



DUNS Number: 078369539

December 20, 2019

Todd Homan
Kevin Schlemmer
Michael F. Martin
Office of Aviation Analysis
US Department of Transportation
1200 New Jersey Avenue SE
Washington, DC 20590

RE: EAS at Presque Isle, Maine ("PQI") Docket DOT-OST-2000-8012

Dear Messrs. Homan, Schlemmer, and Martin:

Silver Airways LLC ("Silver") is pleased to present to the Department of Transportation (the "Department") letters of support for our application from JetBlue Airways and from the Airport Director at Hancock County Bar Harbor Airport. As the Department is aware, Silver operates summer-seasonal flights between Bar Harbor, Maine and Boston, Massachusetts under award of Essential Air Service with the Department.

Please let me know if the Department has any questions regarding these letters or otherwise relating to Silver's application for Presque Isle.

Very truly yours,

A handwritten signature in blue ink, appearing to read "Katie Loughlin".

Katie Loughlin
Senior Manager- Alliances and Business Development



27-01 Queens Plaza North
Long Island City, NY 11101
T: 1-800-JETBLUE
jetblue.com

December 19th, 2019

Kevin Schlemmer
Chief, Essential Air Service Program
U.S. Department of Transportation
1200 New Jersey Ave, SE
Washington, DC 20590

Re: Docket DOT-OST-2000-8012

Dear Mr. Schlemmer:

On behalf of JetBlue Airways Corporation (JetBlue), we want to express our support for Silver Airways' (Silver) bid for Essential Air Service (EAS) between Boston (BOS) and the community of Presque Isle, Maine (PQI). Through our codeshare partnership with Silver, this EAS region would gain access to JetBlue's growing portfolio of 71 destinations served from its focus city at Boston's Logan International Airport. The Silver and JetBlue codeshare allows PQI travelers to purchase a single combined flight itinerary, including through-checked baggage transfers, easy connections in BOS, joint customer support assistance in the case of missed connections, and the ability to earn points in JetBlue's loyalty program, TrueBlue.

Silver's EAS connectivity with JetBlue would have competitive add-on benefits because:

- JetBlue is Boston's largest air service provider with up to 185 daily departures to 71 destinations in USA.
- JetBlue offers nonstop flights to 71 destinations from Boston in the USA and Caribbean.
- JetBlue recently increased service from Boston to Austin (AUS), Charlotte (CLT), Houston (IAH), Phoenix (PHX), San Diego (SAN), Savannah (SAV) and Seattle (SEA).
- Silver and JetBlue flight combinations are available for purchase on jetblue.com as well as through third parties including various online booking websites.
- JetBlue has a modern all-jet fleet, including the Airbus A320/A321, with select markets offering the award-winning premium cabin product known as "Mint" to/from the west coast and Caribbean.
- All JetBlue flights include award-winning customer service with comfortable leather seating; complimentary and unlimited snacks and beverages; live DIRECTV on personal seatback televisions; free Fly-Fi high-speed wireless Internet, and the most legroom in coach.

JetBlue would be delighted to connect these EAS communities with our BOS flight network in partnership with Silver. If you have any questions about JetBlue, please feel free to contact me.

Sincerely,

Michelle Girking
Director Alliances and Partnerships



December 19, 2019

Kevin Schlemmer
Michael F. Martin
Office of Aviation Analysis
US Department of Transportation
1200 New Jersey Avenue SE
Washington, DC 20590

RE: Letter of support for Silver Airways

Dear Mr. Schlemmer and Mr. Martin,

I am writing to express my support for Silver Airways regarding their proposal to provide essential air service to the City of Presque Isle, Maine. At our community, Silver has performed exceptionally well with a 100% controllable completion factor for the last two (2) seasons with us. They offer safe, reliable, and customer-friendly service that is affordable and our community has been very pleased with their service here. I am thrilled to recommend them in the highest regard.

Sincerely,

Bradley C. Madeira
Airport Manager