | |
| 48 | 01/04/2025 | 81,539.71 | 13,532.13 | 68,007.58 | 2,684,289.15 |
| 49 | 02/04/2025 | 81,539.71 | 13,197.75 | 68,341.96 | 2,615,947.19 |
| 50 | 03/04/2025 | 81,539.71 | 12,861.74 | 68,677.97 | 2,547,269.22 |
| 51 | 04/04/2025 | 81,539.71 | 12,524.07 | 69,015.64 | 2,478,253.58 |
| 52 | 05/04/2025 | 81,539.71 | 12,184.75 | 69,354.96 | 2,408,898.62 |
| 53 | 06/04/2025 | 81,539.71 | 11,843.75 | 69,695.96 | 2,339,202.66 |
| 54 | 07/04/2025 | 81,539.71 | 11,501.08 | 70,038.63 | 2,269,164.03 |
| 55 56 | 08/04/2025 | 81,539.71 | 11,156.72 | 70,382.99 70,729.04 | 2,198,781.04 |
| 57 | 09/04/2025 | 81,539.71 | 10,810.67 | r | 2,128,052.00 |
| | 10/04/2025 | 81,539.71 | 10,462.92 | 71,076.79 | 2,056,975.21 |
| 58 59 | 11/04/2025 12/04/2025 | 81,539.71 81,539.71 | 10,113.46 9,762.28 | 71,426.25 71,777.43 | 1,985,548.96 1,913,771.53 |
| | | | · · · | | 1,919,771,05 |
| 2025 | Totals | 978,476.52 | 139,951.32 | 838,525.20 | |
| 60 | 01/04/2026 | 81,539.71 | 9,409.38 | 72,130.33 | 1,841,641.20 |
| 61 | 02/04/2026 | 81,539.71 | 9,054.74 | 72,484.97 | 1,769,156.23 |
| 62 | 03/04/2026 | 81,539.71 | 8,698.35 | 72,841.36 | 1,696,314.87 |
| | | | | | |

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| | | · · · · · · · · · · · · · · · · · · · | | | |
|-------|------------|---------------------------------------|---------------|--------------|--------------|
| | Date | Payment | Interest | Principal | Balance |
| 63 | 04/04/2026 | 81,539.71 | 8,340.21 | 73,199.50 | 1,623,115.37 |
| 64 | 05/04/2026 | 81,539.71 | 7,980.32 | 73,559.39 | 1,549,555.98 |
| 65 | 06/04/2026 | 81,539.71 | 7,618.65 | 73,921.06 | 1,475,634.92 |
| 66 | 07/04/2026 | 81,539.71 | 7,255.21 | 74,284.50 | 1,401,350.42 |
| 67 | 08/04/2026 | 81,539.71 | 6,889.97 | 74,649.74 | 1,326,700.68 |
| 68 | 09/04/2026 | 81,539.71 | 6,522.95 | 75,016.76 | 1,251,683.92 |
| 69 | 10/04/2026 | 81,539.71 | 6,154.11 | 75,385.60 | 1,176,298.32 |
| 70 | 11/04/2026 | 81,539.71 | 5,783.47 | 75,756.24 | 1,100,542.08 |
| 71 | 12/04/2026 | 81,539.71 | 5,411.00 | 76,128.71 | 1,024,413.37 |
| 2026 | Fotals | 978,476.52 | 89,118.36 | 889,358.16 | |
| | | | | | |
| 72 | 01/04/2027 | 81,539.71 | 5,036.70 | 76,503.01 | 947,910.36 |
| 73 | 02/04/2027 | 81,539.71 | 4,660.56 | 76,879.15 | 871,031.21 |
| 74 | 03/04/2027 | 81,539.71 | 4,282.57 | 77,257.14 | 793,774.07 |
| 75 | 04/04/2027 | 81,539.71 | 3,902.72 | 77,636,99 | 716,137.08 |
| 76 | 05/04/2027 | 81,539.71 | 3,521.01 | 78,018.70 | 638,118.38 |
| 77 | 06/04/2027 | 81,539.71 | 3,137.42 | 78,402.29 | 559,716.09 |
| 78 | 07/04/2027 | 81,539.71 | 2,751.94 | 78,787.77 | 480,928.32 |
| 79 | 08/04/2027 | 81,539.71 | 2,364.56 | 79,175.15 | 401,753.17 |
| 80 | 09/04/2027 | 81,539.71 | 1,975.29 | 79,564.42 | 322,188.75 |
| 81 | 10/04/2027 | 81,539.71 | 1,584.09 | 79,955.62 | 242,233.13 |
| 82 | 11/04/2027 | 81,539.71 | 1,190.98 | 80,348.73 | 161,884.40 |
| 83 | 12/04/2027 | 81,539.71 | 795.93 | 80,743.78 | 81,140.62 |
| 2027 | Totals | 978,476.52 | 35,203.77 | 943,272.75 | |
| 84 | 01/04/2028 | 81,539.71 | 399.09 | 81,140.62 | 0.00 |
| | Totals | 81,539.71 | 399.09 | 81,140.62 | 2.00 |
| | | ju zju u u stra | ڪ کارو ڪري ھن | 04/440/04 | |
| Grand | l Totals | 6,849,335.64 | 1,249,335.64 | 5,600,000.00 | |

Last interest amount increased by 0.15 due to rounding.

| ANNUAL PERCENTAGE | FINANCE CHARGE | Amount Financed | Total of Payments |
|--|---|---|---|
| RATE The cost of your credit as a yearly rate. | The dollar amount the credit will cost you. | The amount of credit provided to you or on your behalf. | The amount you will have paid after you have made all payments as scheduled. |
| 5.900% | \$1,249,335.64 | \$5,600,000.00 | \$6,849,335.64 |

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EXHIBIT C (Omitted)

EXHIBIT D

SCHEDULE OF SERVICE CONTRACTS

- **Detroit Elevator**: annual service contract for quarterly maintenance in both Towers. Renews annually on April 29th.
- Waste Management: 3 year contract that expires on November 1st, 2019 and renews on that date for another 3 years.
- San Marino Outdoor Services: Landscaping services for both buildings that is signed annually each Spring.

EXHIBIT E

REMOVAL OF ALL CITY CONDITIONS

THIS REMOVAL OF ALL CITY CONDITIONS is made this _____ day of _____, 20____, by _____("City") for the benefit of _____("Owner"). IN CONSIDERATION of Owner consummating on this date its sale of the Property

described in the attached **Exhibit A** to City, and in fulfillment of City's obligation to provide this document to Owner at closing of the sale of the Property as provided in Section 8.K of that certain Agreement of Purchase and Sale, dated ______, 2020 ("Agreement") City hereby covenants and agrees as follows:

- A City has independently reviewed, investigated and satisfied itself with respect to all aspects of the physical, legal and economic condition of the Property, all personal property included therewith, all documents delivered to City by Owner and others, the state of title, and all other matters relating to the Property as thoroughly and completely as City desires.
- B. City has not been impeded or prevented from completing his investigations, and to the best of City's knowledge, City is fully informed with regard to the Property and all other matters which were the subject of City's investigations.
- C. City's decision to proceed to closing of his purchase of the Property is based upon City's own independent investigations, and upon the advice of City's experts.
- D. City has not relied upon Owner or Owner's agents or representatives with regard to City's decision to remove any conditions precedent to closing or to proceed with his purchase of the Property.
- E. City acknowledges and understands that, except as expressly set forth in the Agreement, it is understood and agreed that Owner is not making and has not, at any, time made any warranties or representations of any kind or character, express or implied, with respect to the Property, including, but not limited to, any warranties or representations as to habitability, merchantability or fitness for a particular purpose, and that the sale of the Property shall be **"as is, where is, with all faults,"** except to the extent expressly provided otherwise in this Agreement, and Buyer does hereby accept the Property in its **"as is, where is, with all faults"** condition.

Acknowledged and Agreed:

| TITLE: | |
|--------|--|
| | |
| OWNER: | |
| BY: | |

EXHIBIT F

RENT ROLL

EXHIBIT G

Form of State Lease Tenant Estoppel Certificate (See following page)

35

Enclosure "D" to Lease #11651-2012 by and between North Bay Drywall, Inc. Profit Sharing Plan and Trust, (C or Charles R. Stephens, Trustee dated October 1, 1985, and the State of Michigan for the Department of Licensing and Regulatory Affairs.

SAMPLE ESTOPPEL CERTIFICATE

Date

Lessor Name/Mailing Address

Attn: Name of Lessor

Subject: Department of Xxxxxxxxxx, Located at 1445 Xxxxxxxxx Avenue, Anytown, Michigan (#1234)

A review of the lease between Xxxxxxxxxxxxxxx and the State of Michigan for the above facility has been requested. Information obtained from this review might be used in negotiations for a possible change in ownership or financing of the facility.

The undersigned [is/is not] in possession as a tenant of certain rental space situated at [address of premises], Michigan, consisting of x,xxx square feet of [office/ warehouse/ residential/ (other)] space with a monthly rental of \$xx,xxx,xx. In connection therewith, the undersigned represents as follows:

The Leased premises [are/ will be] occupied pursuant to a certain written Lease dated [month/ day/ year] between the State of Michigan, as Lessee and [Lessor's name], a [corporation/ partnership/ trust/ estate etc.] as Lessor. Such Lease is presently in full force and effect [and has been amended "x" times].

The term of possession provided in the Lease [commenced/ commences] on [month/ day/ year] and expires on [month/ day/ year]. Renewal options are provided which can be exercised to extend possession to [month/ day/ year]. [Actual possession took place on [month/ day/ year] at which time rental payments started]. [An agreement [was/ was not] written to change the Lease dates to coincide with the date of possession].

This Lease [may] contain(s) a [lump-sum/ rental rate] adjustment clause for [liability insurance/ real property taxes/ other].

The undersigned [has/ has not] accepted possession of the Leased premises. Obligations or improvements required by the terms of said Lease, to be furnished or made by the Lessor to the premises, have been completed to date to the satisfaction of the undersigned with the exception of the following items:

1. [items listed here], 2. etc., and 3., etc.

The most recent rent paid to the Lessor or Lessor's agent was for the month of Xxxxx; no rent has been paid more than thirty days in advance of its due date. There is no security deposit. The last payment of its proportionate share of real property taxes and insurance was made by the undersigned to the Lessor on [month/ day/ year] as a part of the regular monthly rental payment; no such payment has been made more than thirty days in advance of its due date.

The State [pays utilities directly with the exception of water and sewer service; proportional payment for water and sewer service made directly to the Lessor upon presentation of a billing document from the city. Common area expenses are paid as a part of the monthly rental).

The undersigned knows of no default or breach of the Lease by either the Lessor or State except obligations or improvements listed above - If any. The Lessor holds no deposit or other property of the State. There are no offsets, claims, or rent deductions except those which might be made by the State by IIs Department of Xxxxxxxxx. The Lessor should contact [name of State agency contact person] for information about rent deductions. The Lease (as amended) represents the entire agreement between the parties as to the Leased premises.

Sincerely, Robert M. Burns Real Estate Director

XXX:xxx

cc: Department contact person

Exhibit B



SELLER'S STATEMENT

Date: November 16, 2020

GFNo: 63-17513924-SCM

| Sale From: | Pontiac Investment Properties, LLC., a Michigan limited liability company 715 Southpoint Blvd. Suite B Petaluma, CA 94954-6836 | То: | City of Pontiac 47450 Woodward Ave Pontiac, MI 48342 | |
|--------------|---|----------|--|--------------|
| Property: | 25 S. Sanford Street Pontiac, MI 48341 | | | |
| Sales Price. | | | | \$600,000.00 |
| Reimburser | nents/Credits | | | |
| Summer 202 | 20 Taxes (\$3,185.30) | | From 11/16/2020 thru 6/30/2021 | \$1,980.99 |
| Winter 2019 | Taxes (\$99.30) | | From 11/16/2020 thru 11/30/2020 | \$4.07 |
| | Total Reimbursements/Credi | ts | | \$1,985.06 |
| | Gross Amount Due t | o Seller | | \$601,985.06 |

Less: Charges and Deductions

| Total Charges and Deductions | \$0.00 |
|------------------------------------|----------------|
| Net Amount Due Seller <u>\$601</u> | <u>,985.06</u> |

Seller understands the Closing or Escrow Agent has assembled this information representing the transaction from the best information available from other sources and cannot guarantee the accuracy thereof. The lender involved may be furnished a copy of this statement.

Seller understands that tax and insurance prorations and reserves were based on figures for the preceding year or supplied by others or estimates for the current year, and in the event of any change for current year, all necessary adjustments must be made between Purchaser and Seller direct.

The undersigned hereby authorizes ATA National Title Group, LLC to make expenditure and disbursements as shown above and approves same for payment. The undersigned also acknowledges receipt of Loan Funds, if applicable, in the amount shown above and a receipt of a copy of this Statement

Printed at: 11/12/2020 (03:09 pm)

Compliments of ATA National Title Group, LLC 42651 Woodward Ave. Bloomfield Hills, MI 48304 Ph:(248) 338-7135 Fax:(248) 338-3045 ATA National Title Group, LLC

By

Gracie Van Huffel

Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By: ___

Michael B. Stephens Its: Authorized Representative

| TELEV | ATA | Nati Title | onal Group |
|-------|-----|---------------|----------------|
| | | | r Title Agency |

PURCHASER'S STATEMENT

Date: November 16, 2020

GFNo: 63-17513924-SCM

| Sale From: | Pontiac Investment Properties, LLC., a Michigan limited liability company 715 Southpoint Blvd. Suite B Petaluma, CA 94954-6836 | To: | City of Pontiac 47450 Woodward Ave Pontiac, MI 48342 | |
|-----------------|---|--------|--|--------------|
| Property: | 25 S. Sanford Street Pontiac, MI 48341 | | | |
| Purchase Pri | \$600,000.00 | | | |
| Plus: Charge | | | | |
| Transfer Tax | to Oakland County, MI Register of Deeds 7 Taxes (\$3,185.30) | | · · · · · · · · · · · · · · · · · · · | \$5,160.00 |
| Summer 2020 |) Taxes (\$3,185.30) |] | From 11/16/2020 thru 6/30/2021 | \$1,980.99 |
| Winter 2019 | Taxes (\$99.30) |] | From 11/16/2020 thru 11/30/2020 | \$4.07 |
| Title Insurance | e to ATA National Title Group, LLC - Commercial. | | | |
| O | wners Title Insurance to ATA National Title Group, 1 | LLC | | |
| Transaction F | ee to ATA National Title Group, LLC - Commercial | | • | \$400.00 |
| Recording Pro | ocessing Fee to Attorneys Title Agency Commercial | | | \$50.00 |
| | Total Charges | | ;r | |
| | Gross Amount Due By Pu | rchase | ۲ | \$609,792.56 |

Less: Credits

| Total Credits | \$0.00 |
|--------------------------|---------------------|
| Balance Due by Purchaser | <u>\$609,792,56</u> |

Purchaser understands the Closing or Escrow Agent has assembled this information representing the transaction from the best information available from other sources and cannot guarantee the accuracy thereof. The lender involved may be furnished a copy of this statement.

Purchaser understands that tax and insurance prorations and reserves were based on figures for the preceding year or supplied by others or estimates for the current year, and in the event of any change for current year, all necessary adjustments must be made between Purchaser and Seller direct.

The undersigned hereby authorizes ATA National Title Group, LLC to make expenditure and disbursements as shown above and approves same for payment. The undersigned also acknowledges receipt of Loan Funds, if applicable, in the amount shown above and a receipt of a copy of this Statement

ATA National Title Group, LLC

City of Pontiac

By

Gracie Van Huffel

By: ______ Deirdre Waterman

Its: Mayor

Printed at: 11/12/2020 (03:09 pm)

Compliments of ATA National Title Group, LLC 42651 Woodward Ave. Bloomfield Hills, MI 48304 Ph:(248) 338-7135 Fax:(248) 338-3045

WARRANTY DEED

63-17513924-SCM

KNOW ALL PERSONS BY THESE PRESENTS: That: Pontiac Investment Properties, LLC., a Michigan limited liability company, ("Grantor")

the address of which is: 715 Southpoint Blvd. Suite B, Petaluma, CA 94954-6836

convey(s) and warrant(s) to: City of Pontiac, ("Grantee")

the address of which is: 47450 Woodward Ave, Pontiac, MI 48342

the following described premises situated in the City of Pontiac, County of Oakland, State of Michigan, to wit:

Lots 67 through 86, inclusive, including vacated alley adjacent thereto, Ardmore, an Addition to the City of Pontiac, as recorded in Liber 9, Page 10 of Plats, Oakland County Records, also Lots 197 through 210, inclusive and Lots 222 through 226, inclusive, including portion of vacated Ardmore Street lying adjacent, of Map of Citizen's Development Company's Addition to the City of Pontiac, as recorded in Liber 21, Page 12 of Plats, Oakland County Records.

also known as Property Address: 25 S. Sanford Street, Pontiac, MI 48341 Parcel ID No.: 14-28-455-001

together with all and singular the tenements, hereditaments and appurtenances thereunto belonging or in anywise appertaining, REAL ESTATE TRANSFER VALUATION AFFIDAVIT FILED.

Subject to Permitted Exceptions, see Exhibit A

When Recorded return to: City of Pontiac 47450 Woodward Ave Pontiac, MI 48342 Send Subsequent Tax Bills To: Grantee Drafted By: Pontiac Investment Properties, LLC Michael B. Stephens 715 Southpoint Blvd. Suite B Petaluma, CA 94954-6836 Assisted by: ATA National Title Group Page 2 of 3 of Warranty Deed between Pontiac Investment Properties, LLC., a Michigan limited liability company, ("Grantor") and City of Pontiac, ("Grantee") dated this November 16, 2020.

Dated this November 16, 2020

Signed by: Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By:

Michael B. Stephens Its: Authorized Representative

.

)SS.

)

State of Michigan

County of Oakland

The foregoing instrument was acknowledged before me on this _____ day of November, 2020 by Michael B. Stephens, Authorized Representative of The Stephens Family 1996 Trust, Sole Member of Pontiac Investment Properties, LLC., a Michigan limited liability company

| Notary Public: | | |
|---------------------|---------|--|
| Notary County: | ,State: | |
| Commission Expires: | ······ | |
| Acting In: | | |

Page 3 of 3 of Warranty Deed between Pontiac Investment Properties, LLC., a Michigan limited liability company, ("Grantor") and City of Pontiac, ("Grantee") dated this November 16, 2020.

Exhibit A Permitted Exceptions

- Covenants, conditions and restrictions and other provisions but omitting restrictions, if any, based on race, color, religion, sex, handicap, familial status or national origin as contained in instrument recorded in Liber_257,_Page_632; Liber_303,_Page_493; Liber_306,_Page_5; Liber_312,_Page_330; Liber_318,_Page_546; Liber_326,_Page_64; Liber_326,_Page_127; Liber_326,_Page_435; Liber_326,_Page_494; Liber_331,_Page_114; Liber_331,_Page_342; Liber_352,_Page_82; Liber_364,_Page_322; Liber_354,_Page_215;Liber_363,_Page_477; Liber_364,_Page_341; Liber_398, Page_243 and Liber_411, Page_571, Oakland County Records. As to various Lots.
- Interest of Valerio Carpl, as recorded in Liber_257, Page_632, Oakland County Records.

Real Estate Transfer Tax Valuation Affidavit

Issued under authority of Public Act 134 of 1966 and 330 of 1993 as amended.

This form must be filed with the Register of Deeds for the county where the property is located either when you choose not to enter the amount paid for real estate on the deed or when you contract for the transfer or acquisition of a controlling interest in an entity if the real property owned by that entity comprises 90% or more of the fair market value of the assets of the entity determined in accordance with generally accepted accounting principles. "Controlling interest" means more than 80% of the total value of all classes of stock of a corporation; more than 80% of the total interest in capital and profits of a partnership, association, limited liability company, or other unincorporated form of doing business; or more than 80% of the beneficial interest in a trust. The tax is based on the value of the real property transferred and is collected at the time the contract or instrument of conveyance is submitted for recording. "Value" means the current or fair market worth in terms of legal monetary exchange at the time of the transfer.

| _ | | | • | | | |
|--|-----------------------------------|---|---|-----------------------|-----------------------------|---------------------------------|
| 1. County of Property OAKLAND | | | 2. City or To PONTIA | wnship of Property | r | |
| 3. Names of ALL Sellers PONTIAC INVESTMENT PROPER | TIES, LLC., A | MICHIGAN LIN | | | | |
| Seller's Mailing Address(es) 715 SOUTHPOINT BLVD. SUITE | В | | City PETALUM | A | State CA | Zip Code 94954-6836 |
| 4. Names of ALL Purchasers CITY OF PONTIAC | | · · · · · · · · · · · · · · · · · · · | | | L | |
| Purchaser's Mailing Address(es) 47450 WOODWARD AVE | | | City PONTIAC | | State MI | Zip Code 48342 |
| 5. Type and Date of Document | | | | | | |
| Land Contract Date of Contract | | | E.m.i | Deed Date: | | 6/2020 |
| Contracts for the transfer or acquis contract may be attached to this for | | | | r more of the FN | /IV of the | e assets are real property. The |
| Entity Name | State of Organiz | ation | | | Dai | te of Contract |
| Entity Address | | | | | L | |
| 6. Cash Payment and/or Debt Relieved | | Amount of Mortgage/Li | and Contract | | | ration (Add lines 6 & 7) |
| \$600,000.00 9. Amount of County Tax | \$0.00 10, Amount of State Tax | | x 11. Total Revenue Stamps (Add lines 9 & | | e Stamps (Add lines 9 & 10) | |
| \$660.00 | | 500.00 | | \$5,160 | .00 | |
| 12. If consideration is less than market value, sat | e market value. | | | | | |
| 13. Legal Description of Real Estate Transferred | | | **** | | | |
| Lots 67 through 86, inclusive, includin Liber 9, Page 10 of Plats, Oakland Co including portion of vacated Ardmore as recorded in Liber 21, Page 12 of Pl | unty Records Street lying ac | , also Lots 197 th djacent, of Map o | arough 210, inc f Citizen's Deve | lusive and Lot | s 222 th | rough 226, inclusive, |
| | | | | | | |
| CERTIFICATION | | | | | | |
| Seller's Signature | ind complete to | | f signer is other that | n the seller, print n | ame and t | ille. |
| Seller's Signature . | | 1 | f signer is other tha | n the seller, print n | ame and t | ilie. |
| Seller's Signature | | | f signer is other tha | n the seller, print n | ame and t | ilie. |
| Seiler's Signature | | 1 | f signer is other tha | n the seller, print n | ame and f | lille. |
| NOTARIZATION | | | | | | |
| Subscribed and sworn to me: | | Notary Public State County of: | of Michigan; | on this date: | | My commission expires on: |
| | | L | | | | _1 |

Property Transfer Affidavit

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This form is issued under authority of P.A. 415 of 1994. Filing is mandatory.

This form must be filed whenever real estate or some types of personal property are transferred (even if you are not recording a deed). The completed Affidavit must be filed by the new owner with the assessor for the city or township where the property is located within 45 days of the transfer. The information on this form is NOT CONFIDENTIAL

| 1. Street Address of Property 25 S. SANFORD STREET | 2. County OAKLAND | | 3. Date of Transfer (or land contract signed) November 16, 2020 |
|--|--|---|--|
| 4. Location of Real Estate (Check appropriate field and enter | name in the space below.) | 5. Purchase Price of \$600,000.00 | Real Estate |
| PONTIAC | | 6. Seller's (Transferd PONTIAC INVESTM LIMITED LIABILITY | IENT PROPERTIES, LLC., A MICHIGAN |
| 7. Property Identification Number (PIN). If you don't have a P | IN, attach legal description. | A DAMA AND A | ee) Name and Mailing Address |
| PIN This Number ranges from 10 to 25 digits. It usually in letters. It is on the property tax bill and on the assessment n | | | |
| 14-28-455-001 | | 9. Buyer's (Transfere | e) Telephone Number |
| items 0-16 are oblighal. However, by com | oleting them you may avoid furt | er corresponder | ice |
| 10. Type of Transfer. <u>Transfers</u> Include, but are not limited page 2 for list. | d to, deeds, land contracts, transfers inv | olving trusts or wills, o | ertain long-term leases and business Interest. See |
| Land Contract Lease | Deed | D Other | (specify) |
| 11. Was property purchased from a financial Institution? | 12. Is the transfer between related personal related pers | | Amount of Down Payment |
| 14. If you financed the purchase, did you pay market rate of | | ount Financed (Borro | wed) |
| Yes No | | | |
| EXEMPTIONS | | | |
| Certain types of transfers are exempt from uncappi | | | v the type of exemption you are claiming. |
| If you claim an exemption, your assessor may requ | | r ciaim. | |
| Transfer from one spouse to the other spous | | | |
| Change in ownership solely to exclude or incl | • | | |
| Transfer between certain family members *(s | | | |
| Transfer of that portion of a property subject | • | | • • |
| Transfer between certain family members of transferor ** (see page 2) | that portion of a property after the e | piration of termina | tion of a life estate of life lease retained by |
| Transfer to effect the foreclosure or forfeiture | of real property | | |
| Transfer by redemption from a tax sale | | | |
| Transfer into a trust where the settlor or the s | settlor's spouse conveys property to | the trust and is also | o the sole beneficiary of the trust |
| Transfer resulting from a court order unless t | he order specifies a monetary paym | ent | · |
| Transfer creating or ending a joint tenancy if | at least one person is an original ow | ner of the property | (or his/her spouse) |
| Transfer to establish or release a security into | | | |
| Transfer of real estate through normal public | trading of stock | | |
| Transfer between entities under common cor | | ted group | |
| Transfer resulting from transactions that qual | - | • • | e Internal Revenue Code. |
| Transfer of qualified agricultural property whe | | | |
| Transfer of qualified forest property when the | | | |
| Transfer of land with qualified conservation easement (land only - not improvements) | | | |
| Other, specify: | · · · · · · · · · · · · · · · · · · · | | |
| CERTIFICATION | | | |
| I certify that the information above is true and comp | plete to the best of my knowledge. | | annonean ann ann ann ann ann ann ann ann ann |
| Printed Name City of Pontiac | - | | |
| Signature | | | Date |
| Name and title, if signer is other than the owner | Daylime Phone Number | | E-mail Address |

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2766, Page 2

Instructions:

This form must be filed when there is a transfer of real property or one of the following types of personal property:

- · Buildings on leased land.
- Leasehold improvements, as defined in MCL Section 211.8(h).
- Leasehold estates, as defined in MCL Section 211.8(i) and (j).

Transfer of ownership means the conveyance of title to or a present interest in property, including the beneficial use of the property. For complete descriptions of qualifying transfers, please refer to MCL Section 211.27a(6)(a-j).

Excerpts from Michigan Compiled Laws (MCL), Chapter 211

****Section 211.27a(7)(d):** Beginning December 31, 2014, a transfer of that portion of residential real property that had been subject to a life estate or life lease retained by the transferor resulting from expiration or termination of that life estate or life lease, if the transferee is the transferor's or transferor's spouse's mother, father, brother, sister, son, daughter, adopted son, adopted daughter, grandson, or granddaughter and the residential real property is not used for any commercial purpose following the transfer. Upon request by the department of treasury or the assessor, the transferee shall furnish proof within 30 days that the transferee meets the requirements of this subdivision. If a transferee fails to comply with a request by the department of treasury or assessor under this subdivision, that transferee is subject to a fine of \$200.00.

*Section 211.27a(7)(t): Beginning December 31, 2014, a transfer of residential real property if the transferee is the transferor's or the transferor's spouse's mother, father, brother, sister, son, daughter, adopted son, adopted daughter, grandson, or granddaughter and the residential real property is not used for any commercial purpose following the conveyance. Upon request by the department of treasury or the assessor, the transferee shall furnish proof within 30 days that the transferee meets the requirements of this subparagraph. If a transferee fails to comply with a request by the department of treasury or assessor under this subparagraph, that transferee is subject to a fine of \$200.00.

Section 211.27a(10): "... the buyer, grantee, or other transferee of the property shall notify the appropriate assessing office in the local unit of government in which the property is located of the transfer of ownership of the property within 45 days of the transfer of ownership, on a form prescribed by the state tax commission that states the parties to the transfer, the date of the transfer, the actual consideration for the transfer, and the property's parcel identification number or legal description."

Section 211.27(5): "Except as otherwise provided in subsection (6), the purchase price paid in a transfer of property is not the presumptive true cash value of the property transferred. In determining the true cash value of transferred property, an assessing officer shall assess that property using the same valuation method used to value all other property of that same classification in the assessing jurisdiction."

Penalties:

Section 211.27b(1): "If the buyer, grantee, or other transferee in the immediately preceding transfer of ownership of property does not notify the appropriate assessing office as required by section 27a(10), the property's taxable value shall be adjusted under section 27a(3) and all of the following shall be levied:

(a) Any additional taxes that would have been levied if the transfer of ownership had been recorded as required under this act from the date of transfer.

(b) Interest and penalty from the date the tax would have been originally levied.

(c) For property classified under section 34c as either industrial real property or commercial real property, a penalty in the following amount:

(i) Except as otherwise provided in subparagraph (ii), if the sale price of the property transferred is \$100,000,000.00 or less, \$20.00 per day for each separate failure beginning after the 45 days have elapsed, up to a maximum of \$1,000.00.

(ii) If the sale price of the property transferred is more than \$100,000,000.00, \$20,000.00 after the 45 days have elapsed.

(d) For real property other than real property classified under section 34c as industrial real property or commercial real property, a penalty of \$5.00 per day for each separate failure beginning after the 45 days have elapsed, up to a maximum of \$200.00.



Acknowledgement of Receipt Property Transfer Affidavit

Date: November 16, 2020

Re: 25 S. Sanford Street, Pontiac, MI 48341 File No.: 63-17513924-SCM

Property Transfer Affidavit Acknowledgement

The undersigned hereby acknowledges receipt of the Property Transfer Affidavit. Further the undersigned understands and agrees to assume all responsibility for filing the affidavit in accordance with the instructions received and will file the form with the local assessor in the municipality in which the subject property is located.

City of Pontiac

By:

Deirdre Waterman Its: Mayor

OWNER'S AFFIDAVIT and ORDER TO ISSUE

| State of Michigan |))SS | |
|-------------------|----------|--|
| County of Oakland |)55 | |

Pontiac Investment Properties, LLC., a Michigan limited liability company (hereinafter the "undersigned"), by its Authorized Signatory, being first sworn, deposes and states, to the best of its knowledge:

- 1. That the undersigned is the owner of certain premises described in ATA National Title Group, LLC Title Agency Commitment No. 63-17513924-SCM with an effective date of 10/19/2020 (hereinafter the "Commitment").
- 2. That the individual whose signature appears below is authorized and empowered to execute this Affidavit, as well as any/all instrument(s) necessary to mortgage or convey the interest in the subject property to be insured, on behalf of Pontiac Investment Properties, LLC., a Michigan limited liability company.
- 3. That Pontiac Investment Properties, LLC., a Michigan limited liability company is organized within the State of Michigan and is currently in good standing, without the threat of revocation.
- 4. That Schedule A of the Commitment contains the complete legal description of the property to be sold/mortgaged/leased (hereinafter the "property").
- 5. That the undersigned is in possession of the property and there are no other parties in possession or claiming rights of possession, except:
- 6. Other than that which is shown within Schedule B, Sections I or II of the Commitment, that there are no due or delinquent taxes (real estate, personal, commercial and/or industrial facilities), special assessments, water/sewer bills, utility bills or management or association fees covering the subject property, except:

7. That there have been no improvements made, nor labor or materials furnished to the premises, within the past one hundred twenty (120) days for alterations, repair, work, or new construction on the property, including but not limited to tenant work, except: _______. The undersigned represents that as of the date of closing of the above captioned transaction there has been no work performed by a Design Professional and there is no unpaid or outstanding balance on any contract for Professional Services as defined under the Michigan Construction Lien Act for the land described in Schedule A of the title commitment.

- 8. Other than that which is shown within Schedule B, Sections I or II of the Commitment, that the undersigned has no knowledge of any water, mineral, gas or oil rights, unrecorded easements or claims of easements, unrecorded agreements, boundary line disputes, encroachments, zoning violations, covenants conditions or restrictions (CCR) violations, options to purchase, rights of first refusal or claims of such grants or rights relative thereto, except:
- 9. Other than that which is shown within Schedule B, Sections I or II of the Commitment, that the undersigned has no knowledge of any other matters affecting the title, including, but not limited to mortgages, liens, land contracts, options, rights of first refusal, leases, easements, rights-of-way, restrictions, tax liens, judgment liens, party walls or other encumbrances.
- 10. Other than that which is shown within Schedule B, Sections I or II of the Commitment, that the undersigned has no knowledge of any action or proceeding now pending in any state or federal court that could, if adversely decided, result in a lien or charge upon the property, except:

11. That the undersigned has not filed, nor is subject to, any bankruptcy, receivership or insolvency proceedings.

12. That the undersigned has not executed, and will not execute, any instrument that could adversely affect the title or the interest to be insured between the effective date of the Commitment and the recording of the interest to be insured.

- 13. That in the event the transaction to be insured is a sale, the undersigned has no knowledge of any written commission agreement running in favor of a commercial real estate broker, except:
- 14. That the property is not subject to either a commercial or industrial facility tax established under Act 198 of Public Acts of 1974 (MCLA 207.551) or Act 255 of Public Acts of 1978 (MCLA 207.651).
- 15. This Affidavit is made for purposes of inducing ATA National Title Group, LLC to issue its policy or policies of title insurance pursuant to the Commitment. The undersigned hereby a) acknowledges that ATA National Title Group, LLC is placing material reliance upon the representations rendered herein, b) indemnifies and agrees to hold ATA National Title Group, LLC and Old Republic National Title Insurance Company harmless from any loss or expense, including reasonable attorney fees, sustained because any statement herein is directly or indirectly asserted to be false or inaccurate and c) agrees that in the event it is determined there are unpaid charges which were due and payable prior to and including the date of closing, and which are the responsibility and obligation of Affiant, that Affiant shall pay any and all amounts so charged and shall provide proof of payment of same to ATA National Title Group, LLC.

Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By:

Michael B. Stephens Its: Authorized Representative

State of Michigan

County of

The foregoing instrument has been subscribed and sworn to before me on this _____ day of November, 2020 by Michael B. Stephens, Authorized Representative of The Stephens Family 1996 Trust, Sole Member of Pontiac Investment Properties, LLC., a Michigan limited liability company

SS.

| Notary Public: | |
|---------------------|---------|
| Notary County: | ,State: |
| Commission Expires: | |
| Acting In: | |

Certification of Non-Foreign Status

(corporation, partnership, trust or estate transferor)

Section 1445 of the Internal Revenue Code provides that a transferee of a U.S. real property interest must withhold tax if the transferor is a foreign person. For U.S. tax purposes (including section 1445), the owner of a disregarded entity (which has legal title to a U.S. real property interest under local law) will be the transferor of the property and not the disregarded entity. To inform the transferee that withholding of tax is not required upon the disposition of a U.S. real property interest by Pontiac Investment Properties, LLC., a Michigan limited liability company ("Transferor"), the undersigned hereby certifies the following on behalf of the Transferor.

- 1. Transferor is not a foreign corporation, foreign partnership, foreign trust or foreign estate (as those terms are defined in the Internal Revenue Code and Income Tax Regulations)
- 2. Transferor is not a disregarded entity, as defined in Treas. Req. § 1.1445-2(b)(2)(iii)
- 3. Transferor's U.S. taxpayer identification number is
- 4. Transferor's address is 715 Southpoint Blvd. Suite B Petaluma, CA 94954-6836

The undersigned understands that this certification may be disclosed to the Internal Revenue Service by the transferee and that any false statement contained herein could be punishable by fine, imprisonment, or both.

Under penalties or perjury I declare that I have examined this certification and to the best of my knowledge and belief it is true, correct and complete, and I further declare that I have authority to sign this document on behalf of Transferor.

Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By:

Michael B. Stephens Its: Authorized Representative

| State of Michigan |) |
|-------------------|-----|
| |)SS |
| County of Oakland |) |

The foregoing instrument has been subscribed and sworn to before me on this _____ day of November, 2020 by Michael B. Stephens, Authorized Representative of The Stephens Family 1996 Trust, Sole Member of Pontiac Investment Properties, LLC., a Michigan limited liability company.

| State: |
|--------|
| |
| |
| |

File No.: 63-17513924-SCM

Substitute Form **1099-S** Proceeds from Real Estate Transactions

| FILER'S Name, Address and Telephone No. | TRANSFEROR'S Name and Address |
|--|---|
| ATA National Title Group, LLC - Commercial Bloomfield 42651 Woodward Ave. Bloomfield Hills, MI 48304 Telephone: (248) 338-7135 | Pontiac Investment Properties, LLC., a Michigan limited liability company 715 Southpoint Blvd. Suite B Petaluma, CA 94954-6836 |
| FILER'S federal identification number 61-1492166 | |

| Transaction | n Information |
|---|---|
| Date of closing | 11/16/2020 |
| Gross proceeds | \$600,000.00 |
| Allocation of gross proceeds | \$600,000.00 |
| Buyer's part of real estate tax | \$1,985.06 |
| Address or legal description | 25 S. Sanford Street, Pontiac, MI 48341 |
| Transferor received or will receive property or services as part of the consideration | Νο |
| Account or escrow number (see instructions) | 63-17513924-SCM |

- This is important tax information and is being furnished to the Internal Revenue Service. If you are required to file a return, a negligence penalty or other sanction may be imposed on you if this item is required to be reported and the IRS determines that it has not been reported.

- You are required by law to provide the Settlement Agent with your correct taxpayer identification number. If you do not provide the Settlement Agent with your correct taxpayer identification number, you may be subject to civil or criminal penalties imposed by law.

- Under penalties of perjury, I certify that I am a U.S. person or U.S. resident alien and the number shown on this statement is my correct taxpayer identification number. I acknowledge receipt of a copy of this statement.

MUST BE COMPLETED BY SELLER:

| Transferor is a foreign person (nonresident alien, foreign partnership, foreign estate, or foreign trust) | □No □Yes | ····· |
|---|----------|-------|
| | | |

Dated:

Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By:

Michael B. Stephens Its: Authorized Representative

Instructions for Transferor

For sales or exchanges of certain real estate, the person responsible for closing a real estate transaction must report the real estate proceeds to the Internal Revenue Service and must furnish this statement to you. To determine if you have to report the sale or exchange of your main home on your tax return, see the instructions for Schedule D (Form 1040). If the real estate was not your main home, report the transaction on Form 4797, Form 6252, and/or the Schedule D for the appropriate income tax form. If you received or will receive like-kind property, you must file Form 8824.

Federal mortgage subsidy. You may have to recapture (pay back) all or part of a federal mortgage subsidy if all the following apply.
You received a loan provided from the proceeds of a qualified mortgage bond or you received a mortgage credit certificate.

- Your original mortgage loan was provided after 1990.
- You sold or disposed of your home at a gain during the first 9 years after you received the federal mortgage subsidy.
- . Your income for the year you sold or disposed of your home was over a specified amount.
- This will increase your tax. See Form 8828 and Pub. 523.

Transferor's identification number. For your protection, this form may show only the last four digits of your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN). However, the issuer has reported your complete identification number to the IRS.

Account number. May show an account or other unique number the filer assigned to distinguish your account.



Water and Sewer/Septic Agreement and Hold Harmless - No Funds Held

File No.:63-17513924-SCMProperty Address:25 S. Sanford Street, Pontiac, MI 48341Buyer:City of PontiacSeller:Pontiac Investment Properties, LLC., a Michigan limited liability company

WHEREAS, closing for the above referenced property is scheduled for 11/16/2020.

AND WHEREAS, Buyer(s) and Seller(s) acknowledge and agree that ATA National Title Group, LLC is not holding any funds with regard to any outstanding water and sewer/septic bills;

AND WHEREAS, the Seller(s) and Buyer(s) hereby acknowledge and agree that they will handle payment and reconciliation of any WATER AND SEWER/SEPTIC bills outside of closing;

AND WHEREAS, notwithstanding the foregoing, the Buyer(s) desire and instruct ATA National Title Group, LLC, its subsidiaries or affiliates and its Underwriter to close this transaction;

NOW THEREFORE, in order to induce ATA National Title Group, LLC and its Underwriter, to issue a Owners policy of title insurance, the parties agree as follows:

The Buyer(s) and Seller(s) agree to hold harmless, indemnify and forever release from liability ATA National Title Group, LLC, its subsidiaries and affiliates, and its Underwriter from any outstanding water and sewer/septic owing and for any and all loss, damage or injury sustained as a result of there being no water and sewer/septic escrow as part of this closing. The Buyer(s) and Seller(s) also agree to hold harmless, indemnify and forever release from liability ATA National Title Group, LLC, its subsidiaries and affiliates, and its Underwriter for any and all loss, damage or injury sustained as a result of this closing as relating to and including but not limited to, water and sewer/septic bills, costs, fines, penalties, levies, special assessments, meter readings, meter installations, and water and sewer/septic hook-up and connection.

Dated: November 16, 2020

City of Pontiac

By:

Deirdre Waterman Its: Mayor Pontiac Investment Properties, LLC., a Michigan limited liability company

By: The Stephens Family 1996 Trust Its: Sole Member

By:

Michael B. Stephens Its: Authorized Representative



42651 Woodward Ave., Bloomfield Hills, MI, 48304 Phone: (248) 338-7135

Compliance Agreement

Closing Date:11/16/2020File No.:63-17513924-SCMSeller:Pontiac Investment Properties, LLC., a Michigan limited liability companyBuyer/Borrower:City of PontiacProperty Address:25 S. Sanford Street, Pontiac, MI 48341

The undersigned purchaser(s)/mortgagor(s) and seller(s), for and in consideration of ATA National Title Group, LLC, this date, closing this transaction involving the above-mentioned property, do hereby agree, if requested to do so by ATA National Title Group, LLC to promptly and fully cooperate and adjust for clerical errors in any and all documentation, if deemed necessary or desirable in the sole and reasonable discretion of ATA National Title Group, LLC, in order to allow ATA National Title Group, LLC to clear any and all liens or other items necessary to enable ATA National Title Group, LLC to issue its policy or policies of title insurance as contemplated and/or requested by the Purchase Agreement/Lender(s).

The aforesaid clerical errors shall include, but not limited to: inadvertent typographical errors on closing documents (requiring initialing or corrections); missing or incorrect signatures on closing documents; incorrect and/or incomplete information regarding taxes, special assessments, water and sewer bills, as furnished to ATA National Title Group, LLC by municipalities or other sources; incorrect computation of prorations; incorrect information on payoff letters (resulting in discrepancies and/or shortages on payoffs); problems arising as a result of documentation being rejected for recording by the County Recorder's Office (Register of Deeds).

The undersigned parties hereby affirm that their names are correct as spelled below. In the event ATA National Title Group, LLC needs to contact either or both of the undersigned parties in order to resolve any issue such as those described above, the undersigned parties may be contacted using the following information:

| Address: | 47450 Woodward Ave | Address: | 715 Southpoint Blvd. Suite B | |
|---------------------------------------|--------------------|----------|---|--|
| | Pontiac, MI 48342 | | Petaluma, CA 94954-6836 | |
| Phone: | | Phone: | | |
| Email: | | Email: | | |
| Dated: | <u></u> | Dated: | -, | |
| City of Pontiac | | | vestment Properties, LLC., n limited liability company | |
| By: Deirdre Waterman Its: Mayor | | | tephens Family 1996 Trust le Member | |
| | | | el B. Stephens Ithorized Representative | |



PROCEEDS HANDLING INSTRUCTIONS & AUTHORIZATION

| File N Selle Buye | | 11/16/2020 63-17513924-SCM Pontiac Investment Properties, LLC., a Michigan limited liability company City of Pontiac 25 S. Sanford Street, Pontiac, MI 48341 |
|-------------------------|-------------------|---|
| Please | e advise ATA Nati | onal Title Group, LLC how you would like to receive your funds, once available: |
| | | om ATA National Title Group, LLC I first to determine when funds will be available: Gracie Van Huffel; 248-375-4134 |
| | | by courier mail (i.e. Federal Express, UPS) ne following address: |
| | Release check t | o Other party: Phone: Seller: (ie. Realtor/Attorney/etc.): |
| | Relationship to | Seller: (ie. Realtor/Attorney/etc.): |
| | ATA National Titl | |
| | | DRMATION FOR WIRING PURPOSES UNT listed <u>CANNOT be an investment, brokerage or trading type of account</u> .**** |
| NAME | E(S) ON ACCOUN | Т: |
| BANK | NAME: | |
| ABA F | ROUTING #: | |
| ACCC | DUNT #: | |
| | wiring. The v | contact your financial institution to confirm the correct routing number for wire routing number may not be the same routing number that appears on Providing an incorrect routing number will delay receipt of your funds. |

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Proceeds Handling Authorization Page 1 of 2

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Initial Here:

Continuation of Proceeds Handling Authorization for File No: 63-17513924-SCM

The undersigned parties hereby agree, that provided the net proceeds are disbursed in accordance with the instructions set forth above, or as may be amended in writing by the execution of an Amendment to Proceeds Handling Instructions & Authorization, the Settlement Agent shall not be liable for any act or omission of any financial institution, mail delivery vendor or any other person, nor shall Settlement Agent have any liability for loss of funds or interest thereon. The undersigned hereby agree to indemnify and hold harmless the Settlement Agent, its successors, assigns, agents and underwriters, from any loss, liability or cost incurred as a result of any incorrect information supplied or as a result of any delay in receipt of the proceeds.

Best Phone Number for Contact:

Pontiac Investment Properties, LLC., a Michigan limited liability company

- By: The Stephens Family 1996 Trust Its: Sole Member
- By:

Michael B. Stephens Its: Authorized Representative

| State of Michigan |))SS |
|-------------------|----------|
| County of Oakland |)33 |

The foregoing instrument has been subscribed and sworn to before me on this 16th day of November, 2020 by Michael B. Stephens, Authorized Representative of The Stephens Family 1996 Trust, Sole Member of Pontiac Investment Properties, LLC., a Michigan limited liability company.

| Notary Public: | |
|---------------------|---------|
| Notary County: | ,State: |
| Commission Expires: | |
| Acting In: | |

Proceeds Handling Authorization Page 2 of 2

#2 SUB COMMITTEE REPORT

Public Safety did not meet due to Covid-19 uptick, therefore there are no minutes to be given reports were received from the 3 departments, and they are attached. There was one question from a Councilperson, that member was advised as to who best to contact for that concern.

One reminder, we have a contract for fire expiring January 31, 2022 yet our firefighters are left not knowing what the intentions of the City are as there has been no conversations regarding a renewal or termination of their contract to date. I have reached out to the Mayor in July of 202 yet received no response.

Respectfully, Councilwoman, Mary Pietila



WATERFORD REGIONAL FIRE DEPARTMENT

2495 Crescent Lake Road • Waterford, MI 48329 Phone: 248.673.0405 • Fax: 248.674.4095 www.waterfordmi.gov

• Matthew Covey Fire Chief • Carl Wallace Deputy Fire Chief • John Phebus Fire Marshal

MONTHLY FIRE DEPARTMENT REPORT For the City of Pontiac October 2020

Total Pontiac Fire Station calls - month: 381 Average Response Time 5.10 per call

Total calls for Pontiac Stations - YTD: 3830

City Calls: Fires: 12 EMS: 229 False Alarms: 36 Other: 104

Pontiac YTD, Fires: 215 5.61% EMS: 2226 59.16% False Alarms: 294 7.68% Other: 1095 25.02%

| <u>Mont</u> | h Count | Response Times month average | YTD Count | |
|-------------|-----------|------------------------------|-----------|--|
| FS-6 | Fires –0 | 5.43 | 56 | |
| | EMS –55 | 4.41 | 489 | |
| FS-7: | Fires – 6 | 5.34 | 80 | |
| | EMS – 97 | 5.21 | 898 | |
| FS-8: | Fires – 3 | 5.34 | 36 | |
| | EMS – 31 | 5.08 | 454 | |
| FS-9: | Fires –3 | 3.45 | 27 | |
| | EMS –42 | 4.52 | 404 | |

Fire Injuries to personnel: 1 Fire Injuries to civilian: 0

Notable Event:

- 6 Sheriff's Deputy were awarded Silver Life Saving Award, this was based on their efforts in saving the life of an toddler.
- 3 Firefighters from Station 6 on Walton Blvd were awarded Silver Life Saving Award, this was based on their efforts in saving the life of an toddler.
- All firefighters paramedics completed their required ACLS-recertification

Oakland County Sheriff's Office Pontiac Substation

2020

11/20/2020 9:41

| Road Patrol/DB | January | February | March | April | Мау | June | July | August | Sept | October | November | December | Totals |
|---------------------------------|--------------------------|----------|-------|-------|-----|------|------|--------|------|---------|-------------|----------|--------|
| Road Patrol Arrests: | 369 | 366 | 333 | 265 | 348 | 321 | 300 | 362 | 323 | | | | 2,987 |
| Traffic Citations: | 786 | 646 | 508 | 152 | 243 | 256 | 281 | 252 | 367 | | | | 3,491 |
| Detective Bureau Warrants: | 83 | 77 | 99 | 139 | 127 | 111 | 94 | 146 | 143 | 131 | | | 1150 |
| Cases Assigned to Detectives: | 380 | 304 | 381 | 327 | 370 | 410 | 381 | 464 | 387 | 380 | | | 3,784 |
| Appearance Citations: | 6 | 6 | 6 | 5 | 6 | 11 | 7 | 10 | 2 | 10 | | | 69 |
| DNA Swabs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | | | 3 |
| Domesic Violence Arrests | Domesic Violence Arrests | | | | | | | | | | | | |
| State Law Warrants: | 28 | 21 | 40 | 43 | 46 | 47 | 47 | 57 | 57 | 43 | | | 429 |
| Directed Patrol Unit | | | | | | | | | | | | | |
| Felony Arrests: | 22 | 19 | 42 | 75 | 72 | 44 | 47 | 40 | 35 | 28 | | | 424 |
| Misdemeanor Arrests in Custody: | 0 | <u> </u> | 12 | 12 | 9 | 14 | 3 | 5 | 5 | 3 | | | 64 |
| Appearance Citations: | 1 | 1 | 1 | 0 | 2 | 4 | 2 | 3 | 0 | 1 | | | 15 |
| Traffic Citations: | 2 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 1 | | | 12 |
| Controlled Buys: | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| Handguns Seized: | 3 | 1 | 9 | 13 | 14 | 14 | 16 | 16 | 14 | 11 | | | 111 |
| Long Guns Seized: | 0 | 0 | 0 | 1 | 0 | 4 | 2 | 2 | 2 | 0 | | | 11 |
| Search Warrants Executed: | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 |
| Violent Crimes Statistics | | | | | | | | | | | | | |
| Armed Robberies | 12 | · 11 | 5 | 10 | 7 | 7 | 6 | 10 | 8 | 1 | | | 77 |
| Homicides: | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 3 | 2 | 3 | · · · · · · | | 13 |
| Discharged Firearm (Injuries): | 3 | 1 | 1 | 3 | 1 | 3 | 3 | 5 | 2 | 2 | | | 24 |

| DISPATCH | Dec-19 | Jan-20 | 20-Feb | Mar-20 | 20-Apr | 20-May | 20-Jun | Jul-20 | Aug-20 | 20-Sep | 20-Oct |
|----------------------------|------------|--------|--------|---------------|--------|--------|--------|--------|--------|--------|--------|
| Abdominal Pain | 53 | 24 | . 25 | 23 | 20 | 25 | 31 | 26 | 24 | 21 | 25 |
| airmedical transport | | | | | | | | | | | |
| ALLergies | 8 | 3 | 8 | 6 | 9 | 8 | 6 | 6 | . 8 | 8 | 4 |
| ALTERED MENTAL STATUS | 4 | 7 | 7 | 6 | 5 | 7 | 7 | 12 | 11 | 8 | 9 |
| Animal bites | 1 | 1 | 2 | 1 | 4 | 2 | | 3 | 5 | 3 | 2 |
| Assault | 27 | 34 | 24 | 27 | 30 | 24 | 39 | 32 | 40 | 32 | 25 |
| Invalid assist | 5 | 8 | 7 | 4 | 1 | 7 | 1 | 1 | 1 | 9 | 5 |
| Pedestrian struck by Auto | | | | | | | | | | | |
| Back Pain | 14 | 10 | 14 | 6 | 6 | 14 | 12 | 16 | 15 | 6 | 9 |
| Breathing Problems | 71 | 142 | 125 | 151 | 147 | 129 | 122 | 140 | 94 | 94 | 96 |
| Boating Accident | | | | | | | 1 | 1 | 1 | | |
| Burns | 2 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 2 | | 1 |
| Cardiac Arrest | 18 | 18 | 14 | 15 | 14 | 14 | 21 | 14 | 9 | 16 | 16 |
| Chest pain | 52 | 85 | 76 | 83 | 48 | 76 | 64 | 60 | 64 | 73 | 62 |
| Choking | 2 | . 3 | 5 | 1 | 4 | 5 | 4 | 4 | | | 9 |
| CO poisoning | 1 | | 2 | 1 | 2 | 3 | | | 4 | 2 | 1 |
| Seizures | 124 | 55 | 39 | 54 | 31 | 39 | 52 | 48 | 46 | 54 | 45 |
| Diabetic Issues | 28 | 22 | 27 | 25 | 31 | 27 | 23 | 18 | 18 | 17 | 29 |
| Drowning | 1 | | | | | | | 1 | | | |
| Electrocution | | | | | | | | | | | |
| Eye issues | 3 | 3 | | 1 | 2 | | 1 | 1 | 1 | | |
| Fainting | | | | 56 | | | | | | | |
| Fall Victim | 61 | 60 | 66 | | 42 | 66 | 67 | 50 | . 82 | 58 | 65 |
| Fever | 3 | | | | | | | | | | |
| Fire | 1 | | | | | | 1 | | 2 | | • |
| Headache | 4 | 4 | 8 | 5 | 3 | 8 | 2 | 2 | 1 | | 5 |
| Heart Problems | 11 | 13 | 11 | 10 | 14 | 11 | 18 | 11 | 9 | 9 | 11 |
| Heat/Cold Exposures | | 3 | 2 | | 1 | . 2 | . 1 | 2 | | | |
| Hemorrhage from Laceration | 18 | 26 | 17 | 20 | 24 | 17 | 28 | 22 | 17 | 23 | 17 |
| Industrial Accident | | | | | | | | | | | |
| Medical alarms | 12 | 17 | 11 | 13 | 9 | 11 | 10 | 6 | 11 | 8 | 12 |
| МСІ | | | | | | | | | | | |
| Ingested Poison | | • | | | | | | | | | |
| Non Emergent requests | | | | 11 | | 2 | | · | | 7 | |

'

| Overdose | 39 | 27 | 32 | 37 | 24 | 32 | 47 | 46 | 47 | 32 | 34 |
|---------------------------|-----|------|-----|------|-----|-----|------|------|-----|-----|-----|
| Pregnancy/Childbirth | 5 | 14 | 7 | 14 | 7 | 7 | 18 | · 6 | 2 | 9 | 3 |
| Psychiatric Problems | 43 | 36 | 24 | 34 | 39 | 24 | 55 | 54 | 51 | | 30 |
| Respiratory Arrest | | | | | | | | | | , | |
| "Sick" Person | 224 | 185 | 152 | 224 | 175 | 152 | 216 | 224 | 182 | 183 | 202 |
| Standby | | | | | | | | | 2 | | |
| stab/Gunshot Wound | 3 | 5 | 5 | 5 | 4 | 5 | 7 | 4 | | 2 | 9 |
| Stroke/CVA | 14 | 22 | 20 | 21 | 17 | 20 | 10 | 27 | 12 | 19 | 17 |
| Traffic Accidents | 33 | 61 | 34 | 41 | 26 | 34 | 44 | 68 | 55 | 45 | 33 |
| Palliative care | 31 | 33 | 36 | 22 | 18 | 36 | 29 | 34 | 36 | 34 | 34 |
| Traumatic Injury | 15 | 13 | 6 | 3 | 13 | 6 | 17 | 12 | 15 | 16 | 14 |
| Unconscious/unknown cause | 44 | 54 | 38 | 42 | 52 | 38 | 56 | 57 | 43 | 65 | 47 |
| UNKNOWN | 13 | 9 | 23 | ຸ 23 | 9 | 2 | 11 | 8 | 10 | 14 | 14 |
| "Person DOWN" | | 23 | 14 | | 17 | 14 | 23 | 26 | 23 | | 7 |
| Sexual Assault | | | | | | | | | | | |
| Well Person Ck | 1 | 1 | 2 | | 1 | 2 | 1 | | 2 | | 1 |
| | | | | | | | | | | | |
| total | 989 | 1022 | 884 | 988 | 851 | 870 | 1046 | 1044 | 945 | 867 | 893 |
| | | | | | | | | | | | |

| | Jan-20 | Feb-20 | Mar-20 | PR 20 | 20-May | 20-Jun | |
|---------|--------|--------|--------|-------|--------|--------|--|
| 48340 | 4.9 | 5 | 4.8 | 4.7 | 4.6 | 4.8 | |
| 48341 | 5 | 5 | 5.1 | 5 | 4.9 | 4.9 | |
| 48342 | 4.9 | 4.8 | 4.8 | 4.9 | 4.9 | 4.75 | |
| | | | | | | | |
| | | | | | | | |
| Monthly | 4.93 | 4.93 | 4.9 | 4.86 | 4.8 | 4.78 | |
| | | | | | | | |
| | 20-Jul | Aug-20 | SEPT | Oct | Nov | Dec | |
| 48340 | 5 | 5.1 | 4.9 | 5 | | | |
| 48341 | 4.8 | 4.7 | 4.85 | 4.9 | | | |
| 48342 | 4.8 | 4.8 | 4.8 | 4.9 | | | |
| | | | | | | | |
| | | | | | | | |
| Monthly | 4.89 | 4.86 | 4.85 | 4.93 | | | |

#3 CLOSED SESSION

Pontiac City Council Resolution



Whereas, Michigan Open Meetings Act Section B(h), MCL 15.268(h), allows a public body to go into closed session to consider material exempt from discussion or disclosure by state or federal statute; and

Whereas, Michigan Freedom of information Act Section 13(g) exempts from disclosure records subject to the attorney-client privilege;

Now, Therefore, Be It Resolved by the Pontiac City Council that it recess into closed session to discuss an attorney-client privileged memorandum regarding the Phoenix Center and Ottawa Towers, which is exempt from disclosure pursuant to MCL 15.243(1)(g).

#4 SPECIAL PRESENTATION

Updated November 20, 2020

Medical Marihuana Application Review Status Update

A Process that follows the ordinance as approved by the voters that is <u>fair</u>, <u>transparent</u> and has <u>integrity</u>.

| Application Status | Number of Applicants as of November 20, 2020 | Review Phase |
|-----------------------------|--|----------------------|
| Grower | 7 | 5 in Phase 4 |
| | | 1 in Phase 2 & 4 |
| | | 1 in Phase 1 |
| Processor | 3 | 2 in Phase 4 |
| | | 1 in Phase 1 |
| Secure Transporter | 1 | Application Denied |
| Safety Compliance | 0 | |
| Provisioning – Cesar Chavez | 17 | 17 in Phase 2 and 3 |
| Provisioning – Downtown | 23 | 23 in Phase 2 |
| Provisioning – Non Overlay | 48 | 34 in Phase 1 |
| | | 14 Ready for Phase 2 |
| Provisioning – Walton Blvd | 15 | Phase 1 |

| Reviewer | Reviews Completed | Under Review | Ready for Review |
|--------------------------------------|--|----------------------------|------------------|
| Financial Advisor | 6 Grower, 2 Processor & 17 Cesar Chavez | 23 Downtown | |
| Income Tax | 6 Grower, 2 Processor, 17 Cesar Chavez & | 17 Downtown | |
| | 6 Downtown | | |
| Marihuana Regulations (50th District | 6 Grower, 2 Processor & 17 Cesar Chavez | 23 Downtown | |
| Court & Liability Insurance) | | | |
| Treasury | 5 Grower, 2 Processor & 2 Cesar Chavez | 1 Grower & 15 Cesar Chavez | |
| Code Enforcement | 6 Grower, 2 Processor & 17 Cesar Chavez | 23 Downtown | |
| Building & Safety | 6 Grower & 2 Processor | N/A | N/A |
| Planning | 6 Grower, 2 Processor & 17 Cesar Chavez | | 23 Downtown |
| City Clerk | 6 Grower & 2 Processor | 17 Cesar Chavez | |



Office of the City Clerk Garland S. Doyle Interim City Clerk (248) 758-3200

http://pontiaccityclerk.com/medical-marihuana

| Compliance | Reviews Completed | Under Review | Ready for Review |
|------------------|--------------------------|--------------|----------------------------------|
| Legal Advisor | | | 6 Grower & 2 Processor |
| Planning Advisor | | | 6 Grower, 2 Processor & 17 Cesar |
| | | | Chavez |

Monthly Goals

- 1. City Clerk to complete Cesar Chavez and Downtown Districts.
- 2. Marihuana Regulations to complete Downtown District and Phase I for Non-Overlay & Walton Blvd.

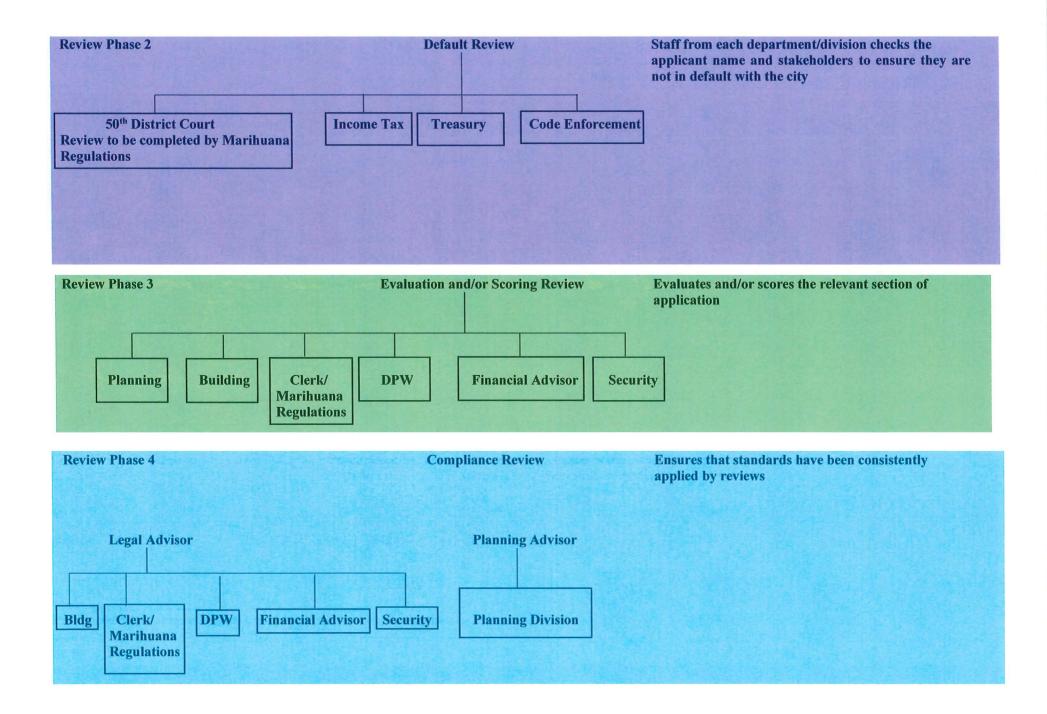
Unresolved Issues

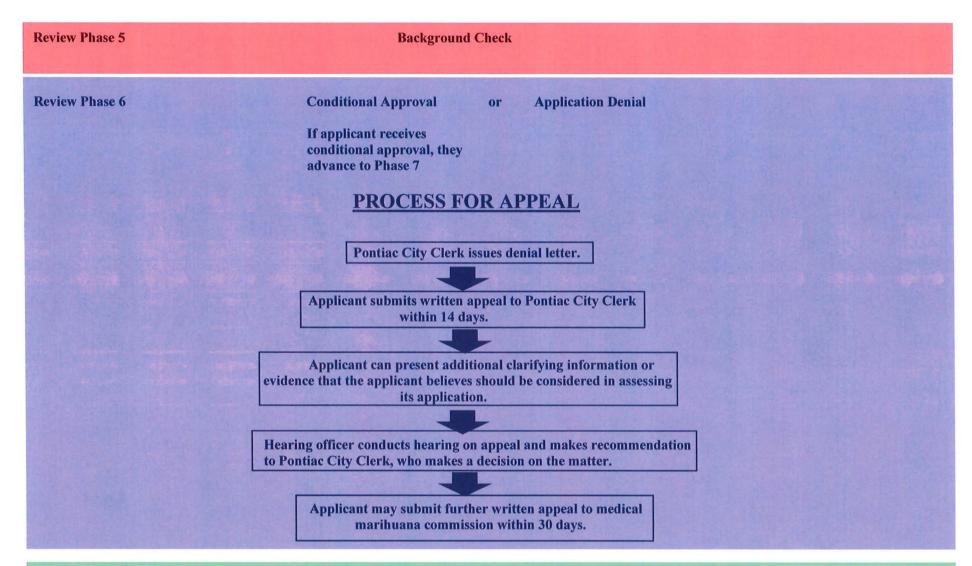
1. The Planning Commission has not made a recommendation to the City Council about the proposed zoning map amendment to allow grower and processor facilities to locate outside of the Walton Blvd and Cesar Chavez Overlay Districts. The text amendment was submitted in January 2020. It has been seven months and still no action by the Planning Commission.

The Clerk will not be able to issue any grower or processor licenses outside of the Walton Blvd. & Cesar Chavez Overlay Districts until Ordinance 2363 the zoning ordinance for Medical Marihuana is amended. Conditional rezoning addresses non-conforming zoning issues. Conditional rezoning does not address the licensing statute in the zoning ordinance. The Clerk is obligated to follow ordinances as they are written. The Clerk will continue to review applications not affected by this issue.

2. The Planning Commission has not made a recommendation to the City Council about the proposed zoning text amendment regarding Hidden River being designated as a park. The text amendment was submitted in August of 2019. It is been over a year and still no action by the Planning Commission.

| <u>Phases</u> | Type of Review | What happens during the review phase? |
|----------------|-----------------------|---|
| Review Phase 1 | Content Review | Clerk staff will review application to make sure all information and exhibits have been submitted |





Review Phase 7

Site Plan Approval and/if necessary Special Exemption Approval

Review Phase 8

Certificate of Compliance/Occupancy from

Building and Fire

Review Phase 9

Clerk issues a permit provided you have been issued your pre-qualification from the State of Michigan

#5 **SPECIAL** PRESENTATION

DPW Special Presentation

City Sidewalk Program October 27, 2020

Sidewalk Assets

Approximately 420 Miles of Sidewalk

- 120 Miles along major streets (sidewalks addressed with road construction)
- 300 Miles along local streets (subject of this presentation)
- High volumes of pedestrian traffic

History

- Primarily CDBG funds used (\$250,000 \$400,000 annually) in early 2000s
- No funds applied to sidewalks from 2009 to 2017 (focus on demo)
- \$650,000 from 2017 CDBG used to repair sidewalks in 2019 construction season
 - Worst areas determined by informal survey
 - Addressed all sidewalk complaints received prior to bid
 - Approximately 3600 flags replaced
- \$150,000 in 2019 for horizontal sawcutting (grinding) of sidewalk edges raised less than 2 inches
- See map

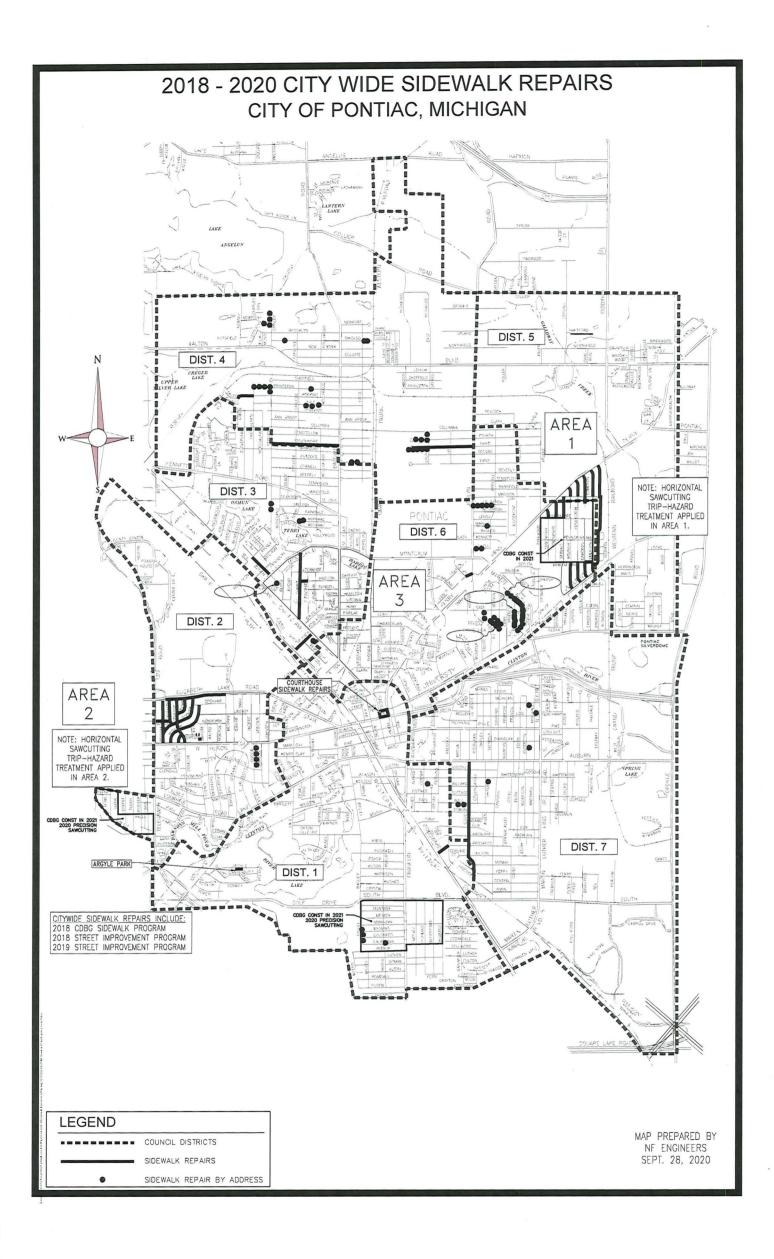
Current

• \$100,000 from 2019 CDBG plus \$256,000 from 2020 CDBG

- Approximately 1900 flags (depends on bid)
- Proposed areas shown on map
 - Approximately 900 flags
- Determined by informal survey to be worst areas
- Also address complaints city-wide until funds are exhausted
 - Enter complaints in Cityworks
- Potentially up to \$250,000 more to be repurposed from Carriage Circle CDBG funds
- \$100,000 approved in Local Roads fund for horizontal sawcutting in 2020 ahead of CDBG sidewalk replacement
- Bid in Fall/Winter 2020
- Construction starts Spring 2021

Future

- Set up a formal, objective process for ongoing inspection and rating of the condition of sidewalks throughout the City
 - Incorporate into asset management system (Cityworks)
 - Prepare ADA Transition Plan to upgrade all curb ramps to ADA standard to avoid potential litigation
- Based on findings of city-wide inspection and rating, determine cost of overall repairs needed and prepare plan to address the needs
 - Plan may include special assessment, since the City's Municipal Code holds the abutting property owner responsible for maintaining the sidewalk and drive approach in good repair (102-126)
 - CDBG funds utilized for repair of sidewalk damaged by trees planted in right of way
 - CDBG funds utilized to upgrade curb ramps to ADA standard



#6 SPECIAL PRESENTATION

DPW Special Presentation

Perry St Road Diet November 10, 2020

History

- MDOT mill and fill project for Perry St in 2018/2019
- City of Pontiac's Complete Streets Master Plan (CSMP) adopted by City Council on January 4, 2017
 - Result of extensive public outreach to improve connectivity in the City and improve safety for pedestrians and bikes
 - Calls for buffered bike lanes on Perry
- MDOT proposed installing the buffered bike lanes per the CSMP through the mill and fill project
 - MDOT held public meeting to present the road diet plan and received no objections
- City Council passed a resolution on October 30, 2018 supporting the reduction of Perry St to 3 lanes and installation of bike lanes on both sides

Conditional Approval

- City Council's support conditioned on review of safety after 9 months
 If safety proven to deteriorate, MDOT would revert to original configuration
- MDOT promised to collect and provide crash data post-construction

Post-Construction

- Final pavement markings completed in June 2019
- MDOT provided crash data as promised
 - No fatal crashes in one year post construction
 - One serious injury crash in one year post construction (two annually in previous years)
 - One crash involving bicycle and one crash involving pedestrian
 - Slight increase in rear-end crashes as drivers get used to new configuration
 - Increased traffic due to closure of I-75
- Travel time increase of less than 30 seconds daily on average
- MDOT working with RCOC to adjust signal timings to improve flow

Conclusion

Crashes not worse than pre-construction

- Dedicated facilities for bikes, pedestrians, and vehicles
- No major capacity issues
- Recommend maintaining road diet per CSMP since safety has not worsened
- Ask MDOT to continue data collection until end of October 2021
 - If no noticeable increase in crashes by October 2021, maintain new configuration

| PR #674007 (0.462-2.94) | | Pos | st Road [| Diet Mo | nthly C | rash Data | a/Perry | St. | | | | | |
|-------------------------|-------------------|---------|-----------|---------|---------|-----------|---------|--------|--------|--------|--------|--------|--------|
| CS #63091 | June (15-30) 2019 | July-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 |
| | | | | | | | | | | | | | |
| Total # of crashes | 7 | 15 | 12 | 12 | 4 | 10 | 3 | 6 | 6 | 5 | 1 | 4 | 5 |
| Crashes by severity | | | | | | | | | | | | | |
| Fatal (K) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Incapacitating (A) | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-Incapacitatin (B) | 4 | 0 | 3 | 1 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 0 |
| Crashes by type | | | | | | | | | | | | | |
| Angle driveway | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Angle straight | 1 | 3 | 1 | 1 | 0 | 1 | 0 | 1 | 2 | 0 | 0 | 1 | 1 |
| Angle turn | 0 | 1 | 1 | 2 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 2 |
| Animal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Backing | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Bicycle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Fixed object | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 1 |
| Head-on | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Head-on LT driveway | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Head-on LT non-driveway | 0 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Hit train | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Misc. multiple vehicle | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Misc. single vehicle | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other driveway | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other object | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Overturn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Parking | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pedestrian | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rear-end driveway | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rear-end left turn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rear-end right turn | 0 | 1 | 0 | 1 (A) | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rear-end straight | 4 | 9 | 7 | 4 | 1 | 1 | 1 | 4 | 1 | 1 | 0 | 1 | 0 |
| Side swipe opposite | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| Side swipe same | 2 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |

#7 RESOLUTION

City of Pontiac Resolution for the Honorable Preston G. Thomas

WHEREAS, it is the sense of this legislative body to pay proper tribute to individuals of remarkable character whose lives have been dedicated to uplifting, inspiring and empowering the community; and;

WHEREAS, it is feelings of the deepest regret that the Pontiac City Council mourns the passing of the Honorable Preston G. Thomas, a devoted and loyal member of this community; and,

WHEREAS, the Honorable Preston G. Thomas graduated from Wayne State University Law School in 1982 after which, he served as Deputy City Attorney for the City of Pontiac and Legislative Auditor for the Pontiac City Council; and,

WHEREAS, the Honorable Preston G. Thomas was elected to the bench of the 50th District Court in November of 1998 as Chief Judge, Pro-Tempore; and;

WHEREAS the Hon Preston G. Thomas was a selfless leader whose unwavering commitment to helping others and dedication to upholding social justice and equality has left an incessant and everlasting impression on the community; and,

WHEREAS, guided by strong values and the belief that staying connected and educating the community are of paramount importance, the Honorable Preston G. Thomas raised his children in the Pontiac area and continued to actively educate and engage students about our justice system in order to provide a better understanding and respect for the law; and,

WHEREAS, the Honorable Preston G. Thomas was a member of numerous organizations including, the National Bar Association, American Bar Association, American Judges Association, Wolverine Bar Association, Associated Trial Lawyers of America, Omega Psi Phi Fraternity and Phi Alpha Theta Fraternity.

NOW, THEREFORE BE IT RESOLVED, that the Pontiac City Council and members of this great community will greatly miss the Honorable Preston G. Thomas as his life was a portrait of service, a legacy that will long endure the passage of time and will remain as a comforting memory to all those whose lives he touched; we give our sincerest condolences to the family and friends of the Honorable Preston G. Thomas.

Kermit Williams Kermit Williams, President

Plandy Carter Randy Carter, President Pro-Tem *Patrics Waterman* Patrice Waterman, Councilwoman

Megan Ohrankii Megan Shramksi, Councilwoman

Gloria Shilor Gloria Miller, Councilwoman Mary Pietila, Councilwoman

Mary Pictila

Doris Taglor-Barks Doris Taylor-Burks, Councilwoman

#8 RESOLUTION





TO: Honorable City Council President Kermit Williams, and City Council Members

- **FROM:** Dan Ringo, DPW Director, and Mayor Deirdre Waterman
- CC: Darin Carrington, Finance Director

DATE: October 27, 2020

RE: Resolution to approve a budget amendment for fiscal year 2020/2021 to reallocate \$190,000.00 of the Council adopted budgeted expenditures from the General Fund.

As of October 27, 2020, the DPW Director of the City of Pontiac, Dan Ringo, requested that the City Council approve a budget amendment to reallocate a portion of the fiscal year 2020/2021 Council adopted budgeted expenditures to be used to pay vendors for Contractual Mowing Services. The DPW Director recommends reallocating available funds from the General Fund.

The reallocation of funds is necessary because current budgeted funds in the Contractual Mowing Services accounts are not enough to pay vendors for a full year of service. The reallocation of these funds ensures that the City of Pontiac will have enough budgeted expenditure amounts within the Contractual Mowing Services accounts to properly pay vendors for mowing services throughout fiscal year 2020/2021

As such, the following resolution is recommended for your consideration:

Whereas, as of October 27th, 2020 the City of Pontiac's DPW Director requested that the City Council approve a budget amendment for reallocating fiscal year 2020/2021 Council adopted budgeted expenditures to be used to pay for Contractual Mowing Services; and

Whereas, current budgeted funds in the Contractual Mowing Services accounts within the General Fund; and

Whereas, the reallocation of these funds ensures that the City of Pontiac will have enough budgeted expenditure amounts within the Contractual Mowing Services accounts to properly pay vendors for mowing services throughout fiscal year 2020/2021.

NOW THEREFORE be resolved that the City Council hereby approves a budget amendment for fiscal year 2020/2021 to reallocate \$190,000.00 of the Council adopted budgeted expenditures from the General Fund. The total funds amount of \$190,000.00 are to be used to pay for Pontiac's Contractual Mowing Services during fiscal year 2020/2021.

1 of 2

Budget Amendment Request

Contractual Mowing Services

Why the request five months into the fiscal year?

- Increased mow amount approved by council was not budgeted by DPW as it should have been for FY21.
- Prior fiscal year budget dollar amount was used and quickly exhausted
- Amount requested will cover remainder of fiscal year including start up next May-June 2021

Variance Amount Explained

| Fund Totals: | | Actual | Budgeted | Variance |
|--------------|------------------------------------|------------|------------|-----------|
| | Fund 101 General Fund | 211,946.00 | 109,000.00 | (102,946) |
| | Fund 202 MAJOR STREETS | 37,190.00 | 35,000.00 | (2,190) |
| | Fund 203 Local Streets | 4,738.00 | 15,000.00 | 10,262 |
| | Fund 212 Senior Activities Millage | 1,440.00 | 2,200.00 | 760 |
| | Fund 276 District Court | 6,951.00 | 1,200.00 | (5,751) |
| | | | | |
| | Total For All Funds: | 262,265.00 | 162,400.00 | (99,865) |

A Tale of Two Contracts

- Prior Vendor
 - \$375k for 2017, 2018, and
 2019
 - # of cuts not specified in Scope of Services
 - Services were unsatisfactory

- Current Contractor
 - \$464k for 2020
 - Contractor provided schedule which included 3 mows a month for most locations
 - DPW has been satisfied with services received

Increased and Improved Service and Communication

| Site Name | Location | Max Number of Cuts | Schedule Dates |
|--|--|------------------------|-----------------------------|
| Civic Center Complex: City Hall and Police Station | Right on Woodward, City Hall and Police building | 30 | 7/6, 7/13, 7/20, 7/27 |
| Bagley Ave Greenbelt | Bagley Islands and ROW Between Gillespie and Orchard Lake | Cut every 10-14 days | 7/13, 7/27 |
| Orchard Lake Median and ROW islands | Orchard Lake Rd Median and Row mowing, from Thomas to Bagley | Cut every 10-14 days | 7/13, 7/27 |
| Elizabeth Lake Rd Median | Elizabeth Lake Rd Medians from Osceola to Johnson | Cut every 10-14 days | 7/6, 7/16, 7/26 |
| Indian Village Park | Small park right on M-59 | 12 | 7/6, 7/20 |
| Osceola Traffic Island | Median Island where Osceola and Ogemaw come together | Cut every 10-14 days | 7/3, 7/15, 7/27 |
| Dawson Pond Park | On Hazel Ave Just East of Telegraph | 12 | 7/6, 7/20 |
| Beaudette Park | 786 Orchard Lake Rd | 16 | 7/6, 7/16, 7/27 |
| Stout Street Park | On Stout St between Johnson Ave and Green St | 12 | 7/7, 7/21 |
| Bowen's Center | 52 Bagley St | 20 | 7/3, 7/10, 7/17, 7/24, 7/31 |
| Aaron Perry Park | 353 Edison St | 16 | 7/6, 7/16, 7/27 |
| Argyle Mini Park | Near the corner of Argyle and Avon | 16 | 7/6, 7/16, 7/27 |
| Berwick Traffic Island | Corner of Berwick and Orchard Lake | Cut every 10-14 days | 7/2, 7/14, 7/24 |
| Berkley Traffic Island | Corner of Berkley and Orchard Lake | Cut every 10-14 days | 7/2, 7/14, 7/24 |
| Harris Street Field | Orchard Lake Rd, Walnut Blvd and Harris St | 16 | 7/6, 7/16, 7/27 |
| Rotary Park | | 16 | 7/6, 7/16, 7/27 |
| Clinton River Trail | From Orchard Lake to Bagley | 4 | 7/6, 7/16, 7/27 |
| Woodward Median ROW Islands | Woodward From Elm to just South of Bassett | 16 | 7/6, 7/16, 7/28 |
| South Kiwanis Park | On Going Rd between Osmun and Whittemore | 16 | 7/6, 7/16, 7/28 |
| Shirley and Willard Park | S. Shirley St | 12 | 7/1, 7/15, 7/29 |
| Steed Park | Corner of Jessie and Elm | 12 | 7/1, 7/15, 7/29 |
| Woodward Median City Portion | Added area on the East side of Woodward | 16 | 7/6, 7/16, 7/28 |
| Harrison Park | On University between Victory and Carr | 16 | 7/6, 7/16, 7/28 |
| University Dr Traffic island | Triangle median Island on University just west of MLK | Cut every 10 - 14 days | 7/2, 7/14, 7/24 |
| Featherstone Overpass | On Featherstone between service Rd and Lynch AVE | Cut every 10 - 14 days | 7/2, 7/14, 7/24 |
| Neighborhood Park | Surrounded by Perkins St, Wall St, S Paddock St and Willard St | 16 | 7/8, 7/18, 7/28 |

Summary

- DPW did not account for the increase in contract price in its budget
- The prior fiscal year amount simply will only cover this year and not May-June 2021
- Overall services have improved as projected with new vendor

#9 RESOLUTION



CITY OF PONTIAC OFFICIAL MEMORANDUM

TO: Honorable City Council President Williams and City Council

FROM: Irwin Williams, Interim Finance Director

THROUGH: Honorable Mayor Deirdre Waterman

DATE: October 27, 2020

RE: RESOLUTION TO ADOPT AND ACCEPT A \$629,000 REIMBURSEMENT FROM OAKLAND COUNTY FOR ELIGBLE REGULAR AND OVERTIME PAYROLL AMOUNTS RECEIVED FROM THE STATE OF MICHIGAN FOR THE PUBLIC SAFETY HEALTH PAYROLL REIMBURSEMENT PROGRAM (PSPHPR).

The City of Pontiac has received a \$629,000 reimbursement from Oakland County. The reimbursement was awarded to the City of Pontiac by Oakland County for regular and overtime public safety payroll received from the State of Michigan under the Public Safety Health Payroll Reimbursement Program (PSPHPR).

The City of Pontiac has a law enforcement services agreement with Oakland County for the years 2019-2021.

In order to accept the \$629,000 reimbursement from the PSPHPR grant funds, an amendment is required to the existing law enforcement services agreement between Oakland County and the City of Pontiac to accept the eligible regular and overtime payroll amounts for the months of April and May 2020.

Resolution on Following Page

1



CITY OF PONTIAC CITY COUNCIL

RESOLUTION TO ADOPT AND ACCEPT A \$629,000 REIMBURSEMENT FROM OAKLAND COUNTY FOR ELIGBLE REGULAR AND OVERTIME PAYROLL AMOUNTS RECEIVED FROM THE STATE OF MICHIGAN FOR PUBLIC SAFETY AND PUBLIC HEALTH PAYROLL REIMBURSEMENT PROGRAM OR OTHER CORONAVIRUS AID, RELIEF AND ECONOMIC SECURITY (CARES) ACT FUNDING

As such, the following resolution is recommended for your consideration:

Whereas, the City of Pontiac was awarded a \$629,000 reimbursement from Oakland County;

Whereas, reimbursement is for regular and overtime payroll for the public safety and public health reimbursement program or other Coronavirus Aid Relief, and Economic Security (CARES) Act funding;

Whereas, the Oakland County sheriff's department has a law enforcement services agreement with the City of Pontiac for the year's 2019-2021;

Whereas, a budget amendment is required to the current Oakland County sheriff department's services agreement with the City of Pontiac to accept eligible regular and overtime payroll amounts that have been reimbursed by the State of Michigan to Oakland County;

Whereas, the funds will increase the budgeted revenue for the current fiscal year 2020-2021 in the amount of \$629,000 for federal grant income;

NOW THEREFORE, be it resolved that the City Council hereby accepts the \$629,000 reimbursement from Oakland County and approves the budget amendment to increase budgeted revenues in the amount of \$629,000 to the General Fund in account 101-000-532.000 –Grant Income.

2

#10 RESOLUTION



CITY OF PONTIAC OFFICIAL MEMORANDUM

| RE: | Resolution to hire T.J. Adams & Associates as Executive Search firm for Provision of Executive Recruiting Services to seek qualified candidates for the vacant Deputy Mayor position. |
|-------|---|
| DATE: | November 12, 2020 |
| FROM: | Mayor Dierdre Waterman |
| TO: | Honorable City Council President Williams and City Council Members |

The purpose of this memorandum is to formally request the approval of T. J. Adams & Associates for the provision of executive recruiting services for the position of Deputy Mayor for the City of Pontiac.

With more than 20+ years in service, T. J. Adams & Associates is a privately held corporation specializing in executive placements, corporate training, and management consulting. As an executive search firm, they understand the importance of a professional and efficient search process for their clients. For your information, a copy of their proposed contract is attached for your information and review.

As such, the following resolution is recommended for your consideration:

Whereas, as required by Article IV (Executive Branch), Section 4.103 of the City Charter: "The Mayor shall appoint, with the approval of the Council, a Deputy Mayor who serves at the pleasure of the Mayor and performs the duties of the office during the absence, or temporary disability of the Mayor;" and

Whereas, T.J. Adams & Associates, with more than 20+ years of experience, specializes in executive placements, corporate training, and management consulting.

Now therefore, the City Council approves and authorizes the Mayor to sign and execute the attached agreement with T. J. Adams for the provision of executive recruiting services for the vacant Deputy Mayor position at a cost not to exceed \$29,085.00. Payments to be paid as follows: the first payment of \$9,695.00 will be paid at the signing of the agreement, the second payment of \$9,695.00 will be paid in thirty-(30) days, and the final adjusted payment is due when the candidate is hired.

KKD

Attachment

TJA STAFFING

Thomas J. Adams, President & CEO



SERVICES, INC.

Jessica Taylor, Executive Director

Management Consultants Executive Recruiters

Search Agreement

Between

TJA Staffing Services and City of Pontiac, Michigan

TJA Staffing Services (TJA), a retained executive search firm, hereby enters into a Search Agreement with the City of Pontiac, MI, to fill the position of **Deputy Mayor**. The Search fee for this position is billed at 25% of the first year's estimated starting salary of \$116,338.75. The estimated fee is \$29,085.00 and billed in three installments. The first payment of \$9,695.00 due at the signing of the agreement, the second payment of \$9,695.00 is due in thirty-(30) days, and a final adjusted payment is due when the candidate is hired.

TJA will begin the search process immediately following the signing of the contract and receiving the initial payment. The entire search process will take approximately 90 days or less to complete. TJA will process all candidates including internal candidates. All resumes received by the City of Pontiac, MI will be forwarded to TJA for processing. All resumes submitted to the City of Pontiac by TJA for the above-mentioned position will remain the property of TJA for twelve (12) months. If a candidate is hired by the City of Pontiac within 12-months of the date that candidates resume was submitted (to TJA or City of Pontiac), the City of Pontiac will be subject to the fees stated in this agreement.

All out-of-pocket expenses will be *pre-approved* and reimbursed to TJA (i.e. advertisement, and other search related expenses including travel, hotel, food, etc.). *TJA does not charge for telephone calls or local mileage relative to the search.*

TJA will guarantee this placement for a period of 90-days. If within the 90-day period the City of Pontiac is not satisfied with the candidate placed, or the candidate leaves their employment voluntarily or for cause, TJA will locate and place another qualified applicant at no cost to the City of Pontiac.

_____/Date_____/Date_____/Date_____/Date_____/Date_____

/Date

Thomas J. Adams, President, TJA Staffing

TJA Executive Staffing Services, Inc. 2000 Town Center, Suite 1140 Southfield, MI 48075 O: 313.638.1396 / F: 313.784.4696

TJA Staffing Services

dams

2000 Towne Center Suite 1140 Southfield, Michigan 48075 O: 313.638.1396

About Us

"We will remain on your project until you are completely satisfied."

For more than 33 years, TJA Staffing Services has provided excellence in executive search, management consulting and training. As a full-service human resources firm, we understand the importance of confidentiality and long-term trust.

TJA Staffing Services is a 100% retained firm. all fees are assumed by our clients, the hiring organizations. To meet our clients needs, we utilize a thorough, timely, and proven search process of locating and screening potential candidates. You can always expect the highest in ethical and quality standards. This disciplined and systematic approach is further distinguished by a commitment to service, which is not only promised, but also guaranteed.

Our organization is honored with requests to handle high-level searches for HMO's and health systems of all sizes, hospitals, medical group practices, banks, and various other business entities. Our executive search component boasts a client list that includes blue-chip organizations with whom we maintain long-standing relationships.

In addition, TJA Staffing Services offers Management Consulting, and complete training programs that are specifically tailored and customized to meet the needs of our clients.

Utilizing unique and innovative tools to approach training topics, we can design and Implement programs that vary from half-day seminars to a five-day training program.

We offer a variety of instrumented learning Profiles that provide a practical, personal, and nonjudgmental framework for exploring critical performance issues.

Our Leads TJA Staffing Services



Tom Adams is a native Detroiter and graduate of Tuskegee University and has more than thirty years senior management experience. He is the President and Founder of TJA Staffing Services (TJA), a full service Human Resources and Management Consulting firm that specializes in executive search, and corporate training on both a local and national level. Other areas of expertise include: Charter School management, coaching, political positioning, and relationship building, especially within the faith-based and non-profit sectors.

Tom is affiliated with more than twenty (20) community, civic and business organizations. In 2011, he was recognized by the Michigan Chronicle as one of the City's "Men of Excellence". He is the

President of the Chance for Life Organization, a prison-based transformational program that earned him the 2009 Dahlberg Peace Award for the incomparable services him and his team has provided to the Michigan Department of Corrections for more than 20 years. In 2014, he was appointed to the Board of Directors of Crime Stoppers. He served as Director of the Detroit Operations for both of Governor Rick Snyder's Campaigns. *On January 11, 2013, Governor Snyder appointed him to the Michigan Appellate Defender Office Commission and he was re-appointed in 2016.* In 2014, he was appointed to the Substance Use Disorder Oversight Policy Board by the Wayne County Commission. In 2017, he was appointed as a Board Member to the Michigan Commission on Law Enforcement Standards (MCOLES) to serve as the Community Liaison.

Tom has worked for many years on various projects that deal with the problems facing the Detroit community. He has consistently demonstrated leadership, and a vision of the future that encourages people to get involved. Tom is a champion of just causes with the personal skills, intelligence and connections to make a difference.



Jessica Taylor plans, directs, and coordinates the training and development activities for TJA. With more than twenty (20) years' experience as an Executive Recruiter, she manages the search process from screening to the selection of candidates. Jessica also administers the personality profiles to the final candidates.

As the past Assistant to the Director of Training at Wayne State University's Center for Peace and Conflict Studies, she was directly involved in the implementation of Peer Mediation Programs in the Detroit Public School System. She later served as the Mediation Coordinator and Volunteer Recruiter

for the Catholic Youth Organization (CYO), where she implemented Mediation Centers in the 7th, 9th, 11th precincts, and the city of Highland Park. Her job included recruiting and training community volunteers to effectively manage the day-to-day operations of a Mediation Center within the community, which lessened the burden of the court.

Civically, she has served on the Detroit Board of Police Commissioners (BOPC) from 2011-2015. Jessica was appointed by Governor Rick Snyder to the Michigan Commission on Community Action and Economic Community for a third term and is currently serving as the Vice Chairperson of the Commission. In 2020, Governor Gretchen Whitmer appointed Jessica to the Mental Health Diversion Council to represent community prisoner or jail reentry for a term of four years.

Jessica has a Master of Business Administration (MBA) and a Bachelor of Science Degree.

Our Process

"When you retain TJA Staffing Services, you are engaging the time and talents of a highly skilled team of professional recruiters."

Position Profile. A thorough understanding of the needs and culture of your organization is critical to a successful search. We begin by meeting with the human resources representative to obtain and/or develop a Position Profile, which outlines background information on your organization, working relationships and responsibilities, as well as required education, work abilities and experience.

Custom Research And Sourcing. During this phase, qualified individuals are contacted as either potential candidates or referral sources. In addition to our original research, we bring to bear our extensive resume databank. This process continues throughout the search.

Progress Reports/Meeting. Throughout the search, we report our progress and findings, which include discussions on those potential candidates who appear to be interested in and/or qualified for the position.

TJA Interviews. We carefully review each candidate's background assessing strengths, weaknesses, motivations, and style. We then meet with the candidates for an interview; identifying critical factors for continued interest and issues such as compensation, relocation, and personal expectations. Initial references are conducted at this time. This process is also completed for all qualified internal employees who wish to apply.

Client Interviews. We are prepared to assist you in coordinating arrangements, including helping you develop questions and an appropriate interview format, as well as compilation of results.

Our Process 2

"Our process is designed to identify and attract the best-suited candidate for your unique position."

Reference Checking/Credential Verification. Throughout our interviews we conduct in-depth reference checks on the most promising candidates. We focus on issues cited in the Position Profile, along with any which may have surfaced throughout the interview process. If requested, we will also conduct a specialized background check.

Reference Checking/Credential Verification Throughout our interviews we conduct in-depth reference checks on the most promising candidates. We focus on issues cited in the Position Profile, along with any which may have surfaced throughout the interview process. If requested, we will also conduct a specialized background check.

Candidate Personal Profile System. To help plant new seeds for greater organizational success, understanding ourselves and others, then adapting our behavior to meet diverse needs is essential. For more than 20 years, the Personal Profile System, has helped more than 30 million people worldwide, unlock the door to productive communication, positive relationships, and increased performance. This behavioral learning instrument is administered free of charge to the final selected candidates.

Offer/Transition. You make the selection of the candidate who will receive an offer. We are prepared to offer insights and assist you in the selection, but the final decision is yours to make. We will help in the development and negotiations of the offer whenever appropriate.

Our Clients Executive Search Division

AMERICAN HEART ASSOCIATION AURORA HEALTH SYSTEM CHILDREN'S HOSPITAL CITY OF ALLEN PARK CITY OF DETROIT CITY OF HAMTRAMCK CITY OF INKSTER CITY OF LINCOLN PARK CITY OF PONTIAC COCA-COLA, INC. COMERICA BANK COMPREHENSIVE HEALTH SERVICES DELTA DENTAL PLAN OF MICHIGAN DETROIT ADVANTAGE ACADEMY DETROIT AREA AGENCY ON AGING DETROIT COMMUNITY HEALTH DETROIT MEDICAL CENTER DETROIT POLICE DEPARTMENT DETROIT PUBLIC SCHOOLS DETROIT RECEIVING HOSPITAL DETROIT-WAYNE COUNTY HEALTH AUTHORITY DETROIT WAYNE COUNTY PORT AUTHORITY DETROIT ZOOLOGICAL SOCIETY DTE ENERGY

FIRST CHILDREN'S FINANCE GREATER DETROIT AREA HEALTH COUNCIL HENRY FORD HEALTH SYSTEM HENRY FORD HOSPITAL MERCY HEALTH SYSTEM NATIONAL COUNCIL ON ALCOHOL & DRUG DEPENDENCY NORTH MILWAUKEE STATE BANK HENRY FORD OMNI CARE PARKVIEW HEALTH PLANNED PARENTHOOD PROCARE HEALTHCARE PRECISE INCOME TAX SERVICES **REGAL PLASTICS ROSS-HILL ACADEMY** SECOND EBENEZER CHURCH SINAI-GRACE HOSPITAL SPECTRUM HEALTH SYSTEM ST. JOHN HEALTH SYSTEM ST. LUKE'S HOSPITAL TRINITY HEALTH UNITED AMERICAN HEALTH CARE CORP. WARNER NORCROSS & JUDD WELLNESS PLAN



ASSISTANT GENERAL COUNSEL (DMC) CHIEF OF POLICE (Detroit MI & Inkster, MI) CITY MANAGER (Allen Park, MI & Lincoln Park, MI) DEPUTY MAYOR (Pontiac, MI) DEPUTY CHIEF OF RECRUITMENT (Detroit Police Department) LEGAL COUNSEL TO DETROIT BOARD OF POLICE COMMISSION LITIGATION ATTORNEY

PRESIDENT/CHIEF EXECUTIVE OFFICER EXECUTIVE VICE PRESIDENT & CHIEF OPERATING OFFICER VICE PRESIDENT & CHIEF OPERATING OFFICER SENIOR VICE PRESIDENT, PERFORMANCE MANAGEMENT VICE PRESIDENT, HUMAN RESOURCES FIRST VICE PRESIDENT, CIVIC AFFAIRS VICE PRESIDENT, COMMUNITY AFFAIRS VICE PRESIDENT COMMUNITY & GOVERNMENT AFFAIRS COORDINATOR, COMMUNITY AFFAIRS EXECUTIVE DIRECTOR, CHILD HEALTH & SAFETY DIRECTOR OF EDUCATION

CHIEF FINANCIAL OFFICER (Detroit Public Schools) VICE PRESIDENT, FINANCE-TREASURER DIRECTOR OF FINANCE MANAGER, FINANCIAL ANALYST DIRECTOR OF REIMBURSEMENT SENIOR ACCOUNTANT DISBURSEMENT MANAGER VICE PRESIDENT, FUND DEVELOPMENT DIRECTOR, SALES & MARKETING

VP, ORGANIZATIONAL DEVELOPMENT & WORK FORCE PLANNING ASSOCIATE GENERAL COUNSEL DIRECTOR, HEALTH INFORMATION MANAGEMENT DIRECTOR, PHARMACY SERVICES VICE PRESIDENT, COMMUNITY HEALTH VICE PRESIDENT, QUALITY ASSURANCE/UTILIZATION REVIEW VICE PRESIDENT, HOSPITAL ADMINISTRATION

VICE PRESIDENT, PEDIATRICS PATIENT CARE SERVICES VICE PRESIDENT/CHIEF NURSING OFFICER, PATIENT CARE SERVICES VICE PRESIDENT, NURSING SERVICES REGIONAL DIRECTOR, EMERGENCY ROOM SERVICES (RN) DIRECTOR, OPERATING ROOM SERVICES (RN) NURSE ADMINISTRATIVE MANAGER, CARDIOLOGY NURSE ADMINISTRATIVE MANAGER, NEPHROLOGY

Note: These searches were done on a national level



When was your firm founded?

TJA Staffing Services was founded in 1985.

What is the focus of your firm? Executive Search, Corporate & Diversity Training, Management Consulting and Staffing.

What percent of placements are at the following compensation level?

Up to \$100,000: 25% \$100,000 and above - 75%

What percent of placements are diverse (women and minorities) candidates?

60% of our candidates are diverse candidates.

Does your firm have a code of ethics?

YES. Our code of ethics is to service the Client above and beyond their expectations. We provide the highest quality of service that meets the specifications identified by the Client. To be honest, always showing integrity; being thorough and expedient in completing an assignment.

Describe the selection process used by your firm.

The vast majority of our applicants are recruited from Fortune 500 companies or referred to us by people who are knowledgeable experts in the field from which we are recruiting. They are usually employed and on a good career path. We entice them to your company by offering better career opportunities, more money and/or a better work environment. Our firm also maintains a solid file of applicants from a variety of employment backgrounds.



Do you conduct face to face interviews with the candidates? YES. Every applicant receives at least a one (1) hour face to face interview.

Does your firm conduct background checks on it's candidates?

TJA Staffing Services conduct personal, local and national police and FBI background Checks.

What quality techniques are used to ensure successful placement of candidates?

The most popular technique is our national personal referral sources, resume bank, and partnerships. After selecting qualified applicants, we use telephone screening, skype as well as an in-depth face to face interview with each candidate. During the interview process, the applicant is asked to respond to a series of questions specifically designed by TJA Staffing Services. We also gather information from Human Resources to help us understand the job specifications and any additional criteria . The job specifications are then carefully matched against the qualifications of the candidate. We also communicate with the hiring authority to ascertain information regarding the company's corporate culture and any special needs or desires of the company. We use the DiSC Personal Profile Test to ascertain behavioral tendencies. After gathering all of this information, we are then confident that our applicant not only meets the job specifications but will successfully adapt to your company's cultural environment. If an applicant is relocating, we provide them with assistance regarding viable neighborhood schools and assist them in fully integrating into their new community.



The search fee is 30% of the first year's gross salary plus signing bonus, if applicable.

Our services are billed in three (3) installments. The first installment of (1/3) is due at the signing of the contract. The second installment of (1/3) is due in thirty (30) days. The remaining payment is an adjusted balance and is due when the candidate is hired.

Our Promise

TJA will guarantee this placement for a period of six (6) months.

If within the six month period the client is not satisfied with the applicant placed, or the applicant leaves their employment voluntarily or for cause, TJA will locate and place another qualified applicant at no cost to the client.



Richard Baird

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TJA Staffing Services Corporate Training Division

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Services Scope

Corporate Training Division

TJA Staffing Services offers training, consultation, seminars, workshops and complete training programs that are specifically tailored and customized to meet the needs of our clients.

Utilizing unique and innovative training tools to approach training topics, we can design and Implement training opportunities that vary from half-day seminars to a five-day training program.

We offer a variety of *Instrumented Learning Profiles* that provide a practical, personal, and nonjudgmental framework for exploring critical performance issues.

We also offer a variety of other creative service delivery options, including:

- Flexible training to match the fluctuations in your personnel requirements;
- Training and management of start-up operations and divisions;
- Re-engineering skill-sets to match the needs of a changing workplace;
- Transitional training, coping with stress, etc. and management during major business changes such as mergers, acquisitions and layoffs.

Services Scope 2

Corporate Training Division

Wiley has developed The Five Behaviors of a Cohesive Team, based on Patrick Lencioni's best selling The Five Dysfunctions of a Team.

The Five Behaviors is an assessment-based learning experience that helps individuals and organizations reveal what it takes to build a truly cohesive and effective team in the most approachable, competent, and effective way possible. Powered by the online Everything DiSC®, the profile helps each participant understand their own DiSC style, their team members' styles and how their style contributes to the team's overall success. The program helps teams understand how, as a team, they score on the key components of The Five Behaviors model.

Inscape Publishing/Wiley

TRAINING SOLUTIONS is a provider of training programs that are published by John Wiley & Sons, Inc. and is a top 20 authorized partner for Everything DiSC, The Five Behaviors and PXT Select. Training Solutions is consistently in the top 1% of the authorized partner network for the 3 programs mentioned above. Wiley acquired Inscape Publishing February 2012 and then acquired Profiles International a few years later.

Inscape Publishing, Inc. was a leading developer of DiSC®-based corporate training and assessment solutions. Inscape launched Everything DiSC®, its third-generation applications that combine online assessment, classroom facilitation, and post-training follow-up reports to create powerful, personalized workplace development experiences



For nearly 30 years, millions of people around the world have improved performance and increased job satisfaction with the *Personal Profile System*. Today, the PPS continues to set the standard for research-based DiSC assessments.

Understanding self and others...

- Discover behavioral strengths
- Value the strengths of others
- Manage effectively
- Foster teamwork
- Improve communication skills
- Reduce conflict and stress
- Identify individual strengths and approaches to teamwork
- Clarify team members' roles
- Reinforce the contributions of every team member
- Reduce project cycle time and increase productivity
- Foster mutual support
- Enhance performance

Coping/Stress

An approach to understanding and developing effective leaders

- Discover personal leadership characteristics
- Define primary qualities needed by leaders
- Develop an understanding of the leader-follower relationship
- Encourage acceptance of different approaches to leadership
- Match leadership approaches to organizational needs
- Meet the challenge of today's team-oriented workplace
- Recognize the strengths in shared leadership

Discover new leadership potential at all levels of the organization and gain insight into creating committed followers.

Listening Profile

Communication skills development

- Discover natural approaches to listening
- Capitalize on listening strengths
- Discover the impact of five listening approaches
- Learn how listening approaches impact listening effectiveness
- Improve ability to understand the purpose of different communications
- Overcome listening barriers and reduce conflict
- Enhance individual and team performance



Training in Alternative Dispute Resolution & Mediation by providing Mediation Services in cases involving:

Employment discrimination Labor Grievances Employee / Management Employee / Employee

Allowing you to run your entity more effectively and profitably...

- Discover behavioral styles
- Value the strengths of others
- Manage effectively
- Foster teamwork
- Improve communication skills
- Reduce conflict and stress
- Time Mastery Profile
- Clarify team members' roles
- Reinforce the contributions of every team member
- Reduce project cycle time and increase productivity
- Foster mutual support
- Enhance performance

Thank You!

"We will remain on your project until you are completely satisfied."

Our mission is to be a world class full-service human resource firm distinguished by strong client relationships, extraordinary quality, and enhanced personalized service. Always providing applicants as exceptional as the companies we represent. To fulfill this mission we commit to focus on our customers, focus on our applicants, support our communities, and to take personal responsibility for the success of TJA Staffing Services.

For further information or questions about our services, please contact us.

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